

# Redesign Schools Louisiana

## **Finance Committee Meeting**

Date and Time Wednesday November 6, 2024 at 12:00 PM CST

Location

Dalton Elementary School

Streamed live at:

Redesign Schools Louisiana - YouTube

https://www.youtube.com/@RedesignSchoolsLouisiana

| Agend | la   |   |         |                  |          |
|-------|------|---|---------|------------------|----------|
|       |      |   | Purpose | Presenter        | Time     |
| I.    | Оре  | ening Items                                     |         |                  | 12:00 PM |
|       | Α.   | Call the Meeting to Order                       |         | Justin Chatelain |          |
|       | В.   | Record Attendance                               |         | Justin Chatelain |          |
| П.    | lten | n Scheduled for Receipt of Information          |         |                  | 12:00 PM |
|       | Α.   | Unaudited financials through September 30, 2024 | Discuss | Dan Cembrola     | 50 m     |
|       | В.   | Audit Information                               | FYI     | Megan McNamara   | 10 m     |

|      |     |   | Purpose | Presenter        | Time    |
|------|-----|---|---------|------------------|---------|
| III. | Clo | sing Items  |         |                  | 1:00 PM |
|      | Α.  | Next Redesign Schools Louisiana Regular Board<br>Meeting: Saturday, November 16 2024 at 10:00<br>AM at Dalton Elementary School | FYI     | Justin Chatelain |         |
|      | В.  | Adjourn Meeting   | FYI     | Justin Chatelain |         |

# NOTICE: REASONABLE ACCOMMODATION WILL BE PROVIDED FOR ANY INDIVIDUAL WITH A DISABILITY

Pursuant to the Rehabilitation Act of 1973 and the Americans with Disabilities Act of 1990, any individual with a disability who requires reasonable accommodation to attend or participate in this meeting of the Governing Board may request assistance by contacting:

Redesign Schools Louisiana 4705 Lanier Dr. Baton Rouge, LA Phone: 225-910-3891

#### FOR MORE INFORMATION

For more information concerning this agenda, please contact Redesign Schools Louisiana using the information above.

## Coversheet

## Unaudited financials through September 30, 2024

| Section:          | II. Item Scheduled for Receipt of Information   |
|-------------------|---|
| Item:             | A. Unaudited financials through September 30, 2024  |
| Purpose:          | Discuss   |
| Submitted by:     |   |
| Related Material: | RSL - Summary Presentation - September 2024.pptx<br>RSL - Supplemental Report - September 2024.xlsx |



# September 2024 Financials



PREPARED NOV'24 BY

# Contents



- Executive Summary
- Key Performance Indicators
- Redesign Financial Reports Lanier
- Redesign Financial Reports Dalton
- Appendix

# Executive Summary

- **D**OPS
- Currently projecting an operating income of (\$826k) which is \$944k lower than budgeted

• Enrollment is the most pressing issue at both locations. We had budgeted for 250 students for both Dalton and Lanier and currently have 190 and 216 students respectively. We plan to continue recruiting students through the February count.

• Remaining ESSER funding for both Dalton and Lanier has been allocated and will be drawn down. FY24 Title funding was successfully rolled over to FY25.

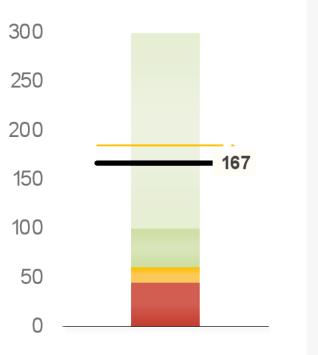
• FY24 audit is on track with the newly selected auditor, expecting a clean audit

# Redesign Schools Louisiana - Finance Committee Meeting - Agenda - Wednesday November 6, 2024 at 12:00 PM Key Performance Indicators

# **<b>EDOPS**

# **Days of Cash**

Cash balance at year-end divided by average daily expenses

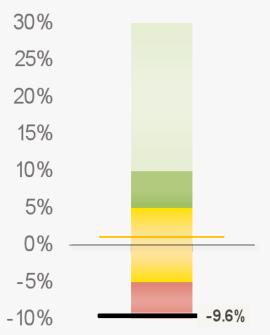


### 167 DAYS OF CASH AT YEAR'S END

The school will end the year with 167 days of cash. This is above the recommended 60 days

# Gross Margin

Revenue less expenses, divided by revenue



## -9.6% GROSS MARGIN

The forecasted net income is -\$826k, which is \$944k below the budget. It yields a -9.6% gross margin.

