APPROVED

Libertas Academy Charter School

Minutes

Monthly Development Committee Meeting

Date and Time
Tuesday September 5, 2023 at 5:00 PM

Committee Members Present
K. Diamond Kayiatos (remote), L. Davis (remote), M. Montero (remote)

Committee Members Absent
D. Barrows

Ex Officio Members Present
D. Guertin (remote)

Guests Present
paul@paulrobbinsassociates.com (remote)

I. Opening Items

A. Record Attendance

B. Call the Meeting to Order

K. Diamond Kayiatos called a meeting of the Development Committee of Libertas Academy Charter School to order on Tuesday Sep 5, 2023 at 5:07 PM.
Modesto welcomed Paul Robbins to the committee. Paul and fellow committee members introduced themselves.

C. Approve Minutes

L. Davis made a motion to approve the minutes from Monthly Development Committee on 06-06-23.
K. Diamond Kayiatos seconded the motion.
The committee **VOTED** to approve the motion.

II. Development

A. Review Dashboard

Kari highlighted that we have surpassed our first & second fundraising goal! Third goal now set as 1.7. To date over 1.4 raised! LACS will be able to upgrade tech if we can reach this 3rd goal. Jennison matching grant of 300k -- 12/31 deadline to hit matching grant.

DG - Need to build out donor base for future ; this is a priority.

Next Steps - send Paul our donor base for his review. Paul, Modesto and David to meet and discuss.

B. Update on Capital Campaign efforts

C. FY24 plans

MM drafted FY24 plans:
1. first line of communication end of this month - appeal blast : Newsletter email blast & snail mail (update on construction, officially announce matching grant) .
2. align on prospect list - expand on this this and who to target specifically.
3. dates and times for an open house / tour of current space : MM would like to shoot for a date in Oct and a date in Dec (specifically for new prospects or those who haven't been to LACs in awhile)
4. suggestions for dates for a hard hat tour (current, previous , new donors etc).

Next steps:

- MM to send draft of newsletter for approval end of this week.
- MM & David to send prospect list to committee this month to see if there are any connections bringing these prospects to LACS.
- MM will send an email with dates for Oct and Dec for open house
- Hardhat tours - MM will bring dates to next develop comm meeting.

D. New DC member recruitment

LD has a potential new Board & Dev Comm member . Next step to connect MM with this prospect via email.

III. Closing Items

A. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 6:00 PM.

Respectfully Submitted,
K. Diamond Kayiatos