

MCCPS Board of Trustees

Board of Trustees Monthly Meeting

Amended on September 19, 2019 at 1:10 PM EDT

Date and Time

Tuesday September 24, 2019 at 7:00 PM EDT

Location

MCCPS, 17 Lime St, Marblehead MA

| Agenda | | | |
|--|--------------------|----------------|---------|
| Agenda | Purpose | Presenter | Time |
| I. Opening Items | | | 7:00 PM |
| A. Record Attendance and Guests | | Karl Smith | |
| B. Call the Meeting to Order | | Artie Sullivan | |
| C. Approve Minutes | Approve Minutes | Karl Smith | 3 m |
| II. Public Comment | | | 7:03 PM |
| A. Public Comment | Discuss | Artie Sullivan | 10 m |
| B. PTO Liason | FYI | Artie Sullivan | 10 m |
| PTO Liason | | | |
| III. Review of Previous Meeting Action Items | | | 7:23 PM |
| A. Review of Previous Meeting Action Items | Discuss | Artie Sullivan | |
| Development and Fundraising training for Board | | | |

- Identify potential candidates for the Board Goal is 3 new members for SY 2019-2030. Areas that need representation on the board –
 - • Alumni
 - Parents of families residing outside of Marblehead.
- · Strengthen Subcommittees if needed
 - Communication and Development
- Review Documents located in Board Member Handbook Google Drive. Invitation sent by separate email.
 - Add documents that are needed

| IV. Yearly Meeting Agenda Items | | | 7:23 PM |
|----------------------------------|-----|----------------|---------|
| A. Upcoming Meeting Agenda Items | FYI | Artie Sullivan | 5 m |

- Sept Presentation of the Strategic Plan by the Strategic Planning Committee, Approve Committee Memberships and Vice-Chairs
- Oct Adoption of the Annual Audit (must be done by Oct 31), Adoption of the Strategic Plan, Presentation on HOS Evaluation Process by Personnel Committee
- Nov Review Site Inspection if available
- Dec Review Site Inspection, an update on the Board Member Mentoring
- Jan HOS Mid-year review
- Feb –
- · March Set up Satisfaction Survey, Set Annual Board Retreat Date
- · April HOS Goals Presentation
- · May HOS Annual Evaluation, Budget Adoption
- June Annual Board Retreat
- · July Adopt Annual Report, by July 31, Adopt Annual Board Goals
- · August Adopt HOS Goals.

V. Other Business 7:28 PM

A. Board Goals for SY 2019-2020

Discuss Artie Sullivan

Goal-1 (Strategic Plan Implementation):

• Define and adopt a 5-year strategy plan that is fully aligned with the mission of MCCPS. To include full implementation of year-1 objectives as defined in the plan and staging for the subsequent year.

Goal-2 (Board Health & Sustainability)

 Continue to build and develop a strong and diverse board to ensure the long-term health and sustainability of MCCPS, through creative mentorship and training programs (in collaboration with governance committee). To include identification of 2-3 new board members SY 2018-2019.

Goal-3 (Development)

- 1. Funding Streams
- 2. Grants & Fundraising
- 3. Board Responsibility

Goal 4 (Communication and Community Development)

 Strengthen the engagement with key stakeholders (e.g. Head of School, Parents, Students, Educators, PTO and Community) to support the growth and development of MCCPs role within the community and enhance the ongoing school initials and fundraising efforts. To include fostering a strong working relationship between the Board of Trustees and HOS to drive implementation of the 2019 strategic plan and ensure the long-term success of MCCPS.

Goal-5 (Bylaws Review)

B. Planning for SY 2019-2020

Discuss Artie Sullivan

Discuss

Artie Sullivan

Planning for upcoming SY 2019-2020

- · 25th Anniversary Celebration
- · Charter Renewal Application Process
 - Submit Charter Renewal Application by August 1, 2019 Submitted
 - · Preparation for Site Visit week of Nov 7, 2019
 - · Prepare Accountability Plan Draft
- · Board Leadership and Committee Chairs for SY 19-20, Completed
- · Bylaws Review

C. Board Self Assessment

Daview of Deard Calf Assessment

| Review of Board Self Assessment | | | |
|---------------------------------|---------|-----------------|---------|
| VI. Committee Updates | | | 7:48 PM |
| A. Governance Committee | Discuss | Karl Smith | 5 m |
| B. Finance Committee | Vote | Rudi Herve | 5 m |
| C. Personnel Committee | Discuss | Artie Sullivan | 15 m |
| D. Academic Excellence | Discuss | Jessica Xiarhos | 5 m |
| E. Development | Discuss | Ellen Lodgen | 5 m |
| F. Strategic Plan Committee | Discuss | Fred Ferris | 10 m |

20 m

| G. Communications, and Community Relations Committee | Discuss | lan Hunt | 5 m |
|--|---------|----------------|---------|
| H. Charter Renewal | Discuss | Artie Sullivan | 5 m |
| VII. HOS Report | | | 8:43 PM |
| A. Monthly Report | FYI | Peter Cohen | 15 m |
| HOS to share monthly report. | | | |
| VIII. Public Comment | | | 8:58 PM |
| A. Public Comment | Discuss | Artie Sullivan | 5 m |
| IX. Board Member Comments and Resolutions | | | 9:03 PM |
| A. Board Member Comments and Resolutions | Discuss | Artie Sullivan | 5 m |
| This is an opportunity for Board Member Comments and Resolutions | | | |
| X. Closing Items | | | 9:08 PM |
| A. Recap Action Items | Discuss | Paul Baker | 2 m |
| Clerk to review actions items, add any additional items discussed. | | | |
| B. Meeting Evaluation | Discuss | Artie Sullivan | 3 m |
| Discuss how meeting went, did we stay on topic, meet goals, etc. | | | |
| C. Adjourn Meeting | Vote | Artie Sullivan | |

Cover Sheet

Board Self Assessment

Section: V. Other Business

Item: C. Board Self Assessment

Purpose: Discuss

Submitted by:

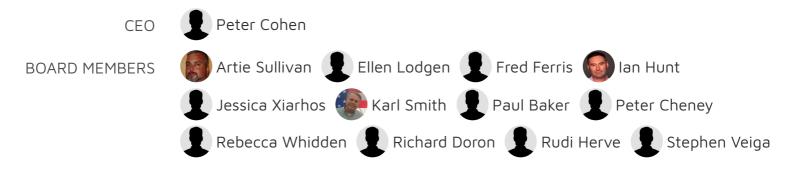
Related Material: Board Assessment Report, 9-19.pdf

FY19-20 Board Assessment, recommendations.pdf

FY19-20 Board Assessment

Board Assessment Report

OPENED 8/28/2019



Overall Score





BOARD Average for all participating board members CEO One CEO One individual board

Summary



Detail

| | LEVEL 1 | LEVEL 2 | LEVEL 3 | LEVEL 4 | LEVEL 5 |
|---------------------------------|---------|---------|---------|---------|---------|
| Board Meetings | | | | BOARD | |
| Board Structure | | | | CEO | BOARD |
| Board Composition | CEO | BOARD | | | |
| Board Recruitment | CEO | | BOARD | | |
| Board Goals & Accountability | CEO | | | BOARD | |
| Finance | | | BOARD | | CEO |
| Development | BOARD | | | | |
| Academic Oversight | | | BOARD | | |
| CEO Support & Evaluation | | | | BOARD | CEO |
| BoardSavvy CEO | | BOARD | | | CEO |

