

SUMMARY NARRATIVE

Following is the financial update thru March 31, 2022. With nine months of the fiscal year completed, expenditures are tracking in alignment with the 2nd interim budget projections. Given the drop in enrollment and corresponding reduction in revenues, Encore's cash flow is still very tight and requires the additional financing of $\$ 1.425$ mil which is expected on May 5th. Even with this inflow of cash, the cash position will still need to be monitored on a daily basis and careful consideration given with the overall cash projection to ensure priority outflows including payroll, taxes, insurance, and facility lease are made on a timely basis. Please note that the cash flow reflects 4th quarter EPA payment to be accrued but this $\$ 500 \mathrm{k}$ + should hit either end of June or first few days of July so the year ending cash position will be managed with this in mind. If any AP payments need to be held back at end of June it would only be until EPA is received.

Work on the 2022-23 budget has begun in conjunction with development of the 22-23 LCAP. This budget will be presented to the board for formal approval in June for submission to authorizer before July 1 st. Aside from the standard recurring operating revenues any remaining Cares Act funds will be carried over to next year. These additional one-time funds, allocated to assist schools during the pandemic, have provided significant amounts of funding. The new budget is being developed to reflect a viable plan that will be successful in a normal operating environment.

| Encore High School <br> Statement of Revenues \& Expenditures As of March 31, 2022 |  |  |  |
| :---: | :---: | :---: | :---: |
| Encore Budget vs Actuals | 2nd Interim Budget | Actuals 3/31/2022 | \% of Budget |
| ADA |  |  |  |
| Revenues |  |  |  |
| LCFF State Revenue | 6,826,986 | 5,919,650 | 87\% |
| Federal Revenues | 2,648,025 | 1,094,389 | 41\% |
| Other State Revenues | 1,454,462 | 985,103 | 68\% |
| Local Revenue | 2,148,658 | 2,291,383 | 107\% |
| TTL Revenues | 13,078,131 | 10,290,526 | 79\% |
| Expenditures |  |  |  |
| Certificated Salaries | 2,980,706 | 1,988,334 | 67\% |
| Classified Salaries | 2,208,254 | 1,510,247 | 68\% |
| Benefits | 2,012,132 | 1,344,409 | 67\% |
| Books \& Supplies | 772,825 | 816,231 | 106\% |
| Services \& Operations | 4,377,403 | 3,312,801 | 76\% |
| Capital Outlay | 204,240 | - | 0\% |
| Other Outgo | - | 1,105 | 0\% |
| Total Expenditures | 12,555,560 | 8,973,128 | 71\% |
| Operating Income/(Loss) | 522,571 | 1,317,397 |  |

