



Joe Schickman <joe.schickman@aimschools.org>

Fwd: EdTec Back-Office Services Proposal for American Indian Model Schools

1 message

Finance Department <finance@aimschools.org>
To: joe.schickman@aimschools.org

Mon, Jun 18, 2018 at 11:15 AM

Received Friday night

----- Forwarded message -----

From: **Stephanie Cho** <StephanieC@edtec.com>

Date: Fri, Jun 15, 2018 at 8:11 PM

Subject: EdTec Back-Office Services Proposal for American Indian Model Schools

To: "finance@aimschools.org" <finance@aimschools.org>

Cc: Maya Woods-Cadiz <maya.woods-cadiz@aimschools.org>, Mark Campo <mark@edtec.com>, Peter Laub <peter@edtec.com>

Hello Maya,

Following up on our recent conversations, please find EdTec's back-office services proposal attached for American Indian Model Schools' consideration. Please send me a quick reply to confirm that you received the proposal.

Thank you for taking the time to speak with me, Mark and Peter over the past few weeks. We've enjoyed our conversations with you and your finance committee and are very excited at the potential of supporting AIMS.

If you'd like, we can get on a call to walk through the proposal together and discuss any remaining questions you might have on Monday or Tuesday before you come to a final decision on a partner at Tuesday evening's board meeting. I will be at the national charter schools conference on Monday and Tuesday, but Mark, copied here, can be reached to discuss the proposal, and I will be available intermittently by email and cell phone both days.

Please note that based on our conversation, we have made the attendance & data support scope optional, since you currently have resources in house doing this work. Should your team need any support in this area, EdTec could provide support upon AIMS' request on an hourly time and materials basis. In addition, as we touched upon during our discovery call, EdTec would propose to begin providing payroll support to AIMS no earlier than the mid-month payroll cycle in August due to lead times required to properly transition AIMS from its current payroll platform to Paylocity. If necessary, we could also consider starting the payroll support by the end-of-month cycle in July.

We strongly encourage you to contact any of our partner schools for a reference to hear about their experience in working with EdTec, our expertise, and the level of support we provide. While you can of course call any of the schools included in the [Client References Appendix VI](#) of the attached proposal (pages 56-58), we've highlighted three clients below that are multisite, serve several grade spans, and have recently received or are currently receiving a similar service scope to that which we are proposing to AIMS.

Partner School References:

▪ **Alpha Public Schools**

Located in Santa Clara County

4 charters

Grades K-12

1500+ students

Main Contact:

Damone Jordan

Director of Finance

(408) 780-4220

Djordan@alphapublicschools.org

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▪ **Community Learning Center Schools**

Located in Alameda County

2 charters

Grades K-12

870+ students

Main Contact:

Annalisa Moore

Executive Director

6/18/2018

American Indian Model Schools Mail - Fwd: EdTec Back-Office Services Proposal for American Indian Model Schools

(510) 263-9266

annalisa.moore@clcshools.org

▪ **The Academies CMO**

Located in Tulare County

2 charters

Grades K-8

500+ students

Main Contact:

Ruth Dutton

Superintendent

(559) 730-7422

rdutton@sycamorevalleyacademy.org

Thanks very much for giving EdTec the opportunity to present our company and services offering. We are very excited at the prospect of partnering with AIMS!

Best,

Stephanie

stephanie cho | senior business development manager | **edtec inc**

Business and Development Specialists for Charter Schools

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 **EdTec Back-Office Svcs Proposal for AIMS-06.15.2018.pdf**
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