



AIMS K-12 College Prep Charter District

AIMS Board Meeting

Date and Time

Tuesday June 27, 2023 at 6:45 PM PDT

Location

171 12th Street, Oakland, CA 94607

Members of the public, staff, and faculty may join virtually at:

Join Zoom Meeting

<https://us02web.zoom.us/j/81397467941?pwd=KzVHbDliZFdETjJEbnQxUmdsTFZDQT09>

Meeting ID: 813 9746 7941

Passcode: 596846

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 - +1 929 436 2866 US (New York)
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 - +1 305 224 1968 US
- Meeting ID: 813 9746 7941
- Passcode: 596846

AIMS does not discriminate on the basis of disability in the admission or access to, or treatment or employment in, its programs or activities. Marisol Magana has been designated to receive requests for disability-related modifications or accommodations in order to enable individuals with disabilities to participate in open and public meetings at AIMS. Please notify Marisol Magana at (510) 220-9985 at least 24 hours in advance of any disability accommodations being needed in order to participate in the meeting.

Agenda

	Purpose	Presenter	Time
I. Opening Items			6:45 PM
Opening Items			
A. Call the Meeting to Order		Chris Edington	1 m
B. Record Attendance and Guests		Barbara Pemberton	2 m
C. Adoption of Agenda	Vote	Chris Edington	2 m
D. Public Comment on Agenda Items	Discuss	Chris Edington	10 m
<p>Public Comment on Agenda Items is set aside for members of the Public to address the items on the Board’s agenda prior to each agenda item. The Board of Directors will not respond or take action in response to Public Comment, except that the board may ask clarifying questions or direct staff. Comments are limited to two (2) minutes per person, and a total time allotted for all public comment will not exceed thirty (30) minutes (10 minutes per section).</p>			

	Purpose	Presenter	Time
E. Public Comment on Non-Agenda Items	Discuss	Chris Edington	10 m

Public Comment on Non-Agenda Items is set aside for members of the Public to address the items not on the Board's agenda. The Board of Directors will not respond or take action in response to Public Comment, except that the board may ask clarifying questions or direct staff. **Comments are limited to two (2) minutes per person, and a total time allotted for all public comment will not exceed thirty (30) minutes (10 minutes per section).**

II. Approval of Minutes 7:10 PM

A. AIMS Board Directors will consider approval of the following Board of Directors Meeting Minutes:	Vote	Maya Woods-Cadiz	10 m
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- Past Board Minutes 01-18-22
- Past Board Minutes 02-27-19
- Past Board Minutes 02-28-22
- Past Board Minutes 02-28-22
- Past Board Minutes 03-11-19
- Past Board Minutes 04-24-22
- Past Board Minutes 04-26-22
- Past Board Minutes 05-17-22
- Past Board Minutes 06-28-22
- Past Board Minutes 07-28-22
- Past Board Minutes 09-13-22
- Past Board Minutes 09-29-22
- Past Board Minutes 10-08-22
- Past Board Minutes 10-25-22
- Past Boar Minutes 11-20-18
- Past Board Minutes 12-04-18

III. Non-Action Items 7:20 PM

A. President's Report	FYI	Chris Edington	5 m
B. Superintendent's Report	FYI	Superintendent Woods-Cadiz	5 m
C. Staff Reports	FYI		25 m

	Purpose	Presenter	Time
Data and Academy Performance SpEd Board Presentation OaklandUndivided Compliance Report			
D. Board Members Questions and Comments on Submitted Staff Reports	Discuss	AIMS Board Members	20 m
IV. Action Items			8:15 PM
A. Consent Calendar	Vote		2 m
Board On Track 2023-24 Renewal Agreement AIMS HS Student Polos AR 2023 Consultant Contract Boot Camp Consulting Confirmation Local Assignment Bay City Mechanical Ventilation Assessment Agreement (AIMS MS/AIPCS II) CPR/First Aid Enroll Oak MOU BACR Contract Agreement (AIMS MS and AIPCS II) Renewal of Declaration of Need Vector Contract Mealtime Contract Kit Funding Report Compensation Guidelines Proposal Kitchen Buildout			
B. Finance Dept. Action Items	Vote	Katema Ballentine	
2023-2024 Adoption Budget EPA: Education Protection Act Protected Prayer Resolution Fiscal Policies Payroll Calendars			
V. Closed Session			8:17 PM
A. Public Comment on Closed Session Items	Discuss		10 m
Public Comment on closed session items is set aside for members of the Public to address items on the Board’s agenda for closed session. The Board of Directors will not respond or take action in response to Public Comment, except that the board may			

	Purpose	Presenter	Time
ask clarifying questions or direct staff. Comments are limited to two (2) minutes per person, and a total time allotted for all public comment will not exceed thirty (30) minutes (10 minutes per section).			
B. Recess to Closed Session	Discuss		120 m
Closed Session Items:			
1. Conference with Real Property Negotiations (Gov. Code Section 54956.9)			
2. Conference with Legal Counsel- Anticipated Litigation (Gov. Code Section 54956.9)			
3. Employee Matters			
4. Student Discipline Matter			
C. Reconvene from Closed Session	Vote		2 m
Roll Call			
D. Report from Closed Session	FYI		3 m
- Board President, Mr. Chris Edington			
VI. Closing Items			10:32 PM
A. Adjourn Meeting	FYI		
B. NOTICES	FYI	Barbara Pemberton	
<p>The next regular meeting of the Board of Directors is scheduled to be held on the third Tuesday, July 2023, at 6:45 pm. AIMS does not discriminate on the basis of disability in the admission or access to, or treatment or employment in, its programs or activities. Marisol Magana has been designated to receive requests for disability-related modifications or accommodations in order to enable individuals with disabilities to participate in open and public meetings at AIMS. Please notify Marisol Magana at (510) 220-9985 at least 24 hours in advance of any disability accommodations being needed in order to participate in the meeting.</p> <p>I, Barbara Pemberton, hereby certify that I posted this agenda on the AIMS website at www.aimsk12.org, on June 24, 2023, before 6:45 PM.</p> <p>Certification of Posting</p>			

Coversheet

AIMS Board Directors will consider approval of the following Board of Directors Meeting Minutes:

Section: II. Approval of Minutes
Item: A. AIMS Board Directors will consider approval of the following Board of Directors Meeting Minutes:
Purpose: Vote
Submitted by:
Related Material: 01-18-22 Special Board Meeting Minutes.pdf
02-27-19 Special Board Meeting.pdf
02-28-22 Board Meeting Minutes.pdf
02-28-22 Special Board Meeteing Minutes.pdf
03-11-19 Board Meeting Minutes.pdf
04-24-22 Special Board Meeting Minutes.pdf
04-26-22 Board Meeting Minutes.pdf
05-17-22 Board Meeting Minutes.pdf
06-28-22 Board Meeting Minutes.pdf
07-28-22 Board Meeting Minutes.pdf
09-13-22 Board Meeting Minutes.pdf
09-29-22 Special Board Meeting.pdf
10-08-22 Board Meeting Minutes.pdf
10-25-22 Board Meeting Minutes.pdf
11-20-18 Board Meeting Minutes.pdf
12-04-18 Board Meeting Minutes.pdf

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AIMS K-12 College Prep Charter District

Minutes

Special AIMS Board Meeting

Date and Time

Tuesday January 18, 2022 at 6:30 PM

AIMS does not discriminate on the basis of disability in the admission or access to, or treatment or employment in, its programs or activities. Tiffany Tung has been designated to receive requests for disability-related modifications or accommodations in order to enable individuals with disabilities to participate in open and public meetings at AIMS. Please notify Tiffany Tung at (510) 912-4045 at least 24 hours in advance of any disability accommodations being needed in order to participate in the meeting.

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Directors Present

C. Edington (remote), D. Lang (remote), J. Hinton-Hodge (remote), S. Leung (remote)

Directors Absent

None

Guests Present

M. Woods-Cadiz (remote)

I. Opening Items

A. Call the Meeting to Order

C. Edington called a meeting of the board of directors of AIMS K-12 College Prep Charter District to order on Tuesday Jan 18, 2022 at 6:35 PM.

B. Record Attendance and Guests

C. AIMS - Permitting Virtual Meetings in Specified Circumstances

C. Edington made a motion to approve.

D. Lang seconded the motion.

The board **VOTED** to approve the motion.

D. Adoption of Agenda

C. Edington made a motion to Approve.

J. Hinton-Hodge seconded the motion.

The board **VOTED** to approve the motion.

E. Public Comment on Agenda Items

None

F. Public Comment on Non-Agenda Items

None

II. Action Items

A. Consent Calendar

D. Lang made a motion to Approve.

C. Edington seconded the motion.

The board **VOTED** to approve the motion.

III. Closed Session

A. Public Comment on Closed Session Items

B. Recess to Closed Session

C. Reconvene from Closed Session

D. Report from Closed Session

Nothing to report

IV. Closing Items

A. Adjourn Meeting

C. Edington made a motion to Ajourn.

J. Hinton-Hodge seconded the motion.

The board **VOTED** to approve the motion.

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 6:42 PM.

Respectfully Submitted,

C. Edington

B. NOTICES

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AIMS K-12 College Prep Charter District

Minutes

Special Board Meeting

Date and Time

Wednesday February 27, 2019 at 6:30 PM

Location

171 12th Street Oakland, CA

AIMS does not discriminate on the basis of disability in the admission or access to, or treatment or employment in, its programs or activities. Marisol Magana has been designated to receive requests for disability-related modifications or accommodations in order to enable individuals with disabilities to participate in open and public meetings at AIMS. Please notify Marisol Magana at (510) 220-9985 at least 24 hours in advance of any disability accommodations being needed in order to participate in the meeting.

Directors Present

C. Edington, C. Thompson, S. Leung, T. Cook

Directors Absent

B. Wan

Directors who arrived after the meeting opened

S. Leung

Guests Present

K. Ballentine, M. Woods-Cadiz

I. Opening Items

A. Call the Meeting to Order

T. Cook called a meeting of the board of directors of AIMS K-12 College Prep Charter District to order on Wednesday Feb 27, 2019 at 6:38 PM.

B. Record Attendance and Guests

President Leung Arrive 6:39

C. Adoption of Agenda

C. Edington made a motion to Agenda adopted as presented.

C. Thompson seconded the motion.

The motion did not carry.

Roll Call

C. Edington Aye

B. Wan Absent

S. Leung Absent

T. Cook Aye

C. Thompson Aye

C. Edington made a motion to Adoption of agenda.

C. Thompson seconded the motion.

The board **VOTED** unanimously to approve the motion.

Roll Call

C. Edington Aye

B. Wan Absent

T. Cook Aye

S. Leung Absent

C. Thompson Aye

D. Public Comment on Non-Agenda Items

No comments

E. Public Comment on Agenda Items

No Comments

II. Non-Action Items

A. Board President Report

S. Leung arrived.

B.

Superintendent's Report

C. AIMS K-12 Report

D. Operation's Department Report

E. President's Report

F. Superintendent's Report

G. AIMS K-12 Report

H. Operation's Report

III. Action Items

A. Consent Calendar

T. Cook made a motion to Motion to accept.

S. Leung seconded the motion.

The board **VOTED** unanimously to approve the motion.

Roll Call

C. Edington Aye

S. Leung Aye

B. Wan Absent

C. Thompson Aye

B. 18 - 19 Second Interim Report Approval for Submission

C. Edington made a motion to Moved To Accept.

C. Thompson seconded the motion.

The board **VOTED** unanimously to approve the motion.

Roll Call

S. Leung Aye

C. Edington Aye

B. Wan Absent

C. Thompson Aye

T. Cook Aye

C. Auditor Selection

S. Leung made a motion to Motion to accept.

T. Cook seconded the motion.

The board **VOTED** unanimously to approve the motion.

Roll Call

S. Leung Aye

Roll Call

B. Wan Absent
C. Edington Aye
T. Cook Aye
C. Thompson Aye

D. 2017-2018 Taxes Acceptance

C. Edington made a motion to Motion To Accept.
C. Thompson seconded the motion.
The board **VOTED** unanimously to approve the motion.

Roll Call

S. Leung Aye
C. Edington Aye
T. Cook Aye
C. Thompson Aye
B. Wan Absent

IV. Closed Session

A. Public Comment on Closed Session Items

No Comment

B. Recess to Closed Session

No Comment

C. Reconvene from Closed Session

S. Leung made a motion to Reconvene.
T. Cook seconded the motion.
The board **VOTED** unanimously to approve the motion.

Roll Call

S. Leung Aye
B. Wan Absent
C. Thompson Aye
C. Edington Aye
T. Cook Aye

D. Report from Closed Session

Nothing to Report

V. Closing Items

A. Items for Next Agenda

B. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 9:28 PM.

Respectfully Submitted,
S. Leung

C. NOTICES

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AIMS K-12 College Prep Charter District

Minutes

AIMS Board Meeting

Date and Time

Monday February 28, 2022 at 6:30 PM

Location

[Join Zoom Meeting](#)

ID: 83958435907

Passcode: 699873

□

[\(US\) +1 929-436-2866](#)

Passcode: 699873

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Directors Present

C. Edington (remote), D. Lang (remote), J. Hinton-Hodge (remote)

Directors Absent

S. Leung

Guests Present

M. Woods-Cadiz (remote)

I. Opening Items

A. Call the Meeting to Order

C. Edington called a meeting of the board of directors of AIMS K-12 College Prep Charter District to order on Monday Feb 28, 2022 at 6:40 PM.

B. Record Attendance and Guests

C. Adoption of Agenda

C. Edington made a motion to Approve.

D. Lang seconded the motion.

The board **VOTED** unanimously to approve the motion.

D. Public Comment on Agenda Items

No Public Comment

E. Public Comment on Non-Agenda Items

No Public Comment

II. Non-Action Items

A. President's Report

No Public Comment

B. Superintendent's Report

C. Operations Report

D. Finance Report

E. HR Recruitment Report

III. Action Items

A.

Consent Calendar

C. Edington made a motion to To Approve 1. Student and Volunteer Accident and Liability Insurance Renewal 2. Workers Compensation Insurance Renewal 3. Tax Shelter Annuity Vendor Approval Request 4. E-Rate Consultation 5. Calshape Grant 6. AIMS HS SARC 7. AIMS MS SARC 8. AIMS ES SARC 9. Measure G1 Audit 10. Student and Volunteer Accident and Liability Insurance Renewal 11. Workers Compensation Insurance Renewal 12. Tax Shelter Annuity Vendor Approval Request.

J. Hinton-Hodge seconded the motion.

The board **VOTED** to approve the motion.

B. 2nd Interim

C. Edington made a motion to To Approve.

D. Lang seconded the motion.

The board **VOTED** to approve the motion.

C. AIMS 2022-2023 Goals

J. Hinton-Hodge made a motion to Motion To Approve.

D. Lang seconded the motion.

The board **VOTED** to approve the motion.

D. AIMS HS LCAP REVISIONS

J. Hinton-Hodge made a motion to To Approve.

D. Lang seconded the motion.

The board **VOTED** to approve the motion.

E. AIMS MS LCAP REVISIONS

D. Lang made a motion to To Approve.

C. Edington seconded the motion.

The board **VOTED** to approve the motion.

F. AIPCS II LCAP REVISIONS

J. Hinton-Hodge made a motion to To Approve.

C. Edington seconded the motion.

The board **VOTED** to approve the motion.

IV. Closing Items

A. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 7:07 PM.

Respectfully Submitted,
C. Edington

B. NOTICES

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AIMS K-12 College Prep Charter District

Minutes

Special AIMS Board Meeting

Date and Time

Monday February 28, 2022 at 11:00 AM

Location

Director Edington Location-4049 First Street Livermore, CA 94551

Director Leung Location-2450 Washington Ave. Suite 100 San Leandro, CA 94577

Director Hinton Location-1802 Adeline Street Oakland, CA 94607

Director Lang Location-171 12th Street Oakland, CA 94607

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Directors Present

C. Edington (remote), D. Lang (remote), J. Hinton-Hodge (remote), S. Leung (remote)

Directors Absent

None

Guests Present

M. Woods-Cadiz (remote)

I. Opening Items

A. Call the Meeting to Order

C. Edington called a meeting of the board of directors of AIMS K-12 College Prep Charter District to order on Monday Feb 28, 2022 at 11:00 AM.

B. Record Attendance and Guests

C. Adoption of Agenda

Motion to Edington.

J. Hinton-Hodge seconded the motion.

The board **VOTED** to approve the motion.

D. Public Comment on Agenda Items

None

E. Public Comment on Non-Agenda Items

None

II. Action Items

A. AIMS - Permitting Virtual Meetings in Specified Circumstances

C. Edington made a motion to Approve the Permission for virtual meeting in specified circumstances.

J. Hinton-Hodge seconded the motion.

The board **VOTED** to approve the motion.

III. Closing Items

A.

Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 11:06 AM.

Respectfully Submitted,
M. Woods-Cadiz

B. NOTICES

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AIMS K-12 College Prep Charter District

Minutes

AIMS Board Meeting

Date and Time

Monday March 11, 2019 at 6:00 PM

Location

171 12th Street Oakland, CA

AIMS does not discriminate on the basis of disability in the admission or access to, or treatment or employment in, its programs or activities. Marisol Magana has been designated to receive requests for disability-related modifications or accommodations in order to enable individuals with disabilities to participate in open and public meetings at AIMS. Please notify Marisol Magana at (510) 220-9985 at least 24 hours in advance of any disability accommodations being needed in order to participate in the meeting.

Directors Present

C. Edington, C. Thompson, T. Cook

Directors Absent

B. Wan, S. Leung

Ex Officio Members Present

K. Minor

Non Voting Members Present

K. Minor

Guests Present

K. Ballentine, M. Woods-Cadiz

I. Opening Items

A. Call the Meeting to Order

K. Minor called a meeting of the board of directors of AIMS K-12 College Prep Charter District to order on Monday Mar 11, 2019 at 6:30 PM.

B. Record Attendance and Guests

C. Adoption of Agenda

Moved by Director Cook, second by Director Thompson. Approved by Director Cook.

D. Public Comment on Non-Agenda Items

E. Public Comment on Agenda Items

II. Action Items

A. Low Performing Students Block Grant

T. Cook made a motion to Approve the Low Performing Student's Block Grant.

C. Thompson seconded the motion.

The board **VOTED** unanimously to approve the motion.

Roll Call

T. Cook Aye

C. Edington Aye

C. Thompson Aye

B. AIMS Board Bylaw Revision

T. Cook made a motion to Adopt AIMS Board Bylaw Revision.

C. Thompson seconded the motion.

The board **VOTED** unanimously to approve the motion.

Roll Call

C. Thompson Aye

C. Edington Aye

T. Cook Aye

III. Closing Items

A.

Items for Next Agenda

B. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 8:01 PM.

Respectfully Submitted,
T. Cook

C. NOTICES

DRAFT



AIMS K-12 College Prep Charter District

Minutes

Special Board Meeting

Date and Time

Sunday April 24, 2022 at 10:30 AM

Location

Director Edington Location-4049 First Street Livermore, CA 94551

Director Leung Location-2450 Washington Ave. Suite 100 San Leandro, CA 94577

Director Hinton Director Lang Location-171 12th Street Oakland, CA 94607

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Directors Present

C. Edington (remote), D. Lang (remote), J. Hinton-Hodge (remote), S. Leung (remote)

Directors Absent

None

Guests Present

M. Woods-Cadiz (remote)

I. Opening Items

A. Call the Meeting to Order

C. Edington called a meeting of the board of directors of AIMS K-12 College Prep Charter District to order on Sunday Apr 24, 2022 at 10:30 AM.

B. Record Attendance and Guests

C. Adoption of Agenda

C. Edington made a motion to Approve.
J. Hinton-Hodge seconded the motion.
The board **VOTED** to approve the motion.

D. Public Comment on Agenda Items

E. Public Comment on Non-Agenda Items

II. Action Items

A. AIMS - Permitting Virtual Meetings in Specified Circumstances

C. Edington made a motion to To Approve.
J. Hinton-Hodge seconded the motion.
The board **VOTED** to approve the motion.

III. Closing Items

A. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 10:36 AM.

Respectfully Submitted,
C. Edington

B. NOTICES

DRAFT



AIMS K-12 College Prep Charter District

Minutes

AIMS Board Meeting

Date and Time

Tuesday April 26, 2022 at 6:30 PM

Location

[Join Zoom Meeting](#)

ID: 87299115147

Passcode: 852028

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Directors Present

C. Edington (remote), D. Lang (remote), J. Hinton-Hodge (remote), S. Leung (remote)

Directors Absent

None

Directors who arrived after the meeting opened

S. Leung

Guests Present

A. Banihashemi (remote), D. Moghadam (remote), K. Ballentine (remote), M. Gordan (remote), M. Nicholas (remote), M. Williams (remote), M. Woods-Cadiz (remote), Maurice.Williams@aimsk12.org (remote), R. Akram (remote), T. Tung (remote), Z. Lopez (remote)

I. Opening Items

A. Call the Meeting to Order

C. Edington called a meeting of the board of directors of AIMS K-12 College Prep Charter District to order on Tuesday Apr 26, 2022 at 6:39 PM.

B. Record Attendance and Guests

S. Leung arrived at 6:39 PM.

C. Adoption of Agenda

Agenda adoption presented
C. Edington made a motion to Adopt agenda.
D. Lang seconded the motion.
The board **VOTED** to approve the motion.

D. Public Comment on Agenda Items

No public comment

E. Public Comment on Non-Agenda Items

No public comment

II. Non-Action Items

A.

President's Report

No President's report presented

B. Governance Discussion

Director Hinton proposed questions for governance to grade themselves on their board performance and to tell what type of student they were in grade school

Dir. Hinton-B student growing up, B in governance

Dir. Lang- A-, B+ student in school; B in governance

Dir. Leung-

President Edington-

C. Superintendent's Report

D. AIMS HS Report

E. AIMS MS Report

The board thanked Ms. Akram for a great job

F. AIMS ES Report

Ms. Golden is out sick but the report has been submitted for review.

Director Edington posed question if there are any questions from the board regarding the report. No questions were presented.

G. Finance Report

H. Operations Report

I. ELD Report

J. CBK Report

III. Action Items

A. Consent Calendar

Vote for Consent Calendar

IV. Closed Session

A. Public Comment on Closed Session Items

No public comment for closed session

Closed Session began at 8:12pm

B. Recess to Closed Session

Director Hinton motioned for A vote for expulsion pending a potential manifest determination from the SELPA

2nd by Director Edington

Roll Call vote: all yea

Adhoc Committee formed:

Steven Leung

Jumoke Hinton

Maya Woods-Cadiz

C. Reconvene from Closed Session

Reconvene from close session at 9:38

D. Report from Closed Session

No action to report from closed session. Results from the disciplinary meeting will be sent to the parents in the mail.

V. Closing Items

A. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 9:39 PM.

Respectfully Submitted,

C. Edington

B. NOTICES

DRAFT



AIMS K-12 College Prep Charter District

Minutes

AIMS Board Meeting

Date and Time

Tuesday May 17, 2022 at 6:30 PM

Location

Join Zoom Meeting

https://us02web.zoom.us/j/85237296352?pwd=GAFTn1apCJbDpTI_ByLXFHocn5IT0d.1

Meeting ID: 852 3729 6352

Passcode: 373462

One tap mobile

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Dial by your location

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Passcode: 373462

Find your local number: https://us02web.zoom.us/j/85237296352?pwd=GAFTn1apCJbDpTI_ByLXFHocn5IT0d.1

AIMS does not discriminate on the basis of disability in the admission or access to, or treatment or employment in, its programs or activities. Marisol Magana has been designated to receive requests for disability-related modifications or accommodations in order to enable individuals

with disabilities to participate in open and public meetings at AIMS. Please notify Tiffany Tung at (510) 912-4045 at least 24 hours in advance of any disability accommodations being needed in order to participate in the meeting.

[Click Here To Submit A Public Comment](#)

Directors Present

C. Edington (remote), D. Lang (remote), S. Leung (remote)

Directors Absent

J. Hinton-Hodge

Guests Present

C. Jordan (remote), M. Nicholas, Miles Dennison (remote)

I. Opening Items

A. Call the Meeting to Order

C. Edington called a meeting of the board of directors of AIMS K-12 College Prep Charter District to order on Tuesday May 17, 2022 at 6:41 PM.

B. Record Attendance and Guests

C. Adoption of Agenda

Consent Calendar Changes:

Excluding:

1. Employment of Relative Policy
2. Governance discussion
3. SELPA

Including:

1. Personnel Report
2. DON 22-23 for each school
3. Xerox Contract
4. Oakland Enrolls
5. Prop 51 filing
6. AIMS lunch contract
7. SELPA-separate action item

Agenda adopted with changes

C. Edington made a motion to Adopt agenda with revisions.

D. Lang seconded the motion.

The board **VOTED** to approve the motion.

D. May_AIMS_-_Permitting_Virtual_Meetings_in_Specified_Circumstances_

C. Edington made a motion to Approve Virtual Meetings.

D. Lang seconded the motion.

The board **VOTED** to approve the motion.

Roll Call

D. Lang	Aye
S. Leung	Aye
C. Edington	Aye
J. Hinton-Hodge	Absent

E. Public Comment on Agenda Items

No public comment

F. Public Comment on Non-Agenda Items

No public comment

II. Non-Action Items

A. President's Report

Discuss the importance of Special Needs programs

B. Governance Discussion

Removed from agenda

C. Superintendent's Report

III. Action Items

A. Consent Calendar

C. Edington made a motion to Approve Consent Calendar.

The board **VOTED** to approve the motion.

Roll Call

J. Hinton-Hodge	Absent
D. Lang	Aye
S. Leung	Abstain
C. Edington	Aye

B. SELPA

C. Edington made a motion to Approve SELPA.

S. Leung seconded the motion.

The board **VOTED** to approve the motion.

Roll Call

C. Edington Aye

S. Leung Aye

D. Lang Aye

J. Hinton-Hodge Absent

IV. Closed Session

A. Public Comment on Closed Session Items

No public comment on closed session item

B. Recess to Closed Session

Recessed to closed session at 7:01pm

C. Reconvene from Closed Session

D. Report from Closed Session

V. Closing Items

A. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 7:32 PM.

Respectfully Submitted,

C. Edington

B. NOTICES

DRAFT



AIMS K-12 College Prep Charter District

Minutes

AIMS Board Meeting

Date and Time

Tuesday June 28, 2022 at 6:30 PM

Location

[Join Zoom Meeting](#)

ID: 84966499163

Passcode: 681829

□

[\(US\) +1 301-715-8592](#)

Passcode: 681829

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[Click Here To Submit A Public Comment](#)

Directors Present

C. Edington (remote), D. Lang (remote), S. Leung (remote)

Directors Absent

J. Hinton-Hodge

Guests Present

A. Banihashemi (remote), C. Jordan (remote), Cassandra Stevens (remote), D. Moghadam (remote), K. Ballentine (remote), M. Golden (remote), M. Gordan (remote), M. Magana (remote), M. Nicholas (remote), M. Williams (remote), M. Woods-Cadiz (remote), Madeleine.defond@aimsk12.org (remote), Miles Denniston (remote), R. Akram (remote), T. Tung (remote), axia.vang@aimsk12.org (remote)

I. Opening Items

A. Call the Meeting to Order

C. Edington called a meeting of the board of directors of AIMS K-12 College Prep Charter District to order on Tuesday Jun 28, 2022 at 6:34 PM.

B. Record Attendance and Guests

C. Adoption of Agenda

Removing the following items from Consent Calendar and Making them Action Items:

1. Safety Plan for Elementary and Middle Schools
2. COVID Safety Plan
3. the ESSER

C. Edington made a motion to Approve agenda with changes.

S. Leung seconded the motion.

The board **VOTED** to approve the motion.

D. Public Comment on Agenda Items

No public comment

E. Public Comment on Non-Agenda Items

Ms. Cassandra Stevens presented a personal statement

II. Action Items

A. Consent Calendar

Moved

C. Edington made a motion to Approve Consent Calendar.

The board **VOTED** to approve the motion.

Roll Call

C. Edington Aye

J. Hinton-Hodge Absent

D. Lang Aye

S. Leung Aye

B. AIMS Elementary and Middle School Combined Safety Plan

Presenter HoS Ms. Golden:

Thanked Ms. Stephens for her commentary. The new safety plan has the budget for additional staff (clerks, clerk II's, admin assistants) to supervise students and update security systems.

Summer boot camp training will include active shooter training; the plans and drills, along with already in place fire alarm drills for the students will be implemented in the fall.

Ms. DeFond: the middle school has a similar plan to the elementary's plan.

Superintendent stated that the active shooter plan is referred to as a Lockdown Drill in the Student Handbook (8.1)

Dir. Lang suggested that the plan be reviewed by a safety expert.

HoS Ms. Akram - The Middle School goal is to retrieve the results from the Alameda County Safety Program that was performed before the shutdown and to create a plan to implement their suggestions, as needed. They also have budgeted for an alarm and PA system to be installed.

C. Edington made a motion to to Approve combined School Safety Plan.

D. Lang seconded the motion.

The board **VOTED** to approve the motion.

Roll Call

J. Hinton-Hodge Absent

C. Edington Aye

D. Lang Aye

S. Leung Aye

C. COVID Safety Plan

As part of ESSER III Grant every 6 months the COVID Safety plan has to be updated to ensure that they are following guidelines as provided by the county, state, and federal governments.

C. Edington made a motion to Approve COVID Safety Plan.

D. Lang seconded the motion.

The board **VOTED** to approve the motion.

Roll Call

D. Lang Aye
J. Hinton-Hodge Absent
S. Leung Aye
C. Edington Aye

D. AIMS Budget

Presenter CBO Ballentine:

We've seen an overall increase in enrollment across all three schools by about five percent, the variation of the average daily attendance percentages, and in some cases, those percentages went down like at AIMS Middle School it dropped 2% But it raised 2% at Ames High School which averaged out as being able to claim more average daily enrollment, which means more money.

- There is an influx of state funds
- There are some programs that are expiring at the end of the year
- 2022-23 school year we have lost a little of our federal revenue but the governor covered it in our state revenue
- There is a 10% COLA increase

We have an overall net gain in revenue per school

Miles Dennison with CSMC requested to speak to offer his explanation of the final state budget.

President Edington suggested that a separate discussion be scheduled to discuss the final budget.

C. Edington made a motion to Approve AIMS Budget as presented.

D. Lang seconded the motion.

The board **VOTED** to approve the motion.

Roll Call

S. Leung Aye
J. Hinton-Hodge Absent
D. Lang Aye
C. Edington Aye

III. Non-Action Items

A. June_AIMS_-_Permitting_Virtual_Meetings_in_Specified_Circumstances_

C. Edington made a motion to Approve item.
S. Leung seconded the motion.
The board **VOTED** to approve the motion.

B. President's Report

Nothing to report

C. Governance Discussion

Nothing to report in Director Hinton's absence

D. Superintendent's Report

Time yielded to Head of Schools' reports

E. AIMS HS Report

LCAP goal on task for completion
SPSA on task
100% of seniors are accepted to 4-year colleges

F. AIMS MS Report

LCAP goals on track;
SPSA goals on track;
22 students on the Superintendent's List

G. AIMS ES Report

LCAP goals on track
SPSA goals are on track
Animal Therapy Program through San Francisco State University is in progress of being implemented.
Will be implementing a musical program as suggested by AIMS parents.

H. CBK Report

100% of students admitted to 4-year universities; several scholarships wins

I. Operations Report

Preparing to submit the P Annual State Report, afterward will submit CALPADS and free reduced lunch income applications for Title One Free and Reduced.

Measure G1 is coming due; the annual review of CALPADS
Technology is currently doing a Chromebook cleaning, inventory, and asset tagging.
We have been funded for the E-Rate Grant

Wall repaired that car crash damaged.

J. ELD Report

ELPAC scores are due in July

IV. Closed Session

A. Public Comment on Closed Session Items

B. Recess to Closed Session

recessed to closed session at 7:53pm

C. Reconvene from Closed Session

Reconvened from closed session at 8:30 PM PST

D. Report from Closed Session

No report from Closed Session.

V. Closing Items

A. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 8:30 PM.

Respectfully Submitted,
C. Edington

B. NOTICES

Documents used during the meeting

- June_AIMS_-_Permitting_Virtual_Meetings_in_Specified_Circumstances__1__1_(1).pdf
- AIMS College Prep High School Board Report June - High School.pdf
- June AIMS Schools' Board Report - Middle School.pdf
- AIMS Elementary May_June 2022 Board Report.pptx.pdf
- June CBK Board Report .pdf

- Report Template - Operations - June 2022.pdf
- ELD Board Report June 2022.pdf
- _AIMS MS 2022-23 SPSA.docx.pdf
- 2022 23 EPA postin for Board meeting.pdf
- AIMS HS 2022-23 Educator Effectiveness Block Grant Cover Letter (1).pdf
- AIMS HS 2022-23 ESSER III Cover Letter.pdf
- AIMS HS 2022-23 SPSA (1).pdf
- AIMS HS 2022-23 LCAP Cover Letter (2).pdf
- AIMS MS - ESSER III- Update 2022-23.docx.pdf
- AIPCS II - ESSER III - Update 2022-23.docx.pdf
- AIMS HS School Site Council Meeting Minutes (June 23, 2022) .pdf
- AIPCS II 2022-23 SPSA.docx.pdf
- Breakfast Propgram Proposal .pdf
- COVID-19 Safety Plan.pdf
- Safe School Plan 2022-2023.pdf
- Safe_School_Plan_2022-2023.pdf
- Safe_School_Plan_-_AIMS_HS_2022-2023.pdf
- American Indian Model Schools Exec Memo 2022-23 Adoption Budget.docx.pdf
- Adopted Budget 2022 23.pdf

DRAFT



AIMS K-12 College Prep Charter District

Minutes

Special AIMS Board Meeting

Date and Time

Thursday July 28, 2022 at 6:30 PM

Location

Remote:

Director Edington Location-4049 First Street Livermore, CA 94551

Director Leung Location-2450 Washington Ave. Suite 100 San Leandro, CA 94577

Director Hinton Location-1802 Adeline Street Oakland, CA 94607

Director Lang Location-171 12th Street Oakland, CA 94607

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[Join Zoom Meeting](#)

ID: 841 3123 2798

Passcode:

[\(US\) +1 669-900-6833](#)

Passcode:

[Click To Submit Public Comment](#)

Directors Present

C. Edington (remote), D. Lang (remote), S. Leung (remote)

Directors Absent

J. Hinton-Hodge

Guests Present

Deborah.woods@aimsk12.org (remote), Julia.Li@aimsk12.org (remote), M. Magana (remote), M. Nicholas (remote), M. Woods-Cadiz (remote)

I. Opening Items

A. Call the Meeting to Order

C. Edington called a meeting of the board of directors of AIMS K-12 College Prep Charter District to order on Thursday Jul 28, 2022 at 6:47 PM.

B. Record Attendance and Guests

C. Adoption of Agenda

Agenda change: changed consent items to action items

C. Edington made a motion to Changed Consent Calendar item to Action Items.

D. Lang seconded the motion.

The board **VOTED** to approve the motion.

Roll Call

D. Lang Aye

J. Hinton-Hodge Absent

S. Leung Aye

C. Edington Aye

D. July AIMS Permitting Virtual Meetings in Special Circumstances

C. Edington made a motion to approve item D permitting virtual meetings.

D. Lang seconded the motion.

The board **VOTED** to approve the motion.

