

# Pioneer Valley Performing Arts Charter Public School

# **Finance Committee**

Amended on January 29, 2019 at 12:17 PM EST

### **Date and Time**

Tuesday January 8, 2019 at 8:30 AM EST

#### Location

Room 304, 15 Mulligan Dr., South Hadley, MA 01705

# Agenda

	Purpose	Presenter	Time
I. Opening Items			8:30 AM
Opening Items			
A. Record Attendance and Guests		Marcy Conner	3 m
B. Call the Meeting to Order		Marcy Conner	5 m
C. Approve Minutes	Approve Minutes	Marcy Conner	5 m
Approve minutes for Finance Committee on December	4, 2018		
II. New Business			8:43 AM
A. Tuition & Enrollment	Discuss	Marcy Conner	20 m
<b>B.</b> Financial Report thru 12/31/18	Discuss	Marc Kenen	20 m
C. FY20 Budget - Tuition	Vote	Marcy Conner	10 m

### **III. Other Business**

IV. Closing Items
A. Adjourn Meeting

Vote

# Coversheet

# **Approve Minutes**

Section:
Item:
C. Approve Minutes
Purpose:
Approve Minutes

Submitted by:

Related Material: Minutes for Finance Committee on December 4, 2018



# Pioneer Valley Performing Arts Charter Public School

# **Minutes**

# **Finance Committee**

### **Date and Time**

Tuesday December 4, 2018 at 8:30 AM

#### Location

Room 304, 15 Mulligan Dr., South Hadley, MA 01705

#### **Committee Members Present**

Bob Hann, Deborah Jacobson, Elmo Wright, Marc Kenen, Marcy Conner, Owen Sordillo, Stephanie Burbine

#### **Committee Members Absent**

Keith Black

# I. Opening Items

#### A. Record Attendance and Guests

# B. Call the Meeting to Order

Marcy Conner called a meeting of the Finance Committee of Pioneer Valley Performing Arts Charter Public School to order on Tuesday Dec 4, 2018 at 8:35 AM.

### C. Approve Minutes

Deborah Jacobson made a motion to approve minutes from the Finance Committee on 11-06-18 Finance Committee on 11-06-18.

Bob Hann seconded the motion.

The committee **VOTED** unanimously to approve the motion.

#### **II. New Business**

#### A. Lights: Neighbor Complaint & Possible Expenditure

PVPA has received a complaint about the parking lot lights and the lights along the outside wall of the theater from a neighbor residing on Cedar Ridge Road. A meeting was held with the owners along with John Kulas, Facilities Manager, Marcy Conner, CFO and Marc Kenen, Interim Executive Director. PVPA committed to looking into a new timer for the parking lot lights and is informing the Finance Committee of a possible out of budget expenditure. We wish to be good neighbors and do our part but will follow through with a price estimate before committing to any changes in the lights.

A few days later on September 30th John and Marcy met with Micheal Sullivan, Town Administrator to the Town of South Hadley. Mr. Sullivan was aware of the issue as the property owner had been in several times to meet with him and other Town Officials. As far as the Town of South Hadley is concerned, PVPA is well within all regulations and bylaws concerning the lights.

### B. Fy19 Fundraising Plan

Marc Kenen submitted the fundraising plan for FY 2018 - 2019. There is a combined budget of \$103,000 designated as donations from the Friends and restricted and unrestricted donations from other donors. To date a total of \$28,000 has been raised. PVPA is currently doing a trial of a program called SalesForce for reporting and acknowledging donations. The Committee talked about the \$103,000 being a bit ambitious and discussed a few avenues that could be sought for donors.

#### **III. Other Business**

### A. January

Just a reminder that in January Committee members will receive an updated Budget vs Actual report for the second quarter ending December 31, 2108. In January there will also be a review of the tuition numbers release by the state in late December and a discussion about the structural issues with the budget.

### IV. Closing Items

# A. Adjourn Meeting

Stephanie Burbine made a motion to adjourn the meeting.

Deborah Jacobson seconded the motion.

The committee **VOTED** unanimously to approve the motion.

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 9:18 AM.

