



California Online Public Schools

California Online Public Schools

California Online Public Schools (CalOPS) Special Board Meeting

Published on September 28, 2026 at 4:38 PM PDT

Date and Time

Tuesday September 29, 2026 at 7:00 PM PDT

Location

CalOPS NorCal: 580 N. Wilma Avenue, Suite G, Ripon, CA 95366

CalOPS SoCal: 33272 Valle Road, San Juan Capistrano, CA 92675

1201 Cara Road, Dinuba, CA 93618

32946 Calle San Marcos, San Juan Capistrano, 92675

3753 W. Norberry Street, Lancaster, CA 93536

9423 Reseda Blvd. Apt #230, Northridge, CA 91324

4108 W Avenue J6, Lancaster, CA 93536

3950 Crondall Dr, Sacramento, CA 95864

Join Zoom Meeting

<https://californiaops-org.zoom.us/j/92843576813>

Meeting ID: 928 4357 6813

Dial In: +1 (669) 900-9128 ext. 928-4357-6813# US

This meeting is open to members of the public. For information about meetings or for members of the public who require special accommodations to attend, please visit our website at www.californiaops.org/governance or contact the school offices: Dana Hohn (NorCal) or Eva McGahey (SoCal) at (800) 906-5166 at least 24 hours

prior to the meeting. The board packet can be made available for public review by contacting the school offices prior to the Board meeting in compliance with California open meeting law.

Agenda

	Purpose	Presenter	Time
I.	Opening Items		7:00 PM
A.	Roll Call	Dan Hertzler	
B.	Call the Meeting to Order	James Stockdale	
C.	Approval of Agenda	Vote James Stockdale	

II. Public Comment

The Board welcomes participation by the members of the public telephonically. To address an item on the agenda, before the scheduled start of the meeting, an individual must write their name and a short description of the agenda item on which they wish to comment on the card provided and submit this to the Chair, along with any materials they want to have distributed to Board. Individuals who wish to address the Board telephonically must contact the School Leader by phone or by email at least twenty four (24) hours before the scheduled start of the Board meeting. If the individual wants to provide any written materials to the Board, these should be emailed to the School Leader at least twenty-four (24) hours before the scheduled start of the meeting.

The total time for any individual to present, either in person or via telephone, on an item on the agenda shall not exceed three (3) minutes, or six (6) minutes if the individual requesting to comment is a non English speaker and requires a translator, unless the Board grants additional time. However, in compliance with Board policy and the Brown Act, the Board is not permitted to discuss or take action on non-agenda items.

Individuals desiring to make a formal presentation to the Board on an item not on the agenda but desiring it be placed on the agenda must provide notice and written submissions detailing the subject of the presentation to the School Leader at least fourteen (14) days prior to the meeting. Any such presentations shall not exceed fifteen (15) minutes in duration, unless otherwise permitted by the Chair.

To view the Board Open Meeting Policy, visit the CalOPS Governance Page at <https://californiaops.org/governance/>

	Purpose	Presenter	Time
III. Action Items			
A. Approval of Commercial Insurance Contract Renewal (to follow)	Vote	Richard Savage and Zana Kidd	
IV. Closing Items			
A. Future Business	Discuss	James Stockdale	
B. Adjourn Meeting Adjournment	Vote	James Stockdale	

Coversheet

Approval of Commercial Insurance Contract Renewal (to follow)

Section:	III. Action Items
Item:	A. Approval of Commercial Insurance Contract Renewal (to follow)
Purpose:	Vote
Submitted by:	
Related Material:	26-27 CalOPS Proposal 10.1.26.pdf 2026-27 PnC Insurance (10_1) Renewal BIM.pdf



Renewal Insurance Proposal Prepared for:
California Online Public Schools
10/1/2026 – 10/1/2027

Presented by:
Jeff Simpson, AAI
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Jeff.Simpson@newfront.com

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Director (650) 410-8074
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Insurance Market Conditions

Soft market conditions dominated the majority of business lines in Q2 2026. Ten lines of business recorded an average decrease in premiums, up from nine lines the previous quarter: business interruption, commercial property, construction risks, cyber, D&O, employment practices, flood, marine, terrorism, and workers compensation. Of the six remaining lines, two (broker E&O and surety bonds) had average increases of less than 1%, while two more (general liability and medical malpractice) posted an average increase of 1.8%. Overall, premiums across all lines of business decreased by an average of 0.3%. Two lines of business, commercial auto and umbrella, continued to struggle with higher-than-normal premium increases. Umbrella premiums rose for the 35th consecutive quarter, at an average of 5.3%, the largest increase out of all lines. Commercial auto had the second highest increase at 4.5%, which was lower than Q1's 5.8% increase. Commercial property posted the greatest decrease in premiums out of all lines for the second consecutive quarter. Premiums for the line fell at an average of 6.3%. This also marked a full year of persistent decreases for the line. Cyber and workers compensation both averaged a 3.2% decrease, the ninth consecutive quarter of decreases for cyber and the eighteenth for workers compensation.

AVERAGE COMMERCIAL PRICING INCREASES

By Account Size	SMALL	MEDIUM	LARGE	AVERAGE
Second Quarter 2026	-0.5%	-1.9%	-3.7%	-2.0%
First Quarter 2026	1.1%	-1.9%	-2.7%	-1.2%
Fourth Quarter 2025	2.8%	0.0%	-2.1%	.2%
Third Quarter 2025	1.2%	1.9%	1.6%	1.6%
Second Quarter 2025	4.2%	4.0%	2.9%	3.7%
High	20.8%	31.7%	33.0%	28.5%
<i>High Date</i>	4Q01	4Q01	4Q01	
Low	-10.0%	-15.0%	-15.9%	-13.6%
<i>Low Date</i>	1Q08	3Q07	3Q07	

