



2021-22 Proposed Budget Revise Narrative  
October 2021

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2021-22 Net Income (GAAP)

	BOD Approved Budget Net Income (GAAP)	Proposed Budget Revise Net Income (GAAP)
Charter Management Organization (CMO)	172k	156k
Gilroy Prep School (GPS)	138k	293K
Hollister Prep School (HPS)	186k	86K
Watsonville Prep School (WPS)	224k	165k
<b>Total</b>	720k	701k

- Charter Management Organization (CMO)
  - \$9k unfavorable variance in salaries and benefits due to increased responsibilities in some positions which warranted an increase
  - \$6k unfavorable variance in services due to a decrease in rent, budgeted an entire year for SO2 and moved out in September, and an increase in technology software and licensing
  
- Gilroy Prep School
  - \$250k favorable variance in Federal funding (ESSERII/III) due to moving more of the funding to this year and next and not funding year 3
  - \$136k unfavorable variance in salaries and benefits due to adding additional staff to mitigate learning loss and covid support at sites
    - 1 additional special education paraprofessional
    - 1 Covid designee office support
    - 1 additional crossing guard/yard duty
    - 1 shared staff member to oversee long term independent study
    - Expanded summer school staff
  - \$36k favorable variance in services due to technology software & licensing coming in lower than original budget
  
- Hollister Prep School
  - \$30k favorable variance in Federal funding (ESSERII/III) due to moving more of the funding to this year and next and not funding year 3



- \$166k unfavorable variance in salaries and benefits due to adding additional staff to mitigate learning loss and covid support at sites
  - 2 additional special education paraprofessional
  - 1 Covid designee office support
  - 1 shared staff member to oversee long term independent study
  - Expanded summer school staff
- \$40k unfavorable variance in services due to special education contract coming in much higher than budgeted for
- \$65k favorable variance in services due to technology software & licensing coming in lower than original budget
  
- Watsonville Prep School
  - \$200k favorable variance in Federal funding (ESSERII/III) due to moving more of the funding to this year and next and not funding year 3
  - \$205k unfavorable variance in salaries and benefits due to adding additional staff to mitigate learning loss and covid support at sites
    - 2 additional special education paraprofessional
    - 2 additional yard duty
    - 1 PE Coach
    - 1 shared staff member to oversee long term independent study
    - Expanded summer school staff
  - \$133 unfavorable variance in books and supplies due to additional technology needed (\$65k), classroom and non classroom furniture needed (\$58k), and Instructional material (\$9k)
  - \$79k favorable variance in services due to technology software & licensing coming in lower than originally budgeted (\$28k), special education contractors coming in lower than originally budgeted (\$30k) and operations R&M coming in lower than originally budgeted (\$25k)

