



**PREPARED FOR**  
American Indian Model Schools

**PREPARED BY**  
Dude Solutions, Inc.

**PUBLISHED ON**  
July 29, 2019





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Marisol Magana  
Operations Manager  
American Indian Model Schools  
171 12th Street  
Oakland, CA  
94607

Dear Marisol,

Thank you for your interest in our market leading solutions for improving educational operations. We at Dude Solutions are excited about providing you with online tools that will help you save money, increase efficiency and improve services. Dude Solutions is dedicated to providing best in class solutions that are built exclusively for the unique needs of educational institutions, including the following for American Indian Model Schools:

Item	First Term	Investment
MaintenanceEssentials Pro	11 months	\$1,827.33
MaintenanceEssentials Pro QuickStart	One-Time	\$1,660.00
Dude Intelligence	11 months	\$0.00
InventoryDirect	11 months	\$619.33
InventoryDirect - Quick Start	One-Time	\$820.00
	<b>Investment:</b>	<b>\$4,926.66 USD</b>

\*3 months included at no additional cost  
\*Initial term dates: 08/01/2019 - 06/30/2020

Pricing for the First Renewal Term is \$3,670.00.



## Terms of Service:

- Proposal has been prepared for American Indian Model Schools
- Proposal is valid for 60 days
- Initial Term: 11 months
- Payment: Terms are net 30 days
- Billing frequency other than annual is subject to additional processing fees
- Automatic invoicing of annual fee will occur at the end of each term unless request for non-renewal is received in writing 30 days prior to renewal date.
- Applicable sales taxes are in addition to the quoted price. If your organization is tax exempt, please email a copy of your Tax Exemption Certificate to [accountsreceivable@dudesolutions.com](mailto:accountsreceivable@dudesolutions.com) (<mailto:accountsreceivable@dudesolutions.com>)
- Please address purchase order to: Dude Solutions, 11000 Regency Parkway, Suite 110, Cary, NC 27518
- Dude Solutions, Inc. maintains the necessary liability coverage for their products and services. Proof of insurance can be provided upon request.
- The terms and conditions ("Terms") of this offer are based upon Dude Solutions, Inc.'s [Online Subscription Agreement \(http://dudesolutions.com/terms\)](http://dudesolutions.com/terms).
- Acceptance is expressly limited to these Terms. Any additional or different terms proposed by you (including, without limitation, any terms contained in any document incorporated by reference into the Purchase Order) are objected to and rejected and will be deemed a material alteration hereof, unless expressly assented to in writing by DSI.

## Support

### (included with your subscription)

- Technical support is available from 8:00 AM to 6:00 PM EST, Monday through Friday, excluding holidays. Please call 1-877-868-3833 or email [support@schooldude.com](mailto:support@schooldude.com) (<mailto:support@schooldude.com>) for technical support. After hours inquiries will be responded to the next business day.
- Send us an email – we respond to 99% of our support emails within 1 hour.
- Reach us instantly through our software with live chat!
- Find best practice blogs, webinars, discussions, help documentation, and connect with your peers on the online Community.

## QuickStart

### (included on this proposal)

**Online support and training is standard with each subscription and includes:**

QuickStart is our product implementation service to accelerate time to value. A Dude Client Advisor provides the guidance you need to ensure a smooth transition and boost user adoption. This service includes goal setting, timeline planning, and online training sessions.



## Click2BuyDirect

Grainger® and Dude Solutions have partnered to bring you Click2Buy Direct, an integration that connects MaintenanceEssentialsPro with Grainger.com®. This integration offers you a new and efficient way to help better manage workflow when purchasing products used to maintain, repair and operate your facilities. For a brief overview, [CLICK HERE \(https://www.schooldude.com/granger\)](https://www.schooldude.com/granger)





At Dude Solutions, we understand the yearly budgeting cycle of educational institutions. If you need us to prorate the annual fee based on your budget cycle, please let me know. I will provide you with the pro-rated cost based on the number of months remaining in your fiscal year.

Thanks again for your interest in utilizing our web-native solutions to integrate and more efficiently manage your operations. Please feel free to contact me with any questions at (919) 459-3379 or by email at [billy.terhune@dudesolutions.com](mailto:billy.terhune@dudesolutions.com).

Sincerely,  
Billy Terhune  
Account Manager  
Dude Solutions  
11000 Regency Pkwy, #110  
Cary, North Carolina 27330  
Telephone: (919) 459-3379  
Fax Number: (800) 216-3063  
Email: [billy.terhune@dudesolutions.com](mailto:billy.terhune@dudesolutions.com)

**Please address the purchase order to:**

Dude Solutions  
11000 Regency Parkway, Suite 110  
Cary, NC 27518

\*\*\* Please mail, fax, or email the purchase order to 866-299-7821 or [sales@schooldude.com](mailto:sales@schooldude.com) (<mailto:sales@schooldude.com>).



We are committed to helping you build your knowledge, network and skills – and [Dude University 2020](http://www.university2019.com/) is the [best training and professional development for operations management professionals. Join us for four days of intensive training where you can: \(http://www.university2019.com/\)](http://www.university2019.com/)

- Build a strategic vision for your department and ensure goals align with the mission and vision of your organization.
- Save your organization time and money by investing in the training you need to keep your operations excellent and highly efficient.
- Learn how your peers are successfully overcoming similar challenges so you can be a leader of positive change.
- Receive hands on training and 1on1 guidance from our Client Success experts.

Your registration also includes:

- Professional development and leadership sessions



- Beginner and advanced solution training classes
- Peer-led best practices roundtables and panel discussions
- Hands-on solution training
- Sunday Opening General Session & Motivational Keynote Speaker
- Registered conference attendees also receive the following meals included:
  - **Sunday Welcome Reception & Dinner**
  - **Hot breakfast Monday, Tuesday and Wednesday**
  - **Networking lunch on Monday & Tuesday**
  - **Tuesday Client Appreciation Dinner**

**The rate for conference attendance is \$895. Commit to attendance before July 31, 2019 to receive our early-bird discounted pricing of \$695.**

### **Dude University Policies**

#### *Payment, Cancellations & Substitutions*

- Written cancellations received by [university@dudesolutions.com](mailto:university@dudesolutions.com) before March 31, 2020 receive a full refund. **No refunds are issued after this date.** (<mailto:university@dudesolutions.com>)
- Conference attendee substitutions will be accepted through April 24, 2020.

#### *Spouse/Guests*

- The \$200 spouse/guest fee is valid for admission to both the Sunday evening and Tuesday evening dinners.
- The fee does not entitle the guest to attend the full conference, meals or other events outside of Sunday and Tuesday evening events mentioned above.
- If you have multiple employees of an organization, they must register for the full conference fee to attend the sessions, the learning lab and all networking events.
- Only 1 guest/spouse per person is permitted.
- Minors under the age of 21 are not permitted to attend the networking events for liability reasons.





## Signature

Presented to:

Q-152827

July 29, 2019, 4:36:09 PM

Accepted by:

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**Printed Name**

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**Signed Name**

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**Title**

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**Date**

