

# Proposal for American Indian Model Schools

171 12th St, Oakland, CA 94607

## Current State

CURRENT Equipment	Mo. Lease Cost	BW Avg Mo Usage	Color Avg Mo Usage	BW Cost Per Copy	Color Cost Per Copy	Total Monthly Cost
D95 - BG295541 (2nd Floor)	\$ 327.69	135,000	0	\$ 0.0058	\$ -	\$ 1,110.69

## Proposed Upgrade - 60 Month FMV Lease

NEW Equipment	Mo. Lease Cost	BW Avg Mo Usage	Color Avg Mo Usage	BW Cost Per Copy	Color Cost Per Copy	Total Monthly Cost
PrimeLink B9100	\$ 405.69	135,000	0	\$ 0.0039	\$ -	\$ 932.19

<b>Monthly Savings</b>	<b>\$</b>	<b>178.50</b>
<b>Annual Savings</b>	<b>\$</b>	<b>2,142.00</b>
<b>60 Month Savings</b>	<b>\$</b>	<b>10,710.00</b>

### Highlights/Benefits



**Xerox PrimeLink - Mono Light Production**

- Speed of 100 pages per minute
- Production Ready Finisher w/50-sheet stapling and 2/3 hole-punch
- High Capacity Tray holds additional 4,000 sheets of paper
- Same footprint and electrical requirements as current D95
- Sustainability: ENERGY Star and EPEAT Silver Certified

### Service Contract

Our comprehensive service contract includes Xerox consumables, telephone support and on-site maintenance of your equipment. This service contract covers parts, labor and travel. It includes the print engine and associated connection.

The proposed recommendation includes removing the current leased device, and installation of the new Xerox equipment.

This quote is valid until 4/30/21 and is subject to change at that time.

Please contact me if you have any questions

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