InTCHSolutions

Information & Technology Engineering

TEACH Public Schools

Proposal for:

Cabling and Basic Maintenance

E-rate Form 470# 240011631

Prepared by:

Brandon Nguyen
Consultant Engineer
P: 949.998.4143
C: 562.607.8829
bnguyen@intchsolutions.com

Table of Contents

E-rate Form 470# 240011631	1
1.0 InTCHSolutions (InTeCHSolutions) Corporation	3
2.0 OVERVIEW	3
3.0 Cover Letter	
4.0 Supporting Documents	5
4.1 – FCC GREEN LIGHT STATUS	5
4.2 – USAC SPIN NUMBER	ε
4.3 – C-7 License – 1101216	7
4.4 – Active DIR Compliant	8
4.5 – Liability Insurance	g
5.0 OUR PROPOSAL	10
5.1 Cabling – Project Specification	10
5.2 Basic Maintenance of Internal Connections – Project Specification	10
5.3 Proposal Cost	12
5.4 Implementation Plan – High Level	14
5.5 Project Execution Plan – High Level	16
5.6 Projected Schedule	17
5.7 Deliverables and Documentation – Examples	17
5.8 Invoicing and USAC	20
6.0 EXPERIENCE	20
6.1 Project Team	21
6.2 Relevant Certifications	30
6.2 Use of Subcontractors	34
6.3 Our Firm Commitment	34
6.4 Project Experience References	35
6.5 Reference Letters	37
7.0 Conclusion	41
Appendix A. Project Schedule	42

InTCHSolutions Information & Technology Engineering

Page | ii

List of Figures

Figure 1: FCC Green Light Status	5							
Figure 2: USAC SPIN NUMBER	6							
Figure 3: C-7 License - 1101216	7							
Figure 4: DIR Compliant Certificate	8							
Figure 5: Certificate of Liability Insurance								
Figure 6: Fluke Networks LinkWare Report	18							
Figure 7: Fluke Networks LinkWare - Cabling Certification Report								
List of Tables								
TABLE I: Cabling Material and Installation Cost	12							
TABLE II: Basic Internal Connection Maintenance	13							
TABLE III: Project Team Members	21							
TABLE IV: Past Projects, Key Experience, and References	35							

InTCHSolutions

Information & Technology Engineering

Page | 3

INTCHSOLUTIONS CORPORATION PROPOSAL FOR CABLING AND BASIC MAINTENANCE FOR TEACH PUBLIC SCHOOLS

1.0 InTCHSolutions (InTeCHSolutions) Corporation

is an employee-owned business, founded in 2016 with the belief of providing high quality consulting I.T and engineering services to clients ranging from corporate enterprises to education. We are a bonded CA state licensed C-7 contractor (License CA 1101216) and USAC service provider (SPIN Number: 143053966). Our staff have over 30 years of experience and provide expertise services ranging from I.T. Network Infrastructure and Architecture design to implementation, Firewall Security, E-Rate Consulting, and C-7 Cabling/Fiber Installations. All while providing white glove services following industry standards. Our specialization is finding a solution to any technical related problem, fast agile deployment and installation, and documentation of our service deliverables. We utilize an engineering and systematic sigma six and agile process to complete our end goals and projects.

Our staff and company belief, in addition, to top tier customer service is to give back to the community and support out-reach programs, non-profit organizations, and educational organizations.

2.0 OVERVIEW

CAT6 cabling installation is about combining installation, design, and problem-solving abilities ensure all cable drops from the IDF to the end point devices using the copper line is fully functional, tested and verified. In addition, TEACH PUBLIC SCHOOL is requesting Basic Maintenance of Internal Connections, to perform basic maintenance such as and not limited to: bug fixes, security patches, and technical support. At InTCHSolutions, our consultants, engineers, and technicians would like to work with TEACH Public Schools and provide installation services and basic maintenance.

3.0 Cover Letter

Date: 02/10/2024

From:

Brandon Nguyen

InTCHSolutions (InTeCHSolution)

P: 949.998.4143 C: 562.607.8829

BNguyen@InTCHSolutions.com

To:

Teach Public Schools 10045 S. Western Ave Los Angeles, CA 90047

erate@teachps.org

Dear Teach Public Schools,

Thank you for giving InTCHSolutions (InTeCHSolutions) the opportunity to submit a proposal for Request for Proposal for Cabling and Basic Internal Maintenance.

InTCHSolutions has a rich history of delivering exceptional results in the field of information technology. One of the key strengths of our firm lies in our personnel. Our team comprises a staff with diverse backgrounds and expertise, having over 30 years of industry experience in the field of I.T. network design, architecture, implementation, and C-7 cabling/fiber ranging from small to large scale projects from education to commercial industry following enterprise standards.

The proposed team has years of experience with a variety of enterprise level network infrastructure working with systems such as but not limited to CISCO, MERAKI, JUNIPER NETWORKS, RUCKUS, ARUBA, FORTIGATE, and PALO ALTO.

For this project, our firm is working closely together to plan, implement, maintain, and perform all the work identified in the RFP to ensure the project and/or network is complete and seamless.

Thank you again for your time and reviewing this proposal. Please feel free to reach out for any further questions or concerns.