Board Meetings

| | LEVEL 1 | LEVEL 2 | LEVEL 3 | LEVEL 4 | LEVEL 5 |
|--------------------------------|---------|---------|---------|---------|-----------|
| Yearly Meeting Plan | CEO | | | | BOARD |
| Board Meeting Agenda | | | | | BOARD CEO |
| Board Meeting Materials | | | | | BOARD CEO |
| Board Meeting Content | | BOARD | | | CEO |
| Board Meeting Facilitation | | | | | BOARD CEO |
| Board Meeting Minutes | | | | | BOARD CEO |
| Board Meeting Evaluation | CEO | | | | BOARD |
| Open Meeting Law Compliance | BOARD | | | | |

| Answer key for: | Board of Trustees - Board of Trustees Monthly Meeting - Agenda - Tuesday September 24, 2019 at 7:00 PM Board Meetings |
|--------------------------------|--|
| | Annually, the board creates a board meeting calendar outlining all the board meetings, retreats, and other important board related dates for the entire year. |
| Yearly Meeting Plan | The board schedules time for deeper strategy sessions/strategic discussions throughout the year. |
| 1 1011 | The board creates a strategic board calendar that delineates when key decisions need to be made by the board. |
| | The board chair and the CEO work collaboratively to create each board meeting agenda. |
| Board Meeting | They seek input on the agenda from committee chairs. |
| Agenda | The board uses a consistent agenda format that delineates topic, duration, associated meeting materials, and the action that will be required. |
| | Meeting materials (minutes from the previous meeting, reports, financial statements, etc.) are consistently distributed at least three days in advance of the meeting. |
| Board Meeting Materials | Meeting materials are clearly organized, making it clear what trustees need to do to prepare for the board meeting. |
| | All trustees always read the board meeting materials in advance of the meeting. |
| | • 90% of board meeting time is focused on setting the strategic direction of the organization, and 10% less is focused in reacting to immediate issues. |
| Board Meeting Content | Board meeting presentations/discussions are primarily lead by committee chairs rather than being dominated by the CEO. |
| | Committees report out only when there is something strategic to discuss (as opposed to an agenda of standard committee reports). |
| Board Meeting Facilitation | Board meetings run efficiently. |
| | The board consistently takes board meeting minutes. |
| Board Meeting | • The minutes are a concise record of actions taken by the board (rather than a lengthy transcript). |
| Minutes | Committees consistently take meeting minutes. |
| | All minutes comply with your state's open-meeting requirements |
| Board Meeting Evaluation | Board meetings are evaluated on a consistent basis. |
| | All trustees have a thorough understanding of the open meetings law. |
| Open Monting Law | The board has systems in place to ensure consistent compliance with the open meeting law. |
| Open Meeting Law Compliance | Annually, the board reviews the open meeting law, as a group. |
| • | Annually, the board's legal counsel reviews board compliance with the open meeting law. |
| | Monthly, the board secretary reviews open meeting law compliance. |

Board Structure

| | LEVEL 1 | LEVEL 2 | LEVEL 3 | LEVEL 4 | LEVEL 5 |
|------------------|---------|---------|---------|---------|-----------|
| Bylaws | | | | CEO | BOARD |
| Job Descriptions | | | CEO | BOARD | |
| Officers | | | | | BOARD CEO |
| Committees | | | | CEO | BOARD |

| Answer key for: | Board of Trustees - Board of Trustees Monthly Meeting - Agenda - Tuesday September 24, 2019 at 7:00 PM Board Structure |
|------------------|---|
| Bylaws | The board has a comprehensive set of bylaws. Annually, the board reviews the bylaws as a group. Each trustee has a copy of the bylaws for easy reference. The bylaws state clear term limits to ensure rotation of board members. |
| Job Descriptions | The board has a clear job description for the full board. Trustees receive a document that clearly outlines individual trustee performance expectations. Annually, the board reviews the job description and individual performance expectations. |
| Officers | The board has a chair, vice-chair, treasurer, and secretary. Each officer has the necessary skills to do the job well. Each officer position has a written job description that clearly articulates their roles and responsibilities. The board has a clear and transparent written process for nominating officers. There is an exemplary succession planning process for the officer positions. |
| Committees | There is a written job description for each board committee that has been approved by the full board. A full board member chairs each committee. A senior member of the organization's leadership team staffs each committee. Each board committee has an adequate number of members to accomplish its goals. At a minimum, the board has a finance, development (fundraising), governance, and an academic excellence committee. |

Board Composition

| | LEVEL 1 | LEVEL 2 | LEVEL 3 | LEVEL 4 | LEVEL 5 |
|-----------------------------------|--------------|---------|---------|---------|-----------|
| Board Size | | | | | BOARD CEO |
| Previous Governance Experience | BOARD | | | | |
| Skills and Expertise | CEO | | | BOARD | |
| Diversity | BOARD CEO | | | | |
| Level of Objectivity | BOARD | | | | |

| Answer key tor | Board of Trustees - Board of Trustees Monthly Meeting - Agenda - Tuesday September 24, 2019 at 7:00 PM: Board Composition |
|--------------------------------------|--|
| Board Size | • 11 to 15 trustees |
| Previous Governance Experience | 75% or more of the board have previous governance experience |
| Skills and Expertise | 100% of the skills needed to govern effectively |
| Diversity | Board membership reflects the broadest level of ethnic, racial, gender, and geographical diversity. The diversity of board members heightens the credibility of the board in the broader community's eyes. |
| Level of Objectivity | The board is able to maintain a very high level of objectivity when governing because: No trustees have any personal or business ties with the CEO, staff, or each other that could result in a conflict of interest (real or perceived) during decision-making. Less than 25% of the board members are parents of students currently enrolled in the school. The CEO is the only employee of the organization that is a member of the board. |

Board Recruitment

| | LEVEL 1 | LEVEL 2 | LEVEL 3 | LEVEL 4 | LEVEL 5 |
|---|---------|---------|---------|---------|---------|
| Recruitment Plan | CEO | | BOARD | | |
| Recruitment Process | CEO | | | BOARD | |
| Board Recruitment Pipeline | CEO | | | BOARD | |
| Role of the CEO in Board Recruitment | BOARD | | | | |
| Orientation | CEO | | BOARD | | |

| Answer key for: | Board of Trustees - Board of Trustees Monthly Meeting - Agenda - Tuesday September 24, 2019 at 7:00 PM Board Recruitment |
|---|--|
| Recruitment Plan | The board has a targeted three-year profile of the skills and expertise that will be need on the board. The board has a targeted annual board recruitment plan. |
| | When recruiting new trustees, the board formally assesses: Each candidate's skill set to ensure a good fit with the board |
| | Whether the candidate truly has enough time to serve on this type of board (i.e., 6 to 10 hours a month) |
| | The candidate's philosophical alignment with the school's mission |
| Recruitment | The candidate's ability to participate in group process |
| Process | The board requires a trial period for board candidates by having them serve on a board committee prior to being nominated to the full board. |
| | The selection process consistently adheres to a board approved nominating policy and process. |
| | There is a standard list of questions asked of all candidates. |
| | The strength of each candidate is evaluated numerically on a standard candidate-ranking sheet or scorecard. |
| Board Recruitment Pipeline | Non-board members serve on each board committee. |
| | • The CEO: |
| Role of the CEO in Board Recruitment | Actively participates in the creation of the long-term board recruitment plan. |
| | Devotes significant time to helping identify, screen, and orient new trustees. |
| | Sees board recruitment as a vital leadership role, as the organization's CEO. |
| Orientation | New trustees receive an effective orientation. |

Board Goals & Accountability

| | LEVEL 1 | LEVEL 2 | LEVEL 3 | LEVEL 4 | LEVEL 5 |
|----------------|---------|---------|---------|---------|---------|
| Board Goals | CEO | | | BOARD | |
| Accountability | CEO | | BOARD | | |

| Answer key for | S Board of Trustees - Board of Trustees Monthly Meeting - Agenda - Tuesday September 24, 2019 at 7:00 PM -: Board Goals & Accountability |
|----------------|---|
| | The board has a clear set of goals for the year that clearly delineates how the board will add value to the organization. |
| Board Goals | • The board has an effective and consistent process to measure progress towards achieving annual board goals. |
| | Each board committee has a set of annual goals and an action plan that aligns with the overall board goals for the year. |
| | Substantive committee work happens in between board meetings. |
| | Board members are aware of the time commitment expected to be an effective board member. |
| | Each board member is held to the same standards. |
| | • 100% of the board members actively contribute to the success of the board. |
| Accountability | There is a clear, transparent system to hold each board member accountable for contributing to the group and following through on expectations outlined in the trustee job description. |
| | The work of the full board is evaluated on an annual basis. |
| | The work of individual trustees is evaluated on an annual basis. |
| | An annual individual trustee performance evaluation is used to determine who should be invited to continue to serve on the board. |

