November 2023 Financials

## Executive Summary

- As of $11 / 30 / 2023$, Redesign had 143 days cash on hand, comfortably above the target of 45 days. Total cash and cash equivalents equaled $\$ 3.4 \mathrm{M}$. The current projected year-end cash balance is $\$ 5.5 \mathrm{M}$. This projected increase is largely due to Federal grant reimbursements that will be processed in the second half of FY24.
- Consolidated net income is currently projected at $\$ 188 \mathrm{~K}$ compared to a budgeted $\$ 711 \mathrm{~K}$. It is expected that FY24 net income will increase following the February funding adjustment and the approval of the ESSER EB grant. We will also likely see cost savings in personnel/benefits expenses in the second half of FY24.
- Audit Update: The FY23 audit received an unmodified opinion with no findings.


## Key Performance Indicators

## Days of Cash

Cash balance at year-end divided by average daily expenses


143 DAYS OF CASH AT YEAR'S END
The school will end the year with 143 days of cash. This is above the recommended 60 days

## Gross Margin

Revenue less expenses, divided by revenue

1.5\% GROSS MARGIN

The forecasted net income is $\$ 189 k$, which is $\$ 523 \mathrm{k}$ below the budget. It yields a $1.5 \%$ gross margin.

## Fund Balance \%

Forecasted Ending Fund Balance
/ Total Expenses

39.32\% AT YEAR'S END

The school is projected to end the year with a fund balance of $\$ 4,841,203$. Last year's fund balance was \$4,652,628.

## Grants Invoiced

Federal grants requested divided by federal grants awarded.

## 0\% GRANTS INVOICED

Drawdowns will occur after the grants are approved. We are working on revisions for ESSER and SuperApp grants

## Redesign Financial Reports - Lanier

Lanier

|  | Year-To-Date |  |  | Annual |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual | Budget | Variance | Forecast | Budget | Variance |
| Revenue |  |  |  |  |  |  |
| Total State and Local Revenue | 1,056,172 | 983,479 | 72,693 | 2,298,641 | 2,360,349 | (61,708) |
| Total Federal Revenue | 89,451 | 965,014 | $(875,563)$ | 2,475,124 | 2,475,124 | 0 |
| Total Revenue | 1,149,944 | 1,948,493 | $(798,549)$ | 4,778,087 | 4,835,474 | $(57,387)$ |
|  |  |  |  |  |  |  |
| Expenses |  |  |  |  |  |  |
| Total Salaries | 1,008,964 | 943,080 | (65,884 ${ }^{\text {a }}$ | 2,263,392 | 2,263,392 | 0 |
| Total Employee Benefits | 159,382 | 194,770 | 35,388 | 467,447 | 467,447 | (0) |
| Total Purchased Professional And Technical Services | 286,833 | 308,152 | 21,319 | 739,773 | 739,564 | (209) |
| Total Purchased Property Services | 74,053 | 52,870 | $(21,182)$ | 160,985 | 126,889 | (34,096) |
| Total Other Purchased Services | 236,916 | 241,075 | 4,159 | 628,338 | 578,581 | $(49,757)$ |
| Total Supplies | 115,934 | 147,057 | 31,123 | 352,937 | 352,937 | (0) |
| Total Debt Service And Miscellaneous | 2,733 | 20,296 | 17,563 | 27,065 | 48,711 | 21,646 |
| Total Expenses | 1,884,816 | 1,907,300 | 22,485 | 4,639,937 | 4,577,521 | $(62,416)$ |
| Net Income | $(734,872)$ | 41,192 | (776,064) | 138,150 | 257,953 | $(119,803)$ |