Respectfully Submitted, Marcy Conner

# Coversheet

# **Tuition & Enrollment**

Section: II. New Business Item: A. Tuition & Enrollment

Purpose: Discuss

Submitted by:

**Related Material:** Fy19 Tution Estimate 12-21-18.pdf

# Tuition Comparision October vs December, 2018 12/21/2018

DESE Projection October 29, 2018			
		Total	Total
Sending District	FTE	Rate	Tuition
AGAWAM	7.00	16,381	114,667
BELCHERTOWN	24.00	13,150	315,600
CHICOPEE	28.00	13,006	364,168
EASTHAMPTON	9.00	12,859	115,731
EAST LONGMEADOW	5.00	15,018	75,090
ERVING	1.00	23,267	23,267
GRANBY	3.00	14,669	44,007
GREENFIELD	11.00	14,537	159,907
HADLEY	12.00	15,232	182,784
HATFIELD	2.00	15,709	31,418
HOLYOKE	20.00	12,388	247,760
LONGMEADOW	5.00	14,544	72,720
LUDLOW	5.00	14,851	74,255
MONSON	3.00	13,035	39,105
NORTHAMPTON	43.00	14,610	628,230
PALMER	4.00	12,936	51,744
SOUTH HADLEY	45.00	14,324	644,580
SPRINGFIELD	50.00	12,769	638,450
WARE	3.00	12,254	36,762
WESTFIELD	8.00	13,412	107,296
WEST SPRINGFIELD	9.00	11,720	105,480
AMHERST PELHAM	53.00	18,359	973,027
CENTRAL BERKSHIRE	2.00	14,939	29,878
FRONTIER	20.00	19,842	365,406
GATEWAY	4.00	17,112	68,448
GILL MONTAGUE	4.00	19,356	77,424
HAMPDEN WILBRAHAM	3.00	15,512	46,536
HAMPSHIRE	9.00	16,633	149,697
MOHAWK TRAIL	3.00	17,511	52,533
RALPH C MAHAR	2.00	15,390	30,780
SOUTHWICK TOLLAND GR		15,520	46,560
SOUTHWICK TOLLAND GR	3.00	13,320	40,300
Totals	400.00		5,913,310

DESE Projection December 21, 2018			
		Total	Total
Sending District	FTE	Rate	Tuition
AGAWAM	5.00	16,691	83,455
BELCHERTOWN	21.00	13,212	277,452
CHICOPEE	34.00	13,368	454,512
EASTHAMPTON	10.00	12,859	128,590
EAST LONGMEADOW	5.00	14,698	73,490
ERVING	1.00	23,653	23,653
GRANBY	4.00	14,669	58,676
GREENFIELD	10.00	14,537	145,370
HADLEY	11.00	15,025	165,275
HATFIELD	4.00	16,226	64,904
HOLYOKE	22.00	12,388	272,536
LONGMEADOW	3.00	14,395	43,185
LUDLOW	5.00	14,741	73,705
MONSON	4.00	13,035	52,140
NORTHAMPTON	40.00	14,435	577,400
PALMER	3.00	12,936	38,808
SOUTH HADLEY	51.00	14,147	721,497
SPRINGFIELD	54.00	12,769	689,526
WARE	1.00	12,560	12,560
WESTFIELD	8.00	13,412	107,296
WEST SPRINGFIELD	8.00	11,738	93,904
AMHERST PELHAM	52.00	18,472	960,544
CENTRAL BERKSHIRE	3.00	14,553	43,659
FRONTIER	16.00	19,842	317,472
GATEWAY	3.00	17,224	51,672
GILL MONTAGUE	1.00	18,454	18,454
HAMPDEN WILBRAHAM	4.00	15,817	63,268
HAMPSHIRE	10.00	17,217	172,170
MOHAWK TRAIL	2.00	18,099	36,198
RALPH C MAHAR	2.00	15,241	30,482
SOUTHWICK TOLLAND GR	3.00	15,204	45,612
Totals	400.00	)	5,897,465

Differences			
FTE	Tuition		
(2.00)	(24.242)		
(2.00)	(31,212)		
(3.00)	(38,148)		
6.00	90,344		
1.00	12,859		
0.00	(1,600)		
0.00 1.00	386		
	14,669 (14,537)		
(1.00) (1.00)	(14,537)		
2.00	33,486		
2.00	24,776		
(2.00)	(29,535)		
0.00	(2 <i>9</i> ,533) (550)		
1.00	13,035		
(3.00)	(50,830)		
(1.00)	(12,936)		
6.00	76,917		
4.00	51,076		
(2.00)	(24,202)		
0.00	0		
(1.00)	(11,576)		
(1.00)	(12,483)		
1.00	13,781		
(4.00)	(47,934)		
(1.00)	(16,776)		
(3.00)	(58,970)		
1.00	16,732		
1.00	22,473		
(1.00)	(16,335)		
0.00	(298)		
0.00	(948)		
0.00	(15,845)		