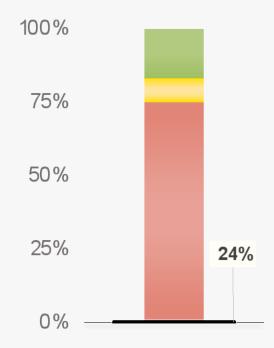
# Fund Balance %

Forecasted Ending Fund Balance / Total Expenses

# 50% 40% 30% 20% 10%

# **Grants Invoiced**

Federal grants requested divided by federal grants awarded.



### 51.99% AT YEAR'S END

The school is projected to end the year with a fund balance of \$4,919,246. Last year's fund balance was \$5,745,292.

## 24% GRANTS INVOICED

Drawdowns will occur after the grants are approved. We are working on revisions for ESSER and SuperApp grants

# Redesign Schools Louisiana - Finance Committee Meeting - Agenda - Wednesday November 6, 2024 at 12:00 PM Redesign Financial Reports – Lanier

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|-----|----|
|     | DC |
| UV. | FU |

| Lanier  |           |           |                          |  |  |  |
|---|-----------|-----------|--------------------------|--|--|--|
|   |           | Annual    |                          |  |  |  |
|   | Forecast  | Budget    | Variance                 |  |  |  |
| Revenue   |           |           |                          |  |  |  |
| Total State and Local Revenue                       | 2,671,760 | 3,751,404 | (1,079,644)              |  |  |  |
| Total Federal Revenue                               | 1,846,083 | 1,713,983 | 132,100                  |  |  |  |
| Total Revenue                                       | 4,517,843 | 5,465,387 | (947, <mark>54</mark> 4) |  |  |  |
|   |           |           |                          |  |  |  |
| Expenses  |           |           |                          |  |  |  |
| Total Salaries                                      | 2,157,141 | 2,387,055 | 229,914                  |  |  |  |
| Total Employee Benefits                             | 508,312   | 481,854   | (26,458)                 |  |  |  |
| Total Purchased Professional And Technical Services | 760,121   | 779,382   | 19,261                   |  |  |  |
| Total Purchased Property Services                   | 209,181   | 205,670   | (3,511)                  |  |  |  |
| Total Other Purchased Services                      | 767,610   | 819,143   | 51,533                   |  |  |  |
| Total Supplies                                      | 387,330   | 396,250   | 8,920                    |  |  |  |
| Total Debt Service And Miscellaneous                | 49,842    | 71,000    | 21,158                   |  |  |  |
| Total Expenses                                      | 4,839,537 | 5,140,353 | 300,816                  |  |  |  |
| Net Income  | (321,694) | 325,033   | ( <mark>646,72</mark> 7) |  |  |  |

# Redesign Schools Louisiana - Finance Committee Meeting - Agenda - Wednesday November 6, 2024 at 12:00 PM Redesign Financial Reports – Dalton

| ≥_ |       |
|----|-------|
|    | EDOPS |
|    |       |

| Dalton  |           |           |                            |
|---|-----------|-----------|----------------------------|
|   | -         | Annual    |                            |
|   | Forecast  | Budget    | Variance                   |
| Revenue   |           |           |                            |
| Total State and Local Revenue                       | 2,380,992 | 3,397,956 | (1,016, <mark>9</mark> 64) |
| Total Federal Revenue                               | 1,736,741 | 1,708,583 | 28,158                     |
| Total Revenue                                       | 4,117,733 | 5,106,539 | (988, <mark>8</mark> 06)   |
|   |           |           |                            |
| Expenses  |           |           |                            |
| Total Salaries                                      | 2,021,224 | 2,335,255 | 314,031                    |
| Total Employee Benefits                             | 483,937   | 524,318   | 40,381                     |
| Total Purchased Professional And Technical Services | 740,337   | 776,831   | 36,494                     |
| Total Purchased Property Services                   | 173,405   | 205,670   | 32,265                     |
| Total Other Purchased Services                      | 763,384   | 794,398   | 31,014                     |
| Total Supplies                                      | 401,857   | 396,250   | (5,607)                    |
| Total Debt Service And Miscellaneous                | 37,907    | 71,000    | 33,093                     |
| Total Expenses                                      | 4,622,051 | 5,103,723 | 481,672                    |
| Net Income  | (504,318) | 2,816     | ( <mark>507,1</mark> 34)   |