BY LINE FOURTH QUARTER 2025 RATE CHANGES RANGED FROM -2.4% TO +6.6%

	COMM'L AUTO	WORKERS' COMP	COMM'L PROPERTY	GEN'L LIABILITY	UMBRELLA	AVERAGE
Second Quarter 2026	4.5%	-3.2%	-6.3%	1.8%	5.3%	0.4%
First Quarter 2026	5.8%	-3.7%	-5.5%	2.6%	4.8%	0.8%
Fourth Quarter 2025	6.6%	-2.4%	-0.7%	1.6%	4.7%	1.9%
Third Quarter 2025	7.4%	-1.9%	-0.2%	2.8%	5.5%	2.7%
Second Quarter 2025	8.8%	-1.8%	1.9%	3.9%	11.5%	4.9%
<i>High</i>	28.6%	24.9%	45.4%	26.0%	51.9%	35.3%
Low	-11.6%	-12.3%	-15.0%	-13.6%	-13.5%	-13.2%

Source: The Council of Insurance Agents & Brokers

Executive Summary

Exposure Analysis

	2025-2026	2026-2027	% Change
Staff	470	470	0%
Student Count	8,846	8,847	0%
# of participants (Accident policy)	4,134	9,101 *Need to update after confirmation*	+120%

Cost Analysis

Coverage	2025-2026	2026-2027	% Change
Property	\$2,500.00	\$2,500.00	0%
General Liability	\$99,813.00	\$124,129.00	+24%
Hired and Non-Owned Auto Liability	\$6,599.00	\$6,599.00	0%
Employee Benefits	\$300.00	\$300.00	0%
Sexual/Physical Abuse or Molestation Liability	\$12,035.00	\$14,967.00	+24%
Educators Legal Liability	\$4,722.00	\$5,136.00	+9%
Excess Liability \$5Mil Limit	\$58,929.00	\$64,461.00	+9%
Management Liability	\$126,758.00	\$170,247.00	+34%
Cyber Liability	\$9,693.03	\$9,536.20	-2%
Student Accident	\$6,210.00	\$13,651.50	120%
Crime	\$5,075.00	\$5,075.00	0%
Grand Total:	\$332,634.03	\$416,601.70	+25%

Named Insured

The first named insured will be the prime contact for all transactions to your policy. If you need to specify another First Named Insured, please alert a member of your Newfront team.

Named Insured Schedule

California Online Public Schools
ALPAUGH ACADEMIES
CAPISTRANO CONNECTIONS ACADEMY
FRIENDS OF CALIFORNIA VIRTUAL EDUCATION
DBA CALIFORNIA CONNECTIONS ACADEMY SCHOOLS
DBA CALIFORNIA CONNECTIONS ACADEMY CENTRAL COAST
DBA CALIFORNIA CONNECTIONS ACADEMY MONTEREY BAY
DBA CALIFORNIA CONNECTIONS ACADEMY SOUTHERN CALIFORNIA (FKA DBA ALPAUGH ACADEMIES CAPISTRANO CONNECTIONS ACADEMY)
DBA CALIFORNIA CONNECTIONS ACADEMY @ RIPON
DBA CALIFORNIA CONNECTIONS ACADEMY @ CENTRAL
DBA CALIFORNIA CONNECTIONS ACADEMY NORTH BAY (FKA DBA CALIFORNIA Named Insured CONNECTIONS ACADEMY @ NORTH BAY)
DBA California Online Public Schools Central Coast
DBA California Online Public Schools Southern California
DBA California Online Public Schools Northern California
DBA California Online Public Schools North Bay
DBA California Online Public Schools Monterey Bay
DBA California Online Public Schools Central Valley

Mailing Address

Address	City	State	Zip Code
33272 Valle Rd	San Juan Capistrano	CA	92675

Location Schedule

Loc #	Address	City	State	Zip Code
1	33272 Valle Rd	San Juan Capistrano	CA	92675
2	580 N Wilma Ave	Ripon	CA	95366

Only the locations shown above are included in this proposal.

Marketing Results

A thorough marketing effort of your policies has been conducted; results can be found below:
Quotes included in this proposal are attached. Other quotes are available for review upon request.

Management Liability	Response
RSUI	\$170,247.00 (As Proposed)
Victor (D&O Incumbent)	Non-Renewal – End of specialty program
Philadelphia (EPL Incumbent)	Non-Renewal – Loss History
Lexington	\$189,121.00
AWAC	\$139,000 + state taxes and fees EPL Only – Retention of \$350K
Ascot	Declined – EPM minimum retention \$750K
Bowhead	Declined – Appetite
E-Risk	Declined – Appetite
MSI (Scale)	Declined – Claims
CorRisk	Declined – Size
Zurich	Declined – Appetite
One80	Declined – Appetite
Ategrity	Declined – Appetite
GAIG	Declined – Size
Intact	Declined – Side
AllDigital	Declined – Appetite
Nexus	Declined – CA Exposures
C N A	Declined – Appetite
IAT	Declined – Appetite
AON/Arch	Declined – Appetite
Axis	Declined – Appetite
PGU	Declined – CA Exposures
Travelers	Declined – Appetite
Falcon Risk	Declined – Appetite
Counterpart	Declined – Appetite
Berkley Select	Declined – Appetite
Westchester	Declined – Appetite
Ironshore	Declined – Non-Competitive
Hartford	Declined – Appetite

Marketing Results

A thorough marketing effort of your policies has been conducted; results can be found below:
Quotes included in this proposal are attached. Other quotes are available for review upon request.

