

22MILES Digital Signage Solution

Tiffany Tung, AIMS K-12 College Prep Schools - TempDefend Basic with Kiosk

Quote #31876 Rev #5 (06/05/2020)



One Solution for Countless Digital Applications

Prepared by 22 Miles, Inc.

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About 22Miles Incorporated

Located in the heart of the Silicon Valley, 22MILES has been designing, developing and deploying specialized Interactive Multi-Touch solutions since 2007. As the Grand Prize Winner out of over 4000 participants at the 2009 Microsoft Code 7 Contest, 22MILES was recognized as an industry leader for its multi-touch interface design and coding excellence. 22MILES' industry-leading, proprietary touch software framework is compatible with all major platforms and touch-based devices.

Partial Client List



Quote Summary

Qty	Item	MSRP Price	Customer Price	Ext Cost
10	10" TempDefend Basic System Metal Stand <ul style="list-style-type: none"> • 10" Surface Go Tablet • TempDefend Basic Sensor Bundle Surface 10 Enclosure • 46" Floor Stand w/ 0~45° Tilting 	\$2,245	\$1,894	\$18,940
Sub Total before Discount:		\$22,450		
Customer Discount Applied:		-\$3,510		
Shipping: <small>(Crating/Packing/Freight/Insurance)</small>		\$950.00		
Tax:		\$1,751.95		
Project Total:		\$21,641.95		

Quote Details

Shipping calculated to two separate schools

Qty	Part #	Description	MSRP Price	Customer Price	Extended Cost
Digital Signage Products and Systems					
10" TempDefend Basic System Metal Stand					
1	TEMPDEF-SURFACEGO-10	10" Surface Go Tablet Microsoftware Surface Go Tablet w/ Provisioning Sevice;s; 1 Yr Manufacture Warranty	\$650	\$585	\$585
1	TPDF-SurfGoEnc-BDL-Basic	TempDefend Basic Sensor Bundle Surface 10 Enclosure <ul style="list-style-type: none"> • Thermal Temperatue Sensor Enclosure for Microsoft Surface Go 10" Tablet w/ TempDefend Basic Software • Non-medial grade, full face, skin temperature detection for pre-screening purpose only • Visual instructions on the screen • Show awareness of safety distance as 4ft • Show live face/Show thermal image/Hide image/Blink LED if hardware supported • Accuracy of $\pm 0.3 \sim 0.5^{\circ}\text{C} / \pm 0.55 \sim 0.9^{\circ}\text{F}$ • 1 Yr hardware warranty • 1 Yr Remote software upgrade included (for order in 2020) 	\$1,195	\$949	\$949
1	LOC-PED-46T-100	46" Floor Stand w/ 0~45° Tilting <ul style="list-style-type: none"> • Floor stand for 10" to 22" displays • 100x100 VESA 	\$400	\$360	\$360
10	Sub-total 10" TempDefend Basic System Metal Stand:		\$2,245	\$1,894	\$18,940

Project Total

Sub Total before Discount: \$22,450

Customer Discount Applied:	-\$3,510
Shipping: <small>(Crating/Packing/Freight/Insurance)</small>	\$950.00
Tax:	\$1,751.95
Project Total:	\$21,641.95

Terms and Conditions

1. All prices are FOB Origin; Shipping, Handling and Traveling charges will be invoiced as incurred; All kiosks or large item orders will include crate costs to be incurred over all shipping costs.
2. Payment Information:
 - **\$10,345.98 as down payment (50% of hardware cost)** as due before 22MILES starts ordering the hardware (Net0).
 - **\$11,295.98 as final payment (50% of hardware cost plus shipping cost)** to be invoiced upon shipping (Net30).
3. The method of payment of the Price by the Client to 22MILES shall be by: Check, ACH Transfer, Wire Transfer or Credit Card. US domestic Credit Card payment subject to 3% processing fee. International Credit Card payment subject to at least 7% processing fee, which varies by country.
4. Client shall be responsible for all taxes and regulatory fees of any kind imposed by any national, federal, state, local, municipal or foreign government on any licenses, products or services provided under this Agreement including, without limitation, any and all sales tax; provided, however, that 22MILES shall be responsible for all taxes based solely upon 22MILES' tax liabilities.
5. Professional Services:
 - Fixed Hour Service packages: The service package sections of the quote include all Creative and/or Professional Services needed for the project and are estimated to the best of our abilities at the time of the quotation. Services typically include layout/Slide Design, Map Design, Content Input, 3rd Party Software/Systems Integration, Software Customization, Software Installation, Configuration, Training, Project Management, and similar. 22MILES quoted these services based on the project scope of work estimated with client provided information. Client is responsible to provide accurate information, correct content and feature specifications in order for 22MILES to quote accurately. 22MILES will inform Client in advance if additional cost might be involved upon change to the scope of work, continuous change order requests, or if it is determined inaccurate information provided from the outset.
 - Hourly service package: Client will be billed based on actual hours of work performed.
6. **Travel expenses:** Onsite setup, configuration, training or support is optional. Upon Client's prior approval, Client is responsible for travel expenses incurred by 22MILES personnel. All expenses included in the quote are estimates and will be billed separately based upon actual expenses.
7. Regular lead time is 6-8 weeks for software customization once all of requested information has been received; 6-8 weeks for content creation and creative services once all of the creative materials have been received; 2-3 weeks for media player hardware; 2-4 weeks for display hardware; 6-8 for interactive video wall hardware; 7-10 for kiosk enclosures once the design has been finalized; the final installation date will be determined once all of the creative materials have been received
8. Additional miscellaneous materials may be needed to complete install. If these items are purchased by 22MILES, client will be billed separately.
9. Prices are effective for 90 days from the date of this quote. Price Quotes may not include any unforeseen amounts from certain hardware suppliers for changes in taxes, tariffs, or other similar charges that are enacted