Sincerely,

Brandon Nguyen

Consultant Engineer

4.0 Supporting Documents

4.1 - FCC GREEN LIGHT STATUS



Figure 1: FCC Green Light Status

4.2 - USAC SPIN NUMBER



Figure 2: USAC SPIN NUMBER

InTCHSolutions

Information & Technology Engineering

Page | 7

4.3 - C-7 License - 1101216

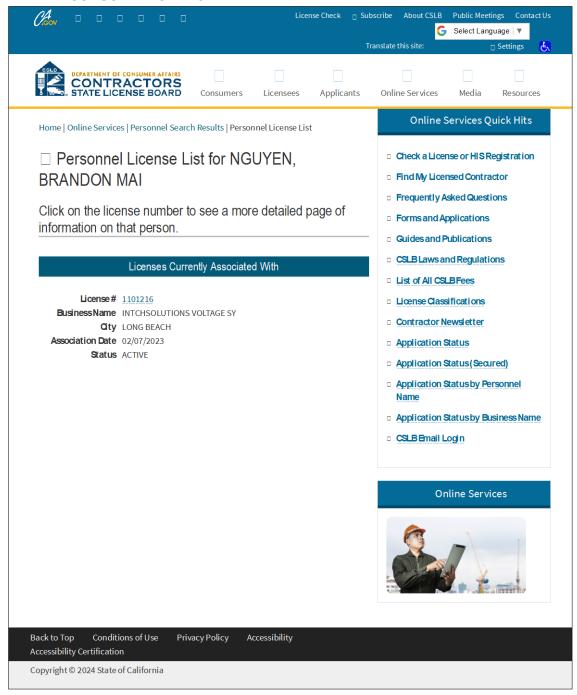


Figure 3: C-7 License - 1101216

4.4 – Active DIR Compliant

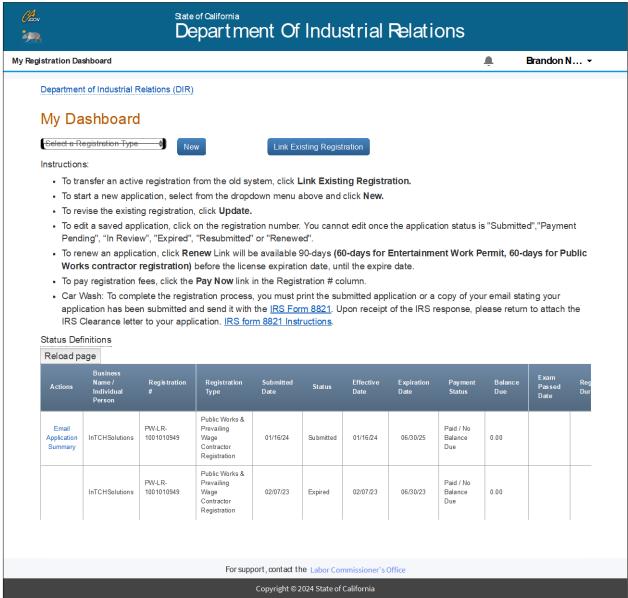


Figure 4: DIR Compliant Certificate

4.5 – Liability Insurance

4				ICATE OF LIABIL				11	MM/DD/YYYY) /22/2023
CE BE	IS CERTIFICATE IS ISSUED AS A MA RTIFICATE DOES NOT AFFIRMATIVI LOW. THIS CERTIFICATE OF INSUR PRESENTATIVE OR PRODUCER, AN	ELY ANC	OR N	IEGATIVELY AMEND, EXTEND DES NOT CONSTITUTE A CON	OR ALTER T	HE COVERA	GE AFFORDED BY THE	POLIC	IES
	PORTANT: If the certificate holder is				es) must have	ADDITIONA	L INSURED provisions	or be er	ndorsed.
	SUBROGATION IS WAIVED, subject to						uire an endorsement. A	statem	ent on
	s certificate does not confer rights to	the	certi						
	UCER WFG GENERAL AGENCY, LLC			CONT NAME			IFAX		
	JNGOLD INSURANCE SERVICES			(A/C)		76-6900	(A/C, No):		
	01 LAKE WOODLANDS DR, STE 4020			É-MÁI ADDR		sungoldca.com			
W	OODLANDS, TX 77380						RDING COVERAGE		NAIC#
NSUF	rp.				LIVI.		IAL CASUALTY COMPANY		40282
	TCHSOLUTIONS CORPORATION					ITY NATIONAL IN	ISURANCE COMPANY		40533
41	99 CAMPUS DR, STE 550				ERC:				
IR	VINE, CA 92612				ERD:				
				INSUF					
014	ERAGES CERT	IEIC	ΛTE	NIIMRED:	EKF:		REVISION NUMBER:		
	IS IS TO CERTIFY THAT THE POLICIES OF			NUMBER: CE LISTED BELOW HAVE BEEN IS	SUED TO THE II			Y PERIO	D
INE	DICATED. NOTWITHSTANDING ANY REQU RTIFICATE MAY BE ISSUED OR MAY PER' CLUSIONS AND CONDITIONS OF SUCH PO	JIREN TAIN, OLICI	MENT, THE ES. LI	TERM OR CONDITION OF ANY CO	ONTRACT OR O' POLICIES DESCI EDUCED BY PA	THER DOCUM RIBED HEREIN ID CLAIMS.	ENT WITH RESPECT TO W	HICH TH	
ISR TR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	(MM/DD/YYYY)	(MM/DD/YYYY)	LIMI	ΓS	
	✓ COMMERCIAL GENERAL LIABILITY					,	EACH OCCURRENCE	\$	2,000,000
1	CLAIMS-MADE ✓ OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence)	\$	1,000,000
1							MED EXP (Any one person)	\$	5,000
A		✓	✓	680-3T710317	03/29/2023	03/29/2024	PERSONAL & ADV INJURY	\$	2,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	\$	4,000,000
	✓ POLICY PRO- JECT LOC						PRODUCTS - COMP/OP AGG	\$	4,000,000
	OTHER:							\$	
- [AUTOMOBILE LIABILITY						(Ea accident)	\$	2,000,000
ļ	ANY AUTO						BODILY INJURY (Per person)	\$	
A	OWNED SCHEDULED AUTOS ONLY HIRED NON-OWNED	✓	✓	680-3T710317	03/29/2023 03/29/2024	03/29/2024	BODILY INJURY (Per accident)	\$	
-	AUTOS ONLY						PROPERTY DAMAGE (Per accident)	\$	
								\$	
-	UMBRELLA LIAB OCCUR						EACH OCCURRENCE	\$	
ł	CLAIMS-MADE						AGGREGATE	\$	
	DED RETENTION \$ WORKERS COMPENSATION				+		✓ PER OTH-	\$	
	AND EMPLOYERS' LIABILITY Y / N							_	1 000 000
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?	N/A		SWC1430624	02/16/2023	02/16/2024	E.L. EACH ACCIDENT	\$	1,000,000
	Mandatory in NH) f yes, describe under DESCRIPTION OF OPERATIONS below					,	E.L. DISEASE - EA EMPLOYEE		1,000,000
	DESCRIPTION OF OPERATIONS BEIOW				+		E.L. DISEASE - POLICY LIMIT	\$	1,000,000
ESC	RIPTION OF OPERATIONS / LOCATIONS / VEHIC	LES (ACOR	D 101, Additional Remarks Schedule, ma	y be attached if m	ore space is req	uired)		
L	OCATION: 4199 CAMPUS DR, STE 550	, IRV	INE,	CA 92612					
C	ERTIFICATE HOLDER NAMED AS ADD	OITIO	NAL	INSURED AS REQUIRED BY W	RITTEN				
	TIFLOATE HOLDER				051147000				
<u>ER</u>	TIFICATE HOLDER			CAN	CELLATION				
				TH	E EXPIRATION I	DATE THEREO	ESCRIBED POLICIES BE C DF, NOTICE WILL BE DELIV Y PROVISIONS.		
					ORIZED REPRESE	NITATO/F			
				I	Dominick				
	L						CORD CORPORATION.	A II -: '	ata rac

Figure 5: Certificate of Liability Insurance

5.0 OUR PROPOSAL

Teach Public Schools is looking for a qualified firm for cabling and basic maintenance at the following sites as specified in the RFP

- 1. TEACH Academy of Technologies: 10045 S. Western Ave, Los Angeles, CA 90047
- 2. TEACH Public Schools Central Office: 10600 S. Western Ave. Los Angeles, CA 90047
- 3. TEACH Tech Charter High School: 10616 S. Western Ave, Los Angeles, CA 90047
- 4. TEACH Preparatory Mildred S. Cunningham & Edith H. Morris Elementary: 8505 S. Western Ave, Los Angeles, CA 90047

5.1 Cabling – Project Specification

TEACH public schools is requesting three hundred and fifteen cable (315) drops in total for four schools. Each of the classrooms and offices shall have two (2) data drops along the wall and two (2) data drops in the ceiling for WAPs.

Implementation Parameters:

- The cable shall be punched down using a CAT6 keystone at the IDF and be dropped down to the designated location.
- The cable shall be terminated at the end point through a two-port gang box with a faceplate. For the ceiling drops, a biscuit box will be mounted to the ceiling in such that the access point can be connected.
- The patch cables will be installed to create a connection between the patch panel and Meraki MS225-48LP switch.
- All cables shall be tested, verified, and certified via Fluke Network Cabling Test Tool; a report shall be provided to the clientele on cabling performance.
- Patch panels will be labelled to identify the location of each cable drop.

Please see proposal cost section for pricing

5.2 Basic Maintenance of Internal Connections - Project Specification

TEACH public school is require basic maintenance of internal connections for 120 hours. Support for basic maintenance will include and not limited to bug fixes, security patches, and technical support.

Please see proposal cost section for pricing.

4199 Campus Drive, Suite 550 Irvine, CA 92612 P: 949.998.4143

InTCHSolutions
Information & Technology Engineering

Page | 11

5.3 Proposal Cost

Total cost for all four sites given the number of drops and length of cables.

TABLE I: Cabling Material and Installation Cost

			TABLE 1. Cabing Material and installation Cost										
GROUP	TEACH Public Schools - CAT6 Equipment Price List												
GROOT	Model Number	Manufacturer	Description	Ų	Jnit Cost	Quantity	Extended Cost	E-Rate Elgible %					
	6P4P24-BL-PBER-AP-NS	BERK-TEK- LEVITON	LANmark-6 Cat 6 Plenum 4-Pair UTP Cable, Blue, 1000 ft., Box Provides Category 6 performance 24 AWG, Inexpensive compact design, Usable bandwidth up to 250 MHZ Capable of transmitting applications such as 1000BASE-T	\$	231.58	72	\$ 16,673.76	100%					
(0	AX105352-EW	BELDEN	72,000 feet of cable total for all 4 sites KeyConnect Side Entry Box, Plastic, Flush Mount, 1, White, 1 per Package, 1.8 x 2.56 x 1.2 in, Yes	Ś	2.46	158	\$ 388.68	100%					
САТ6	RVAMJKUBL-B24	BELDEN	REVCONNECT JACK 10GX UT BL 24PK	Ś	215.94	26	\$ 5,614.44	100%					
CABLING - CA	AX103114	BELDEN	KeyConnect® Empty Modular Patch Panel, 24-Port, Black Patch panel is installed at the IDF	\$	52.60	10	\$ 526.00	100%					
BL	ATG1001-BU	ALLEN TEL	CAT 6A 10GB CORD 1-FT BLUE	\$	3.85	158	\$ 608.30	100%					
3	ATG1003-BU	ALLEN TEL	CAT 6A 10GB CORD 3-FT BLUE	\$	5.06	158	\$ 799.48	100%					
	41080-2WP	LEVITON ELECTRICAL	2 PORT FIELD CONF WALLPLT	\$	1.45	79	\$ 114.55	100%					
	42777-1WA	LEVITON ELECTRICAL	WH SNGL-GNG BACKBOX	\$	3.59	79	\$ 283.61	100%					
	CAT32HP	ERICO PROD	CLIPCABLECATH P2 INCH - J HOOK - PACK OF 100	\$	369.34	2	\$ 738.68	100%					
	LD10WH8-A	PANDUIT ELECTRICAL	Pan-Way® LD10 series white non-metallic 1-piece hinged low-voltage surface raceway with adhesive backing. Raceway is 8 ft. L x 1.51 W x 0.94 in. H, Length 10 ft.	\$	2.99	\$ 80.00	\$ 239.20	100%					
			Installation/Labor Price List										
AND	Elgible Components	Installer	Description		allation Cost per Drop	Quantity	Extended Cost	E-Rate Elgible %					
INSTALLATION AND LABOR	CAT6 Installation	InTCHSolutions	*All classrooms must have 2 data drops along the wall and 2 data drops in the ceiling for WAPs. Install necessary J-Hooks for any ceiling drops, gang box for wall ports and covers Terminate keystone to the IDF and terminate the end point for WAP Terminate end connection to keystone for any wall drops Connect cable from switch to patch panel	\$	115.00	315	\$ 36,225.00	100%					
2	Testing and Verification	InTCHSolutions	Fluke Network Certified - Network Testing and Test Verification report following BELDEN installation standards	\$ -	100%								
	·	·	Total Cost of Equipment	t			\$ 25,747.50						
			Sales Tax @ (10.25%))			\$ 2,639.12						
			Total Cost of Installation/Labor				\$ 36,225.00						
			Shipping and Handling	S			-						
			GRAND TOTAL	-			\$ 64,611.62						

