

May 23, 2022

Dear CharterSAFE member,

It is our pleasure to present your membership proposal for the 2022-2023 policy year. CharterSAFE has served our members for over 17 years, providing charter schools with high-quality insurance and risk management services. We are a nonprofit organization with over 275 member-owners representing over 800 locations, over \$1 billion in payroll, \$1.3 billion in property, and 200,000 students. Our goal is to partner with our members to ensure your school is safe and sustainable.

Each year, CharterSAFE's team diligently evaluates all coverage programs, so you are protected when bad things happen. We negotiate with our insurance carrier partners to provide members with the best possible pricing and coverage terms. Joint Power Authorities (JPAs) like CharterSAFE harness group purchasing power to obtain competitive pricing for quality coverage. By leveraging our size, we negotiate with over 29 leading domestic and international insurance and reinsurance companies. This ongoing due diligence on member schools' behalf is a valuable benefit of your ownership.

California continues to experience a difficult insurance market; costs increase and the ability to find coverage decreases. In addition, the increase in sexual assault, cyber attacks, and employment practices exposures drive premiums to rise. With the collective buying power of CharterSAFE, we can shelter our members from the 100%+ increases in cost we are seeing in the direct market in the last few years. The same applies for this year, and the average change in rates for the 2022-2023 policy year programs are:

- Workers' Compensation 0%
 - General Liability 15%
 - Property 12%
 - All Programs Combined 10%
- (percentages are combined weighted averages)*

We are pleased to present this year another COVID-19 rebate. CharterSAFE's expected "claims paid" in the 2021-2022 fiscal year was less than budgeted due to pandemic uncertainties, we will be passing these savings to our membership. The value of this rebate is outlined in your member contribution proposal.

Thank you for your continued membership in the CharterSAFE insurance and risk management program, and we look forward to serving you for the 2022-2023.

What you need to do

1. Please review the attached **Executive Report** and learn more about CharterSAFE, our financial stability, the current insurance market, loss and safety trends for charter schools, and our services.
2. Review your **Member Contribution Proposal** (attached) for accuracy. Double-check the number of employees, vehicle schedule, property schedule, and other data. Make changes by emailing or calling your servicer and they can assist you with updating your charter school's exposures to get an updated proposal. You have until June 15th to make changes.
3. Should your school provided provisional notice to withdraw, your final decision is also due by June 15.
4. Members who provided provisional notice to withdraw – your decision to stay or leave CharterSAFE is due in writing by June 15, 2020. Late withdrawal decisions will be subjected to any penalty as outlined in the bylaws and JPA agreement.
5. **Logon to the CharterSAFE** member [portal](#) and complete the following:
 - a. **Proposal Acceptance** - sign the member contribution acknowledgment – this secures your acceptance of the proposal and continuing membership and insurance coverages with CharterSAFE.
6. Please refer to the enclosed **Changes to the 2022-2023 Memorandum of Coverage** (MOC) for a high-level summary of coverage changes.

As an insurance pooling JPA, CharterSAFE's mission is to serve as a steward-guardian of school safety by providing our charter school members with a strong understanding of school hazards and approach to risk management. As a result, members will have a safe and secure environment that promotes a focus on teaching, learning, and student outcomes.

As a member of CharterSAFE, you have access to no-cost resources to help mitigate your school's risk, including expert human resources consulting, claims and risk management support, contract review, site inspections, robust online training, and a dedicated service team. Please continue to take advantage of these resources; **the safer our schools are, the lower claims and insurance costs will be for all.** We are here to answer any questions you may have regarding your renewal. Thank you for your membership and continued partnership.

We look forward to serving you in the 2022-2023 year.

The CharterSAFE Team