## Encore High School <br> Balance Sheet As of March 31, 2022



| Description | $\begin{aligned} & \text { 2021-22 1st } \\ & \text { Interim } \\ & \text { Budget } \\ & \text { Budget } \\ & \hline \end{aligned}$ | $\begin{gathered} \text { July } \\ \text { Actuals } \\ \hline \end{gathered}$ | August <br> Actuals | September Actuals | October Actuals | November Actuals | December <br> Actuals | January Actuals | February Actuals | $\begin{aligned} & \text { March } \\ & \text { Actuals } \end{aligned}$ | April Forecast | May Forecast | $\begin{gathered} \text { June } \\ \text { Forecast } \end{gathered}$ | Accruals | Total For Year | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BEGINNING CASH |  | 1,426,659 | 1,982,804 | 1,388,073 | 1,030,302 | 817,971 | 904,063 | 604,831 | 449,150 | 256,951 | 747,969 | 251,056 | 659,584 | 4,966 | 1,426,659 |  |
| CASH INFLOWS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| revenues |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| LCFF State Aid | 4,141,940 | - | 343,371 | 343,371 | 618,068 | 618,068 | 618,068 | 618,068 | 618,068 | - | 72,412 | 72,412 | 72,412 | 147,623 | 4,141,940 |  |
| Education Protection Account | 2,446,898 | - | - | - | 609,490 |  | - | 609,489 | - | 690,753 | - | - | - | 514,248 | 2,423,980 |  |
| Prior Year Adjustments |  |  |  |  |  |  |  |  | - |  | - | - | - |  | - |  |
| In-Lieu-Of Property Taxes | 238,148 | - | - |  |  | 13,822 | 172,580 |  | 27,613 | 18,821 | 9,410 | 9,410 | 9,410 | - | 261,066 |  |
| Federal Revenues | 2,648,025 | 23,417 | 127,144 |  | 98,755 | 32,436 | 47,321 | 626,138 | 124,376 | 14,802 | 488,176 | 21,275 | 146,275 | 897,910 | 2,648,025 |  |
| Other State Revenues | 1,454,462 | - |  | - | $(10,595)$ | 86,464 | 33,991 | 425,282 | 1,703 | 448,259 | 95,690 | 1,468 | 146,521 | 225,680 | 1,454,462 |  |
| Other Local Revenues | 2,148,658 |  | 3,405 | 8,601 | 188 | 2,033,551 | 86,126 | 5,898 | 50,690 | 102,925 |  | - |  |  | 2,291,383 |  |
| tTL CASH Inflows | 13,078,131 | 23,417 | 473,920 | 351,972 | 1,315,906 | 2,784,341 | 958,085 | 2,284,875 | 822,450 | 1,275,560 | 665,687 | 104,565 | 374,617 | 1,785,461 | 13,220,856 |  |
| EXPENDITURES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| All Certificated Salaries | 2,980,706 | 42,528 | 80,334 | 190,035 | 296,034 | 296,338 | 275,648 | 267,510 | 289,238 | 250,670 | 283,535 | 283,535 | 283,535 | 141,767 | 2,980,706 |  |
| All Classified Salaries | 2,208,254 | 70,635 | 153,832 | 177,097 | 188,478 | 189,614 | 182,857 | 165,323 | 207,565 | 174,845 | 188,651 | 188,651 | 188,651 | 132,055 | 2,208,254 |  |
| All Benefits | 2,012,132 | 54,239 | 111,024 | 141,330 | 175,383 | 173,140 | 170,969 | 168,127 | 186,467 | 163,730 | 180,466 | 180,466 | 180,466 | 126,326 | 2,012,132 |  |
| All Materials \& Supplies | 772,825 | 465,241 | 96,032 | 94,376 | 39,023 | 36,149 | 20,289 | 14,708 | 7,581 | 42,833 | - | - | - |  | 816,231 |  |
| All Services and Operations | 4,377,403 | 199,173 | 409,823 | 362,423 | 492,428 | 288,475 | 418,034 | 325,380 | 195,363 | 621,703 | 304,172 | 304,172 | 304,172 | 152,086 | 4,377,403 |  |
| All Capital Outlay/Depreciation | 204,240 |  |  |  |  |  |  | - | - |  |  | - | - | 204,240 | 204,240 |  |
| All Other Outgo |  | 1,105 |  |  |  |  |  |  |  |  |  |  |  |  | 1,105 |  |
| ttl CASH OUtFlows | 12,555,560 | 832,921 | 851,044 | 965,261 | 1,191,347 | 983,716 | 1,067,796 | 941,048 | 886,215 | 1,253,781 | 956,823 | 956,823 | 956,823 | 756,475 | 12,600,072 |  |
| net revenues | 522,571 |  |  |  |  |  |  |  |  |  |  |  |  |  | 620,784 |  |
| Accounts Receivable (net change) | 4,757,489 | 2,222,835 | 849,576 | 919,939 | 430,947 | 16,784 | - | 140,165 | - | - | 121,720 | 55,523 | - | - | - |  |
| Accounts Payable (net change) | (671,554) | $(122,186)$ | $(309,423)$ | 119,272 | $(225,126)$ | 186,639 | $(22,564)$ | 64,784 | $(14,767)$ | 331,738 | $(55,085)$ | $(147,325)$ | - | - | $(477,511)$ |  |
| Due to Grantor Gov't | $(1,160,641)$ |  | $(58,032)$ | $(58,032)$ | $(104,457)$ | $(104,457)$ | $(104,457)$ | $(104,457)$ | $(104,457)$ | - | $(72,412)$ | $(72,412)$ | (72,412) | $(72,412)$ | $(305,056)$ |  |
| Fixed Asset Acquisitions | - | $(55,500)$ | $(67,774)$ | $(84,583)$ | $(24,890)$ | $(213,500)$ | - | - | $(5,000)$ | - | - | - | - | - | 451,246 |  |
| Fixed Asset Sale (Vans) | - |  |  |  |  |  | - |  |  | - | - | - | - | - | - |  |
| CAM Financing | - |  | 400,000 | 400,000 | 400,000 | 800,000 | 400,000 | - |  | - | - | - | - | - | $(2,400,000)$ |  |
| CAM Repayments | $(3,362,582)$ | $(679,499)$ | (1,031,955) | $(978,577)$ | $(672,550)$ | $(400,000)$ | $(400,000)$ | $(1,600,000)$ |  | - | - | - | - | - | 2,400,000 |  |
| Financing |  | - | - |  |  |  |  | - | - | 200,000 | $(200,000)$ | 1,425,000 | - | - |  |  |
| Repair and Maint. Fund Reimb. |  |  | - |  |  |  |  |  |  |  |  | - | - | - |  |  |
| PPP Loan | $(2,000,000)$ | - | - |  |  | $(2,000,000)$ |  | - |  | - | - | - | - | - | - |  |
| LaFear Settlement | $(187,500)$ | - | - | $(62,500)$ |  | - | $(62,500)$ | - |  | $(62,500)$ | - | - | - | - | - |  |
| Deferred Revenue | $(140,814)$ | - | - |  | $(140,814)$ | - | - | - | - | - | - | - | - | - | - |  |
| Capital Leases | $(4,209)$ |  | - | - | - | - | - | - | $(4,209)$ | - | - | - | - | - | - |  |
| net inflows/Outflows |  | 1,365,649 | $(217,608)$ | 255,519 | $(336,889)$ | $(1,714,534)$ | (189,521) | $(1,499,508)$ | (128,434) | 469,238 | $(205,777)$ | 1,260,786 | (72,412) | $(72,412)$ | (331,321) |  |
| ENDING CASH BaLANCE |  | 1,982,804 | 1,388,073 | 1,030,302 | 817,971 | 904,063 | 604,831 | 449,150 | 256,951 | 747,969 | 251,056 | 659,584 | 4,966 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Days Cash On Hand |  | 59 | 41 | 30 | 24 | 27 | 18 | 13 | 8 | 22 | 7 | 19 | 0 |  |  |  |
|  | 2,500,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 2,000,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1,500,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1,000,000 | - |  | , |  | - |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  | $\square$ |  | $\square$ |  |  |  |  |  |
|  |  | Jul-21 | Aug-21 | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Jan-22 | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 |  |  |  |