|  | Year-To-Date Annual Forecast |           |             |           |            |             |             |       |
|--|------------------------------|-----------|-------------|-----------|------------|-------------|-------------|-------|
|  | Actual                       | Budget    | Variance    | Forecast  | Budget     | Variance    | Remaining   | Rem % |
| Revenue  |                              |           |             |           |            |             |             |       |
| State and Local Revenue                          | 1,279,021                    | 1,700,181 | (421,160)   | 5,052,742 | 6,800,726  | (1,747,984) | 3,773,721   | 75%   |
| Federal Revenue                                  | 862,239                      | 1,758,206 | (895,967)   | 3,582,823 | 3,582,823  | 0           | 2,720,584   | 76%   |
| Private Grants and Donations                     | -                            | -         | -           | -         | -          | -           | -           |       |
| Earned Fees                                      | -                            | -         | -           | -         | -          | -           | -           |       |
| Total Revenue                                    | 2,141,260                    | 3,458,387 | (1,317,127) | 8,635,565 | 10,383,549 | (1,747,984) | 6,494,305   | 0     |
|  |                              |           |             |           |            |             |             |       |
| Expenses   |                              |           |             |           |            |             |             |       |
| Salaries   | 885,690                      | 1,189,603 | 303,913     | 4,178,365 | 4,758,412  | 580,047     | 3,292,675   | 79%   |
| Employee Benefits                                | 191,365                      | 259,083   | 67,718      | 1,000,842 | 1,036,331  | 35,489      | 809,477     | 81%   |
| Purchased Professional And<br>Technical Services | 325,961                      | 377,928   | 51,967      | 1,500,458 | 1,511,713  | 11,255      | 1,174,496   | 78%   |
| Purchased Property Services                      | 91,171                       | 102,820   | 11,649      | 382,586   | 411,279    | 28,693      | 291,416     | 76%   |
| Other Purchased Services                         | 229,582                      | 403,385   | 173,803     | 1,530,924 | 1,613,541  | 82,617      | 1,301,342   | 85%   |
| Supplies   | 223,315                      | 198,125   | (25,190)    | 787,886   | 792,500    | 4,613       | 564,572     | 72%   |
| Debt Service And<br>Miscellaneous                | 3,959                        | 35,500    | 31,541      | 80,549    | 142,000    | 61,451      | 76,590      | 95%   |
| Total Expenses                                   | 1,951,042                    | 2,566,444 | 615,402     | 9,461,610 | 10,265,776 | 804,165     | 7,510,568   | 2     |
| Net Income                                       | 190,218                      | 891,943   | (701,726)   | (826,045) | 117,774    | (943,819)   | (1,016,263) | 8     |
| Cash Flow Adjustments                            | (215,317)                    | (47,563)  | (167,753)   | 201,737   | (399,156)  | 600,893     | 417,054     |       |
| Change in Cash                                   | (25,099)                     | 844,380   | (869,479)   | (624,308) | (281,383)  | (342,926)   | (599,209)   |       |