Finance

| | LEVEL 1 | LEVEL 2 | LEVEL 3 | LEVEL 4 | LEVEL 5 |
|--------------------------------------|---------|---------|---------|---------|-----------|
| Financial Oversight | | | | | BOARD CEO |
| Financial Policies and Procedures | | BOARD | | CEO | |
| Financial Controls | | | | BOARD | CEO |
| Financial Reports | | | | | BOARD CEO |
| Developing Realistic Budgets | | | BOARD | | CEO |
| Board Education | CEO | | | BOARD | |
| Annual Audit/990 | BOARD | | | | |
| Financial Compliance | | BOARD | | | CEO |
| Support of the CEO | | | BOARD | | CEO |

| Figureial | All trustees have a clear understanding of the economics of your charter organization, including the budget and short- and long-term financial outlook. |
|---------------------------------|---|
| Financial Oversight | The board has a clear and consistent process for articulating priorities and mapping financial allocation to them. |
| Financial Policies | There is a Financial Policies and Procedures (FPP) manual that is annually revised and reviewed by the Finance Committee. |
| and Procedures | The Financial Policies and Procedures (FPP) manual meets and exceeds your charter authorizer's recommended standards. |
| | The books are closed on a timely basis each month, quarter, and year, without exception. |
| Financial Controls | The board's auditors are 100% comfortable with the internal controls (and compensating controls whe you do not have enough staff members to divide up the duties). |
| | The board-approved financial-control policies provide meaningful checks and balances, which are followed consistently, without exception. |
| | Once a year, the CEO and the Finance Committee come to an agreement on what types of financial reports will be prepared for board review on an annual, quarterly, and monthly basis. |
| | • Monthly, the board receives accurate financial reports that include projections through the end of the fiscal year each month or quarter. |
| Financial Reports | The financial reports allow the board to track the organization's financial position. |
| | Monthly, the Finance Committee reviews financial reports. |
| | The Finance Committee always make inquires into and understands the causes of any meaningful variances from the organization's projected budget. |
| | Annually, there is a multi-year budget that has been approved by the full board and is revised and re- approved by the board. |
| Developing Realistic Budgets | • There is a strong annual budgeting process that involves a healthy dialogue between the CEO and bot the Finance Committee and the full board about resource allocation priorities. |
| - | The annual budgeting process gets completed in time for the CEO to make strategic hiring and programmatic decisions for the next year. |
| | Each trustee is well-versed in the key drivers and sources of revenues for your organization, and the related cash flows. |
| Board Education | • The full board is annually trained by the Finance Committee to read, understand, and interpret the mappints of the financial reports. |
| | The Finance Committee leads a portion of the new trustee orientation, orienting them to the organization's short and long-term financial health and training them on how to read and interpret financial reports. |
| | The organization always, without exception, receives an unqualified opinion and very few or no recommendations in the audit's management letter. |
| Annual Audit/990 | • If/when recommendations are received; they are always resolved and noted as completed in the subsequent management letter, without exception. |
| | The organization's completed 990 is reviewed/signed off by the Finance Committee and sent to the IF on a timely basis, and shared annually with the full board, always and without exception. |
| | The board is 100% confident that the organization's management team is properly handling restricted grants. |
| Financial Compliance | The management provides the Finance Committee with a detailed checklist of all of management's deliverables and reports to various agencies, authorizers, and auditors. |
| | The Finance Committee annually confirms that the deliverables and reports to various agencies, |

Answer keyMCCPS Board of Trustees - Board of Trustees Monthly Meeting - Agenda - Tuesday September 24, 2019 at 7:00 PM

Support of the CEO

- The Finance Committee has an outstanding relationship with the CEO, and is it able to actively help her/him develop their skills in overseeing the financial health of the organization.
- Recognizing that the members of the Finance Committee typically have more financial experience than the CEO, the Finance Committee annually helps the CEO assess whether the organization has an adequate number of staff members supporting the operational and financial needs of the organization.
- Annually, the Finance Committee assists the CEO in setting strategic goals about:
 - Strengthening the staffing that supports the smooth finance and operations of the school
 - Strengthening the financial systems of the organization

Development

| | LEVEL 1 | LEVEL 2 | LEVEL 3 | LEVEL 4 | LEVEL 5 |
|------------------------------------|---------|---------|---------|---------|---------|
| Philosophical Alignment | BOARD | | | | |
| Strategic Fund Development Plan | BOARD | | | | |
| Accountability | BOARD | | | | |
| Board Training | BOARD | | | | |

| Answer key for: | Board of Trustees - Board of Trustees Monthly Meeting - Agenda - Tuesday September 24, 2019 at 7:00 PM Development |
|------------------------------------|--|
| Philosophical Alignment | The board and the CEO are philosophically aligned about the role of the board in fundraising. There are written expectations outlining the role of trustees in fundraising that are agreed to annually and understood and accepted by all trustees. The board has discussed subsidizing the public funding of the organization with private funds and is in agreement about how much to raise, why it is to be raised, and over what period of time. |
| Strategic Fund Development Plan | There is a board approved, written, multi-year fund development plan. The multi-year fund development plan is realistic. All trustees understand the strategic fund development plan. The strategic fund development plan clearly delineates the role of the full board, the development committee, the CEO, and the development staff (if they exist) in achieving the plan. There are adequate staff and financial resources to achieve the strategic fund development plan. |
| Accountability | All trustees feel the fundraising expectations placed on trustees is realistic. There is an effective system in place for holding each trustee accountable to completing the fundraising tasks to which he or she has committed. |
| Board Training | There is a comprehensive board training and education program in place to help trustees be more effective at completing their fundraising assignments. |

Academic Oversight

| | LEVEL 1 | LEVEL 2 | LEVEL 3 | LEVEL 4 | LEVEL 5 |
|----------------------|---------|---------|---------|---------|-----------|
| Clarity of Vision | | | CEO | BOARD | |
| Roadmap | CEO | | BOARD | | |
| Charter Obligations | | | | | BOARD CEO |
| Standardized Testing | | | | BOARD | CEO |
| Comparative Data | | BOARD | | CEO | |
| Board Education | CEO | | BOARD | | |

| Answer key for: | Board of Trustees - Board of Trustees Monthly Meeting - Agenda - Tuesday September 24, 2019 at 7:00 PM Academic Oversight |
|-------------------------|---|
| Clarity of Vision | Each trustee understands what academic excellence means at your organization. The board and the CEO have a written, shared definition of academic excellence. |
| Roadmap | There is a clear understanding between the board and the CEO about what the organization is doing towards reaching its defined vision of excellence. The board and the CEO agree on the next key steps the organization will take this year to get closer towards this vision. |
| Charter Obligations | The full board knows the key academic promises that have been made to your authorizer in your charter. There is a clear and consistent way to measure progress towards reaching the academic goals spelled out in the charter(s) and the accountability plan(s). |
| Standardized Testing | All trustees know which standardized tests are administered at the school. All trustees understand what each standardized test measures. The board receives clear and consistent reporting on standardized test results. Each trustee knows if interim assessments are administered at the school. The board receives clear and consistent reporting on interim test results. |
| Comparative Data | The CEO compares the organization's academic results with the results of the district. The CEO compares the organization's academic results with the results of comparative charter schools. The CEO has identified a successful school to benchmark against with the goal to meet or exceed that school's results. |
| Board Education | The board has an Academic Excellence Committee that helps the board conduct effective oversight of the academic program. The Academic Excellence Committee works closely with the CEO to design an annual program that educates the board about key strategies to close the achievement gap/deliver academic excellence, as well as other unique aspects of the organization's mission. |

CEO Support & Evaluation

| | LEVEL 1 | LEVEL 2 | LEVEL 3 | LEVEL 4 | LEVEL 5 |
|-----------------------|---------|---------|---------|---------|-----------|
| Governance/Management | | | | BOARD | CEO |
| Partnership with CEO | | | | | BOARD CEO |
| CEO Evaluation | | | | BOARD | CEO |
| CEO Support | | BOARD | | | CEO |

| Answer key for: CEO | rustees - Board of Trustees Monthly Meeting - Agenda - Tuesday September 24, 2019 at 7:00 PM Support & Evaluation |
|-----------------------|---|
| | The full board is clear about the key organizational decisions that need to be made this year. |
| Governance/Management | • Each trustee is clear about their role as a board member vs. the role of the CEO in making these decisions. |
| | Each board committee has a chart that describes the responsibilities of the full board, the committee, and the CEO. |
| | There is a strong working relationship with the CEO, built on mutual trust and respect. |
| Partnership with CEO | There is a strong partnership between the board chair and the CEO. |
| | The board chair and CEO communicate effectively with each other on a regular basis. |
| | Annually, the board approves clear performance metrics for the CEO. |
| | There is a clear and consistent process for evaluating the CEO on an annual basis. |
| CEO Evaluation | The CEO has an up-to-date job description. |
| | Annually, the board partners with the CEO to objectively gauge parent satisfaction. |
| | Annually, the board partners with the CEO to objectively gauge teacher satisfaction. |
| CEO Suppost | The board has a clear and consistent process for providing coaching, feedback, and support to the CEO. |
| CEO Support | • The full board speaks with one voice to the CEO regarding their performance (expectations and implementation). |

