



Date: February 2, 2023
To: Board of Directors of Navigator Schools
From: Ami Ortiz
Subject: Ford F-150 Truck Purchase

Background

On October 25, 2022 the Board approved the budget revision, which included a capital expenditure in the amount of \$60,000. The Operations team has been researching best options and getting estimates from different dealerships. The style of truck that will work best for the organization is in high demand and there are very few of them available. Twice, the team picked one out and by the time they ran it past the Director of Business and Finance, the dealership had sold it (within a day or two). We were able to secure a truck with a small deposit until we were able to take it to the Board.

The Operations team has detailed some of the features of the truck below:

- 4 door cab pickup
 - For multiple passengers when working on several sites during summer and breaks
 - Extended bed for the bigger items
 - Used to store tools and personal items without being exposed to public
 - Back seat folds up to have extra cab space
 - Work space in cab when commuting to sites
- PremiumCare 6 year/100,000 mile warranty premium coverage.
- Gas and Go Premium Maintenance Plan 6 year / 100,000 miles
 - all required factory recommended service will be taken care of. Just drop off vehicle
- Perimeter alarm for truck
- Under mount tie downs in the bed of truck
- Truck bed - Spray in bed liner to protect from damage
- The truck is set up for towing
- Back camera with hitch assist for safer trailer hook up
- Pre Collision assist braking
- Easy step tailgate
- Locking tailgate

Recommendation

It is recommended that the Board approve the purchase of the Ford F-150 truck from Mission Valley Truck Center in the amount of \$58,879.18.

MISSION VALLEY

Truck Center

PO Box 611150, San Jose, CA 95161
780 East Brokaw Road, San Jose, CA 95112

Telephone (408) 933-2300
Fax (408) 436-0313

425 more.
\$2500 deposit
5812

Contact: GUILLERMO CARRILLO	Email: GUILLERMO	VIN: 1FTEW1CP2PKD28196
Purchaser: NAVIGATORS SCHOOLS	Phone: 831-207-9181	Stock#: 2233560 date: 1/25/2023
Address: 650 SAN BENITO ST	City: HOLLISTER	State: CA 95023
Quantity: Year: 2023 Make: Ford Model: F150 Miles:		PO Number:

Specifications

I/We hereby order from you, subject to all terms, conditions and agreements contained herein, and the ADDITIONAL PROVISIONS, attached as Sales Agreement, the following:

Wheel Base: CA: GVW: Type: Exterior Color:
Engine: Interior Color:
Trans:
Axle, Front:
Axle, Rear:
Tires:
Wheels:
Brakes: ABS
Steering: Power
Fuel Tanks:

Other Vehicle Information: See Attached

Special programs, terms and conditions listed below
Order#
Ford Order Verification Policy In Place. Documentation will be required
Ford incentives (APR & Rebates) will be announced at time of delivery

Email: GUILLERMO.CARRILLO@NAVIGATORSCHOOLS.ORG

Special Equipment:

Specifications per reference QuoteID:
See the attached:

Legal or Lien

Legal Name:
Address:
City:
State: Zip:

Purchaser has read all of this Order and the attached Sales Agreement, including the reference to Warranty and NO WARRANTIES OF MERCHANTABILITY OR FITNESS. The Purchaser agrees that all such provisions are part of this Order and that this Order supersedes any prior agreements and is the complete and exclusive agreement on the subject matters covered by this Order. THIS ORDER SHALL NOT BECOME BINDING UNTIL ACCEPTED BY THE DEALER'S AUTHORIZED REPRESENTATIVE. IN THE CASE OF A TIME SALE, THE DEALER SHALL NOT BE OBLIGATED TO SELL UNTIL A FINANCE SOURCE APPROVES THIS ORDER AND AGREES TO PURCHASE A RETAIL INSTALLMENT CONTRACT BETWEEN THE PURCHASER AND THE DEALER BASED ON THIS ORDER. Purchaser certifies he is of majority age and has received a true copy of this Order and Sales Agreement. All fees subject to change after 7/1/2012.

Trade-In	Down Payment	Selling Price:	48125.00
Trade Year:	Deposit:	Doc Fee:	85.00
Trade Make:	Rebates: 0.00	Sales Tax: 9.250%	4459.43
Trade Model:	Cash On Delivery: 0.00	FET:	
Trade ID#:	Trade-In Equity: 0.00	License Reg: (est.):	698.00
Trade Allowance:		Tire Fee: 5	8.75
Less payoff:		Electronic Reg Fee	33.00
		Used Emsn Test Charge-Taxable	0.00
		Used Emsn Cert 4YR>	0.00
		Used Emsn Exempt 3YR<	
		Ford Protect ESP:	5470.00
		Total Delivered Price:	58879.18
		Total Down Payment:	0.00
		Unpaid Balance:	58879.18
		Finance Rate OAC:	
		Payment Factor:	
		# of Months:	
		Payment:	#VALUE!

THIS IS A QUOTE NOT A CONTRACT
IN ORDERS, MANUFACTURE
SUGGESTED RETAIL PRICE COULD
INCREASE FROM FACTORY PRODUCTS
AND LABOR COST ADJUSTMENTS.
ALSO, MANUFACTURE REBATES CAN
CHANGE AT ANY TIME AFFECTING THE
FINAL SALE PRICE AND TOTAL
BALANCE DUE AT THE CONTRACT
TIME.

[Signature]

THIS IS NOT A VALID ORDER UNTIL
ACCEPTED BY MANAGEMENT

X *[Signature]*
Purchaser

X *[Signature]*
Salesperson

X _____
Manager

Credit Approved By: _____

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