APPROVED

Libertas Academy Charter School

Minutes

Development Committee Meeting

Date and Time
Tuesday March 3, 2026 at 11:00 AM

Location
262 Liberty St, Springfield, MA

Trustees Present
K. Diamond Kayiatos (remote), P. Mancinone (remote)

Trustees Absent
N. Coakley

Ex Officio Members Present
D. Guertin (remote), M. Montero (remote)

Guests Present
Emma Gianoplus (remote)

I. Opening Items

A. Record Attendance

B. Call the Meeting to Order

K. Diamond Kayiatos called a meeting of the board of trustees of Libertas Academy Charter School to order on Tuesday Mar 3, 2026 at 11:00 AM.

C. Approve Minutes

K. Diamond Kayiatos made a motion to approve the minutes from Development Committee Meeting on 02-03-26.
P. Mancinone seconded the motion.
The board **VOTED** unanimously to approve the motion.

II. Fundraising & Events

A. Fundraising

10 year anniversary planning - Discuss and align on: granular mission, purpose, location, and timeline

Kari - trying to incorporate all constituencies (alumni, students, parents, staff, community members, former faculty, former board, current board, founding class) → think about inclusivity AND target audience. Do we need to do something different depending on the stakeholder group? Something during the school day with a more exclusive dinner event? Key = people who may not be here every day, getting them to think about this, people who are here every day, getting them to celebrate us nonetheless

David - local business community, politicians (everyone wants credit for succeeding) Date/time/place is important, can't be too early with promoting the sponsorship levels (are there tables/dinner/reception) Look and feel dictates the cost

Kari - Might want to incorporate things into the school year

Modesto - we need to incorporate all stakeholders in a meaningful way, in order for us to do that well we need to think about at least two different programming (community-facing during day/weekend AND evening celebration with donors/friends to recommit to supporting us in the long haul, specifically alumni support)

David - 10th anniversary logo or icon to "brand it out" a little bit, or mural/testimonials/etc.
Potentially have an honorary committee OR a "sounding board" that is recognized publicly (regardless of the work that they put in) This way there's a responsibility to help with attendance

Modesto - thinking about doing it in the school given how new it is, hopefully get the catering cost covered

PROPOSED GOAL = trying to raise $1M to support our alumni over the next decade First approach Jennison and Davis to get a multi-year pledge from there, potentially covering 80% of total goal *How would the operating budget be improved with this massive investment?* Headcount for the alumni support department first and foremost (already a line item - it just allows us to actually do the work).

EMMA - synthesize conversation with David + Modesto and bring it to the next DC meeting

Fundraising status this year - $157,781.96

Incoming $$: Klarman Family Foundation - awarded $25K

PeoplesBank (part of 4-year pledge) - $10K

Jeff Sullivan connection to Deliso family - potential naming opportunity

PAUL/KARI - massage potential connections with the Deliso family

Review submissions and upcoming dates

Music Drives Us - submitted, pending decision

Berkshire Bank - submitted, pending decision

Dreyfus Foundation - submitted, pending decision

Amelia Peabody - submitted, pending decision

Florence Bank - send letter, awaiting decision

They asked MM for audited financials a couple of weeks ago

PAUL - ask informally if there's anything they need

Forfeiture funds

PAUL - keep us appraised of when this opened up, we will definitely get something

Mifflin Foundation - upcoming grant opportunity. Potentially think about the library or theater

EMMA - get picture of winter teams for vans

Banks & credit unions update

TD Bank (Paul) PAUL - follow up with TD Bank contact

Westfield Savings Bank (Kari) KARI - follow up with Westfield Savings Bank contact

New Valley (Paul) - toured on Feb. 11

PAUL / EMMA - reach out to Jeff about local bank contacts

PAUL - reach out to Jeff about municipal bonds for building purchases ahead of conversation with Keisha tomorrow night (3/4)

Upcoming events for board members

Musical Production, *The Little Mermaid* (3/13)

III. Closing Items

A. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 11:45 AM.

Respectfully Submitted,
K. Diamond Kayiatos