

ELEVATE K-12

PROPOSAL FOR PARTNERSHIP WITH

Contra Costa School of Performing Arts

SCHOOL YEAR: 2024-2025

TYPE OF CLASS: FULL SCHOOL YEAR

PRICING PROPOSAL

August 5, 2024

Prepared by: Liz Winnen
Strategic Partnerships
Manager

Elevate K-12

Prepared for: Catherine Foster
Executive Director

Contra Costa School of Performing Arts

ELEVATE K-12 – LIVE TEACHING Class Details

LIVE Teaching	Contra Costa School of Performing Arts																								
Live Teacher : Students Per Class	1:30 (max)																								
Paraprofessional	Provided by school; trained and managed by Elevate K-12																								
24-25 ACADEMIC YEAR	August 8, 2024 – June 5, 2025																								
WEEKLY FORMAT OF CLASSES	4 days per week, 45-60 minutes per day, 4 periods																								
CONTENT AREAS AND GRADE LEVELS	<p>STANDARD Classes:</p> <table border="1"> <thead> <tr> <th>Grade</th> <th>Content</th> </tr> </thead> <tbody> <tr> <td>9-12</td> <td>Biology</td> </tr> <tr> <td> </td> <td> </td> </tr> <tr> <td> </td> <td> </td> </tr> </tbody> </table> <p>PREMIUM Classes:</p> <table border="1"> <thead> <tr> <th>Grade</th> <th>Content</th> </tr> </thead> <tbody> <tr> <td>9-12</td> <td>Chemistry</td> </tr> <tr> <td> </td> <td> </td> </tr> <tr> <td> </td> <td> </td> </tr> </tbody> </table> <p>SPECIAL ED Classes:</p> <table border="1"> <thead> <tr> <th>Grade</th> <th>Content</th> </tr> </thead> <tbody> <tr> <td> </td> <td> </td> </tr> <tr> <td> </td> <td> </td> </tr> <tr> <td> </td> <td> </td> </tr> </tbody> </table>	Grade	Content	9-12	Biology					Grade	Content	9-12	Chemistry					Grade	Content						
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ELEVATE K-12 - SCOPE OF SERVICES

Elevate K-12 <i>Provides</i>	Details of services, on-call staff and equipment
SERVICES PROVIDED BY ELEVATE K-12	<ul style="list-style-type: none"> • High-quality LIVE Tier 1 Teaching – US certified Teacher of Record • Full-service LIVE class delivery management <ul style="list-style-type: none"> - School level classroom set up and implementation - Day to day management of live online teaching classes - Quality control of all live classes by our academic experts - Training and management of para-professional - All support for grading, pacing, school meetings and more • State aligned lessons written by our curriculum experts • 24x7 live customer service and support for para-professional
STAFF PROVIDED BY ELEVATE K-12	<ul style="list-style-type: none"> • High-quality LIVE Tier 1 Teaching - Assigned as Teacher of Record • One Elevate K-12 Operations Manager dedicated per school for continuous onboarding, implementation, and support • Dedicated Academic Coach who guides and quality audits Elevate K-12's live Teacher for the school
EQUIPMENT PROVIDED BY ELEVATE K-12	<ul style="list-style-type: none"> • Hi-end speakers • Powerful classroom microphone • Hi-end Camera (For full classroom view for our live teacher)

DISTRICT/SCHOOL PROVIDES

DISTRICT/SCHOOL <i>Provides</i>	Details of info we need from school
STAFF PROVIDED BY CUSTOMER/SCHOOL	<ul style="list-style-type: none"> • 1 Classroom Coach (e.g. paraprofessional) for each class period • 1 Point of Contact at the School Level
EQUIPMENT and INFO PROVIDED BY CUSTOMER	<ul style="list-style-type: none"> • Classroom space • LCD Screen or Projector and Screen • Adequate internet access and bandwidth • One laptop per student (<i>except for K-5 enrichment</i>) • Class rosters and bell schedule

LIVE CLASS PERIODS BREAKDOWN FOR PRICING

Contra Costa School of Performing Arts:

# of Periods (A)	Type of Class	Grade	Name of Subject	Period Length	Days Per Week (d/w)	Term	Price/Period (B)	Total Price (A x B)
2 Periods	PREMIUM	9-12	Chemistry	45-60	4	Full Year	\$15,160	\$30,320
1	Planning Period			60 min	1	Full Year	\$1,800	\$1,800
2 Periods	STANDARD	9-12	Biology	45-60	4	Full Year	\$13,180	\$26,360
1	Planning Period			60 min	1	Full Year	\$1,800	\$1,800
LIVE TEACHING BUDGET								\$60,280

TOTAL DISTRICT BUDGET:

#	Contra Costa School of Performing Arts	Budget per School
1	LIVE TEACHING Budget: Southfield HS for the Arts and Technology	\$60,280
TOTAL DISTRICT BUDGET (MINIMUM)		\$60,280

TOTAL BUDGET AMOUNT	Minimum \$60,280	<i>Minimum budget for known Elevate K-12 Live Teaching Classes and what the district will be invoiced for.</i>
	Maximum \$60,280	<i>Maximum budget for Elevate K-12. District can add classes as vacancies occur without going through new contract. More like “use/pay as you need” format.</i>

PAYMENT TERMS

Upon signature of Agreement, Customer will issue an Order Form for the Services to be delivered during the Academic Year.