## Redesign Financial Reports - Dalton

## Dalton

|  | Year-To-Date |  |  | Annual |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual | Budget | Variance | Forecast | Budget | Variance |
| Revenue |  |  |  |  |  |  |
| Total State and Local Revenue | 1,016,530 | 953,524 | 63,007 | 2,086,403 | 2,288,457 | (202,054) |
| Total Federal Revenue | 80,958 | 914,913 | $(833,954)$ | 2,389,241 | 2,389,241 | (0) |
| Total Revenue | 1,101,810 | 1,868,436 | $(766,626)$ | 4,475,643 | 4,677,697 | (202,054) |
|  |  |  |  |  |  |  |
| Expenses |  |  |  |  |  |  |
| Total Salaries | 714,085 | 907,843 | 193,758 | 2,178,822 | 2,178,822 | 0 |
| Total Employee Benefits | 141,880 | 210,873 | 68,993 | 506,094 | 506,094 | 0 |
| Total Purchased Professional And Technical Services | 285,944 | 294,735 | 8,791 | 739,666 | 707,365 | (32,301) |
| Total Purchased Property Services | 83,649 | 40,890 | $(42,7$ \% 9 | 161,682 | 98,136 | $(63,547)$ |
| Total Other Purchased Services | 230,928 | 242,438 | 11,510 | 633,765 | 581,852 | $(51,913)$ |
| Total Supplies | 103,632 | 115,527 | 11,895 | 277,264 | 277,264 | (0) |
| Total Debt Service And Miscellaneous | 2,894 | 20,267 | 17,372 | 26,347 | 48,640 | 22,293 |
| Total Expenses | 1,563,012 | 1,832,572 | 269,560 | 4,523,641 | 4,398,173 | (125,467) |
| Net Income | $(461,202)$ | 35,864 | (497,066) | $(47,998)$ | 279,524 | $(327,522)$ |

## Redesign Financial Reports - Clen Oaks

Glen Oaks

|  | Year-To-Date |  |  | Annual |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual | Budget | Variance | Forecast | Budget | Variance |
| Revenue |  |  |  |  |  |  |
| Total State and Local Revenue | 486,337 | 361,649 | 124,688 | 850,282 | 867,958 | (17,676) |
| Total Federal Revenue | 75,772 | 935,788 | $(860,016)$ | 2,397,559 | 2,397,559 | 0 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Expenses |  |  |  |  |  |  |
| Total Salaries | 406,736 | 471,946 | 65,210 | 1,132,670 | 1,132,670 | (0) |
| Total Employee Benefits | 66,667 | 122,455 | 55,789 | 293,892 | 293,892 | 0 |
| Total Purchased Professional And Technical Services | 185,693 | 260,894 | 75,201 | 626,198 | 626,146 | (52) |
| Total Purchased Property Services | 52,674 | 43,157 | $(9,516)$ | 125,978 | 103,577 | $(22,400)$ |
| Total Other Purchased Services | 139,406 | 271,699 | 132,293 | 652,077 | 652,077 | 0 |
| Total Supplies | 83,118 | 109,455 | 26,3,37 | 271,508 | 262,693 | $(8,815)$ |
| Total Debt Service And Miscellaneous | 2,380 | 8,641 | 6,261 | 11,615 | 20,739 | 9,124 |
| Total Expenses | 936,673 | 1,288,248 | 351,574 | 3,113,939 | 3,091,794 | $(2,144)$ |
| Net Income | $(374,564)$ | 9,190 | (383, 754 ) | 133,903 | 173,723 | $(39,821)$ |