## Redesign Schools Louisiana - Finance Committee Meeting - Agenda - Wednesday November 6, 2024 at 12:00 PM

**1** REVENUE: \$1.7M BEHIND

Due to lower enrollment numbers across all three campuses

### **2** EXPENSES: \$804K AHEAD

**8** NET INCOME: \$944K behind

|  | Redesign Schools<br>Actual | s Louisiana - | Finance Commit | tee Meeting - A | genda - Wedı | nesday Nover | mber 6, 2024 | at 12:00 PM |           |           |           |           |           |
|--|----------------------------|---------------|----------------|-----------------|--------------|--------------|--------------|-------------|-----------|-----------|-----------|-----------|-----------|
| Income Statement                                 | Jul                        | Aug           | Sep            | Oct             | Nov          | Dec          | Jan          | Feb         | Mar       | Apr       | Мау       | Jun       | TOTAL     |
| Revenue  |                            |               |                |                 |              |              |              |             |           |           |           |           |           |
| State and Local Revenue                          | 368,158                    | 368,057       | 542,806        | 446,473         | 446,473      | 426,095      | 426,095      | 426,095     | 426,095   | 324,205   | 426,095   | 426,095   | 5,052,742 |
| Federal Revenue                                  | 0                          | 0             | 862,239        | 302,287         | 302,287      | 302,287      | 302,287      | 302,287     | 302,287   | 302,287   | 302,287   | 302,287   | 3,582,823 |
| Total Revenue                                    | 368,158                    | 368,057       | 1,405,045      | 748,760         | 748,760      | 728,382      | 728,382      | 728,382     | 728,382   | 626,492   | 728,382   | 728,382   | 8,635,565 |
| Expenses   |                            |               |                |                 |              |              |              |             |           |           |           |           |           |
| Salaries   | 214,907                    | 334,781       | 336,002        | 365,853         | 365,853      | 365,853      | 365,853      | 365,853     | 365,853   | 365,853   | 365,853   | 365,853   | 4,178,365 |
| Employee Benefits                                | 57,318                     | 59,691        | 74.356         | 89,942          | 89,942       | 89,942       | 89,942       | 89,942      | 89,942    | 89,942    | 89,942    | 89,942    | 1,000,842 |
| Purchased Professional And Technical<br>Services | 188,603                    | 61,962        | 75,397         | 130,500         | 130,500      | 130,500      | 130,500      | 130,500     | 130,500   | 130,500   | 130,500   | 130,500   | 1,500,458 |
| Purchased Property Services                      | 24,004                     | 34,494        | 32,672         | 32,380          | 32,380       | 32,380       | 32,380       | 32,380      | 32,380    | 32,380    | 32,380    | 32,380    | 382,586   |
| Other Purchased Services                         | 89,608                     | 87,420        | 52,554         | 144,594         | 144,594      | 144,594      | 144,594      | 144,594     | 144,594   | 144,594   | 144,594   | 144,594   | 1,530,924 |
| Supplies   | 86,477                     | 80,097        | 56,741         | 62,730          | 62,730       | 62,730       | 62,730       | 62,730      | 62,730    | 62,730    | 62,730    | 62,730    | 787,886   |
| Debt Service And Miscellaneous                   | 0                          | 4,026         | -67            | 8,510           | 8,510        | 8,510        | 8,510        | 8,510       | 8,510     | 8,510     | 8,510     | 8,510     | 80,549    |
| Total Ordinary Expenses                          | 660,918                    | 662,470       | 627,655        | 834,508         | 834,508      | 834,508      | 834,508      | 834,508     | 834,508   | 834,508   | 834,508   | 834,508   | 9,461,610 |
| Total Expenses                                   | 660,918                    | 662,470       | 627,655        | 834,508         | 834,508      | 834,508      | 834,508      | 834,508     | 834,508   | 834,508   | 834,508   | 834,508   | 9,461,610 |
| Net Income                                       | -292,759                   | -294,413      | 777,390        | -85,747         | -85,747      | -106,125     | -106,125     | -106,125    | -106,125  | -208,016  | -106,125  | -106,125  | -826,045  |
| Cash Flow Statement                              | Jul                        | Aug           | Sep            | Oct             | Nov          | Dec          | Jan          | Feb         | Mar       | Apr       | May       | Jun       | TOTAL     |
| Net Income                                       | -292,759                   | -294,413      | 777,390        | -85,747         | -85,747      | -106,125     | -106,125     | -106,125    | -106,125  | -208,016  | -106,125  | -106,125  | -826,045  |
| Accounts Receivable                              | 1,016,245                  | 47,731        | -862,239       | 0               | 0            | 0            | 0            | 0           | 0         | 0         | 0         | 0         | 201,737   |
| Prepaid Expenses                                 | 213,705                    | 0             | -42,607        | -19,011         | -19,011      | -19,011      | -19,011      | -19,011     | -19,011   | -19,011   | -19,011   | -19,011   | 0         |
| Cash Flow Adjustments                            | 567,532                    | 156,821       | -939,669       | 46,339          | 46,339       | 46,339       | 46,339       | 46,339      | 46,339    | 46,339    | 46,339    | 46,339    | 201,737   |
| Change in Cash                                   | 274,772                    | -137,593      | -162,279       | -39,408         | -39,408      | -59,786      | -59,786      | -59,786     | -59,786   | -161,677  | -59,786   | -59,786   | -624,308  |
| Ending Cash                                      | 5,222,514                  | 5,084,922     | 4,922,643 Pov  | 4,883,235       | 4.843.827    | 4,784,041    | 4,724,255    | 4,664,469   | 4,604,682 | 4,443,006 | 4,383,220 | 4,323,434 | PAGE O    |

#### Redesign Schools Louisiana - Finance Committee Meeting - Agenda - Wednesday November 6, 2024 at 12:00 PM

|                              | Previous Year End | Current   | Year End  |
|------------------------------|-------------------|-----------|-----------|
| Assets                       |                   |           |           |
| Current Assets               |                   |           |           |
| Cash                         | 4,947,742         | 4,910,054 | 4,323,434 |
| Accounts Receivable          | 1,552,047         | 1,179,213 | 1,350,310 |
| Total Current Assets         | 6,499,789         | 6,089,266 | 5,673,744 |
| Noncurrent Assets            |                   |           |           |
| Operating Fixed Assets, Net  | 13,226            | 0         | C         |
| Total Noncurrent Assets      | 13,226            | 0         | C         |
| Total Assets                 | 6,513,015         | 6,089,266 | 5,673,744 |
|                              |                   |           |           |
| Liabilities and Equity       |                   |           |           |
| Liabilities                  |                   |           |           |
| Current Liabilities          |                   |           |           |
| Other Current Liabilities    | 321,442           | 8,759     | 321,442   |
| Accounts Payable             | 446,282           | 157,162   | 433,056   |
| Total Current Liabilities    | 767,724           | 165,921   | 754,498   |
| Total Long-Term Liabilities  | 0                 | 0         |           |
| Total Liabilities            | 767,724           | 165,921   | 754,498   |
| Equity                       |                   |           |           |
| Unrestricted Net Assets      | 4,645,215         | 5,745,292 | 5,745,292 |
| Net Income                   | 1,100,077         | 189,960   | -826,045  |
| Total Equity                 | 5,745,292         | 5,935,252 | 4,919,247 |
| Total Liabilities and Equity | 6,513,015         | 6,101,173 | 5,673,744 |