Cyber Liability	Response
AmTrust	\$9,536.20 (As Proposed) Coverage Enhancements: - Choice of Vendor - SEC Disclosure Costs - Computer Fraud – NEW! - Enhanced Amendatory - Removed betterment and listed separately – no change to coverage - Removed invoice manipulation and listed separately – no change to coverage Choice of Vendor Endorsement - Allows insured to choose vendor at pre-approved rates: - breach response counsel for coverage provided in paragraphs (B), (C), (D), and (F) of Cyber Event Costs, provided that the maximum hourly rate of such counsel does not exceed \$325 - a public relations firm for Public Relations Costs covered under this Policy, provided that the maximum hourly rate of such firm does not exceed \$450.00 per hour - Company may appoint defense counsel provided that the maximum hourly rate of such defense counsel does not exceed \$550.00 per hour for partner attorneys; \$400.00 per hour for associates or of-counsel attorneys; and \$250.00 per hour for paralegals. Betterment: - Amtrust wording adds betterment costs to definitions – this is a post claim coverage (100K sublimit) in order to update, replace, or enhance the company's computer system to a more secure and efficient version. “Enhanced Amendatory” that includes: - Amend data and system recovery to include unplanned failure - Adds \$250,000 sublimit for Loss under Regulatory Fines and Penalties insuring agreement resulting from the insured's failure to disclose a cyber event (<u>SEC RULE 33-11216</u>) - Adds \$100K sublimit for Defense carve back for FCRA, TCPA, and CAN-SPAM claims - Adds \$10K sublimit for Defense carve back for ADA website accessibility claims - Removes cybercrime call back provision - Carve back for violation of Regulation S-P, Rule 30 because of a privacy breach - Broaden media coverage to specifically include social media content user-generated content - Amends definition of company computer system to include computer systems operated by or on behalf of the company pursuant to written agreement - Additional insured coverage includes waiver of subrogation (WOS) where waiver of subrogation is agreed by the insured in writing prior to a loss occurring - Primary non-contributory wording (PNC) where required by contract - Increases acquisition threshold to 25%; including 30-day grace period for acquisitions which breach the threshold

	• Amends reporting of claims to as soon as reasonably practicable, but no later than 90 days after the policy period, or the ERP if applicable • Amend option extended reporting period to 12/24/36 months at 100%/150%/175% respectively • 270 period of restoration • 90/10 hammer clause • Primary for breach response • Adds Service Credits to definition of damages (full limits) • Definition of insured amended to include advisors or advisory board • Conduct exclusion limited to CEO, CFO, RM or GC • Liability Claim amended to include non-monetary relief • Supplier Failure amended to “any Computer System operated by a Supplier” • Amends notice wording “such failure to provide timely notice has not prejudiced the Insurer”
HCC (Incumbent)	\$9,693.03

AM Best Company Rating Information

A.M. Best is the most widely recognized authority on the evaluation and rating of insurance companies based in part upon their financial strength and policyholders surplus. The Best's rating for the company(s) we are including in this proposal are:

As professional agents/brokers it has long been our established policy to make every effort to deal only with companies having a Best's Rating of A++, A+, A or A-, which are the four highest ratings available, and a minimum of \$50 million in Policyholders' Surplus. It must be noted that neither Willis of North America nor any affiliated company guarantees the financial solvency of any insurance carrier. The following list outlines the A.M. Best Company rating scale and associated descriptions.

Financial Strength Ratings

An A.M. Best's Financial Strength Rating is an opinion of an insurer's ability to meet its obligations to policyholders.

A.M. Best Ratings				
A++, A+	Superior		C++, C+	Marginal
A, A-	Excellent		C, C-	Weak
B++, B+	Very Good		D	Poor
B, B-	Good		E	Under Regulatory Supervision
			F	In Liquidation

Financial Size Categories

A.M. Best assigns each letter rated insurance company a Financial Size Category. This is designed to provide a convenient indicator of the size of a company in terms of its statutory surplus and related accounts.

Financial Size Categories (in millions of u.s. dollars)				
Class I	Up to 1		Class IX	250 to 500
Class II	1 to 2		Class X	500 to 750
Class III	2 to 5		Class XI	750 to 1,000
Class IV	5 to 10		Class XII	1,000 to 1,250
Class V	10 to 25		Class XIII	1,250 to 1,500
Class VI	25 to 50		Class XIV	1,500 to 2,000
Class VII	50 to 100		Class XV	Greater than 2,000
Class VIII	100 to 250			

Property

Insurance Company	Philadelphia Insurance Company
Admitted/Non-Admitted	Admitted
A.M. Best Rating	A++ XV (Superior)
Policy Term	10/1/2026 to 10/1/2027

Location #1: 33272 Valle Rd, San Juan Capistrano, CA 92675

Limits	Subject of Insurance	Ded	Co-Ins	Cause of Loss	Valuation
\$10,000	Business Personal Property	\$2,500	Waived	Special Form	Agreed Value
\$1,000,000	Legal Liability Bldg	\$2,500	Waived	Special Form	Agreed Value

Location #2: 580 N Wilma Ave, Ripon, CA 95366

Limits	Subject of Insurance	Ded	Co-Ins	Cause of Loss	Valuation
\$10,000	Business Personal Property	\$2,500	Waived	Special Form	Agreed Value
\$1,000,000	Legal Liability Bldg	\$2,500	Waived	Special Form	Agreed Value

Notable Sublimits / Enhancements

Coverages	Limits
Equipment Breakdown	\$20,000
Business Income and Extra Expense	\$100,000
Money & Securities On/Off Premises	\$5,000
Accounts Receivable	\$250,000
Valuable Papers	\$250,000

General Liability

Insurance Company	Philadelphia Insurance Company
Admitted/Non-Admitted	Admitted
A.M. Best Rating	A++ XV (Superior)
Policy Term	10/1/2026 to 10/1/2027

Limits of Liability	\$1,000,000	Bodily Injury and Property Damage Combined Single Limit of Liability (Each Occurrence)
	\$2,000,000	General Aggregate
	\$2,000,000	Products & Completed Operations Aggregate
	\$1,000,000	Personal & Advertising Injury
	\$ 100,000	Damage to Premises Rented To You
	\$ 5,000	Medical Expense-Any One Person

Commercial General Liability - **Occurrence Basis** will pay for damages that the insured becomes legally obligated to pay due to bodily injury, property damage or personal and advertising injury arising from the insured's premises, operations, completed operations and products. The occurrence basis means that only occurrences that happen during the policy period are covered. There is no reference as to when the claim must be presented.

Employee Benefits Liability **Claims Basis:** Claims Made

Limits of Liability	
\$1,000,000	Each Occurrence
\$2,000,000	Annual Aggregate
# of Employees: 470	Rating Basis
10/1/2023	Retroactive Date

Sexual/Physical Abuse or Molestation **Claims Basis:** Occurrence

Limits of Liability	
\$1,000,000	Each Occurrence
\$1,000,000	Annual Aggregate

Educators Professional Liability **Claims Basis:** Claims Made

Limits of Liability		
Coverage A	\$1,000,000	Professional Aggregate Limit
Coverage B	\$100,000	Defense Reimbursement
	\$300,000	Defense Reimbursement Aggregate
Retroactive Date	10/1/2023	
Deductible	Coverage A: \$100,000 / Coverage B: \$10,000	

*Professional services should contain details of all professional services offered. Advise your Account Executive of any changes/additions.

Rating Basis

Class	Description	Exposure
47467	Total Teaching Faculty	470 / LY 470
47471	Total Student Body	8,847 / LY 8,846

Any event fitting the description below must be specifically approved by underwriting and charged for:

A. This insurance applies to "bodily injury", "property damage", and "personal and advertising injury" arising out of all of your special events with the following exceptions unless scheduled in paragraph **C. SCHEDULE OF SPECIAL EVENTS** below:

- Parades sponsored by the Insured
- Shooting activities
- Fireworks
- Carnivals and fairs with mechanical rides sponsored by the Insured
- Rock, Heavy Metal, Techno, Hip-Hop or Rap concerts
- Events including contact sports
- Rodeos sponsored by the Insured
- Political Rallies
- Any event with greater than 2,500 people at any one time (including otherwise acceptable events)
- Any event with liquor provided by the Insured if a license is required for such activity.

Hired & Non-Owned Automobile

Insurance Company	Philadelphia Insurance Company
Admitted/Non-Admitted	Admitted
A.M. Best Rating	A++ XV (Superior)
Policy Term	10/1/2026 to 10/1/2027

Coverage	Covered Auto Symbol	Limit/Deductible
Hired & Non Owned Auto Liability	8 & 9	\$1,000,000
Hired Auto Physical Damage	8	ACV Comp Deductible \$100 Collision Deductible \$1,000

Symbol Definitions

Symbol 1	Any Auto, including non-owned and hired
Symbol 2	All owned autos
Symbol 3	Owned private passenger autos
Symbol 4	Owned autos other than private passenger
Symbol 7	Autos specified on schedule
Symbol 8	Hired autos
Symbol 9	Non-owned autos

Note

Uninsured Motorists applies to Bodily Injury only and does not extend to Physical Damage of the vehicle if hit by an uninsured motorist.

Umbrella Liability

Insurance Company	Philadelphia Insurance Company
Admitted/Non-Admitted	Admitted
A.M. Best Rating	A++ XV (Superior)
Policy Term	10/1/2026 to 10/1/2027

Limits of Liability	
\$5,000,000	Any One Occurrence
\$5,000,000	Aggregate Limit – Other than Products
\$5,000,000	Products/Completed Operations Aggregate
\$ 10,000	Retained Limit

Sub limits	
\$3,000,000	Professional Liability Sublimit
\$4,000,000	Auto Liability Sublimit
\$4,000,000	Abusive Conduct Sublimit

Underlying Insurance Information

Line of Business	Policy Term / Insurer	Limit	Coverage
General Liability	10/1/2026 – 10/1/2027	\$1,000,000 \$2,000,000 \$2,000,000 \$1,000,000	Each Occurrence Limit General Aggregate Limit Product-Comp Ops Aggregate Personal & Adv Injury Limit
Employee Benefits Liability	10/1/2026 – 10/1/2027	\$1,000,000 \$1,000,000	Each Claim Aggregate
Auto Liability	10/1/2026 – 10/1/2027	\$1,000,000	Combined Single Limit
Employers Liability	7/1/2026 – 7/1/2027	\$1,000,000 \$1,000,000 \$1,000,000	Bodily Injury by Accident Bodily Injury by Disease, Policy Limit Bodily Injury by Disease, Each Empl
Sexual Abuse or Molestation	10/1/2026 – 10/1/2027	\$1,000,000	Each Occurrence / Aggregate
Educators Professional Liability	10/1/2026 – 10/1/2027	\$1,000,000	Aggregate

Management Liability

Insurance Company	Landmark American Insurance Company
Admitted/Non-Admitted	Non-Admitted
A.M. Best Rating	A++ XV
Policy Term	10/1/2026 – 10/1/2027
Claims Basis	Claims Made

Aggregate Limit of Liability	\$ 6,000,000	
Directors & Officers Liability	\$ 3,000,000	Each Claim
Additional Side A Limit for D&O	\$ 1,000,000	
D&O Retention	\$ 0 LY \$50,000	Side A Coverage
	\$ 50,000	Side B Coverage
	\$ 50,000	Side C Coverage
Prior and Pending Date	8/28/2018	
Defense Expenses	Are included within and will reduce the policy limits.	
Employment Practices Liability	\$ 3,000,000	Each Claim
Retention	\$ 250,000 LY \$150,000	
Prior and Pending Date	7/1/2017	
Workplace Violence	\$ 250,000 LY \$150,000	

D&O Insuring Agreements

Side A Coverage	Side B Coverage	Side C Coverage
Directors & Officers Liability Coverage	Corporate Reimbursement Coverage	Entity Securities Coverage
Covers directors and officers when the corporation does not indemnify	Covers the corporation's obligation to indemnify directors and officers	Covers the corporation as a defendant in litigation involving securities issued by the corporation