|  | Actual | Budget | Variance | Forecast | Budget | Variance | Remaining |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |
| State and Local Revenue | 2,559,039 | 2,298,652 | 260,387 | 5,235.326 | 5,516,764 | $(281,438)$ | 2,676,287 |
| Federal Revenue | 246,182 | 2,815,715 | $(2,569,533)$ | 7,261,924 | 7,261,924 | (0) | 7,015.742 |
| Private Grants and Donations | 4.321 | - | 4.321 | 4,321 | - | 4.321 | - |
| Earned Fees | - | - | - | - | - | - | - |
| Total Revenue | 2,809,542 | 5,114,367 | $(2,304,825)$ | 12,501,571 | 12,778,688 | $(277,117)$ | 9,692,029 |
| Expenses |  |  |  |  |  |  |  |
| Salaries | 2,165,035 | 2,322,868 | 157,833 | 5,610,134 | 5.574,884 | $(35,250)$ | 3,445,099 |
| Employee Benefits | 367.929 | 528,097 | 160,169 | 1,267,434 | 1,267,434 | 0 | 899,505 |
| Purchased Professional And Technical Services | 758,470 | 863.781 | 105.311 | 2,105,376 | 2,073,075 | $(32,301)$ | 1,346,906 |
| Purchased Property Services | 210,375 | 136,917 | (73,458) | 448,645 | 328,602 | $(120,043)$ | 238,269 |
| Other Purchased Services | 607,250 | 755,213 | 147.963 | 1,914,180 | 1,812,510 | (101,670) | 1,306,930 |
| Supplies | 302,684 | 372,039 | 69,355 | 902,200 | 892,894 | $(9,306)$ | 599,516 |
| Debt Service And Miscellaneous | 8,008 | 49,204 | 41,196 | 65,027 | 118,090 | 53,062 | 57,020 |
| Total Expenses | 4,419,751 | 5,028,120 | 608,369 | 12,312,996 | 12,067,488 | $(245,508)$ | 7,893,245 |
| Net Income | $(1,610,210)$ | 86,246 | $(1,696,456)$ | 188,575 | 711,200 | $(522,625)$ | 1,798,784 |
| Cash Flow Adjustments | 3,636,815 | $(1,183,224)$ | 4,820,039 | 3,200,000 | $(1,509,256)$ | 4,709,256 | $(436,815)$ |
| Change in Cash | 2,026,605 | $(1,096,978)$ | 3,123,583 | 3,388,575 | $(798,056)$ | 4,186,631 | 1,361,969 |


