**American Indian Model Schools**

2019-2020 Unaudited Actuals Executive Summary

American Indian Model Schools is a Charter District comprised of 3 schools. American Indian Public Charter School was initially established in 1996. The American Indian Model Schools Charter District was formed in 2006 with the expansion of schools, adding American Indian Public High School and American Indian Public Charter II (K-8). The Charter is located in Oakland of Alameda County.

American Indian Model Schools currently enroll 1,332 students in 3 schools; One K-8, One Middle School (6-8), and One High School. AIMS currently employs 114 full and 4 part-time staff to serve our students.

**Governance**

The Charters are governed by a volunteer Board of Trustees. There are five members of the Board, each volunteering their term. The school board meets once a month on the third Tuesday of each month. The Board of Trustees is advised by several other committees such as the Governance, Finance, Facility, and LCAP Advisory Committees' that also meet monthly. Charter operations are led by Superintendent Maya Woods-Cadiz.

**Enrollment**

In accordance with the 2016-2021 Charter Agreement with Oakland Unified School District, AIMS has nearly reached its full enrollment capacity. American Indian Public Charter (AIPCS) is capped at 250 students, American Indian Public Charter II (AIPCS II) 675, and American Indian Public High School (AIPHS) at 450. Over the last five years, the District has grown by about 400 students (6/2014 to 6/2019). An enrollment revision to the Charter will be requested during the next authorization phase beginning in 2021.

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| --- | --- | --- | --- |
| **AIPCS I** | **AIPCS II** | **AIPHS** | **Total**  |
| 235 | 665 | 432 | **1332** |
| 96% | 96% | 95% |  |
| 226.01 | 638.4 | 410.4 | **1274.80** |

**AIPHS Mission Statement**

AIPHS exists to prepare all students, especially those who have been traditionally underserved, to enter a four-year college after graduation from high school and complete at minimum a four-year degree.

**Budget**

American Indian Model Schools' fiscal year is from July 1 to June 30, as prescribed for all governmental agencies in the state. The budget for July 1, 2019, to June 30, 2020, totals $17,779,983in expenditures. The General Fund is used to record the day-to-day operations of the Charter. There are seven special-purpose funds to capture the remaining budget.

* GENERAL PURPOSE (LCFF)

*Special Funds*

* TITLE I
* TITLE II
* TITLE III
* TITLE IV
* ASES: Afterschool Program
* NSLP: Nutrition Program
* LOCAL FUNDS (Measure G1, Donations & Grants)

**Federal**

American Indian Model Schools receives federal funding for at-risk students:

* Title I, Part A Low Income at Risk
* Professional Development (Title II)
* English Learners (Title III)
* Funding to provide meals to those students qualifying for free or reduced lunches.

These funds provide necessary services to students attending AIMS schools.

**Budget Benchmarks – Process timeline**

* AIMS 2020-2021 Budget Adoption: June 25,2020
* State's 2020-2021 June Budget Adoption: June 30, 2019
* 45 Day Budget Revision (not required): Mid-August
* **Unaudited Actuals (2019-20 Closing): September 01,2020**
* First Interim (Realignment based on July – October 31 Activity): December 1, 2020
* January Governors Release (Projections for 2020-2021): January 2021
* Second Interim (Realignment based on Nov 1, 2019– Jan 31, 2020)- March 1,2021
* Governors May Revise (Revision to Jan. Gov. Release): May 2021
* 2021-22 Budget Adoption – June 15, 2021

**Unaudited Actuals**

Unaudited Actuals are an annual statement reporting the financial activities of the District in which the data are not yet formally audited. Unaudited Actuals are presented to the Board each September, reflecting the District's final year end closing from the June 2020.

**Revenues**

AIMS is funded by state and federal revenues. Less than 5% of revenues are based on grants and/or local revenues. AIMS received $15,471,322 in revenue for all schools. AIMS projected revenues at $15,647,211 for the 2019-2020 fiscal year. This was 1% lower than projected. The primary factor was the "Stay in Place" order issued by Alameda County Health Department on March 16, 2020, followed up by the State-wide order issued March 19, 2020. Student and parent supported revenues such as donations and fundraising programs were impacted. Other delays, such as mail services and remote bank deposit services impacted the timely processing of revenue received. As we struggle to settle ourselves in these changing times, we have been able to recover and post the revenue received for 2019-2020 in the 2020-2021 fiscal year.

Covid-19 Response

Due to the "Stay in Place" order, beginning in April 2020 and for the remaining 2019-2020 school year, the Food Service program was impacted as AIMS students were being served through the Oakland Unified School District's Food Services program.

As required by the Measure G1 Parcel tax language, Measure G1 Staff Retention Salary Bonus reimbursement was issued to all schools.



**Expenses**

American Indian Models Schools 2019-2020 budget reflects a 53% investment in Personnel expenses and 47% allocated to the operations of the organization. The total costs for the 2019-2020 school year are $17,779,983.

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In September 2019, American Indian Models Schools acquired a loan in the amount of 9.3M. Allocating 5.7M to refinance the 12th Street property and 3.6M to upgrade the 12th Street campus. The cash available increased the projected spending for one-time expenses relating to the 12th street improvements.