Roll Call

D. Lang Aye

J. Hinton-Hodge Absent

S. Leung Aye

C. Edington Aye

E. Public Comment on Agenda Items

No public comment

F. Public Comment on Non-Agenda Items

No public comment on agenda items

II. Action Items

A. Consent Calendar

No items due to approved agenda change

B. NABSE Symposium & AASA Conference

C. Edington made a motion to to Approve.

S. Leung seconded the motion.

Director Lang questioned why this wasn't a request for approval to travel.

President Edington explained that the travel took place between board meetings so it is now an action item to approve past travel.

Director Lang requested a bullet point summary for next board meeting during Superintendent's Report.

The board **VOTED** to approve the motion.

C. Declaration of Need for Fully Qualified Educators for 2022-2023

Presented by Director Magana:

New position for a Credential Analyst and If the application is approved by the Board of Directors, the Department of Health and Student Services can go to CTC, create an online account, eliminate paper applications, and be able to submit permits online in place of the paper applications which will accelerate the permitting process.

C. Edington made a motion to move to approve Item B Declaration of Need application submittal.

D. Lang seconded the motion.

The board **VOTED** to approve the motion.

Roll Call

D. Lang Aye

S. Leung Aye

C. Edington Aye

J. Hinton-Hodge Absent

D. Sacramento County Office of Education Teacher Induction MOU for 22-23

Memorandum of Understandings for teachers attempting to clear their preliminary credentials; The teachers have to go through this program and AIMS pays for the individuals in this program.

At this time we only have one enrollee.

C. Edington made a motion to to approve Item C.

D. Lang seconded the motion.

Director Leung needed clarification on if the program was located in Sacramento County.

Director Magana advised that we are partnering with them and they are also providing all the support.

Director Lang wanted a summary of the program

Superintendent clarified that we used to use the Alameda County and OUSD programs have discontinued their programs and have referred us to Sacramento County.

The board **VOTED** to approve the motion.

Roll Call

D. Lang Aye

S. Leung Aye

C. Edington Aye

J. Hinton-Hodge Absent

E. Special Education Consultant Contract

Presented by Director Woods.

Explained that the consultant will be working approximately 10 hours per month with the Director of SpEd and SpEd staff to assist to navigate

President Edington wanted clarification on a minimum number of hours.

Director Woods notified that the contractor, Alison Rose, will consult on an estimated 20 hours per month.

C. Edington made a motion to To approve Item D.

D. Lang seconded the motion.

The board **VOTED** to approve the motion.

Roll Call

J. Hinton-Hodge Absent

S. Leung Aye

C. Edington Aye

D. Lang Aye

F. BACR Contract-AIMS ES & AIMS MS

Bay Area Community Resources BACR is the vendor that provides our after-school services. We have been awarded an ACES grant of \$170,000 and were renewed for 3

more years, although we have not received the funds yet. We need to sign the contract if we want services to begin on the first day of school

C. Edington made a motion to Approve BACR Contract.

The board **VOTED** to approve the motion.

Roll Call

D. Lang	Aye
S. Leung	Aye
C. Edington	Aye
J. Hinton-Hodge	Absent

III. Closing Items

A. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 7:07 PM.

Respectfully Submitted,
C. Edington

B. NOTICES

Documents used during the meeting

- July_AIMS_-_Permitting_Virtual_Meetings_in_Specified_Circumstances__1__1__1_.pdf
- State of California.pdf
- 22-23 American Indian Model School Teacher Induction MOU (2).pdf
- Microsoft Word - 22.23 MOU Cover Letter FINAL.docx.pdf
- Teacher Induction Attachment.pdf
- AIMS consulting contract.pdf
- AIMS Elementary & BACR contract 7.27.22.pdf
- AIMS MS & BACR contract 7.27.22.pdf
- BACR - AIMS MS .pdf
- BACR - AIMS Elementary.pdf

DRAFT



AIMS K-12 College Prep Charter District

Minutes

AIMS Board Meeting

Date and Time

Tuesday September 13, 2022 at 6:30 PM

Location

Remote via Zoom <https://us02web.zoom.us/j/81539694277>

Director Steve Leung, Dana Lang, Jumoke Hinton 2450 Washington Ave. San Leandro, CA 94577

Director Edington 4049 First Street Suite 235 Livermore, CA 94551

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Join Zoom Meeting

<https://us02web.zoom.us/j/81539694277>

Meeting ID: 815 396 94277

Passcode:

Directors Present

C. Edington (remote), D. Lang (remote), J. Hinton-Hodge (remote), S. Leung (remote)

Directors Absent

None

Guests Present

C. Ahmad (remote), Deborah.woods@aimsk12.org (remote), E. Haar (remote), K. Ballentine (remote), K. Minor (remote), M. Magana (remote), M. Nicholas, M. Williams (remote), M. Woods-Cadiz (remote), R. Akram (remote), S. Chu (remote), T. Tung (remote)

I. Opening Items

A. Call the Meeting to Order

C. Edington called a meeting of the board of directors of AIMS K-12 College Prep Charter District to order on Tuesday Sep 13, 2022 at 6:35 PM.

B. Record Attendance and Guests

C. Adoption of Agenda

C. Edington made a motion to Approval of agenda with one adjustment.
S. Leung seconded the motion.
Removal of Portable quotes from Consent Calendar and tabling of this matter.
The board **VOTED** unanimously to approve the motion.

D. Permission of Virtual Meetings

C. Edington made a motion to Motion to Approve.
J. Hinton-Hodge seconded the motion.
The board **VOTED** unanimously to approve the motion.

E. Approval of August 29, 2019 AIMS Board of Directors Meeting Minutes

S. Leung made a motion to approve the minutes from Special Board Meeting on 08-29-19.
J. Hinton-Hodge seconded the motion.
The board **VOTED** unanimously to approve the motion.

F. Public Comment on Agenda Items

No Public Comments

G. Public Comment on Non-Agenda Items

No Public Comments

II. Non-Action Items

A. President's Report

Nothing to report

B. Superintendent's Report

Superintendent expressed her priorities for AIMS:

1. Strengthen the AIMS academic program
2. Maintain 100% college acceptance for AIMS HS students
3. Standardize AIMS District culture at all AIMS sites
4. Secure a long-term facility for all AIMS schools
5. Build a pipeline of skillful leaders/teachers

C. AIMS K-12 Report

D. Academic Data & Performance Report

E. Finance Report

F. Special Education/SELPA Report

III. Action Items

A. Consent Calendar

C. Edington made a motion to Motion to approve.

S. Leung seconded the motion.

The following consent calendar items were approved:

1. [Title III MOU 21-22 Addendum_ Revised funding allocation \(1\).pdf](#)
2. [Title III MOU 2022-2023.pdf](#)
3. [Portable classroom with new underlayment.pdf](#)
4. [Portable classroom smoothing only.pdf](#)
5. [Portable classroom with new underlayment and self leveling.pdf](#)
6. [MOU for Contracted Psych Assessment September 2022.docx.pdf](#)
7. [Ascend Rehab Services DRAFT Contract 2022.docx.pdf](#)

The board **VOTED** unanimously to approve the motion.

B. Business and Finance Dept. Action Items

S. Leung made a motion to Motion to approve.

J. Hinton-Hodge seconded the motion.

The following items were presented by the Department of Business Operations, and were voted on and approved unanimously:

1. Unaudited Actuals 2021/22
2. CON App 2022/23
3. Executive Summary

The board **VOTED** unanimously to approve the motion.

C. Health and School Services Action Items

J. Hinton-Hodge made a motion to Motion to Approve.

C. Edington seconded the motion.

Board is asked to vote on the Declaration of Need presented by Director Magana. The Declaration of Need is a form provided by the California Teaching Commission to gain permission for teachers to submit a credential permit online

The board **VOTED** unanimously to approve the motion.

D. Acceptance of Donation For Teacher Use

C. Edington made a motion to Motion to accept.

S. Leung seconded the motion.

Ms. Akram, Head of School presented a \$5,000 award and recognition to AIMS MS teacher, Ms. Zabida Bakheit, from The San Francisco Forty Niners Foundation.

This item was voted on and approved unanimously

The board **VOTED** unanimously to approve the motion.

IV. Closed Session

A. Public Comment on Closed Session Items

No public comments

B. Recess to Closed Session

Recessed to closed session at 8:15pm

C. Reconvene from Closed Session

D. Report from Closed Session

Nothing to report

V. Closing Items

A. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 10:00 PM.

Respectfully Submitted,

C. Edington

B. NOTICES

Documents used during the meeting

- Sept_AIMS_-_Permitting_Virtual_Meetings_in_Specified_Circumstances__1__1__1_.pdf
- 1SWCBoard ReportSeptember22.pdf
- September 2022 - HSBOARD REPORT.pdf
- September Board Report - AIMS MS .pdf
- 2 - August EMBOARD REPORT 2022 -2023.pdf
- DASHBOARD REPORT TEMPLATE 2022 -2023.pptx.pdf
- Business Services REPORT TEMPLATE 2022 -2023.pdf
- SPED SEBOARD REPORT SEPT 2022 -2023.pdf
- Title III MOU 21-22 Addendum_ Revised funding allocation (1).pdf
- Title III MOU 2022-2023.pdf
- Portable classroom with new underlayment.pdf
- Portable classroom smoothing only.pdf
- Portable classroom with new underlayment and self leveling.pdf
- MOU for Contracted Psych Assessment September 2022.docx.pdf
- Ascend Rehab Services DRAFT Contract 2022.docx.pdf
- ALT FORM AIPCS II.pdf
- ALT FORM MIDDLE.pdf
- Alt Forms High.pdf
- American Indian Model Schools Exec Memo Unaudited 2122.docx
- American Indian Model Schools HIGH SCHOOL Unaudited 2122.docx
- MEMORANDUM Con application projections 2223.docx
- AIMS 2022-2023 CTC Declaration of Need cl500.pdf

DRAFT

AIMS K-12 College Prep Charter District

Minutes

AIMS Special Board Meeting

Date and Time

Thursday September 29, 2022 at 4:30 PM

Location

Virtual Meeting

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[Join Zoom Meeting](#)

ID: 858 3091 7359

Passcode:

□

[\(US\) +1 669-900-6833](#)

Passcode:

[Click To Submit Public Comment](#)

Directors Present

C. Edington (remote), D. Lang (remote), S. Leung (remote)

Directors Absent

J. Hinton-Hodge

Directors who arrived after the meeting opened

S. Leung

Guests Present

C. Ahmad (remote), C. Jordan (remote), Deborah.woods@aimsk12.org (remote), E. Haar (remote), M. Magana (remote), M. Nicholas (remote), M. Woods-Cadiz (remote), N. Glass (remote), R. Akram (remote)

I. Opening Items

A. Call the Meeting to Order

C. Edington called a meeting of the board of directors of AIMS K-12 College Prep Charter District to order on Thursday Sep 29, 2022 at 4:43 PM.

No guest present

No one needs special accommodations

S. Leung arrived at 4:42 PM.

B. Record Attendance and Guests

C. Adoption of Agenda

C. Edington made a motion to adopt agenda.

D. Lang seconded the motion.

The board **VOTED** to approve the motion.

D. Public Comment on Agenda Items

No public comment on agenda items

E. Public Comment on Non-Agenda Items

No public comment on non-agenda items

II. Action Items

A. Resolution for Surplus Items

Presented by Director Magana:

Surplus items on 12th Street are non-essential items and are occupying space.

Items are listed in Exhibit A of presented resolution

There are now 9 working sinks that were purchased for K-2nd and were more expensive.
The broken sinks are a different model

C. Edington made a motion to approve resolution to dispose of surplus items.

D. Lang seconded the motion.

The board **VOTED** to approve the motion.

Roll Call

C. Edington Aye

D. Lang Aye

S. Leung Aye

J. Hinton-Hodge Absent

B. HS California School Dashboard Local Indicators Report

Presented by Mr. Williams. The Dashboard report is based on last year's data

C. MS California School Dashboard Local Indicators Report

Presented by Ms. Akram. The Dashboard report is based on last year's data. There is no data for Priority 6 because it did not make the presentation but Mr. Ahmad will include for reporting to the state.

D. ES California School Dashboard Local Indicators Report

Presented by Ms. Glass. President Edington requested that the plan for improvement of Full Implementation and Sustainability under Priority 3 be presented to the board once in place.

E. 2022 - 2023 Board Calendar Approval

Presented by Superintendent Woods-Cadiz.

President Edington explained that November 29th was requested because of no alternative date. Meetings are normally not in December or July; However, in December a Finance budget item needs to be reviewed.

Director Lang requested that there is a confirmation of members on the finance and governance committees.

The Adjunct Committee will take the place of the facilities committee.

President Edington requested that the Facilities meeting on this calendar be removed because that committee is no longer needed. He also, requested that the September meeting be removed from the calendar because

C. Edington made a motion to approve Board Calendar subject to the changes requested.

D. Lang seconded the motion.

The board **VOTED** to approve the motion.

Roll Call

J. Hinton-Hodge Absent

C. Edington Aye

S. Leung Aye

D. Lang Aye

F. Closed Session

President Edington adjourned to close session at 5:19pm

III. Closing Items

A. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 6:00 PM.

Respectfully Submitted,

C. Edington

B. NOTICES

DRAFT



AIMS K-12 College Prep Charter District

Minutes

Board Meeting

Date and Time

Saturday October 8, 2022 at 5:00 PM

Location

[Join Zoom Meeting](#)

ID: 85994076384

Passcode: 780060

keyboard_arrow_up

[\(US\) +1 253-215-8782](#)

Passcode: 780060

content_copy

info_outline

[Zoom for G Suite Add-On Help](#)

Meeting host: maya.woods-cadiz@aimsk12.org

Join Zoom Meeting:

<https://us02web.zoom.us/j/85994076384?pwd=Y1lIVTNRWEEdOcnQxQm1oUi9UOWdlQT09>

AIMS does not discriminate on the basis of disability in the admission or access to, or treatment or employment in, its programs or activities. Tiffany Tung has been designated to receive requests for disability-related modifications or accommodations in order to enable individuals with disabilities to participate in open and public meetings at AIMS. Please notify Tiffany Tung at (510) 912-4045 at least 24 hours in advance of any disability accommodations being needed in order to participate in the meeting.

[Join Zoom Meeting](#)

ID: 841 3123 2798

Passcode:

[\(US\) +1 669-900-6833](#)

Passcode:

[Click To Submit Public Comment](#)

Directors Present

C. Edington (remote), D. Lang (remote), J. Hinton-Hodge (remote), S. Leung (remote)

Directors Absent

None

Guests Present

M. Woods-Cadiz (remote)

I. Opening Items

A. Call the Meeting to Order

C. Edington called a meeting of the board of directors of AIMS K-12 College Prep Charter District to order on Saturday Oct 8, 2022 at 5:00 PM.

B. Record Attendance and Guests

C. Adoption of Agenda

D. Public Comment on Agenda Items

E. Public Comment on Non-Agenda Items

F. Public Comment on Closed Session Item

II. Closed Session

A. Conference with Legal Counsel- Anticipated Litigation (Gov. Code Section 54956.9)

Authorized Director Edington to negotiate settlement

III. Closing Items

A. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 6:00 PM.

Respectfully Submitted,
C. Edington

B. NOTICES

DRAFT

AIMS K-12 College Prep Charter District

Minutes

Special AIMS Board Meeting

Date and Time

Tuesday October 25, 2022 at 6:30 PM

Location

The meeting will be held remotely

AIMS does not discriminate on the basis of disability in the admission or access to, or treatment or employment in, its programs or activities. Marisol Magana has been designated to receive requests for disability-related modifications or accommodations in order to enable individuals with disabilities to participate in open and public meetings at AIMS. Please notify Marisol Magana at (510) 220-9985 at least 24 hours in advance of any disability accommodations being needed in order to participate in the meeting. **Comments and questions should be entered into the chat feature of the Zoom meeting.**

Directors Present

C. Edington (remote), D. Lang (remote), J. Hinton-Hodge (remote)

Directors Absent

S. Leung

Guests Present

M. Nicholas (remote), M. Woods-Cadiz (remote), jcolly@ccsa.org (remote)

I. Opening Items

A. Call the Meeting to Order

C. Edington called a meeting of the board of directors of AIMS K-12 College Prep Charter District to order on Tuesday Oct 25, 2022 at 6:37 PM.

B. Record Attendance and Guests

No public guest

No one from the public requested items be added to the agenda

C. Adoption of Agenda

C. Edington made a motion to adopt agenda.

D. Lang seconded the motion.

The board **VOTED** unanimously to approve the motion.

D. Permission of Virtual Meetings

C. Edington made a motion to to permit virtual meetings.

D. Lang seconded the motion.

The board **VOTED** unanimously to approve the motion.

E. Election of New Board Member- Dr. Jaime Colly

C. Edington made a motion to Nominate Dr. Jaime Colly to be added to the Board of Directors.

J. Hinton-Hodge seconded the motion.

The board **VOTED** to approve the motion.

Roll Call

C. Edington Aye

D. Lang Aye

J. Hinton-Hodge Aye

S. Leung Absent

F. Public Comment on Agenda Items

No public comment on agenda items

G. Public Comment on Non-Agenda Items

No public comment on non-agenda items

II. Action Items

A. Consent Calendar

There are no changes or questions concerning the consent calendar. There were a few items subject to having a one/two-page document signed that per Superintendent Woods-Cadiz we did receive.

C. Edington made a motion to approve the consent calendar.

D. Lang seconded the motion.

Director Colly abstained

The board **VOTED** to approve the motion.

Roll Call

C. Edington Aye

S. Leung Absent

D. Lang Aye

J. Hinton-Hodge Aye

III. Closed Session

A. Public Comment on Closed Session Items

No public comment on closed session

B. Recess to Closed Session

Recessed to close session at 6:43pm

C. Reconvene from Closed Session

D. Report from Closed Session

IV. Closing Items

A. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 6:58 PM.

Respectfully Submitted,
C. Edington

B. NOTICES

DRAFT

AIMS K-12 College Prep Charter District

Minutes

Regular Board Meeting

Date and Time

Tuesday November 20, 2018 at 6:30 PM

Location

171 12th Street, Oakland CA, 94607

AIMS does not discriminate on the basis of disability in the admission or access to, or treatment or employment in, its programs or activities. Marisol Magana has been designated to receive requests for disability-related modifications or accommodations in order to enable individuals with disabilities to participate in open and public meetings at AIMS. Please notify Marisol Magana at (510) 220-9985 at least 24 hours in advance of any disability accommodations being needed in order to participate in the meeting.

Directors Present

B. Wan, C. Edington, C. Thompson, S. Leung, T. Cook

Directors Absent

None

Guests Present

Alma Morales, Christopher Ahmad, K. Ballentine, Lewis Letang, M. Magana, M. Taylor, M. Woods-Cadiz, Maurice Williams, Peter Holmquist, Tiffany Tung, Vannee Chand

I. Opening Items

A.

Call the Meeting to Order

T. Cook called a meeting of the board of directors of AIMS K-12 College Prep Charter District to order on Tuesday Nov 20, 2018 at 6:35 PM.

B. Record Attendance and Guests

C. Adoption of Agenda

T. Cook made a motion to adopt the agenda as written.

C. Edington seconded the motion.

The board **VOTED** to approve the motion.

Roll Call

S. Leung Absent

B. Wan Absent

T. Cook Aye

C. Edington Aye

C. Thompson Aye

D. Public Comment on Non-Agenda Items

E. Public Comment on Agenda Items

II. Non-Action Items

A. President's Report

President's Report was skipped as the Board President was not here at the time.

B. Superintendent's Report

Superintendent Woods-Cadiz provided her report updating the Board and public as to the status of the water damage caused by the pipe burst on the November 9th, 2018.

S. Leung arrived late at 6:38 PM

B. Wan arrived late at 6:42.

C. AIMS K-12 Report

Division Heads Mr. Ahmad, Holmquist and Williams provided their report on AIMS K-12.

K-1 November focus was on Parent Engagement and Math Readiness.

K-1 December focus will be Listening/Speaking, Data Collection, Art Integration.

Division Heads discussed the various events that took place for spirit week and the repairs to the administration floors at the High School.

During the update on AIMS Athletics a round of applause was given for the 57 scholar-athletes with at least a 3.5 GPA, including a record 20 athletes with 4.0 GPAs

Director Cook requested that the High School look into how to start an Honors Society.

D. Human Resources Report

Superintend Woods-Cadiz took the opportunity to formally introduce AIMS' new Human Resources Manager, Mr. Lewis Letang.

Mr. Letang gave is his presentation on the current vacancies in staff that the HR is working diligently to fill.

E. Operations Report

Ms. Magana and Ms. Tung reported the various activities and involvement the Operations Team has played in dealing with the recent water damage as well the success of their Dia de Los Muertos Event.

Also, reported the following were submitted timely and correctly:

- Charter School District Enrollment
- Immunization Report for AIPCS/AIPCS II
- Supported in the Submission and approval of Measure G1 Carryover request for AIPCS/AIPCS II
- Submitted CBEDS (California Basic Educational Data System) for AIPCS/AIPCS II and AIPHS

Board Assignment:

Director Edington requests the number of students not currently paying for the lunch program.

- Ms. Tung will provide this at the next scheduled Finance Committee Meeting as part of the lunch program update.

F. ELD Coordinator Report

Ms. Chand provided her report to the Board on the status of the ELD program and the conferences that she and her EL Specialists will be attending in the next few months.

III. Action Items

A. Consent Calendar

C. Edington made a motion to approve the items on the Consent Calendar as written.

C. Thompson seconded the motion.

The board **VOTED** unanimously to approve the motion.

Roll Call

C. Edington Aye

Roll Call

S. Leung Aye
B. Wan Aye
C. Thompson Aye
T. Cook Aye

B. California Dashboard Local Indicators

T. Cook made a motion to approve the California Dashboard Local Indicators.

C. Edington seconded the motion.

The board **VOTED** unanimously to approve the motion.

Roll Call

C. Edington Aye
T. Cook Aye
C. Thompson Aye
S. Leung Aye
B. Wan Aye

The Board would like a copy of the survey presented to students that provided the data during this presentation. They would like to compare the data from last year, and understand what has been and what will be done to improve these numbers.

Ms. Magana presented the Local Indicators to the Board as the CDE pulls the information for the State Indicators. AIMS is meeting all requirements for all grade levels.

C. Urban League MOU

C. Edington made a motion to table item until the next scheduled Board Meeting.

C. Thompson seconded the motion.

The board **VOTED** unanimously to approve the motion.

Roll Call

T. Cook Aye
B. Wan Aye
S. Leung Aye
C. Thompson Aye
C. Edington Aye

T. Cook requested that the name of this item be named correctly as the Urban Debate League MOU on at the next scheduled Board Meeting.

D. Payment for Repair of Water Damage

T. Cook made a motion to approve the Superintendent to approve and pay repair work without approval of the Board using the aforementioned guidelines.

C. Edington seconded the motion.

The board **VOTED** unanimously to approve the motion.

Roll Call

C. Edington Aye
B. Wan Aye

Roll Call

T. Cook Aye
S. Leung Aye
C. Thompson Aye

E. Approval of Prior Board Meeting Minutes Listed on Consent Calendar

C. Edington made a motion to approve minutes from the Regular Board Meeting on 10-23-18 Regular Board Meeting on 10-23-18.

C. Thompson seconded the motion.

The board **VOTED** unanimously to approve the motion.

IV. Closed Session

A. Public Comment on Closed Session Items

B. Recess to Closed Session

Recess to Closed Session at 7:54 PM.

C. Reconvene from Closed Session

Reconvened from Closed Session at 8:10 PM.

D. Report from Closed Session

Nothing to Report

V. Closing Items

A. Items for Next Agenda

- Urban Debate League MOU
- California Dashboard Local Indicators - Survey questionnaire presented to the students

B. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 9:15 PM.

Respectfully Submitted,
M. Taylor

C. NOTICES

DRAFT

AIMS K-12 College Prep Charter District

Minutes

Regular Board Meeting

Date and Time

Tuesday December 4, 2018 at 6:00 PM

Location

171 12th St. Oakland, CA 94607

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Directors Present

B. Wan, C. Edington, C. Thompson, S. Leung, T. Cook

Directors Absent

None

Directors who arrived after the meeting opened

T. Cook

Guests Present

Adrienne Barnes, K. Ballentine, K. Moebius, M. Taylor, M. Woods-Cadiz, Xiupin Guillaume

I. Opening Items

A. Call the Meeting to Order

S. Leung called a meeting of the board of directors of AIMS K-12 College Prep Charter District to order on Tuesday Dec 4, 2018 at 6:27 PM.

B. Record Attendance and Guests

C. Adoption of Agenda

C. Edington made a motion to adopt agenda with the following amendments. Move Action Item E to Action Item A and Action Item F to Action Item B.

S. Leung seconded the motion.

The board **VOTED** unanimously to approve the motion.

Roll Call

C. Edington	Aye
C. Thompson	Aye
T. Cook	Absent
B. Wan	Aye
S. Leung	Aye

D. Public Comment on Non-Agenda Items

No Public Comments on Non Agenda Items presented.

E. Public Comment on Agenda Items

No Public Comments on Agenda Items presented.

II. Action Items

A. 18 - 19 First Interim Report Approval for Submission

Ms. Adrienne Barnes from CSMC presented via phone that 18-19 First Interim Report. Overall, AIMS First Interim Reporting was a success. Projections and budgets are on track.

C. Edington made a motion to approve the 18-19 Interim Report as presented.

C. Thompson seconded the motion.

The board **VOTED** unanimously to approve the motion.

Roll Call

C. Edington	Aye
T. Cook	Absent
C. Thompson	Aye
S. Leung	Aye
B. Wan	Aye

B. Annual Audit Approval for Submission

Xiupin Guillaume presented in the absence of Scott Gustafsson.

C. Edington made a motion to approve Annual Audit as presented.

C. Thompson seconded the motion.

The board **VOTED** unanimously to approve the motion.

Roll Call

T. Cook Absent

B. Wan Aye

C. Edington Aye

C. Thompson Aye

C. Apple Credit Application

Mr. Lee presented to the Board that the Apple Credit Application would provide a line of credit, with the amount being subject to the schools. The total of the apps that are planned to be purchased total \$1356.60.

C. Edington made a motion to approve the Apple Credit Application submission.

B. Wan seconded the motion.

The board **VOTED** unanimously to approve the motion.

Roll Call

S. Leung Aye

C. Thompson Aye

B. Wan Aye

T. Cook Absent

C. Edington Aye

D. Urban Debate League MOU

Mr. Williams requests approval so that AIMS Middle School can compete as 1 of of the only 2 schools in Oakland in the Urban Debate League. AIMS Middle School students would be competing at the High School level and currently have 8 -10 students signed up to participate.

C. Edington made a motion to approve the Urban Debate League contract.

C. Thompson seconded the motion.

The board **VOTED** unanimously to approve the motion.

Roll Call

S. Leung Aye

T. Cook Absent

B. Wan Aye

C. Thompson Aye

C. Edington Aye

E. Measure G1 Carryover

Mr. Williams requested approval to use a portion of the unused Measure G1 Grant to purchase iMacs and locks to start a computer lab for web design.

The Board recognizes the G1 Grant as a whole.

C. Thompson made a motion to approve the purchase of the iMacs.

C. Edington seconded the motion.

The board **VOTED** unanimously to approve the motion.

Roll Call

B. Wan	Aye
S. Leung	Aye
C. Thompson	Aye
C. Edington	Aye
T. Cook	Absent

F. Transfer of Funds from Wells Fargo Account

Ms. Ballentine requests the Finance Committee approve the transfer of funds previous held in an old Wells Fargo account recently closed (due to inactivity) to be transfer as non public funds into the Community Bank account.

Ms. Ballentine informed the Board that the funds predated the Superintendent and current Board Members. As a result she is researching where the funds initially came from. Until further research is completed to know exactly where the funds originated from they will not be spent.

C. Edington made a motion to transfer the funds previously held by Wells Fargo to Community Bank of the Bay.

C. Thompson seconded the motion.

The board **VOTED** unanimously to approve the motion.

Roll Call

C. Thompson	Aye
C. Edington	Aye
S. Leung	Aye
T. Cook	Absent
B. Wan	Aye

III. Closed Session

A. Public Comment on Closed Session Items

No Public Comments on Closed Session Items presented.

B. Recess to Closed Session

Recess to Closed Session at 7:18 PM.

C. Reconvene from Closed Session

Reconvened from Closed Session at 7:21 PM.

T. Cook arrived.

D. Report from Closed Session

The Board Reports the following Motion:

Motion to approve a 1.5% salary increase for teachers effective January 2019 to be paid out February 2019 and their intent to offer a matching 3% minimum up to 5% maximum contribution.

IV. Closing Items

A. Items for Next Agenda

B. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 8:20 PM.

Respectfully Submitted,
M. Taylor

C. NOTICES

Coversheet

Superintendent's Report

Section: III. Non-Action Items
Item: B. Superintendent's Report
Purpose: FYI
Submitted by:
Related Material: 23-24 Superintendent Board Presentation (1).pdf

Superintendent Woods-Cadiz Board Report



June 2023

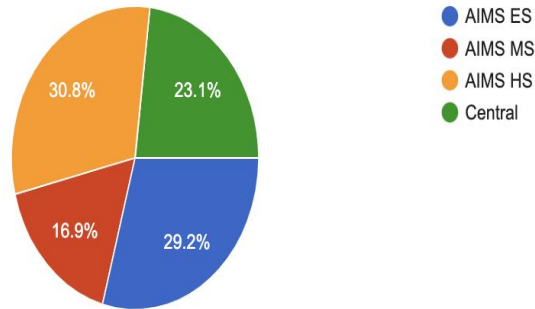
Contents

- All Staff Survey
- Making Survey
- 2023-2024 Organizational Chart
- 2023-2024 Calendar
- 2023-2024 Boot Camp
- 2023-2024 Leadership Retreat

All Staff Satisfaction Survey

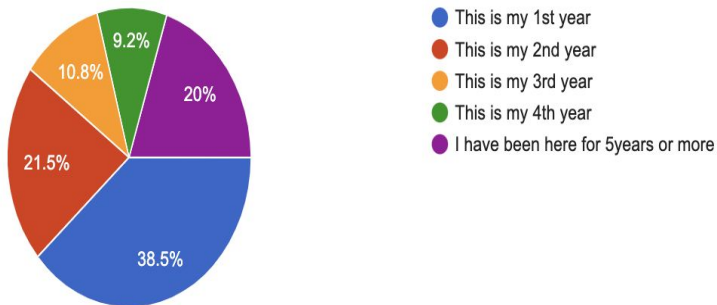
At which school/site do you work?

65 responses



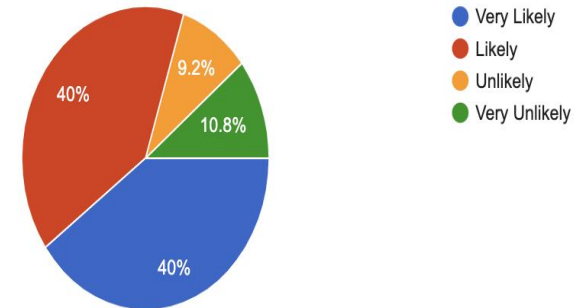
How many years have you been a part of AIMS?

65 responses



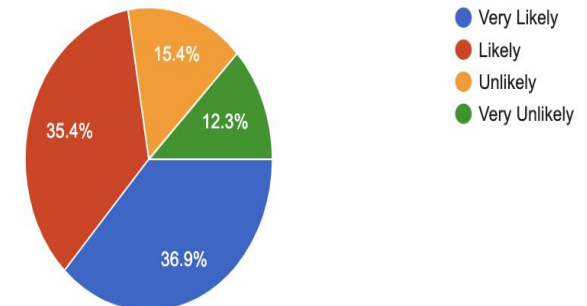
How likely would you be to recommend AIMS to a friend as a good place to send his/her student?

65 responses



How likely would you be to recommend AIMS to a friend as a good place to work?