Total cost for 120 hours of basic maintenance of internal connections.

TABLE II: Basic Internal Connection Maintenance

GROUP	TEACH Public Schools - Basic Maintenance of Internal Connections											
	Model Number	Manufacturer	HOURLY RATE	HOURS	Extended Cost	E-Rate Elgible %						
F NS	MX100-HW	CISCO	Firewall									
00	MERAKI MS225-48LP	CISCO	Switch									
MAINTENCE O	MERAKI MR36	CISCO	Access Point									
2 ≥	Basic Maintence of Internal Connections	InTCHSolutions	Basic Maintence of Internal Connection for MX100-HW, MERAKI MS225-48LP, MERAKI MR36	\$ 120.00	120	\$ 14,400.00	100%					
			Total Cost Sales Tax @ (10.25%) Shipping and Handling			\$ 14,400.00 - -						
			GRAND TOTAL			\$ 14,400.00						

5.4 Implementation Plan – High Level

A comprehensive project implementation plan is essential for the successful execution of our project. This plan, to be published at the project's onset, will delineate the project's objectives, deliverables, risk management strategy, and change management procedures. Below is a detailed breakdown of the key components to be included:

1. Scope of Work:

- A succinct summary of project objectives aligned with the request for proposal, final bid award details, and any relevant information submissions.
- Clear identification of items falling outside the project scope.

2. Deliverables

- A meticulous list of all project deliverables, encompassing both the project's overall scope and specific hardware execution requirements.
- Inclusion of documentation formats (digital or hard copy) such as test results and warranty information.

3. Schedule

- Development of a project schedule to effectively plan and manage execution.
- Utilization of Gantt charts to schedule and track tasks and milestones.
- Collaborative scheduling with district project sponsors to minimize service impact.

4. Project Management Methodology

- Appointment of a dedicated project manager responsible for team management, schedule coordination, budget oversight, communication, risk management, and progress reporting.
- Adherence to industry-standard methodologies such as Waterfall and Agile-Scrum frameworks.
- Phased project approach, encompassing initiation, execution, control, and closure phases.

5. Communication Plan

- Maintaining open communication channels between project sponsors, the project manager, and team members through phone calls, emails, and collaboration tools like Microsoft Teams.
- Establishment of a project file repository, such as Microsoft SharePoint, for efficient storage and exchange of electronic project-related files.
- Maintenance of a comprehensive project risk and issues log to document and communicate any potential risks or issues.
- Development of an escalation plan for prompt resolution of urgent risks/issues by team members or the project manager to the district replacement project owner and/or sponsors.

6. Project Change Management Plan

Implementation of a robust change management process, collaboratively designed by the
project manager and district replacement project sponsors, to handle any requested or
required changes affecting project scope, schedule, or budget.

- Inclusion of processes for documenting, presenting, reviewing, approving, and executing changes.
- Execution of project changes only after receiving written approval from the District project owner and/or sponsor.

7. Project Closure

- Execution of a comprehensive project closure phase, incorporating:
 - Test results
 - Warranty information
 - Acceptance of project deliverables
 - Final billing procedures

This refined implementation plan aims to provide clarity, efficiency, and a structured approach to ensure the successful execution and closure of the project.

5.5 Project Execution Plan – High Level

Our Project Execution Plan unfolds with a dynamic kickoff meeting, aligning project stakeholders on objectives and schedules. Team formation includes clear roles, contacts, and communication plans. The plan emphasizes detailed task finalization, a site survey, and strategic equipment procurement and staging. Delivery, site preparation, and installation/testing phases follow systematically, with a crucial step for verification. The plan concludes with meticulous documentation and a final closure meeting, ensuring transparent communication and client satisfaction. This streamlined approach guarantees successful and well-documented project execution.

1. Project Kickoff:

- Initiate project with a kickoff meeting facilitated by the project manager, team members, and sponsors.
- Review project objectives, plan, and present a high-level project schedule.
- Formulate the project team, define resource responsibilities, establish a project team contact list, and review communication & escalation plans.
- Finalize and publish implementation tasks and schedules for clarity and alignment.

2. Site Survey and Delivery:

- Conduct a site survey/path verification to identify existing systems and document relevant information.
- Equipment Procurement and Staging:
 - Procure necessary equipment, inventory items, and asset tag/label as required.
 - Stage equipment securely for delivery.
- Deliver equipment and store it securely, ensuring proper staging for the upcoming installation.

3. Site Preparation:

 Prepare each site for equipment replacement, considering logistics and potential sitespecific requirements.

4. Installation and Verification:

- Install new equipment, label, conduct testing procedures, and remove/replace existing equipment following customer disposal processes.
- Implement a dedicated step for rigorous testing and verification to ensure the seamless integration and functionality of the new equipment.

5. Documentation and Closure:

- Document all aspects of the project, including test results, configurations, and any relevant information.
- Hold a final closure meeting with the customer to present final deliverables and provide a brief closure overview.
- Execute comprehensive project closure procedures, ensuring all deliverables are accepted and verified, and finalize any remaining administrative tasks.

5.6 Projected Schedule

The E-Rate Network Switch Project Schedule

Please refer to Appendix A. for detailed Project Schedule, dates are used as an example.

5.7 Deliverables and Documentation – Examples

All cabling projects will come with the following deliverables:

- Fluke Networks LinkWare Cabling Certification Report
 - o Certification report can be used to plan future projects.
 - The report shall include lengths, health of the cable, the locations from IDF to respective rooms, and