BoardSavvy CEO

| | LEVEL 1 | LEVEL 2 | LEVEL 3 | LEVEL 4 | LEVEL 5 |
|--------------------------------|---------|---------|---------|---------|---------|
| Governance Knowledge | BOARD | | | | CEO |
| Governance Prioritized | BOARD | | | | CEO |
| Board Education | CEO | BOARD | | | |
| Setting Strategic Direction | | | BOARD | | CEO |
| Communication | | | BOARD | | CEO |
| Succession Planning | | | BOARD | CEO | |

| Answer key tor: | Board of Trustees - Board of Trustees Monthly Meeting - Agenda - Tuesday September 24, 2019 at 7:00 PM BoardSavvy CEO |
|--------------------------------|---|
| Governance Knowledge | A BoardSavvy CEO: Has a strong understanding of effective governance best practice Annually completes professional development on governance Reads extensively about board governance issues Serves on another board outside of his or her organization |
| Governance Prioritized | A BoardSavvy CEO: Sees developing and maintaining the board as one of his or her primary responsibilities Devotes significant time to helping the board run effectively Ensures that each board committee is appropriately staffed, either by the CEO or another senior staff member Includes governance training as a key component of professional development for senior staff |
| Board Education | A BoardSavvy CEO: Systematically and continually educates the board about key elements of running an exceptional charter school or network of schools Educates the board about the key issues the charter authorizer uses to judge the organization's performance Educates the board about the charter renewal process Educates the board about state and national measures of academic success |
| Setting Strategic Direction | A BoardSavvy CEO: Has a clear strategic vision for the organization Assists the board in clarifying the most important things they can do to help achieve the strategic vision |
| Communication | A BoardSavvy CEO: Communicates clearly and effectively with the board Always sends out clear, well-organized materials in advance of the board meeting Provides the board with annual metrics on which to measure their individual and organization-wide performance |
| Succession Planning | A BoardSavvy CEO: Partners with the board to develop an agreed upon a short-term/emergency succession plan for the CEO position, that is well documented and reviewed annually Annually discusses long-term succession management plan for the organization with the board |

Generated on Sep 19, 2019 at 12:47 PM EDT by Artie Sullivan

Board Assessments > FY19-20 Board Assessment >

Recommendations

| Recommendations | | | | | | | |
|---|-------------------------|--|--|--|--|--|--|
| Based on 10 of 13 completed participants | | | | | | | |
| Topic Area | Your Board Scored | Recommended Resources | | | | | |
| Board Meetings Open Meeting Law Compliance | LEVEL 1 | Tips to Comply with the Open Meeting Law What is "Open Meeting Law," and can we really be an effective board and comply with this law? Open Meeting Law Pop Quiz | | | | | |
| Board Composition Previous Governance Experience | LEVEL 1 | What skills are needed on a charter school board? | | | | | |
| Board Composition Diversity | LEVEL 1 | What level of diversity should the board have? | | | | | |
| Board Composition Level of Objectivity | LEVEL 1 | Board Composition Matrix Conducting an Inventory of Your Board Sample Nepotism Policy Clauses Should family members serve on the same board? Should parents of students currently enrolled in the school serve on the board? Should students serve on the board? Should teachers serve on the board? Should the CEO be a voting member of the board? | | | | | |
| Board Recruitment Role of the CEO in Board Recruitment | LEVEL 1 | Should the CEO have veto power over board candidates? What is the CEO's role in board recruitment? | | | | | |
| Finance Annual Audit/990 | LEVEL 1 | Board Staff Financial Contract | | | | | |

| Topic Area | Your Board Scored | Recommended Resources | | | | | |
|--|-------------------------|---|--|--|--|--|--|
| Development Philosophical Alignment | LEVEL 1 | Riding the Horse the Way It's Going | | | | | |
| Development Strategic Fund Development Plan | LEVEL 1 | Keep Your Donors: Building Profitable Relationships That Last Fund Development: Basic Principles and Best Practice Choosing Your Road: Organizational development specialist or just another fundraising technician? Sample Job Description of a Chief Development Officer | | | | | |
| Development Accountability | LEVEL 1 | Sample Board Member Agreement Sample Individual Trustee Performance Expectations Sample Guilt-Free Board Member Expectations Sample Job Description for the Full Board How much time should a trustee devote to the board each month? Keep Your Donors: Building Profitable Relationships That Last How and when to evaluate individual trustees? How and when to evaluate the full board? Sample Individual Trustee Appraisal Should all trustees be held to the same standard What are some tips for holding board members accountable? What should we do with board members who don't do anything? | | | | | |
| Development Board Training | LEVEL 1 | Keep Your Donors: Building Profitable Relationships That Last | | | | | |
| Board Meetings Board Meeting Content | LEVEL 2 | Are there any other strategies for improving our board meetings? Should committees report at every full board meeting? Who should be presenting at board meetings? How can we make sure board meetings are strategic and not merely reactive? | | | | | |

| | Your Board | |
|--|---------------|---|
| Topic Area | Scored | Recommended Resources |
| Finance Financial Policies and Procedures | LEVEL 2 | Board Staff Financial Contract Finances Who Does What Where can we find additional help with regards to finance? |
| Finance Financial Compliance | LEVEL 2 | Board Staff Financial Contract |
| Academic Oversight Comparative Data | LEVEL 2 | How do we create a definition of academic excellence for our organization? How do we create an "Academic Excellence Road Map"? |
| CEO Support & Evaluation CEO Support | LEVEL 2 | BoardOnTrack Support of CEO: Conducting Mid- Year Check-ins BoardSavvy CEO Defined |
| BoardSavvy CEO Board Education | LEVEL 2 | Finances Who Does What What are the most common mistakes charter school boards make around finance? How do we educate the full board about the organization's finances? Is this really necessary? |
| Board Recruitment Recruitment Plan | LEVEL 3 | Board Composition Matrix Conducting an Inventory of Your Board |
| Board Recruitment Orientation | LEVEL 3 | Sample Orientation Plan |

| Topic Area | Your Board Scored | Recommended Resources | | | | |
|--|-------------------------|--|--|--|--|--|
| Board Goals & Accountability Accountability | LEVEL 3 | Sample Board Member Agreement Sample Individual Trustee Performance Expectations Sample Guilt-Free Board Member Expectations Sample Job Description for the Full Board How much time should a trustee devote to the board each month? Keep Your Donors: Building Profitable Relationships That Last How and when to evaluate individual trustees? How and when to evaluate the full board? Sample Individual Trustee Appraisal Should all trustees be held to the same standard? What are some tips for holding board members accountable? What should we do with board members who don't do anything? | | | | |
| Finance Developing Realistic Budgets | LEVEL 3 | Where can we find additional help with regards to finance? Recommended Process for Developing Annual Budget | | | | |
| Finance Support of the CEO | LEVEL 3 | Board Staff Financial Contract Recommended Business and Ops Responsibilities What is the right finance staff structure for our organization? Our Finance Committee has much more expertise than our CEO and financial staff. What should the distinction of roles be, in this situation? BoardOnTrack Support of CEO: Conducting Mid-Year Check-ins | | | | |
| Academic Oversight Roadmap | LEVEL 3 | How do we create a definition of academic excellence for our organization? Role of the Academic Excellence Committee How do we create an "Academic Excellence Road Map"? Sample State of the School Chart | | | | |