65 responses



Masking Mandate Satisfaction Survey

Recommendation, AIMS will change the mandate from “Masks Required” to “Masks Preferred”



I am a Student, Parent, Staff member

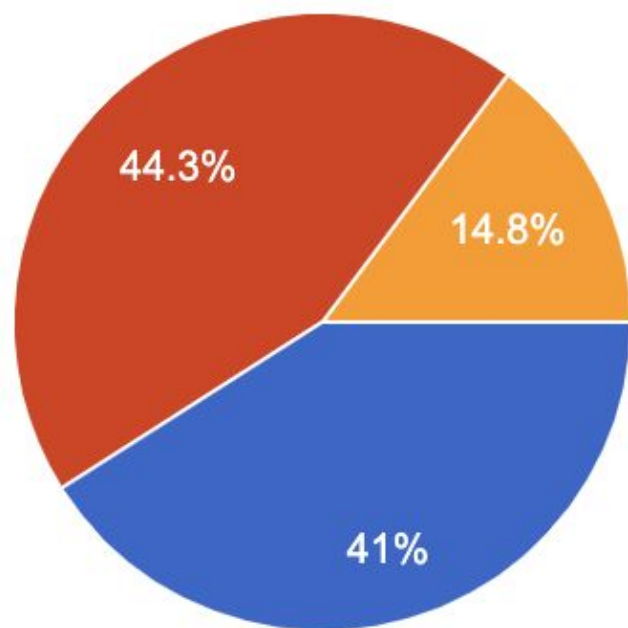
我是學生、家長、工作人員

Soy un estudiante, padre, miembro del personal

ኣነ ተምሃራይ፣ ወላጁ፣ ኣባል ሰራሕተኛታት ኣየ

أنا طالب ، ولي أمر ، وموظف

183 responses

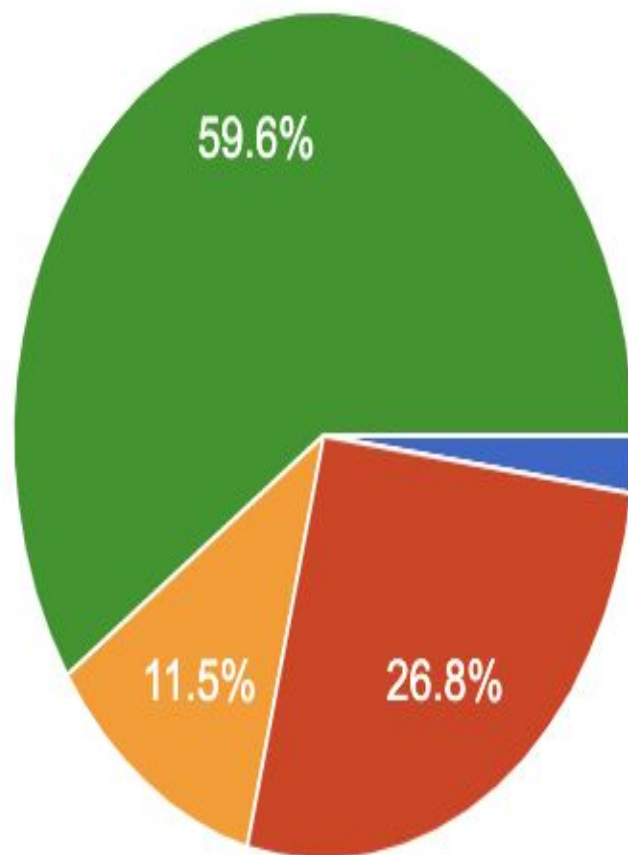


- Student, 我是學生, Soy un estudiante, ተምሃራይ, طالب
- Parent, 家長, Padre, ወላጁ, الأبوين
- Staff Member, 工作人員, miembro del personal, ኣባል ሰራሕተኛ, موظف



Grade Level Band, 級別, Banda de nivel de grado, ደረጃ ክፍለ ባንድ, الفرقة مستوى الصف

183 responses



- Central Office, 辦公室, Oficina central, መካከለኛ ቤት ፀሐፊት, المكتب المركزي
- Grades K-5, 年級, Grados K-5, ከብ መባሕታ ከሰብ 5ይ ክፍለ, الصفوف K-5
- Grades 6-8, 年級, Grados 6-8, ከብ 6-8 ክፍለ, 6-8 درجات
- Grades 9-12, 年級, Grados 9-12, Grades 9-12, 9-12 درجات



If the mask mandate is removed at AIMS, I or my child will still wear a mask

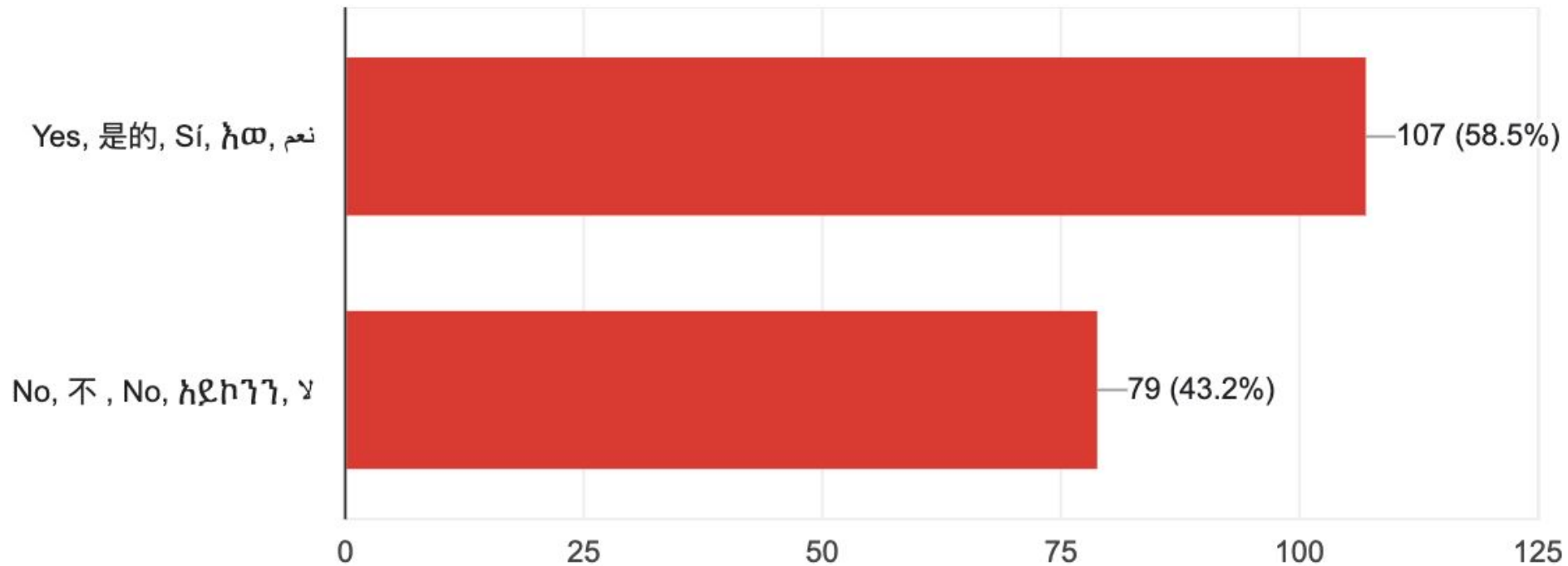
如果 AIMS 取消了口罩令，我或我的孩子仍將戴口罩

Si se elimina el mandato de máscara en AIMS, mi hijo o yo seguiremos usando una máscara

ካብ AIMS ኢት ናይ ማስክ ትእዛዝ ኢንተተካልዩ ኣነ ወይ ውላዲይ ገና ማስክ ክንገብር ኢና።

فسوف أظل أرتمي أنا أو طفلي القناع ، AIMS إذا تمت إزالة تفويض القناع في

183 responses



Should AIMS remove the mask mandate?

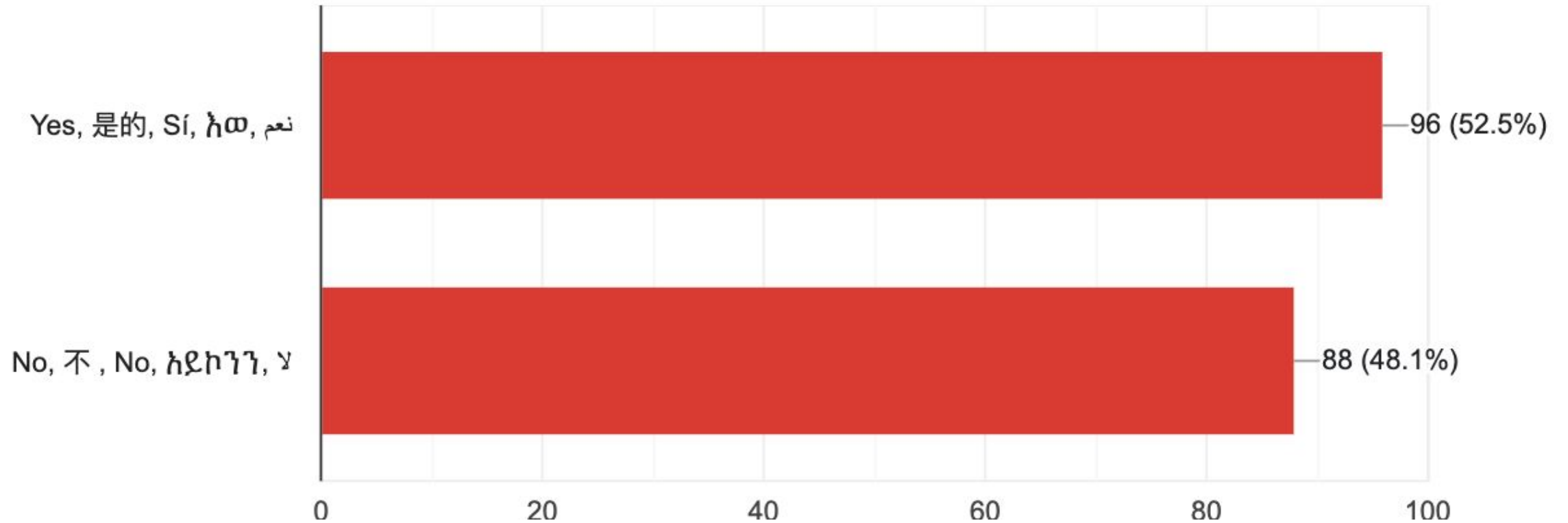
AIMS 是否应该取消口罩强制令?

¿Debería AIMS quitarse el mandato de máscara

AIMS ነቲ ናይ ማስክ ትእዛዝ ከውጽኦ ካለዎ ድዩ?

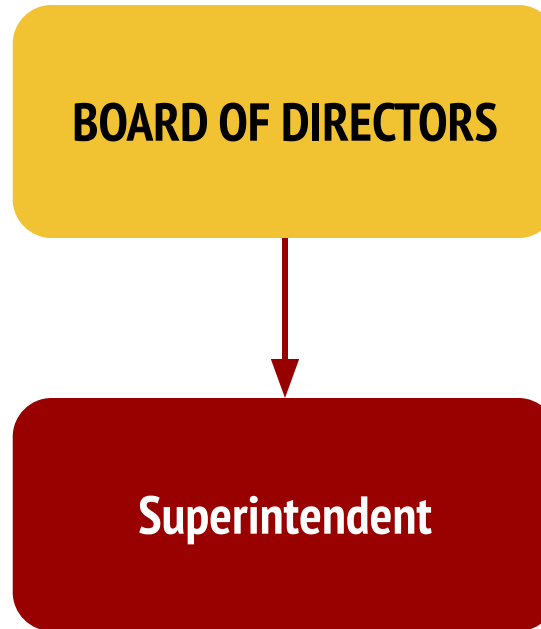
إزالة تفويض القناع؟ AIMS هل يجب على

183 responses



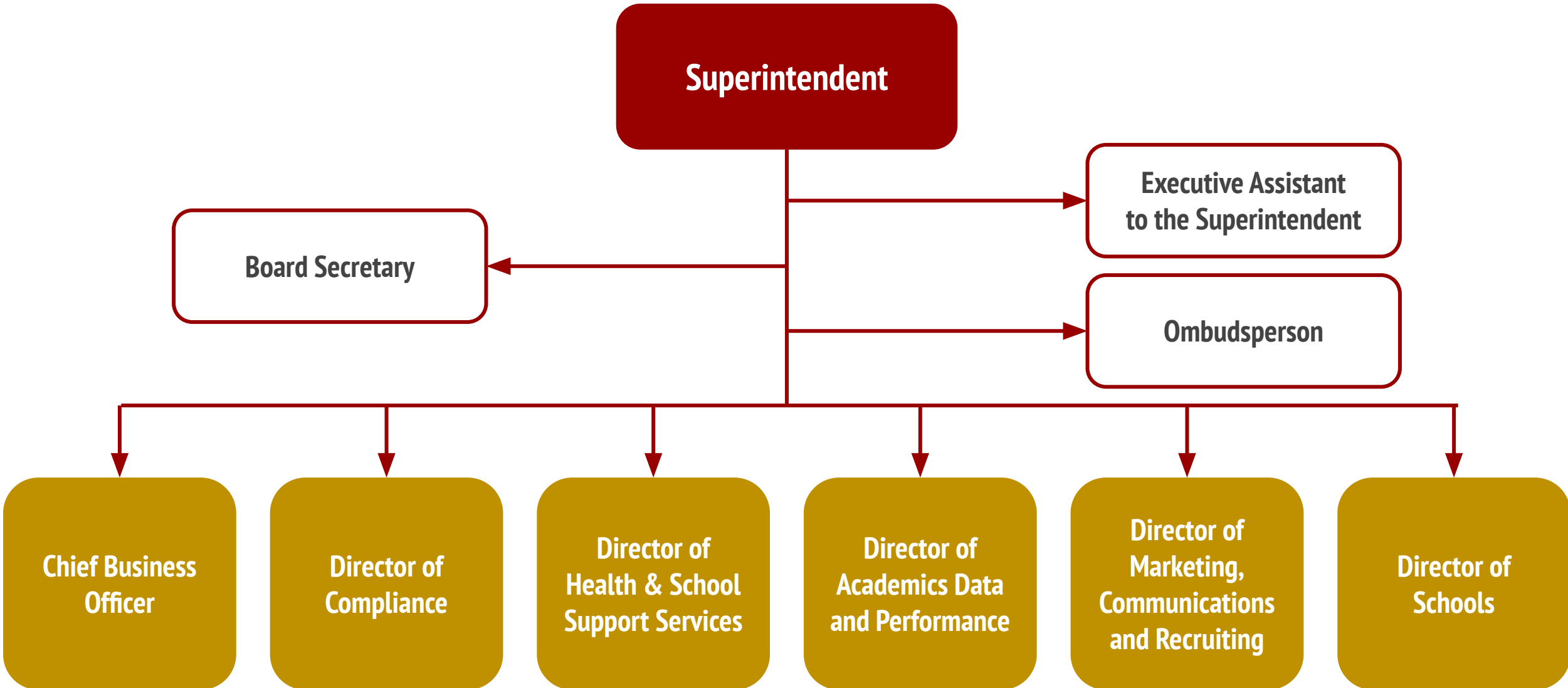
AIMS Organizational Chart

BOARD OF DIRECTORS



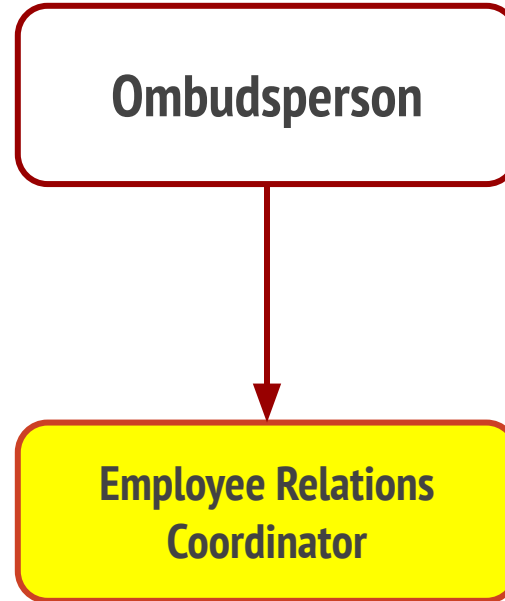
AIMS Organizational Chart

OFFICE OF SUPERINTENDENT



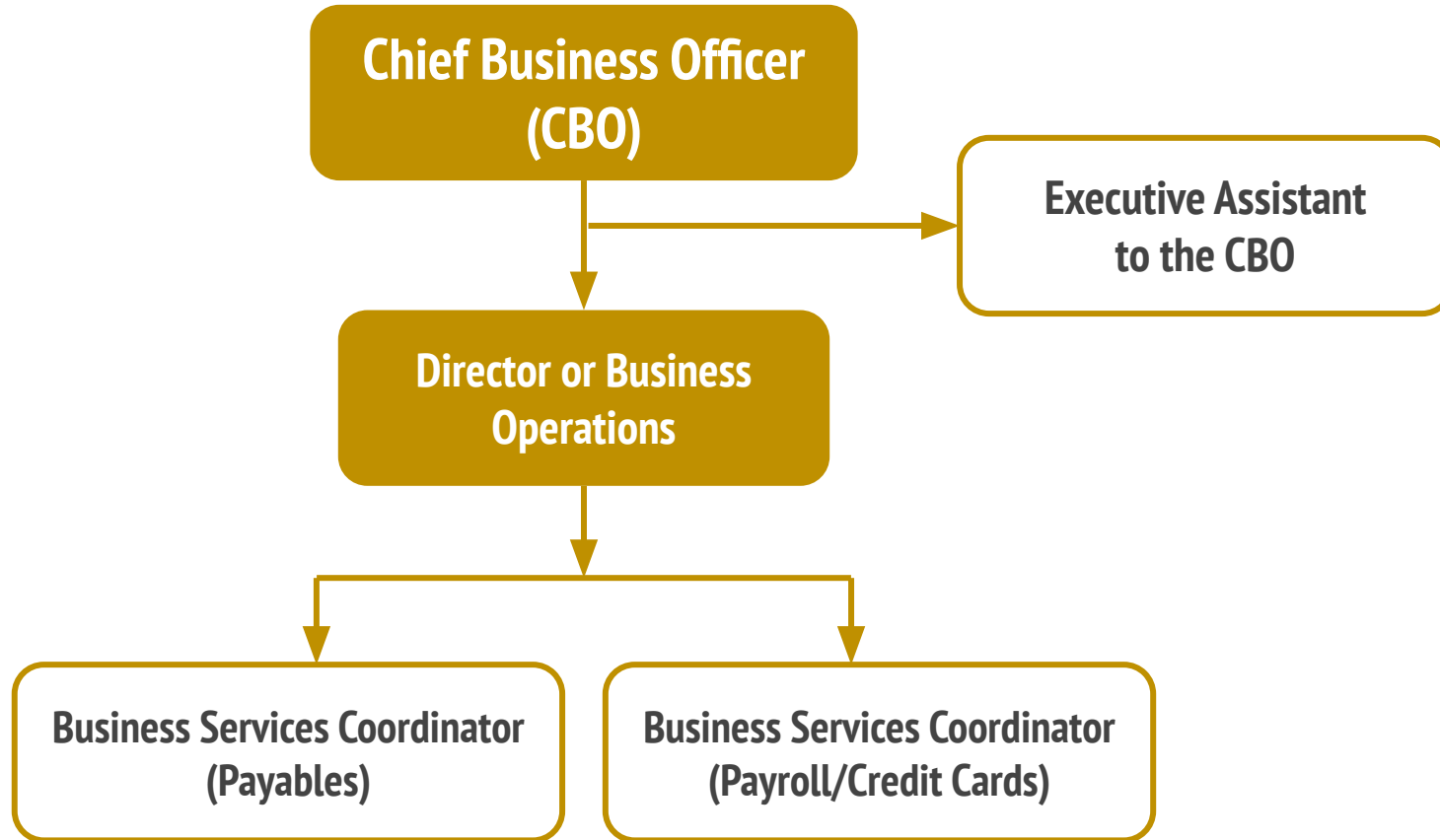
AIMS Organizational Chart

OFFICE OF OMBUDSPERSON



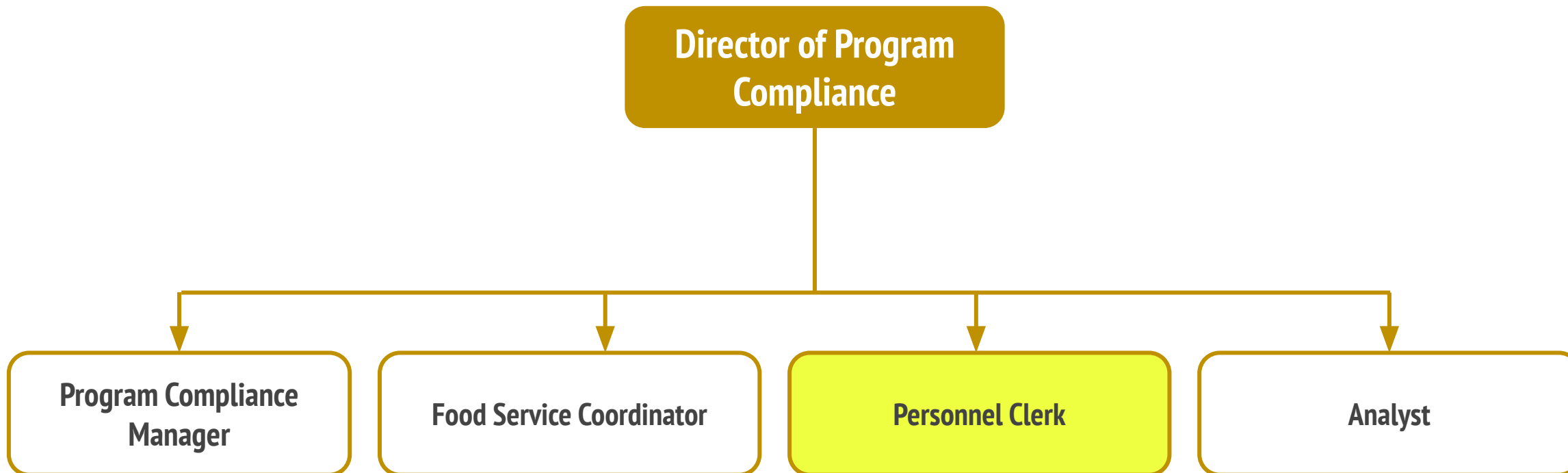
AIMS Organizational Chart

OFFICE OF Business Service and Operations



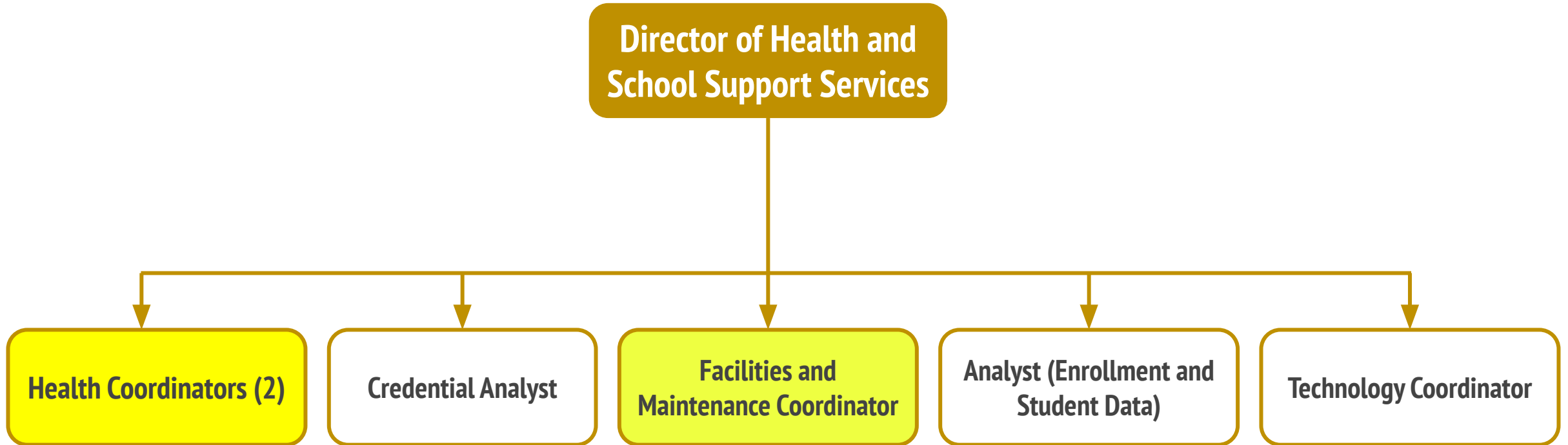
AIMS Organizational Chart

Office of Program Compliance



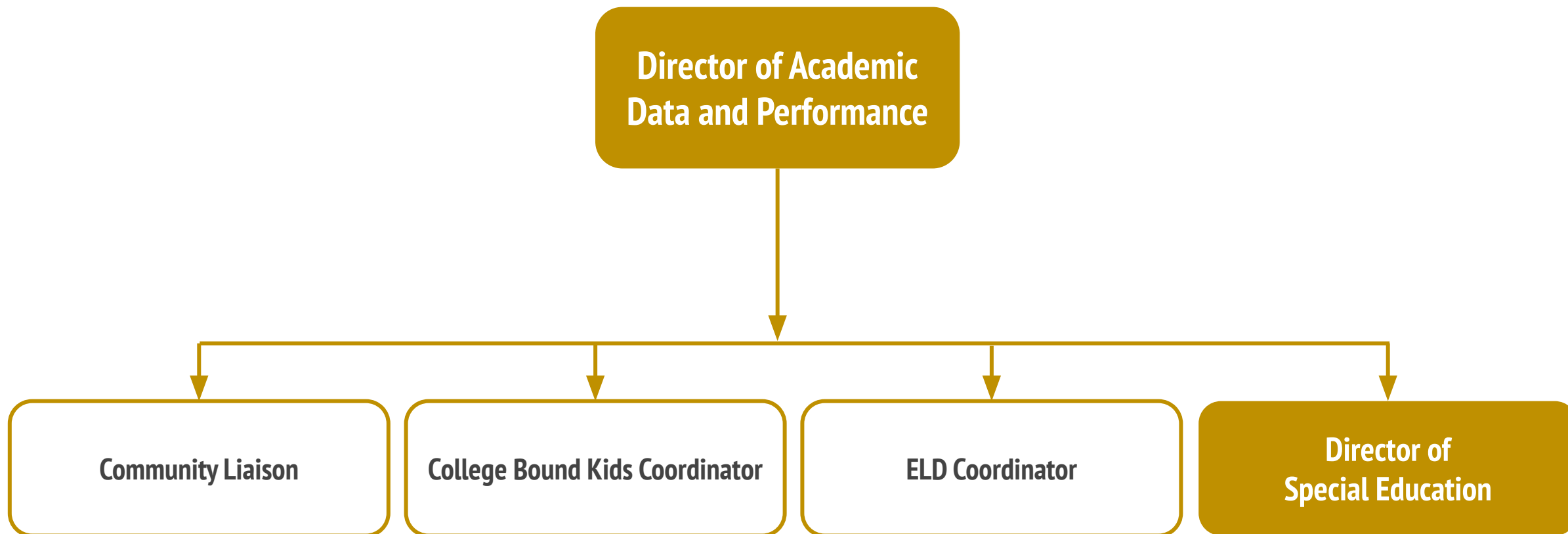
AIMS Organizational Chart

Office of Health and School Support Services



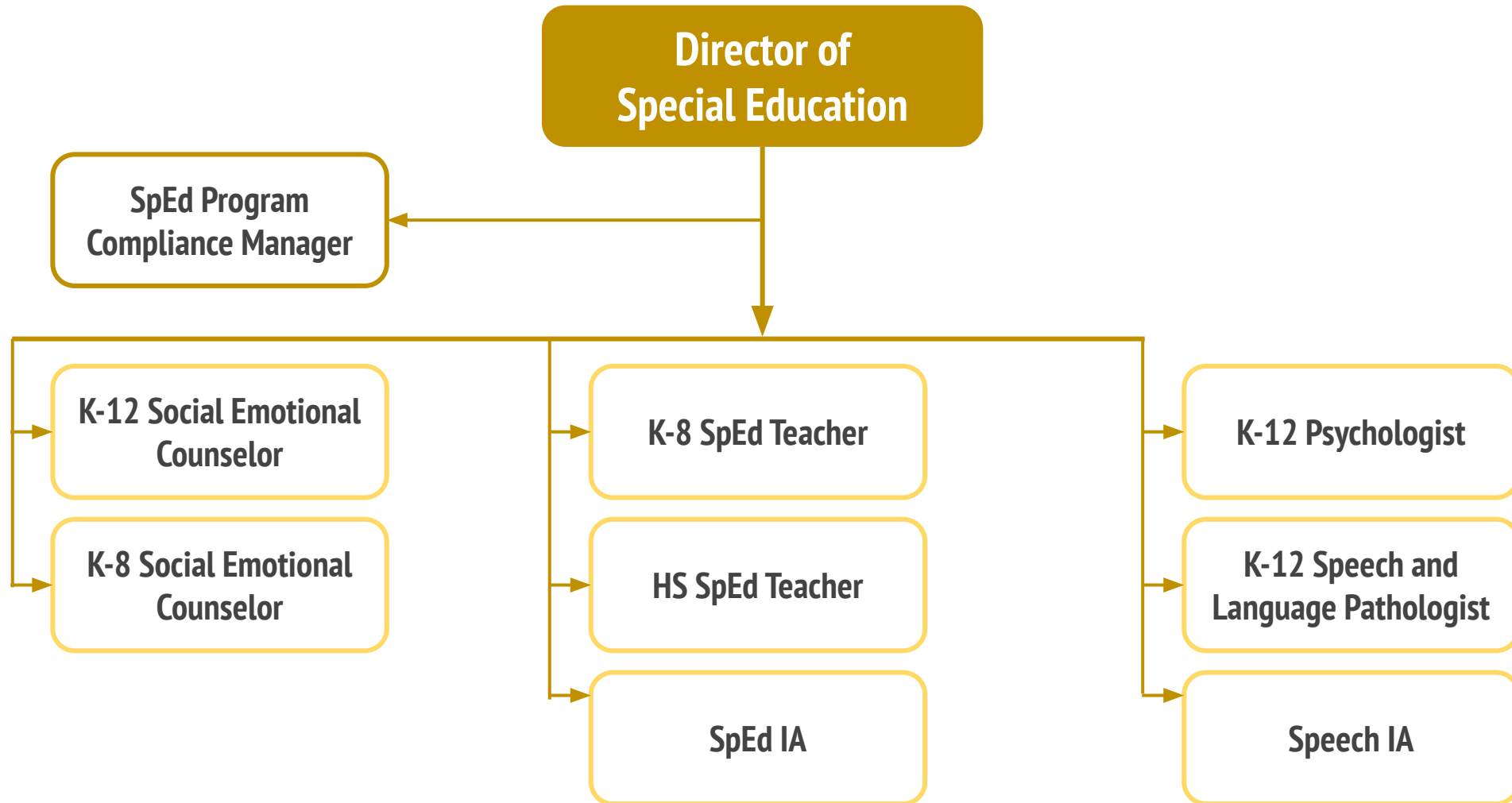
AIMS Organizational Chart

Office of Academic Data and Performance



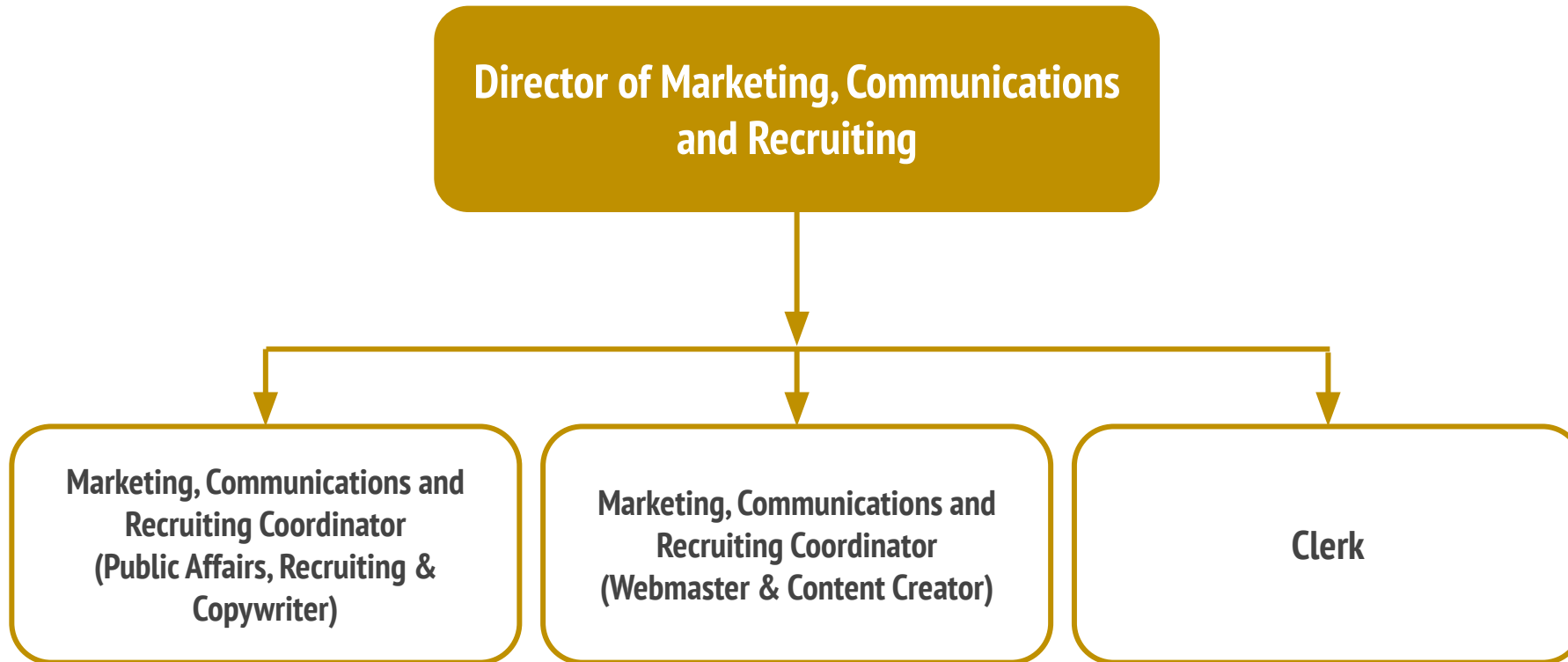
AIMS Organizational Chart

Special Education Department



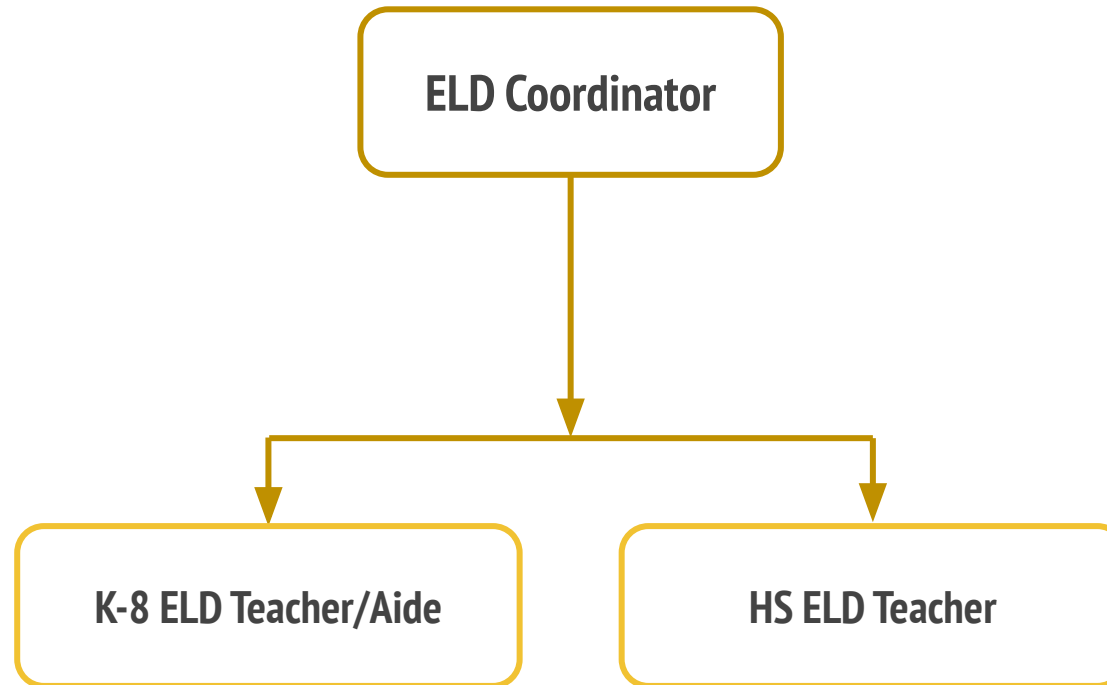
AIMS Organizational Chart

Office of Marketing, Communications, and Recruiting



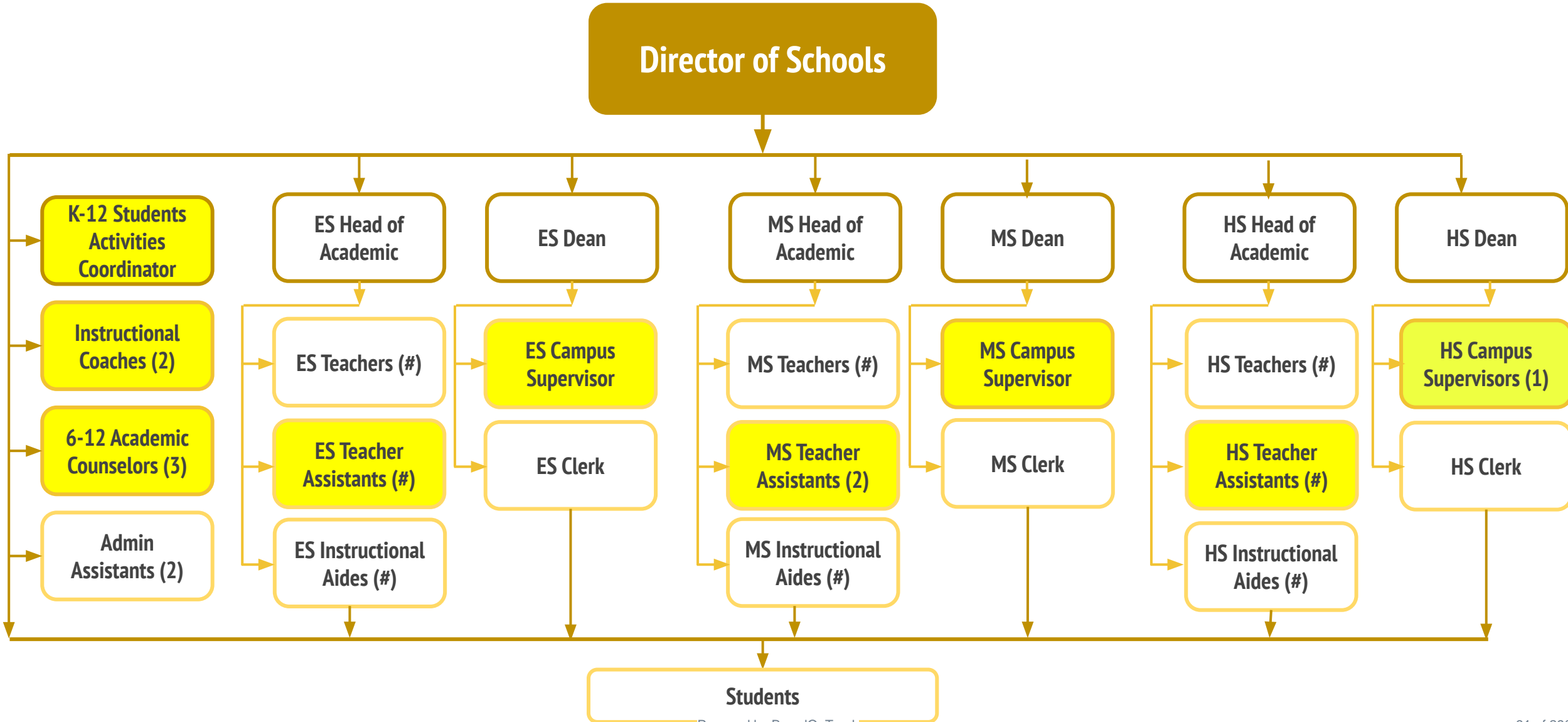
AIMS Organizational Chart

English Language Development (ELD) Department



AIMS Organizational Chart

School Sites (ES/MS/HS)

