

An aerial night view of a city, likely New York City, with a network overlay of white lines and dots connecting various points across the cityscape. A bright blue light source is visible in the upper right corner.

# American Indian Model Schools

## Xerox Fleet Upgrades

April 15<sup>th</sup>, 2021

Presented by: Tiffany Tung

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# Current State

171 12<sup>th</sup> St

Model	SN	Monthly Lease Payment	Average Monthly Volume	Cost Per Copy	Average Monthly Meter Charges	Average Monthly Spend
D125	BG0978078	\$ 598.22	170,000	\$0.0050	\$ 850.00	\$ 1,448.22
D95	BG2955541	\$ 327.69	135,000	\$0.0058	\$ 783.00	\$ 1,110.69
B8075	3AG889174	\$ 163.40	20,000	\$0.0058	\$ 116.00	\$ 279.40
WC5955	A2M654507	\$ 150.10	8,759	\$0.0063	\$ 55.18	\$ 205.28
D110	BG0977716	\$ 434.20	43,000	\$0.0058	\$ 249.40	\$ 683.60
		<b>\$ 1,673.61</b>			<b>\$ 2,053.58</b>	<b>\$ 3,727.19</b>

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# Option 1

Replace WC5955-A2M654507  
with **AltaLink B8155**

171 12<sup>th</sup> St

Model	Monthly Lease Payment	Average Monthly Volume	Cost Per Copy	Average Monthly Meter Charges	Average Monthly Spend
D125	\$ 598.22	170,000	\$0.0050	\$ 850.00	\$ 1,448.22
D95	\$ 327.69	135,000	\$0.0058	\$ 783.00	\$ 1,110.69
B8075	\$ 163.40	20,000	\$0.0058	\$ 116.00	\$ 279.40
B8155	\$ 170.96	8,759	\$0.0050	\$ 43.80	\$ 214.76
D110	\$ 434.20	43,000	\$0.0058	\$ 249.40	\$ 683.60
	<b>\$ 1,694.47</b>			<b>\$ 2,042.20</b>	<b>\$ 3,736.67</b>

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# Option 2

Replace WC5955-A2M654507  
with **AltaLink B8170**

171 12<sup>th</sup> St

Model	Monthly Lease Payment	Average Monthly Volume	Cost Per Copy	Average Monthly Meter Charges	Average Monthly Spend
D125	\$ 598.22	170,000	\$0.0050	\$ 850.00	\$ 1,448.22
D95	\$ 327.69	135,000	\$0.0058	\$ 783.00	\$ 1,110.69
B8075	\$ 163.40	20,000	\$0.0058	\$ 116.00	\$ 279.40
B8170	\$ 213.21	8,759	\$0.0050	\$ 43.80	\$ 257.01
D110	\$ 434.20	43,000	\$0.0058	\$ 249.40	\$ 683.60
	<b>\$ 1,736.72</b>			<b>\$ 2,042.20</b>	<b>\$ 3,778.92</b>

# Option 3

Replace WC5955-A2M654507  
with **AltaLink B9100**

171 12<sup>th</sup> St

Model	Monthly Lease Payment	Average Monthly Volume	Cost Per Copy	Average Monthly Meter Charges	Average Monthly Spend
D125	\$ 598.22	170,000	\$0.0050	\$ 850.00	\$ 1,448.22
D95	\$ 327.69	135,000	\$0.0058	\$ 783.00	\$ 1,110.69
B8075	\$ 163.40	20,000	\$0.0058	\$ 116.00	\$ 279.40
B9100	\$ 405.69	8,759	\$0.0039	\$ 34.16	\$ 439.85
D110	\$ 434.20	43,000	\$0.0058	\$ 249.40	\$ 683.60
	<b>\$ 1,929.20</b>			<b>\$ 2,032.56</b>	<b>\$ 3,961.76</b>

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# Current State

746 Grand Ave

Model	SN	Monthly Lease Payment	Average Monthly Volume	Cost Per Copy	Average Monthly Meter Charges	Average Monthly Spend
WC5955	A2M640115	\$ 150.10	8,962	\$0.0113	\$ 101.27	\$ 251.37
WC5875	EX9306183	\$ 207.33	25,340	\$0.0063	\$ 159.64	\$ 366.97
D95	BG2953187	\$ 297.18	66,000	\$0.0058	\$ 382.80	\$ 679.98
		<b>\$ 654.61</b>			<b>\$ 643.71</b>	<b>\$ 1,298.32</b>