Management Liability Coverage Forms

- ☐ RSG 211003 0622 Common Policy Terms and Conditions Coverage Section-Non-Profit
- ☐ RSG 211009 0121 Directors and Officers Liability Coverage Section-Non-Profit
- ☐ RSG 211010 0118 Employment Practices Liability Coverage Section-Non-Profit
- ☐ RSG 206102 0118 Absolute Exclusion-Specific Entities and Individuals - Pearson Online; Blended Learning K-12 USA; Connections Education LLC
- ☐ RSG 204087 0118 Additional Named Insured - As Expiring
- ☐ RSG 209011 0123 Advisory Notice Regarding Trade or Economic Sanctions
- ☐ RSG 204230 0124 Amended Cancellation Provision-Pro-Rata
- ☐ RSG 204231 0124 Amended Conditions-35% Acquisition Threshold and 60 Day Notice
- ☐ RSG 204234 0124 Amended Settlement Provision-90-10
- ☐ RSG 204197 0118 Amended Subrogation Provision
- ☐ RSG 99019 1125 California Surplus Lines Disclosure Notice
- ☐ RSG 202199 0322 California-Service Of Suit
- ☐ RSG 204198 0118 Cap on Losses From Certified Acts of Terrorism
- ☐ RSG 204181 0118 Class Action Retention - \$500k
- ☐ RSG 204163 0118 Coverage Extension-Crisis Management - \$50k
- ☐ RSG 204159 0118 Coverage Extension-Federal Immigration and Nationality Act - \$100k x EPL SIR
- ☐ RSG 204123 0121 Disclosure Pursuant to Terrorism Risk Insurance Act
- ☐ Exclusion - Sexual Misconduct and Child Abuse
- ☐ RSG 206118 0119 Exclusion-Amended Bodily Injury and Property Damage
- ☐ RSG 206108 0118 Exclusion-Prior Acts - 8/28/2018
- ☐ RSG 206121 0718 Exclusion-Prior and or Pending Litigation Backdated-Higher Limits-D&O - \$1m 8/28/2018; \$2m x \$1m 7/1/2024
- ☐ RSG 206110 0118 Exclusion-Professional Errors and Omissions with Educational Carve Back
- ☐ RSG 206141 0722 Exclusion-Specific Matters - All matters noted in submission material
- ☐ RSG 204174 0118 Extradition Coverage
- ☐ RSG 216022 0119 Final Non-Appealable Conduct Exclusions
- ☐ RSG 204157 0119 Fully Non-Rescindable Coverage

🔍 RSG 204154 0716 HR Loss Prevention Services Notice

🔍 RSG 214059 0118 Investigative Costs Coverage - \$250k

🔍 RSG 204132 0118 Predetermined Allocation

🔍 RSG 204173 0118 Six (6) Year Bilateral Extended Reporting Period - yr @ 75%, 2 yrs @ 125%, 3 yrs @

150%, 4 yrs @ 170%, 5 yrs @ 185%, 6 yrs @ 200%; 30 days

🔍 RSG 214087 0726 Sublimit - Defense Expenses - Personal Injury Wrongful Act - \$100k x D&O SIR

🔍 RSG 204226 0126 Sublimit - Defense Expenses - WARN Act Claims - \$100k x \$250k

🔍 RSG 204153 0118 Sublimit-Defense Expenses-Wage and Hour Claims - \$100k x EPL SIR

🔍 RSG 204228 0124 Sublimit-Individual Education Plan - \$100k x D&O SIR

Crime

Insurance Company	Travelers Casualty and Surety Co of America
Admitted/Non-Admitted	Admitted
A.M. Best Rating	A+ XV
Policy Term	10/1/2026 to 10/1/2027

Coverage Description	Limit	Retention
Employee Theft	\$1,000,000	\$10,000
ERISA Fidelity	\$1,000,000	\$0
Forgery or Alteration	\$1,000,000	\$10,000
Money and Securities on Premises	\$1,000,000	\$10,000
Money and Securities in Transit	\$1,000,000	\$10,000
Computer Fraud	\$1,000,000	\$10,000
Funds Transfer Fraud	\$1,000,000	\$10,000
Personal Accounts Forgery or Alteration	\$1,000,000	\$10,000
Claims Expense	\$5,000	\$0

Accident Policy

Insurance Company	BHHC/Wellfleet New York Insurance Company
Admitted/Non-Admitted	Admitted
AM Best Rating	A++ XV (Superior)
Policy Term	10/1/2026 – 10/1/2027
Claims Basis	Occurrence

Limits of Liability	
\$25,000	Accident Medical Max
\$10,000	ADD Principal Sum Amount
\$500,000	ADD Aggregate

Conditions
Benefit amount 100%
Benefit Period 52 weeks
Treatment Window 90 days
Plan Type: Full Excess Medica
THIS IS A LIMITED POLICY WHICH PAYS BENEFITS FOR SPECIFIC LOSSES FROM ACCIDENTS ONLY. IT DOES NOT PAY BENEFITS FOR LOSS CAUSED BY SICKNESS. THIS POLICY IS EXCESS AND CONTAINS A POLICY AGGREGATE OFFSET FOR THE ACCIDENT MEDICAL EXPENSE BENEFIT.
Covered Persons: Registered participants of the policyholder, performing their assigned duties during a covered activity in school.
Covered Activity: An activity or event that is sponsored, organized, scheduled or otherwise provided by the policyholder.

Cyber

Insurance Company	Associated Industries Insurance Co (AmTrust)
Admitted/Non-Admitted	Non-Admitted
A.M. Best Rating	A- XV
Policy Term	10/1/2026 to 10/1/2027
Claims Basis	Claims Made

AmTrustCyber Services:

Security Assessment and External Vulnerability Scans	Included
Incident Response Readiness Assessment	Included
Data Privacy Review	Included
SaaS Security Posture Management	Included
Security Awareness Training	Included
Virtual Tabletop Exercise	Included
Managed Detection and Response [10 Free Licenses]	Included

AmTrustCyber Services (in partnership with third party providers) are included as part of this quote free of charge. We also have dedicated cyber security experts to help customize additional security solutions at affordable rates. Reach out to amtrustcyberservices@amtrustgroup.com for more information.

LIMITS

Aggregate Limit of Liability:	\$1,000,000
Business Interruption Waiting Period	8 Hours
Business Interruption Period of Restoration	180 Days
Business Interruption From Suppliers	8 Hours
Business Interruption from Suppliers	180 Days

COVERAGE FOR THE INSURED'S DIRECT LOSS

Coverage	Limit of Coverage	Retention
Ransom Payment	\$1,000,000	\$25,000
Data and System Recovery	\$1,000,000	\$25,000
Bricking Costs	\$1,000,000	\$25,000
Business Interruption	\$1,000,000	\$25,000
Business Interruption from Suppliers	\$1,000,000	\$25,000
Reputation Harm	\$1,000,000	\$25,000
Cyber Event	\$1,000,000	\$25,000
Cyber Deception	\$250,000	\$25,000
Proof of Loss	\$250,000	\$25,000
Cryptojacking	\$1,000,000	\$25,000