Navigator Schools - 2021-22 Proposed Budget															
				GPS			HPS			WPS			CMO		
	Total 2021-22	Board Approved	% Change	Proposed	Board Approved	% Change	Proposed	Board Approved	% Change	Proposed	Board Approved	% Change	Proposed	Board Approved	% Change
	Proposed Budget	Budget	from	Budget	Budget	from	Budget	Budget	from	Budget	Budget	from	Budget	Budget	from
	2021-22	2020-21	2020-21	2021-22	2020-21	2020-21	2021-22	2020-21	2020-21	2021-22	2020-21	2018-19	2021-22	2020-21	2020-21
Enrollment Projection	1405	1301	7.99%	540	540	0.00%	540	540	0.00%	325	221				
<b>REVENUE:</b>															
LCFF Revenue	13,469,729	13,149,575	2.43%	4,940,034	4,725,123	4.55%	5,012,919	4,907,676	2.14%	3,516,776	2,361,341	48.93%	0	0	
Federal Revenue	1,960,415	2,038,470	-3.83%	670,334	1,124,870	-40.41%	680,481	913,600	-25.52%	609,600	1,079,844	-43.55%	0	0	
Other State Revenue	2,761,254	1,150,707	139.96%	968,992	642,538	50.81%	964,555	508,169	89.81%	827,707	218,112	279.49%	0	0	
Donations & Grants	715,500	913,802	-21.70%	7,500	8,802	-14.79%	7,500	5,000	50.00%	200,500	350,000	-42.71%	500,000	900,000	-44.44%
Other Revenue	110,929	60,000	84.88%	48,729	10,000	387.29%	20,000	7,000	185.71%	15,200	0	100.00%	27,000	43,000	-37.21%
CMO Management Fees	2,072,137	1,679,180	23.40%										2,072,137	1,679,180	23.40%
<b>REVENUE</b>	<b>21,089,964</b>	<b>18,991,734</b>	<b>11.05%</b>	<b>6,635,589</b>	<b>6,511,333</b>	<b>1.91%</b>	<b>6,685,455</b>	<b>6,341,445</b>	<b>5.42%</b>	<b>5,169,783</b>	<b>4,009,297</b>	<b>28.94%</b>	<b>2,599,137</b>	<b>2,622,180</b>	<b>-0.88%</b>
<b>EXPENDITURES:</b>															
Salaries	10,932,834	7,828,746	39.65%	3,500,463	3,126,997	11.94%	3,532,404	3,128,756	12.90%	2,390,528	1,732,355	37.99%	1,509,439	1,572,993	-4.04%
Benefits & Taxes	2,809,085	1,977,178	42.08%	854,713	767,965	11.30%	844,437	771,502	9.45%	651,695	443,967	46.79%	458,240	437,711	4.69%
Books & Supplies	1,243,740	1,209,717	2.81%	554,750	750,816	-26.11%	382,850	425,001	-9.92%	227,740	659,012	-65.44%	78,400	33,900	131.27%
Services & Other Operating Expens	3,245,329	1,782,539	82.06%	780,212	616,434	26.57%	939,919	812,673	15.66%	1,144,152	490,704	133.17%	381,046	353,432	7.81%
CMO Management Fees	2,072,137	1,348,592	53.65%	772,605	661,517	16.79%	782,809	687,075	13.93%	516,724	330,588	56.30%	0	0	0.00%
Capital Outlay	0	13,820	-100.00%	0	13,820	-100.00%	0	0	0.00%	0	329,652	-100.00%	0	0	0.00%
<b>EXPENDITURES</b>	<b>20,303,125</b>	<b>14,160,592</b>	<b>43.38%</b>	<b>6,462,743</b>	<b>5,937,549</b>	<b>8.85%</b>	<b>6,482,418</b>	<b>5,825,007</b>	<b>11.29%</b>	<b>4,930,839</b>	<b>3,986,278</b>	<b>23.70%</b>	<b>2,427,124</b>	<b>2,398,036</b>	<b>1.21%</b>
<b>REVENUE LESS EXPENDITURES</b>	<b>786,839</b>	<b>4,831,142</b>	<b>-83.71%</b>	<b>172,846</b>	<b>573,784</b>	<b>-69.88%</b>	<b>203,037</b>	<b>516,438</b>	<b>-60.69%</b>	<b>238,944</b>	<b>23,019</b>	<b>938.03%</b>	<b>172,013</b>	<b>224,144</b>	<b>-23.26%</b>
<b>GAAP Adjustments:</b>															
Revenue Less Expenditures	786,839			172,846			203,037			238,944			172,013		
Add back Capita Outlay to Net inc	0			0			0			0			0		
Subtract Depreciation Expense	-67,000			-35,000			-17,000			-15,000			0		
Net Income - GAAP Basis 2019-20	719,839			137,846			186,037			223,944			172,013		
<b>Projected Fund Balance at 6/30/21</b>	<b>6,169,302</b>			<b>2,442,089</b>			<b>2,476,603</b>			<b>420,594</b>			<b>830,016</b>		
<b>Projected Fund Balance at 6/30/22</b>	<b>6,956,141</b>			<b>2,614,935</b>			<b>2,679,640</b>			<b>659,538</b>			<b>1,002,029</b>		