



2020-21 Draft Budget Narrative  
 June 2020  
 Board of Directors Meeting

2020-21 Proposed Budget Narrative

	Net Income (GAAP)	Projected Beginning Fund Balance	Projected Ending Fund Balance
Charter Management Organization (CMO)	128K	426K	554K
Gilroy Prep School (GPS)	125K	2M	2.1M
Hollister Prep School (HPS)	14K	2M	2M
Watsonville Prep School (WPS)	163K	64K	226K
<b>Total</b>	<b>430K</b>	<b>4.5M</b>	<b>4.9M</b>

- CMO Proposed Budget
  - Donations & Grants total is 670k which includes \$600k of which is secured or probable and \$70k in general fundraising
  - Management fees are as follows:
    - HPS - 14% - down from 16% in 2019-20
    - GPS - 14%- down from 16% in 2019-20
    - WPS - 14% - remains the same
  - Salaries include a total of 15.95 Full Time Equivalent (FTE) compared to 17.75 FTEs in 2019-20
    - Eliminating Manager of Auxiliary Engagement position
    - Change in role from Director of Curriculum & Instruction to Model Implementation Coordinator
    - Eliminating Dissemination Associate
    - Adding .20 to CMO Custodial
  - There are no budgeted salary increases
  - Additional \$50k in 5821 “non-instructional consultant” for a fundraising consultant, which is offset by expected increase in donations.
  - Various reductions in travel, professional development, food, and other non-essential expenses

■ GPS Proposed Budget

- Using the latest Fiscal Crisis & Management Assistance Team (FCMAT) calculator for Local Control Funding Formula (LCFF) revenue which includes the state's -10% COLA (-7.7% after factoring in the previous projected 2.3% COLA increase)
  - Calculated with enrollment as 568 and ADA of 545
- GPS will staff a total of 63 FTEs compared to 63 FTEs in 2019-20
- There are no budgeted salary increases
- Field Trip expenses and revenues have been eliminated
- \$85k has been added to the 4502 "Operations - Supplies" for sanitizing supplies and personal protective equipment (PPE)
- 200 iPad replacements have been added in 4501 "Tech Supplies" at an expense of \$80k due to Gen 1 iPad becoming obsolete
  - unable to be updated
  - Apple will no longer support app updates
  - diminished battery life
- All 4720 "other food" expenses have been eliminated, with the exception of some budget for parent coffees or parent meetings
- Various reductions in travel, professional development and other non-essential expense

■ HPS Proposed Budget

- Using the latest Fiscal Crisis & Management Assistance Team (FCMAT) calculator for Local Control Funding Formula (LCFF) revenue which includes the state's -10% COLA (-7.7% after factoring in the previous projected 2.3% COLA increase)
  - Calculated with enrollment as 568 and ADA of 545
- HPS will staff a total of 63 FTEs compared to 62.55 FTEs in 2019-20
  - additional .40 to speech
- There are no budgeted salary increases
- Field Trip expenses and revenues have been eliminated
- \$85k has been added to the 4502 "Operations - Supplies" for sanitizing supplies and personal protective equipment (PPE)
- 100 iPad replacements have been added in 4501 "Tech Supplies" at an expense of \$40k due to Gen 1 iPad becoming obsolete
  - unable to be updated
  - Apple will no longer support app updates
  - diminished battery life
- All 4720 "other food" expenses have been eliminated, with the exception of some budget for parent coffees or parent meetings