by State or Federal Governments after the date of the Price Quote. 22Miles shall be entitled to an equitable adjustment of Price Quotes that it incurs directly or indirectly that arise out of or related to any such changes in taxes, tariffs, or similar unforeseen including, without limitation, costs to change suppliers, costs of fabricated goods, or other costs of any kind resulting from unexpected changes.

10. 22MILES has copyrights and ownership to all 22MILES logos, trademarks, and developed software.

11. Customer must provide all requested content assets and approvals in a timely fashion in order to enjoy proficient and quick results of the project. For any reason that there may be client based delays, 22MILES reserves the right to invoice in full, and complete the remaining project when all assets and approvals are completed.

12. Unless explicitly specified, all hardware is subject to manufacture's liability and warranty terms and conditions. Client may require a copy of manufacture documentation at anytime.

13. Unless explicitly specified, all third-party/sub-contractor onsite services are subject to third-party's certification, liability, insurance and terms and conditions. Client may require a copy of such documentation at anytime.

14. Unless explicitly specified, 22MILES may require pre-configure media players in 22MILES' Lab for orders more than 25 units, if remote configuration service is ordered.

15. Client-provided Hardware. All client-provided hardware will incur additional configuration costs above normal 22MILES support. Unless client pays for hardware consulting services, recommendations are provided as is cases, and 22MILES is not liable for any components, compatibility, performance, related installation, support, or configuration. If hardware is to be provided by client, 22MILES only provides support within its software and content service scope, anything beyond, such as client-provided hardware support, will be subject to additional professional service or support hourly rates with the following SKUs: SVC-CFG-HD-N22, Svc-CFG-VW-N22, SVC-CFG-HD-OT-N22, Svc-CFG-VW-OT-N22, SVC-CFG-HD-WKND-N22 and Svc-CFG-VW-WKND-N22.


16. Hardware Shipping, Insurance and Claim. 22MILES requires insurance on all hardware shipment. Client should test all hardware promptly upon delivery. Per National Motor Freight Classification notice of loss or damage should be provided to the carrier within five days from the date of delivery. 22MILES is NOT liable for insurance decline because of late reporting; client agrees to not use the damaged hardware and understands doing so may void insurance claim; in such cases client agrees to pay invoice in full regardless if insurance covers damage and loss in full, partial or none.

17. Based on project requirements, and/or upon Clients' request, a Service Level Agreement (SLA) may be required to be signed prior to project initiation. If there's no SLA signed, the 22MILES standard warranty and support policy will apply.

18. Cloud Hosting: if applies, Cloud Hosting is an annual recurring charge. 22MILES reserves the right to suspend hosting until annual costs are paid in full.

19. Warranty and Maintenance: if client chooses to not employ 22 Mile for extended, optional maintenance after a one-year lapse, an additional fee based on total player deployed units at 8% will be applied for the renewal.

20. Limitation of Liability: In no event shall 22MILES be liable to the Client or any third party for any damages, including any lost profits, lost savings or other incidental, consequential or special damages arising out of the operation of or inability to operate the software/system.

21. California Residents:  **WARNING:** Cancer and reproductive harm - See www.P65Warnings.ca.gov for more information. Each hardware manufacture also lists their California Proposition 65 warning and/or chemical details on/in their product package.

22. Package Receiving Policy: (a). Inspect packages for damage prior to signing with delivery agent. If damages are found, please refuse package with damages, do not accept the damaged ones. Document if there are any shortages. Call 22MILES right away so a claim can be filed and replacement can be sent out. (b). Any damages not documented at delivery that are received via FEDEX/UPS/USPS Ground or Express will need to be reported in 48 hours, to ensure coverage. (c). Concealed damages (Product is damaged but there is no damage to the box): Must be reported within 20 days of purchase. Pictures of the box the unit was received in (front, back, model/serial tag from side of the box) are required to prove concealed damage. **BE SURE TO SAVE YOUR ORIGINAL BOX, PACKAGING AND ACCESSORIES!** Contact 22MILES right away to begin the replacement process. (d).** Box damage that matches the unit damage that was not reported at delivery will be denied. **Damaged units with no boxes will be denied. **Aged stock or altered units will be denied.

Customer Approval

We appreciate this opportunity to present our proposal. If this proposal meets your approval, please indicate your acceptance by signing below. Signature indicates your agreement with this proposal and any associated Statements of Work.

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22Miles, Inc.

Address: 1595 McCarthy Blvd. Milpitas, CA 95035

Client Name:

Address:

Print Name:

Print Name:

Title:

Title:

Signature:

Signature:

Date:

Date: