

# Libertas Academy Charter School

## Monthly Development Committee

Published on September 8, 2022 at 11:50 AM EDT

#### Date and Time

Tuesday September 13, 2022 at 5:00 PM EDT

#### Location

Join Zoom Meeting <a href="https://us04web.zoom.us/j/5069946767?pwd=QXEvbzlHb0tYZWE4VHI6MCtrVFIGUT09">https://us04web.zoom.us/j/5069946767?pwd=QXEvbzlHb0tYZWE4VHI6MCtrVFIGUT09</a>

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Agenda	Purpose	Presenter	Time
I. Opening Items			5:00 PM
Opening Items			
A. Record Attendance and Guests			1 m
B. Call the Meeting to Order			3 m
C. Approve Minutes	Approve Minutes		1 m
Approve minutes for FY22 Development Committee M	eetings on A	oril 5, 2022	
II. Fund & Friendraising			5:05 PM
A. Chair Remarks	FYI	Kari Diamond Kayiatos	5 m
<b>Donor/Friend Engagement Review FY22</b> >> Passed fundraising goal of \$100,000 by \$92,005.5	4		

>> Conducted focused mini-campaign (AP fees) = \$4,425 raised toward our initial \$10,000 goal.

>> Gained <29> new friends/entities this year

>> Engaged <23/29> became new donors this year (includes individuals, foundations, companies)

	Purpose	Presenter	Time	
FY23 goal & campaign >> \$100,000				
B. FY23 Capital Campaign	Discuss		25 m	
Venture Philanthropy (consultant) update				
How does the capital campaign mesh with the Development Committee efforts?				
How do we record current use gifts vs capital gifts?				
C. Donor & Friend Engagement	Discuss	Kari Diamond Kayiatos	15 m	
<b>Review of Proposed FY23 Calendar</b> >> How does the Campaign fit in with this?				
<b>On Deck</b> : - Back to School Newsletter - drafting first solicitation letter for October mail				
Next Steps				

### III. Next Steps

IV. Closing Items		5:50 PM
A. Adjourn Meeting	Vote	5 m