



**Maya Woods-Cadiz**

*Superintendent*

AIMS K-12 College Prep Charter District  
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Executive Summary: Proposal to Engage Seth Feldman, EdD, Esq. for Consultancy Services

Date: September 4, 2024

To: Board of Directors, AIMS K12 College Prep Charter Schools

From: Superintendent Woods-Cadiz

Subject: Proposal to Engage Seth Feldman, Esq. as Legal and Compliance Consultant

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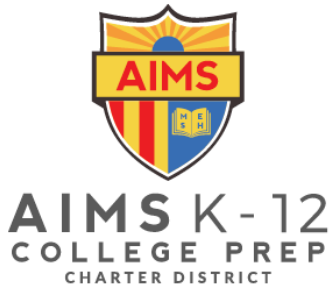
In our commitment to uphold the highest compliance, governance, and operational excellence standards, I propose we engage Seth Feldman, Esq., as a consultant for AIMS K12 College Prep Charter Schools. This partnership will provide us with expert legal and strategic guidance in areas critical to our institution's success.

#### Key Benefits

- **Comprehensive Expertise:** Seth Feldman offers extensive knowledge in charter school compliance, education law, employment law, real estate, contracts, regulatory compliance, intellectual property, risk management, and litigation support. His broad expertise ensures that AIMS receives comprehensive legal and operational advice tailored to our needs.
- **Cost-Effective Solution:** By engaging a consultant rather than hiring full-time staff, AIMS can efficiently manage costs while accessing high-caliber legal support. With flexible billing options, Seth's competitive hourly rate of \$250 ensures fiscal responsibility by only incurring expenses for services rendered.
- **Proactive Risk Management:** Seth's guidance will enable AIMS to implement preventative measures, effectively mitigating potential legal and financial risks. His expertise in risk management and liability will be instrumental in safeguarding our institution's interests.
- **Enhanced Governance and Compliance:** Seth's insights into charter school governance and compliance will strengthen our operational frameworks and ensure adherence to all relevant legal and regulatory requirements.
- **Litigation Support:** Acting as a liaison between AIMS and litigation counsel, Seth will provide critical support in legal disputes, advocate on our behalf, and work towards favorable outcomes.

#### Strategic Opportunities

- **Expansion and Growth:** With Seth's advice on real estate and facilities, AIMS can explore opportunities for expansion, including opening new schools in different states.
- **Improved Operational Efficiency:** AIMS can achieve more efficient and transparent operations by enhancing governance structures and compliance protocols.



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## Potential Challenges

- Conflict of Interest: Seth's position as a charter executive in Oakland may present conflicts of interest. However, the agreement includes measures to address and resolve any such issues promptly.
- Jurisdictional Limitations: Seth can only provide general legal counsel in the jurisdictions where he is licensed. We will need to consider additional counsel if we expand into areas beyond his jurisdiction.

Engaging Seth Feldman as a consultant is a strategic decision that aligns with AIMS's goals of maintaining high compliance standards, governance, and operational efficiency. His expertise will be instrumental in navigating the complex legal landscape of charter schools, ultimately supporting our mission to provide exceptional education.

## Recommendation

I recommend the Board of Directors approve this consultancy agreement to leverage Seth Feldman's expertise to benefit AIMS K12 College Prep Charter Schools.

## Next Steps

Upon approval, we will proceed with finalizing the consulting agreement and establish a timeline for the commencement of services on September 1, 2024.

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## Approval

[Signature Line for Board Approval]

Date of Approval: [Insert Date]