Average Tuition per Pupil 14,744

Enrollment as of 12/21/18 394

Estimated Tuition Decrease (88,462)

Estimated FY19 Tuition 5,809,003

# Coversheet

# Financial Report thru 12/31/18

Section: II. New Business

Item: B. Financial Report thru 12/31/18

Purpose: Discuss

Submitted by:

Related Material: FY19 BvA 12-31-18 w-Projection.pdf

## FY19 Budget vs Projected July through December 2018

	Budget	Jul - Dec 18	FY19 Projected	Proj vs Appr
ary Income/Expense				
Income				
4000410 · Comm of Mass Sources				
4000411 · Per Pupil Income	5,765,675.00	2,977,960.00	5,809,003.00	43,328
4000412 · Grants	155,240.00	39,217.00	155,861.00	621.
4000413 - MassHEalth Reimbursement	0.00	30.00	0.00	0.
Total 4000410 · Comm of Mass Sources	5,920,915.00	3,017,207.00	5,964,864.00	43,949
Total 4000420 · Production Revenue	39,500.00	6,653.75	39,500.00	0
Total 4000430 · Student Activities Revenue	69,000.00	12,757.61	65,000.00	-4,000
Total 4000440 · Auxiliary Revenue	96,000.00	68,964.80	93,600.00	-2,400
4000450 · Interest	6,000.00	4,454.93	8,500.00	2,500
Total 4000460 · Fundraising	103,000.00	15,060.00	103,000.00	0
4000470 · Miscellaneous Revenue	2,500.00	89.23	2,500.00	0
4000490 · Rental Income	4,000.00	0.00	4,000.00	0
Total Income	6,240,915.00	3,125,187.32	6,280,964.00	40,049
ross Profit	6,240,915.00	3,125,187.32	6,280,964.00	40,049
Expense	0,2-0,010.00	5,120,101.02	3,200,004.00	40,043
5200000 ⋅ Education Expense				
Total 5200500 · Salaries	2,898,998.64	995,086.43	2,887,948.31	44,469
Total 5200560 · Taxes and Benefits				25,102
	581,961.01	300,517.48	607,063.24	
Total 5200001 · Salaries and Benefits	3,480,959.65	1,295,603.91	3,495,011.55	69,571
Total 5210600 · General Educational Expense	37,700.00	28,992.53	41,200.00	3,500
Total 5220000 · Departmental Expense	52,800.00	20,451.77	52,800.00	(
Total 5229500 · Grants	155,240.00	36,579.91	155,240.00	C
5290000 · Education-Other				
Total 5230600 · Academic Support	29,800.00	15,835.61	59,800.00	30,000
Total 5231600 · Guidance	3,200.00	1,411.59	3,200.00	C
Total 5232600 · Diversity	4,000.00	3,500.00	4,500.00	500
Total 5233600 · Library	2,500.00	0.00	2,500.00	C
Total 5234600 · Nurse	5,000.00	1,144.04	5,000.00	C
Total 5235600 · Student Activities	89,200.00	11,297.22	90,200.00	1,000
Total 5240600 · Paideia	8,600.00	126.00	8,600.00	0
Total 5290000 · Education-Other	142,300.00	33,314.46	173,800.00	31,500
Total 5200000 · Education Expense	3,868,999.65	1,414,942.58	3,918,051.55	104,571
5245000 · Production				
Total 5245500 · Salaries	57,027.80	24,998.40	51,884.30	-5,143
Total 5245560 · Taxes and Benefits	9,100.30	2,883.63	7,539.34	-1,560
Total 5245600 · Production-Other	87,500.00	31,677.42	83,325.00	-4,175
5245000 · Production - Other	0.00	-433.95	0.00	C
Total 5245000 · Production	153,628.10	59,125.50	142,748.64	-10,879
5246000 · Summer Program	100,020110	-362.50	,	,
Total 5250600 · Technology	32,530.00	19,788.98	32,530.00	0
5300600 · Administrative	02,000.00	10,700.00	02,000.00	Ü
Total 5300500 · Salaries	882,493.57	440,211.91	872,392.06	-10,101
Total 5300560 · Taxes and Benefits	174,590.30	87,723.14	167,927.52	-6,662
5300580 · Workers' Compensation Insurance	36,916.04	21,225.53	38,750.78	1,834
•				
Total 5300601 · General Administrative Expenses	62,500.00	35,571.64	62,500.00	(
Total 5311600 · Recruitment-Employees	1,200.00	744.04	1,200.00	0
Total 5320600 ⋅ Board of Trustees Expense	42,250.00	39,521.92	79,250.00	37,000
Total 5300600 · Administrative	1,232,949.91	656,181.74	1,277,770.36	44,820
Total 5330600 ⋅ Development	6,000.00	6,750.28	21,000.00	15,000
5400000 · Facilities Expense				
Total 5400500 · Salaries	79,641.00	36,749.47	76,521.00	-3,120
Total 5400560 · Taxes and Benefits-Facilities	35,308.76	11,830.16	34,999.79	-308
Total 5400000 · Facilities Expense	762,749.76	335,495.11	759,320.79	-3,428