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# Full Fleet Replacement

-Replace WC5955-A2M640115 with **AltaLink B8155**

-Replace WC5875-EX9306183 with **AltaLink B8170**

-Replace D95-BG2953187 with **PrimeLink B9100**

**746 Grand Ave**

Model	Monthly Lease Payment	Average Monthly Volume	Cost Per Copy	Average Monthly Meter Charges	Average Monthly Spend
B8155	\$ 170.96	8,962	\$0.0050	\$ 44.81	\$ 215.77
B8170	\$ 213.21	25,340	\$0.0050	\$ 126.70	\$ 339.91
B9100	\$ 405.69	66,000	\$0.0039	\$ 257.40	\$ 663.09
	<b>\$ 789.86</b>			<b>\$ 428.91</b>	<b>\$ 1,218.77</b>

# Xerox Models



Primary Uses of Cash



- Capital Expenditures
- Acquisitions
- Dividends
- Share Repurchases

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# Xerox AltaLink B8155

- Speed up to 55ppm black-and-white
- Print Resolution: 1200 x 2400 dpi
- Duplex Automatic Document Feeder
- Office Finisher w/50-sheet stapling and 2/3 hole punch
- Scan to Mailbox, Scan to USB, Scan to Email, Scan to Network
- File Formats: PDF, PDF/A, XPS, JPEG, TIFF, Searchable PDF
- HDD Overwrite, 256 bit Encryption, Common Criteria Certification, Secure Print, Secure Fax, Secure Scan, Secure Email



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# Xerox AltaLink B8170

- Speed up to 72ppm black-and-white
- Print Resolution: 1200 x 2400 dpi
- Duplex Automatic Document Feeder
- Business Ready Finisher w/50-sheet stapling and 2/3 hole punch
- Scan to Mailbox, Scan to USB, Scan to Email, Scan to Network
- File Formats: PDF, PDF/A, XPS, JPEG, TIFF, Searchable PDF
- HDD Overwrite, 256 bit Encryption, Common Criteria Certification, Secure Print, Secure Fax, Secure Scan, Secure Email



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# Xerox PrimeLink B9100

- Speed up to 100ppm black-and-white
- Print Resolution: 2400 x 2400 dpi
- Duplex Automatic Document Feeder
- Production Ready Finisher w/50-sheet stapling and 2/3 hole punch
- High-Capacity Tray supports additional 4,000 sheets of paper
- Scan to Mailbox, Scan to USB, Scan to Email, Scan to Network
- File Formats: PDF, PDF/A, XPS, JPEG, TIFF, Searchable PDF
- HDD Overwrite, 256 bit Encryption, Common Criteria Certification, Secure Print, Secure Fax, Secure Scan, Secure Email



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# Electrical Requirements

Primary Uses of Cash







- Capital Expenditures
- Acquisitions
- Dividends
- Share Repurchases





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**171 12<sup>th</sup> St:** Will need to verify if moving up to B8170. Changes will be required if moving up to B9100

**746 Grand Ave:** No changes needed. Required electrical already in place.

Mainframe Prod. code	
	
Voltage	110-127 VAC
Amperage	15 AMP
Xerox Recept. part #	544P99010
Receptacle NEMA #	5-15R
Repectacle Photo	
Dimensions Base Config.	W 24.4" (620 mm)
	D 28.5" (723 mm)

Mainframe Prod. code	
	
Voltage	110-127 VAC
Amperage	20 AMP
Xerox Recept. part #	544P99009
Receptacle NEMA #	5-20R
Repectacle Photo	
Dimensions Base Config.	W 33.5"(850 mm)
	D 31.2"(793 mm)

Mainframe Prod. code		ECQ	Production Ready Finisher
			
Voltage	200-240 VAC		110-127
Amperage	15 AMP		15 AMP
Xerox Recept. part #	544P24171		544P99010
Receptacle NEMA #	6-15R		5-15R
Repectacle Photo			
Dimensions Base Config.	W 30"(760 mm)		33.6" (855 mm)
	D 32"(804 mm)		28.5"( 724 mm)

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