Customer agrees to the following payment terms, as reflected by selecting one option below:

- Full invoice for the balance for current Academic Year prepared and sent in conjunction with the signing of Agreement.
- Other options available as per MSA

CONTACT

For any questions, please contact your [Strategic Partnerships Manager, Liz Winnen](#)

Email: liz.winnen@elevatek12.com

Cell: 312-437-0447



We look forward to
bringing remarkable LIVE
teaching to your schools!

LIVE TEACHING SERVICE DETAILS

Congratulations! **Contra Costa School of Performing Arts** is on their way to invest in remarkable LIVE teaching for your students. We are thrilled with the opportunity to partner with true visionaries like you. Elevate K-12 is a unique and powerful live class that is changing the way schools and classrooms transform their teaching models to solve the teacher shortages and bring the best live teaching to their students. We manage the full delivery of the live teaching classes from the start and setting up the live classes in each school. Additionally, we manage the day-to-day live class delivery and on-demand live class support.

Elevate K-12 is the largest network of LIVE teachers, and we work with thousands of schools and districts in the US to bring the concept of LIVE teaching as the most effective and scalable way to solve all your teacher shortage problems.

Many of our districts that have a full adoption of Elevate K-12 have no vacancies and all their classes with shortages have been replaced with LIVE teaching with us! You are on your way to transforming your schools too.

What does an ELEVATE K-12 LIVE CLASS include?

LIVE TEACHING CLASS STRUCTURE

- Each Elevate K-12 LIVE class period has a dedicated US certified, trained, and high-quality teacher
- Our LIVE teacher streams into your school's classroom, where all students are in the same classroom and collaborating and working together
- Each LIVE classroom period will maintain the same LIVE teacher for the entire duration of the semester or full year unless a change is requested or if our teacher leaves (which is rare)
- If the Elevate LIVE teacher takes a leave for a day, then we will make sure that a substitute is assigned for that class. The school doesn't have to worry about subs!
- All our LIVE teachers use content, lesson plans and tools that are aligned to your state curriculum.

LIVE ONLINE INSTRUCTION DELIVERY

- Elevate K-12's LIVE teaching will be delivered using Elevate's proprietary LIVE stream technology that was built for K-12.
- Each instructor undergoes rigorous training in the content area and specifically on effective live online instruction.
- The LIVE teacher will meet the certification requirements as stated by the school. Instructors will either be certified in the state, eligible for certification in the state, or certified in another state.

QUALITY, CUSTOMER SUPPORT AND PROJECT MANAGEMENT

- Elevate K-12 will assign one dedicated Operations Manager (OM) for the School District Program held at designated School(s).
- District/School will assign one Classroom Manager (CM) to each classroom.
- Each of our LIVE teachers have a dedicated Academic Coach, Rater and Instruction Quality Coordinators who manage, rate and coach our LIVE teachers so that they and we provide the highest quality teaching to your students
- Each school must dedicate one school point of contact for the Elevate K-12 team
- Elevate K-12 will also share periodic reports and information on student progress and will do periodic check ins with the school to assess quality of class and school level satisfaction with our classes
- We also have a dedicated LIVE customer support line for your paraprofessionals so that they can get instant support during and after our LIVE class.

EQUIPMENT

- **Elevate K-12 will provide:** speakers, camera, microphone(s), headsets (optional)
- **School will provide:** large LCD screen, wifi in class, student laptops

ASSESSMENTS, GRADES AND PROGRESS MONITORING

- We use a tool called “OTUS” or a publisher assessment tool to regularly assess the student performance
- The schools will be able to track student progress through our system
- Our teacher will provide the grades and your paraprofessional can download those and upload it into your school’s system
- Parents can talk to our LIVE teacher during your regular parent–teacher days. We need to know of those in advance and we will integrate with your schedule

PROGRAM INFORMATION AND IMPLEMENTATION

- Generally, it takes 2 weeks total for planning and implementation. Elevate K-12 will need 2 weeks for class and technology set up.
- We would like to complete all installations and preassessments as soon as possible. The school must provide all information about the program including:
 - Desired start date
 - Number of sessions or program dates/length
 - Number of students
 - Instructional ratio
 - Content areas
 - Grade levels
 - Technology set-up at the school (schools without student laptops/desktops cannot use Tier 1)
 - Any hiring special needs, like certification or fingerprinting