



Navigator Schools

Development Committee Meeting

Date and Time

Thursday September 18, 2025 at 4:00 PM PDT

This meeting will be held in compliance with modified Brown Act requirements as outlined in Executive Order [N-25-20](#).

Individuals in need of a disability-related accommodation, modification, or auxiliary aid/service, should direct requests [via e-mail](#) to Ami Ortiz, Director of Compliance & Operations.

Join Zoom Meeting

<https://navigatorschools.zoom.us/j/96250192906>

Meeting ID: 962 5019 2906

Passcode: 733356

Agenda

	Purpose	Presenter	Time
I. Opening Items			4:00 PM
A. Call the Meeting to Order		Chuck Daggs	1 m

	Purpose	Presenter	Time
Chuck Daggs, Committee Chair, will call the meeting to order.			
B. Record Attendance & Guests	Vote	Chuck Daggs	1 m
The Committee Chair will identify guests and hold a roll-call vote to take attendance.			
C. Approve Minutes from Prior Meeting	Approve Minutes	Chuck Daggs	1 m
Committee members will participate in a roll-call vote on the approval of prior minutes.			
Approve minutes for Development Committee Meeting on April 24, 2025			
D. Public Comments		Chuck Daggs	3 m
The Committee Chair will review requests for public comments (if any).			
E. Thoughts and Updates from the Committee Chair		Chuck Daggs	3 m
The Committee Chair will offer general thoughts and updates concerning the Development Committee.			
F. Opening Comments from the Development Officer		Shun Dorsey	3 m
Shun Dorsey, Development Officer of Navigator Schools, will provide brief general opening comments and an overview concerning the items on the Committee agenda.			

II. Development 4:12 PM

A. Fundraising Policy	Vote	Shun Dorsey	15 m
Shun Dorsey, Development Officer of Navigator Schools, will present the Fundraising Policy to the Committee and will ask for a vote recommending the policy for approval to the Governance Committee.			
B. Development Snapshot: Progress to Date	FYI	Shun Dorsey	15 m
Shun Dorsey, Development Officer of Navigator Schools, will provide the Committee with year-to-date highlights and progress against Navigator's fundraising goal.			
C. Strategic Fundraising Targets for Fiscal Year 2025-26	FYI	Shun Dorsey	15 m
Shun Dorsey, Development Officer of Navigator Schools, will highlight Navigator Schools' segmented fundraising targets for fiscal year 2025-26.			

	Purpose	Presenter	Time
D. Grants Calendar, Fundraising Strategies, and Pipeline Update Shun Dorsey, Development Officer of Navigator Schools, will lead the Committee in a discussion concerning the following: 1. Donor Cultivation Events 2. Digital Giving Strategy 3. School Expansion Strategy	Discuss	Shun Dorsey	15 m
E. Board Engagement and Stewardship Plan Shun Dorsey, Development Officer of Navigator Schools, will lead the Committee in a discussion concerning Navigator Schools' shift from "Askers" to "Advocates and Openers."	Discuss	Shun Dorsey	15 m
III. Closing Items			5:27 PM
A. Confirm Next Committee Meeting The Committee will discuss and confirm the date and time of its next meeting.	Discuss	Chuck Daggs	2 m
B. Adjourn Meeting Members will vote on the approval of meeting adjournment.	Vote	Chuck Daggs	1 m