



American Indian  
Model Schools  
*A School at Work!*

# Xerox Equipment Analysis

- Date: 11/12/19
- Prepared by: Luis Zavalza & Kevin McCarthy  
for Tiffany Tung, Operations Manager

Current Fleet: 171 12<sup>th</sup> St

Proposed Solution

| Location       | Model | MRC ID | Serial    | Install Date | Lease Expiration | Monthly Lease Payment | Average Monthly Volume | Cost Per Copy | Average Monthly Meter Charges | Average Monthly Spend |
|----------------|-------|--------|-----------|--------------|------------------|-----------------------|------------------------|---------------|-------------------------------|-----------------------|
| 1st FLOOR      | D95   | R6896  | BG2959449 | 9/5/2014     | 8/22/2019        | \$ 327.69             | 173,689                | \$ 0.0058     | \$ 1,007.40                   | \$ 1,335.09           |
| 2nd FLOOR      | D95   | M6398  | BG2955541 | 7/18/2017    | 7/20/2022        | \$ 327.69             | 141,476                | \$ 0.0058     | \$ 820.56                     | \$ 1,148.25           |
| 3rd FLOOR      | 5855  | 54656  | EX7410619 | 9/5/2014     | 8/22/2019        | \$ 146.74             | 44,529                 | \$ 0.0083     | \$ 369.59                     | \$ 516.33             |
| 3rd FLOOR      | 5855  | 54657  | EX7410472 | 9/5/2014     | 8/22/2019        | \$ 146.74             | 21,018                 | \$ 0.0083     | \$ 174.45                     | \$ 321.19             |
| <b>TOTALS:</b> |       |        |           |              |                  |                       |                        |               | <b>\$ 2,372.00</b>            | <b>\$ 3,320.86</b>    |



| Location       | Model | MRC ID | Serial    | Install Date | Lease Expiration | Monthly Lease Payment | Average Monthly Volume | Cost Per Copy | Average Monthly Meter Charges | Average Monthly Spend |
|----------------|-------|--------|-----------|--------------|------------------|-----------------------|------------------------|---------------|-------------------------------|-----------------------|
| 1st FLOOR      | D125  | TBD    | TBD       | TBD          | TBD              | \$ 598.22             | 173,689                | \$ 0.0050     | \$ 868.45                     | \$ 1,466.66           |
| 2nd FLOOR      | D95   | M6398  | BG2955541 | 7/18/2017    | 7/20/2022        | \$ 327.69             | 141,476                | \$ 0.0058     | \$ 820.56                     | \$ 1,148.25           |
| 3rd FLOOR      | D110  | TBD    | TBD       | TBD          | TBD              | \$ 434.20             | 44,529                 | \$ 0.0058     | \$ 258.27                     | \$ 692.47             |
| 3rd FLOOR      | B8075 | TBD    | TBD       | TBD          | TBD              | \$ 163.40             | 21,018                 | \$ 0.0058     | \$ 121.90                     | \$ 285.31             |
| <b>TOTALS:</b> |       |        |           |              |                  |                       |                        |               | <b>\$ 2,069.18</b>            | <b>\$ 3,592.69</b>    |

# Upgrade Benefits

---

## Standardization: D-Series device in every floor

- Increased capacity to sustain current volume demand and peak usage periods and expands room for growth

## Learning curve: end-users are fully knowledgeable in operating D-Series devices

- New production fleet will decrease service calls thereby increasing uptime and improving end-user experience

## AltaLink B8075: simplifies user experience for admin staff

- Tablet-like interface
- State-of-the-art data security at no extra cost
- Designed to boost productivity