| Topic Area | Your Board Scored | Recommended Resources |
|---|-------------------------|---|
| Academic Oversight Board Education | LEVEL 3 | Finances Who Does What What are the most common mistakes charter school boards make around finance? How do we educate the full board about the organization's finances? Is this really necessary? |
| BoardSavvy CEO Succession Planning | LEVEL 3 | Succession Planning Article Key Characteristics & Actions of a BoardSavvy CEO |
| Board Structure Job Descriptions | LEVEL 4 | Sample Board Member Agreement Sample Individual Trustee Performance Expectations Sample Guilt-Free Board Member Expectations Sample Job Description for the Full Board What are the key elements of a "Trustee Job Description?" |
| Board Composition Skills and Expertise | LEVEL 4 | What skills are needed on a charter school board? Board Composition Matrix Conducting an Inventory of Your Board |
| Board Recruitment Recruitment Process | LEVEL 4 | Sample Interview Points Board Composition and Expansion Policy Sample Sample Board Candidate Interview Questions Sample Nominating Policy Sample Candidate Ranking Sheet How much time should a trustee devote to the board each month? Should we have a trial period for board candidates? |
| Board Recruitment Board Recruitment Pipeline | LEVEL 4 | What should the process be to nominating non board members to committees? Is it a good idea to have non-board members serve on committees? |

| Topic Area | Your Board Scored | Recommended Resources |
|--|-------------------------|---|
| Board Goals & Accountability Board Goals | LEVEL 4 | How important is committee work between meetings? How often should committees meet? What is a board committee supposed to do? |
| Finance Financial Controls | LEVEL 4 | Board Staff Financial Contract Finances Who Does What Where can we find additional help with regards to finance? |
| Finance Board Education | LEVEL 4 | Finances Who Does What What are the most common mistakes charter school boards make around finance? How do we educate the full board about the organization's finances? Is this really necessary? |
| Academic Oversight Clarity of Vision | LEVEL 4 | How do we create a definition of academic excellence for our organization? Role of the Academic Excellence Committee Sample Culture Rubric Sample Instructional Rubric Sample Leadership Rubric |
| Academic Oversight Standardized Testing | LEVEL 4 | Smart Questions for Board Members to Ask About Assessment Data |
| CEO Support & Evaluation Governance/Management | LEVEL 4 | Finances Who Does What Sample Key Annual Organizational Decisions Char |
| CEO Support & Evaluation CEO Evaluation | LEVEL 4 | BoardOnTrack Support of CEO: Conducting Mid- Year Check-ins Sample State of the School Chart How does the board create and approve annual CEO performance metrics? What is the board's role in gauging parent satisfaction with the school? Sample CEO Job Description |

Show Answer key

We also recommend that your board should:

- Frequently review the members only **Governance and Training Resources**
- Attend exclusive training events in your area

Cover Sheet

Finance Committee

Section: VI. Committee Updates Item: B. Finance Committee

Purpose: Vote

Submitted by:

Related Material: FY20 Approved Budget V 4.0.pdf

MCCPS-Aug-2019-Financial Statements.pdf

Using FY20

MCCPS

FY20 adjusted operating budget

Revised 10/12/19

| | Undated estimates | Historical notes from approved budget | Using FY19 PPEs | Projected PPES | |
|-------------------------------------|-------------------|--|---------------------|----------------|--|
| rdinary Income/Expense Income | opuatou commutoc | - notonoul notos nom approvou suaget | Joing F F To F F Ed | . rejected :c | |
| 4057 — VACATION PROGRAMMING | 4,505 | Actual, FY20 | 4,505 | 7,250 | |
| | | used 94% of FY'2020 to replicate calculated mean from Jeff's DESE / Demographic file - for 2019 - used 99% of amount provided to factor <230 | | | |
| 4005 — STATE ALLOCATION | 2,889,371 | enrollment | 2,868,835 | 3,072,227 | |
| Total 4040 — INVESTMENT INCOME | 100 | | 100 | 100 | |
| Total 4050 — OTHER INCOME | 31,244 | | 31,244 | 31,244 | |
| 4055 — STUDENT SUCCESS FUND | 18.630 | Was \$22K, est 60% participation (207) | 18,630 | 18,630 | |
| 4080 — REIMBURSEMENTS | 3,500 | | 3,500 | , | |
| 4085 — MEDICARE REIMB. | 5,000 | | 5,000 | , | |
| Total 4090 — FUNDRAISING | 36,400 | | 36,400 | -, | |
| Total Income | 2,988,750 | - ! | 2,968,214 | 3,174,351 | |
| Gross Profit | | _ | | | |
| Expense | | | | | |
| Total 5000 — PERSONNEL | 2,225,682 | | 2,225,682 | 2,225,682 | |
| Total 5140 — BENEFITS | 419,400 | | 419,400 | 419,400 | |
| 5150 — STAFF DEVELOPMENT | 6,000 | MCSA only | 6,000 | 6,000 | |
| 5160 — SEARCH COSTS | 1,600 | | 1,600 | 1,600 | |
| Total 5200 — DIRECT STUDENT SUPPORT | 68,400 | | 68,400 | 71,010 | |
| Total 5300 — OCCUPANCY | 112,450 | | 112,450 | 112,450 | |
| Total 5400 — OFFICE & ADMIN | 227,723 | | 227,723 | 222,723 | |
| 6100 — Depreciation | 94,572 | | 94,572 | 94,572 | |
| Total Expense | 3,155,827 | <u>. </u> | 3,155,827 | 3,153,437 | |
| et Ordinary Income | (167,077) | | (187,613) | 20,914 | |
| Income | | | | | |

Cash Items not reflected:

Principal Repayment

Non-Cash Items to be added back:

Depreciation

Real needs budget items capital items - priorities:

Roof replacement 2 options prposed by Chaffee Roofing (in 2017)
Replace fire panel Wayne Alarm (quote from a few years back)
New phone system

Other real needs - operating:

Normalize Salaries to district approximate

Updated PPEs 9/12/2019

7

2

205

\$14,929

\$15,094

\$104,502

\$30,188

\$3,012,277

Nahant

Beverly

| | <u>4</u> | <u>5</u> | <u>6</u> | <u>7</u> | 8 | TOTAL | | | |
|------------|----------------|---------------|--------------------------------|-------------|----|------------|-----|------------|-------------|
| Marblehead | <u>–</u> 16 | 38 | 31 | 9 | 24 | 118 | | | |
| Swampscott | 19 | 5 | 14 | 2 | 1 | 41 | | | |
| Lynn | 8 | 1 | 2 | 2 | 5 | 18 | | | |
| Salem | | 1 | 5 | 2 | 5 | 13 | | | |
| Saugus | 1 | | | | | 1 | | | |
| Peabody | | 3 | | 1 | 1 | 5 | | | |
| Nahant | 2 | 3 | | 2 | | 7 | | | |
| Beverly | | 1 | | 1 | | 2 | | | |
| · | | | | | | 205 | | | |
| | | FY19 PPE | | | | | | | |
| Marblehead | 118 | \$14,545 | \$1,716,310 | | | | | FY19 + 3% | |
| Swampscott | 41 | \$14,247 | \$584,127 | | | Marblehead | 118 | \$14,981 | \$1,767,758 |
| Lynn | 18 | \$10,246 | \$184,428 | | | Swampscott | 41 | \$14,674 | \$601,634 |
| Salem | 13 | \$13,863 | \$180,219 | | | Lynn | 18 | \$10,553 | \$189,954 |
| Saugus | 1 | \$15,675 | \$15,675 | | | Salem | 13 | \$14,279 | \$185,627 |
| Peabody | 5 | \$11,960 | \$59,800 | | | Saugus | 1 | \$16,145 | \$16,145 |
| Nahant | 7 | \$14,218 | \$99,526 | | | Peabody | 5 | \$12,319 | \$61,594 |
| Beverly | 2 | \$14,375 | \$28,750 | | | Nahant , | 7 | \$14,645 | \$102,515 |
| , | 205 | , ,- | \$2,868,835 | | | Beverly | 2 | \$14,806 | \$29,613 |
| | | | | | | • | 205 | | \$2,954,840 |
| | | | | | | | | | |
| | | | | 5505.0/40 | | | | | |
| | | FY20 Projecte | - | DESE 8/19 | | | | FY19+ 3.5% | |
| Marblehead | 118 | \$15,536 | \$1,833,248 | | | Marblehead | 118 | \$15,054 | \$1,776,381 |
| Swampscott | 41 | \$16,295 | \$668,095 | | | Swampscott | 41 | \$14,764 | \$605,324 |
| Lynn | 18 | \$12,968 | \$233,424 | | | Lynn | 18 | \$10,605 | \$190,890 |
| Salem | 13 | \$15,711 | \$204,243 | | | Salem | 13 | \$14,348 | \$186,524 |
| Saugus | 1 | \$17,551 | \$17,551 | | | Saugus | 1 | \$16,224 | \$16,224 |
| Peabody | 5 | \$15,087 | \$75,435 | | | Peabody | 5 | \$12,379 | \$61,893 |
| Nahant | 7 | \$14,844 | \$103,908 | A | | Nahant | 7 | \$14,716 | \$103,012 |
| Beverly | 2 | \$18,114 | \$36,228 | Average | | Beverly | 2 | \$14,878 | \$29,756 |
| | 205 | | \$3,172,132 | \$15,473.81 | | | 205 | | \$2,970,004 |
| | | | \$3,072,227 \$99,905 | | | | | | |
| | | | , , | | | | | FY19+ 4% | |
| | | FY19+5% | | | | Marblehead | 118 | \$15,127 | \$1,784,986 |
| Marblehead | 118 | \$15,272 | \$1,802,126 | | | Swampscott | 41 | \$14,817 | \$607,497 |
| Swampscott | 41 | \$14,959 | \$613,333 | | | Lynn | 18 | \$10,656 | \$191,808 |
| Lynn | 18 | \$10,758 | \$193,649 | | | Salem | 13 | \$14,817 | \$192,621 |
| Salem | 13 | \$14,556 | \$189,230 | | | Saugus | 1 | \$16,302 | \$16,302 |
| Saugus | 1 | \$16,459 | \$16,459 | | | Peabody | 5 | \$12,438 | \$62,192 |
| | 5 | \$12,558 | \$62,790 | | | Nahant | 7 | \$14,787 | \$103,507 |
| Peabody | 5 | \$12,336 | 302,730 | | | INdildill | , | \$14,767 | \$105,507 |

