



2019-20 Preliminary Budget Narrative  
 April 29, 2019  
 Board of Directors Meeting

2019-20 Preliminary Budget Narrative

	Net Income (GAAP)	Projected Beginning Fund Balance	Projected Ending Fund Balance
CMO	43K	331K	374K
Gilroy Prep	229K	1.8M	2.0M
Hollister Prep	176K	1.9M	2.1M
Watsonville Prep	14K	155K	178K
<b>Total</b>	<b>429K</b>	<b>4.2M</b>	<b>4.6M</b>

■ CMO Preliminary Budget

- Donations & Grants total is \$360k which includes \$300,000 from Charter School Growth Fund and \$60,000 in general fundraising
- Management fees are as follows:
  - HPS - 16%
  - GPS - 16%
  - WPS - 14%
- Salaries include a total of 15.25 FTEs compared to 15.45 FTEs in 2018-19
  - Adding a “Manager of Auxiliary Engagement” position
  - Removing the Innovation Fellow position
  - Director of Student Services FTE lowered to .10
- Includes a 3% increase in salaries
- Includes an additional \$25,000 in potential unforeseen expenses

■ Gilroy Prep School Preliminary Budget

- Using the latest FCMAT calculator for LCFF revenue
- Added an additional \$105k for fundraising. \$30,000 for general fundraising and \$75,000 fundraising for Teacher on Special Assignment (TOSA) to support middle school coaching and curriculum
- GPS will staff a total of 63.10 FTEs compared to 61.80 FTEs in 2018-19



- Adding a school site Psychologist at .40 FTE will be added which will eliminate the need to contract out for services
  - Adding a Student Services Coordinator at .40 FTE
  - Adding .40 to Counselor position to bring the position to 1 FTE
  - Adding 1 FTE TOSA to support middle school
  - Eliminating 1 FTE instructional support position
- Hollister Prep School Preliminary Budget
- Using the latest FCMAT calculator for LCFF revenue
  - Added an additional \$105k for fundraising. \$30,000 for general fundraising and \$75,000 fundraising for Teacher on Special Assignment (TOSA) to support middle school coaching and curriculum
  - Adding a grade level with 60 students
  - HPS will staff a total of 60.85 FTEs compared to 54.10 FTE in 2018-19
    - Adding 2 FTE teachers
    - Adding 1 FTE SGI
    - Adding 1 FTE Groundskeeper/Janitor
    - Adding a school site Psychologist at .40 FTE will be added which will eliminate the need to contract out for services
    - Adding a Student Services Coordinator at .40 FTE
    - Adding 1 FTE TOSA to support middle school
    - Adding an additional .50 for counseling position to bring the position to 1 FTE
    - Adding a .50 yard duty position
- Watsonville Prep School Preliminary Budget
- Using the latest FCMAT calculator for LCFF revenue
  - \$300k fundraising from Silicon School Fund (already committed) and \$50k general fundraising
  - Will open August 2019 with 120 students in grades K-2
  - WPS will staff a total of 23.80 FTEs

Navigator Schools - 2019-20 Preliminary Budget

	Total 2019-20	Change from	GPS 2019-20	Change from	HPS 2019-20	Change from	WPS 2019-20	Change from	CMO 2019-20	Change from
	<u>Budget</u>	<u>2018-19</u>	<u>Budget</u>	<u>2018-19</u>	<u>Budget</u>	<u>2018-19</u>	<u>Budget</u>	<u>2018-19</u>	<u>Budget</u>	<u>2018-19</u>
<i>Enrollment Projection</i>	1260	240	540	0	540	60	180	0		
<b>REVENUE:</b>										
LCFF Revenue	11,776,746	2,778,014	4,826,788	193,690	5,079,315	713,681	1,870,643	0	0	0
Federal Revenue	718,271	-5,563	322,456	16,376	197,373	-21,939	198,442	0	0	0
Other State Revenue	957,797	-168,196	418,927	-88,576	396,406	-79,620	142,464	0	0	0
Donations & Grants	923,300	-91,700	108,300	108,300	105,000	105,000	350,000	0	360,000	-305,000
Other Revenue	191,530	113,245	110,670	110,670	73,517	1,960	6,428	0	915	615
CMO Management Fees	1,888,866	1,529,785							1,888,866	1,529,785
<b>REVENUE</b>	<b>16,456,510</b>	<b>4,155,585</b>	<b>5,787,141</b>	<b>340,460</b>	<b>5,851,611</b>	<b>719,082</b>	<b>2,567,977</b>	<b>0</b>	<b>2,249,781</b>	<b>54,696</b>
<b>EXPENDITURES:</b>										
Salaries	8,466,600	764,786	2,958,541	171,510	2,917,252	553,043	1,098,194	0	1,492,613	40,233
Benefits & Taxes	2,302,770	179,009	817,798	50,352	783,595	122,563	311,499	0	389,878	6,094
Books & Supplies	1,212,678	-87,327	339,417	-67,945	373,310	-4,278	468,355	0	31,596	-15,104
Services & Other Operating Expense	2,060,710	113,953	634,666	58,602	771,477	56,389	362,297	0	292,270	-1,038
CMO Management Fees	1,888,866	55,191	772,286	-15,341	812,690	70,532	303,890	0	0	0
Capital Outlay	40,000	-60,000	15,000	0	15,000	-60,000	10,000	0	0	0
<b>EXPENDITURES</b>	<b>15,971,624</b>	<b>965,612</b>	<b>5,537,708</b>	<b>197,178</b>	<b>5,673,324</b>	<b>738,249</b>	<b>2,554,235</b>	<b>0</b>	<b>2,206,357</b>	<b>30,185</b>
<b>REVENUE LESS EXPENDITURES</b>	<b>484,886</b>	<b>3,189,973</b>	<b>249,433</b>	<b>143,282</b>	<b>178,287</b>	<b>-19,167</b>	<b>13,742</b>	<b>0</b>	<b>43,424</b>	<b>24,511</b>
<u>GAAP Adjustments:</u>										
Revenue Less Expenditures	484,886		249,433		178,287		13,742		43,424	
Add back Capita Outlay to Net income	0		15,000		15,000		10,000		0	
Subtract Depreciation Expense	-52,000		-35,000		-17,000		0		0	
Net Income - GAAP Basis 2019-20	429,462		229,433		176,287		23,742		43,424	
<b>Projected Fund Balance at 6/30/19</b>	<u>4,162,356</u>		<u>1,797,306</u>		<u>1,879,508</u>		<u>154,854</u>		<u>330,688</u>	
<b>Projected Fund Balance at 6/30/20</b>	<u>4,591,818</u>		<u>2,026,739</u>		<u>2,055,795</u>		<u>178,596</u>		<u>374,112</u>	