COVERAGE FOR CLAIMS BROUGHT AGAINST THE INSURED

Coverage	Limit of Coverage	Retention
Privacy & Network Security	\$1,000,000	\$25,000
Regulatory Fines and Penalties	\$1,000,000	\$25,000
Payment Card	\$1,000,000	\$25,000
Media	\$1,000,000	\$25,000

CONTINUITY DATE

Continuity Date: 8/27/2026

Choice of Law: New York

EXTENDED DISCOVERY PERIOD

Extended Discovery Period:

12 Months

Extended Discovery Period Premium:

100% of Annual Premium

ENDORSEMENTS

Endorsement Number:	Endorsement Title:
CYS0122	AmTrustCyber Policy - Surplus
CY9900120321	Cap On Losses From Certified Acts Of Terrorism And Disclosure Pursuant To Terrorism Risk Insurance Act
ILP0010104_Cyber	OFAC NOTICE
NMA1590	Nuclear Incident Exclusion
SURPLUS	Surplus Lines Endorsement
CY3300431222	Premium Payment And Termination Endorsement (25%)
CY3300570323	Invoice Manipulation (\$250K)
CY3300790523	Contingent Bodily Injury and Property Damage (\$250K)
CY3301281023	Betterment Costs (\$100K)
CY3301700524	Computer Fraud Endorsement (\$250K)
CY3301990924	SEC Disclosure Costs Endorsement (\$50K)
CY3302000124	War and Cyber War Exclusion
CY3302501125	Choice of Vendor Endorsement
CY3302620526	Several Liability Notice
CYAE1480826	Enhanced Amendatory Endorsement

Proposal Acceptance

This proposal contains proprietary confidential information. Reproduction or disclosure of this material to any third party is prohibited without the written consent of Newfront Insurance Holdings, Inc.

The intent of this proposal is to provide an overview of our suggested insurance program. Policy terms and conditions and/or exclusions outlined in this summary do not represent the full extent of such terms and conditions and/or exclusions. Refer to your policy for all such terms and conditions, limitations, exclusions, sub-limits and definitions. In the event this summary and the policy language differ, the policy language will prevail. Higher policy limits may be available upon request.

This proposal was created based on our understanding of the information provided by you. The information provided should be carefully reviewed for accuracy. If any of the information you provided is no longer accurate, the policy terms and conditions may be subject to change. Changes in your business may also affect your insurance program; please advise Newfront as soon as possible if your business operations have now changed or change at any point during the policy term.

I have read and understand the terms and conditions of this proposal.

After careful review, we accept your proposal dated xx

Binding Subjectivities

- Proposal Acceptance Page
- Signed SOV
- Signed Educators Professional Select App
- Signed Academic Schools App
- Signed Cyber Application
- Detail the technologies/controls the Insured utilizes to monitor anomalous activity and prevent lateral movement from perpetrators within their network.
- Does the company enforce MFA on any of the following: Remote access, email access, backup access, and/or privileged accounts? If no to remote access, does the Insured have plans to implement within the next 12 months?
- If the Insured were to suffer an outage, are there manual workarounds in place to mitigate potential losses and what are the expected RTOs for critical systems?
- Insured warranty of no known claims or circumstances reasonably likely to give rise to a loss under our proposed participation.

Named Insured: _____ Title: _____

Signature: _____ Date: _____

When to Contact Us

Should any material changes in operations present themselves, please notify Newfront immediately. A “material circumstance” is one that might influence the carrier in their evaluation of the risk. Insurance carriers evaluate and accept risks based on the information provided. Any misrepresentation of these details may lead to complications in claims situations. If you have any questions or concerns about what might be material, please contact Newfront for guidance.

Such changes may include, but are not limited to:

- Personnel changes affecting responsibility for insurance decisions
- Employees traveling overseas
- Employees working on military bases
- Mergers & Acquisitions
- Legal change in corporate structure
- Purchase, construction or occupancy of a new premises
- Altering, vacating or temporary unoccupancy of an existing premises
- Material increase or decrease in property values
- Addition of owned, leased or borrowed automobiles
- Material change in business operations
- Alteration, addition or disconnection of any alarm system
- Usage of non-owned watercraft or aircraft
- Employment of personnel in states where you were not previously doing business
- Appointment of a new officer (CEO, CFO, COO)
- Change in ownership either with the board of directors or stock ownership
- Fluctuation of ERISA plan assets
- Addition/Deletion of new drivers

Account Services Team Directory

Senior Director	Jeff Simpson, AAI
	(858) 735-0199
	Jeff.Simpson@Newfront.com
Director	Samantha Foster, CIC, CRM
	(650) 410-8074
	Samantha.Foster@Newfront.com
Senior Account Coordinator	Natalya Warner
	(650) 567-6670
	Natalya.Warner@Newfront.com
Senior Claims Consultant	JoAnn Gamoras, CLCS, SIP, WCCA
	(707) 634-4352
	JoAnn.Gamoras@Newfront.com
Claims & Contract Specialist	Jennet Horder, CLCS, WCCA, WC SIP
	(707) 780-1661
	Jennet.Horder@Newfront.com
VP Risk Control Services	Scott Rhymes, ARM, CIH, CSP, REHS
	(707) 515-7664
	Scott.Rhymes@Newfront.com
Employee Benefits	John Fradelizio
	(707) 722-3256
	John.Fradelizio@Newfront.com
Surety Bonds	Bryan Martin
	(415) 302 4309
	Bryan.Martin@Newfront.com
Office Address	1435 North McDowell Blvd, Suite 320 Petaluma, CA 94954

What are Claims Made and Claims Made & Reported?

Claims Made

1	Under a claims-made form, the policy that is in effect at the time that a claim is made against you is the policy that will respond to that claim, regardless of when the accident, incident or injury occurred (subject to any retroactive date). This differs from an occurrence form, which responds to claims resulting from accidents, incidents or injuries occurring while the policy was in effect, regardless of when a claim for damages is brought.
2	If your policy has a retroactive date, the accident, incident or injury must have occurred after the retroactive date in order for the policy to respond to a claim.
3	You may have the right to purchase an extended reporting period (ERP) endorsement if the policy is cancelled or not renewed. This endorsement will provide a period of time to continue to report claims that arise resulting from accidents, incidents or injuries that occurred after any retroactive date and before the ending of your policy. The ERP (often called “tail” coverage) must be requested within a specific time frame and the additional premium promptly paid when due.

