



MA License C1111

Wayne Alarm Systems Inc.
424 Essex Street Lynn, MA 01902
(781) 595-0000 Ext.408
(781) 477-6196 FAX
www.waynealarm.com

Quote #	WYNQ36432
Date	10/25/2021
Security Consultant	
Zachary Preman	
zpreman@waynealarm.com	
781-576-0023	

**This proposal was specifically created for
Marblehead Charter School**

Sold to:
Marblehead Charter School
17 Lime Street
Marblehead, MA 01945

Installed at:
Marblehead Charter School
17 Lime Street
Marblehead, MA 01945

Contact:
Bob Erbetta
(781) 631-0777

Contact:
Bob Erbetta
(781) 631-0777

Thank you for allowing Wayne Alarm Systems the opportunity to submit the following proposal.

Upgrade the existing fire alarm system to a new FireLite non-proprietary fire alarm system including the following equipment:

Replace the existing proprietary Gamewell FCI 7200 Legacy Addressable Fire Alarm Control Panel with a new FireLite ES200X Addressable Fire Alarm Control Panel.

Replace the following peripheral addressable Gamewell initiating devices with new FireLite addressable initiating devices:

- (70) Addressable smoke detectors
- (17) Addressable pull stations
- (3) Addressable Heat Detectors
- (3) Addressable Duct Smoke Detectors
- (1) Notification Appliance Circuit Booster

Add (4) addressable smoke detectors for the (4) new office areas (wires already run).

Add an IntelliPro Module to the existing AES radio communicator allow the system to report contact ID instead of general alarms.

Utilize the existing wiring, horns, strobes, horn/strobes and power booster(s) and connect them to the new system.

*Note: The size of the new fire alarm control panel will be significantly smaller than the existing fire alarm control panel. It is the customer's responsibility to have the hole that will be there patched and painted, if needed.

*Note: This work is quoted to be performed by (2) Wayne Alarm technicians for a Saturday and Sunday so that school is not disturbed due to this work.**

An acceptance test with Marblehead Fire Department is included in this quote. Additional devices or work requested or required by the Marblehead Fire Department, if any, will be performed at an additional cost.

What the customer will supply:

Designated email address for all invoicing: _____.

A set of accurate plans that will be used to design the system. Any updates or changes made to the plans must be resubmitted by the customer prior to the work being started. Customer is responsible for any costs relating to additional parts and labor due to plan deficiency and any new permit fees charged for submission of corrected plans to the AHJ.

The necessary 110V power within 6' of the panel (already existing).

Permitting fees include applicable permit, processing, mailing and all direct expenses. Subject to change upon scope and coordination.

Final fees will be determined at system commissioning and could change from the figure stated below. Additional inspections, as required by governmental agencies, that require Wayne Alarm Systems to be present will be billed at the then prevailing rate.

Customer is given the option to pay for this work in 4 equal monthly payments of \$4,200.74, automatically taken via EFT from customer's bank account or credit card.

Accept

Decline



What Wayne Alarm Systems will supply and install:



Quantity	Description of Part
1	24VDC Addressable Fire Alarm Panel
17	Addressable dual action pull station with lock
74	Addressable smoke detector
3	Duct detector - addressable
3	Addressable Relay Module (for Duct Detector)
3	Addressable 190° heat detector
1	Addressable cntrl monitor mod for 1 class B/A zone (for booster)
2	12V/26AH Battery Backup
1	3 Amp Nac Power Booster Module
2	Addressable monitor module
2	12V 7Ah battery
1	IntelliPro Fire (for contact ID reporting)
1	Miscellaneous Electrical Supplies (Backboxes, connectors, etc.)
1	Permit: Electrical - Application and Processing
1	Permit: Fire - Application and Processing
1	Acceptance Test w/ Marblehead Fire Department
4	Installation Charge

Special notes that apply to systems installed in Marblehead

Your local police department requires that your system be registered, by you, annually. There is a cost associated with this registration. Call the non emergency number, 781-631-1212, or visit the police station to get the registration form and view the complete regulations

Material & Labor	\$16,802.97
Sales Tax	\$0.00
Total	\$16,802.97

Lease Payment Option

- Notes
- * A warranty period of 12 months shall apply to all parts and labor listed in this proposal.
 - * A 50% deposit is required for all projects with the balance due upon completion of the installation.
 - * The first 6 months monitoring fee is required at the time of signing this proposal.
 - * All application fees, permit fees, ROC(record of completion) fee, fines, any associated user fees, or additional inspections are the sole

responsibility of the customer.