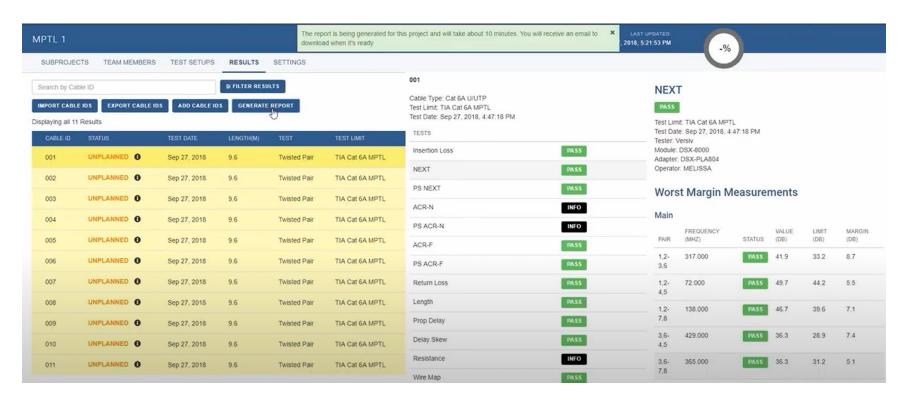


Figure 6: Fluke Networks LinkWare Report

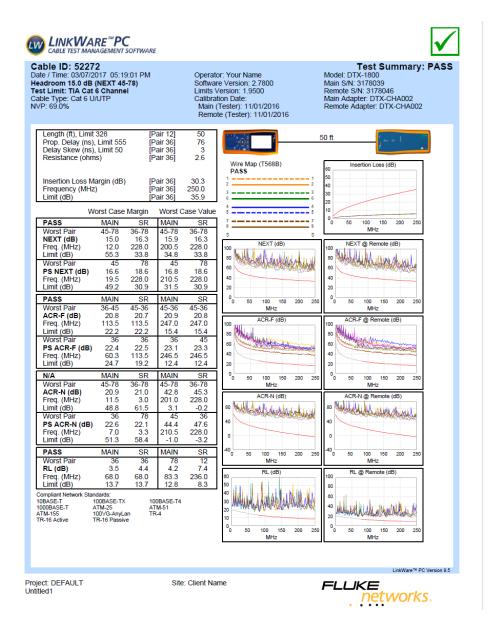


Figure 7: Fluke Networks LinkWare - Cabling Certification Report

5.8 Invoicing and USAC

- The Service Provider agrees to bill and receive a portion of the payment for the provisions of goods and services described herein directly from USAC via the FCC Form 474 Service Provider Invoice (SPI). The Applicant will only be responsible for paying its non-discounted share of costs and does not intend to use the BEAR process (FCC Form 472). The maximum percentage the Applicant will be liable for is the pre-discount amount minus the funded amount as shown on the FCC Form 471 Funding Request Number ("FRN") and associated FRN Line Items and any identified ineligible costs. Upon the successful receipt or posting of a Funding Commitment Decision Letter from USAC and submission, certification and USAC approval of FCC Form 486, the Applicant shall pay only the discounted amount beginning with the billing cycle immediately following said approval. Alternatively, should the Applicant decide that it is in the best interest of the Applicant to file an FCC Form 472, the Applicant will inform the Service Provider of its intent.
- The Service Provider agrees that it will not invoice USAC for equipment or services that have not been delivered to and accepted by the Applicant and installed. If equipment is being dropshipped to the Applicant and the Applicant is responsible for installing the equipment, the Service Provider may not invoice USAC until equipment is received and accepted by the Applicant.
- All Service Provider invoicing to USAC must be completed within 120 days from the last day of service. Should the Service Provider fail to invoice USAC in a timely manner, the Applicant will only be responsible for paying its non-discounted share.

6.0 EXPERIENCE

InTCHSolutions was founded to provide corporate and educational clients information technology and engineering consulting services. Our services and capabilities range from and not limited to:

- Network Infrastructure Architecting and Management
 - Firewall
 - Access Points
 - Switches
 - Data Centers
- C-7 Low Volage Cabling and Fiber
- Engineering and Technology Auditing and Assessments
- Software product development
- Database security, management, and migration
- E-Rate USAC E-RATE Service Provider

all while providing high standard white glove services. Our specialization is finding a solution to any technical related problem and utilizing an engineering and systematic sigma six and agile process to complete our end goals and projects.

Our staff are certified and have a combined total of more than 50 years of industry experience in I.T and Engineering. We are a certified C7 Low Voltage Construction Contractor and have the capabilities to install ethernet, fiber optics, security cameras, low voltage wiring, etc.

Below are a list of additional vendors and distributors that we are partnered with to provide technology solutions.

- Vendors and Distributors
 - o CISCO
 - Juniper Networks
 - o Palo Alto
 - Solarwind, Quest Software
 - o Microsoft, Google, Amazon
 - Schneider Electric Global
 - o Ingram Micro
 - o TD Synnex
 - o GrayBar
 - Ruckus
 - o HP Aruba
 - Tripp Lite

6.1 Project Team

The proposed team members that will be supporting the scope of work listed in Bid 1640 are shown below, resumes have been attached to provide more details of our staff's capability.

TABLE III: Project Team Members

Team Member	Title	Responsibility
Brandon Nguyen	Project Manager - Lead	Project Management
Mark Quevedo	Sr. Staff Network Engineer	Basic Maintenance
Nick Mai	Sr. Network Engineer	Basic Maintenance, Cable Installer
Christian Lam	Network Engineer	Basic Maintenance, Cable Installer
Brian Ung	Network Technician	Installation, Cable Management
Andrew Gutierrez	Network Technician	Installation, Cable Management
Justin Nguyen	Network Technician	Installation, Cable Management

Brandon Mai Nguyen

Bnguyen@InTCHSolutions.com (562) 607-8829

RELEVANT SKILLS:

- Quantitative problem solver. Good with math. Quick learner. Systematic thinker.
- Experience working in teams, Agile (Scrum) Software Framework
- Trained in VHDL, C, C++, Python, Matlab, MS Excel VBA and Macros
- Classroom and work experience with Firmware, Software Development, OrCad Cadence
- Capable with standard business software MS Office (Word, Excel, PowerPoint, Visio), MS Windows, Linux
- CISCO Prime/DNA/Meraki/Catayst Experienced and CCNA trained (Pending Certification) EDUCATION:
- B.S Electrical Engineering major at University of California, Irvine with Electronic Circuit Design Emphasis Graduated June 2019.
- Masters of Science in Electrical Engineering with Communication Emphasis at Cal State University of Long Beach
 January 2020 to June 2021

EXPERIENCE:

CEO and Lead Consultant, InTCHSolutions Corporation; Irvine, CA

June 2016—Present

- Consulted customer base on I.T Network Server and Security (Physical and Software level)
- Trained employees to be effective for project work scope and statement of work through agile process
- Developed logistic tracking software for Apple, Android, and PC Platform
- Architect Network Infrastructure and Access points for school district and commercial entities
- Familiarity with ARIES student data-base and performed data migration from local server to cloud
- Developed automated Chromebook enrollment software to save time and cost for school districts
- Lead team of 12 to target multiple network infrastructure projects including MDF/IDF installations and upgrades

Communication Network Systems Engineer III, Northrop Grumman; Redondo Beach, CA

June 2019 – *June* 2021

- Performed simulation analysis on wideband downlink following DVB-S2 standards using Matlab
- Programmed chipset operation using ARM instruction set
- Supporting single string wideband testing through troubleshooting support and creating Matlab verification scripts
- Involved in internal research and design to study FEC impacts on satellite communication links
- Worked with system and design engineers to mature unit requirements following internal H/W and SE development processes
- Created/Modified/Edited IBM Rational DOORS DXL scripts to increase productivity and minimize processes
- Use MS Excel, VBA programming, and Matlab to construct and track satellite's orbital path, frequency shift due to doppler effect, and communication link budgets calculations
- Simulated ADC Dynamic Range and compared to analytical results, as well signal-to-noise jammer analysis
- Created VBA based macros to study, perform, and complete Cross Polar Discrimination (XPD) analysis

SELECTED ACADEMIC/PERSONAL PROJECTS:

M.S. Electrical Engineering Thesis

January 2021 — June 2013

Researching to improve MIMO channel capacity using different codebook designs under various channel conditions considering the polarization domain

• Used SVD decomposition as an analysis technique to study the systems SNR and channel capacity

OFDM System Performance Simulation and Analysis

September 2021 — December 2021

Developed OFDM simulation model to analyze system performance through BER

Model supports cyclic prefix, S/P, P/S, and M-ary PSK modulation schemes under a AWGN channel

ACHIEVEMENTS/ACADEMIC HONORS:

- Edison International STEM Scholarship, 2 X Recipient
- Herman Tate Scholarship

Mark E. Quevedo

Consulting Network/Security Architect MQuevedo@InTCHSolutions.com

QUALIFICATIONS

- Experienced network architect and engineer, consultant, trainer, and mentor. Technical innovator with multiple patents issued and pending.
- Extensive experience in information security and governance in both customer and supplier environments. Standards and protocols guru with deep expertise in L0–L7 networking, TCP/IP, TLS, cryptographic, identity, i18n, PKI, AAA, SSO, operating-system, cloud, and web delivery.

PROFESSIONAL EXPERIENCE

2018—Present Network Consultant Engineering Fellow

I.T Solutions, Irvine, CA

- Designed, configured, and optimized complex network infrastructures using Cisco switches and routers, complemented by advanced software solutions like Cisco Prime Infrastructure (CPI) and Cisco DNA Center, resulting in a 30% improvement in network performance and a 99.99% uptime rate.
- Implemented and fine-tuned solutions for cloud-managed networking (AWS, AZURE, GOOGLE CLOUD), delivering streamlined network management, robust wireless access points, and secure remote access, ensuring efficient remote work capabilities and enabling real-time monitoring and troubleshooting.
- Spearheaded network security initiatives by integrating Cisco Meraki security appliances and leveraging Cisco DNA's software-defined access (SD-Access) to enforce dynamic network policies, ensuring comprehensive threat detection and mitigation.
- Mentoring a team of junior engineers, providing in-depth training and mentoring in Network technologies, resulting in a 20% improvement in team productivity and project delivery timelines, along with enhanced proficiency in utilizing these software solutions
- Provide technical advisement to business team and perform cross knowledge checks for key deliverables

2013—2018 Senior Principal Engineer

F5 Networks Inc., Seattle, WA

- Created new-business incubation proposals with F5 entrepreneur-in-residence, for 5G low-latency IoT edge-computing platform. Performed extensive market and technical analysis.
- Key member of architecture team which brought F5 Cloud Services (F5CS) from concept to public launch in one year. Created F5CS identity and security strategy, architecture, and functional specifications. Product-managed and designed initial F5CS products (DNS, GSLB). Coached developers and new PM's. Technical lead for joint projects with AWS and Azure.
- Architected, designed, and personally coded (initial version, on a very tight schedule) F5's TLS-interception and network-service-chaining product "SSL Orchestrator," inventing multiple patentable features. Architected and built with my team F5's modern declarative configuration API's. Won F5 Five-Star employee award for outstanding performance.
- Created security/cryptographic features for TLS interception, cloud integration, service-chaining, firewall, VPN, IAM, and credential-security products. Technical leader and contributor to design and implementation of multiple F5 products.