| Actual |  |  |  |  |  | Forecast |  |  |  |  |  |  | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement | Jut | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |  |
| Revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| State and Local Revenue | 455,692 | 669,776 | 467,011 | 455.740 | 510,819 | 423,099 | 423.099 | 423,099 | 423,099 | 137,691 | 423,099 | 423,099 | 5,235,326 |
| Federal Revenue | 16,373 | 42,748 | 42,308 | $\bigcirc$ | 144.752 | 1,002,249 | 1,002,249 | 1,002,249 | 1,002,249 | 1,002,249 | 1,002,249 | 1,002,249 | 7,261,924 |
| Private Grants and Donations | 0 | 0 | 0 | 4.321 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4.321 |
| Total Revenue | 472,065 | 712,524 | 509,319 | 460,062 | 655,572 | 1,425,348 | 1,425,348 | 1,425,348 | 1,425,348 | 1,139,940 | 1,425,348 | 1,425,348 | 12,501,571 |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | 439,417 | 384,195 | 439,064 | 379,965 | 522,394 | 492,157 | 492,157 | 492,157 | 492,157 | 492,157 | 492,157 | 492,157 | 5,610,134 |
| Employee Benefits | 45.365 | 61,908 | 156,438 | 71,419 | 32,798 | 128,501 | 128.501 | 128,501 | 128,501 | 128,501 | 128.501 | 128,501 | 1,267.434 |
| Purchased Professional And Technical Services | 72,749 | 88,096 | 413,681 | 67,978 | 115.967 | 192,415 | 192,415 | 192,415 | 192,415 | 192,415 | 192,415 | 192,415 | 2,105,376 |
| Purchased Property Services | 37.044 | 43,178 | 51,050 | 41,463 | 37.640 | 34,038 | 34,038 | 34.038 | 34,038 | 34,038 | 34,038 | 34,038 | 448,645 |
| Other Purchased Services | 146,420 | 50,693 | 202,267 | 119,779 | 88,092 | 186,704 | 186,704 | 186,704 | 186,704 | 186,704 | 186,704 | 186,704 | 1,914,180 |
| Supplies | 97,211 | 44.512 | 37.469 | 48,060 | 75.432 | 85,645 | 85,645 | 85,645 | 85,645 | 85,645 | 85,645 | 85,645 | 902,200 |
| Debt Service And Miscellaneous | 131 | 865 | 6,019 | 143 | 850 | 8,146 | 8,146 | 8,146 | 8,146 | 8,146 | 8,146 | 8,146 | 65,027 |
| Total Ordinary Expenses | 838,338 | 673.447 | 1,305,987 | 728,807 | 873,173 | 1,127,606 | 1,127,606 | 1,127,606 | 1,127,606 | 1,127,606 | 1,127,606 | 1,127,606 | 12,312,996 |
| Total Expenses | 838,338 | 673,447 | 1,305,987 | 728,807 | 873,173 | 1,127,606 | 1,127,606 | 1,127,606 | 1,127,606 | 1,127,606 | 1,127,606 | 1,127,606 | 12,312,996 |
| Net Income | -366,273 | 39,078 | -796,668 | -268,745 | -217,601 | 297,742 | 297,742 | 297,742 | 297,742 | 12,333 | 297,742 | 297,742 | 188,575 |
| Cash Flow Statement | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | TOTAL |
| Net Income | -366,273 | 39,078 | -796,668 | -268,745 | -217,601 | 297,742 | 297,742 | 297,742 | 297,742 | 12,333 | 297,742 | 297,742 | 188,575 |
| Accounts Receivable | 3,607,016 | 12,519 | -42,308 | 16,373 | 28,465 | -60,295 | -60,295 | -60,295 | -60,295 | -60,295 | -60,295 | -60,295 | 3,200,000 |
| Prepaid Expenses | 128,982 | 6,700 | 6,700 | 6,700 | 6,700 | -22,254 | -22,254 | -22,254 | -22,254 | -22,254 | -22,254 | -22,254 |  |
| Cash Flow Adjustments | 3,465.797 | -190,946 | 231,202 | -218,115 | 348,877 | -62,402 | -62,402 | -62,402 | -62,402 | -62,402 | -62,402 | -62,402 | 3,200,000 |
| Change in Cash | 3,099,524 | -151,868 | -565,466 | -486,860 | 131,276 | 235,340 | 235,340 | 235,340 | 235,340 | -50,069 | 235,340 | 235,340 | 3,388,575 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ending Cash | 4.519,193 | 4.367.325 | 3,801,859 | 3,314,998 | 3,446,275 | 3,681,614 | 3,916,954 | 4,152,294 | 4.387,633 | 4.337.565 | 4,572,904 | 4,808,244 | PAGE 8 |

## Assets

| Current Assets |  |  |  |
| :---: | :---: | :---: | :---: |
| Cash | 1,419,669 | 3,446,670 | 4,808,244 |
| Accounts Receivable | 3,887,321 | 109,477 | 687.321 |
| Total Current Assets | 5,306,991 | 3,556,146 | 5,495,565 |
| Noncurrent Assets |  |  |  |
| Operating Fixed Assets, Net | 51,161 | 40,548 | 40,548 |
| Total Noncurrent Assets | 51,161 | 40,548 | 40,548 |
| Total Assets | 5,358,152 | 3,596,694 | 5,536,113 |
| Liabilities and Equity |  |  |  |
| Liabilities |  |  |  |
| Current Liabilities |  |  |  |
| Other Current Liabilities | 21,439 | 213,147 | 21,439 |
| Accounts Payable | 684,085 | 340,734 | 673,472 |
| Total Current Liabilities | 705,523 | 553,881 | 694.910 |
| Total Long-Term Liabilities | 0 | 0 |  |
| Total Liabilities | 705,523 | 553,881 | 694,910 |
| Equity |  |  |  |
| Unrestricted Net Assets | 2,389,357 | 4,653,023 | 4,652,628 |
| Net Income | 2,263,271 | -1,610,210 | 188,575 |
| Total Equity | 4,652,628 | 3,042,814 | 4,841,203 |
| Total Liabilities and Equity | 5,358,152 | 3,596,694 | 5,536,113 |

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## QUESTIONS?

Please contact your EdOps Finance Team:

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