**One-Time Expenses:**

* During the planning for the fiscal year 2019-2020, the housing requirements for AIMS Kindergarten and first-grade students increased. During the 2018-2019 fiscal year, the mentioned grades were housed at Roosevelt Middle School Campus, 1926 19th Avenue, a facility rented from our authorizer Oakland Unified School District. Once the school year began, those students had to be moved to the 12th street campus requiring upgrades to the property. To ensure an August 28 first day of school, work began at the end of the 2018-2019 and throughout July and August of the 2019-20 fiscal year requiring a short-term impact of $1,424,557.71 to the Ending Fund balance at AIPCS II.
* American Indian Public High School Renovations were approved in January by the Board of Trustees to align with the mission and quality of education that AIMS strives for. The Board approved the $106,704 purchase of desks, tables, and chairs.
* In response to the "Stay in Place" order and to accommodate distance learning, all schools required an investment of $299,738 for computers, communications, and software.
* March 2020, AIMS was informed that OUSD increased the Special Education SELPA rate by 23%. The per-pupil rate doubled halfway through the year.
* Unprecedented vacancies plagued the beginning of the 2019-2020 year. Substitute and recruitment costs were higher than projected. The positions have since been filled.

**Salaries & Benefits**

Salary compensation represents 53% of expenses across all American Indian Public Schools. AIMS offers a competitive compensation package for both certificated and classified staff. Employee Benefit expense at AIMS averages 19% across all schools. This can vary greatly due to two primary factors: health and welfare benefits and PERS. Health and welfare benefits (medical/dental/vision insurance premiums), if requested by the employee, can vary due to a number of factors, including an employee's age and the number of dependents. AIMS tracks and reports health and welfare benefits as precisely as possible and reflects as a variance in the percentage of benefits for employees at AIMS. PERS requires an employer contribution of 20.08% of classified salaries.

**AIPCS I**

Compensation for staff (excluding 6 teachers) at American Indian Public Charter (AIPCS) is split between AIPCS and the middle school component of American Indian Public Charter School II (6-8). The expenses reflected are divided by assignment and student Average Daily Attendance (ADA).

**AIPCS II**

American Indian Public Charter II (AIPCS II) is a K – 8. The staff for the K – 5 components are fully funded at AIPCS II, and the middle school component reflects the following Full-Time Equivalent (FTE) split:

AIPCS 44%

AIPCS II 56%

 100%



 



**Books and Supplies**

Records expenditures for books and supplies, including any associated sales tax or use tax and freight and handling charges.

The category of Book and Supplies captures more than classroom textbooks and materials. It itemizes Non- Capitalized student equipment such as tables, chairs, computers, and software.

*Renovation Projects*

During the 2019-2020 school year, AIPCS II (K-8) and the AIPHS (9-12) performed renovations to each of their campuses. All upgrades that were below the threshold of capitalization (any individual asset purchase of $5,000 or more) are reflected in this category.

*Covid-19 Response*

The Covid-19 response also had an impact on the increased investment in computers and software

For all schools, these expenses were one-time and are not projected in future years.





**Services and Other Operating Expenses**

Record expenditures for services, rentals, leases, maintenance contracts, dues, travel, insurance, utilities, and legal and other operating expenses. Expenditures may be authorized by contracts, agreements, purchase orders, and so forth.

*Covid-19 Response*

All schools reflect a 50% increase in expenses related to communications to support remote operations and distance learning.

*Renovation Projects*

For the renovation, $929,902 in contractual obligations were funded from both the High School and the 12th Street campus projects.

*Programmatic Adjustment*

At the beginning of the 2019-2020 school year, the High School experienced a large number of vacant positions. As the year progressed, each of these positions was permanently filled. Providing coverage for those positions produced a 60% increase in the projected cost during the prior school year. Salary savings from vacant positions were used to offset as much of the cost as possible.





A charter management organization (CMO) is an educational organization that operates [charter schools](https://en.wikipedia.org/wiki/Charter_schools) in the United States. Charter schools are public schools that operate independently of the local government school district.

A CMO controls all elements of the operation of the schools under its control, including holding the Charter. By convention, a CMO manages at least three schools. [(Wikipedia)](https://en.wikipedia.org/wiki/Charter_management_organization#cite_note-jw2017-1)

AIMS CMO supports functions such as District Leadership, Board, Human Resources, Fiscal Services, Facility and Food Operations, Registration and Enrollment, Parent Coordinator, Marketing Communications, Sports, and Routine Repair Maintenance Program.

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| **CMO INTERPROGRAM TRANSFER** |
| 8785 | CMO Management Fees | $2,519,162 |
| 5899 | CMO Management Fee Expense | $2,519,162 |

**Capital Outlay**

Capital Outlay records expenditures for land, buildings, books, and equipment, including leases with the option to purchase.

On September 18, 2018, the AIMS Board of Trustees voted to approve the leasing of 3 ten passenger vans to assist in the transportation of AIMS children for sports activities, field trips, and other instructional related activities. The vans are on a 60-month lease and impact capital outlay across all schools.

*Renovation Projects*

Improvements to the 12th Street Campus during renovations met the capitalization criteria are reflected in this category.





**Other Outgo**

*Special Ed Mid-Year Adjustment*

AIMS partners with Oakland Unified School District to provide Special Education services for their students. AIMS does not receive revenue for the Special Education program, instead

encroaches on the General Fund to pay OUSD to provide the needed services. In the first Quarter of the year, the cost per student was $900. On March 2, 2020, AIMS was notified that the rate would increase to $1,200 per student for the subsequent quarters. This unexpected increase averaged a 23% increase mid-year and required an additional $287,353 across the program.





**Summary**

For the 2019-2020 school year, American Indian Model Schools received $15,471,322 in revenue. The composition of those funds are as follows:

* Received revenue was 1% below budget projections
* Influential factors include: Stay in Place Order, Mail Disruption, reduced Property in Lieu tax for 4th Quarter

AIMS expensed $17,779,983 during 2019-2020, resulting in excess of one-time spending of $2,308,660. The factors that influenced the increased spending are listed below:



**CASH FLOW STATEMENT**





2019



2020