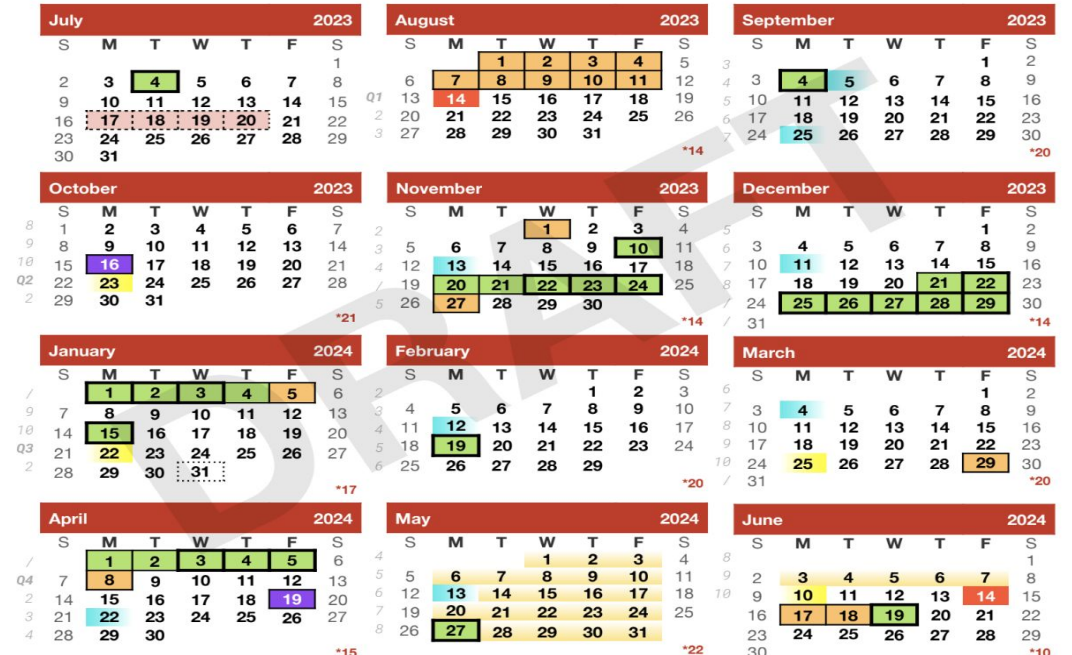


Director of Schools K-12, Natalie Glass





AIMS K-12 College Prep Charter District 2023-2024 School Calendar



	Schools Closed		First/Last Day of School		AP/CAASPP Testing
	Schools & Office Closed		Report Card Week		Teacher/Parent Conference
	All Staff PD		Progress Report Week		### Number of Instructional Days in the Month
	Leadership Training		100th Day of School		187 Number of Instructional Days in the School Year

	JUL 04	Independence Day (School & Office Closed)		JAN 31	100th Day of School
	AUG 01-11	AIMS Staff Orientation (School Closed)		FEB 19	Presidents' Day (School & Office Closed)
	AUG 14	First Day of School for Students		MAR 25	End of Quarter 3 Marking Period
	SEP 04	Labor Day (School & Office Closed)		MAR 29	Staff Development (School Closed)
	OCT 16	Teacher/Parent Conference (No School For Students)		APR 01-05	Spring Break (School Closed)
	OCT 23	End of Quarter 1 Marking Period		APR 08	Staff Development (School Closed)
	NOV 01	Staff Development (School Closed)		APR 19	Teacher/Parent Conference (No School For Students)
	NOV 10	Veterans Day (School & Office Closed)		MAY 01-JUN 07	AP/CAASPP Testing
	NOV 20-24	Thanksgiving Break (School Closed)		MAY 27	Memorial Day (School & Office Closed)
	NOV 27	Staff Development (School Closed)		JUN 07	End of Quarter 4/ Semester 2 Marking Period
	DEC 21-JAN 04	Winter Break (School Closed)		JUN 14	Last Day of School for Students
	JAN 05	Staff Development (School Closed)		JUN 14	AIMS Graduation Day
	JAN 15	MLK Jr. Day (School & Office Closed)		JUN 16-18	Staff Development (School Closed)
	JAN 23	End of Quarter 2/ Semester 1 Marking Period		JUN 19	Juneteenth (School & Office Closed)

Check Update: calendar.aims-k12.org

DRAFT v.05152023

WWW.AIMSK12.ORG

AIMS Calendar 2023-2024

2023-2024 Leadership Retreat

- Napa,CA
- July 11-14
- Superintendent, CBO, Executive Assistants, Directors, Managers, Site Administrators, Coordinators, Analysts.
- The Board is invited to Attend
- Themes:
 - Leadership vs Management
 - Time Management
 - Customer Service
 - 23-24 Vision and Goals

2023-2024 Boot Camp

- AIMS Campuses
- August 1-11
- August 1, all staff
- August 2-11, instructional and school staff
- Themes:
 - **Intro to Lesson Planning**
 - **Intro to Assessment**
 - **Classroom Environment**
 - **Classroom Management**
 - **Time Management**
 - **Note Taking**
 - **Instructional Goal Setting**
 - **Paycom**
 - **CPR**
 - **Mandated Reporter Training**
 - **23-24 Vision and Goals**

Questions

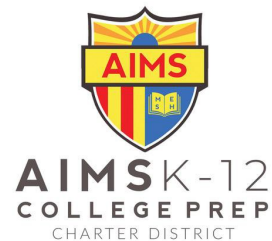
Coversheet

Staff Reports

Section: III. Non-Action Items
Item: C. Staff Reports
Purpose: FYI
Submitted by:
Related Material: June Board Report - Data and Academic Performance.pdf
SEBOARD REPORT June 2023.pdf
#OaklandUndivided Pledge & Goals (Board).pdf
Compliance Presentation Template 2023.pdf

(Data and Academic Performance) Board Report June 2023

(Christopher Ahmad, Adria Bani, and Jose Kabeer)



Assessment Schedule

CAASPP SBAC STATE TEST - Completed in May of 2023

Blue Illuminate Benchmark - Final Benchmark Completed in May

Middle School Final Exam (All Standards) - Completed in May

2022-2023 CAASPP SBAC STATE TEST RESULTS

A	B
AIPCS II	2022-2023 Results
ELA	60.33% AIPCS II ELA
Math	58.83% AIPCS II Math
AIMS MS	
ELA	38% AIMS MS ELA
Math	41.66% AIMS MS Math
AIMS HS	
ELA	66% AIMS HS ELA
Math	58% AIMS HS Math

2022-2023 SBAC SCORES vs. 2021-2022 SBAC SCORES

AIPCS II	2022-2023 Results	2021-2022 Results	Delta/Change in Value
ELA	60.33% AIPCS II ELA	AIPCS II ELA 61%	0.67% decrease
Math	58.83% AIPCS II Math	AIPCS II Math 55%	3.83% increase
AIMS MS			
ELA	38% AIMS MS ELA	AIMS MS ELA 55%	17% decrease
Math	41.66% AIMS MS Math	AIMS MS Math 46%	4.34% decrease
AIMS HS			
ELA	66% AIMS HS ELA	AIMS HS ELA 44%	22% increase
Math	58% AIMS HS Math	AIMS HS Math 36%	22% increase

BREAKDOWN BY GRADE LEVEL AIPCS II

3rd Grade ELA	3rd Grade Math
64%	76%
4th Grade ELA	4th Grade Math
56%	63%
5th Grade ELA	5th Grade Math
63%	58%
6th Grade ELA	6th Grade Math
58%	59%
7th Grade ELA	7th Grade Math
65%	49%
8th Grade ELA	8th Grade Math
56%	48%

BREAKDOWN BY GRADE LEVEL AIMS Middle School

6th Grade ELA	6th Grade Math
32%	33%
7th Grade ELA	7th Grade Math
62%	47%
8th Grade ELA	8th Grade Math
20%	45%

BREAKDOWN BY GRADE LEVEL AIMS High School



CBK UPDATES

*For two weeks in May and a week in June I sat as a judge for The senior projects. We even had to outside yes join us from families in actions Also sat on panel . 91 seniors presented .

* I coordinated with Oakland Promise to receive a \$1500 grant to set up the Senior College Day lunchroom . We ordered 100 plates of food for the seniors from Big Apple Cafe .

*College Signing Day Draft- Worked with communications on setting up and presenting the college signing day draft which includes 91 seniors and their pictures . This took a week.

* Coordinated the three AIMS Scholarships where we presented \$1500 for the David Chu and \$1500 for the Alice Spearman Scholarships and \$1000 for the need base scholarships. These went to Yaxing , Ubadi and Genet.

* Hosted UC Davis and UC Irvine in virtual college tours at the high school campus. We had students attend the UC Davis and about 25 students attend the UC Irvine a many from 11th grade.

*Currently working in coordinating with Peer Forward on bringing them back to our site this year . They are a nationally recognized peer college program that will pay for our students to travel to the east coast to visit colleges and will also come to the school and lead workshops . I'm working with a parent and Ms Golden on this task .
I am leading weekly college workshops all Month of July for upcoming seniors to get a head start on the college admissions process.

Successfully ordered the college decorations for middle school and elementary school awareness and I am working on the college week program to take place in November.

Working on field trip kits for all upcoming college tours .

CBK UPDATES

***College tours : Middle school to Laney college at the end of April and High School Tour to SFSU. We have a full calendar year planned out with over 11 college tours taking place in the upcoming school year. Including our 36 student trip to Southern California Colleges that has been appropriated for already . I**

***College Acceptances: We had 91 college students accepted into a 4 year college or university which puts us at 100% 3 of those came just in the month of May which took a full workout to complete from applying to acceptance. Helped with scholarships and getting students fully admitted which included sending in Residency letters, Writing Appeals for Financial Aid and Filling out housing information**

***Internships: I helped 4 students land the Genesys Internship. This program trains the students on professional development and then It provides a summer internship that provides access to a year long paid internship with very prominent groups like SMTA the Chase center and others.**

<https://www.canva.com/design/DAFYoY663R0/xLD3opTpfqFr1iZ6Y7tRsQ/view>

***We had 25 students apply with City of Oakland for summer jobs in the Youth Program. Many got in to become lifeguards and camp counselors .**

Over 15 students are attending the Lao Family summer job/internship program .

ELD UPDATE

May/June

- completed ELPAC testing in May
- close to 100% completion for all three schools
- completed ELD curriculum selection process for next year
- held ELAC/DELAC meeting
- planned and held reclassification ceremony

Current focus

- creating informational bulletin boards for teachers (incl. subs) and staff to know what AIMS policies are for English learners and what supports are available
- completing Title III purchases

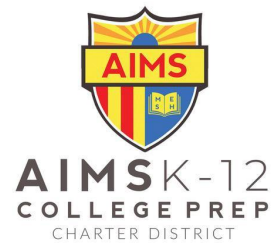
Highlight

- the amazing reclassification ceremony on June 6th!

Special Education Board Report

June 2023

Deborah Woods



IEP Meeting RECAP

	APRIL	MAY	JUNE
MEETING TYPE			
Annuals	8	11	2
Triennials	7	6	5
30 Day Review		1	
Initial			2
IEP Totals*	15	18	9
504 Plan	0	4	2
SST	2	0	0
Meeting Totals	17	22	11

*Totals shown reflect Meeting Types held concurrently

NUMBER OF STUDENTS with IEPS, BY SITE

	APRIL	MAY	JUNE
AIPCS II	26	26	22
Middle	18	19	19
High	13	13	14
TOTAL*	57	58	55

***Changes in numbers due to students EXITED from SpEd, as a result of overdue triennial evaluations completed.**

SERVICES/DEPARTMENT UPDATE

SERVICES	Elementary	Middle	High	Total*
JUNE				
Specialized Academic Instruction	14	18	13	45
Speech	18	8	2	28
Counseling	1	5	5	11

***Changes in numbers due to students EXITED from SpEd, as a result of overdue triennial evaluations completed.**

POSITION REPORT

- **Positions Needed:** PT Occupational Therapist, PT D/HH teacher, 2 SpEd IAs
- **Interviews Held:** 2
- **Hiring efforts:** **Posting** on Edjoin and job portals for NDNU and National University. **Comparing** agency rates. **Recruiting** from within and face to face.

Structures and Supports

- Board policy proposals and adoptions:
 1. Promotion and Retention
 2. Independent Education Evaluation
- Weekly training in IEP development, facilitation and database management for new SpEd teachers.
- Co-facilitating SST and Section 504 management w/ site admins and teachers for Year 1.
- Public webpage



Professional Development

SpEd Teachers

- IEP Accommodations/ Modifications
- SEIS Progress Reporting

EDC Special Education Local Plan Area (SELPA)

- Suicide Risk Screening in School

CELEBRATIONS AND SUCCESSES

CDE IEP Implementation Monitoring Results:

- 7 of 8 sampled students received 95-100% prescribed services.
- 1 of 8 received 90-94.9% due to student refusal.

2023 Overview

LEA Name
American Indian Public Charter School II

CDS Code
01612590114363

SELPA Name
El Dorado County Charter

LEA Due Date
June 30, 2023

Submission Status
Approved
Reviewed on June 19, 2023

SWD IEP Implementation Success Rates

95-100%	3
90-94.9%	0
Less Than 90%	0
Total Students	3 of 3 Sampled

2023 Overview

LEA Name
AIMS College Prep Middle

CDS Code
01612596113807

SELPA Name
El Dorado County Charter

LEA Due Date
June 30, 2023

Submission Status
Approved
Reviewed on June 19, 2023

SWD IEP Implementation Success Rates

95-100%	2
90-94.9%	1
Less Than 90%	0
Total Students	3 of 3 Sampled

2023 Overview

LEA Name
AIMS College Prep High

CDS Code
01612590111856

SELPA Name
El Dorado County Charter

LEA Due Date
June 30, 2023

Submission Status
Approved
Reviewed on June 22, 2023

SWD IEP Implementation Success Rates

95-100%	2
90-94.9%	0
Less Than 90%	0
Total Students	2 of 3 Sampled



All overdue Triennial evaluations have been completed!



Message from #OU

On behalf of our Coalition, **thank you for your commitment to join our city-wide movement to close the digital divide** and ensure every public school student - the 50,000 students in district and charter schools across Oakland - have nightly home access to a computer, internet and tech support. Your partnership has been critical to increase equity for Oakland students and families.

Impact to Date: Since March 2020, ***#OaklandUndivided has created over \$5M in savings for Oakland charter schools.*** Specifically, #OU provided over **6,500 computers and 7,500 free or reduced cost hotspots directly to charter school students**, provided free tech support to all students through Tech Exchange (which served 10,000 tech support requests across Oakland in 20-21), and support in applying for Emergency Connectivity Fund reimbursement. 30 of 32 charter schools chose to be official #OU Partners, signed the pledge, and committed to provide all students with 1:1 home access to computers in 2022-23 and collaborate to leverage funding partnerships to ensure their students home access to computers, internet and tech support.

As we plan for the 23-24 school year, **we hope you will continue to be an official partner of #OaklandUndivided and re-sign the #OU pledge by May 5, 2023.** We integrated feedback from charter leaders, attempted to simplify and clarify expectations as well as provide flexibility wherever possible. Everyone who re-commits will continue to be eligible for benefits of our partnership and most important, ensure digital access for all our students in need. If you have any questions, let us know in hopes we can plan for next year and include you in our upcoming events... hope to see you at our 5/6/23 End-of-year event at [Acorn Woodland Elementary!](#)

Sincerely,

Patrick Messac
Project Director, Oakland Undivided

2023–2024 Digital Access Pledge

PURPOSE: **#OaklandUndivided** is a citywide initiative with to ensure all Oakland public school students have access to:



1. a **computer** for home use,



2. reliable , at-home **internet connection**, and



3. culturally-responsive **tech support**

Our LEA commits to partner with #OaklandUndivided to ensure that every student at our school has access to home digital access **during the 2023-24 school year**. To fulfill this commitment, we will

- proactively assess student home digital access needs,**
- ensure that every student** that is enrolled at our school in every grade **has a computer that is available nightly for use at home,**
- work in collaboration with #OU to **leverage opportunities to support internet access,** and
- appoint a liaison** to implement this ambitious initiative



1. Assessing Student Need

To ensure that all students have home access to a computer and internet, our school will survey 100% of students at least once per year to assess their home digital needs through a short survey at the beginning of the year that asks about access to a computer and internet.

Step 1: Tech Check: We will integrate #OU's 4-question Tech Check survey assessment for computer and internet access into our data collection processes. For the exact question language, please see the [Tech Check Survey Toolkit](#) (pg 6; or pg 5 if you have to use a binary survey).

Step 2: Give It to Everyone: We will integrate the digital access survey (i.e. the 4-question Tech Check) into the Enrollment, Registration, and/or Back-to-School process.

Step 3: Report Progress:

We will report student enrollment data and need data quarterly to the #OU Charter School Coordinator, providing transparent data about how many students do or do not have home access to a computer and internet, as agreed upon by our organization signing the California Student Data Privacy Agreement (CSDPA).



2. Providing Computers

Computer Commitment: We will ensure that **every student grades TK-12 at our school has access to a computer that is available at home during non-school hours for use** during the 2023-24 school year, whether provided by the family, previously provided by #OaklandUndivided, or purchased and/or loaned by our school. There are two ways to fulfill this commitment.

Option #1 (recommended): After assessing home digital access of all students, LEA commits to providing personal devices for all students without **1:1** access at home during non-school hours. Computers will be provided to students in need within 60 days of enrollment, supply chain permitting, to:

- All new students who enroll in our school who lack access to a home computer.
- Returning students who have a lost or damaged device that needs to be replaced.
- Any student whose needs have changed and no longer have access to a home computer.

For example, one LEA may decide to have students bring a laptop to and from school everyday (textbook model). Other LEAs may decide to ensure all families have a device designated for home.

Option #2: After assessing all students for home digital access, LEA may decide devices will only be provided to students who either (1) have **no** access to a device at home, or (2) who only have **limited** access to a shared device. This means

- LEAs may deem that students have adequate digital access if they reside in a household where students have access to a shared device that is always available for them to complete learning tasks.

For example, one LEA may ensure 1:1 for all students in upper grades and an available device for elementary students who may have less need for a 1:1 device.



3. Support Home Internet Access

Internet: Once needs have been identified through a digital needs assessment, LEA will work in collaboration with #OU to ensure students have home internet access.

This may include:

- Collaborating with non-profits or CBOs to enroll unconnected students and families in the long-term federal broadband subsidy (Affordable Connectivity Program) through in-person events at school sites, distributing enrollment information to families, directing families in need of assistance to call centers
- Accessing free or discounted hotspots that #OU partners have access to, applying for state or federal funding to offset the cost of devices, or pursuing other partnerships with #OU.

4. Appoint a Liaison

Appoint a liaison: In order to support completion of the needs assessment, distribution of devices, collaboration with #OU to ensure students have home internet access, communicate all opportunities directly requested by #OU, respond to email requests for data sharing from #OU, share testimonials, provide feedback and updates, and make decisions on behalf of our school as it relates to these commitments. Funding permitting, #OU will provide a stipend of \$500 for this liaison.

We understand that this is a pledge, not a legally binding agreement, and reflects an intended commitment for partnership in the 2023-2024 school year.

Print, sign, scan, and return this pledge by **May 5, 2023**, affirming your commitment for the 2023-24 school year.

Charter Organization

Charter Leader Name

Charter Leader Signature





Mission: #OaklandUndivided's goal is to close the digital divide by ensuring that all Oakland public school students in need have access to computers, internet, and tech support at home.

Impact to Date: Since March 2020, *#OaklandUndivided has created over \$5M in savings for Oakland charter schools.* Specifically, #OU provided over **6,500 computers and 7,500 free or reduced cost hotspots directly to charter school students**, provided free tech support to all students through Tech Exchange (which served 10,000 tech support requests across Oakland in 20-21), and support in applying for Emergency Connectivity Fund reimbursement.

Impact to Date: In the 2022-23 school year, #OaklandUndivided has supported

- **95%** of Oakland charter LEAs in signing a [Data Sharing Agreement](#) so we can more effectively target students to complete our needs assessment survey and understand what the digital access needs of our charter school students are across the city.
- **90%** of Oakland charter LEAs in applying for federal [Emergency Connectivity Fund \(ECF\)](#), a \$7.17 billion program that helps schools provide the tools and services their communities need for remote learning - this includes laptop and tablet computers; Wi-Fi hotspots; modems; routers; and broadband connectivity purchases for off-campus use by students, and school staff.
- **75%** of Oakland charter LEAs in using the new-and-improved [Tech Check Survey](#) to assess digital access needs of our charter school students are across the city.
- **50%** of Oakland charter LEAs in applying for [T-Mobile's Project 10 Million](#). Any Oakland school that qualifies for the plan can get 100GB of FREE internet data per year for five years and a FREE mobile hotspot, and alternatively, for unlimited high speed data you can take advantage of \$11.67/line. This is the lowest rate in the nation, negotiated only for Oakland students.



#OaklandUndivided Goals: Our Proposed Model to Provide Computers, Internet, and Tech Support, contingent upon available funds - External Draft

Note: These are our #OU goals and not a firm commitment - below is our intention and current plan to serve the schools that are pledging to provide computer access at home, though details may change.

To support Oakland public charter school students to have home access to a computer, internet, and tech support during the 2023-24 school year, funding permitting, #OaklandUndivided intends to (1) provide a stipend of \$500 for a liaison at each school, (2) increase visibility as part of a city-wide public school movement for all school partners, (3) provide home-owned computers for families who express need, (4) provide access to discounted hotspots and internet subsidies rates for students who express need, (5) outreach, awarenesses, central tech support for schools who express need for extra support.

1. #OaklandUndivided School Liaison

- a. Funding permitting, #OaklandUndivided will provide a stipend of \$500 for a liaison at each school to support completion of the needs assessment, distribution of devices, communicate all opportunities, respond to email requests for data sharing, testimonials, feedback, and updates, and make decisions on behalf of the school as it relates to home connectivity.

2. Increased Visibility within #OaklandUndivided

- a. #OaklandUndivided charter school partners will be invited as a formal partner to the public launch this Spring and will be named as an official partner during the public launch with increased visibility to the greater Oakland and national community.
- b. #OaklandUndivided values our partnership with charter schools and we welcome feedback to meet our common goal of ensuring all public school students across Oakland have access to computers, internet, and tech support.
- c. While not required, representatives from charter organizations may have the opportunity to participate as #OaklandUndivided sub-committee members to share feedback and support our movement to close the Digital Divide.

3. Partnership in providing computers to all students in need

- a. OUSD has committed to provide computers to ensure that all students TK-12 have home computers for the 2023-24 school year.
- b. 90% of Oakland charter schools pledged to provide computers to ensure all of their students TK-12 had home computers in the 22-23 school year.

- c. In the 2022-23 school year, all #OaklandUndivided school partners had access to Emergency Connectivity Fund consultants, subsidized by #OaklandUndivided. Funding permitting, #OaklandUndivided plans to subsidize consultant fees for ECF or similar federal programs if continued in 23-24 to support schools in accessing federal funds to provide computers to students.
- d. Funding permitting, #OaklandUndivided in partnership with Tech Exchange will provide home-owned devices to families that express need in a needs assessment survey that they have no home computers. These devices will be owned by the families who qualify through the Tech Check survey.

4. Partnership to ensure all students have access to the Internet at home

- a. For the 23-24 school years, #OaklandUndivided school partners are receiving access to [T-Mobile Project 10Million](#) hotspots that are free up to 100GB/year then \$11.67/month for unlimited data use. This unlimited data price is a steep discount that #OaklandUndivided partners received; the regular price is \$20/month.
- b. #OaklandUndivided plans to work with EducationSuperHighway, grant writers, and school partners to leverage public funding and other opportunities to ensure all students have internet access at home.
 - i. #OU will encourage and support schools to apply for state and federal funds designated for internet access, such as the [Emergency Connectivity Fund](#) and the [Affordable Connectivity Program](#) to access a \$30/month subsidy for students in need for the next five years.
- c. If need exceeds availability through public funding sources that schools can apply to (e.g. Emergency Connectivity Fund) and private partnerships (e.g. TMobile Project 10Million, Affordable Connectivity Program through Comcast essentials or other partners), #OU will work to provide internet access to fill gaps of any students who qualify through the Tech Check survey, funding permitting.

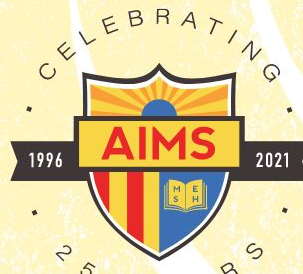
5. Partnership in providing Tech Support for all students

- a. Through #OaklandUndivided's partnership with TechExchange, all charter school students will receive access to multilingual tech support and outreach support.
- b. In addition to access to in-person and over-the-phone tech support, this may include support at school sites for outreach, distribution, tech support, and computer repairs.



AIMS K-12 College Prep

Compliance Department Board
Report



Powered by BoardOnTrack

Compliance Department Team

Tiffany Tung- Director of Compliance

- Oversee Compliance Process Management
- Oversee Salary Placement
- Oversee to ensure submission of Federal/State/County/District Reporting and plans (LCAP, ESSER, SPSA, Measure G, Title III, ConAPP)
- Ensure District deadlines are submitted timely and accurately
- Oversee onboarding and compliance of staffing positions
- Oversee management of of federal time and accounting
- Oversee compliance and program of district Nutrition program and reimbursements
- Establish and adopt written policies, procedures, and standards of conduct

Keisha Smith- Compliance Manager

- Compliance Process Management
- Review onboarding and compliance of staffing positions
- Guidance of fiscal (LCAP, SPSA, ESSER, Categorical Title Plans)
- Manage federal time and accounting
- Purchase order workflow General, Federal, Restrictive, Williams Funding, SPED

Laila Ahmad-Nutrition Services Coordinator

- District food service ordering
- Manage district Nutrition program
- District food service compliance federal and state
- Manages SFS (School Food Solutions)
- Manages Mealtime (POS) Point of Sale
- Ensure compliance of fiscal payments on school sites operationally, cash handling
- Review Nutrition Service budget
- Review all district food purchases to ensure alignment with

Compliance Department Objectives

- Ensures that the district operates in a consistent and ethical manner that aligns with compliant local, state and federal regulations.
- Elevates and improves the effectiveness of process flows, controls and business practices.
- Establish compliance standards and designs improvements to internal controls and structures
- Minimizes legal risk by understanding current and proposed legislation, enforcing regulations, recommending changes and new procedures and complying with legal requirements.
- Develops action plans, initiate corrective action, compliance organizational strategies by contributing information, analysis, and recommendation for strategic thinking and direction, establishing functional objectives in line with organizational objectives.
- Accomplishes human resource by determining accountabilities and planning, monitoring, appraising and reviewing job descriptions, verification of employment and salary placement.

Compliance/Nutrition Updates & Implementation

1. **Implementation of RTH (Request to Hire), Onboarding, Offboarding, PAF in new HR/Payroll system Paycom, created PAF to ensure position change and new salary rollover complete for FY23-24. Manual rollover will need to be completed in preparation for July 1, 2023.**
2. **Completed first round of Job Description internal audit of review and analysis of all job descriptions in AIMS district .**
3. **Created Compliance policies and procedures needed to foster uniformity and adherence to program compliance. Provided time & accounting training with leadership to ensure categorical funds are captured**
4. **Corrective Action in organization vulnerability or violation in HR processes, school site plans, job descriptions and policies.**
5. **Applied for second round of KIT (Kitchen Infrastructure & Training) Grant.**

Methods of Compliance

1. Establish and adopt written policies, procedures and standards of conduct
 - A. Goal - to foster uniformity within our organization and develop a healthy culture of compliance and compliance behaviors
2. Creating internal timelines for departments to ensure compliance of deadlines and mandated reporting requirements.
 - B. Goal - to ensure all deadlines are met
3. Annual update organizations job descriptions
 - C. Goal - to ensure position descriptions are current and align with employee scope of work and aiding to meeting needs of organization within daily workflow
4. Provide training and education
 - D. Goal - to ensure employees understand compliance at every level understand program standards order to comply, training program to outline AIMS organization requirements
5. Evaluates organizational strategic controls to minimize or avoid risks that employees potentially face.
 - E. Goal - to optimize the way resources are allocated and preventive measures are implemented

Time & Accounting Semi- Annual Certifications

The Federal Education Department General Administrative Regulations (EDGAR) governs the administration of federal grants to education programs. AIMS is a recipient of federal and state funding resources. AIMS school district is required to implement regulations and controls that serve the purpose of ensuring that the intended results of these funding sources are achieved. Time accounting, a documentative regulation, ensures that the AIMS district is properly charging salaries and wages that are reasonable, necessary and allowable in accordance with applicable funding source requirements.

Time accounting documentation is required for all employees whose salaries and wages are paid, in part or in full, from restricted resources, both federal and state.

These positions are flagged to identify the required type of documentation for each employee funded from federal and state resources.

Compliance Department met site leaders to identify all employees that fall under these categories to ensure they have updated and signed certifications for work that was completed for FY 22-23.

Nutrition Services

What is the National School Lunch Program, Universal Meal Program?

A federally funded program that assists schools and other agencies in providing nutritious lunches to children at reasonable prices. In addition to financial assistance, the program provides donated commodity foods to help reduce lunch program costs. The United States Department of Agriculture (USDA) is responsible for overseeing the program nationally. In California, the program is administered by the California Department of Education (CDE), Nutrition Services Division. AIMS offers school breakfast, lunch and snack for all three schools. Currently due to COVID-19 AIMS offers free meals for all students due to the National Universal Meal program which the state of California implemented as of SY 2022-23.

What are the benefits of participating in the program?

For children, the National School Lunch Program provides a nutritious meal that contains one-third of the recommended dietary allowance of necessary nutrients. For parents, the program offers a convenient method of providing a nutritionally balanced lunch at the lowest possible price. For schools, the program enhances children's learning abilities by contributing to their physical and mental well being. Studies have shown that children whose nutritional needs are met have fewer attendance and discipline problems and are more attentive in class.

What type of breakfast, lunch and snack must be offered? <https://aimsk12.org/ms-nutrition>

What are the benefits of participating?

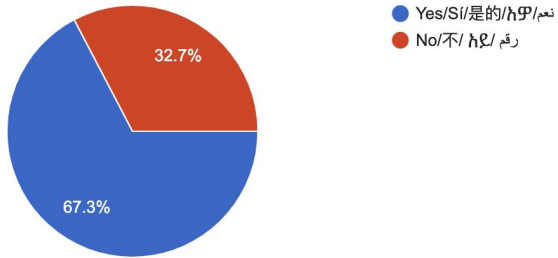
The National School Lunch Program (NSLP) provides a nutritious meal that contains one-third of the recommended dietary allowance of necessary nutrients. For parents, the program offers a convenient method of providing a nutritionally balanced lunch at the lowest possible price. For schools, the program enhances children's learning abilities by contributing to their physical and mental well being. Studies have shown that children whose nutritional needs are met have fewer attendance and discipline problems and are more attentive in class.

How do we get paid?

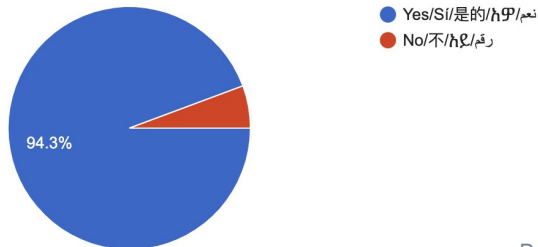
The National School Lunch Program (NSLP) is operated on a reimbursement basis, with LEA (AIMS) paid on the number of meals served. AIMS submit a monthly reimbursement claim through the Child Nutrition Information Payment System (CNIPS). After the CDE Department reviews and approves the claim, it is processed by the State Controller's Office and a check is issued. AIMS typically receive reimbursement within four to six weeks after submitting the reimbursement claim.

Survey Results

- 67% of our families were aware that California is the first state to implement a statewide Universal Meals Program in public and charter schools for all school children.

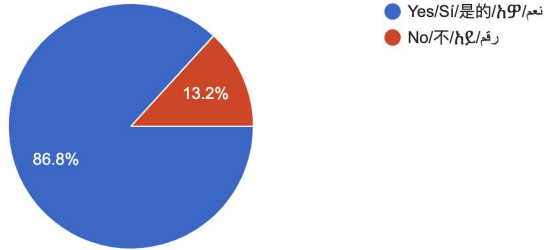


- 94% knew that AIMS provides two meals free of charge (breakfast and lunch) during each school day to students requesting a meal, regardless of their free or reduced-price meal eligibility.



Survey Results

- 86% of students participate in our Nutritional Service Program.



- 86% did know we have a variety of menu entrees to accommodate students' preferences.

- The top suggestions from families and students to improve the Nutritional Service Program:
 - A) Better quality meals.
 - B) Add more variety of snacks and lunches.
 - C) Add a microwave for students to heat their lunches.
- 75% completed the AIMS Survey

Purpose of Survey: At the beginning of the 2022-2023 school year, AIMS proudly announced that free breakfast, lunch and snacks are now available to all students. We encouraged all families to participate in a survey. The survey aims to give families an opportunity to provide feedback on our Nutritional Service Program. The feedback that we receive allows us to provide an optimal Nutritional Service Program for our students.