Claims Made and Reported

A type of claims made policy in which a claim must be both made against the insured and reported to the insurer during the policy period for coverage to apply*

**Source: IRMI Glossary of Insurance and Risk Management Terms*

Important Data Breach Notification

When a data breach occurs, quick action is important to help restore your customer's confidence, mitigate liability and comply with regulations. Your insurance carrier can provide access to professional assistance to help businesses comply with applicable laws and regulations. Experienced breach response professionals can assist businesses in meeting their lawful obligations and communicating to those who may be affected by a cyber threat, breach or theft of personally identifiable information entrusted to the business.

When to notify the insurance carrier?

It is imperative that you notify your insurance broker and the insurance carrier as soon as you suspect that a network security breach may have occurred or that personally identifiable information or confidential data may have been compromised. Do not incur expenses or retain service providers before notifying the insurance carrier. Many insurance carriers have relationships with data breach vendors and can approve breach response expenses. Although notice provisions vary, generally, a notice must include:

1	The specific details of the act, error, omission, or breach that could reasonably be the basis for a claim;
2	The injury or damage which may result or has resulted from the circumstance; and
3	The facts by which you first became aware of the act, error, omission or breach.

Please consult with your legal counsel or insurance professional to review the insurer notice provisions in your policy.

Disclosure Pursuant to Terrorism Risk Insurance Act

Terrorism Coverage and Premium

In accordance with the federal Terrorism Risk Insurance Act (as amended "TRIA"), we are required to make coverage available under your policy for "certified acts of terrorism." The actual coverage provided by your policy(ies) will be limited by the terms, conditions, exclusions, limits, and other provisions of your policy(ies), as well as any applicable rules of law. The portion of your premium attributable to this terrorism coverage is shown in the premium section(s) of this quote proposal or binder.

Definition of Certified Act of Terrorism

A "certified act of terrorism" means an act that is certified by the Secretary of the Treasury, in accordance with the provisions of TRIA, to be an act of terrorism under TRIA. The criteria contained in TRIA for a "certified act of terrorism" include the following:

1. The act results in insured losses in excess of \$5 million in the aggregate, attributable to all types of insurance subject to TRIA; and
2. The act results in damage within the United States, or outside the United States in the case of certain air carriers or vessels or the premises of an United States mission; and
3. The act is a violent act or an act that is dangerous to human life, property or infrastructure and is committed by an individual or individuals acting as part of an effort to coerce the civilian population of the United States or to influence the policy or affect the conduct of the United States Government by coercion

Disclosure of Federal Share of Terrorism Losses under TRIA

The United States Department of the Treasury will reimburse insurers for 85% of insured losses that exceed the applicable insurer deductible. Effective January 1, 2016, this percentage will be reduced to 84%, effective January 1, 2017 to 83%, effective January 1, 2018 to 82%, effective January 1, 2019 to 81%, and effective January 1, 2020 to 80%.

However, if aggregate industry insured losses under TRIA exceed \$100 Billion in a calendar year, the Treasury shall not make any payment for any portion of the amount of such losses that exceeds \$100 billion. The United States government has not charged any premium for their participation in covering terrorism losses.

Cap on Insurer Liability for Terrorism Losses

If aggregate industry insured losses attributable to "certified acts of terrorism" under TRIA exceed \$100 Billion in a calendar year, and we have met, or will meet, our insurer deductible under TRIA, we shall not be liable for the payment of any portion of the amount of such losses that exceed \$100 billion. In such case, your coverage for terrorism losses may be reduced on a pro-rata basis in accordance with procedures established by the Treasury, based on its estimates of aggregate industry losses and our estimate that we will exceed our insurer deductible.

In accordance with the Treasury's procedures, amounts paid for losses may be subject to further adjustments based on differences between actual losses and estimates.

Disclaimer

This proposal serves only as an outline. It does not include every term, coverage, exclusion, limitation and condition reflected in the actual insurance contract. Please refer to the policy for these details.

This proposal does not amend or alter any insurance contract. Detailed questions regarding policy information should be directed to your Newfront Insurance Holdings, Inc. team.

Confidential

This proposal contains confidential information regarding Newfront Insurance Holdings, Inc. as well as our clients. Circulation, reproduction or disclosure of this material is prohibited without the express permission and written consent of Newfront Insurance Holdings, Inc.

Certificates

Often times, we are asked to provide certificates of insurance to lenders, landlords, vendors, contractors, etc. Many of these requests modify coverage or coverage provisions. The Department of Insurance may not have approved the insurance company to make these modifications.

Contracts

In the course of business, you may sign leases, contracts, agreements, etc. that may transfer serious financial obligations to you. We recommend you have an attorney and/or CPA review the contracts and advise you if any changes are necessary to properly protect you from these exposures.

Compensation

Contingent, supplemental, or bonus commissions

As is customary in the insurance industry, some of the insurers that we represent may pay us additional incentive commission, sometimes referred to as contingent, supplemental or bonus commissions, which may be based on the total volume of business we sell for them, and/or the growth rate of that business, retention rate, claims loss ratio, or other factors considering our entire book of business with a given insurer for a designated period of time. This additional commission is generally not client specific and does not impair our objectivity nor impact our commitment to you. Such additional commissions would be in addition to any other compensation we may receive.

Miscellaneous sources of compensation

In addition to the foregoing, we may also receive income from the following sources:

- Interest earned on premiums received from you and forwarded to your insurers through our bank account.
- Payments from insurers to defray the cost of services provided for them, including advertising, training, certain employee compensation, and other expenses.

At your request, we will provide you with a detailed statement regarding our compensation on your account and how the compensation is calculated.

Exposures

This overview is based upon exposures currently made known to us by you and believed to be an accurate representation of your operations. Values used were those presented to us and should be carefully reviewed. All changes to exposures must be reported by you so coverage may be modified as appropriate. Additional coverages may be available.