2

205

Beverly

\$14,950

\$29,900

\$2,988,813

5 year history of PPEs Per Pupil Expenditure (State Allocation)

| <u>District</u> | <u>FY15</u> | <u>FY16</u> | <u>FY17</u> | <u>FY18</u> | <u>FY19</u> | FY20 (proj) |
|-----------------|-------------|-------------|-----------------|-------------|-----------------|-----------------|
| Marblehead | \$11,826 | \$12,337 | \$13,012 | \$13,682 | \$14,545 | \$15,527 |
| Salem | \$13,199 | \$12,672 | \$13,475 | \$12,303 | \$13,863 | \$13,682 |
| Swampscott | \$12,841 | \$13,052 | \$13,940 | \$14,058 | \$14,247 | \$14,872 |
| Lynn | \$10,092 | \$9,585 | \$9,783 | \$11,027 | \$10,246 | \$11,999 |
| Nahant | \$11,630 | \$12,729 | \$12,973 | \$13,247 | <u>\$14,218</u> | <u>\$14,844</u> |
| Average | \$11,918 | \$12,075 | \$12,637 | \$12,863 | \$13,424 | \$14,185 |

Marblehead Community Charter Public School

Financial Results As of Aug 31, 2019



Prepared and reviewed by:

Jeff Barry - MCCPS Business Manager (jbarry@marbleheadcharter.com)

Rodolphe Hervé - MCCPS Treasurer (rherve@marbleheadcharter.com)

MCCPS Balance Sheet Standard

As of August 31, 2019

Accrual Basis

| | Jul 31, '19 | Aug 31, '19 | Aug 31, '18 |
|------------------------------------|---------------------------------------|-------------|-------------|
| ASSETS | | 1001 | |
| Current Assets | | | |
| Checking/Savings | | | |
| 1073 — EBSB Payroll (8947) | 17,286 | 30,409 | 32,318 |
| 1072 — EBSB Operating (8934) | 359,627 | 396,770 | 382,573 |
| 1010 — Charter Hall (8202) | 2,967 | 2,967 | 3,422 |
| 1040 — Petty Cash (4534) | 853 | 819 | 2,598 |
| 1070 — Checking (4542) | 96,585 | 97,287 | 77,291 |
| 1085 — PayPal | 45 | 9,931 | 12,042 |
| 1090 — FoodService (5077) | 5,479 | 4,424 | 8,587 |
| Total Checking/Savings | 482,843 | 542,607 | 518,830 |
| Accounts Receivable | | | |
| 1200 — Accounts Receivable | 7,349 | 7,349 | |
| 1201 — Grants Receivable | 10,044 | 10,044 | |
| Total Accounts Receivable | 17,393 | 17,393 | |
| Other Current Assets | | | |
| 1310 — Prepaid Expense | 33,775 | 34,227 | |
| 1210 — State Allocation Receivable | 20,221 | 20,221 | |
| Total Other Current Assets | 53,996 | 54,448 | |
| Total Current Assets | 554,231 | 614,448 | 518,830 |
| Fixed Assets | | | |
| 1532 — 17 Lime Street | | | |
| 1533 — Land - 17 Lime Street | 687,400 | 687,400 | 687,400 |
| 1532 — 17 Lime Street - Other | 3,562,600 | 3,562,600 | 3,562,600 |
| Total 1532 — 17 Lime Street | 4,250,000 | 4,250,000 | 4,250,000 |
| 1530 — Building Improvements | 33,184 | 33,184 | 33,184 |
| 1531 — Fixed Assets | 86,648 | 86,648 | 86,648 |
| 1599 — Accumulated Depreciation | (548,903) | (556,880) | (462,021) |
| Total Fixed Assets | 3,820,929 | 3,812,953 | 3,907,811 |
| TOTAL ASSETS | 4,375,161 | 4,427,401 | 4,426,641 |
| LIABILITIES & EQUITY | · · · · · · · · · · · · · · · · · · · | · · · | |
| Liabilities | | | |
| Current Liabilities | | | |
| Accounts Payable | | | |
| 2000 — Accounts Payable | | | (15,449) |
| Total Accounts Payable | | | (15,449) |
| · | | | |
| Other Current Liabilities | | | |
| 2110 — Accrued Payroll | 117,331 | 117,331 | 137,734 |
| 2110-25 — Payroll Liabilities | 1,000 | (465) | (22,580) |
| 2111 — Accrued Payroll Taxes | 3,990 | 3,990 | 4,661 |
| 2160-25 — MTRB Liability | 14,360 | 12,188 | 12,845 |
| 2190-25 — Payroll Clearing Account | 7,208 | 3,471 | 34,066 |
| 2230 — Accrued Expenses | 80,836 | 80,836 | 40,978 |
| Total Other Current Liabilities | 224,725 | 217,350 | 207,704 |
| Total Current Liabilities | 224,725 | 217,350 | 192,254 |
| Long Term Liabilities | , | , | - , |
| 2613 — East Boston Savings Bank | 3,809,678 | 3,801,767 | 3,897,652 |
| Total Long Term Liabilities | 3,809,678 | 3,801,767 | 3,897,652 |
| Total Liabilities | 4,034,402 | 4,019,117 | 4,089,907 |
| Equity | ,, | ,, | ,, |
| 3000 — Opening Bal Equity | (295) | (295) | (27) |
| | . , | • • • | |

3900 — Retained Earnings Net Income Total Equity TOTAL LIABILITIES & EQUITY

| 26 | 1,093 | 278,745 | 331,031 |
|------|-------|-----------|-----------|
| 7 | 9,960 | 129,833 | 5,731 |
| 34 | 0,758 | 408,283 | 336,735 |
| 4,37 | 5,161 | 4,427,401 | 4,426,641 |

YoY Increase/ (Decrease)

(1,909)14,197 (455) (1,779)19,996 (2,111) (4,163) 23,777 7,349 10,044 17,393 34,227 20,221 54,448 95,618 0 0 0 0 0 (94,858)

(94,858) 759

(20,403) 22,115 (671) (657) (30,595) 39,858 9,647 25,096 (95,885) (95,885) (70,789)

(268)

