



Joe Schickman <joe.schickman@aimschools.org>

Fwd: CSMC proposal for back office services to American Indian Model Schools

1 message

Finance Department <finance@aimschools.org>
To: joe.schickman@aimschools.org

Mon, Jun 18, 2018 at 11:04 AM

from Friday response CSMC

----- Forwarded message -----

From: **Nick Driver** <ndriver@csmci.com>

Date: Fri, Jun 15, 2018 at 5:12 PM

Subject: CSMC proposal for back office services to American Indian Model Schools

To: "finance@aimschools.org" <finance@aimschools.org>

Dear Superintendent Woods-Cadiz and Director Edington,

On behalf of CSMC, it is with great pleasure that I submit for your and your board's consideration these proposals for services.

We believe that we have given full answers to your addendum, found on pages 4 and 5 of your RFP. Please let us know if you would like greater clarity. We have many examples that we can demonstrate to you at your convenience.

We have also elected to add multiple additional services beyond what the RFP requested. One service, our LCAP Expense Tracker, will assist your staff in aligning expenses with your LCAP goals throughout the year. Most of these other additional services are outlined in a separate Trainings and Consultations section of the proposal, as well as in the main response to your questions.

We are very grateful for the multiple consultations and reviews you have provided to our team. We recognize that these have allowed us to put our best foot forward in our final submission.

At your direction, we have submitted two different pricing and time structures:

1. One rate for services for 2018-19

2. A discounted services rate for 2018-21

We humbly request that you consider our proposal, and continue to partner with us, preferably for the next three years. However, if you choose to move to another provider, we will, as you requested, invoice you for the next two months on a month to month basis at the one year rate we are proposing. If, as we hope, you choose the three-year agreement, we will offer you a credit on the amount you have already paid us at the one year amount.

Finally, we assume that you would like us to present our proposal at your board meeting on Tuesday. Please let us know if that is correct. If so, I will be the one presenting our proposal to you.

Best,

Nick

Nick Driver

Vice President, Strategic Development

CSMC

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[Charter Vision](#): CSMC brings online, 24/7 transparency to your school's finances

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