



2022-23 Budget Narrative

Oct 19, 2022

Board of Directors Meeting

2022-23 Net Income

	Board Approved Budget Net Income	Proposed Revised Budget Net Income
Charter Management Organization (CMO)	-185K	-288K
Gilroy Prep School (GPS)	192K	466K
Hollister Prep School (HPS)	232K	600K
Watsonville Prep School (WPS)	368K	995K
Hayward Collegiate (HC)	62K	273K
Total	700K	2M

- Charter Management Organization (CMO)
 - \$140K favorable CMO management fee due to all sites LCFF revenue being increased
 - \$108K unfavorable variance in services and other operating expenses due to adding \$80k for CEO search and adjusting for other expenses that have occurred that were not budgeted for
 - Adding 1 FTE to support marketing and social media presence

- Gilroy Prep School (GPS)
 - \$231K favorable variance in LCFF funding due to recalculating funding using the new COLA of 12.84 up from 6.56 that was used to budget
 - \$169K favorable variance in Federal revenue due to increasing the child nutrition revenue
 - \$879K favorable variance in other State revenue due to additional funding from the State
 - \$663K Learning Recovery Block Grant
 - \$9K Mandated Block Grant
 - \$100K California Community Schools Partnership Program Grant
 - \$524K unfavorable variance in salaries and benefits due to additional staffing
 - 1 FTE Tier 3 Paraprofessional
 - .5 FTE Speech support
 - 3 FTE Teacher in Training



- 1 FTE Community Schools Coordinator
 - 1 FTE Campus Safety Lead
 - 2 FTE Special Education Paraprofessional
 - .10 FTE Extended Learning Opportunities Coordinator
 - \$200K unfavorable variance in Books and Supplies
 - \$155K for child nutrition (corresponds with revenue increase)
 - \$40K for additional technology, including additional staff technology, classroom TV replacements and replacement iPad carts
 - \$260K unfavorable variance due to adding expenses for the Boys & Girls Club
- Hollister Prep School (HPS)
 - \$285K favorable variance in LCFF funding due to recalculating funding using the new COLA of 12.84 up from 6.56 that was used to budget
 - \$908K favorable variance in other State revenue due to additional funding from the State
 - \$712K Learning Recovery Block Grant
 - \$9K Mandated Block Grant
 - \$100K California Community Schools Partnership Program Grant
 - \$503K unfavorable variance in salaries and benefits due to additional staffing
 - 1 FTE Tier 3 Paraprofessional
 - .5 FTE Speech support
 - 3 FTE Teacher in Training
 - 1 FTE Community Schools Coordinator
 - 1 FTE Campus Safety Lead
 - 2 FTE Special Education Paraprofessional
 - .10 FTE Extended Learning Opportunities Coordinator
 - \$260K unfavorable variance due to adding expenses for the Boys & Girls Club
- Watsonville Prep School (WPS)
 - \$269K favorable variance in LCFF funding due to recalculating funding using the new COLA of 12.84 up from 6.56 that was used to budget
 - \$1.1M favorable variance in other State revenue due to additional funding from the State
 - \$605K Learning Recovery Block Grant
 - \$7K Mandated Block Grant
 - \$100K California Community Schools Partnership Program Grant
 - \$388K additional ELOP funding that was not in original budget
 - \$463K unfavorable variance in salaries and benefits due to additional staffing
 - 1 FTE Tier 3 Paraprofessional
 - 1 FTE Community Schools Coordinator
 - 1 FTE Campus Safety Lead
 - 3 FTE Special Education Paraprofessional
 - 3 FTE Yard Duties



- .70 FTE Extended Learning Opportunities Coordinator
 - \$100K unfavorable variance in services and other operating expenses
 - \$100K for 407 parking lot project

- Hayward Collegiate (HC) *note-Navigator was not involved in creating the original budget
 - \$216K favorable variance in LCFF funding due to recalculating funding using the new COLA of 12.84 up from 6.56 that was used to budget
 - \$218K favorable variance in other State revenue due to additional funding from the State
 - \$227K Learning Recovery Block Grant
 - \$124K unfavorable variance in fundraising due to the original budget showing fundraising that is not realistic
 - \$350K unfavorable variance in salaries and benefits due to additional staffing
 - 1 FTE Teacher in Training
 - 1 FTE Small Group Instructor
 - 1 FTE Special Education Paraprofessional
 - 2 FTE After School Leaders
 - 3 FTE Yard Duty
 - .10 FTE Extended Learning Opportunities Coordinator
 - \$341K favorable variance in services and other operating expenses
 - \$204K for removing instructional consultant from budget
 - \$75K for lowering Special Education consultants that HC is no longer using
 - \$90K for removing “directors contingency” from budget