Q&A

Thank you!



Powered by BoardOnTrack

Coversheet

Consent Calendar

Section: IV. Action Items
Item: A. Consent Calendar
Purpose: Vote
Submitted by:
Related Material: Board On Track Renewal 2023-2024.pdf
AIMS HS Student Polos.pdf
AR 2023 Consulting Contract Board Submittal.pdf
AIMSCollegePrepProposal.docx
Local Assignment Options - Resolution (Governance & Board).docx
Bay City Mech - AIPCS II (Finance & Board) (1).pdf
CPR_1st Aid Packet (Finance & Board).pdf
Oakland Enrolls Packet (Finance & Board) (1).pdf
BACR AIMS MS Packet (Finance & Board).pdf
BACR AIPCS II Packet (Finance & Board).pdf
AIMS 2023-2024 CTC Declaration of Need cl500 - Board.pdf
Vector Solutions Contrac Agreement (1).pdf
AIMS MealTime SaaS Agreement 5.3.23 (3) (1).pdf
KIT Grant (2).pdf
Compensation Guidelines FY 22_23.docx
Proposal for Kitchen - KIT.pptx



Renewal Membership Agreement: 2023 - 2024

Term and Fee

The agreement below outlines the term and fee associated with your BoardOnTrack membership renewal. Your membership fee is due 30 days prior to the Renewal Start Date.

After you electronically sign this contract, we will send an invoice to the invoice email address listed below. Please let us know if any billing information is incorrect. It is okay to sign the contract and then let us know via email of any changes to billing information.

Member Billing Information

Member	AIMS K-12 College Prep Charter District
Billing Address	171 12th Street Oakland, CA 94607-2714
Billing Contact Name	Katema Ballentine
Billing Contact Role	Director of Business Operations & Services
Billing Contact Email Address	katema.ballentine@aimsk12.org
Billing Contact Phone Number	(510) 893-8701

Invoice Will Be Sent To:	katema.ballentine@aimsk12.org
---------------------------------	-------------------------------

Membership Terms

Renewal Start Date	07 / 01 / 2023
Membership Package	Acceleration
Membership Term	1 year
Membership Fee	\$12,000.00

By signing this agreement, AIMS K-12 College Prep Charter District agrees to the terms described above.

Authorized Signature

Accepted By (Member) _____

Printed Name: _____ Date of Member Acceptance: _____

I read, understand, and accept the BoardOnTrack Terms and Conditions available [here](#). I certify that I am authorized to sign and enter into an agreement for the organization purchasing the BoardOnTrack Membership. Note: You can find BoardOnTrack's W-9 form [here](#).



AIMS Finance Committee Meeting Item Cover Letter

Item:

Presented By:

Staff Recommendation:

Committee Approval:

Total Associated Cost:

Included in Budget?

Funding Source:

Over/Under Budget?

Amount Over/Under Budget?

Included in LCAP?

Which LCAP?



1018 Elm Hill Pike
 Nashville, TN 37210
 (615) 499-4228

INVOICE

SOMETHINGINKED.COM.

SOLD TO: AIMS College Prep High School
 AIMSCHOOLS 746 Grand Avenue
 Oakland CA 94610

Date	02/03/23
Number	3025536
Your P.O.	AIMS - Uniform Polos
Ship Date	12/08/22 3025536
Carrier	
Rep	
Terms	Net 30 Days

Quantity	Unit	Item	Description	Unit Price	Extension
775		CUSTOM POLO	AIMS POLO - WHITE ST640 - XSM- 3XL 40 // 280 // 280 // 120 // 40 // 10 // 5	12.50	9687.50
775		CUSTOM POLO	AIMS POLO - NAVY ST550 - XSM-3XL 40 // 280 // 280 // 120 // 40 // 10 // 5	12.50	9687.50
87		CUSTOM POLO	AIMS POLO - RED ST640 - XS-3XL 10 // 20 // 20 // 20 // 10 // 5 // 2	12.50	1087.50
2413		PATCH	PATCH - AIMS HS	2.00	4826.00

DELIVERED TO: AIMS College Prep High School
 AIMSCHOOLS 746 Grand Avenue
 Oakland CA 94610

SUB TOTAL	25288.50
TAX	2367.63
SHIPPING	1391.45
TOTAL DUE	29047.58
BALANCE DUE	29047.58

Thank you for your order! Please remit payment to the following address and make your check payable to:

Something Inked
 1018 Elm Hill Pike
 Nashville, TN 37210

Goal 2

Goal #	Description
[Goal #2]	Instruction, Development, and Support: Provide high quality classroom instruction from appropriately credentialed teachers and staff, that promotes college and career readiness with academic interventions and professional development to eliminate barriers to student success.

An explanation of why the LEA has developed this goal.

Since the 2019-20 academic school year, AIMS HS has shifted towards a significant need in increasing teacher retention, by increasing the salary scale from 5-10 years, providing a \$5K per year renewable bonus for all teachers that remain the entire school year, AP performance bonuses, new evaluation processes, and various teacher awards and incentives. However, due to continued increased COVID related teacher vacancies, AIMS HS has increased the teacher retention bonus to \$7K per annum and has increased department chair stipends to \$3K per year. As part of our model, AIMS caters to the holistic needs of students by fully-funding all relevant and necessary instructional materials for students, school uniforms, and supplemental resources. Together, these two elements will help students, teachers, staff, and administrators thrive.

Measuring and Reporting Results

Metric	Baseline	Year 1 Outcome	Year 2 Outcome	Year 3 Outcome	Desired Outcome for 2023–24
Appropriately credentialed and assigned teachers	85% of teachers will be credentialed during the school year	47.6% of teachers were fully credentialed			100% of teachers are appropriately credentialed and assigned.
Teacher misassignment	15% of teacher misassignment	31% teacher misassignment (End of Year)			0% of teacher misassignment

Metric	Baseline	Year 1 Outcome	Year 2 Outcome	Year 3 Outcome	Desired Outcome for 2023–24
Student access to instructional materials and supplies	100% of students have access to board adopted materials and instructional supplies	100% of students have access to board adopted materials and instructional supplies			100% of students have access to board adopted materials and instructional supplies
Professional Development Attendance	At least 80% of the staff will attend professional development when it occurs	At least 92% of staff attended professional development			At least 90% of the staff will attend professional development when it occurs

Actions

Action #	Title	Description	Total Funds	Contributing
2.1	Administrative Staff (LCFF)	The Head of School, Head of Division for Academics, and Academic Dean will run the day to day operations of AIMS College Prep High School (AIMS HS).	\$421,567	[N]
2.2	Teachers, Substitutes, and Teacher Incentives (LCFF, UR Lottery, EPA, FedSPED, State SPED)	Appropriately assigned, trained, and credentialed Teachers (including SPED and ELD) and will provide high quality instruction to all students using AIMS practices and data driven strategies. Substitute teachers will also provide temporary classroom coverage for absent teachers. AIMS HS will also provide teacher bonuses and incentives for Hard to Fill Positions, Math / Science teachers, AP performance bonuses, and CAASPP student performances.	\$1,923,530	[Y]
2.3	School Supplies, Uniforms, and Instructional Materials (LCFF, One Time Grant, Title I, ESSER III)	The school will provide all necessary resources and components to support student learning, including school supplies, COVID masks, uniforms, jackets, science lab, and other instructional materials.	\$177,105	[N]
2.4	Professional Development and Coaching (LCFF, Title II, EEBG, ESSER III)	Ongoing professional development and learning opportunities and resources for teachers will enhance their skills to improve student outcomes. In addition, Integrated and Designated ELD PD will support	\$122,754	[Y]



AIMS Finance Committee Meeting Item Cover Letter

Item: Special Education Consultant Contract for AIPCS II, AIMS Middle and High School

Presented By: Deborah Woods

Staff Recommendation:

Staff recommends the Board approves Special Education Consultant contract for consulting and training services and psychological, FBAs, ERMHS and academic assessments for 2023-2024 school year.

Committee Approval:

Total Associated Cost: 17,200

Included in Budget? Yes

Funding Source: State and Federal

Over/Under Budget?

Amount Over/Under Budget?

Included in LCAP? Yes

Which LCAP?

2023-2024

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (“MOU”) is entered between Alison Rose (“Service Provider”) and the AIMS K-12 College Prep Charter District (“Charter”). Service Provider and Charter may be collectively referred to as the “Parties” or individually as a “Party.” This MOU shall be effective as of the date of the last-executed signature below. This MOU is regarding the provision of consultation services by Service Provider to Charter.

1. Purpose of MOU

Whereas, Education Code section 56195.1, subdivision (e) provides that membership in a special education local plan area (“SELPA”) does not limit a local educational agency’s (“LEA”), including a charter school’s, authority to contract for special education consultation, services or assessments.

Whereas, Service Provider is willing to contract with Charter to provide consultation services;

Whereas, Charter is a charter school deemed an LEA for the purposes of special education under Education Code Section 47640 and is a member LEA of the El Dorado Charter SELPA.

Whereas, Charter seeks to contract with Service Provider in order for Service Provider to provide consultation services.

2. MOU Must be Renewed Annually

This MOU shall be in effect for the period beginning July 1, 2023 to June 30, 2024. This MOU may be renewed at the end of that period by following the “Submission Procedures” set forth in **Section 3** of this MOU. The MOU may be amended at any time by mutual consent of the Parties.

3. Submission Procedures

Unless there is a documented change in writing and agreed to by both parties, all services contracted for under this MOU will run for a period of one year, from July 1, 2023, to June 30, 2024. On or before May 30, 2024 Charter shall submit a written request for renewal of the contract to Service Provider.

On or before June 15, 2023, Service Provider shall provide Charter with a written response to the request. The Service Provider’s response shall specify whether the Service Provider is willing to provide all, some, or none of the services requested. If Service Provider is willing to provide less than all the requested services, the response will list each type of service it is willing to provide and the number of weekly/monthly/annual service hours it is willing to provide. Service Provider’s written response shall include a rate schedule for all requested services.

4. Scope of Services

The Parties agree that Service Provider shall provide consultation services. All services will be provided via zoom unless otherwise agreed to by the Parties. The Parties will mutually identify a schedule specifying the time, day that Service Provider is available to complete activities.

Timeline	Activity
Weekly 7/1/23 to 6/30/24	Consult- Meetings with SPED Director
Beginning of the 23-24 school year PD schedule TBD	Consult- Assistance with presentations for SPED and/ or GE team
Possible dependent on hiring of intern PPS- 7/1/23 to 6/30/24	Consult- Supervision of PPS School Psychologist Intern
As needed throughout the 23-24 SY	Assessment- Psychological Assessments, FBAs, ERMHS, and Academic Assessments

It will be the responsibility of the Service Provider to track the above hours and provide invoices to the Charter.

Renegotiation and resubmission shall be completed within 30 days of written notification and prior to Service Provider completing or invoicing for additional services not otherwise included in this contract.

5. Rate Schedule

The Parties agree that the CONSULT services set forth in **Section 4** shall be billed at \$100/ hour and the ASSESSMENT services set forth shall be billed at \$150/ hour.

6. Payment for Services

Services shall be billed on a monthly basis. At the end of each monthly billing period, Service Provider will provide Charter with an invoice for the services provided and/or offered under this MOU. The invoice will show the specific services provided during the billing period and the fees for those services.

Charter shall process and pay each invoice within thirty (30) days from its receipt. If the payment for the invoice is not postmarked from the Charter within forty-five (45) days of the receipt of the invoice, the Charter agrees to pay an additional fee of 1.5% interest per month on amounts not paid, such interest being calculated beginning day forty-six (46) from receipt of the invoice. Interest shall be calculated in accordance with standard accounting procedures. Service Provider shall bill the LEA for the interest. Failure by Charter to pay an appropriately submitted invoice, including an invoice from a prior MOU

between the Parties, within 90 days of receipt may be considered a breach of contract and is grounds for termination of this MOU.

7. Staff Absences

Charter acknowledges that the services provided by Service Provider under this MOU will be provided for the entire school year and that Service Provider will be adjusting their calendar as appropriate.

As such, the Parties agree that the Service Provider shall be reimbursed for any services offered by Service Provider when cancellation is needed if notice is given the day of the meeting and no other items can take the place of the canceled meeting.

8. Termination

Either Charter or Service Provider may terminate this MOU by providing the other party with thirty days (30) written notice except that Service Provider may terminate this MOU by providing Charter with written notice that it is unable or unwilling to provide the requested services pursuant to **Section 3** of this MOU.

9. Service Provider and Charter Are Independent Contractors

Charter and Service Provider are independent parties to this MOU and each agree that this MOU was not intended to create the relationship of agent, servant, employee, partnership, joint venture or association.

10. Non-Exclusive Agreement

The Parties agree that nothing herein is intended nor shall be construed as creating any exclusive arrangement between the Parties. This MOU shall not restrict Charter from contracting for services with other LEAs, nor shall it restrict Service Provider from providing services to other LEAs, including other charter schools.

11. Indemnification and Hold Harmless

Charter and Service Provider shall each defend, hold harmless and indemnify the other party, its governing board, officers, administrators, agents, employees, independent contractors, subcontractors, consultants, and other representatives from and against any and all liabilities, claims, demands, costs, losses, damages, or expenses, including reasonable attorneys' fees and costs, and including but not limited to consequential damages, loss of use, extra expense, cost of facilities, death, sickness, or injury to any person(s) or damage to any property, from any cause whatsoever arising from or connected with the provision of services hereunder, that arise out of or result from, in whole or in part, the negligent, wrongful or willful acts or omissions of the indemnifying party, its employees, agents, subcontractors, independent contractors, consultants, or other representatives.

12. Responsibility for Litigation Costs

In the event of any compliance complaint, due process hearing request, or other litigation based on, arising from, or connected to the provision of services under this MOU, the Parties shall negotiate an agreement specifying how legal costs, including attorney’s fees, are to be shared between the Parties.

13. Meet and Confer

If a dispute arises regarding any aspect of this MOU, the Parties agree that they shall meet and confer in a good faith effort to amicably resolve their difference prior to initiating any litigation. If the initial attempt to resolve the dispute is not successful, the Parties may, by mutual agreement, participate in alternative dispute resolution.

14. Severability/Waiver

If any provision of this MOU is determined to be illegal, unenforceable, or invalid, such provision shall in no way affect the validity of any other provision of this MOU. No waiver of any provision of this MOU shall be deemed, or shall constitute, a waiver of any other provision, whether or not similar, nor shall any such waiver constitute a continuing or subsequent waiver of the same provision. No waiver shall be binding unless executed in writing by the party making the waiver.

15. Execution of MOU Electronically and In Counterparts

This MOU may be executed in counterparts such that the signatures may appear on separate signature pages. A copy or an original, with all signatures appended together, shall be deemed a fully executed MOU. A facsimile or scanned version of any party’s signature shall be deemed an original signature.

IN WITNESS WHEREOF, the Parties via their respective authorized representatives have executed and entered into this MOU as of the date set next to the signatures below.

Dated: _____

By: _____

Superintendent Maya Woods
For AIMS K-12 College Prep Charter School District

Dated: 5/17/23

By: *Alison Rose*

Alison Rose
Service Provider

PROPOSAL FOR AIMS K-12 COLLEGE PREP – OAKLAND, CA

Date	Session Times	Elementary Teachers	Middle School Teachers	High School Teachers
August 2, 2023	815-1015	Intro to Lesson Planning	Intro to Assessment	Setting Up the Classroom/Mgmt
	1030-1230	Setting Up the Classroom/Mgmt	Intro to Lesson Planning	Intro to Assessment
	130-330	Intro to Assessment	Setting Up the Classroom/Mgmt	Intro to Lesson Planning
August 3, 2023	815-1015	Intro to Lesson Planning – Part 2	Intro to Assessment – Part 2	Setting Up the Classroom/Mgmt – Part 2
	1030-1230	Setting Up the Classroom/Mgmt – Part 2	Intro to Lesson Planning – Part 2	Intro to Assessment – Part 2
	130-330	Intro to Assessment – Part 2	Setting Up the Classroom/Mgmt – Part 2	Intro to Lesson Planning – Part 2

- Consultant #1
- Consultant #2
- Consultant #3

Total Number of Consultants = 3 @ \$4200 each = \$12,600 x 2 days = Total \$25,200

**TO:
BOARD, AIMS
COLLEGE
PREP
CHARTER
DISTRICT**

MEETING DATE: June 27, 2023

AGENDA ITEM: _____

FROM:

**SUZANNE
GARRETT,
CREDENTIAL
ANALYST**

**SUBJECT: APPROVAL OF RESOLUTION ENTITLED
“AUTHORIZATION TO TEACH OUT OF
CREDENTIAL AUTHORIZATION WITH LOCAL
ASSIGNMENT OPTION (LAO)”**

Action

RECOMMENDATION:

Approve Resolution and authorize the Board Secretary to sign the Resolution for the Board.

DISCUSSION/PROGRAM:

With the introduction of this Resolution in the 2022-2023 school year and annually continuing for the 2023-2024 school year, the Board is asked to review and approve this resolution. With the increasingly complex nature of the secondary curriculum and scheduling and with the advent of the middle school basic education concept (“Core Block”), the California Legislature determined that school districts need flexibility in the assignment of teachers. At the same time, the Legislature recognizes the need to ensure that teachers are properly prepared and competent to teach in their assigned area. As a result, several separate provisions are included within the California Education Code (EC). The following Local Assignment Options are recommended for use at AIMS College Prep Charter to reduce the incidence of misassignments.

EC 44256(b) allows, by resolution of the Governing Board, the holder of a Multiple Subject or Standard Elementary Teaching Credential to teach, with his or her consent, any subject in departmentalized classes below grade 9 if the teacher has completed 12 semester units, or six upper division or graduate semester units, in the subject to be taught. The teachers teaching under this provision have met the following qualifications:

- All have completed at least the required semester hours of course work.
- All are teaching at the Elementary or Middle School.
- Some have been teaching successfully in the assignment in previous years.
- All are well qualified to teach in their assignment.

EC 44263 allows, by resolution of the Governing Board, a teacher licensed pursuant to the provisions of this article may be assigned, with his or her consent, to teach a single subject class in which he or she has 18 semester hours of coursework or nine semester hours of upper division or graduate coursework or a multiple subject class if he or she holds at least 60 semester hours equally distributed among the 10 areas of a diversified major set forth in Section 44314. A three-semester-unit variance in any of the required 10 areas may be allowed. The governing board of the school district by resolution shall provide specific authorization for the assignment. The authorization of the governing board shall remain valid for one year and may be renewed annually.

Cal. Ed. Code § 44263

The teachers teaching under this provision meet the qualifications stated below:

- All have completed at least the required semester hours of course work.
- Some have majors in related fields.
- Some have been teaching successfully in the assignment in previous years.
- All are well qualified to teach in their assignment.

Continued...

LEGAL REFERENCE: California Education Code Sections 44256(b), 44258.1, 44258.2, 44258.7(b, c, d), 44263

FISCAL IMPACT: None

MOVED BY: _____ SECONDED BY: _____

RESOLUTION

APPROVAL OF RESOLUTION ENTITLED “AUTHORIZATION TO TEACH OUT OF CREDENTIAL AUTHORIZATION WITH LOCAL ASSIGNMENT OPTION (LAO)”

ON MOTION of Member _____, seconded by Member _____, the following resolution is adopted.

WHEREAS, the Governing Board of AIMS College Prep Charter District pursuant to Education Codes 44258.1, 44258.2, 44263, 44264, 44256(b), 44258.7, 44258.7(b), (c), and (d), and 44865, does hereby authorize the following named teachers to teach in a field other than their Credential Authorization.

<u>Name</u>	<u>Ed Code</u>	<u>Credential Authorization</u>	<u>Assignment</u>	<u>Consent</u>
AIMS College Prep Elementary School				
Judith Garcia	44263	Education Specialist M/M	General Subjects	3/23/2023
AIMS College Prep Middle School				
Evans Ongaga	44263	Social Science	General Subjects	3/1/2023
Kyle Bilorusky	44263	Social Science	English	7/29/2021

AIMS College Prep High School
N/A

PASSED AND ADOPTED by the Governing Board of AIMS College Prep Charter District, San Diego County, California, this 27th day of June 2023.

AYES:
NOES:
ABSENT:
ABSTAIN:

COUNTY OF ALAMEDA
STATE OF CALIFORNIA

This is to certify that the foregoing document is a true copy of the Resolution of the Board of Education of the AIMS College Prep Charter District.

Board Secretary



AIMS Finance Committee Meeting Item Cover Letter

Item:

Presented By:

Staff Recommendation:

Committee Approval:

Total Associated Cost:

Included in Budget?

Funding Source:

Over/Under Budget?

Amount Over/Under Budget?

Included in LCAP?

Which LCAP?



870 Harbor Way South
Richmond, CA 94806

License Number : 1035982

www.baycitymech.com

March 31, 2023

Aims College Prep Middle School
171 12th Street
Oakland, CA 94607

Attention: James E Richmond and Maya Woods

Project Name: Assessment Maintenance, Filter, Monitor

Location: Aims College Prep 2

Bid ID: JP-2023-64

Thank you for the opportunity to become involved in this project. BCM proposes to provide construction services for the mechanical systems serving the above referenced project. The following proposal is based on the following:

Scope of Work Description:

- **Conduct an Assessment and maintenance** of the existing equipment, Conduct a survey of the Hvac equipment to identify any issues with the equipment, potential health hazards. Take air readings and amps of the equipment to determine if the proper amount of airflow is being delivered to the conditioned spaces.(Using Calshape Hvac Assessment Report Worksheet)
- **16 classrooms will be equipped with CO2 monitors.** CO2 monitors shall: -Be plugged-in and mounted to the wall between 3 – 6 feet above the floor and at least 5 feet away from the door and operable windows. -Display the CO2 readings to the occupants through a display on the device or other means such as a web-based application or cell-phone application. -Notify the building operator through visual indicator on the monitor (e.g. indicator light) or other alert such as e-mail, text, or cell phone application, when the CO2 levels have exceeded 1,100 ppm. -Maintain a record of previous data which includes at least the maximum CO2 concentration measured. -Have a range of 400 ppm to 2000 ppm or greater. -Be certified by the manufacturer to be accurate within 75 ppm at 1,000 ppm CO2 concentration and is certified by the manufacturer to require calibration no more frequently than once every five years.
- **Furnish and install new filters up to 32 for the Hvac system** (Merv 13 if the equipment can allow, Merv 8 as an alternate option.
- **Perform contingency survey** and make recommendations on repairs within the contingency allowed budget.

Clarifications:

- Upon approval of work Bay City Mechanical will invoice for 50% of the total job cost.
- James E Richmond will upload all paperwork to Calshape
- All work will take place during regular business hours.

Exclusions:

- Modifications, upgrades, or repairs not stated above.
- Addressing existing system issues or limitations.
- Structural upgrades.
- Permits.
- Overtime Labor
- DDC controls scope.
- FLS scopes other than listed in base scope.
- Third party Special Inspections for anchoring & welding.
- Correction and troubleshooting of pre-existing problems or code violations.
- Any Temporary or supplemental ventilation, heating, and air conditioning
- Abatement.
- Anything other than what is stated above

We propose to furnish materials and labor – complete in accordance with the above specifications, for the sum of:

<i>Item</i>	<i>Description</i>	<i>Total Sum</i>	<i>Initial</i>
<i>Base</i>	Assessment Maintenance, Filter, Monitor	63,228	

Thank you for the opportunity to present this proposal for your consideration. We specialize in retrofit construction work, predominately performed in occupied buildings. We have studied this project and have the resources to successfully execute this scope. We are looking forward to collaborating with you and your team on this project.

Sincerely,

BAY CITY MECHANICAL



Jose Padilla
Service Manager

If there are any questions or if you would like to further discuss the value I am providing, please do not hesitate to call my mobile @

Bay City Mechanical Services LLC. is a union contractor and operates under **California License No. 1035982**, classifications C20, C43, C4 & C32.

Approved By:

Signature

Date

Print Name / Title

\$

Approved Project Amount

This proposal is effective from the date noted above and will expire if not accepted within 30 days of proposal submission. Acceptance beyond the 30 days will be at the sole discretion of Bay City Mechanical, LLC.



AIMS Finance Committee Meeting Item Cover Letter

Item:

Presented By:

Staff Recommendation:

Committee Approval:

Total Associated Cost:

Included in Budget?

Funding Source:

Over/Under Budget?

Amount Over/Under Budget?

Included in LCAP?

Which LCAP?



Marisol Magana <marisol.magana@aimsk12.org>

AMERICAN RED CROSS TRAINING QUOTE - Account: AIMS K-12 College Prep Charter District

1 message

Kimberly Carroll <kimberly.carroll@redcross.org>
To: "marisol.magana@aimsk12.org" <marisol.magana@aimsk12.org>

Wed, Jun 21, 2023 at 11:24 AM

AMERICAN RED CROSS

Dear Marisol Magana,

Thank you for your interest in the American Red Cross for your training needs.

- **First Aid and CPR/AED** trains you to respond to breathing and cardiac emergencies, injuries and sudden illness.
- **CPR/AED** trains you to respond to cardiac and breathing emergencies.
- **First Aid** trains you to identify and respond to common sudden illnesses such as seizures, strokes, allergic reactions, poisoning and diabetic emergencies.

All training classes include the following:

- 2-year certifications
- Free digital training material
- Free digital certificates for your employees

With our **Full Service training** , an American Red Cross Instructor comes to your facility to train your employees on a mutually agreed upon date and time.

billing minimum of 8 participants per class session

Here is the quote for your training, which is valid for 60 days*:

The cost for 100 people to be trained in **Adult and Pediatric First Aid/CPR/AED** is \$13068**; each additional person would cost \$128. This total cost includes our \$268 onsite delivery fee for one training class; any additional training classes would incur \$268 fee per class. The length of the class is 5 hours.

*Some exclusions may apply

**The Red Cross is required by law to collect sales tax in some states and jurisdictions for training and fees. For customers with tax exempt status, please click [here](#) to upload required documentation.

By scheduling Full Service training with a Red Cross representative, you agree to the terms and conditions associated with our Full Service training, including our cancellation and rescheduling policies, which are included in Red Cross's [Full Service Training Agreement](#).

Please call me at **(800) 567-1474 Ext. 134001** if you have any questions.

If you are ready to select a training date, please call me or simply reply to this email with “Yes, I want to schedule this training” and we will get the process moving forward today!

Thanks again,
Kimberly Carroll
American Red Cross Business Sales Group
(800) 567-1474 Ext. 134001
kimberly.carroll@redcross.org

Account: AIMS K-12 College Prep Charter District



Marisol Magana <marisol.magana@aimsk12.org>

AMERICAN RED CROSS TRAINING QUOTE - Account: AIMS K-12 College Prep Charter District - Blended Learning

1 message

Kimberly Carroll <kimberly.carroll@redcross.org>
To: "marisol.magana@aimsk12.org" <marisol.magana@aimsk12.org>

Wed, Jun 21, 2023 at 11:19 AM



Dear Marisol Magana,

Thank you for your interest in the American Red Cross for your training needs.

- **First Aid and CPR/AED** trains you to respond to breathing and cardiac emergencies, injuries and sudden illness.
- **CPR/AED** trains you to respond to cardiac and breathing emergencies.
- **First Aid** trains you to identify and respond to common sudden illnesses such as seizures, strokes, allergic reactions, poisoning and diabetic emergencies.

All training classes include the following:

- 2-year certifications
- Free digital training material
- Free digital certificates for your employees

With our **Full Service Blended Learning training course** , you will schedule a date on the calendar for an American Red Cross Instructor to come to your facility to complete a skills check with your employees on a mutually agreed upon date and time and then you will receive the link for your team to complete the online training. The online content needs to be completed prior to your skills session.

billing minimum of 8 participants per class session*

Here is the quote for your training, which is valid for 60 days*:

The cost for 100 people to be trained in **Adult and Pediatric First Aid/CPR/AED** is \$13,068**; each additional person would cost \$128. This total cost includes our \$268 onsite delivery fee for one training class; any additional training classes would incur \$268 fee per class.*** Class time is 3 hours and 51 minute self-paced web-based learning followed by a 2 hour and 15 minute in-classroom skills session

*Some exclusions may apply

**The Red Cross is required by law to collect sales tax in some states and jurisdictions for training and fees. For customers with tax exempt status, please click [here](#) to upload required documentation.

***With Blended Learning, customers can schedule up to three consecutive training classes on the same day at the same location and will incur only one \$268 onsite training fee.

By scheduling Full Service training with a Red Cross representative, you agree to the terms and conditions associated with our Full Service training, including our cancellation and rescheduling policies, which are included in Red Cross's [Full Service Training Agreement](#).

Please call me at **(800) 567-1474 Ext. 134001** if you have any questions.

If you are ready to select a training date, please call me or simply reply to this email with “Yes, I want to schedule this training” and we will get the process moving forward today!

Thanks again,
Kimberly Carroll
American Red Cross Business Sales Group
(800) 567-1474 Ext. 134001
kimberly.carroll@redcross.org

Account: AIMS K-12 College Prep Charter District



AIMS Finance Committee Meeting Item Cover Letter

Item:

Presented By:

Staff Recommendation:

Committee Approval:

Total Associated Cost:

Included in Budget?

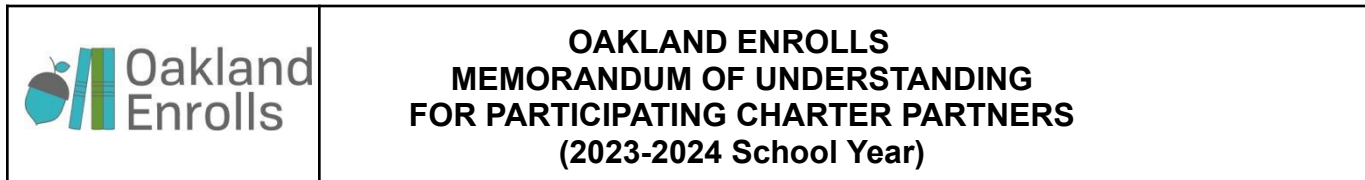
Funding Source:

Over/Under Budget?

Amount Over/Under Budget?

Included in LCAP?

Which LCAP?



This **Memorandum of Understanding** (“MOU”) is entered into by American Indian Model Schools (“**Charter Partner**”) and Oakland Enrolls, a California Nonprofit Public Benefit Corporation, effective August 1, 2023 (“**Effective Date**”) Charter Partner and Oakland Enrolls are sometimes referred to in this MOU individually as “**Party**” and together as “**Parties.**”

BACKGROUND

Oakland Enrolls is responsible for the Oakland Enrolls common charter application. Prior to the Oakland Enrolls common charter application, a fragmented system of school enrollment existed in Oakland, making it difficult for families to navigate the public-school enrollment process. The Oakland Enrolls common charter application aims to address this problem, in collaboration with schools and other stakeholders, by providing a simplified enrollment process, where families can use a single platform to fill out one application for charter schools, applying to multiple schools at once. Charter Partner wishes to participate in this Oakland Enrolls common charter application, in order to enhance school choice, make the process for families easier, and share data to gain more insight into application and enrollment trends in Oakland. Therefore, in exchange for good and valuable consideration, the Parties agree as follows:

RIGHTS AND RESPONSIBILITIES

1. Description of Oakland Enrolls common charter application.

- a. **Timeline** – Charter Partners participating in the city-wide charter enrollment system will follow the following timeline for the 2023 - 2024 School Year (“**SY**”), in service of preparing for the 2024 - 2025 enrollment year. The timeline is subject to change at the discretion of Oakland Enrolls, and Charter Partner will be required to follow any changes implemented by Oakland Enrolls:

- September 29, 2023 – Review and finalize lottery preferences for SY 2024-2025
- November 13, 2023 – On-Time application launch for SY 2024-2025
- December 8, 2023 - Charter Partner will share their Fall 1 Submission CALPADS 8.1 Student Profile List as of October 2023
- January 2024 – Lottery verification
- February 16, 2024 – On-Time applications due
- February 20, 2024 – Late applications launch
- March 4-6, 2024 – Schools run lotteries, offers remain in Pre-Offer status
- March 7, 2024 – All offers made public by Oakland Enrolls
- March 21, 2024 – On-Time lottery confirmation deadline

- March 22, 2024 – Bulk rescind of On-Time lottery offers by Oakland Enrolls
- May 23, 2025 – Application closes for all schools (best guess date)

b. Key System Functionalities of Charter Enrollment Program

- i. *Multiple Languages*: the common application is available in five languages (English, Spanish, Chinese, Arabic, Vietnamese) .
- ii. *School Offer and Acceptances*: A family is only allowed to accept one offer per student in the common charter application system.
- iii. *On-Time Lottery Offer Launch*: All Charter Partners will publicize On-Time lottery offers to families on the same date via Oakland Enrolls.
- iv. *On-Time Lottery Offer Rescind*: Oakland Enrolls will automatically rescind any outstanding On Time lottery offers on the same date, March 22, 2024. Oakland Enrolls' standard messaging gives families 10 business days to accept an offer, but schools may choose to use their own messaging and timeline..

c. Data Sharing Features – The Oakland Enrolls common charter application involves and requires data sharing related to applications, enrollments, transfers, waitlists, and accepted offers, as follows:

- i. By the start of December 2023, Charter Partner will share their Fall 1 Submission CALPADS 8.1 Student Profile List as of October 2023;
- ii. Oakland Enrolls will use the CALPADS data to assess the full enrollment pipeline, subgroups enrollment information, and pipeline attrition. Oakland Enrolls agrees to handle this data in accordance with the terms set out in **Appendix C**.
- iii. Oakland Enrolls will share the CALPADS data with third parties for research purposes.
- iv. Shared data will also be used for joint marketing, communications, and outreach activities by the Parties and Oakland Enrolls' individual marketing and outreach activities, and community partnerships, in accordance with applicable law.
- v. Select data may be shared with OUSD and/or research partners as part of Community of Schools work and/or to enhance the family experience.
- vi. Charter Partner represents and warrants that in assigning the applicable Student Profile Data to and sharing information with Oakland Enrolls including, but not limited to (Confidential Information as defined in **Appendix C**) that Charter Partner is in compliance with the provisions of FERPA, and any amendments thereto. Oakland Enrolls represents and warrants that it is also in compliance with any applicable provisions of FERPA, if any, and any amendments thereto. Furthermore, Charter Partner represents and warrants that it has the requisite consents and is allowed under FERPA, and other applicable laws, to assign Student Profile Data with Oakland Enrolls that Oakland Enrolls would then share with third parties for research purposes. Nothing in this Agreement may be construed to allow either Party to maintain, use, disclose or share information in a manner not allowed by state or federal law or regulation.