- Managed, performed, and procured F5CS internal/external security reviews and penetration-testing of threat models, designs, codebase, and live site. Led legal/regulatory security/CAIQ, GDPR, ITAR, and ISO 27001/2 compliance work with stakeholders and legal counsel.
- Member of F5 "Security Ninjas" team responsible for security design review of all products and CVE's. Analyzed and drove resolution of security matters and incidents. Author of multiple F5 Deployment Guides including IPv4/6 Datacenter Firewall and NIST-800-53. Wrote extensive security guidance for F5 customers. Spent one year as a quota-carrying sales engineer.

2009—2013 Identity & Access Management Architect Costco Wholesale Corp., Issaquah, WA

• Architect and engineering leader for Costco's IAM infrastructure and network services (for then ~100,000 employees, ~70 million members) including mobile-app, corporate, and federated AAA, SSO, and network security systems. Wrote IAM/security/cryptography policies. Created identity schemas and enrollment system. Guided secure payment-processor and supplier integrations. Represented Costco in Microsoft Azure Executive Forum and Identity SIG.

2005—2009 Research Systems Architect

City of Hope Medical Center & Beckman Research Institute, Duarte, CA

• High-performance network, information security, GLP, and HIPAA compliance architect for BRI. Managed laboratory-system projects from soup to nuts.

1999—2004 Data and Systems Architect

The Seattle Times, Seattle, WA

• Co-wrote company IT architecture and data-security plan. Technical lead for new editorial system. Designed and built publishing, intellectual-property, and payment-processing systems.

1995—1998 Network Architect and Consultant

Independent, Southern California

• Assisted clients to design, build, and procure LAN/WAN network systems and services.

1990—1995 Network Systems Architect

The Los Angeles Times, Los Angeles, CA

• Designed and supervised construction from scratch and operation of TCP/IP corporate LAN/WAN network using Cisco and other equipment. Connected the L.A. Times to the Internet (with first corporate 45 Mbit/sec circuit in Los Angeles) and registered first newspaper domain-name in the world (latimes.com). Trained network technicians and IT staff.

1987—1990 Unix Kernel Developer

Locus Computing Corp., Los Angeles, CA

• Wrote kernel, network stack, driver, and application code. Found and fixed security issues—I immunized AIX to the famous 1988 Morris Worm *before* it was launched, making IBM very happy when they found out. Contributed to the first x86 hypervisor (precursor of VMWare).

EDUCATION/CERTIFICATION

University of California, San Diego (1980–1985); Computer Science major.

GIAC Security Leadership Certification (GSLC); currently active. DoDD 8570 IAM-III qualified. Cisco CCNA.

Various professional training, including: Agile and Scrum development methodologies; SANS MGT-512; CoBIT 4.0; ITIL Service Support discipline; Crucial Conversations; F5 LTM/GTM/ ASM/APM; Cisco routing and ASA; VMware Admin; RedHat Linux Admin; Oracle Database Admin; CCI NewsDesk; MS Project Server.

PATENTS

Multi-device authentication; U.S. Patent 11,632,366 B1 (2023-04-18).

Managing network traffic with sensitive data; U.S. Patent 11,625,491 B1 (2023–04–11).

Managing name server data; U.S. Patent 11,444,931 B1 (2022-09-13).

...[M]anaging network connections based on DNS data and network policies...; U.S. Patent 11,122,083 B1 (2021-09-14).

Methods for improved service chain classification and management...; U.S. Patent 11,005,732 B1 (2021–05–11).

Transparent control and transfer of network protocols; U.S. Patent 10,659,368 B2 (2020–05–19).

Additional patents pending.

NICK L. MAI

56 Feather Ridge Terrace Mission Viejo, CA 92692 Phone: 562-377-2947 · Email: nmai@intchsolutions.com

Network Supervisor/Engineer with 17+ years of experience as a Microsoft Certified System Engineer and Microsoft Certified Database Administrator seeking advantage position in a growing company.

EXPERIENCE:

December 2016 – Present

Network ENGINEER STAFF, INTCHSOlutions CORP.

- Responsible for overseeing all devices in the Data Centers and multiple networks in multiple location.
- Responsible deploying new servers and configuring them according to the organization's requirements.
- install operating systems, set up user accounts, establish network connectivity, and configure server software.
- perform routine maintenance tasks to ensure the health and stability of server systems.
- proactively identify and resolve server issues, such as high CPU or memory usage, disk space limitations, or network connectivity problems. Troubleshoot server errors, log files, and performance metrics to diagnose and resolve server-related issues.
- Responsible for ensuring the security of server systems. Implement security best practices, configure firewalls, intrusion detection systems, and antivirus software. Enforce access controls, apply security patches, and monitor for security threats or vulnerabilities.
- Develop and implement backup and disaster recovery plans to protect server data and ensure business continuity. Regular server backups, test restore procedures, and maintain documentation for recovery processes.
- Work with virtualization technologies, such as Nutanix AHV or Hyper-V, to deploy and manage virtual servers. They create and manage virtual machines, allocate resources, and ensure optimal performance and availability.
- Maintain accurate documentation of server configurations, procedures, and network topology. They create and update server diagrams, technical specifications, and operational manuals.
- collaborate with other IT teams, such as network administrators, database administrators, and application developers.

May 2005 - January 2016

Network SUPERVISOR, CUSD

- Analyze server usage trends and plan for future capacity needs. Assess server performance, evaluate resource utilization, and recommend hardware or software upgrades to meet growing demands.
- Manage user accounts and access permissions on servers. Create and configure user accounts, assign appropriate access levels, and ensure adherence to security policies and compliance requirements.
- Network Installation and Configuration: Install and configure network equipment such as routers, switches, firewall, and wireless APs. Set up network connections, assign IP addresses, and ensure proper network functionality.
- Network Troubleshooting: Responsible for troubleshooting and resolving network problems and implement solutions.
- User Support: Provide technical support to end-users regarding network connectivity issues, network access.
- Cable Management: Responsible for managing network cabling infrastructure.

CERTIFICATE/EDUCATION

- Microsoft Certified Systems Engineer
- Microsoft Certified Database Administrator
- Network + Certified Professional
- A+ Certified Professional

June 1997 – May 2000 California State University Dominguez Hills

Dominguez Hills, CA

• Business Administration emphasis in Computer Information Systems

August 1994 – May 1997 Long Beach City College

Long Beach, CA

• A.A., Associate in Arts emphasis in Business Administration

Christian Lam

christian@intchsolutions.com | 214-267-8225 | Long Beach, CA

SKILLS

- Quantitative problem solver. Good with math. Quick learner. Systematic thinker.
- Experience working in teams, Project Management: Agile (Scrum) Methodologies, Jira
- Trained in Java, Python, MS Excel VBA, SAP, MES (Solumina), IBM Maximo, Standard Supply Chain Process and Procedures
- Classroom and work experience with MySQL, STATA, TeamViewer
- Capable with standard business software MS Office (Word, Excel, PowerPoint)
- Currently taking SixSigma certifications involving Voice of Customer(VOC) Campaign, SIPOC/SWOT/Value Chain Analysis
- Certified in C-7 Low Voltage Cabling

EDUCATION – University of California, Santa Cruz

B.A. Business Management Graduate (Emphasis in Business and Information Systems) 2019

June 2014 to June

COMPTIA A+ Certification

Dec 2023

SixSigma Project Management Certification (Yellowbelt – Blackbelt)

Currently in Progress

EXPERIENCE

INTCHSOLUTIONS CORP. - Full Time

June 2022 to Present

Network Engineer

- Plan, design, and implement scalable and secure network architectures to meet the organization's business needs.
- Manage and administer network devices, including routers, switches, and firewalls, ensuring optimal performance and reliability.
- Collaborated with cross-functional teams to implement and support new technologies and initiatives.
- Monitor network traffic, analyze logs, and implement proactive measures to detect and prevent potential security threats.
- Provide technical support to end-users, troubleshoot network issues, and ensure timely resolution of incidents.
- Maintain documentation of network configurations, policies, and procedures.
- Participate in on-call rotation for after-hours support and network emergencies.
- Installed C-7 Low Voltage cables
- Conducted project post-mortems to identify areas for future improvement.
- Trained in information systems and network Infrastructure management and design.
- Ability to perform on-site jobs involving assessment, problem solving, technical troubleshooting and team management

