

School Pathways Quote Form with California Online Public Schools (10/2/2023-10/1/2026 Annual)

Company name
School Pathways, LLC

Company address
**PO Box 432 Portola, CA 96122 (866) 200-6936
www.schoolpathways.com**

Company ID no.
FEIN #84-3824527

Hereinafter referred to as
Sender

Company name
California Online Public Schools

Company address
33272 Valle Road San Juan Capistrano, CA 92675

Hereinafter referred to as
Recipient

Customer Name: California Online Public Schools	Enrollment: 8800
Customer Contact Name: Richard Savage	Customer Contact Title: Superintendent
Contact Email: rsavage@calca.connectionsacademy.org	Number of Schools: 7
Customer Contact Phone:	Contract Term: 36 months
Proposal Issue Date: 2023-05-10	Start Date: 2023-10-02
Proposal Expiration Date: 2023-06-09	End Date: 2026-10-01

SaaS Subscriptions / One-Time Fees	Quantity	Unit	Unit Price (\$)	Fee (\$)
Bundled Implementation Fee	1	District	\$30000.00	\$30000.00
SIS Annual Subscription	8800	Student	\$7.00	\$61600.00

SIS Oversight Annual Subscription	1	District	Included at No Charge	Included at No Charge
PLS Annual Subscription	8800	Student	\$50.00	\$440000.00
RegOnline Annual Subscription	8800	Student	\$2.00	\$17600.00
Canvas Two-Way Bridge Annual Subscription	8800	Student	\$5.00	\$44000.00
SEIS Export Bridge Annual Subscription	7	School	\$520.00	\$3640.00
SEDS Import Bridge Annual Subscription	7	School	\$520.00	\$3640.00
Forms and Surveys Annual Subscription	8800	Student	\$3.00	\$26400.00

Total Annual Fees:	\$596880.00
Total One-Time Fees:	\$30000.00
Total Quote:	\$626880.00

Product subscription prices shall increase by 5% in the second and third years of the term; 10/2/2024-10/1/2025 and 10/2/2025-10/1/2026.

School Pathways will review enrollment prior to term end date to adjust subscription fees for enrollment increases as needed. Any applicable state sales tax has not been added to this quote.

Invoices shall be issued at or by quote start date. All invoices shall be paid before or on the due date set forth on invoice.

By execution of this quote, School Pathways subscriptions and/or services listed herein shall be provided to the Customer subject to the terms and conditions found at: link to www.schoolpathways.com/msa

IN WITNESS WHEREOF, the parties hereto have executed this Order Form on the dates indicated below.



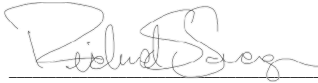
On behalf of
California Online Public Schools

Representative title
Superintendent

Company representative
Richard Savage

Email
rsavage@calca.connectionsacademy.org

IP Address
-



Signature

05/15/2023

Date

On behalf of
School Pathways, LLC

Representative title
CEO

Company representative
Oliver Wreford

Email
oliver@schoolpathways.com

IP Address
-



Signature

5/15/2023

Date

California Online Public Schools Initial Implementation Scope of Services:

School Pathways shall provide the following services as part of California Online Public Schools (Client) Initial Implementation: (1) School Pathways Application deployment and configuration (2) Data loads to School Pathways products (3) Single training session for each product functionality (detailed modules) listed below.

Onboarding timeline

The School Pathways implementation team will work with the client to set a target go-live date.

Successful onboarding and hitting go-live date is dependent on client participation in training, follow up tasks from training and engagement with the implementation team. Delays in turnaround time, scheduling conflicts or no shows, may result in an increased implementation timeline.

Initial set-up, implementation and training shall include configuration and training for the following modules:

Module 1: Scope / Staff / Student set up:

1. **Basic Settings (School and/or District)**
2. **School: Program Options**
3. **School: Special Program Options**
4. **Learning Center Setup (x 8)**
5. **School: Transcripts Settings (graduation path)**
6. **School: Transcripts (Modifiers/GPA Types)**
7. **Security Permissions (School and/or District)**
8. **Staff Information**
9. **Staff Credentialing / Local Assignments**
10. **Student Information (registration/Enrollment)**

Module 2: Course and Staff Set up:

1. **Student/Parent Portal Set-up**
2. **School: Student/Parent Portal Logins**
3. **Master Course List / Course Catalog**
4. **Dual Enrollment, CTE , A-G**
5. **Classroom Management System (CMS) - Use for onsite classes**
6. **PLS Template Courses**
7. **Mass Class Scheduler**
8. **School Attendance Administration**

Module 3: Bridges/Exports (delivery date TBD):

1. **Canvas Two-Way Bridge**
2. **SEIS Export Bridge**
3. **SEDS Import Bridge**

Module 4: Staff Tools:

1. **Student Data Tools**
2. **Tabs Beyond Enrollment (MTSS/Cume folders/student profiles)**
3. **School Counselors**
4. **Reports, Reports, Reports**
5. **Create-A-Report (CAR)**
6. **CALPADS**
7. **Contact Manager and Notifications**
8. **Report Cards - Admin**
9. **CMS (Classroom Management System / Teachers)**
10. **CMS Grade Books - Detailed Information**
11. **Creating a Master Curriculum**
12. **Contact Manager for Teachers**
13. **PLS (Personalized Learning System/Teachers)**
14. **PLS Grade Books (Teachers)**
15. **PLS Attendance**
16. **PLS Archiving**
17. **CMS (Classroom Management System) for IS Students**
18. **CMS Grade Books - Detailed Information**
19. **Contact Manager for Teachers**
20. **PLS Dimensions**

Module 5: Post System Use:

1. **Report Cards & Transcripts**
2. **Custom Fields, Embedded Files, Embedded Letters**
3. **Work Permits**
4. **Tags (Students, Staff, Classes, Parents)**
5. **School Activities**
6. **Test Module Training**
7. **Staff and Student Badges**
8. **Scan Attendance**
9. **Online Class Registration**
10. **Mini Export Bridges**

Client is responsible for providing any and all data needed for implementation to School Pathways to initiate the onboarding process. This includes, but is not limited to, staff, students, parents, courses, classes and compliance paperwork. This data is to be provided prior to the start of training and in a format detailed in School Pathways data loaders. Schemas will be provided, along with a data discovery call, to help support this request.

Scheduling: Successful onboarding is dependent on client participation in training, follow up tasks from training and engagement with the implementation team. Delays in turnaround time, scheduling conflicts or no shows, may result in an increased implementation timeline and additional fees.

Ongoing Annual Training/Support: School Pathways will provide the following on an ongoing and annual basis: (1) A named Enterprise Account Manager to oversee Client (2) Phone and email support



for questions, troubleshooting and ongoing support during business hours (8 am to 5 pm PST, Monday to Friday, excluding holidays) Additional training and/or custom development requests can be purchased on a time and materials basis from School Pathways at current hourly services or development rates.