2. Charter Partner's Commitments.

- a. Charter Partner will complete the following Appendixes prior to signing and returning the MOU:
 - i. **Appendix A** – Confirmation of Commitments and Services
 - ii. **Appendix B** – Key Organization Contacts
- b. Oakland Enrolls implements the charter enrollment program, in part, through an online school enrollment platform. To participate in the charter enrollment program, Charter Partner must create a portal and give Oakland Enrolls access to Charter Partner's portal. Charter Partner agrees and understands that in order to maintain the health and efficiency of the common application, Oakland Enrolls will have certain access to data and the permission to alter data on Charter Partner's portal.
- c. Charter Partner will be responsible for ensuring that the applications are accurate and updated in accordance with parent and/or legal guardian wishes.
- d. Charter Partner will only accept applications to its school(s) through the Oakland Enrolls common charter application. All applicants to Charter Partner's school(s) must submit an Oakland Enrolls common charter application during the On-Time (Open Enrollment) and/or Late (Post Enrollment) Application periods during the common application timeline. Charter Partner will not create or distribute a school-specific application for any grades it serves and will only accept applications per the Oakland Enrolls common application timeline.
- e. Charter Partner will provide information to Oakland Enrolls for school choice collateral in a timely fashion and is responsible for updating its editable online school finder profile and attributes as necessary.
- f. Charter Partner will use Oakland Enrolls' tools and protocols for lotteries, waitlist management, collecting verification documentation, and communicating offers to families. If the tools provided by Oakland Enrolls cannot accommodate specific lottery configurations, Oakland Enrolls will collaborate with the software vendor and Charter Partner to develop a solution.
- g. Charter Partner will not require verification documentation before running any lottery unless approved by Oakland Enrolls.
- h. Charter Partner will publicly post on each of its schools' websites links to Oakland Enrolls website and display the common application verbiage and lottery date(s) on or before launch as specified in 1.a.

- i. Charter Partner will have the appropriate people in its organization review Oakland Enrolls' training materials, best practices, and checklists. Charter Partner will ensure staff attend training session(s) as required.
- j. **Participation Requirements and Estimated Fees**
 - i. **Required - Enrollment System Requirements:** Charter Partner will purchase the following application modules through Oakland Enrolls for a licensing period of September 1, 2023 through August 31, 2024:
 1. Common Application, Communication, Lottery, Waitlist with a cost of \$4,600 per school
 - ii. **Required - Enrollment System Support Service Tier:** Charter Partner must purchase *ONE* of the following Oakland Enrolls tiered support packages for a period of August 1, 2023 through July 31, 2024. Please see **Appendix E** for a more detailed description of service tiers.
 1. **Baseline Support:** Standard Operations Support, Access to Family Support, Standard Marketing & Recruitment Support, Standard Data & Analysis, Network Benefits, Oakland Enrolls Council Membership. \$6,870 per school
 2. **Light Support:** Additional Operations Support, Additional Data & Analysis, Additional Marketing & Recruitment Support, Network Benefits, Oakland Enrolls Council Membership. \$9,090 per school
 3. **Intensive Support:** Additional Operations Support, Additional Marketing & Recruitment Support, Additional Data & Analysis, Charter Advocacy, Network Benefits, Oakland Enrolls Council Membership. \$18,225 per school
 - iii. **Optional - Oakland Enrolls additional services:** Charter Partner may opt to purchase the following optional Oakland Enrolls services (dates of service). Please see **Appendix F** for a more detailed description of optional services.
 1. 1:1 Operations Training to onboard and train new school administrators (varies): \$4,000 per school
 2. On-Time Applications Operations Support (Nov 2023 – Feb 2024). \$4,000 per school
 3. Late Applications Operations Support (Feb – June 2024). \$3,500 per school
 4. Custom Outreach & Marketing Plan and Support (Sep 2023 – Apr 2024). \$4,000 - \$12,000 per school depending on level of service
 5. Graphic Design Support (varies). \$5,000 - \$8,000 depending on level of service
 6. Custom Data Reports (varies). \$4,000 per school
 7. Managing Ongoing Offers (Mar 2024 – Jun 2024). \$5,000 per school
 - iv. **Optional - Enrollment System components:** Charter Partner may opt to purchase additional modules from the software vendor, including registration and re-enrollment modules, if applicable. Oakland Enrolls recommends the module license(s) start/end dates align with the Common Application license:

k. Summary of Roles and Responsibilities

- i. Oakland Enrolls has summarized roles and responsibilities for Charter Partner, Oakland Enrolls, and the software vendor to help provide clarity around who is responsible for what. This is not meant to be comprehensive, rather a summary to provide guidance. See **Appendix D**.

- l. **Indemnification** – Charter Partner agrees that it will defend, indemnify and hold harmless Oakland Enrolls and its officers, directors, employees, and agents (collectively, the “indemnified parties”) against and from any and all claims, actions, demands, losses, causes of action, damages, expenses or liabilities, including attorneys’ fees, to which any Indemnified Party may become subject or which it may suffer as a result of or arising out of any negligent, willful or reckless acts or omissions, breach of this MOU, dishonesty or fraud of or by Charter Partner, its agents, employees or representatives.

- m. **LIMITATION OF LIABILITY.** CHARTER PARTNER AGREES AND UNDERSTANDS THAT OAKLAND ENROLLS SHALL NOT BE LIABLE UNDER ANY CIRCUMSTANCES, WHETHER IN CONTRACT, TORT, EQUITY OR OTHERWISE, FOR ANY INDIRECT, INCIDENTAL, CONSEQUENTIAL, SPECIAL, PUNITIVE OR EXEMPLARY DAMAGES (EVEN IF SUCH DAMAGES ARE FORESEEABLE, AND WHETHER OR NOT OAKLAND ENROLLS HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES), INCLUDING DAMAGES FOR LOSS OF PROFITS, ANY OVERHEAD EXPENSES, OR COMMITMENTS TO THIRD PARTIES. OAKLAND ENROLLS’ MAXIMUM AGGREGATE LIABILITY ARISING FROM OR RELATING TO THIS MOU SHALL BE LIMITED TO THE AMOUNTS PAID BY CHARTER PARTNER TO OAKLAND ENROLLS UNDER THIS MOU.

3. **Oakland Enrolls’ Commitments.** In addition to the services described elsewhere in this MOU, Oakland Enrolls commits to the following:

- a. Charter Partner’s participation in the uniform charter enrollment program will be fully supported by Oakland Enrolls, with training and development of school staff, standard operating procedures, templates and best practices, direct support provided to families, sector-level data analysis, and information sharing including real-time visibility of applications to Charter Partner’s school(s).
- b. Oakland Enrolls may collaborate with Oakland Unified School District on choice collateral, options activities, summary data sharing, and developing a blueprint towards a citywide application system.

Oakland Enrolls will continue to explore new policies to enhance the universal enrollment process. In assessing new policies, Oakland Enrolls retains ultimate decision-making authority to decide what policies to implement and how, but it commits to bringing potential policies to the Council for review.

4. Mutual Commitments, Terms and Conditions.

- a. **Term** – The term of this MOU is from August 1, 2023 to July 31, 2024 (“**Term**”), at which point Oakland Enrolls shall have no obligation or duties to Charter Partner to provide services under this MOU. Charter Partner’s obligation to pay any fees due under this MOU shall survive the Term of this MOU. The provisions of section 3(k) and 3(l), all of the provisions of section 4, and any other provision reasonably intended to survive the Term of this MOU will survive the termination or expiration of this MOU.
- b. **Governing Law** – This MOU is governed by California law, without regard to any conflict of laws rules. Each Party consents to exclusive jurisdiction and venue of state or federal courts located in Oakland, California.
- c. **Assignment** – Charter Partner may not assign its rights or obligations under this MOU without the express prior written consent of Oakland Enrolls.
- d. **Integration, Modification, Waiver** – This MOU, and its appendixes, constitute the entire agreement between the Parties and supersedes all prior discussions, negotiations, and agreements whether oral or written relating to Oakland Enrolls and the Oakland Enrolls common charter application. This MOU may be amended or modified only in writing, signed by all Parties. No delay or omission by Oakland Enrolls in exercising any right under this MOU will operate as a waiver of that or any other right provided for in this MOU.
- e. **Counterparts, Electronic Signatures and Delivery** – This MOU may be executed in counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument. The Parties agree that electronic signatures of the Parties shall have the same force and effect as original signatures. Delivery of a copy of this MOU by facsimile, electronic mail as an attached file (e.g., pdf), or by any other electronic means (e.g., DocuSign) shall be acceptable to bind the Parties and shall not in any way affect this MOU’s validity.

WITH INTENT TO BE BOUND, Charter Partner and Oakland Enrolls, by signature of their authorized representatives, have executed this MOU as of the Effective Date.

Accepted and agreed to by: American Indian Accepted and agreed to by: Oakland Enrolls
Model Schools

Signature: _____

Signature: Lisa Gibes de Gac

Name: _____

Name: Lisa Gibes de Gac

Title: _____

Title: Executive Director

APPENDIX A:

Confirmation of Commitments and Services for

August 1, 2023 through July 31, 2024

Charter Partner will purchase:	Brief Description	Cost Per School
Required Services		
<input checked="" type="checkbox"/> Yes	Common charter application with modules: application, communication, lottery, and waitlist. Fee includes enhancements, administration, and translation costs	\$4,600 per school
<p>Required Enrollment System Support Service Tier: Charter Partner must purchase ONE of the following Oakland Enrolls tiered support packages for a period of August 1, 2023 through July 31, 2024. (see Appendix E for description of services).</p> <p>Please choose a Tier below by checking the box on the left. We have noted what you Tier you chose last year for your reference.</p>		
<input checked="" type="checkbox"/>	Baseline Support (<i>what you chose last year</i>)	\$6,870 per school
<input type="checkbox"/>	Light Support	\$9,090 per school
<input type="checkbox"/>	Intensive Support	\$18,225 per school
<p>Optional Services offered by Oakland Enrolls (see Appendix F for description of services).</p> <p>Please choose a service below by checking the box on the left.</p> <p><i>Note: the items below are Oakland Enrolls services, not software modules.</i></p>		
<input type="checkbox"/>	1:1 Operations Training	\$4,000 per school (varies)
<input type="checkbox"/>	On-Time Applications Operations Support	\$4,000 per school (Nov 2023 - Feb 2024)
<input type="checkbox"/>	Late Applications Operations Support	\$3,500 per school (Feb - June 2024)
<input type="checkbox"/>	Custom Outreach & Marketing Plan and Support	\$4,000 - \$12,000 per school (Sep 2023 – Apr 2024)
<input type="checkbox"/>	Graphic Design Support	\$5,000 - \$8,000 per school (varies)
<input type="checkbox"/>	Custom Data Reports	\$4,000 per school (varies)
<input type="checkbox"/>	Managing Ongoing Offers	\$5,000 per school (Mar - Jun 2024)
Total Cost		

AIMS College Prep Elementary formerly known as American Indian Public Charter School II (AIPCS II), AIMS College Prep Middle School formerly known as American Indian Public Charter School (AIPCS), and American Indian Public High School	# Schools	3	TOTAL COST	\$34,410
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Accepted and agreed to by: American Indian Model Schools

Signature: _____

Name: _____

Title: _____

APPENDIX B:

Key Systems & Organization Contacts

In the spaces provided below please review, update, and/or identify the key systems and contacts in your organization for each of the following roles. If a staff member serves multiple roles, please enter their name and contact information for each role.

What School Information System (SIS) does your school use?:

PowerSchool

What School Student Registration System (SchoolMint, Aeries, etc) does your school use?:

SchoolMint

Representative for Oakland Enrolls Council: Each Charter Partner should have at least one member on the Oakland Enrolls Council. Ideally, council members have

decision-making authority at their school and are well-informed about enrollment processes and challenges at their organization. Oakland Enrolls expects a council member to attend quarterly meetings to participate in key decision making.

School(s)	Name	Title	Email	Phone
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AIMS All 3	Marisol Magana	Operations Director	marisol.magana@aimsk12.org	O: 510 893-8701 x.13 C: 510 220-9985
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Lottery Configuration Signatory: A person with **the authority to** review and approve final lottery preferences, weightings, and quotas prior to the On-Time launch. For a multi-school organization, please list a lottery configuration signatory for each school.

School(s)	Name	Title	Email	Phone
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AIMS All 3	Marisol Magana	Operations Director	marisol.magana@aimsk12.org	O: 510 893-8701 x.13 C: 510 220-9985
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Special Education information: Each Charter Partner should identify an individual, ideally an individual at each school, who Oakland Enrolls can contact when families have questions about Special Education services.

School(s)	Name	Title	Email	Phone
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AIMS All 3	Deborah Woods	Special Education Director	deborah.woods@aimsk12.org	
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Website Updates: Each Charter Partner should identify an individual at each school who Oakland Enrolls can contact when website updates are required. This may be a centralized role for a CMO or each school may have individual contacts.

School(s)	Name	Title	Email	Phone
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AIMS All 3	Suzen Chu	Communications & Marketing Director	communications@aimsk12.org	
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Operations contact(s): Charter Partner may have as many operations contacts as needed, with at least 1 per school. Operations contacts are staff at your organization who deal with applications and enrollment on a regular basis and need to be “in-the-know”. Please clearly identify the lead operations contact for each individual school in your organization (if applicable).

School(s)	Name	Title	Email	Phone
AIMS Elementary	Kevin Ma	Clerk	kevin.ma@aimsk12.org	510-893-8701
AIMS High School	Evelin Palacios	Educational Coun	evelin.palacios@aimsk12.org	510-893-8701
AIMS All 3	Laila Ahmad	Nutrition Service Coordinatoir	laila.ahmad@aimsk12.org	510-893-8701
AIMS All 3	Melanie Brewster	Clerk	melanie.brewster@aimsk12.org	510-893-8701
AIMS All 3	Vinson Ma	Clerk	vinson.ma@aimsk12.org	510-893-8701
AIMS All 3	Mayra Contreras	Administrative Assistant/Registrar	mayra.contreras@aimsk12.org	510-893-8701
AIMS All 3	Alexander Lee	Tech Coordinator	alexander.lee@aimsk12.org	510-893-8701 x19
AIMS All 3	Marisol Magana	Operations Director	marisol.magana@aimsk12.org	O: 510-893-8701 x.13 C: 510-220-9985

Outreach contact(s): Oakland Enrolls wants to ensure we have a clear point of contact at each participating school for outreach activities so we can stay in the loop on school level outreach and ensure staff are aware of Oakland common charter application activities. This may be the same person as previously listed or another person (and may vary

school-to-school). Our goal is to get a better understanding of how much outreach Oakland Enrolls and school partners do throughout the community.

School(s)	Name	Title	Email	Phone
AIMS All 3	Marisol Magana	Operations Director	marisol.magana@aimsk12.org	O: 510-893-8701 x.13 C: 510-220-9985

APPENDIX C:

Policy Regarding Data Shared under the MOU

One of the purposes of the MOU is the sharing of information by Charter Partners with Oakland Enrolls to enable Oakland Enrolls to analyze enrollment data, in a manner that is consistent with the Family Education Records Privacy Act of 1974 (“FERPA”), in order to develop reports regarding application, offer, and acceptance patterns. Oakland Enrolls agrees to abide by the following policies with respect to certain data shared with it under the MOU.

1. In the performance of its services under the MOU, Oakland Enrolls may have access to or receive “Confidential Information,” which shall include: (i) student data comprised of (a) directory information, or (b) aggregate and individual level student information, including information that identifies or could reasonably be used to identify a particular student; and (ii) school level data comprised of information or data not generally known to the public which identifies or could reasonably be used to identify a particular school. Confidential Information does not include any information that (x) is or becomes generally known or available by publication, commercial use or otherwise through no fault of each Party; (y) lawfully obtained by each Party from a third party who has the right to make such disclosure; or (z) is released for publication by another Party in writing.
2. Oakland Enrolls will exercise at least the same degree of care with respect to Confidential Information that it uses with its own data and confidential information, but in no event less than reasonable care, to protect the Confidential Information from unauthorized use or disclosure. For example, Oakland Enrolls agrees to limit internal distribution of Confidential Information only to its employees and agents who have a need to know, and to take reasonable steps to ensure that the dissemination is so limited.
3. When transmitting Confidential Information, Oakland Enrolls will take reasonable steps to ensure that the following things are done:

- a. Confidential Information is encrypted prior to transmitting it electronically.
 - b. Descriptions of the Confidential Information are not included with passwords.
 - c. Physical copies of Confidential Information are secure under lock and key, or that other sufficient physical access control measures are in place to prevent unauthorized access.
 - d. Confidential Information stored on portable or removable electronic media, such as electronic CDs, DVDs, or flash drives, is encrypted and that such media is stored under lock and key or in another controlled manner to prevent unauthorized access.
 - e. That workstations and laptops are password protected and that enabling screen locks are activated.
4. Within five business days of becoming aware of an unauthorized use or disclosure of Confidential Information, Oakland Enrolls shall promptly provide an impacted Charter Partner with notice of the unauthorized use or disclosure. In the event of an unauthorized use or disclosure, Oakland Enrolls shall cooperate with a remediation that Charter Partner reasonably determines is necessary to fulfill any reporting obligations required by law and to mitigate any effects of such unauthorized use or disclosure of the Confidential Information, including measures necessary to restore good will with teachers, students, or other stakeholders.

APPENDIX D:

Purpose: Provide guidance on primary and secondary responsibilities around key Oakland Enrolls common charter application activities throughout the school year.

	OAKLAND ENROLLS	PARTICIPATING SCHOOLS	SOFTWARE VENDOR
GATHER INFO FOR APPLICATION, LOTTERIES	primary	secondary	
CONFIRM LOTTERY PREFERENCES	secondary	primary	
BUILD APPLICATION	secondary		primary
MANAGE APPLICATION, PROVIDE TRANSLATIONS, PROVIDE MESSAGING	primary	secondary	
DATA CLEAN UP: DUPLICATES (NO DATA SHARED WITH ANY PARTY ASIDE FROM SCHOOL OR APPLYING FAMILY)**	only (On-Time)	only (Late)	
SUPPORT LOTTERY SETUP	secondary		primary
CONFIRM/APPROVE LOTTERY SETUP		only	
RUN LOTTERY		only	
BUILD REGISTRATION PACKETS		primary	secondary
SETUP ONLINE REGISTRATION		primary	secondary
MANAGE ONLINE REGISTRATION		primary	secondary
ONGOING OPERATIONS SUPPORT	primary (depending on level)		primary (depending on level)
PRODUCT USER TRAINING	primary		secondary
SCHOOLFINDER UPDATES	secondary*	primary	
OUTREACH: SCHOOL-SPECIFIC		only	
OUTREACH: GENERAL PROCESS	primary	secondary	

Primary – main party responsible for ensuring completion of the task

Secondary – support the main party with technical support, guidance, implementation support, and/or feedback

Only – sole party responsible for the task

* Oakland Enrolls makes bulk updates to the school finder around key dates and data, schools are responsible for school profile maintenance

** Oakland Enrolls only does Data Cleanup during the On-Time enrollment period

APPENDIX E: OAKLAND ENROLLS TIERED SERVICES REQUIREMENT

Purpose: Describe the tiered services offered by Oakland Enrolls in more detail. Schools must choose one level of support.

Baseline Support	Light Support	Intensive Support
\$6,870	\$9,090	\$18,225
<p>Operations</p> <ul style="list-style-type: none"> - Operations Scorecard - Access to resource folder - Operations Newsletter - Operations Calendar - Operations Trainings - Creating portal logins for school admins - Standard automatic messaging - Support with troubleshooting, lottery setup, and registration (from software vendor support team only) - Ad hoc data pulls for aggregate student information <p>Family Support</p> <ul style="list-style-type: none"> - *Full-time year-round access to multilingual application support for families by phone, text, and email - * Newcomer student concierge enrollment service <p>Marketing & Recruitment</p> <ul style="list-style-type: none"> - Website language for On-Time & Late application period - *Oakland Enrolls events calendar access - Year-Round Community Outreach & Marketing <p>Data & Analysis</p> <ul style="list-style-type: none"> - OE will correct On Time duplicate applications by calling all families with duplicate apps, confirming information, cancelling duplicate apps and making changes <p>Network Benefits</p> <ul style="list-style-type: none"> - Participate in a network that includes over 97% of Oakland's charter schools - Reap the benefits of a system maintained by an organization solely focused on enrollment, with institutional knowledge, and a focus on continuous improvement - Contributing to a system striving for equity in enrollment practices - Community of support and solidarity in face of shifting political winds - Administrative time and cost saved with enrollment, marketing, and software vendor management <p>Oakland Enrolls Council Membership</p> <ul style="list-style-type: none"> - Voting - Quarterly update meetings - Network-wide enrollment updates - Updates from Oakland Enrolls Executive Director & Team 	<p>Everything in Baseline, PLUS:</p> <p>Additional Operations:</p> <ul style="list-style-type: none"> - Support with login issues - Help navigating reports/app index - Help navigating communications tab - Help editing student applications - Help managing student profiles - Customized automatic messaging - Support with application portal/vendor troubleshooting (from Oakland Enrolls team) <p>Additional Data & Analysis</p> <ul style="list-style-type: none"> - OE will correct On Time age/grade inconsistent applications by calling all families with age/grade discrepancies, collecting information, making changes and reporting to schools <p>Marketing/Recruitment:</p> <ul style="list-style-type: none"> - Marketing & outreach opportunities - Newsletter with resources and tips - Oakland Enrolls enrollment presentation/workshop to your school/on-site assistance with applications - Will list your school in marketing materials to community partners - *Soft copy enrollment marketing materials for On-Time and Late Application periods - *Transition grade family enrollment packet materials 	<p>Everything in Light, PLUS:</p> <p>Additional Marketing/Recruitment</p> <ul style="list-style-type: none"> - Hard copy enrollment marketing materials for On-Time and Late Application periods - *1:1 School Outreach & Marketing Training - Creating and translating messages in application portal - *Outreach/marketing translations for school <p>Additional Data & Analysis</p> <ul style="list-style-type: none"> - Summary of On-Time enrollment reports for each school - Pipeline report with applicant trajectory from application to enrollment - OE summarizes and sends duplicate, age/grade, 'submitted' apps, and stagnant offers in Late application period - * Applicant referral source data for your school - * Ad-hoc data reports related to Charter School Renewals <p>Charter Advocacy:</p> <ul style="list-style-type: none"> - OE's support in charter advocacy within Oakland

APPENDIX F: OAKLAND ENROLLS OPTIONAL SERVICES

Purpose: Describe the optional services offered by Oakland Enrolls in more detail

1. 1:1 Operations Training to onboard and train new school administrators (varies): \$4,000

Oakland Enrolls will provide a series of 1:1 Operations Trainings for new school administrators that include the following:

- Oakland Enrolls overview - policies, context for school, cadence of meetings/communications (30 minutes)
- SchoolMint basics - navigating, application index, etc. (60 minutes)

- Lottery overview - setting up lottery, practice in Sandbox, open seats, validating priorities (60 minutes)
- Making and managing offers - admissions tab (60 minutes)
- Managing registration - SchoolMint registration module (60 minutes)
- Outreach overview - sharing tours, communications in SchoolMint (30 minutes)

Support also includes the following:

- Access to ongoing 1:1 operations support from Oakland Enrolls through June 2024 (call/email/text)
- Check-in calls at key points (lottery launch, registration, etc.) to discuss questions, and ensure comfort and readiness

2. On-Time Applications Operations Support (Nov 2023 - Feb 2024) \$4,000

Oakland Enrolls creates an On-Time enrollment operations plan and completes the plan in partnership with school staff. Includes:

- Weekly report to school with summary of: number of new applications, number of canceled applications, aggregated applicant demographics (race/ethnicity and region), analysis of type of priorities of applicants, and analysis of time/date of application
- Suggested messaging content and frequency for applicants
- Sending suggested messaging
- Tracking of success of messages (how many received/bounced, etc.) for follow up
- Phone outreach to families who applied to let them know of upcoming tours, events, etc.
- Phone outreach to follow up with school tour/event attendees to help them apply

Basically, this service would take the day-to-day application management off of your hands up until the lottery. This would also include answering school-specific questions from families (though this shouldn't take the place of families interacting with the school specifically).

Schools would need to:

- Confirm application questions in accordance with lottery
- Have the ability to help families apply who walk in to their school
- Work with Oakland Enrolls to build timelines around when communications should go out, to whom, what they should say (though OE would execute these)

3. Late Applications Operations Support (Feb - June 2024) \$3,500 per school

Oakland Enrolls creates an Late enrollment operations plan and completes the plan in partnership with school staff. Includes:

- Weekly report to school with summary of: number of new applications, number of canceled applications, aggregated applicant demographics (race/ethnicity and region), analysis of type of priorities of applicants, and analysis of time/date of application
- Suggested messaging content and frequency for applicants
- Sending suggested messaging
- Tracking of success of messages (how many received/bounced, etc.) for follow up
- Phone outreach to families who applied to let them know of upcoming tours, events, etc.
- Phone outreach to follow up with school tour/event attendees to help them apply

Basically, this service would take the day-to-day application management off of your hands up after the lottery. This would also include answering school-specific questions from families (though this shouldn't take the place of families interacting with the school specifically).

Schools would need to:

- Have the ability to help families apply who walk in to their school

- Work with Oakland Enrolls to build timelines around when communications should go out, to whom, what they should say (though OE would execute these)

4. Custom Outreach & Marketing Plan and Support (Sept 2023 - April 2024) \$4,000 - \$12,000 depending on level of service.

Oakland Enrolls partners with schools to review and develop a custom outreach and marketing plan that schools will execute.

The most intensive version includes:

- One-on-one strategic planning session with historical school data to help school come up with individualized marketing plan (setting goals, strategies, tactics, and tracking metrics)
- Creation of calendar of social media posts and communications outreach
- Calendar of events throughout Oakland where school can attend
- Template for tracking event attendance
- Template for tracking outreach and marketing metrics and progress
- Graphic design support for marketing materials
- Translation services for marketing materials
- Support planning an options fair or other enrollment event at the school
- Recommended tactical/strategy changes throughout the enrollment season based on tracked metrics

The lighter version includes:

- One-on-one strategic planning session with historical school data to help school come up with individualized marketing plan (setting goals, strategies, tactics, and tracking metrics)
- Creation of calendar of social media posts and communications outreach
- Calendar of events throughout Oakland where school can attend
- Template for tracking event attendance
- Template for tracking outreach and marketing metrics and progress
- Recommended tactical/strategy changes throughout the enrollment season based on tracked metrics

Oakland Enrolls will not be marketing or distributing school-specific collateral during our outreach events or to families who come to Oakland Enrolls support center.

Schools would need to:

- Have an outreach point person with whom Oakland Enrolls can work and who can execute the marketing plan
- Conduct their own outreach activities such as attending school options fairs and community events on behalf of the school
- Track their progress toward goals and metrics
- Manage their own websites, social media channels, etc.
- Send/distribute their own communications to families (emails, text messages, mailers, flyers, etc.)
- Pay for all costs associated with running an event (facility, food, materials, technology, childcare, etc.)
- Pay for printing marketing materials that are produced for the school

3. Graphic Design Support (varies) \$5,000 - \$8,000 depending on level of service.

Oakland Enrolls partners with a graphic design vendor and Charter Partner to aid in Charter Partner's marketing efforts. Detailed packages are available upon request.

4. Custom Data Reports (varies) \$4,000

Oakland Enrolls will create custom data reports during On Time enrollment, as well as Late enrollment. Oakland Enrolls will partner with schools to determine whether there are additional reports they would like to see that we can produce.

Examples of reports:

1. Current Students Activity
2. Demand Report

5. Managing Ongoing Offers (Mar - Jun 2024) \$5,000

Oakland Enrolls partners with a school to set up a process for managing Offers, Rescinds, Waitlist Confirmations, etc. through the end of the school year. Includes:

- Weekly report to school with summary of: number of new applications, number of canceled applications, number of new accepts, status of registering students (if using SM registration), aggregated applicant demographics (race/ethnicity and region), analysis of type of priorities of applicants, and analysis of time/date of application
- Making/rescinding offers based on school's enrollment strategy
- Suggested messaging content and frequency for applicants in various application statuses, and execution of sending messaging
 - Ex: sending messaging to accepted students to outline registration process, sending messaging to offered students to let them know about orientation/events, etc.
- Tracking of success of messages (how many received/bounced, etc.) for follow up
- Follow up by phone with families with pending offers to make sure they're aware and help take action

Oakland Enrolls would also field school-specific registration questions (but would not include supporting families over the phone or in person) about the registration process. Oakland Enrolls runs this process, which goes up until the registration process.

Schools would need to:

- Run their lottery
- Work with Oakland Enrolls to build timelines around when communications should go out, to whom, what they should say (though OE would execute these)
- Work with Oakland Enrolls to determine how many offers should be made (though OE would execute)
- Be able to answer family questions when they call
- Be able to support their families through the entire registration process by phone or in person



AIMS Finance Committee Meeting Item Cover Letter

Item:

Presented By:

Staff Recommendation:

Committee Approval:

Total Associated Cost:

Included in Budget?

Funding Source:

Over/Under Budget?

Amount Over/Under Budget?

Included in LCAP?

Which LCAP?



AGREEMENT FOR AFTER SCHOOL PROGRAM SERVICES & FUNDING

This Agreement for After School Program Services & Funding (“Agreement”) establishes the material terms of the business relationship between Bay Area Community Resources (“BACR”) and AIMS College Prep Middle School (“AIMS MS” or “School”) for the provision of certain educational services (as further detailed below) at the AIMS MS school site during the 2023-24 school year. BACR and AIMS MS are each referred to individually as a “Party,” and collectively as the “Parties.” This Agreement is effective upon execution by representatives of each Party (“Effective Date”).

In exchange for the benefits and consideration set forth below, the sufficiency of which is hereby acknowledged by both Parties, AIMS MS and BACR will collaborate to implement the educational program detailed below (“Program”) and assure the fulfillment of the objectives and activities outlined in this Agreement.

I. SCOPE OF WORK AND RELATED TERMS - TRADITIONAL SCHOOL YEAR

BACR agrees to provide an after-school program aligned with the School's school day, program quality, and fiscal oversight, as follows:

A. Miscellaneous Program Details:

1. BACR will develop the Program and review it with School staff, making adjustments as necessary, reasonable, and within the budget set forth below.
2. The Program will include an educational and literacy element designed to provide tutoring and/or homework assistance in one or more of the following subject areas: language arts, mathematics, history and social science, science, and computer training.
3. The Program will have an educational enrichment element that may include, but is not limited to, STEM focused activities, recreation, physical fitness, and other activities.
4. The program will serve snacks provided by School that conforms to the nutrition standards in the California Education Code, Part 27, Chapter 9, Article 2.5, commencing with Section 49430
5. The Program will serve up to 104 School students at a maximum ratio of 20:1 (students to instructor). If it appears Program enrollment will exceed 110, BACR is open to accommodating more students. However, before Program enrollment exceeds 140 students, the Parties agree that they will confer and reach agreement on a written amendment to this Agreement, including the Program Budget and Management Fee terms set forth in Section IV below, with a revised Program Budget to allow for additional staff and Management Fee to reflect additional management efforts.
6. The program will operate daily, Monday through Friday, from August 14, 2023 to June 14, 2024. Program will begin immediately at the end of the regular school day on Monday-Thursdays (except scheduled minimum days) and 1:30 pm on Fridays and minimum days, and will stay open until 6:00pm daily
7. BACR will handle all human resources and accounting duties as related to hiring, training, paying, and otherwise managing Program staff, who are BACR employees or contractors.

B. Coordination between School, and BACR Program staff.

The School and BACR intend to provide a comprehensive after school program for the School’s students. To ensure a consistent experience for School students and families, the Parties hereby agree to the following:

1. Training. The BACR After-School Site Coordinator will attend, when able, training with School faculty and Staff (“School-Day Staff”). Additionally, both the School and BACR agree to be conscious of overlapping staff in scheduling professional development sessions so as to minimize disruption.

BACR Initials _____
 School Initials _____

2. Fundraising. Because all fundraisers will affect the same group of parents, BACR must obtain written approval from AIMS MS prior to any fundraising efforts involving the School's parents, apart from those funds associated with Program Participation Fees as set forth herein.
3. Classrooms. Teachers at the School will provide a "classroom checklist" to the BACR staff using their classrooms. These checklists are to ensure minimal disruption in the classroom from day to day. BACR staff will commit to checking the list upon arrival and before leaving and reporting any issues regarding the same in a timely manner.
4. Events. BACR and the School will notify each other of any proposed School-related family events (including any shows or showcases) at least one month in advance and will be open to changing dates and times for optimal coordination and participation.
5. Check-Ins. The BACR After-School Site Coordinator will check in daily with the School-Day Site Administrator or such other School staff member that is designated by the School Administrator from time to time for informational handover about student behavior and Program-related matters. In addition, the BACR After-School Site Coordinator and School-Day Site Administrator (or his or her designee) will have additional meetings on weekly or monthly basis to address case management of students, including updates around suspensions and expulsions, where necessary, as well as general Program operations and coordination between the School and BACR.
6. Policies and Procedures. BACR employees working at the School must abide by all BACR, and School policies. BACR will communicate all relevant School policies and procedures to BACR staff and ensure that BACR staff abide by them at all times. These include but are not limited to the School's safety plans and procedures, discipline, social media, student restraint, and any other applicable elements from AIMS MS' Staff/Family Handbook. A current copy of AIMS MS' Staff/Family Handbook policies is attached as **Appendix A** and incorporated herein. AIMS MS, in its sole discretion, may change these policies from time to time. In the event of any such changes, AIMS MS will provide BACR with the updated versions of the policies.
7. Teacher communications. Specific discussions between teachers and the BACR staff using their room must involve BACR's After-School Site Coordinator and the School's School-Day Site Administrator.

C. Communication and accessibility with parents.

The School and BACR recognize that communication with School parents and guardians is an important component of the Program's success. To that end, the Parties hereby agree to the following:

1. Announcements. The School can send information out to its entire parent body on behalf of BACR. This should be used only for major announcements, i.e., deadlines and applications for signing up. Program-specific information to participants will be managed by BACR, but subject to the Head of School prior approval. Communications should include the Head of School on the distribution list.
2. Key School Year Events. The BACR After-School Site Coordinator commits to attending the School's major school-year events, so that BACR has a presence at school-related activities that occur outside of the school day.
3. Welcoming events. BACR commits to being present at welcoming events for new families.
4. Attendance Records: BACR shall maintain accurate Program attendance records.
5. Research: BACR shall respond to any additional surveys or other methods of data collection that may be required throughout the life of the Program.
6. Student-to-Staff Ratio: BACR shall maintain a student-to-staff member ratio of no more than 20:1, except for in the case of temporary emergencies.
7. Qualifications: BACR shall establish qualifications for each position so that all staff members directly supervising students meet the minimum qualifications of an instructional aide.
8. Screening: BACR shall ensure that all Program staff and volunteers will fulfill health screening (Clear TB Test) and CalDOJ fingerprint clearance requirements in current law and in compliance with School policies (Certified Assurance #25)

D. Legal Compliance

BACR shall comply with all applicable federal, state, and local laws governing privacy of student information, including but not limited to the Health Insurance Portability and Accountability Act ("HIPAA"), the Family Educational Rights and Privacy Act ("FERPA"), and the Individuals with Disabilities in Education Act ("IDEA").

BACR Initials _____
 School Initials _____

E. Safety and Crisis Protocol

To ensure the safety of all School students participating in the Program, the Parties agree that:

1. BACR shall enforce a clear safety and crisis protocol, applicable to Program operations, that outlines procedure, response times, and commitment to notifying and working with School staff. That Safe School Plan is attached hereto as **Appendix B.**
2. In the event that a crisis occurs while the BACR After-School Site Coordinator is not on the School-site, the BACR After-School Site Coordinator is expected to be available via phone within 5 minutes and physically present within 30 minutes, unless there are extenuating travel circumstances.
3. AIMS MS will identify a School staff member who will be on-call during BACR program hours, and who must be notified ASAP when a crisis occurs. The School staff member and BACR's Program Coordinator will jointly respond to the crisis.