Executive Liability

Liability arising out of executive decisions are generally excluded from a standard liability policy. If you are interested in obtaining this coverage please contact our office.

Higher Limits

Higher limits may be available through the existing policy or umbrella coverage. Should you wish to purchase higher limits please contact our office.

Named Insureds

Certain responsibilities/duties fall upon the first Named Insured:

- Pay all premiums, including audit premiums. Receive all return or refunded premiums
- Cancel the policy and/or receive notices pertaining to cancellation or non-renewal from the Insurer
- Request changes in the terms of the policy
- Record keeping of information for premium computation
- Request information regarding claims or occurrences from the Insurer

Note: Partnerships and joint ventures are not automatically included unless listed.

Minimum Earned Premium

A minimum earned premium is the least you will have to pay once a policy goes into effect.

Professional Liability

Liability arising out of professional services are generally excluded from a standard liability policy. If you are interested in obtaining this coverage please contact our office.

Client agrees that Newfront may share Client information with its corporate affiliates who are part of the Willis Towers Watson group of companies to help perform the Services. It is further acknowledged that WTW is a global business and that WTW may transmit Client's information, including personal data, within WTW's global network of offices to WTW's affiliates and providers of IT outsourcing, who will be subject to appropriate data protection standards. For information about how WTW processes personal data, please see WTW's [Global Website Privacy Notice](#).



Board Information Memo (BIM) for Contract Renewals Over \$20k

SUBJECT: 2026-2027 Property, Casualty and Management Liability Insurance Renewal

Category (Contract Approval, Policy, Personnel, General Approval. etc.): Insurance Renewal

Date: September 28, 2026

Reason for Board Consideration (Fiscal Policy, State Requirement, etc.): Approval of annual insurance renewal exceeding \$100,000 prior to the October 1, 2026 effective date.

Decision Type (Action Item, Information Only, etc.): Action Item

Background *(Brief Summary of Background Information)*

- a. Contract Term (Length): October 1, 2026 through October 1, 2027 (12 months)*
- b. Total Contracted Amount: \$416,601.70*
- c. Payment Schedule and Amounts: Annual insurance premiums totaling \$416,601.70, subject to carrier billing and payment terms.*
- d. Additional Fees: No separate additional fees identified in the renewal proposal beyond the quoted premiums and applicable policy terms.*
- e. Data Sharing Terms: Not applicable to this insurance renewal. Information necessary for underwriting, policy administration, and claims handling is shared in accordance with applicable policy and broker requirements.*
- f. Exit Clause: Coverage is subject to the cancellation, non-renewal, minimum earned premium, and other terms of the individual insurance policies.*

Rationale (Why is this important and why is this coming to the Board)

CalOPS' Property, Casualty and Management Liability policies renew October 1, 2026. Workers' Compensation renewed separately on July 1, 2026 and is not included in this action. Newfront/WTW conducted an extensive marketing process, approaching approximately 30 insurance markets to identify



available coverage and the best overall value. The October renewal increases approximately 25% year over year, from \$332,634.03 to \$416,601.70. The primary driver is Management Liability, including Employment Practices Liability (EPL), following more than \$1.8 million in EPL losses over the past two years and an approximately 900% loss ratio. Despite the October increase, the Workers' Compensation renewal decreased approximately 34%, generating about \$152,000 in annual premium savings. When considered together, CalOPS' overall business insurance and risk program is approximately \$70,000 lower, or about 9% below the prior year.

Evidence of Due Diligence: The broker conducted a broad insurance-market review rather than a traditional three-vendor procurement. Approximately 30 markets were approached, with the strongest available options summarized in the renewal proposal.

- a. *Compared Bid #1 Vendor Name: RSUI / Landmark American Insurance Company (Recommended Management Liability)*
 - i. *Cost: \$170,247*
 - ii. *Pros/Cons: Recommended management liability option; maintains \$3 million EPL limit. EPL retention increases from \$150,000 to \$250,000.*
- b. *Comparative Bid #2 Vendor Name: Lexington*
 - i. *Cost: \$189,121*
 - ii. *Pros/Cons: Quoted alternative at a higher premium than the recommended management liability option.*
- c. *Comparative Bid #3 Vendor Name: AWAC*
 - i. *Cost: \$139,000 plus state taxes and fees (EPL only)*
 - ii. *Pros/Cons: Lower quoted premium but EPL-only coverage with a \$350,000 retention; not directly comparable to the full recommended management liability program.*
- d. *Which Comparative Bid do you recommend and why? Approve the renewal program presented by Newfront/WTW, including the recommended RSUI/Landmark management liability placement, based on the breadth of the market review, available coverage, pricing, and overall program value.*

Fiscal Impact: The October 1 renewal premium is \$416,601.70, an increase of \$83,967.67 (approximately 25%) from the prior-year premium of \$332,634.03. The separate July 1 Workers' Compensation renewal generated approximately \$152,000 in annual savings. Across the complete business insurance and risk program handled by the broker, 2026-2027 costs are approximately \$70,000 lower than the prior year, or about a 9% decrease.

Budget Category:

☐ Curriculum Subject: _____	☐ Dues & Memberships	☐ Repairs & Maintenance
	☐ Marketing	☒ Insurance



California Online Public Schools

☐ Textbooks	☐ Software	☐ Professional Development
☐ School Supplies	☐ Communications	☐ Educational Consulting
☐ Event Supplies	☐ IT	☐ Consulting
☐ Office Supplies	☐ Rent / Leases	☐ Professional Services
☐ Equipment (<i>Staff or Student</i>)	☐ Facility Upgrades	☐ Other: _____

Funding Source:

General Funds	☐ Special Education Funds	☐ Restricted (Specialized Funds)	☐ Federal Funds
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Is this a new vendor? No. This is an annual insurance renewal through CalOPS' existing broker.



**California Online
Public Schools**

Potential Conflicts of Interest: None known.

Recommendation/Board Action (if applicable): Approval of the 2026-2027 Property, Casualty and Management Liability insurance renewal effective October 1, 2026, at an annual premium of \$416,601.70, and authorization for administration to execute the documents necessary to bind coverage.

Prepared/Recommended/Approved By: Zana Kidd, Director of Human Resources