Tesla – Full Time

June 2021 to June 2022

Production Management Associate

- Full-time Production Management Associate for Model 3 in Marriage Department.
- Managed production database and utilized Manufacturing Execution Software (MES) Solumina to ensure development of vehicles are tested and delivered in a timely manner.
- Familiarity with SAP and IBM Maximo software to check quantity of part deliveries and availability daily before production shift.
- Tasked with building and coordinating assembling safety critical portions of the automobile with a team of 16 people.
- Scanned for potential defects prior to beginning tasks in the station, recorded defects, and proceeded with assembly within allotted time.
- Submitted process improvement strategies outside of work hours to reduce waste and prevent future defects.
- Understanding of supply chain to facilitate continuous process improvement.
- Averaged 400 automobiles within a 12-hour shift and maintained a 97% success rate floor.
- Working with a team lead to report delays and supply issues via Excel to supervisors.
- Provide recommendations on potential process changes/supply issues for Product Engineers.
- Create morning meeting presentations via PowerPoint to educate the team on new process changes.
- Strong attention to detail and work ethic in a team environment and enforced safety regulations at all times.

RELEVANT COURSEWORK

Business Information Systems

 Computer hardware and software concepts, system design and implementation, telecommunications, data management, transaction-based systems, and management information systems taught and learned in this course

BRIAN UNG

Long Beach, CA 90807 Bung@InTCHSolutions.com (562) 388-7513

Skills

- Proficient in Microsoft Office Applications (Word, Excel and Powerpoint)
- Type 80 wpm
- Ability to speak in front of large groups and to individuals
- Lead in meetings and document control trainings
- Able to think critically and diagnose problems based on surroundings and environment
- Team player: delegating work, sharing ideas, working to complete common goals
- · Ability to troubleshoot issues related to electronics and mechanics
- · CPR & AED certified

Work Experience

InTCHSolutions Corporation - Network Technician

April 2021 – Present

- · Managed employees to insure processes and procedures for documents were followed, managed cloud database for backups
- Trained employees based on industry configuration management standards
- · Coordinate Agile meetings with staff and project manager to ensure project went smoothly
- Performed document reviews and deliverables to customer
- Created change of request orders and submittal RFP/RFI packages

Amazon/JLL Reliability & Maintenance Engineering

November 2019 - April 2021

- Perform preventative maintenance on Amazon Robotics equipment, Dematic ARSAW H-Drive chargers, PSC, pick & stow stations involving electrical, mechanical, pneumatic, stored energies
- Troubleshoot electrical, mechanical, & software issues relating to associate stations within the facility
- Ensure safety of all personnel before tending to work orders by performing correct LOTO procedures within Amazon & JLL standards
- · Document all work performed on equipment
- · Perform repairs & troubleshoot on any damaged or broken equipment, drive motors, MDRs, DMCs, photo eyes, projectors
- Reporting safety concerns pertaining to Amazon Robotics floor and facility
- Address assigned trouble tickets
- Experienced with SEV events i.e. thermal, flood, network & system wide events
- Experience with MHE and assist with MHE responsibilities
- · FAST certified
- · Qualified Electrical Worker certified
- · Maintenance Essential Craft Skills certified

Tutor Perini — Engineer Intern

August 2017 - December 2017

- Go out to the field and examine items to document onto spreadsheets via incomplete and punch lists
- Communicate with and supervise various subcontractors in order to maintain optimal work efficiency
- Organize, retain, and mail RFI packages
- Organize and document history settings
- · Address concerns regarding safety control
- Photograph field work and Bluebeam for references
- Participate in subcontractor and engineering meetings to convene over safety protocols, and optimize work flow for the following week
- Kitchen Consultant

Education

Long Beach City College

June 2022

· Major: Industrial Engineering

Long Beach Polytechnic High School

September 2010- June 2014

- Completed medical courses, which includes learning about terminology and clerical work in the hospital.
- Completed clerical internship at the VA Hospital in Long Beach.
- Completed 2 years of French.
- Completed over 200 Hours of community service.

JUSTIN NGUYEN (562) 394-6542 | justin@intchsolutions.com

EDUCATION

CSULB - B.S Electrical Engineering

Long Beach, California | August 2022 - June 2026

- Undergraduate Sophomore Status
- Specializing in Communications, Digital Signal Processing, and Embedded Systems.
- Participated in various clubs such as IEEE and Lunar Robotics.

LBCC - General Education (MATH)

Long Beach, California | September 2021 – Present

- Dual Enrollment High School and College
- Courses: Math 60 (Calc 1), Math 70 (Calc 2), and Math 80 (Calc 3).

Long Beach Polytechnic High School

Long Beach, California | September 2018 – June 2022

- Student Athlete Water Polo and Swim.
- High Honor Roll-(3.5 GPA and Above)

WORK EXPERIENCES (ACTIVE CLEARANCE)

InTCHSolutions Corporation - Part Time

Irvine, CA | March 2022 - Present

I.T Technician

- Created RFQ for clientele, RFIs and RFPs for Government and Educational Job bids.
- Installed, troubleshooted, and performed verification on computer, server, network, video, and audio systems.
- Blueprinted and configured an excel tracking system to document quotes, invoices, receipts, and transactions.
- Provided C-7 low voltage network cabling services.
- Configured network devices such as routers and switches for clients.
- Supported end users by servicing their devices both remotely and on site.

Northrup Grumman Internship

Redondo Beach, Ca | May 2023-Augest 2023

College Intern Engineer

- Deep understanding of System Engineering V and applying it to real life applications.
- Analyze documents and verify requirements according to the stake holder's needs.
- Cross reference with Project Definition, Implementation, to Project Test and integration.

ACADEMIC PROJECTS

Python Script – Government and Educational Job Bid Python Website Scraper

March 2022 – August 2022

- Programmed a python-based website scraper to search and extract information on new and existing government and educational
 job bids and opportunities.
- Extracted data was formatted, filtered, post processed, and organized for analysis.
- Utilized excel to perform analysis and provide recommendation and rationale to the assignment manager.

Arduino C Autonomous Vehicle

September 2022 – December 2022

- Created an autonomous vehicle using Arduino microcontroller, step motor, i2c ultrasonic distance sensor and various electrical components.
- Vehicles would autonomously drive using ultrasonic distance sensor to navigate around a maze as quickly as possible.
- Learned to code efficiently utilizing embedded C programming language and understand how motors work.

ADDITIONAL INFORMATION

Technical Skills/Experiences

- Experience in: MS Office (Microsoft Excel, Microsoft Doc, Microsoft PowerPoint), Visio, MS Windows, Linux
- Trained in C, Python, MATLAB, Blender (3D Graphics Software)
- Network cabling experience, Technical Troubleshooting Skills, Built personal Gaming PC (24.0GB Ram, i7-6700 CPU, GTX 1050 TI, and MSL Z370 Motherboard).

Personal Skills

• Team Player, Quick-Learner, Organized, Determined

Interests

Woodshop Working, Fitness, Exploring and Gaming

6.2 Relevant Certifications

Mark Quevedo

Analyst ID: 115644

Certified Since: December 2007

Active Certifications



GIAC Security Leadership (GSLC)

Analyst Number: 1779 **Obtained:** 2007-12-29 **Expires:** 2023-12-31



Christian Lam

is hereby recognized as a

RUCKUS Accredited

ICX Implementer

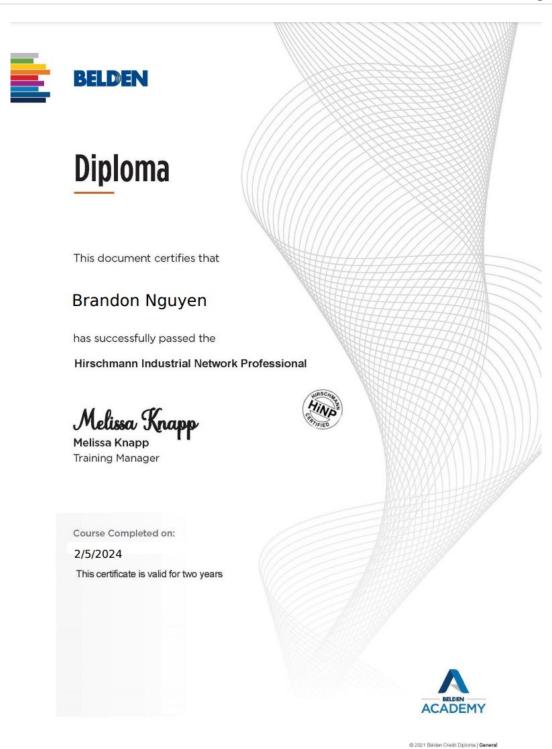
effective date: January 29, 2024 expires on: January 28, 2027

