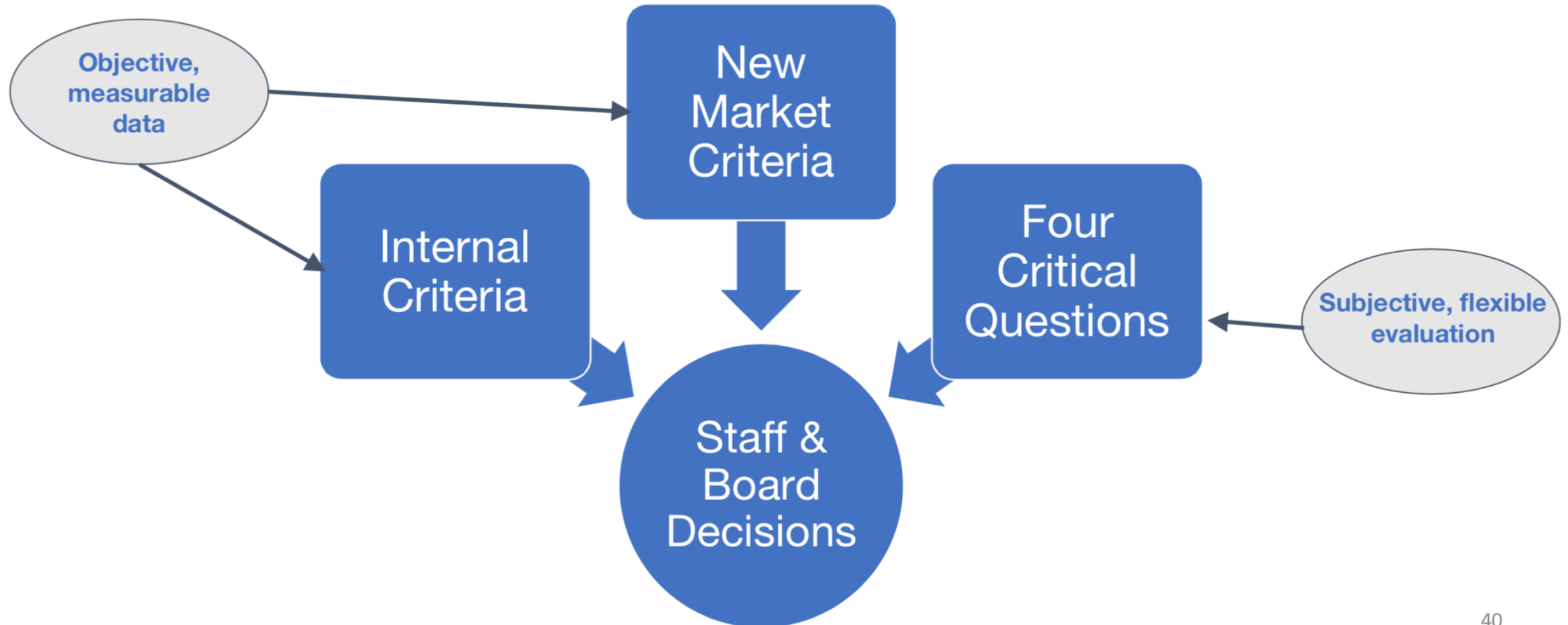


Watsonville Prep Greenlighting Update



Greenlighting Criteria

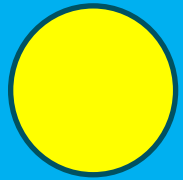
Greenlighting will be based on three categories of information:



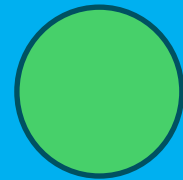
Is the school model clearly articulated & codified?



The school's programs are easily replicable.



The barriers for replicating the programs & their effectiveness have been identified & remedied.



The schools' educational programs align to the current mission.

Is the Support Office team thriving & does it have the capacity to support growth?



There is a leadership pipeline



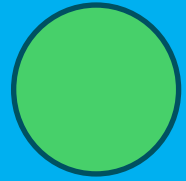
There are formal ways to cultivate leaders



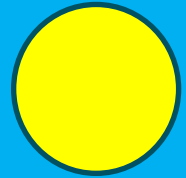
Thriving –

- Trust each other
- Engage in healthy conflict
- Commitment to decisions
- Hold each other accountable
- Focus on team results

Are the organizational systems & structures strong & driving effective execution?



There are people clearly/consistently responsible for the critical functions of the organization

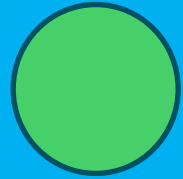


Policies, processes, and procedures exist and are documented

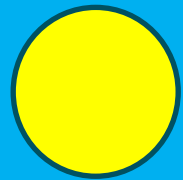


There is a clear chain of command

Will the political landscape support successful community engagement, authorizing, facilities, and enrollment in the target market?