II. PROGRAM PARTICIPANT FEES, AND PROGRAM FEE PAYMENT TERMS

- A. Nature of the Program:** The Program is an optional extra-curricular enrichment program that School families may elect to participate in, at their choosing, subject to the eligibility, payment of fees, and other criteria stated herein.

III. PROGRAM BUDGET AND MANAGEMENT FEE

The budget for the Program at AIMS MS for the 2023-24 year is **\$203,279.36 ASES**. BACR will not exceed the 15% in administrative fee and minimal total of 85% direct service expenses.

School staff and BACR staff will meet at least quarterly in order to review various program-related matters, including enrollment numbers and Program Fee collections.

For the sake of clarity, the Parties expressly agree that the School (not BACR), shall solely fund any shortfall in collections of Program Fees, whether such shortfall is caused by lower than expected enrollment, non-payment by Program participants, or any other reason. But for this express agreement and commitment by AIMS MS, BACR would not enter into this Agreement on these terms.

In the event BACR receives payment of any Program Fees after the School has covered the same, e.g., in the event of an exceptionally late payment by Program participant to BACR, then BACR shall report the same to the School as part of the monthly meeting and that amount shall be used to offset any future payment of the Management Fee, so that BACR does not receive double payment at any time.

If enrollment trends over two (2) or more consecutive months indicate more than a 10% change in Program enrollment as compared to the current expected level of 110 participants, then the Parties will meet and confer on proposed changes to Program-related terms, including staffing, student groupings, and the Management Fee on a go-forward basis (i.e., non-retroactive) following execution of any addendum. The Parties will document the results of any such discussions and memorialize any related changes in an addendum to this Agreement.

IV. TERM AND TERMINATION

The Term of the Agreement shall be from July 1, 2023 through June 30, 2024.

Either Party may terminate this Agreement at any time for any reason by giving at least thirty (30) days' written notice to the other Party.

Notwithstanding any other provision of this Agreement, BACR may terminate this Agreement immediately for cause, without any further obligation by BACR, by providing written notice of the same to the School upon the occurrence of any of the following events which shall constitute "cause" for such immediate termination: (1) bankruptcy, insolvency, loss or reduction of funds for the Program by the School; (2) assignment of this Agreement by the School to any other person or entity without the express advance written consent of BACR; (3) a material breach of this Agreement; (4) the School's failure to pay the Management Fee to BACR in a timely manner as set forth above; or (5) a Force Majeure as defined below.

BACR Initials _____
 School Initials _____

In the event of any termination for cause by BACR, other than one based on Force Majeure (as defined below), the School shall pay BACR any and all outstanding Management Fees and pre-approved expenses due and owing to BACR or incurred by BACR under this Agreement. For the sake of clarity, the School shall pay BACR the full Management Fee in the event of any termination for cause of this Agreement (except one resulting from Force Majeure as defined below), unless BACR advises of cost savings due to early termination that may be deducted from the AIMS MS fee.

V. INDEMNITY

BACR shall defend, indemnify, and hold the School, AIMS MS, its Board of Directors, officers, employees and agents harmless from and against any and all liability, loss expense, attorney fees for injury or claims for damages, arising out of BACR's performance of the agreement but only in proportion to and to the extent such liability, loss, expense, attorney's fees or claims, for injury on damages are caused by or result from the grossly negligent or fraudulent acts or omissions of BACR, its officers, agents or employees.

AIMS MS shall defend, indemnify, and hold BACR, its Board of Directors, officers, employees and agents harmless from and against any and all liability, loss expense, attorney fees or claims for injury or damages, arising out of AIMS MS performance of the Agreement but only in proportion to and to the extent such liability, loss, expense, attorney's fees or claims, for injury on damages are caused by or result from the negligent or intentional acts or omissions of AIMS MS, its officers, agents or employees. Further, if AIMS MS exercises its rights pursuant to Section VII of this Agreement (Removal of Staff), then it shall indemnify BACR and its Board of Directors, officers, employees and agents for any liability, loss, expense, attorney fees, or claims for injury or damages related to that termination, under any theory, even if in its exercise of such rights the School has not engaged in any negligent or intentional acts or omissions.

VI. REMOVAL OF STAFF

In the event that AIMS MS, for reasonable cause, at any time during the term of this agreement, desires the removal of any BACR related persons, employees, representatives or agents from the School site and/or property, BACR shall immediately upon receiving notice from AIMS MS of such desire, cause the removal of such person or persons. Notwithstanding the foregoing, BACR will retain final authority over hiring and termination of any BACR staff, and any such hiring or termination will follow BACR HR policies.

VII. CANRA COMPLIANCE

BACR will comply with the Child Abuse and Neglect Reporting Act (CANRA) guidelines as mandated Reporters to report suspicions of possible child abuse to the appropriate reporting agency as stated in California Penal Code 11164 -11174.

VIII. SUBCONTRACTING

BACR may elect to subcontract a portion of the work or activities to be performed under this agreement. In such an event, AIMS MS in its sole discretion, shall have the right to approve or disapprove the use of such subcontractors. BACR shall require each such AIMS MS-approved subcontractor to agree to abide by all terms of this Agreement, and to indemnify, hold harmless and defend AIMS MS, its officers, officials, employees, volunteers, or agents in accordance with the terms of Paragraph IV, above (Indemnity).

IX. INSURANCE

During the term of this agreement, BACR shall maintain insurance as noted below and shall at all times name AIMS MS as additional insured under the applicable policy or policies. Upon request, BACR shall furnish

copies of the policy forms indicating that AIMS MS is an additional insured under the policy or policies.

Insurance shall include the following:

- *Property Insurance* - for replacement value, including coverage for all assets listed in AIMS MS' property inventory and consumables that BACR will utilize as part of the Program. If full replacement value coverage is not available, BACR shall procure property insurance in amounts as close to replacement value as possible.
- *General Liability* - providing coverage for negligence, errors and omissions, abuse and molestation, and employment practices liability of the School, its governing board, officers, agents, employees, or students.

BACR Initials _____
 School Initials _____

- *Automobile Insurance* - to the extent necessary and in amounts appropriate for the type and use of the automobile.

X. RELATIONSHIP BETWEEN THE PARTIES.

It is agreed that the relationship of BACR to AIMS MS is that of an independent contractor, that BACR shall provide all services under this Agreement as an independent contractor, and that BACR shall not have the authority to bind or make any commitment on behalf of AIMS MS. Nothing herein shall be construed to create a joint venture, partnership, employer-employee, association, or principal-agent relationship between BACR and AIMS MS.

XI. NOTICE

Any notice required or permitted to be given hereunder may be effectively given by letter delivered either by personal delivery, registered mail or electronic means (with delivery confirmation), addressed to the recipient as follows:

If to the School:

ATTN: Marisol Magana
American Indian Public Charter School II
171 12th Street
Oakland, CA 94607
510-220-9985 (Phone)

If to BACR:

ATTN: Martin Weinstein, CEO
191 Carlos Drive
San Rafael, CA 94903-2005
415-444-5581 (Phone)
415-444-5589 (Fax)
mweinstein@bacr.org

All notices must be in writing to the addresses set forth above, unless otherwise advised by a Party. Notices sent are deemed to have been received immediately upon personal delivery, three (3) business days following deposit of the same with an authorized carrier for delivery by registered mail, or on the next business day following issuance by email, but only if the recipient confirms receipt by email.

XII. INTEGRATION

This Agreement is the final, complete, and exclusive agreement of the Parties with respect to the subject matter hereof, and it supersedes and merges all prior discussions between the Parties.

This Agreement may only be modified in a writing signed by both Parties that expressly references this Agreement.

XIII. LIMITATION ON LIABILITY

TO THE EXTENT PERMITTED BY LAW, IN NO EVENT SHALL BACR'S AGGREGATE LIABILITY ARISING OUT OF OR RELATING TO THIS AGREEMENT (REGARDLESS OF THE FORM OF ACTION GIVING RISE TO SUCH LIABILITY, WHETHER IN CONTRACT, TORT, OR OTHERWISE) EXCEED THE FEES PAID OR PAYABLE BY THE SCHOOL UNDER THIS AGREEMENT TO BACR.

TO THE EXTENT PERMITTED BY LAW, IN NO EVENT SHALL THE SCHOOL'S AGGREGATE LIABILITY ARISING OUT OF OR RELATING TO THIS AGREEMENT (REGARDLESS OF THE FORM OF ACTION GIVING RISE TO SUCH LIABILITY, WHETHER IN CONTRACT, TORT OR OTHERWISE) EXCEED THE FEES PAID OR PAYABLE BY THE SCHOOL UNDER THIS AGREEMENT.

XIV. EXCLUSION ON LIABILITY

IN NO EVENT SHALL BACR BE LIABLE FOR ANY CONSEQUENTIAL INCIDENTAL, INDIRECT, EXEMPLARY, PUNITIVE OR SPECIAL DAMAGES, HOWEVER CAUSED, INCLUDING LOSS OF PROFITS, BUSINESS, REVENUE, DATA, GOODWILL OR USE, INCURRED BY SCHOOL OR ANY THIRD PARTY, WHETHER UNDER THEORY OF CONTRACT, TORT (INCLUDING NEGLIGENCE), WARRANTY OR OTHERWISE, EVEN IF THE SCHOOL HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

IN NO EVENT SHALL THE SCHOOL BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, INDIRECT,

BACR Initials _____
School Initials _____

EXEMPLARY, PUNITIVE OR SPECIAL DAMAGES, HOWEVER CAUSED, INCLUDING LOSS OF PROFITS, BUSINESS, REVENUE, DATA, GOODWILL OR USE, INCURRED BY BACR OR ANY THIRD PARTY, WHETHER UNDER THE THEORY OF CONTRACT, TORT (INCLUDING NEGLIGENCE), WARRANTY OR OTHERWISE, EVEN IF BACR HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

XV. MISCELLANEOUS

- A. Force Majeure: If, for reasons beyond the control of either Party (a “Force Majeure” event), BACR is unable to carry out any of its obligations hereunder, or is required to make material changes to the schedule or activities comprising the Program, BACR shall make reasonable efforts to inform School of such changes and to provide appropriate substitutes to School, or to suspend performance of its obligations, up to and including cancellation of the Agreement, and shall provide pro rata refunds to School after meeting BACR’s non-recoupable expenses. Force Majeure shall include, without limitation, riot, war, acts of God, third-party labor disputes, governmental action or inaction, and failure of power, telecommunication means, or third-party service providers upon which an obligation hereunder depends.
- B. Time is of the Essence: Time is of the essence with respect to the Parties’ performance of the Services hereunder.
- C. No Waiver: No waiver will be implied from conduct or failure to enforce rights. No provision of this Agreement shall be deemed waived unless such waiver is in writing and signed by the authorized representative of the Party against whom it is sought to be enforced.
- D. Survivability: All provisions of this Agreement and any exhibit that are by their nature intended to survive the expiration or termination of this Agreement or any such exhibit, including obligations with respect to indemnification, shall survive such expiration or termination.
- E. Joint Negotiation: This Agreement is the product of BACR and School, and each provision hereof has been subject to the negotiation and mutual agreement of the Parties, and sufficient time for the review of their respective legal counsel and advisers. Accordingly, any rule of construction that a document shall be interpreted or construed against the drafting Party shall not be applicable.
- F. Choice of Law: This Agreement will be governed and construed in accordance with the laws of the State of California.
- G. Venue and Forum Selection: To the extent the courts need to be involved, the Parties irrevocably consent to the exclusive jurisdiction of any state or federal courts located in Alameda County, California and the Parties expressly waive any objection thereto and consent to personal jurisdiction therein.
- H. Prevailing Party: In the event that it shall become necessary for any Party to institute legal proceedings

against another Party for recovery of any amounts due and owing under the Agreement, it is expressly agreed that the prevailing Party in any such action shall be entitled to recover from the non-prevailing Party all costs related to such collection, including reasonable attorneys’ fees and all expert witness fees incurred during pre-suit efforts, suit, and post judgment, appeal, or settlement collection.

- I. Severability: While the Parties consider the provisions contained in this Agreement reasonable, having the opportunity to seek independent legal advice, if any provision(s) of this Agreement is held to be invalid, illegal or unenforceable the remaining provisions shall be severable and enforceable. If a provision is excessively broad, such provision shall be limited or reduced in scope so as to be enforceable
- J. Interpretation: In this Agreement: (i) the headings are used for convenience only and do not affect any interpretation; (ii) reference to “person(s)” include incorporated and unincorporated persons; (iii) references to the singular include the plural and vice versa; (iv) references to the feminine include the masculine and vice versa; and (v) where the word “including” is used, it means “including without limitation.”
- K. Non-Assignability: This Agreement cannot be assigned or modified except pursuant to a written agreement signed by both Parties. Notwithstanding this term, BACR is permitted to subcontract as set forth herein.
- L. Counterpart Execution: This Agreement may be executed in counterparts, each of which shall be deemed an original, and all of which together shall constitute one and the same instrument. The Parties agree that a facsimile or electronic copy of this Agreement may be accepted as an original, and that facsimile or electronic copies of the executed Agreement constitute one and the same instrument. The Parties agree that a “including” is used, it means “including, but not limited to.”
- M. Authority: The undersigned represent and warrant that they are duly authorized to sign this Agreement on behalf of their respective entities.

BACR Initials _____
 School Initials _____

Effective as of the Date noted above upon signature of both parties.

American Indian Public Charter School II K-8

BAY AREA COMMUNITY RESOURCES, INC.

By: _____

By: _____

Its: _____

Its: _____

Printed Name: _____

Printed Name: _____

APPENDIX A: AIMS K-12 COLLEGE PREP CHARTER DISTRICT STAFF AND FAMILY HANDBOOK

APPENDIX B: SAFETY SCHOOL PLAN

APPENDIX C: ASSURANCES

BACR Initials _____
School Initials _____

AFTER SCHOOL BUDGET PLANNING SPREADSHEET

MIDDLE SCHOOL 23.24

Site Name:	AIMS College Prep Middle School	ASES
Site #:		241020
Average # of students to be served daily (ADA): 111		ASES
TOTAL GRANT AWARD		\$203,000

PERSONNEL

	Site Coordinator - Ashley Hilliard (\$64,500 annual - 50% each school)	\$32,250
	Program Instructor - TBD \$21/hr x 22 hrs/wk x 38 weeks	\$17,556
	Program Instructor - TBD \$21/hr x 22 hrs/wk x 38 weeks	\$17,556
	Program Instructor - TBD \$21/hr x 22 hrs/wk x 38 weeks	\$17,556
	Program Instructor - TBD \$21/hr x 22 hrs/wk x 38 weeks	\$17,556
	(Front Desk Support) Latonya Oliver - \$21/hr x 11 hrs/wk x 37 weeks	\$8,547
	Program Support Staff	\$2,200
5014	BACR Program Manager: Katina Smith	\$13,000
	Total personnel	\$126,221

BENEFITS

	Lead Agency benefits (rate: 25%)	\$31,555.25
	Total benefits	\$31,555

BOOKS AND SUPPLIES

	Cell Phone	\$600
	Parking	\$1,100
	Supplies	\$3,545
	Professional Development	\$600
	CitySpan Support System	\$900
	Total books and supplies	\$6,745

CONTRACTED SERVICES

	Enrichment Subcontractors	\$12,000
		\$0
	Total services	\$12,000

LEAD AGENCY ADMINISTRATIVE COSTS

	Lead Agency admin 15%	\$26,478
--	-----------------------	----------

	Subtotals	\$203,000
	Total	\$203,000

\$0.00



AIMS Finance Committee Meeting Item Cover Letter

Item:

Presented By:

Staff Recommendation:

Committee Approval:

Total Associated Cost:

Included in Budget?

Funding Source:

Over/Under Budget?

Amount Over/Under Budget?

Included in LCAP?

Which LCAP?



AGREEMENT FOR AFTER SCHOOL PROGRAM SERVICES & FUNDING

This Agreement for After School Program Services & Funding (“Agreement”) establishes the material terms of the business relationship between Bay Area Community Resources (“BACR”) and American Indian Public Charter School II (K-8) (“AIPCS II”) or “School”) for the provision of certain educational services (as further detailed below) at the AIPCS II school site during the 2023-24 school year. BACR and AIPCS II are each referred to individually as a “Party,” and collectively as the “Parties.” This Agreement is effective upon execution by representatives of each Party (“Effective Date”).

In exchange for the benefits and consideration set forth below, the sufficiency of which is hereby acknowledged by both Parties, AIPCS II and BACR will collaborate to implement the educational program detailed below (“Program”) and assure the fulfillment of the objectives and activities outlined in this Agreement.

I. SCOPE OF WORK AND RELATED TERMS - TRADITIONAL SCHOOL YEAR

BACR agrees to provide an after-school program aligned with the School's school day, program quality, and fiscal oversight, as follows:

A. Miscellaneous Program Details:

1. BACR will develop the Program and review it with School staff, making adjustments as necessary, reasonable, and within the budget set forth below.
2. The Program will include an educational and literacy element designed to provide tutoring and/or homework assistance in one or more of the following subject areas: language arts, mathematics, history and social science, science, and computer training.
3. The Program will have an educational enrichment element that may include, but is not limited to, STEM focused activities, recreation, physical fitness, and other activities.
4. The program will serve snacks provided by School that conforms to the nutrition standards in the California Education Code, Part 27, Chapter 9, Article 2.5, commencing with Section 49430
5. The Program will serve up to 111 School students at a maximum ratio of 20:1 (students to instructor). If it appears Program enrollment will exceed 111, BACR is open to accommodating more students. However, before Program enrollment exceeds 111 students, the Parties agree that they will confer and reach agreement on a written amendment to this Agreement, including the Program Budget and Management Fee terms set forth in Section IV below, with a revised Program Budget to allow for additional staff and Management Fee to reflect additional management efforts.
6. The program will operate daily, Monday through Friday, from August 14, 2023 to June 14, 2024. Program will begin immediately at the end of the regular school day on Monday-Thursdays (except scheduled minimum days) and 1:30 pm on Fridays and minimum days, and will stay open until 6:00 pm daily
7. BACR will handle all human resources and accounting duties as related to hiring, training, paying, and otherwise managing Program staff, who are BACR employees or contractors.

B. Coordination between School, and BACR Program staff.

The School and BACR intend to provide a comprehensive after school program for the School’s students. To ensure a consistent experience for School students and families, the Parties hereby agree to the following:

1. Training. The BACR After-School Site Coordinator will attend, when able, training with School faculty and Staff (“School-Day Staff”). Additionally, both the School and BACR agree to be conscious of overlapping staff in scheduling professional development sessions so as to minimize disruption.

BACR Initials _____
 School Initials _____

2. Fundraising. Because all fundraisers will affect the same group of parents, BACR must obtain written approval from AIPCS II prior to any fundraising efforts involving the School's parents, apart from those funds associated with Program Participation Fees as set forth herein.
3. Classrooms. Teachers at the School will provide a "classroom checklist" to the BACR staff using their classrooms. These checklists are to ensure minimal disruption in the classroom from day to day. BACR staff will commit to checking the list upon arrival and before leaving and reporting any issues regarding the same in a timely manner.
4. Events. BACR and the School will notify each other of any proposed School-related family events (including any shows or showcases) at least one month in advance and will be open to changing dates and times for optimal coordination and participation.
5. Check-Ins. The BACR After-School Site Coordinator will check in daily with the School-Day Site Administrator or such other School staff member that is designated by the School Administrator from time to time for informational handover about student behavior and Program-related matters. In addition, the BACR After-School Site Coordinator and School-Day Site Administrator (or his or her designee) will have additional meetings on weekly or monthly basis to address case management of students, including updates around suspensions and expulsions, where necessary, as well as general Program operations and coordination between the School and BACR.
6. Policies and Procedures. BACR employees working at the School must abide by all BACR, and School policies. BACR will communicate all relevant School policies and procedures to BACR staff and ensure that BACR staff abide by them at all times. These include but are not limited to the School's safety plans and procedures, discipline, social media, student restraint, and any other applicable elements from AIPCS II' Staff/Family Handbook. A current copy of AIPCS II' Staff/Family Handbook policies is attached as **Appendix A** and incorporated herein. AIPCS II, in its sole discretion, may change these policies from time to time. In the event of any such changes, AIPCS II will provide BACR with the updated versions of the policies.
7. Teacher communications. Specific discussions between teachers and the BACR staff using their room must involve BACR's After-School Site Coordinator and the School's School-Day Site Administrator.

C. Communication and accessibility with parents.

The School and BACR recognize that communication with School parents and guardians is an important component of the Program's success. To that end, the Parties hereby agree to the following:

1. Announcements. The School can send information out to its entire parent body on behalf of BACR. This should be used only for major announcements, i.e., deadlines and applications for signing up. Program-specific information to participants will be managed by BACR, but subject to the Head of School prior approval. Communications should include the Head of School on the distribution list.
2. Key School Year Events. The BACR After-School Site Coordinator commits to attending the School's major school-year events, so that BACR has a presence at school-related activities that occur outside of the school day.
3. Welcoming Events. BACR commits to being present at welcoming events for new families.
4. Attendance Records: BACR shall maintain accurate Program attendance records.
5. Research: BACR shall respond to any additional surveys or other methods of data collection that may be required throughout the life of the Program.
6. Student-to-Staff Ratio: BACR shall maintain a student-to-staff member ratio of no more than 20:1, except for in the case of temporary emergencies.
7. Qualifications: BACR shall establish qualifications for each position so that all staff members directly supervising students meet the minimum qualifications of an instructional aide.
8. Screening: BACR shall ensure that all Program staff and volunteers will fulfill health screening (Clear TB Test) and CalDOJ fingerprint clearance requirements in current law and in compliance with School policies (Certified Assurance #25)

D. Legal Compliance

BACR shall comply with all applicable federal, state, and local laws governing privacy of student information, including but not limited to the Health Insurance Portability and Accountability Act ("HIPAA"), the Family Educational Rights and Privacy Act ("FERPA"), and the Individuals with Disabilities in Education Act ("IDEA").

BACR Initials _____
 School Initials _____

E. Safety and Crisis Protocol

To ensure the safety of all School students participating in the Program, the Parties agree that:

1. BACR shall enforce a clear safety and crisis protocol, applicable to Program operations, that outlines procedure, response times, and commitment to notifying and working with School staff. That Safe School Plan is attached hereto as **Appendix B.**
2. In the event that a crisis occurs while the BACR After-School Site Coordinator is not on the School-site, the BACR After-School Site Coordinator is expected to be available via phone within 5 minutes and physically present within 30 minutes, unless there are extenuating travel circumstances.
3. AIPCS II will identify a School staff member who will be on-call during BACR program hours, and who must be notified ASAP when a crisis occurs. The School staff member and BACR's Program Coordinator will jointly respond to the crisis.

II. PROGRAM PARTICIPANT FEES, AND PROGRAM FEE PAYMENT TERMS

A. Nature of the Program: The Program is an optional extra-curricular enrichment program that School families may elect to participate in, at their choosing, subject to the eligibility, payment of fees, and other criteria stated herein.

III. PROGRAM BUDGET AND MANAGEMENT FEE

The budget for the Program at AIPCS II for the 2023-24 year is **\$203,279.36 ASES**. BACR will not exceed the 15% in administrative fee and minimal total of 85% direct service expenses.

School staff and BACR staff will meet at least quarterly in order to review various program-related matters, including enrollment numbers.

If enrollment trends over two (2) or more consecutive months indicate more than a 10% change in Program enrollment as compared to the current expected level of 110 participants, then the Parties will meet and confer on proposed changes to Program-related terms, including staffing, student groupings, and the Management Fee on a go-forward basis (i.e., non-retroactive) following execution of any addendum. The Parties will document the results of any such discussions and memorialize any related changes in an addendum to this Agreement.

IV. TERM AND TERMINATION

The Term of the Agreement shall be from July 1, 2023 through June 30, 2023.

Either Party may terminate this Agreement at any time for any reason by giving at least thirty (30) days' written notice to the other Party.

Notwithstanding any other provision of this Agreement, BACR may terminate this Agreement immediately for cause, without any further obligation by BACR, by providing written notice of the same to the School upon the occurrence of any of the following events which shall constitute "cause" for such immediate termination: (1) bankruptcy, insolvency, loss or reduction of funds for the Program by the School; (2) assignment of this Agreement by the School to any other person or entity without the express advance written consent of BACR; (3) a material breach of this Agreement; (4) the School's failure to pay the Management Fee to BACR in a timely manner as set forth above; or (5) a Force Majeure as defined below.

In the event of any termination for cause by BACR, other than one based on Force Majeure (as defined below), the School shall pay BACR any and all outstanding Management Fees and pre-approved expenses due and owing to BACR or incurred by BACR under this Agreement. For the sake of clarity, the School shall pay BACR the full Management Fee in the event of any termination for cause of this Agreement (except one resulting from Force Majeure as defined below), unless BACR advises of cost savings due to early termination that may be deducted from the AIPCS II fee.

V. INDEMNITY

BACR shall defend, indemnify, and hold the School, AIPCS II, its Board of Directors, officers, employees and agents harmless from and against any and all liability, loss expense, attorney fees for injury or claims

BACR Initials _____
School Initials _____

for damages, arising out of BACR's performance of the agreement but only in proportion to and to the extent such liability, loss, expense, attorney's fees or claims, for injury on damages are caused by or result from the grossly negligent or fraudulent acts or omissions of BACR, its officers, agents or employees.

AIPCS II shall defend, indemnify, and hold BACR, its Board of Directors, officers, employees and agents harmless from and against any and all liability, loss expense, attorney fees or claims for injury or damages, arising out of AIPCS II performance of the Agreement but only in proportion to and to the extent such liability, loss, expense, attorney's fees or claims, for injury on damages are caused by or result from the negligent or intentional acts or omissions of AIPCS II, its officers, agents or employees. Further, if AIPCS II exercises its rights pursuant to Section VII of this Agreement (Removal of Staff), then it shall indemnify BACR and its Board of Directors, officers, employees and agents for any liability, loss, expense, attorney fees, or claims for injury or damages related to that termination, under any theory, even if in its exercise of such rights the School has not engaged in any negligent or intentional acts or omissions.

VI. REMOVAL OF STAFF

In the event that AIPCS II, for reasonable cause, at any time during the term of this agreement, desires the removal of any BACR related persons, employees, representatives or agents from the School site and/or property, BACR shall immediately upon receiving notice from AIPCS II of such desire, cause the removal of such person or persons. Notwithstanding the foregoing, BACR will retain final authority over hiring and termination of any BACR staff, and any such hiring or termination will follow BACR HR policies.

VII. CANRA COMPLIANCE

BACR will comply with the Child Abuse and Neglect Reporting Act (CANRA) guidelines as mandated Reporters to report suspicions of possible child abuse to the appropriate reporting agency as stated in California Penal Code 11164 -11174.

VIII. SUBCONTRACTING

BACR may elect to subcontract a portion of the work or activities to be performed under this agreement. In such an event, AIPCS II in its sole discretion, shall have the right to approve or disapprove the use of such subcontractors. BACR shall require each such AIPCS II-approved subcontractor to agree to abide by all terms of this Agreement, and to indemnify, hold harmless and defend AIPCS II, its officers, officials, employees, volunteers, or agents in accordance with the terms of Paragraph IV, above (Indemnity).

IX. INSURANCE

During the term of this agreement, BACR shall maintain insurance as noted below and shall at all times name AIPCS II as additional insured under the applicable policy or policies. Upon request, BACR shall furnish copies of the policy forms indicating that AIPCS II is an additional insured under the policy or policies.

Insurance shall include the following:

- *Property Insurance* - for replacement value, including coverage for all assets listed in AIPCS II' property inventory and consumables that BACR will utilize as part of the Program. If full replacement value coverage is not available, BACR shall procure property insurance in amounts as close to replacement value as possible.
- *General Liability* - providing coverage for negligence, errors and omissions, abuse and molestation, and employment practices liability of the School, its governing board, officers, agents, employees, or students.
- *Automobile Insurance* - to the extent necessary and in amounts appropriate for the type and use of the automobile.

X. RELATIONSHIP BETWEEN THE PARTIES.

It is agreed that the relationship of BACR to AIPCS II is that of an independent contractor, that BACR shall provide all services under this Agreement as an independent contractor, and that BACR shall not have the authority to bind or make any commitment on behalf of AIPCS II. Nothing herein shall be construed to create a joint venture, partnership, employer-employee, association, or principal-agent relationship between BACR and AIPCS II.

BACR Initials _____
 School Initials _____

XI. NOTICE

Any notice required or permitted to be given hereunder may be effectively given by letter delivered either by personal delivery, registered mail or electronic means (with delivery confirmation), addressed to the recipient as follows:

If to the School:

ATTN: Marisol Magana
AIMS K-12 College Prep Charter District
171 12th Street
Oakland, CA 94607
510-220-9985 (Phone)
marisol.magana@aimsk12.org

If to BACR:

ATTN: Don Blasky, CPO
171 Carlos Drive
San Rafael, CA 94903-2005
415-444-5581 (Phone)
415-444-5589 (Fax)
dblasky@bacr.org

All notices must be in writing to the addresses set forth above, unless otherwise advised by a Party. Notices sent are deemed to have been received immediately upon personal delivery, three (3) business days following deposit of the same with an authorized carrier for delivery by registered mail, or on the next business day following issuance by email, but only if the recipient confirms receipt by email.

XII. INTEGRATION

This Agreement is the final, complete, and exclusive agreement of the Parties with respect to the subject matter hereof, and it supersedes and merges all prior discussions between the Parties.

This Agreement may only be modified in a writing signed by both Parties that expressly references this Agreement.

XIII. LIMITATION ON LIABILITY

TO THE EXTENT PERMITTED BY LAW, IN NO EVENT SHALL BACR'S AGGREGATE LIABILITY ARISING OUT OF OR RELATING TO THIS AGREEMENT (REGARDLESS OF THE FORM OF ACTION GIVING RISE TO SUCH LIABILITY, WHETHER IN CONTRACT, TORT, OR OTHERWISE) EXCEED THE FEES PAID OR PAYABLE BY THE SCHOOL UNDER THIS AGREEMENT TO BACR.

TO THE EXTENT PERMITTED BY LAW, IN NO EVENT SHALL THE SCHOOL'S AGGREGATE LIABILITY ARISING OUT OF OR RELATING TO THIS AGREEMENT (REGARDLESS OF THE FORM OF ACTION GIVING RISE TO SUCH LIABILITY, WHETHER IN CONTRACT, TORT OR OTHERWISE) EXCEED THE FEES PAID OR PAYABLE BY THE SCHOOL UNDER THIS AGREEMENT.

XIV. EXCLUSION ON LIABILITY

IN NO EVENT SHALL BACR BE LIABLE FOR ANY CONSEQUENTIAL INCIDENTAL, INDIRECT, EXEMPLARY, PUNITIVE OR SPECIAL DAMAGES, HOWEVER CAUSED, INCLUDING LOSS OF PROFITS, BUSINESS, REVENUE, DATA, GOODWILL OR USE, INCURRED BY SCHOOL OR ANY THIRD PARTY, WHETHER UNDER THEORY OF CONTRACT, TORT (INCLUDING NEGLIGENCE), WARRANTY OR OTHERWISE, EVEN IF THE SCHOOL HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

IN NO EVENT SHALL THE SCHOOL BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, INDIRECT, EXEMPLARY, PUNITIVE OR SPECIAL DAMAGES, HOWEVER CAUSED, INCLUDING LOSS OF PROFITS, BUSINESS, REVENUE, DATA, GOODWILL OR USE, INCURRED BY BACR OR ANY THIRD PARTY, WHETHER UNDER THE THEORY OF CONTRACT, TORT (INCLUDING NEGLIGENCE), WARRANTY OR OTHERWISE, EVEN IF BACR HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

XV. MISCELLANEOUS

BACR Initials _____
School Initials _____

- A. Force Majeure: If, for reasons beyond the control of either Party (a "Force Majeure" event), BACR is unable to carry out any of its obligations hereunder, or is required to make material changes to the schedule or activities comprising the Program, BACR shall make reasonable efforts to inform School of such changes and to provide appropriate substitutes to School, or to suspend performance of its obligations, up to and including cancellation of the Agreement, and shall provide pro rata refunds to School after meeting BACR's non-recoupable expenses. Force Majeure shall include, without limitation, riot, war, acts of God, third-party labor disputes, governmental action or inaction, and failure of power, telecommunication means, or third-party service providers upon which an obligation hereunder depends.
- B. Time is of the Essence: Time is of the essence with respect to the Parties' performance of the Services hereunder.
- C. No Waiver: No waiver will be implied from conduct or failure to enforce rights. No provision of this Agreement shall be deemed waived unless such waiver is in writing and signed by the authorized representative of the Party against whom it is sought to be enforced.
- D. Survivability: All provisions of this Agreement and any exhibit that are by their nature intended to survive the expiration or termination of this Agreement or any such exhibit, including obligations with respect to indemnification, shall survive such expiration or termination.
- E. Joint Negotiation: This Agreement is the product of BACR and School, and each provision hereof has been subject to the negotiation and mutual agreement of the Parties, and sufficient time for the review of their respective legal counsel and advisers. Accordingly, any rule of construction that a document shall be interpreted or construed against the drafting Party shall not be applicable.
- F. Choice of Law: This Agreement will be governed and construed in accordance with the laws of the State of California.
- G. Venue and Forum Selection: To the extent the courts need to be involved, the Parties irrevocably consent to the exclusive jurisdiction of any state or federal courts located in Alameda County, California and the Parties expressly waive any objection thereto and consent to personal jurisdiction therein.
- H. Prevailing Party: In the event that it shall become necessary for any Party to institute legal proceedings

against another Party for recovery of any amounts due and owing under the Agreement, it is expressly agreed that the prevailing Party in any such action shall be entitled to recover from the non-prevailing Party all costs related to such collection, including reasonable attorneys' fees and all expert witness fees incurred during pre-suit efforts, suit, and post judgment, appeal, or settlement collection.

- I. Severability: While the Parties consider the provisions contained in this Agreement reasonable, having the opportunity to seek independent legal advice, if any provision(s) of this Agreement is held to be invalid, illegal or unenforceable the remaining provisions shall be severable and enforceable. If a provision is excessively broad, such provision shall be limited or reduced in scope so as to be enforceable.
- J. Interpretation: In this Agreement: (i) the headings are used for convenience only and do not affect any interpretation; (ii) reference to "person(s)" include incorporated and unincorporated persons; (iii) references to the singular include the plural and vice versa; (iv) references to the feminine include the masculine and vice versa; and (v) where the word "including" is used, it means "including without limitation."
- K. Non-Assignability: This Agreement cannot be assigned or modified except pursuant to a written agreement signed by both Parties. Notwithstanding this term, BACR is permitted to subcontract as set forth herein.
- L. Counterpart Execution: This Agreement may be executed in counterparts, each of which shall be deemed an original, and all of which together shall constitute one and the same instrument. The Parties agree that a facsimile or electronic copy of this Agreement may be accepted as an original, and that facsimile or electronic copies of the executed Agreement constitute one and the same instrument. The Parties agree that a "including" is used, it means "including, but not limited to."
- M. Authority: The undersigned represent and warrant that they are duly authorized to sign this Agreement on behalf of their respective entities.