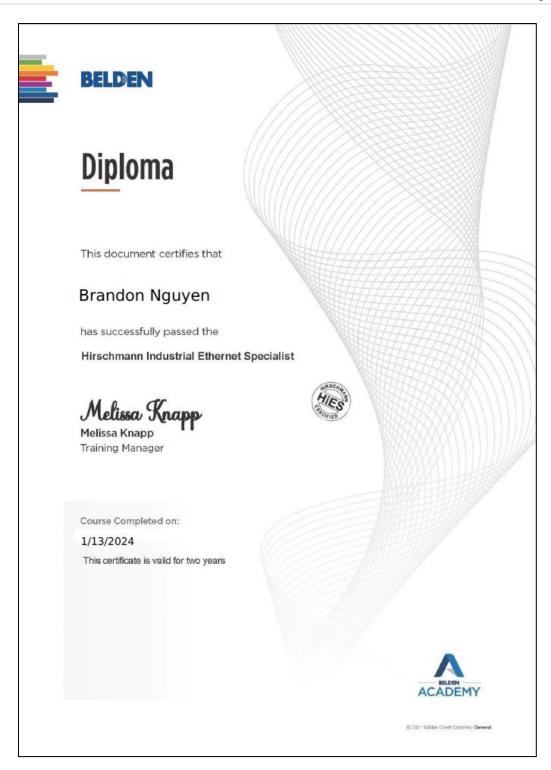
93436318

Anika Trahan Bransan Manager Cartification

RUCKUS° COMMSCOPE ACCREDITED

Implementer





6.2 Use of Subcontractors

InTCHSolutions does not leverage or use any other contractors to perform work.

6.3 Our Firm Commitment

As of February 2024, I.T Solutions are not currently under contract or involved in any long-term projects. We consistently provide month-to-month services to all our customer basis. All past projects have been completed and demonstrate our commitment to our customer and clientele.

Under the project scope described in the RFP, all staff will be available to support this proposal and project. The anticipated RFP project schedule and planning is understood.

6.4 Project Experience References

TABLE IV: Past Projects, Key Experience, and References

Project	Customer	Description	Contact
MDF/IDF E-Rate Refresh Project Design Consulting	Long Beach Unified School District	Provide design consulting services to LBUSD in preparation for implementation phase of MDF/IDF E-Rate project. Perfomed design services, auditing, and bill of materials for implementation phase	Shawn Organ - Network Manager SOrgan@lbschools.net 562-997-8232
MDF/IDF E-Rate Refresh Project Design Consulting	Long Beach Unified School District	Provide design consulting services to LBUSD in preparation for implementation phase of MDF/IDF E-Rate project. Perfomed design services, auditing, and bill of materials for implementation phase	Robert Megowan - Project Manager RMegowan@lbschools.net 562-997-8000 x1320
Assests Management and I.T. system refresh	Compton Unified School District	Provided I.T. system refresh withing the Early Childhood Education department	Telma Bayona - Director of Early Childhood Education tbayona@compton.k12.ca.us 562-367-2230
Compton Unified School District Computer Refresh for Roosevelt Elementary School Parent Center and Staff Offices	Compton Unified School District 700 N Bradfield Ave, Compton, CA 90221	Performed system refresh at Roosevelt Elementary School, Lockdown and provided I.T services	Rayjanette Condley - Principal 310-898-6350
Compton Unified School District Computer Refresh for Roosevelt Elementary School Parent Center and Staff Offices	Compton Unified School District 700 N Bradfield Ave, Compton, CA 90221	Performed system refresh at Roosevelt Elementary School, Lockdown and provided I.T services	Lue Haynes LHaynes@compton.ca.k12.us 562-381-3815
UPS factory building - MDF, IDF installation and network architecture design	LA Department of Transportation	MDF/IDF design and installation of network switches and access points	Rafa Tejeda rtejeda@ups.com 909-204-0657

InTCHSolutions Information & Technology Engineering

Page | 36

Project	Customer	Description	Contact
Computer Refreshes and Network Audit	Loyola Marymount University 1 LMU Dr. ITS Daum Hall Los Angeles, CA 90045	Assist IT team in computer refreshes and performed network auditing services	Walter San Wathana.san@lmu.edu 562-331-4657
E-rate - Network Access Points Refresh	Compton Unified School District	E-rate - Network Access Points Refresh	Kevin Evans - Director of IT (Retired) Kevin@convenientcomputing.com 310-989-3600

6.5 Reference Letters

I am writing to provide a letter of reference for Brandon and the team at InTCHSolutions. They have been engaged in delivering design consulting services for the Long Beach Unified School District's (LBUSD) network infrastructure. InTCHSolutions has been a key partner in the ongoing efforts to enhance and optimize the network infrastructure across multiple schools within the district for the upcoming E-Rate switch refreshment project.

Brandon and the team have demonstrated a high level of professionalism, technical expertise, and dedication throughout the entire process. Their work involves serving in an architect's role to design the details of the next implementation phase. Their scope includes surveying over fifty schools to assess the Main Distribution Frame (MDF) and Intermediate Distribution Frame (IDF), writing a scope of work document for bid, developing comprehensive design checklists, updating site maps, and creating detailed Layer 3 and Layer 2 network topology maps and device counts.

One of the notable strengths of InTCHSolutions is their meticulous approach to every aspect of the project. The design checklists they have developed are thorough and tailored to the specific needs of LBUSD, ensuring that all critical elements are taken into consideration. The updated site maps and network topology maps provide a clear and detailed overview of the existing infrastructure, facilitating effective decision-making and future planning.

In addition to their technical proficiency, Brandon and the team have been proactive in collaborating with our staff, ensuring that the design solutions align seamlessly with the unique requirements of LBUSD. Their commitment to communication and responsiveness has been commendable, fostering a collaborative and productive working relationship.

Should you have any further questions or require additional information, please feel free to contact me.



Robert Megowan

Robert

Digitally signed by Robert Megowan Date: 2024.01.17 09:14:54 -08'00'

Technology Project Manager Megowan

Long Beach USD – Facilities Development & Planning

Email: RMegowan@lbschools.net Phone: 562-997-8000 x1320

To whom it may concern,

I am writing to provide a letter of reference for InTCHSolutions, a company that has consistently demonstrated a high level of expertise in C-7 Cabling, Network Switch, Access Point, and Network Design Infrastructure.

InTCHSolutions has been a valued E-Rate service provider. Their proficiency in C-7 Cabling is commendable, and they have successfully executed projects that required intricate cabling solutions. Their attention to detail and commitment to quality have resulted in robust and reliable cabling systems meeting industry standards.

Furthermore, InTCHSolutions' expertise extends to Network Switch and Access Point configurations. They have demonstrated a deep understanding of the latest technologies and industry best practices in setting up and optimizing network switches and access points. Their ability to design and implement scalable and efficient solutions has significantly contributed to the seamless functioning of the network.

In the realm of Network Design infrastructure, InTCHSolutions has showcased exceptional skills. Their team possesses a thorough understanding of network architecture, security considerations, and the integration of various components to create a comprehensive and resilient network design. Their innovative approach to problem-solving and their ability to tailor solutions to our specific needs have been key factors in network projects.

I have consistently found InTCHSolutions to be reliable, professional, and dedicated to delivering high-quality results. Their team is responsive to challenges, proactive in communication, and adept at collaborating with other stakeholders to ensure project success. I confidently recommend InTCHSolutions for any information technology related projects.

If you have any further questions or require additional information, please do not hesitate to contact me at 310 537 1000 / Kevin@convenientcomputing.com. This letter is provided without hesitation or reservation. Thank you for considering InTCHSolutions for your network infrastructure needs.

Sincerely

Kevin Evans, Sr

Information Technology Director

(Retired, Compton Unified School District)

CTO, Convenient Computing, Inc



Compton Unified School District Early Childhood Education

411 N. Tajauta Avenue, Compton, CA 90221 Phone: (310) 639-4321, Ext. 46796

January 18, 2024

Denzell Perry President

To Whom It May Concern:

Ayanna E. Davis, Ed.D. Vice President

Micah Ali

Alma Taylor Pleasant Legislative Representative

Satra Zurita Member

Clerk

Sandra Moss Member

Charles Davis Member

Darin Brawley, Ed.D. Superintendent

I am writing to highlight the exceptional contributions of InTCHSolutions to the Early Childhood Education Department at Compton Unified School District. InTCHSolutions has played a pivotal role in successfully upgrading our computer systems, providing invaluable external information technology consulting, and delivering solutions that have significantly enhanced our technological infrastructure.