## Notice

The following file is attached to this PDF. You will need to open this packet in an application that supports attachments to pdf files, e.g. <u>Adobe Reader</u>:

RSL - Supplemental Report - September 2024.xlsx

## Coversheet

## Audit Information

Section:II. Item Scheduled for Receipt of InformationItem:B. Audit InformationPurpose:FYISubmitted by:Related Material:Related Material:Redesign\_Schools\_of\_Louisiana\_2024\_Proposal.pdf

#### FINANCIAL SERVICES PROPOSAL

## Redesign Schools of Louisiana Baton Rouge, Louisiana

Prepared October 07, 2024 by --

#### KOLDER, SLAVEN & COMPANY, LLC Certified Public Accountants

1428 Metro Dr. Alexandria, LA 71301 Phone: (318) 442-4421 Contact: Douglas C. Burke, CPA, CGMA <u>Douglas.Burke@kcsrcpas.com</u>

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Redesign Schools Louisiana - Finance Committee Meeting - Agenda - Wednesday November 6, 2024 at 12:00 PM

## KOLDER, SLAVEN & COMPANY, LLC

CERTIFIED PUBLIC ACCOUNTANTS

Brad E. Kolder, CPA, JD\* Robert S. Carter, CPA\* Arthur R. Mixon, CPA\* Stephen J. Anderson, CPA\* Matthew E. Margaglio, CPA\* Casey L. Ardoin, CPA, CFE\* Wanda F. Arcement, CPA Bryan K. Joubert, CPA Nicholas Fowlkes, CPA Deidre L. Stock, CPA

Of Counsel C. Burton Kolder, CPA\*

Victor R. Slaven, CPA\* - retired 2020 Christine C. Doucet, CPA - retired 2022 Gerald A. Thibodeaux, Jr., CPA\* - retired 2024

\* A Professional Accounting Corporation

To Dr. Megan McNamara, Superintendent & the Board of Directors Redesign Schools of Louisiana 5959 Cadillac Street Baton Rouge, Louisiana, 70811

1428 Metro Drive Alexandria, LA 71301

Phone (318) 442-4421 Fax (318) 442-9833 183 S. Beadle Rd. Lafayette, LA 70508 Phone (337) 232-4141

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1201 David Dr. Morgan City, LA 70380 Phone (985) 384-2020

434 E. Main St. Ville Platte, LA 70586 Phone (337) 363-2792

Abbeville, LA 70510

Phone (337) 893-7944

200 S. Main St

11929 Bricksome Ave. Baton Rouge, LA 70816 Phone (225) 293-8300

October 07, 2024

WWW.KCSRCPAS.COM

We are pleased to present a proposal to serve Redesign Schools of Louisiana. (hereinafter "RSL").

We understand that this proposal is being requested to perform RSL's financial statement audit, the LLA Statewide Agreed Upon Procedures as well as tax return preparation services for the fiscal year ending June 30, 2024.

Our firm has considerable experience in providing auditing, accounting, tax, financial management consulting, information systems consulting, and other similar professional services to non-profit and local governmental entities as indicated by the client list included in this proposal. Your choice of a firm to provide such services is a crucial decision. We believe this proposal will show that as a full-service accounting firm we are especially professionally qualified to serve RSL.

We estimate the fee related to the audit of the financial statements for the fiscal year ending June 30, 2024 to range from \$40,000 to \$44,500.

We estimate the fee related to the performance of the Louisiana Legislative Auditor Year 5 Statewide Agreed Upon Procedures for the year ending June 30, 2024 to range from \$5,000 to \$8,000.

We estimate the fee related to tax return preparation services will range from \$1,500 to \$3,000.

Douglas Burke, CPA, CGMA (1428 Metro Drive, Alexandria, LA 71301, (318) 442-4421) will serve as the primary contact for the audit and is authorized to make representations for Kolder, Slaven and Company, LLC and bind the firm to this agreement.

