APPROVED

Libertas Academy Charter School

Minutes

Development Committee Meeting

Date and Time
Tuesday February 2, 2021 at 5:00 PM

Location
Zoom Meeting
https://us04web.zoom.us/j/7748636583
Meeting ID: 774-863-6583
Password: 12345

Join Zoom Meeting
https://us04web.zoom.us/j/7748636583

Meeting ID: 774-863-6583
Password: 12345

Committee Members Present
D. Barrows (remote), K. Diamond Kayiatos (remote), L. Flynn (remote), M. Montero (remote)

Committee Members Absent
L. Davis

I. Opening Items

A. Record Attendance and Guests

B.

Call the Meeting to Order

D. Barrows called a meeting of the Development Committee of Libertas Academy Charter School to order on Tuesday Feb 2, 2021 at 5:05 PM.

C. Approve Minutes

K. Diamond Kayiatos made a motion to approve the minutes from Development Committee Meeting on 01-12-21.
D. Barrows seconded the motion.
The committee **VOTED** unanimously to approve the motion.

Roll Call

L. Flynn Abstain
L. Davis Absent

II. New Business

A. Chair Remarks

Dana shared his wisdom on the importance of time for oneself and moments of relaxation.

B. Review Dashboard

No new gifts since last meet. Just received Dana's donation.

Everyone has selected previous donors to reach out to personally. Discussed best methods of outreach depending on the relationship: phone, email, handwritten note. Keep track of efforts and results. Reach out to everyone before the next meeting.

Board of Trustee participation follow up organized by Lauren.

Have secured $300k from Jennison Foundation. Have received $200k and expecting the balance soon.

C. FY21 Campaign

Discussion of the Institution and Company thoughts and ideas. Mass Mutual Foundation has a focus on North End of Springfield. Discussed smaller private companies and how common these midsized companies created foundations. Also brought together the thoughts shared via email. Goal to have our plan and marching orders planned.

Discussed topic of a database. Little Green Light is what Linked to Libraries uses and it is great. IT is made for small organizations. Takes time to create but will make a big difference going forward. Laurie to review the program with Katie in the coming weeks.

Modesto has set a goal for himself to raise another $75K. Dana agrees that if Modesto does this, he will gift something of Dana's choice - likely chocolate chip cookies - to Modesto in celebration of that achievement.

D. Quarterly Newsletter

No discussion on this topic

III. Closing Items

A. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 5:50 PM.

Respectfully Submitted,
K. Diamond Kayiatos