One of the standout qualities of InTCHSolutions is their commitment to ensuring timely and effective solutions. They have consistently demonstrated a proactive approach to identifying and addressing the specific needs of our Early Childhood Education department. Their ability to deliver results within established timelines has been crucial in smoothly executing the computer system upgrade.

In addressing technical issues, InTCHSolutions has proven to be a reliable partner. Their team's expertise has been instrumental in troubleshooting and resolving various technical challenges, contributing to our computer systems' overall stability and functionality. Their prompt response to technical issues has minimized downtime, allowing our staff to focus on providing quality education and support to our students.

In recent efforts, InTCHSolutions is in the process of developing customized inventory and assets management software. This software will be key in efficiently tracking government-funded assets, ensuring accurate record-keeping and compliance with regulatory requirements. The software's user-friendly interface and robust features will streamline our asset management processes, improving efficiency and accountability.

In conclusion, I highly recommend InTCHSolutions for their outstanding contributions to enhancing our computer systems and technology infrastructure. Their commitment to delivering timely solutions, addressing technical issues, and providing innovative software solutions has significantly benefited the Early Childhood Education department at Compton Unified School District.

Please feel free to contact me if you have any further questions or require additional information.

Respectfully,

Telma Bayona,

Director, Early Childhood Education



Compton Unified School District Roosevelt Elementary School 700 North Bradfield Avenue, Compton, CA 90221 Phone (310) 898-6350 Fax (310) 632-0338



Rayjanette Condley, Principal

Sherry Osborne-Scott, Assistant Principal

January 18, 2024

To Whom It May Concern

I am writing this letter of reference to highly recommend Brandon Nguyen, a dedicated tech representative, for Intech Solutions who has played a crucial role in enhancing the technological infrastructure at Roosevelt Elementary School. Brandon has been instrumental in providing essential electronic equipment, including monitors, lockdown systems, iPad covers, and Chromebook chargers, thereby significantly contributing to the school's educational environment.

Since Brandon began collaborating with Roosevelt Elementary School, the impact has been palpable. Their commitment to understanding the unique needs of our educational institution and their expertise in sourcing and delivering high-quality electronic devices have greatly benefited both teachers and students.

Among the notable contributions are the provision of state-of-the-art monitors that have improved the visual experience in our front office. The implementation of lockdown systems has added an extra layer of security, ensuring a safe and secure environment for all. Additionally, the durable iPad covers and reliable Chromebook chargers have proven essential in facilitating remote learning initiatives and enhancing the overall accessibility of technology for students.

What sets Brandon apart is not only their proficiency in technology but also their exceptional customer service. He has consistently demonstrated a willingness to go above and beyond to meet our specific requirements, providing timely and tailored solutions to any challenges that arose.

I have received positive feedback from both staff and students regarding the quality of the electronic equipment supplied by Brandon. Their contributions have significantly improved the educational experience at Roosevelt Elementary School, and I have no hesitation in recommending Brandon for any future endeavors.

If you require any further information or details regarding Brandon Nguyen contributions, please feel free to contact me at (310-898-6350.

Ms. Lue Haynes

School Secretary

4199 Campus Drive, Suite 550 Irvine, CA 92612 P: 949.998.4143

InTCHSolutions
Information & Technology Engineering

Page | 41

7.0 Conclusion

Thank You TEACH public schools for reading InTCHSolutions Corporation proposal for the E-rate – Cabling and Basic Internal Maintenance. At InTCHSolutions, we take pride in providing upmost high quality customer service to the District if given the opportunity. Again, Thank You for your time and consideration.

For additional information, please contact Brandon Nguyen | 562.607.8829 | bnguyen@InTCHSolutions.com or visit www.InTCHSolutions.com

InTCHSolutions
Information & Technology Engineering

Page | 42

Appendix A. Project Schedule

	Name	Assigned to	Start	Finish	% Complete	Jun 16	Jun 23	Jun 30	Jul 7	Jul 14	Jul 21
1	TEACH PUBLIC SCHOOLS		6/26/2024	8/2/2024	0						
2	Planning		6/26/2024	6/28/2024	0						
3	Perform initial site walk		6/26/2024	6/26/2024	0						
4	Hold meeting and discuss site planning with customer		6/27/2024	6/27/2024	0						
5	Prepare for implementation phase		6/28/2024	6/28/2024	0						
6	Implementation		7/1/2024	7/26/2024	0						
7	TEACH Academy of Technologies		7/1/2024	7/5/2024	0						
8	J Hook Installation		7/1/2024	7/5/2024	0						
9	Cable Installation and KeyConnect Termination		7/1/2024	7/5/2024	0						
10	Raceway Installation		7/1/2024	7/5/2024	0						
11	Patch Cable and Panel Installation		7/1/2024	7/5/2024	0						
12	Test, Verify, Certify Cable Installation		7/1/2024	7/5/2024	0						
13	TEACH Public Schools Central Office		7/8/2024	7/12/2024	0						
14	J Hook Installation		7/8/2024	7/12/2024	0						
15	Cable Installation and KeyConnect Termination		7/8/2024	7/12/2024	0						
16	Raceway Installation		7/8/2024	7/12/2024	0						
17	Patch Cable and Panel Installation		7/8/2024	7/12/2024	0						
18	Test, Verify, Certify Cable Installation		7/8/2024	7/12/2024	0						
19	TEACH Tech Charter High School		7/15/2024	7/19/2024	0						
20	J Hook Installation		7/15/2024	7/19/2024	0						
21	Cable Installation and KeyConnect Termination		7/15/2024	7/19/2024	0						
22	Raceway Installation		7/15/2024	7/19/2024	0						
23	Patch Cable and Panel Installation		7/15/2024	7/19/2024	0						
24	Test, Verify, Certify Cable Installation		7/15/2024	7/19/2024	0						
25	TEACH Preparatory Mildred S. Cunningham & Edith H. Morris Elementary		7/22/2024	7/26/2024	0						

Exported from Microsoft Project on 2/16/2024 Page 1 of 4

N	ame	Jul 28	Aug 4	Aug 11	Aug 18	Aug 25	Sep 1	Sep 8
1 T	EACH PUBLIC SCHOOLS							
2	Planning							
3	Perform initial site walk							
4	Hold meeting and discuss site planning with customer							
5	Prepare for implementation phase							
6	Implementation							
7	TEACH Academy of Technologies							
8	J Hook Installation							
9	Cable Installation and KeyConnect Termination							
10	Raceway Installation							
11	Patch Cable and Panel Installation							
12	Test, Verify, Certify Cable Installation							
13	TEACH Public Schools Central Office							
14	J Hook Installation							
15	Cable Installation and KeyConnect Termination							
16	Raceway Installation							
17	Patch Cable and Panel Installation							
18	Test, Verify, Certify Cable Installation							
19	TEACH Tech Charter High School							
20	J Hook Installation							
21	Cable Installation and KeyConnect Termination							
22	Raceway Installation							
23	Patch Cable and Panel Installation							
24	Test, Verify, Certify Cable Installation							
25	TEACH Preparatory Mildred S. Cunningham & Edith H. Morris Elementary							

Exported from Microsoft Project on 2/16/2024 Page 2 of 4

Na	me	Assigned to	Start	Finish	% Complete	Jun 16	Jun 23	Jun 30	Jul 7	Jul 14	Jul 21
26	J Hook Installation		7/22/2024	7/26/2024	0						
27	Cable Installation and KeyConnect Termination		7/22/2024	7/26/2024	0						
28	Raceway Installation		7/22/2024	7/26/2024	0						
29	Patch Cable and Panel Installation		7/22/2024	7/26/2024	0						
30	Test, Verify, Certify Cable Installation		7/22/2024	7/26/2024	0						
31	Closure		7/29/2024	8/2/2024	0						
32	Perform documentation at each of the Sites		7/29/2024	8/2/2024	0						
33	Create final close documentation of site cable installation		7/29/2024	8/2/2024	0						
34	Hold closeout meeting with TEACH PUBLIC SCHOOL		7/29/2024	8/2/2024	0						

Exported from Microsoft Project on 2/16/2024 Page 3 of 4

N	ame	Jul 28	Aug 4	Aug 11	Aug 18	Aug 25	Sep 1	Sep 8	
26	J Hook Installation								
27	Cable Installation and KeyConnect Termination								
28	Raceway Installation								
29	Patch Cable and Panel Installation								
30	Test, Verify, Certify Cable Installation								
31	Closure								
32	Perform documentation at each of the Sites								
33	Create final close documentation of site cable installation								
34	Hold closeout meeting with TEACH PUBLIC SCHOOL								

Exported from Microsoft Project on 2/16/2024 Page 4 of 4