We appreciate the opportunity to outline our qualifications to you. We are available to answer any questions you may have about our proposal and/or the Firm.

Sincerely,

KOLDER, SLAVEN & COMPANY, LLC Certified Public Accountants

Douglas C. Burke, CPA, CGMA

#### **Profile of Firm**

Kolder, Slaven & Company, LLC (hereinafter "Firm") was founded in May 1997 and is a regional firm serving clients throughout Louisiana. Our Firm has ten partners many of whom have been in business for over 30 years: Brad E. Kolder, Robert S. Carter, Arthur R. Mixon, Stephen J. Anderson, Matthew E. Margaglio, Casey L. Ardoin, Wanda F. Arcement, Bryan K. Joubert, Nicholas Fowlkes and Deidre Stock. Our Firm currently operates seven (7) offices, throughout Louisiana, located in Alexandria, Lafayette, Baton Rouge, Morgan City, Abbeville, Ville Platte, and New Iberia. We have a total of one hundred fifteen (115) employees consisting of the following:

| Professional staff, including partners | 78  |
|--|-----|
| Paraprofessional staff                 | 26  |
| Support, Secretarial and others        | 11  |
|  | 115 |

Of the seventy-eight (78) members of our professional staff, thirty-six (36) are Certified Public Accountants.

It is our philosophy to be "client friendly" by offering the broad range of services and in-depth industry experience our clients expect; and, at the same time, keep the personal service and responsiveness which has contributed to our growth. All offices offer the complete spectrum of professional accounting services ranging from audits which includes auditing computerized systems, tax planning and return preparation, assistance in the maintenance of accounting records, computer applications, and management services such as assisting in the preparation of budgets, bond verification statements, etc. Personnel skilled in computer science and information technology are also available.

#### Assurances Regarding Independence -

We confirm and assert that we meet the independence standards of the State Board of Certified Public Accountants of Louisiana. None of the firm's partners nor members of the proposed audit team have had professional relationships involving the RSL or any of its management or board members for the past five (5) years.

#### Assurance Regarding License to Practice in Louisiana -

We confirm and assert that the Firm and all assigned key personnel, as applicable, are properly licensed to practice public accounting in the state of Louisiana.

#### Auditing Experience -

We have been providing auditing services for over 30 years and are currently providing these services to numerous non-profit organizations and governmental units which have similar accounting and auditing characteristics as RSL. The majority of the non-profit organizations and governmental units being audited by our firm have been our clients for over three (3) years and some have been serviced by our firm for over 25 years. Listed below are our firm's non-profit organization and governmental clients which must have audits conducted in accordance with similar standards, provisions and regulations as required of the audit of RSL.

#### SCHOOL DISTRICTS

Allen Parish School Board **Avoyelles Parish School Board \*** City of Baker School Board Evangeline Parish School Board Iberia Parish School Board Jackson Parish School Board **Sabine Parish School Board** St. James Parish School Board St. Landry Parish School Board Vermilion Parish School Board **Winn Parish School Board** \*

\* Service provided by the Alexandria Office.

#### **NON-PROFIT ORGANIZATIONS**

Allen Action Agency, Inc. Association of Retarded Citizens Boys & Girls Clubs of Acadiana, Inc. Bayou Teche Water Works, Inc. CASA of SOLA Cecilia Water System Children and Nutrition, Inc. Duson Volunteer Fire Department East Allen Water District Evangeline Parish Community Action Agency Fairview Treatment Center Festival International de Louisiane **Avoyelles Public Charter School \*** Goodwill Housing Corporation of Rayne, Inc. LA Preservation Alliance, Inc. Louisiana 4-H Foundation. Inc. Lycée Francais De La Nouvelle-Orleans\*

CITIES/TOWNS/VILLAGES

**City of Alexandria\*** City of Broussard

City of Carencro City of Crowley City of Kaplan City of Leesville **City of Marksville\*** City of Morgan City City of New Iberia City of Patterson City of Scott City of Ville Platte City of Youngsville Town of Arnaudville Town of Baldwin

SHERIFFS

Acadia Parish Sheriff Cameron Parish Sheriff East Feliciana Parish Sheriff Evangeline Parish Sheriff Iberia Parish Sheriff Iberville Parish Sheriff Lafayette Parish Sheriff St. James Parish Sheriff St. Landry Parish Sheriff

Town of Berwick Town of Church Point Town of Delcambre Town of Duson Town of Elton Town of Erath Town of Gueydan **Town of Mansura\*** Town of Mamou Town of Oberlin Town of Port Barre Town of Slaughter Town of Sunset Village of Moreauville\* Village of Forest Hill \* Village of Turkey Creek

Magnolia Plantation Water System, Inc. Milton Water System, Inc. New Start Center Our Lady's Manor, Inc. Parks & Recreation Commission of Carencro, Inc. Regional Nutrition Assistance, Inc. Safety Net for Abused Persons Scott Volunteer Fire Department Slaughter Volunteer Fire Department St. Amant's DCH, Inc. St. Bernard Battered Women's Program St. Mary Association for Retarded Citizens **Red River Charter Academy\*** The ARC of Vermilion Vermilionville Historic Foundation, Inc. Washington Street Hope Center, Inc.