(52,286) 124,102 71,549 759

MCCPS

Profit and Loss Prev Year Compari July through August 2019

| | lul - Aug '19 | Jul - Aug '18 | Increase / (Decrease) | %age | Budget | Over / (Under) | %age |
|-------------------------------|---------------|---------------|--------------------------|---------|------------|-------------------|---------|
| Ordinary Income/Expense | Jui - Aug 19 | Jui - Aug 10 | (Decrease) | 70age | Duaget | (Officer) | 70age |
| Income | | | | | | | |
| 4057 — VACATION PROGRAMMING | 7,250.00 | 15,538.32 | (8,288) | -53.3% | 1,208 | 6.042 | 500.0% |
| 4005 — STATE ALLOCATION | 578,146.00 | 538,288.00 | 39,858 | 7.4% | 512,037.83 | 66,108 | 12.9% |
| 4040 — INVESTMENT INCOME | 11.14 | 16.62 | (5) | -33.0% | 16.67 | (6) | -33.2% |
| 4050 — OTHER INCOME | 12,231.10 | 3,043.87 | 9,187 | 301.8% | 5,207.33 | 7,024 | 134.9% |
| 4055 — STUDENT SUCCESS FUND | 5,947.59 | 3,349.51 | 2,598 | 77.6% | 3,105.00 | 2,843 | 91.5% |
| 4080 — REIMBURSEMENTS | 1,004.74 | 310.42 | 694 | 223.7% | 1,416.67 | (412) | -29.1% |
| 4090 — FUNDRAISING | 366.28 | 582.22 | (216) | -37.1% | 6,066.67 | (5,700) | -94.0% |
| Total Income | 604,956.85 | 561,128.96 | 43,828 | 7.8% | 529,058.50 | 75,898 | 14.3% |
| Gross Profit | 604.956.85 | 561,128.96 | 43,828 | 7.8% | 0_0,000.00 | , | |
| Expense | , | , | 10,020 | | | | |
| 5000 — PERSONNEL | 358,298.91 | 377,886.89 | (19,588) | -5.2% | 370,947.00 | (12,648) | -3.4% |
| 5140 — BENEFITS | 42,668.24 | 82.071.74 | (39,404) | -48.0% | 69,900.00 | (27,232) | -39.0% |
| 5150 — STAFF DEVELOPMENT | , | 3,813.17 | (3,813) | -100.0% | 1,266.67 | (1,267) | -100.0% |
| 5200 — DIRECT STUDENT SUPPORT | 22,634.47 | 13,393.12 | 9,241 | 69.0% | 11,835.00 | 10.799 | 91.3% |
| 5300 — OCCUPANCY | 10,739.07 | 29,104.19 | (18,365) | -63.1% | 18,741.67 | (8,003) | -42.7% |
| 5400 — OFFICE & ADMIN | 29,368.66 | 28,880.68 | 488 | 1.7% | 37,120.50 | (7,752) | -20.9% |
| 6100 — Depreciation | 15,952.78 | 15,762.06 | 191 | 1.2% | 15,762.00 | 191 | 1.2% |
| Total Expense | 479,662.13 | 550,911.85 | (71,250) | -12.9% | 525,572.83 | (45,911) | -8.7% |
| Net Ordinary Income | 125,294.72 | 10,217.11 | 115,078 | 1126.3% | 3,485.67 | 121,809 | 3494.6% |
| Net Income | 125,294.72 | 10,217.11 | 115,078 | 1126.3% | 3,485.67 | 121,809 | 3494.6% |

MCCPS Profit and Loss Standard

July through August 2019

| aly through August 2010 | Jul '19 |
|--------------------------------|------------|
| Ordinary Income/Expense | |
| Income | |
| 4057 — VACATION PROGRAMMING | 5,020.00 |
| 4005 — STATE ALLOCATION | 287,579.00 |
| 4040 — INVESTMENT INCOME | 7.20 |
| 4050 — OTHER INCOME | |
| 4051 — 17 Lime Rent | |
| 4053 — Enrichment | |
| 4054 — Misc. Inc. | |
| 4056 — Homework Club | |
| Total 4050 — OTHER INCOME | |
| 4055 — STUDENT SUCCESS FUND | |
| 4080 — REIMBURSEMENTS | |
| 4090 — FUNDRAISING | |
| 4092 — Events | |
| 4090 — FUNDRAISING - Other | |
| Total 4090 — FUNDRAISING | |
| Total Income | 292,606.20 |
| Gross Profit | 292,606.20 |
| Expense | |
| 5000 — PERSONNEL | |
| 5088 — Vactaion Programming | 1,300.00 |
| Payroll Taxes | |
| 5120 — Work Comp | 4,055.00 |
| 5117 — Unemployment | 1,174.68 |
| 5116 — Medicare | 2,488.21 |
| 5115 — Soc Sec | 2,712.62 |
| Total Payroll Taxes | 10,430.51 |
| Total 5000 — PERSONNEL | 188,675.04 |
| 5140 — BENEFITS | |
| 5141 — Health | 10,678.99 |
| 5142 — Dental | 2,533.86 |
| 5143 — Life & Disability | 1,415.24 |
| Total 5140 — BENEFITS | 14,628.09 |
| 5200 — DIRECT STUDENT SUPPORT | |
| 5202 — Furnishings | |
| 5203 — Student Success Fund | |
| 5210 — Teachers supplies | 54.06 |
| 5211 — Instructional Equipment | 1,967.99 |
| 5215 — Curiculum supplies | 75.00 |
| | |

| 5220 — Student supplies | 46.70 |
|-------------------------------------|------------|
| 5221 — SPED supplies | 1,566.46 |
| 5240 — Computer Support | |
| 5242 — Technology-Software | 3,428.16 |
| 5290 — Vacation Programming | 1,575.00 |
| Total 5200 — DIRECT STUDENT SUPPORT | 8,713.37 |
| 5300 — OCCUPANCY | |
| 5320 — Maintenance | 1,029.67 |
| 5330 — CustSvc | |
| 5340 — CustSupplies | |
| 5351 — Utilities | |
| 5352 — Electric | |
| 5354 — Water | 702.80 |
| 5355 — Communications | 298.12 |
| Total 5351 — Utilities | 1,000.92 |
| Total 5300 — OCCUPANCY | 2,030.59 |
| 5400 — OFFICE & ADMIN | |
| 5492 — Mortgage Interest | 10,466.26 |
| 5405 — FundraisingExp | |
| 5410 — Supplies | 168.43 |
| 5431 — Legal | |
| 5440 — PayrollSvc | 491.00 |
| 5460 — Postage | 45.15 |
| 5470 — General Liability Insurance | 504.00 |
| 5486 — HoS Discretionary | |
| 5497 — Bank Chrg | 128.40 |
| Total 5400 — OFFICE & ADMIN | 11,803.24 |
| 6100 — Depreciation | 7,976.39 |
| Total Expense | 233,826.72 |
| Net Ordinary Income | 58,779.48 |
| let Income | 58,779.48 |
| | |

Net

| Aug '19 | TOTAL |
|------------|------------|
| | |
| 2,230.00 | 7,250.00 |
| 290,567.00 | 578,146.00 |
| 3.94 | 11.14 |
| 3.34 | 11.17 |
| 1,484.00 | 1,484.00 |
| 100.00 | 100.00 |
| 10,450.00 | 10,450.00 |
| 197.10 | 197.10 |
| 12,231.10 | 12,231.10 |
| 5,947.59 | 5,947.59 |
| 1,004.74 | 1,004.74 |
| 300.00 | 300.00 |
| 66.28 | 66.28 |
| 366.28 | 366.28 |
| 312,350.65 | 604,956.85 |
| 312,350.65 | 604,956.85 |
| | · |
| | 1,300.00 |
| 1,386.00 | 5,441.00 |
| 1,070.05 | 2,244.73 |
| 2,288.92 | 4,777.13 |
| 3,071.41 | 5,784.03 |
| 7,816.38 | 18,246.89 |
| 169,623.87 | 358,298.91 |
| 103,023.01 | 330,230.31 |
| 23,646.12 | 34,325.11 |
| 2,650.63 | 5,184.49 |
| 1,743.40 | 3,158.64 |
| 28,040.15 | 42,668.24 |
| 20.98 | 20.98 |
| 1,731.25 | 1,731.25 |
| 374.98 | 429.04 |
| 1,018.61 | 2,986.60 |
| 846.65 | 921.65 |
| 070100 | 021.00 |

| 137.63 | 184.33 |
|------------|------------|
| 137.03 | |
| 27.00 | 1,566.46 |
| 27.00 | 27.00 |
| 6,729.00 | 10,157.16 |
| 3,035.00 | 4,610.00 |
| 13,921.10 | 22,634.47 |
| 2,724.95 | 3,754.62 |
| 3,065.00 | 3,065.00 |
| | |
| 887.92 | 887.92 |
| 1,982.80 | 2,685.60 |
| 47.81 | 345.93 |
| 2,918.53 | 3,919.45 |
| 8,708.48 | 10,739.07 |
| 10,791.80 | 21,258.06 |
| 66.28 | 66.28 |
| 390.28 | 558.71 |
| 170.00 | 170.00 |
| 419.00 | 910.00 |
| 479.77 | 524.92 |
| 4,702.18 | 5,206.18 |
| 480.07 | 480.07 |
| 66.04 | 194.44 |
| 17,565.42 | 29,368.66 |
| 7,976.39 | 15,952.78 |
| 245,835.41 | 479,662.13 |
| 66,515.24 | 125,294.72 |
| 66,515.24 | 125,294.72 |