- Various reductions in travel, professional development and other non-essential expenses
- WPS Proposed Budget
  - Using the latest FCMAT calculator for LCFF revenue which includes the state's -10% COLA (-7.7% after factoring in the previous projected 2.3% COLA increase)
    - Calculated with enrollment of 228 and ADA of 214
  - \$200k fundraising from Silicon School Fund, \$100k from The Louis Calder Foundation, and \$25k in general fundraising
  - WPS will staff a total of 39.85 FTEs compared to 26.70 FTEs in 2019-20 due to growing a grade level and 60 students
    - 2 Teachers
    - 1 SGI
    - 1 Teacher in Training
    - 3 Paraprofessionals (SPED)
    - 1 Assistant Office Manager (2nd site)
    - 1 Operations Lead (2nd site)
    - .50 Speech Intern
    - 2 FTE Yard Duty (due to split site)
    - 1 Food Service/Custodian (2nd site)
  - There are no budgeted salary increases
  - Field Trip expenses and revenues have been eliminated
  - \$45k has been added to the 4502 "Operations - Supplies" for sanitizing supplies and personal protective equipment (PPE)
  - All 4720 "other food" expenses have been eliminated, with the exception of some budget for parent coffees or parent meetings
  - Technology has been added to account for the incoming staff and students due to adding a grade level
  - Various reductions in travel, professional development and other non-essential expense

	2020-21				
	<b>Total Navi</b>	<b>GPS</b>	<b>HPS</b>	<b>WPS</b>	<b>CMO</b>
<b>Enrollment</b>	1,364	568	568	228	
<b>ADA</b>	GPS/HPS 96% WPS 94% of enrollment	545	545	214	
<b>REVENUE:</b>					
<b>Total 8000 · Gnl Purpose Entitlement LCFF</b>	<b>11,843,462</b>	<b>4,698,880</b>	<b>4,839,878</b>	<b>2,304,704</b>	<b>0</b>
<b>Total 8100 · 8299 Federal Revenue</b>	<b>1,276,509</b>	<b>399,931</b>	<b>304,898</b>	<b>571,680</b>	<b>0</b>
<b>Total 8300 · 8599 State Revenues</b>	<b>1,070,361</b>	<b>457,228</b>	<b>424,865</b>	<b>188,268</b>	<b>0</b>
<b>Total 8600 · 8699 Other Local Revenue</b>	<b>1,836,671</b>	<b>87,307</b>	<b>49,537</b>	<b>18,742</b>	<b>1,681,085</b>
<b>Total 8800-89 · Donations/Fundraising</b>	<b>1,039,300</b>	<b>6,800</b>	<b>37,500</b>	<b>325,000</b>	<b>670,000</b>
<b>Total Revenue</b>	<b>17,066,303</b>	<b>5,650,146</b>	<b>5,656,678</b>	<b>3,408,394</b>	<b>2,351,085</b>
<b>EXPENSES:</b>					
<b>Total 1000 - 2999 Salaries</b>	<b>9,260,385</b>	<b>3,048,457</b>	<b>3,012,851</b>	<b>1,671,084</b>	<b>1,527,993</b>
<b>Total 3000 - 3999 Taxes &amp; benefits</b>	<b>2,381,555</b>	<b>753,192</b>	<b>756,823</b>	<b>436,945</b>	<b>434,595</b>
<b>Total 4000 · 4999 Books &amp; Supplies</b>	<b>1,265,426</b>	<b>472,163</b>	<b>399,890</b>	<b>378,473</b>	<b>14,900</b>
<b>Total 5000 · 5999 Services &amp; Other Oper. Exp</b>	<b>3,729,180</b>	<b>1,251,490</b>	<b>1,473,122</b>	<b>759,137</b>	<b>245,432</b>
<b>TOTAL EXPENSES</b>	<b>16,636,546</b>	<b>5,525,302</b>	<b>5,642,686</b>	<b>3,245,639</b>	<b>2,222,920</b>
<b>NET REVENUE</b>	<b>429,756</b>	<b>124,844</b>	<b>13,992</b>	<b>162,755</b>	<b>128,165</b>
<b>Beginning of Year Fund Balance</b>	4,502,283	2,018,685	1,993,748	63,595	426,255
<b>End of Year Fund Balance</b>	4,932,039	2,143,529	2,007,740	226,350	554,420
		3% of expenses			
	GPS	165,759			
	HPS	169,281			
	WPS	97,369			
	CMO	66,688			