#### PARISH GOVERNMENTS

Avoyelles Parish Police Jury\* Evangeline Parish Police Jury Lafayette City-Parish Consolidated Government Lafourche Parish Government Iberia Parish Government Plaquemines Parish Government Pointe Coupee Parish Government

> Vermilion Parish Police Jury Winn Parish Police Jury\*

**CLERK OF COURTS** 

East Baton Rouge Parish Clerk of Court

Evangeline Parish Clerk of Court Iberia Parish Clerk of Court

### Lafayette Parish Clerk of Court Plaquemines Parish Clerk of Court St. James Parish Clerk of Court St. Mary Parish Clerk of Court Vermilion Parish Sheriff

#### **OTHER GOVERNMENTAL ENTITIES**

Acadia Parish Assessor Allen Parish Assessor Allen Parish Library **Avoyelles Airport Authority\*** Berwick Development District Cameron Parish Waterworks District 7 City Court for the City of Morgan City Consolidated Gravity Drainage District Coulee Baton Drainage District Coulee Des Jone Drainage District **Coulee Kinney Drainage District** District Attorney of the 12<sup>th</sup> Judicial District \* District Attorney of the 13<sup>th</sup> Judicial District District Attorney of the 15<sup>th</sup> Judicial District **Evangeline Law Enforcement Evangeline Parish Communications District** Evangeline Parish Sales and Use Tax Comm. Fifth Ward Water System\* Franklin City Court Gravity Drainage District No. 2 Gueydan Subdrainage District No. 5 Indigent Defender Board of the 13<sup>th</sup> Judicial Dist. Isle Marrone Gravity Drainage District #1 Kaplan City Court Lafayette Parish Assessor Northwest Allen Parish Water District Plaquemines Parish Assessor Prairie Gregg Drainage District

Recreation Dist. No. 1 for the Parish of St. Mary Recreation Dist. No. 3 for the Parish of St. Mary Recreation Dist. No. 4 for the Parish of St. Mary Seventh Ward Gravity Drainage District Sixth Ward Marshal for the Parish of St. Mary Southeast Waterworks District Number 2 Southwest Avoyelles Water St. Mary Parish 911 Communications District St. Mary Parish Gravity Drainage District No. 6 St. Mary Parish Library St. Mary Parish Sewerage District No.7 St. Mary Parish Sewerage District No.8 St. Mary Parish Sewerage District No.9 St. Mary Parish Tourist Commission St. Mary Parish Ward 5 & 8 Joint Sewer Comm. St. Mary Parish Water and Sewer Comm. No. 3 St. Mary Parish Water and Sewer Comm. No. 4 St. Mary Parish Water and Sewer Comm. No. 5 St. Mary Parish Waterworks District No. 5 St. Mary Parish Waterworks District No. 6 Vermilion Parish Fire Protection District No. 7 Vermilion Parish Library Vermilion Parish Waterworks District No. 1 Ville Platte City Court Ward Four Water District of Evangeline Parish Ward One Consolidated Gravity West St. Mary Port, Harbor and Terminal District Youngsville Volunteer Fire Department

#### Audit Approach -

Our financial audit will be conducted in accordance with auditing standards generally accepted in the United States of America and will include tests of the accounting records and other procedures we consider necessary to enable us to express an unmodified opinion that the financial statements are fairly presented, in all material respects, in conformity with accounting principles generally accepted in the United States of America.

The audit will include a general planning phase which will include gaining an understanding and knowledge of RSL's accounting and financial environment as well as the internal control environment and operating characteristics by means of inquiry, observation, and inspection of documents to develop an audit plan, including identification of critical audit areas and an assessment of the risk of material misstatement at the financial statement level. As part of our general planning, we will obtain an

understanding of each of the three elements of the internal control structure to plan the audit of the financial statements. The understanding shall include knowledge about the design of relevant policies, procedures, and records and whether they have been placed in operation and will be obtained through inquiry of your personnel and the performance of walk-through procedures, i.e., review of documents and the tracing of transactions through your various transaction cycles. Analytical procedures will also be used in the general planning phase to enhance our understanding of your operations and the transactions and events that have occurred since the last audit date, and to identify audit areas that may represent specific risks relevant to the audit.