## FY19 Budget vs Projected July through December 2018

	Budget	Jul - Dec 18	FY19 Projected	Proj vs Appr
Total 5500700 · Depreciation Expense	95,000.00	0.00	95,000.00	0.00
5600600 · Auxiliary Expense				
Total 5600700 · Transportation	141,920.00	66,194.64	156,920.00	15,000.00
Total 5610000 · Food Service	29,947.25	9,192.44	29,947.25	0.00
Total 5600600 · Auxiliary Expense	171,867.25	75,387.08	186,867.25	15,000.00
5700900 · Other Expense				
5700901 ⋅ Bad Debt Expense	6,500.00	-6.00	6,500.00	0.00
Total 5700900 ⋅ Other Expense	6,500.00	-6.00	6,500.00	0.00
66900 · Reconciliation Discrepancies	0.00	-2,486.33	0.00	0.00
Total Expense	6,330,224.67	2,564,816.44	6,439,788.59	165,083.92
Net Ordinary Income	-89,309.67	560,370.88	-158,824.59	-125,034.92
Net Income	-89,309.67	560,370.88	-158,824.59	-125,034.92

### FY19 Budget vs Projected July through December 2018

#### Comments:

#### Ordinary Income/Expense

#### Income

#### 4000410 · Comm of Mass Sources

4000411 · Per Pupil Income

4000412 · Grants

4000413 - MassHEalth Reimbursement

Total 4000410 · Comm of Mass Sources

Total 4000420 · Production Revenue

Total 4000430 · Student Activities Revenue

Total 4000440 · Auxiliary Revenue

4000450 · Interest

Total 4000460 · Fundraising

4000470 · Miscellaneous Revenue

4000490 · Rental Income

#### Total Income

#### **Gross Profit**

#### Expense

#### 5200000 · Education Expense

Total 5200500 · Salaries

Total 5200560 · Taxes and Benefits

Total 5200001 · Salaries and Benefits

Total 5210600 · General Educational Expense

Total 5220000 · Departmental Expense

Total 5229500 · Grants

5290000 · Education-Other

Total 5230600 · Academic Support

Total 5231600 · Guidance

Total 5232600 · Diversity

Total 5233600 · Library

Total 5234600 · Nurse

Total 5235600 · Student Activities

Total 5240600 · Paideia

Total 5290000 · Education-Other

Total 5200000 · Education Expense

### 5245000 · Production

Total 5245500 · Salaries

Total 5245560 · Taxes and Benefits

Total 5245600 · Production-Other

5245000 · Production - Other

Total 5245000 · Production

5246000 · Summer Program

Total 5250600 · Technology

5300600 · Administrative

Total 5300500 · Salaries

Total 5300560 · Taxes and Benefits

5300580 · Workers' Compensation Insurance

Total 5300601 · General Administrative Expenses

Total 5311600 · Recruitment-Employees

Total 5320600 · Board of Trustees Expense

Total 5300600 · Administrative

Total 5330600 · Development

5400000 · Facilities Expense

Total 5400500 · Salaries

Total 5400560 · Taxes and Benefits-Facilities

Total 5400000 · Facilities Expense

DESE 7/18 = 5,912,839 DESE 12/21=5,897,465

15,374

Pioneer Valley Performing Arts Charter Public School - Finance Committee - Agenda - Tuesday January 8, 2019 at 8:30 AM

4:39 PM 10/25/18 Accrual Basis

### FY19 Budget vs Projected July through December 2018

#### Comments:

Total 5500700 · Depreciation Expense

5600600 · Auxiliary Expense

Total 5600700 · Transportation

Total 5610000 · Food Service

Total 5600600 · Auxiliary Expense

5700900 · Other Expense

5700901 · Bad Debt Expense

Total 5700900 · Other Expense

66900 · Reconciliation Discrepancies

**Total Expense** 

**Net Ordinary Income** 

Net Income