MCCPS Profit and Loss by Class July through August 2019

| July through August 2019 | |
|---|------------|
| 62 - Teacher Quality (140) 94-FMPSGrant -MCCPSEdFoundGrant | |
| 01 - General Fund 20-school lunch 30 - Enrichment (90 Federal Grants) otal 90 Federal Grant (92 Private Grants) (92 Private Grants) otal 92 Private Grants) | TOTAL |
| Ordinary Income/Expense | |
| Income | |
| 4057 — VACATION PROGRAMMING 7,250.00 | 7,250.00 |
| 4005 — STATE ALLOCATION 578,146.00 | 578,146.00 |
| 4010 — FEDERAL & STATE GRANTS 2,026.00 2,026.00 | 2,026.00 |
| 4020 — SCHOOL LUNCH 11,786.84 | 11,786.84 |
| 4040 — INVESTMENT INCOME 11.14 | 11.14 |
| 4050 — OTHER INCOME 12,231.10 1,425.00 | 13,656.10 |
| 4055 — STUDENT SUCCESS FUND 5,947.59 | 5,947.59 |
| 4080 — REIMBURSEMENTS 1,004.74 | 1,004.74 |
| 4090 — FUNDRAISING 366.28 | 366.28 |
| Total Income 604,956.85 11,786.84 1,425.00 2,026.00 2,026.00 | 620,194.69 |
| Gross Profit 604,956.85 11,786.84 1,425.00 2,026.00 2,026.00 | 620,194.69 |
| Expense | |
| 5000 — PERSONNEL 358,298.91 2,024.50 | 360,323.41 |
| 5140 — BENEFITS 42,668.24 | 42,668.24 |
| 5150 — STAFF DEVELOPMENT 1,223.98 1,223.98 | 1,223.98 |
| 5200 — DIRECT STUDENT SUPPORT 22,634.47 478.00 1,626.62 803.02 2,429.64 | 25,542.11 |
| 5270 — SCHOOL LUNCH EXP 4,543.09 | 4,543.09 |
| 5300 — OCCUPANCY 10,739.07 | 10,739.07 |
| 5400 — OFFICE & ADMIN 29,368.66 | 29,368.66 |
| 6100 — Depreciation 15,952.78 | 15,952.78 |
| Total Expense 479,662.13 6,567.59 478.00 1,223.98 1,223.98 1,626.62 803.02 2,429.64 | 490,361.34 |
| Net Ordinary Income 125,294.72 5,219.25 947.00 802.02 802.02 (1,626.62) (803.02) (2,429.64) | 129,833.35 |
| Net Income 125,294.72 5,219.25 947.00 802.02 802.02 (1,626.62) (803.02) (2,429.64) | 129,833.35 |

MCCPS

Financial Ratios

Aug 31, 2019

| Debt Service | TBD |
|------------------|------|
| Coverage Ratio | |
| Days of Cash | 71 |
| LUNA (liquid | |
| unrestricted net | 1.28 |
| assets) | |

| Debt Service Coverage Ratio | |
|---------------------------------|---------|
| Standard monthly payment | |
| (Principal and Interest) | 10,629 |
| Net operating Income | 125,295 |
| Projected based on June results | TBD |
| Calculated Debt Service Ratio | TBD |

| Days Cash | |
|----------------------------|-----------|
| Cash on Hand | 542,607 |
| Operating Expense | 479,662 |
| Annualized | 2,877,973 |
| Noncash expense | 15,953 |
| Depreciation Annualized | 95,717 |
| Days Cash | 71 |

| Liquid Unrestricted Net Ass | sets |
|-----------------------------|-----------|
| Unrestricted Net Assets | 4,427,401 |
| Fixed Assets | 3,812,953 |
| Liquid Unrestricted NA | 614,448 |
| Expense (Aug YTD) | 479,662 |
| Monthly | 479,662 |
| LUNA | 1.28 |

Debt-Service Coverage Ratio (DSCR) is a measure of the cash flow available to pay current debt obligations. The ratio states net operating income as a multiple of debt obligations due within one year, including interest, principal, sinkingfund and lease payments.

Cash on hand ÷ ((Operating expenses - Noncash expenses) ÷ 365)

Steps to Calculate LUNA and months of liquidity Step 1. Calculate LUNA:
Subtract fixed assets from unrestricted net assets (property and equipment minus debt owed) = liquid unrestricted net assets (LUNA) Step 2. Divide LUNA by monthly expense LUNA / monthly expense = months of liquidity

Cover Sheet

Monthly Report

Section: VII. HOS Report Item: A. Monthly Report

Purpose: FYI

Submitted by:

Related Material: HOS Report to Board of Trustees 9_24_19.docx



Marblehead Community Charter Public School

17 Lime Street Marblehead, MA 01945 Tel: 781-631-0777 Fax: 781-631-0500 Web: marbleheadcharter.org

HOS Report to the Board of Trustees

Submitted by Peter Cohen, Ed.D September 17, 2019

Faithfulness to Charter

Charter Renewal:

- The inspection visit is set for Thursday, November 7, 2019
- A 3-member team from Class Measures will be here to:
 - Meet with Admin
 - Meet with members of the Board
 - Conduct random classroom observations
 - Interview: teachers, parents, students
- The faculty will prepare for this with a standing agenda item at weekly faculty meetings

Start of School:

- The opening four weeks of school have been a success.
- Enrichments have begun. Kudos to Susan Hauck for her work to organize these courses.

Academics:

- IXL now in place as assessment tool
- MCAS scores will be released to the school September 24 with a September 30 release to the public
- New internal tracking system for student data and progress is now in place

Head of School Goals Update:

- Goal 1: Effective Entry and Direction Setting
 - On-going information gathering.
 - Strategic Planning in process.
- Goal 2: Maintain Momentum During the Transition
 - Start of school year
- Goal 3: (Professional Practice) New Charter Public School Leader Program MCPSA
 - o Dr. Cohen phone conference with assigned coach
 - Mentor from Hill View Montessori Charter School assigned and will visit September
 30
 - First session of new leader cohort is September 27
- Goal 4: Begin the Process of designing an effective plan for Instructional Coaching and Teacher Evaluation
 - Met with Instructional Leadership Team
 - Faculty will be updated on new protocols and timelines for evaluation at September
 25 Faculty meeting

Organizational Viability

- Strategic Plan
 - Next steps include:
 - Sept 17th, 7:00 pm, A meeting of the Strategic Planning Committee to review the current plan, refine for a presentation to the Board of Trustees.
 - Sept 24th, Board of Trustees Meeting, Presentation by the Strategic Planning Committee of the Strategic Plan.
 - Oct 29th, Board of Trustees Meeting, Adoption of the Strategic Plan
 - By Nov 30th, Dr Cohen to hold a "State of the School" community meeting. At the meeting, the Strategic Plan will be presented to the Community.
- Staffing
 - While we are fully staffed this is due to leaving two positions unfilled: School Adjustment Counselor and Inclusion teacher
 - Based on current student needs, we would like to hire an additional Inclusion
 Teacher with Board approval and pending increased enrollment.
- Enrollment
 - o Enrollment numbers are below
 - Dr. Cohen will personally reach out to families of 7th graders who left to invite them back.

Enrollment Update as of 9.17.19:

4th - 46

5th - 52

6th - 52

7th - 20

8th - 36

Total: 206