From the information obtained in the general planning phase, we will consider the audit risk and materiality levels. We intend to develop an audit strategy that is efficient and effective. Based upon the unique characteristics of RSL, we may review and test certain aspects of internal control over transactions. Based upon the results of this testing, we may be able to reduce control risk and rely on a more analytical testing perspective. For other internal control areas not specifically tested, control risk will be assessed at the maximum and therefore substantive tests of details of account balances and transactions will be performed. Individual audit programs will be designed to achieve audit efficiency without sacrificing audit effectiveness. To do this, the audit programs will stress the use of analytical procedures, selection of individually significant items, and the use of scanning (visual inspection) of your records for reasonableness and propriety.

The audit will include examining, on a test basis, sufficient evidential matter supporting the amounts and disclosures in the financial statements; therefore, our audit will involve judgment about the number of transactions to be examined and the areas to be tested.

We will request written representation from your attorneys as part of our audit. At the conclusion of our audit, we will schedule an exit conference with management to discuss the report draft and any observations, recommendations and/or significant deficiencies. We will also request certain written representations from you about the financial statements and related matters.

The timing of our audit procedures is especially important to the completion of the engagement in a timely manner. Preliminary tests and procedures, such as gaining an understanding of internal control, performing walkthrough procedures, will be scheduled, and performed on an interim basis as authorized. We will continuously check the progress of the audit and update management periodically. Should we discover any issues, they will be communicated to management at once, so they can be resolved in a prompt manner. Field work, with a full audit team, is expected to begin in November and be finished before the end of December. We expect to issue our reports no later than December 31<sup>st</sup>.

#### Audit Team -

Our firm has experience in performing governmental audits. It is expected that two to three fulltime staff members will staff the engagement. The use of part-time staff or specialists is not expected. Audit staff assigned to engagements varies on an engagement-by-engagement basis, but our experience has been that the consistency of audit staff results in more efficient audits. We will also attempt to assign audit staff with varying degrees of experience to enhance the cost effectiveness of the engagement without sacrificing the quality of service provided. The proposed audit team who will manage and conduct the audit is as follows:

- 1) Nicholas D. Fowlkes, CPA, Partner, will serve as the engagement partner. He is a graduate of Northwestern State University (NSU) and has been involved with governmental and nonprofit audits for more than twelve (12) years and has supervised numerous governmental and non-profit engagements. He has helped clients in the areas of budget preparation, cash management and internal controls. His area of practice includes non-profit audit, governmental audit, single audit, and tax preparation and consulting. He is a member of the American Institute of Certified Public Accountants and the Society of Louisiana Certified Public Accountants.
- 2) Douglas C. Burke, CPA, CGMA, Manager, is a 1989 graduate of University of Louisiana Lafayette (ULL), where he received a Bachelor of Science degree in accounting. He has over 33 years of accounting experience with 20 years of private accounting and over 13 years of public accounting. He has been involved in all areas of performance and supervision of audits, reviews, and compilations of numerous governmental, non-profit, and financial institution clients. He is currently a member of the American Institute of Certified Public Accountants and the Society of Louisiana Certified Public Accountants. He will serve as the Manager and will oversee the daily audit functions including onsite engagement performance and staff supervision.

3) Staff Auditors - will perform the daily on-site audit functions under the supervision of the Manager.

#### Peer Review / Desk Review of Engagements / Disciplinary Actions -

The Firm's most recent peer review was performed in September 2022 by Brisco, Burke & Grigsby, LLP, in which the Firm received a peer review rating of PASS.

We have not had and are not aware of any pending disciplinary actions against the Firm or any member of the Firm's staff by any federal or state regulatory body or any professional organization now or during the past five (5) years.

#### Additional Information -

Our engagement documentation will be kept for 5 years unless we are notified as to an extension of the retention period and will be made available for inspection by any successor auditor, the Louisiana State Board of CPAs, or any other Louisiana agency to supply a quality assurance function.

We will notify RSL's management if it becomes necessary to perform added work beyond originally expected.

Your choice of a firm to provide financial services is a major decision. We believe that as a fullservice firm, providing audit, management consulting, information technology, and tax services, we are especially professionally qualified to serve RSL. Our firm's work experience and knowledge gained from auditing non-profit and governmental organizations over the past thirty (30) years will enhance the efficiency of the audit, which in turn should decrease the assistance needed from your staff during the performance of the audit, enabling them to perform their daily duties with little interruption.