Navigator Schools

Development Committee Meeting

Date and Time

Thursday September 18, 2025 at 4:00 PM PDT

This meeting will be held in compliance with modified Brown Act requirements as outlined in Executive Order N-25-20.

Individuals in need of a disability-related accommodation, modification, or auxiliary aid/service, should direct requests via e-mail to Ami Ortiz, Director of Compliance & Operations.

Join Zoom Meeting

https://navigatorschools.zoom.us/j/96250192906

Meeting ID: 962 5019 2906
Passcode: 733356

Agenda

		Purpose	Presenter	Time
I.	**Opening Items**			**4:00 PM**
	A. Call the Meeting to Order		Chuck Daggs	1 m

		Purpose	Presenter	Time
	Chuck Daggs, Committee Chair, will call the meeting to order.			
B.	Record Attendance & Guests	Vote	Chuck Daggs	1 m
	The Committee Chair will identify guests and hold a roll-call vote to take attendance.			
C.	Approve Minutes from Prior Meeting	Approve Minutes	Chuck Daggs	1 m
	Committee members will participate in a roll-call vote on the approval of prior minutes. Approve minutes for Development Committee Meeting on April 24, 2025			
D.	Public Comments		Chuck Daggs	3 m
	The Committee Chair will review requests for public comments (if any).			
E.	Thoughts and Updates from the Committee Chair		Chuck Daggs	3 m
	The Committee Chair will offer general thoughts and updates concerning the Development Committee.			
F.	Opening Comments from the Development Officer		Shun Dorsey	3 m
	Shun Dorsey, Development Officer of Navigator Schools, will provide brief general opening comments and an overview concerning the items on the Committee agenda.			
II.	**Development**			**4:12 PM**
A.	Fundraising Policy	Vote	Shun Dorsey	15 m
	Shun Dorsey, Development Officer of Navigator Schools, will present the Fundraising Policy to the Committee and will ask for a vote recommending the policy for approval to the Governance Committee.			
B.	Development Snapshot: Progress to Date	FYI	Shun Dorsey	15 m
	Shun Dorsey, Development Officer of Navigator Schools, will provide the Committee with year-to-date highlights and progress against Navigator's fundraising goal.			
C.	Strategic Fundraising Targets for Fiscal Year 2025-26	FYI	Shun Dorsey	15 m
	Shun Dorsey, Development Officer of Navigator Schools, will highlight Navigator Schools' segmented fundraising targets for fiscal year 2025-26.			

		Purpose	Presenter	Time
D.	Grants Calendar, Fundraising Strategies, and Pipeline Update	Discuss	Shun Dorsey	15 m

Shun Dorsey, Development Officer of Navigator Schools, will lead the Committee in a discussion concerning the following:

1. Donor Cultivation Events
2. Digital Giving Strategy
3. School Expansion Strategy

E.	Board Engagement and Stewardship Plan	Discuss	Shun Dorsey	15 m

Shun Dorsey, Development Officer of Navigator Schools, will lead the Committee in a discussion concerning Navigator Schools' shift from "Askers" to "Advocates and Openers."

III. Closing Items — 5:27 PM

A.	Confirm Next Committee Meeting	Discuss	Chuck Daggs	2 m

The Committee will discuss and confirm the date and time of its next meeting.

B.	Adjourn Meeting	Vote	Chuck Daggs	1 m

Members will vote on the approval of meeting adjournment.