



# AIMS K-12 College Prep Charter District Board Submission Cover Letter

## Submitter Information

Full Name: Christopher Ahmad  
Position/Title: Director  
Department: Academic Data & Performance  
Date of Submission (MM/DD/YYYY): 5/14/24

## Item Details

Title of Item: Air Reading Quote for AIMS College Prep Middle School  
Is this item a:  New Submission  
 Renewal  
If Renewal: Please summarize any changes from the previous submission:  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

## Approvals

Has this item been reviewed by:

- Superintendent
- Chief Business Officer (CBO) (If budget changes)
- Director of Compliance (If plan changes)
- Neither

## Committee Review

Has this item been through the appropriate committee review process?

- Yes       No

If yes: Please specify which committee(s) and provide minutes or approval documentation:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

If no: Explain why:

## Deadline Information

Is there a submission deadline for this item?

- Yes       No

If yes: Please indicate the deadline date (MM/DD/YYYY): 6/30/2024

## Financial Information (if applicable):

Total Cost: \$ 101,800

Is this expenditure included in the annual budget?

- Yes       No

Please specify in which plan this expense is indicated:

- SPSA       LCAP       Other: ELOP



**Payment to**

Company Air Education Inc  
Address 220 Cupertino Way  
San Mateo, CA 94403  
Phone (469) 288 - 5290  
Email support@airreadingclass.com

**Quote No. 25827\*\***

Account AIMS Middle School College Prep  
Address 171 12th St  
Oakland, CA 94607

Contact Marisol Magana  
Email marisol.magana@aimsk12.org

Product	Quantity	Time*	Price	Amount
Air Reading High-Impact Small-group Reading Instruction	4,000 student sessions with up to 3 students/group (e.g. 100 students for 40 sessions per student)	'23-'24 school year	\$25 per student per session	\$100,000.00
<u>Curriculum Fee</u>	100 students		\$25 per student	\$2,500.00 (waived)
<u>Implementation Fee</u>	100+ students		\$2000 one-time	\$2,000.00 (waived)
<u>Platform Fee</u>	100 students		\$10 per student	\$1,000.00 (waived)
<u>Headphones (mic, noise cancellation)</u>	120		\$15 per headphone	\$1800.00

Domestic ACH / Wire  
Routing number (Column NA - Brex): **121145349**  
Account number: **541666000T346208**

**TOTAL**  
**\$107,300**  
**\$101,800**  
**(\$5,500 off)**

**\*\*Platform and implementation fees waived.**

To accept this quote, please sign below to authorize. By accepting the quote, you agree to the Terms of Services and Privacy Policy linked within and available at the Air Reading website at [www.AirReading.com](http://www.AirReading.com).

Quote Authorized By:

Name: \_\_\_\_\_ Signature: \_\_\_\_\_ Date: \_\_\_\_\_