District of interest has a socio-economic disadvantaged/English language learner underserved population

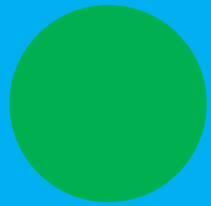


There is a plan for new facilities needs



Document 50 families willing to attend and/or speak at all hearings

Readiness for Growth – four greenlighting questions



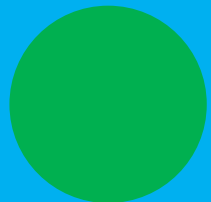
Is the school model clearly articulated and codified?



Is the Support Office team thriving and does it have the capacity to support growth?



Are organizational systems and structures strong and driving effective execution?



Will the political landscape support successful community engagement?

Current Internal Growth Scorecard



Internal Criteria	24 months	20 months	18 months/Current	12 months
Academic Performance: SBAC Percent of students who have been at Navigator for at least three years that meet or exceed proficiency on SBAC	70%	81% of all NS students taking the test	81% of all NS students taking the test	70%
Organizational Health: Enrollment Actual enrollment as percentage of target	>99%	100%	100%	>99%
Organizational Health: Staff Retention Percent of full-time staff who return annually (Fall to Fall)	75%	87%	87%	75%
Organizational Health: Staff Satisfaction Percent of staff that are "likely to recommend working at Navigator to a friend" (as measured by the Fall/Spring surveys)	80%	91%	90%	80%
Financial Strength: Reserves Percent of current fiscal year expenses held in reserve	20%	29%	30.3%	20%
Financial Strength: Sustainability Percent of GPS & HPS costs that are covered by philanthropy	<5%	<5%	<5%	<5%
Founding Team: Principal and Seed Teachers	At least six potential founding team members identified	Leadership pipeline has been established with an opening team available.	Year 0 Principal named	Principal and two teachers confirmed

Current External Growth Scorecard



New Market Criteria - Progress to date	24 months pre-launch	24 month checkpoint	18 months pre-launch	Current	12 months pre-launch
The Need: Poverty Rates	At least 80% FRL in target area schools	Watsonville area schools have FRL rates around 90%	At least 80% FRL in target area schools	Watsonville area schools have FRL rates around 90%	At least 80% FRL in target area schools
The Need: School Performance	No schools in the target area with 60%+ FRL beat state averages in math and reading	Average SBAC scores for PVUSD - 32% ELA/21% math - Watsonville area schools are even lower	No schools in the target area with 60%+ FRL beat state averages in math and reading	Average SBAC scores for PVUSD - 32% ELA 21% Math	No schools in the target area with 60%+ FRL beat state averages in math and reading
Community Support: Student Recruitment	NS staff have held meetings with prospective parents	NS staff have met with a handful of PVUSD parents. Community/Parent info night set for November 7th.NS staff attending Innovate parent training.	Letters of intent for 70% (96) of first year seats & 50% of willing teacher signatures	180 intent to enroll forms, principal named, 3 teachers, 1 resource specialist shared interest	Letters of intent for at least 100% of first year seats & 100% of willing teacher signatures

Current External Growth Scorecard



New Market Criteria - Progress to date	24 months pre-launch	24 month checkpoint	18 months pre-launch	Current	12 months pre-launch
Community Support/ Stakeholder mapping Community Engagement	NS staff have met with district leadership, parents, and community organizations.	NS staff has met with the PVUSD supt. and reached out to PVUSD board members. Staff has met with a few community members. City council member meetings next.	8+ parent leaders share their experience meeting with district board at a NS board meeting requesting charter to be submitted in their community.	4 parent leaders, Chamber of Commerce President speaking to Navigator Board of Directors on March 13	15+ parent leaders share their experience meeting with district board speak at NS board meeting requesting charter to be opened in their community.
Facilities	Preliminary market analysis complete	Preliminary analysis indicates feasibility for leased space in available commercial market. Vacant parcels also provide short and long-term options.	At least two potential facilities identified. Estimated cost enables school to get to breakeven at scale, or Prop 39.	Two potential facilities identified.	Viable facility formally confirmed at cost that enables school to get to breakeven at scale , or Prop 39. Facility available at least one month prior to school launch.
Pathway to Authorization	Authorization plan in place with likelihood of success	NS staff has had legal counsel review charter renewal petition to provide a strong foundation for the charter petition.	Draft of high quality charter application written and on track to be submitted no later than February.	Charter application written and being reviewed by CCSA & YMC. Plan to submit to PVUSD end of March	Charter obtained or appeal to state board is underway
Fundraising	Viable fundraising strategy in place	NS staff in conversations with Charter School Growth Fund & Silicon Schools is a strong possibility as a funder.	(1) Year zero funders of new school and support office identified with high likelihood of success.	CSGF funds secured and Silicon Schools Fund is in due diligence phase.	(1) Funders of new school and support office confirmed for year 0-2. (2) New school breakeven by year [x].