

May 22, 2023

Dear CharterSAFE member,

It is our pleasure to present your membership proposal for the 2023-2024 policy year. CharterSAFE has served our members for over 19 years, providing charter schools with high-quality insurance and risk management services. We are a nonprofit organization with over 279 member-owners representing over 800 locations, over \$1 billion in payroll, \$1.3 billion in property, and 180,000 students. Our goal is to partner with our members to ensure your school is safe and sustainable.

CharterSAFE's team diligently evaluates all coverage programs each year, so you are protected when bad things happen. We negotiate with our insurance carrier partners to provide members with the best possible pricing and coverage terms. Joint Power Authorities (JPAs) like CharterSAFE harness group purchasing power to obtain competitive pricing for quality coverage. We negotiate with several leading domestic and international insurance and reinsurance companies by leveraging our size. This ongoing due diligence on member schools' behalf is a valuable benefit of your ownership.

California continues to experience a difficult insurance market as costs increase and the ability to find coverage decreases. Specifically, the property market and childhood sexual assault coverages are experiencing increased costs, limited, and declining limits. As a JPA with collective bargaining power, CharterSAFE can shelter our members from the increases seen in the open market. In addition, through CharterSAFE's insurance captive, we have restructured employment practices liability coverage (EPLI) to be more flexible and allow CharterSAFE and our member's more control of claims. We are very pleased to present that we have been successful in obtaining a reduction in many of our rates; while property is still challenging, our weighted average is still a 5% decrease. The average change in rates for the 2023-2024 policy year programs are as follows:

- Workers' Compensation                      -6%
  - Liability Package                              -7%
  - Property    20%
  - **All Programs Combined**                      **-5%**
- (Percentages are combined weighted averages)*

The above rates are an average for the entire JPA; each member is rated individually.

**Thank you for your continued membership in the CharterSAFE insurance and risk management program, and we look forward to serving you for the 2023 – 2024 policy term.**

## What YOU need to do

1. Please review the attached **Executive Report** and learn more about CharterSAFE, our financial stability, the current insurance market, loss and safety trends for charter schools, and our services.
2. Review your **Member Contribution Proposal** (attached) for accuracy. Double-check the number of employees, vehicle schedule, property schedule, and other data. Make changes by emailing or calling your servicer, and they can assist you with updating your charter school's exposures to get a revised proposal. You have until **June 15, 2023**, to make changes.
3. If you provided provisional withdrawal, your decision is due to CharterSAFE by **June 15, 2023**.
4. **Login to the CharterSAFE** member [portal](#) and complete the following:
  - a. **Proposal Acceptance** - sign the member contribution acknowledgment – this secures your acceptance of the proposal and continuing membership and insurance coverages with CharterSAFE.
5. Please refer to the enclosed **Changes to the 2023-2024 Memorandum of Coverage** (MOC) for a high-level summary of coverage changes.

As a member of CharterSAFE, you have access to no-cost resources to help mitigate your school's risk, including expert human resources consulting, claim support, and risk management support, contract review, site inspections, robust online training, and a dedicated service team. Please continue to take advantage of these resources; **the safer our schools are, the lower the claims and insurance costs**. We are here to answer any questions you may have regarding your renewal. Thank you for your membership and continued partnership.

We look forward to serving you in the 2023-2024 year.

**The CharterSAFE Team**