Navigator Schools - 2022-23 Preliminary Budget																		
				GPS			HPS			WPS			HC			CMO		
	Board Approved Budget	Draft Revised Budget	\$ Change	Board Approved Budget	Draft Revised Budget	\$ Change	Board Approved Budget	Draft Revised Budget	\$ Change	Board Approved Budget	Draft Revised Budget	\$ Change	Board Approved Budget	Draft Revised Budget	\$ Change	Board Approved Budget	Draft Revised Budget	\$ Change
	2022-23	2021-22		2022-23	2022-23		2022-23	2022-23		2022-23	2022-23		2022-23	2022-23		2022-23	2022-23	
Enrollment Projection	1490	1476		540	538	0	540	538	0	410	400		160	150				
REVENUE:																		
LCFF Revenue	17,293,395	16,201,228	1,092,167	5,270,870	5,502,502	-231,632	5,435,644	5,720,680	-285,036	4,708,888	4,978,046	-269,158	1,877,993	2,094,454	-\$216,461	0	0	
Federal Revenue	2,888,035	1,960,415	927,620	928,541	1,098,323	-169,782	942,947	947,605	-4,658	792,944	792,944	0	223,603	223,603	\$0	0	0	
Other State Revenue	3,709,379	5,872,532	-2,163,153	930,060	1,809,142	-879,082	913,670	1,821,765	-908,095	1,108,977	2,241,625	-1,132,648	756,672	975,136	-\$218,464	0	0	
Donations & Grants	940,000	765,000	175,000	7,500	7,500	0	7,500	7,500	0	50,000	0	50,000	125,000	500	124,500	750,000	750,000	0
Other Revenue	78,178	69,000	9,178	23,878	20,000	3,878	20,000	20,000	0	7,300	2,000	5,300	0	2,000	-2,000	27,000	27,000	0
CMO Management Fees	2,421,075	2,561,395	-140,320						0						0	2,421,075	2,561,395	-140,320
REVENUE	27,330,062	27,429,570	-99,508	7,160,849	8,437,467	0	7,319,761	8,517,550	-1,197,788	6,668,109	8,014,615	-1,346,506	2,983,268	3,295,693	-312,425	3,198,075	3,338,395	-140,320
EXPENDITURES:																		
Salaries	14,780,933	10,932,834	3,848,099	4,074,511	4,442,911	-368,400	4,110,215	4,478,615	-368,400	3,137,887	3,517,999	-380,112	1,179,414	1,504,914	-325,500	2,278,906	2,307,906	-29,000
Benefits & Taxes	3,777,311	2,809,085	968,226	1,024,631	1,180,290	-155,659	1,017,720	1,152,733	-135,013	844,909	927,798	-82,889	312,303	336,762	-24,459	577,749	604,444	-26,696
Books & Supplies	1,475,324	1,243,740	231,584	410,846	610,575	-199,729	276,055	276,894	-839	496,750	549,300	-52,550	253,273	247,175	6,098	38,400	57,218	-18,818
Services & Other Operating Expen:	4,126,155	3,245,328	880,827	721,207	966,441	-245,234	922,450	1,208,233	-285,784	1,161,474	1,326,797	-165,323	832,059	490,556	341,503	488,965	596,963	-107,998
CMO Management Fees	2,421,075	2,072,138	348,937	737,922	770,350	-32,428	760,990	800,895	-39,905	659,244	696,926	-37,682	262,919	293,224	-30,305	0	0	0
Capital Outlay	80,572	60,000	20,572	0	0	0	0	0	0	0	0	0	80,572	150,000	-69,428	0	60000	-60,000
EXPENDITURES	26,661,370	20,363,125	6,298,245	6,969,116	7,970,567	-1,001,451	7,087,430	7,917,371	-829,941	6,300,265	7,018,821	-718,556	2,920,540	3,022,630	-102,090	3,384,020	3,626,531	-242,512
REVENUE LESS EXPENDITURES	668,692	2,047,800		191,733	466,900		232,331	600,179		367,844	995,794		62,728	273,063		-185,944	-288,136	
																\$160,000 from the Model Providing fund balance (see narrative)		
Beginning Fund Balance	9,304,837			2,056,307	2,056,307		2,012,549	2,012,549		698,417	698,417		1,736,848	1,736,848		2,800,716	2,800,716	
Ending Fund Balance	9,973,529			2,248,040	2,523,207		2,244,880	2,612,728		1,066,261	1,694,211		1,799,576	2,009,911		2,614,772	2,512,580	