- * All fees, including drop off and pickup charges, for a man lift or similar vehicle/device will be billed after the job is completed.
- * This quote is effective for 30 days.
- * Unless indicated above the installation will be done during normal business hours, which are 8 AM to 4:30 PM.
- * The terms for monitoring for this system are shown on the monitoring contract. This rate will remain in force for the period specified on the monitoring contract.
- * The quoted fire system is based upon the building being totally sprinkled and operational.
- * This proposal is subject to the approval and acceptance by the AHJ. Any changes or additions required by the AHJ, the Fire Department, or the Building Department shall result in additional charges.
- * If this proposal is for new construction the quoted cost is based on the walls being open for all wiring runs. If walls are not open the cost for the above work will increase as necessary.
- * If upgrading an existing system any device or wiring that is found faulty, or incompatible with the existing panel, will be replaced at the prevailing rate for parts and labor. Warranty applies only to devices covered in the proposal.
- * At the time of the installation Wayne Alarm will install a customer purchased Knox Box .
- * If DSL is present and a filter is required there will be an additional charge for installing the filter.
- * Customer is aware that if CO detectors are part of this proposal they must be replaced when the end of life is reached. The life of a CO detector is approximately 5 years.
- * I am aware that when the telephone is out of service which can include, however not limited to, a malfunction or deliberate act, or because a burglar has cut the phone line an alarm signal will not reach the Monitoring Central Station. A High Security Long Range Radio service, for additional cost, is available in the event of a loss of phone service.
- * Upon receipt of signals from your alarm our central station will take the action as defined by the subscriber in original agreement or subsequent authorized changes. Subscriber is responsible for maintaining phone lines for communications.
- * Price is based on above list of materials and quantities only. Please confirm that all quantities are correct and that all necessary items have been included. If there are any discrepancies, please notify us so that we can adjust the price accordingly.
- * It's further agreed that Wayne Alarm Systems (Company) retains ownership of all equipment and parts installed until full payment of the aforementioned is received by the company. As a result the company may remove or deprogram any or all of the equipment and parts at the company's discretion due to non payment.
- * All services provided by Wayne Alarm Systems subject to all the terms and conditions of our installation, monitoring, and maintenance contracts.

Terms and Conditions

I. This document has been classified CONFIDENTIAL to give emphasis to the importance of restricting access of information herein to AUTHORIZED PERSONNEL ONLY

II. All material is guaranteed to be specified. Replacement components shall be of equal or better quality with no increase in price except where authorized by the subscriber. All work to be done in a workmanlike manner and in accordance with standard trade practices. All agreements contingent upon strikes, accidents or delays beyond the control of WAYNE ALARM SYSTEMS INC. Hereinafter called the CONTRACTOR. Subscriber to carry fire, tornado and other necessary insurance.

III. LIMIT OF LIABILITY It is understood that the CONTRACTOR is not an insurer that such insurance, if any, shall be obtained by the Subscriber. Amount payable to the Contractor hereunder are based upon the value of the subscribers property of others located in subscribers premises. The CONTRACTOR makes no guarantee or warranty, included any implied warranty of merchantability or fitness that the system or service supplied will avert or prevent occurrences or the consequences there from, which the system or services is designed to detect. The subscriber does not desire this agreement to provide for full liability of the CONTRACTOR and agrees that the CONTRACTOR shall be exempt from liability for loss or damage due directly or indirectly to occurrences or consequences there from which the equipment or services is designed or avert: that if the CONTRACTOR should be found liable for loss or damage due to a failure of equipment or service in any respect, its liability shall be limited to \$250.00 as the sole & exclusive remedy and that the provisions of this paragraph shall apply if loss or damage, irrespective of cause or origin, results directly or indirectly to a person or property from performance of obligations imposed by this agreement or from negligence, active or otherwise, of the CONTRACTOR, its agents or employees. No action shall be brought against the CONTRACTOR more than one year after the accrual; of the cause of action therefore, if the subscriber desires, the CONTRACTOR will amend this Agreement to allow the subscriber to pay an additional annual amount necessary to purchase an insurance policy or such greater liability, no such amendment shall be effective unless authorized by the subscriber, the CONTRACTOR and the insurance carrier which will be insuring the additional liability, in the event any person, not a party to this agreement, shall make any claim or file any lawsuit against the CONTRACTOR for failure of its equipment or service in any respect, customer agrees to indemnify, defend and hold the CONTRACTOR harmless from any and all such claims and lawsuits including the payment of all damages, expenses, costs and attorney's fees. If this agreement provides for a direct connection to person, persons or governmental agency which, in the judgment of the CONTRACTOR has jurisdiction of the subscriber's premises or other agency that department or agency may invoke the provisions hereof against any claims by the subscriber due to any failure of such department or agency.

IV. Subscriber may indicate acceptance of this proposal by indicating choice of systems from those offered and by affixing an authorized signature where indicated.

V. Following acceptance of this proposal, installation will be scheduled.

VI. Waiver of Subrogation: You hereby waive any rights your insurance company may have to be reimbursed by Company or Representatives for money paid to you or on your behalf.

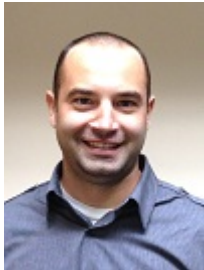
VII. Subscriber shall pay the CONTRACTOR the highest lawful rate of interest permissible under applicable law on all past due billings. If however claim is referred to an attorney to enforce collection, the subscriber shall be liable for legal fee of 25% in addition to outstanding balance. If a law suit is instituted in a court of applicable jurisdiction to enforce payment of said outstanding balance and reasonable attorney's fee of 25% of said outstanding balance plus interest.

The above prices, specification and conditions are satisfactory and hereby accepted. You are authorized to proceed and do all work as specified. Payments will be made in accordance with the terms herein defined.

Wayne Alarm Systems Inc.

By: **Zachary Preman**

Date: 10/26/21



For Marblehead Charter School

Title _____

By _____
Print Name

By _____

Date _____