Effective as of the Date noted above upon signature of both parties.

AIMS College Prep Elementary (K-8)

BAY AREA COMMUNITY RESOURCES, INC.

By: _____

By: _____

BACR Initials _____
School Initials _____

Its: _____

Its: _____

Printed Name: _____

Printed Name: _____

APPENDIX A: AIMS K-12 COLLEGE PREP CHARTER DISTRICT STAFF AND FAMILY HANDBOOK

APPENDIX B: SAFETY SCHOOL PLAN

APPENDIX C: ASSURANCES

BACR Initials _____
School Initials _____

AFTER SCHOOL BUDGET PLANNING SPREADSHEET

ELEMENTARY SCHOOL 23.24

Site Name:	American Indian Public Charter School II (K-8th)	ASES
Site #:		
Average # of students to be served daily (ADA): 111		ASES
TOTAL GRANT AWARD		\$203,000

PERSONNEL

	Site Coordinator - Ashley Hilliard (\$64,500 annual - 50% each school)	\$32,250
	Assistant Coordinator Sumera Khan \$25/hr x 30 hrs/wk x 40 weeks - 50% each school	\$30,000
	Program Instructor - TBD \$21/hr x 22 hrs/wk x 38 weeks	\$17,556
	Program Instructor - TBD \$21/hr x 22 hrs/wk x 38 weeks	\$17,556
	Program Instructor - TBD \$21/hr x 22 hrs/wk x 38 weeks	\$17,556
	Program Support Staff	\$2,200
	BACR Program Manager: Katina Smith	\$13,000
	Total personnel	\$130,118

BENEFITS

	Lead Agency benefits (rate: 25%)	\$32,529.50
	Total benefits	\$32,530

BOOKS AND SUPPLIES

	Cell Phone	\$600
	Parking	\$1,260
	Supplies	\$3,514
	Professional Development	\$600
	CitySpan Support System	\$900
	Total books and supplies	\$6,874

CONTRACTED SERVICES

	Enrichment Subcontractors	\$7,000
		\$0
	Total services	\$7,000

IN-KIND DIRECT SERVICES

	Total services	
--	----------------	--

LEAD AGENCY ADMINISTRATIVE COSTS

	Lead Agency admin 15%	\$26,478
--	-----------------------	----------

	Subtotals	\$203,000
	Total	\$203,000

\$0.00



State of California
 Commission on Teacher Credentialing
 Certification Division
 1900 Capitol Avenue
 Sacramento, CA 95811-4213

Email: credentials@ctc.ca.gov
 Website: www.ctc.ca.gov

DECLARATION OF NEED FOR FULLY QUALIFIED EDUCATORS

Original Declaration of Need for year: _____

Revised Declaration of Need for year: _____

FOR SERVICE IN A SCHOOL DISTRICT OR DISTRICT/COUNTY AUTHORIZED CHARTER SCHOOL

Name of District or Charter: _____ District CDS Code: _____

Name of County: _____ County CDS Code: _____

By submitting this annual declaration, the district is certifying the following:

- A diligent search, as defined below, to recruit a fully prepared teacher for the assignment(s) was made
- If a suitable fully prepared teacher is not available to the school district, the district will make a reasonable effort to recruit based on the priority stated below

The governing board/body of the school district or charter school specified above adopted a declaration at a regularly scheduled public meeting held on ___/___/___ certifying that there is an insufficient number of certificated persons who meet the district's specified employment criteria for the position(s) listed on the attached form. The attached form was part of the agenda, and the declaration did NOT appear as part of a consent calendar.

► **Enclose a copy of the board agenda item**

With my signature below, I verify that the item was acted upon favorably by the board. The declaration shall remain in force until June 30, _____.

Submitted by (Superintendent, Board Secretary, or Designee):

Name Signature Title

Fax Number Telephone Number Date

Mailing Address

EMail Address

FOR SERVICE IN A COUNTY OFFICE OF EDUCATION, STATE AGENCY, CHARTER SCHOOL OR NONPUBLIC SCHOOL AGENCY

Name of County _____ County CDS Code _____

Name of State Agency _____

Name of NPS/NPA _____ County of Location _____

The Superintendent of the County Office of Education or the Director of the State Agency or the Director of the NPS/NPA specified above adopted a declaration on ___/___/___, at least 72 hours following his or her public announcement that such a declaration would be made, certifying that there is an insufficient number of certificated persons who meet the county's, agency's or school's specified employment criteria for the position(s) listed on the attached form.

The declaration shall remain in force until June 30, _____.

► **Enclose a copy of the public announcement**

Submitted by Superintendent, Director, or Designee:

Name

Signature

Title

Fax Number

Telephone Number

Date

Mailing Address

E-Mail Address

- *This declaration must be on file with the Commission on Teacher Credentialing before any emergency permits will be issued for service with the employing agency*

AREAS OF ANTICIPATED NEED FOR FULLY QUALIFIED EDUCATORS

Based on the previous year's actual needs and projections of enrollment, please indicate the number of emergency permits the employing agency estimates it will need in each of the identified areas during the valid period of this Declaration of Need for Fully Qualified Educators. This declaration shall be valid only for the type(s) and subjects(s) identified below.

This declaration must be revised by the employing agency when the total number of emergency permits applied for exceeds the estimate by ten percent. Board approval is required for a revision.

Type of Emergency Permit

Estimated Number Needed

CLAD/English Learner Authorization (applicant already holds teaching credential)

Bilingual Authorization (applicant already holds teaching credential)

List target language(s) for bilingual authorization:

Resource Specialist

Teacher Librarian Services

LIMITED ASSIGNMENT PERMITS

Limited Assignment Permits may only be issued to applicants holding a valid California teaching credential based on a baccalaureate degree and a professional preparation program including student teaching.

Based on the previous year’s actual needs and projections of enrollment, please indicate the number of Limited Assignment Permits the employing agency estimates it will need in the following areas. Additionally, for the Single Subject Limited Assignment Permits estimated, please include the authorization(s) which will be requested:

TYPE OF LIMITED ASSIGNMENT PERMIT	ESTIMATED NUMBER NEEDED
Multiple Subject	
Single Subject	
Special Education	
TOTAL	

AUTHORIZATION(S) FOR SINGLE SUBJECT LIMITED ASSIGNMENT PERMITS (A separate page may be used if needed)	ESTIMATED NUMBER NEEDED

EFFORTS TO RECRUIT CERTIFIED PERSONNEL

The employing agency declares that it has implemented in policy and practices a process for conducting a diligent search that includes, but is not limited to, distributing job announcements, contacting college and university placement centers, advertising in local newspapers, exploring incentives included in the Teaching as a Priority Block Grant (refer to www.cde.ca.gov for details), participating in state and regional recruitment centers and participating in job fairs in California.

If a suitable fully prepared teacher is not available to the school district, the district made reasonable efforts to recruit an individual for the assignment, in the following order:

- A candidate who qualifies and agrees to participate in an approved internship program in the region of the school district
- An individual who is scheduled to complete initial preparation requirements within six months

EFFORTS TO CERTIFY, ASSIGN, AND DEVELOP FULLY QUALIFIED PERSONNEL

Has your agency established a District Intern program? Yes No

If no, explain. _____

Does your agency participate in a Commission-approved college or university internship program? Yes No

If yes, how many interns do you expect to have this year? _____

If yes, list each college or university with which you participate in an internship program.

If no, explain why you do not participate in an internship program.



Quote ID
Q-245430

Valid Until
Sunday, April 30, 2023

Contact Name
Alex Staker

Scenario Learning, LLC Agreement Schedule A

Date: Thursday, April 13, 2023

Client Information

Client Name: AIMS K-12 College Prep Charter District	
Address: 171 12th St Oakland, CA 94607	
Primary Contact Name: Tiffany Tung	Primary Contact Phone: 510-893-8701

Agreement Term

Effective Date: 08/01/2023	Initial Term: 24 months
-----------------------------------	--------------------------------

Invoicing Contact Information (Please fill in missing information)

Billing Contact Name: Tiffany Tung		
Billing Address: 171 12th St, Oakland, California 94607	Billing Phone: 510-893-8701	Billing Email: tiffany.tung@aimsk12.org
PO#:	Billing Frequency: Annual	Payment Terms: Net 30

Annual Fee(s)

Product Code	Product	Description	Minimum Annual Commitment	Price	Sub Total
SLSST	Vector Training, Employee Safety and Compliance Library	125 users	125	\$11.97	\$1,496.25

Annual Total: \$1,496.25

One-Time Fee(s)

Product Code	Product	Description	Qty	Price	Sub Total
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OTD	One-Time Discount	Discount for: Compliance and Safety Library	1	(\$250.00)	(\$250.00)
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One-Time Total: (\$250.00)

Grand Total (including Annual and One-Time): \$1,246.25

Please note that this is not an invoice. An invoice will be sent within fourteen (14) business days.

Additional Terms and Conditions.

The following are in addition to the Client Agreement General Terms and Conditions.

1. Additional Named Users added after the Effective Date will be invoiced at the full per Named User fee. Such additional Named Users shall become part of the Minimum Annual Commitment for subsequent years, on the anniversary date of each contract year or upon renewals under the Agreement.
2. You agree to pay for the number of Named Users using or licensed to access the Services in a given contract year. Subject to the Minimum Annual Commitment, Changes in Named User counts will be reflected in the annual contract amount from that period forward for all Users.
3. Subject to the above Minimum Annual Commitment, annual fees for your use of the Services will be based upon the number of Named Users in a given contract year.
4. Named Users inactivated in a given contract year will not count towards the total number of Named Users in the year following such inactivation, unless reactivated.
5. Fees, both during the Initial Term, as well as any Renewal Terms, shall be increased by 5.0% per year. Changes in Named User counts will be reflected in the annual contract amount from that period forward for all Users.
6. All undisputed invoices are due and payable Net 30 days after invoice date ("Due Date"). Any fees unpaid for more than 10 days past the Due Date shall bear interest at 1.5% per month or the highest applicable rate permitted by law.
7. **AUTOMATIC RENEWAL. UNLESS OTHERWISE AGREED OR WHERE PROHIBITED BY APPLICABLE LAW OR REGULATION, UPON EXPIRATION OF THE ABOVE INITIAL TERM, THIS AGREEMENT WILL RENEW FOR A RENEWAL TERM EQUAL TO THE INITIAL TERM AT VECTOR SOLUTIONS' THEN CURRENT FEES, UNLESS NOTICE IS GIVEN BY EITHER PARTY OF ITS INTENT TO TERMINATE THE AGREEMENT AT LEAST SIXTY (60) DAYS PRIOR TO THE SCHEDULED TERMINATION DATE.**

By: _____

By: _____

Printed Name: Felicity Spicer

Printed Name: Tiffany Tung

Title: Director of Sales

Title: Director of Program Compliance

Date: _____

Date: _____

Address for Notices:

4890 W. Kennedy Blvd., Suite 300
Tampa, FL 33609

171 12th St
Oakland, CA 94607

VECTOR SOLUTIONS EDUCATION SOFTWARE AS A SERVICE AGREEMENT

This Vector Solutions Software as a Service Agreement (the “Agreement”), effective as of the date noted in the attached Schedule A (the “Effective Date”), is by and between Scenario Learning, LLC, d/b/a Vector Solutions, (“We/Us”) an Ohio limited liability company, and the undersigned customer (“You/Your”), (each a “Party” or “Parties) and governs the purchase and ongoing use of the Services described in this Agreement.

GENERAL TERMS AND CONDITIONS

1. **SERVICES.** We shall provide the following Software as a Service (“**Services**”):

1.1. Access and Use. We grant You a non-exclusive, non-transferable revocable authorization to remotely access and use the software as a service offering identified in Schedule A (the “**Services**”) and, unless prohibited by law, We will provide access to any persons You designate for use as described in these terms and conditions. For clarification and unless otherwise provided in Schedule A as a “site specific” authorization, We authorize access and use on a “one user per one authorization basis” and once granted, You are not allowed to transfer authorizations to other users. Your ability to use the Services may be affected by minimum system requirements or other factors, such as Your Internet connection.

1.2. Availability. We will use commercially reasonable efforts to provide access to and use of the Services twenty-four (24) hours a day, seven (7) days a week, subject to scheduled downtime for routine maintenance, emergency maintenance, system outages, and other outages beyond our control.

1.3. Help Desk. We will assist You as needed on issues relating to usage via e-mail, and a toll-free Help Desk five (5) days per week, at scheduled hours, currently 8:00 am to 6:00 pm Eastern Time, Monday-Friday or <https://support.vectorsolutions.com/s/contactsupport>

1.4. Changes to the Services. We reserve the right, in our discretion, to replace, substitute, update or upgrade (collectively, “Change”) any of the Services that are necessary or useful to: (a) maintain or enhance (i) the quality or delivery of the Services; (ii) the competitive strength of or market for the Services; or (iii) the Services’ cost efficiency or performance; or (b) to comply with applicable law. For no additional charge, we may also provide you with Changes to the Services that We make generally available to our other customers. All Changes to the Services are subject to these terms and conditions.

1.5. Additional Services. From time to time, the Parties may decide in their discretion to add additional Services, subject to the Parties’ execution of one or more change forms which shall be substantially in the form of the Schedule A and shall incorporate these terms and conditions by reference. Each individual Schedule A shall have its own service term.

2. **YOUR RESPONSIBILITIES AND USE RESTRICTIONS.**

2.1. Compliance. You shall be responsible for all Users’ compliance with this Agreement and shall use commercially reasonable efforts to prevent unauthorized access to or use of the Services. You shall comply with all applicable laws, standards, and regulations and will not use the Services in a manner not specified or permitted by Us.

2.2. Identify Named Users. A “**Named User**” is defined as Your employees, consultants, contractors, and agents You authorize to access and use the Services You are purchasing during each contract year (“Term”) of the Agreement.

2.2.1. You will be responsible for the following: (a) cause each of Your Named Users to complete a unique profile if not created by Vector Solutions on their behalf; and (b) timely maintain a user database by adding a unique profile for each new Named User. Due to licensing and data retention requirements, Named Users may not be removed from our system unless required by law. You will be responsible for identifying Named Users from time to time during the Term of this Agreement through available system capabilities.

2.3. Future Functionality. You agree that Your purchases are not contingent on Our delivery of any future functionality or features. You are not relying on any comments regarding future functionality or features.

3. **FEES AND PAYMENTS.**

3.1. Fees and Payment. You will pay for the Services in accordance with the payment terms, frequency, and fee schedule in Schedule A attached to this Agreement. All fees collected by Us under this Agreement are fully earned when due and nonrefundable when paid, except if You terminate this Agreement for cause as described in Section 5.2.

3.2. Due Date. All fees due under this Agreement must be paid in United States Dollars or Canadian Dollars or as specified in Schedule A as applicable to Your location. We will invoice You in advance and all undisputed invoices are due and payable on the due date specified in Schedule A.

3.3. **Suspension of Service.** If You do not make an undisputed payment on time, We may suspend Your or Your Named Users' access to the Services without further notice until all overdue payments are paid in full. Our suspension of Your use of the Services or termination of the Agreement for Your violation of the terms of this Agreement will not change Your obligation to pay any and all payments due for the applicable Term.

3.3.1. We may also suspend, terminate, or otherwise deny Your access or any Named User's access to or use of all or any part of the Services, without incurring any liability to You, if: (a) We receive a judicial or other governmental demand or order, subpoena, or law enforcement request that expressly or by reasonable implication requires Us to do so; or (b) We believe, in good faith and reasonable discretion, that: (i) You or any Named User, have failed to comply with any term of this Agreement, or accessed or used the Services beyond the scope of the rights granted, or for a purpose not authorized under this Agreement; or (ii) Your use of the Services causes a direct or indirect threat to our network function or integrity, or to Our other customers' ability to access and use the Services; or (iii) You or any Named User, are or have been involved in any fraudulent, misleading, or unlawful activities relating to or in connection with any of the Services; or (iv) this Agreement expires or is terminated. This Section 3.3 does not limit any of Our other rights or remedies under this Agreement.

3.4. **Taxes.** All fees under this Agreement exclude all sales, use, value-added taxes, and other taxes and government charges, whether Federal, State, or foreign, and You will be responsible for payment of all such taxes (other than taxes based on our income), fees, duties, and charges, and any related penalties and interest, arising from the payment of any and all fees under this Agreement including the access to or performance of the Services hereunder. If We have a legal obligation to pay or collect taxes for which You are responsible under the Agreement, then then We will invoice, and You will pay the appropriate amount unless You claim tax exempt status for amounts due under this Agreement and provides Us with a valid tax exemption certificate (authorized by the applicable governmental authority) promptly upon execution of this Agreement. If any taxes shall be required by law to be deducted or withheld from any fee payable hereunder by You to Us, You shall, after making the required deduction or withholding, increase such fee payable as may be necessary to ensure that We shall receive an amount equal to the fee We would have received had no such deduction or withholding been made.

4. INTELLECTUAL PROPERTY RIGHTS.

4.1. We alone (and our licensors, where applicable) shall own all rights, title, and interest in and to our software, website and technology, the course content (if any), and the Services We provide, including all documentation associated with the Services. If You provide any suggestions, ideas, enhancement requests, feedback, recommendations, or other information provided by You (collectively "**Feedback**"), We may use such Feedback to improve the Services without charge, royalties, or other obligation to You, and Our use of Your Feedback does not give You any property rights to the Services.

The Vector Solutions name and logo are trademarks of Vector Solutions, and no right or license is granted to You to use them. You shall own all rights, title, and interest in and to Your added software, Your content, and information collected from Your content pages ("**Your Data**"). You shall have no rights in or to any other data collected that is not affiliated with You. Your content, email addresses, and personal information of Your Named Users or Your EHS Active Employees You entered into the database, or any of Your customers or users is Your sole property. We will not, at any time, redistribute, share, or sell any of Your email addresses, email server domain names, customer names, or personal information. Course content that You purchase from third-party course providers and access through our LMS will require the sharing of certain user information with Us in order for Us to properly track and report usage.

4.2. You recognize that We regard the software We have developed to deliver the Services as our proprietary information and as confidential trade secrets of great value. You agree not to provide or to otherwise make available in any form the software or Services, or any portion thereof, to any person other than Your Named Users without our prior written consent. You further agree to treat the Services with at least the same degree of care with which You treat Your own confidential information and in no event with less care than is reasonably required to protect the confidentiality of the Services.

4.2.1 Except as otherwise agreed in writing or to the extent necessary for You to use the Services in accordance with this Agreement, You are not allowed to: (a) copy the course content in whole or in part; (b) display, reproduce, create derivative works from, transmit, sell, distribute, rent, lease, sublicense, transfer or in any way exploit the course content in whole or in part; (c) embed the course content into other products; (d) use any of our trademarks, service marks, domain names, logos, or other identifiers or any of our third party suppliers; (e) reverse engineer, decompile, disassemble, or access the source code of any of our Services or software, (f) use the software or Services for any purpose that is unlawful; (g) alter or tamper with the Services and/or associated documentation in any way; (h) attempt to defeat any security measures that We may take to protect the confidentiality and proprietary nature of the Services; (i) remove, obscure, conceal, or alter any marking or notice of proprietary rights that may appear on or in the Services and/or associated documentation; or (j) except as permitted by this Agreement, knowingly allow any individual or entity under Your control to access Services without authorization under this Agreement for such access.

4.3. We acknowledge that You alone shall own all rights, title, and interest in and to Your name, trademarks, or logos, and this Agreement does not give Us any rights of ownership to the same. You hereby authorize Us to use Your name, trademarks, or logos in promotional materials, press releases, advertising, or in other publications or websites, whether oral or written. If You do not consent to Our use of Your name or logo, You may withdraw Your consent at any time by notifying Us at logousage@vectorsolutions.com.

5. TERM, TERMINATION, AND NOTICE.

5.1 Term. The term of this Agreement will start on the Effective Date, and will remain in full force and effect for the initial term (the "Initial Term") indicated in Schedule A. Upon expiration or early termination of this Agreement by either Party as described below in Section 5.2 (Termination for Cause) or for any reason, You shall immediately discontinue all use of the Services and documentation, and You acknowledge that We will terminate Your ability to access the Services. Notwithstanding, access to the Services may remain active for thirty (30) days solely for purpose of our record keeping.

5.2 Termination for Cause. Either Party may terminate this Agreement, effective upon written notice to the other Party (the "Defaulting Party"), if the Defaulting Party materially breaches this Agreement, and that breach is incapable of cure, or with respect to a material breach capable of cure, and the Defaulting Party does not cure the breach within thirty (30) days after receipt of written notice of the breach. If You terminate this Agreement due to Our material breach, then We will return an amount equal to the pro-rated fees already paid for the balance of the term as of the date of termination as Your only remedy.

5.3. Notice. All required notices by either Party shall be given by email, personal delivery (including reputable courier service), fees prepaid, or by sending the notice by registered or certified mail return receipt requested, postage prepaid, and addressed as set forth in Schedule A. Such notices shall be deemed to have been given and delivered upon receipt or attempted delivery (if receipt is refused), as the case may be, and the date of receipt identified by the applicable postal service on any return receipt card shall be conclusive evidence of receipt. Notices and other communications sent by e-mail shall be deemed received upon the sender's receipt of an acknowledgment from the recipient (such as by the "return receipt requested" function, as available, return e-mail or other written acknowledgment). Either Party, by written notice to the other as described above, may alter its address for written notices.

6. MUTUAL WARRANTIES AND DISCLAIMER.

6.1. Mutual Representations and Warranties. Each Party represents and warrants to the other Party that: (a) it is duly organized, validly existing, and in good standing as a corporation or other entity under the Laws of the jurisdiction of its incorporation or other organization; (b) it has the full right, power, and authority to enter into and perform its obligations and grant the rights, licenses, consents, and authorizations it grants or is required to grant under this Agreement; (c) the acceptance of this Agreement has been duly authorized by all necessary corporate or organizational action; and (d) when executed and delivered by both Parties, this Agreement will constitute the legal, valid, and binding obligation of each Party, enforceable against each Party in accordance with its terms.

6.2. Disclaimer. EXCEPT AS EXPRESSLY PROVIDED HEREIN, NEITHER PARTY MAKES ANY WARRANTIES OF ANY KIND, WHETHER EXPRESS, IMPLIED, STATUTORY OR OTHERWISE, INCLUDING ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW. WE DO NOT WARRANT THAT THE USE OF THE SERVICES WILL BE UNINTERRUPTED OR ERROR FREE. THE SERVICES AND ASSOCIATED DOCUMENTATION ARE PROVIDED "AS IS," AND WE PROVIDE NO OTHER EXPRESS, IMPLIED, STATUTORY, OR OTHER WARRANTIES REGARDING THE SERVICES OR ASSOCIATED DOCUMENTATION.

YOU ACKNOWLEDGE THAT THE SERVICES DO NOT PROVIDE AND ARE NOT INTENDED TO PROVIDE GENERAL MEDICAL, FINANCIAL OR LEGAL ADVICE AND ARE NOT A SUBSTITUTE FOR FINANCIAL OR LEGAL ADVISORS, HEALTH ASSESSMENTS AND INTERVENTIONS BY A QUALIFIED HEALTHCARE PROVIDER OR MENTAL HEALTH COUNSELOR AND ARE PROVIDED SOLELY FOR INFORMATIONAL AND EDUCATIONAL PURPOSES AND SHALL NOT REPRESENT OTHERWISE. WE MAKES NO GUARANTY, WARRANTY OR REPRESENTATION AS TO THE EFFECTIVENESS IN CHANGING OR IN MODIFYING OR AFFECTING THE BEHAVIOR OR CONDUCT OF ANY USERS OF THE SERVICES.

We make no promise that use of the Service will prevent sexual assault, alcohol or other drug abuse, sexual harassment, stalking, dating/domestic violence bullying, or hazing from occurring, or that the Services will not offend some who use it. We will not be responsible for any costs, legal fees, or damages resulting from any claim made against You by anyone who uses the Services.

6.3. Disclaimer of Third-Party Content. If You upload third-party content to our platform or Services, the third-party content providers are responsible for ensuring their content is accurate and compliant with national and international laws. We are not and shall not be held responsible or liable for any third-party content You provide or Your use of that third-party content. THERE IS NO WARRANTY OF ANY KIND, EXPRESS, IMPLIED, OR STATUTORY, REGARDING THIRD PARTY CONTENT ACCESSIBLE THROUGH THE SERVICES.

6.4 None of our employees, marketing partners, resellers, or agents are authorized to make any warranty other than the Warranties stated in this Agreement. The provisions in any specification, brochure, or chart are descriptive only and are not warranties.

7. LIMITATION OF LIABILITY. EXCEPT FOR CLAIMS RELATED TO VIOLATION OF INTELLECTUAL PROPERTY RIGHTS, GROSS NEGLIGENCE, FRAUD, OR WILFULL MISCONDUCT, (A) IN NO EVENT SHALL EITHER PARTY BE LIABLE TO THE OTHER PARTY, ANY AFFILIATE, THIRD-PARTY, OR YOUR USERS, WHETHER IN CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE) OR OTHERWISE, FOR SPECIAL, INCIDENTAL, INDIRECT OR CONSEQUENTIAL DAMAGES (INCLUDING LOST PROFITS), ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT, AND (B) IF YOU HAVE

ANY BASIS FOR RECOVERING DAMAGES (INCLUDING FOR BREACH OF THIS AGREEMENT), YOU AGREE THAT YOUR EXCLUSIVE REMEDY WILL BE TO RECOVER DIRECT DAMAGES FROM US, UP TO AN AMOUNT EQUAL TO THE TOTAL FEES ALREADY PAID TO US FOR THE PRECEDING TWELVE (12) MONTHS.

7.1.1. TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW, WHATEVER THE LEGAL BASIS FOR THE CLAIM, UNDER NO CIRCUMSTANCES SHALL WE BE LIABLE TO YOU, ANY AFFILIATE, ANY THIRD PARTY OR YOUR USERS FOR ANY CLAIM, CAUSE OF ACTION, DEMAND, LIABILITY, DAMAGES, AWARDS, FINES, OR OTHERWISE, ARISING OUT OF OR RELATING TO PERSONAL INJURY, DEATH, OR OTHER HARM CAUSED FROM USE OF OR RELIANCE ON THE CONTENT OF THE COURSES OR SERVICES. YOU, YOUR AFFILIATES, EMPLOYEES, CONTRACTORS, AGENTS, USERS, AND REPRESENTATIVES RELY ON THE CONTENT OF THE COURSES AND SERVICES AT YOUR OWN RISK.

SOME JURISDICTIONS DO NOT ALLOW THE EXCLUSION OR LIMITATION OF CERTAIN TYPES OF DAMAGES SO, SOLELY TO THE EXTENT SUCH LAW APPLIES TO YOU, THE ABOVE LIMITATIONS AND EXCLUSIONS MAY NOT APPLY TO YOU.

8. OBLIGATIONS OF BOTH PARTIES.

8.1. Our Obligation to You. We shall indemnify and hold You harmless from any and all claims, damages, losses, and expenses, including but not limited to reasonable attorney fees, arising out of or resulting from any third-party claim that any document, course, or intellectual property We provide or upload to our platform infringes or violates any intellectual property right of any person.

8.2. Your Obligation to Us. You shall indemnify and hold Us harmless from any and all claims, damages, losses, and expenses, including but not limited to reasonable attorney fees, arising out of or resulting from any third-party claim that any document, courses, or intellectual property You provide or upload to our platform infringes or violates any intellectual property right of any person. If you are a public entity, then Your indemnification obligation shall apply only to the extent not prohibited by applicable law.

9. CONFIDENTIALITY.

9.1. Each Party may from time to time disclose to the other Party "Confidential Information" which shall mean and include the Services (including without limitation all courses accessed through the Services), all documentation associated with the Services, software code (include source and object code), marketing plans, technical information, product development plans, research, trade secrets, know-how, ideas, designs, drawings, specifications, techniques, programs, systems, and processes.

9.2. Confidential Information does not include: (a) information generally available to or known to the public through no fault of the receiving Party; (b) information known to the recipient prior to the Effective Date of the Agreement; (c) information independently developed by the recipient outside the scope of this Agreement and without the use of or reliance on the disclosing Party's Confidential Information; or (d) information lawfully disclosed by a third party. The obligations set forth in this Section shall survive termination of this Agreement.

9.3. Each Party agrees that it shall not disclose the Confidential Information of the other to any third party without the express written consent of the other Party, that it shall take reasonable measures to prevent any unauthorized disclosure by its employees, agents, contractors or consultants, that it shall not make use of any such Confidential Information other than for performance of this Agreement, and that it shall use at least the same degree of care to avoid disclosure of Confidential Information as it uses with respect to its own Confidential Information.

9.4. The confidentiality obligations imposed by this Agreement shall not apply to information required to be disclosed by compulsory judicial or administrative process or by law or regulation, provided that the receiving Party shall (if permitted) notify the disclosing Party of the required disclosure, shall use reasonable measures to protect the confidentiality of the Confidential Information disclosed, and shall only disclose as much Confidential Information as is required to be disclosed by the judicial or administrative process, law, or regulation.

Further, the above confidentiality provisions shall apply only to the extent permissible under applicable law and subject to applicable Open Records Laws and Freedom of Information Acts.

10. MISCELLANEOUS.

10.1. Assignment. Neither Party may freely assign or transfer any or all of its rights without the other Party's consent, except to an affiliate, or in connection with a merger, acquisition, corporate reorganization, or sale of all or substantially all of its assets, provided however You shall not assign this Agreement to our direct competitors.

10.2. Governing Law. This Agreement shall be governed by, and enforced in accordance with, the laws of the state of Florida, except where Customer is a public entity or institution in which case the applicable state, provincial, or tribal law where You are located shall govern, in either case without regard to the state's or local laws conflicts of laws provisions. If You are purchasing

goods under this Agreement, the Parties agree that the United Nations Convention on Contracts for the International Sale of Goods and the United Nations Convention on the Limitation Period in the International Sale of Goods shall not apply to this Agreement. EACH PARTY WAIVES, TO THE FULLEST EXTENT PERMITTED BY LAW, ANY RIGHT IT MAY HAVE TO A TRIAL BY JURY IN ANY ACTION ARISING HEREUNDER.

10.3. Export Regulations. All Content and Services and technical data delivered under this Agreement are subject to applicable US and Canadian laws and may be subject to export and import regulations in other countries. Both Parties agree to comply strictly with all such laws and regulations and You acknowledge that You are responsible for obtaining such licenses to export, re-export, or import as may be required after delivery.

10.4. Force Majeure. In no event will either Party be liable or responsible to the other Party or be deemed to have defaulted under or breached this Agreement, for any failure or delay in fulfilling or performing any term of this Agreement, (except for any obligations to make payments) when and to the extent such failure or delay in performing is due to, or arising out of, any circumstances beyond such Party's control (a "**Force Majeure Event**"), including, without limitation, acts of God, strikes, lockouts, war, riots, lightning, fire, storm, flood, explosion, interruption or delay in power supply, computer virus, governmental laws, regulations, or shutdown, national or regional shortage of adequate power or telecommunications, or other restraints.

10.5. No Waiver. No waiver, amendment or modification of this Agreement shall be effective unless in writing and signed by the Parties.

10.6. Severability. If any provision of this Agreement is found to be contrary to law by a court of competent jurisdiction, such provision shall be of no force or effect, but the remainder of this Agreement shall continue in full force and effect.

10.7. Survival. All provisions of this Agreement (including without limitation those pertaining to confidential information, intellectual property ownership, and limitations of liability) that would reasonably be expected to survive expiration or early termination of this Agreement will do so.

10.8. No Third-Party Beneficiaries. The Parties do not intend to confer any right or remedy on any third party under this Agreement.

10.9. Purchase Orders. You may issue a purchase order if required by Your company or entity and failure to do so does not cancel any obligation You have to Us. If You do issue a purchase order, it will be for Your convenience only. You agree that the terms and conditions of this Agreement shall control. Any terms or conditions included in a purchase order or similar document You issue that conflict with the terms and conditions of this Agreement will not apply to or govern the transaction resulting from Your purchase order.

10.10. Data Processing Agreement. If applicable, the parties shall negotiate in good faith and enter into any further data processing or transfer agreement, including any standard contractual clauses for transfers of data outside of the country where the personal data originates, as may be required to comply with applicable laws, rules and regulations regarding the collection, storage, transfer, use, retention and other processing of personal data.

10.11. Entire Agreement. This Agreement and Schedule A represent the entire understanding and agreement between the Parties, and supersedes all other negotiations, proposals, understandings, and representations (written or oral) made by and between You and Us. You acknowledge and agree that the terms of this Agreement are incorporated in, and are a part of, each purchase order, change order, or Schedule related to our provision of Services. This Agreement prevails over any additional or conflicting terms or conditions in any Customer purchase orders, online procurement terms, or other non-negotiated forms relating to the services or this agreement hereto even if dated later than the effective date of this Agreement.

SPECIAL TERMS AND CONDITIONS

CALIFORNIA CONSUMER PRIVACY ACT

If We will be processing personal information subject to the California Consumer Privacy Act, sections 1798.100 to 1798.199, Cal. Civ. Code (2018) as may be amended as well as all regulations promulgated thereunder from time to time ("**CCPA**"), on Your behalf in the course of the performance of the Services, then the terms "California consumer," "business purpose," "service provider," "sell" and "personal information" shall carry the meanings set forth in the CCPA.

CCPA Disclosures: To the extent the CCPA applies to our processing of any personal information pursuant to Your instructions in relation to this Agreement, the following also apply: (a) The Parties have read and understand the provisions and requirements of the CCPA and shall comply with them; (b) It is the intent of the Parties that the sharing or transferring of personal information of California consumers from You to Us, during the course of our performance of this Agreement, does not constitute selling of personal information as that term is defined in the CCPA, because You are not sharing or transferring such data to Us for valuable consideration; (c) We will only use personal information for the specific purpose(s) of performing the Services, including any Schedules within the direct business relationship with You. **FAMILY EDUCATIONAL RIGHTS**

AND PRIVACY ACT. If You are subject to the Family Educational Rights and Privacy Act (“FERPA”), then the following shall apply:

Both Parties are subject to FERPA and to that end agree: (a) they are each providing educational services to the other that they would otherwise have to provide for themselves using faculty and staff; (b) each party has a legitimate educational interest in the student education records disclosed under this Agreement; and (c) We agree to be under the direct control of Named User with respect to the use and maintenance of information from student education records. Any Party, including a “school official” who receives student education records as otherwise enumerated in this Agreement, acknowledges that the student education record is confidential and may use the information only for the purposes for which the disclosure was made hereunder including only the reporting of the student’s use of the Services and review of materials by external examiners and except as permitted elsewhere in this Agreement, We may not re-disclose the information to any third -party without prior written consent from the student and Named User. Furthermore, the Parties agree to work together to share student education records in a manner that best assures the protection of student education records from disclosure.

CHILDREN’S ONLINE PRIVACY PROTECTION ACT. If a Named User is under thirteen (13) years of age, then the following shall apply:

1. The Parties acknowledge and agree that in the event a Named User under thirteen (13) years of age registers or logs in to use the Services, by personally providing to Vector Solutions such Named User’s personal information as such information is defined under the Children’s Online Privacy Protection Rule (“COPPA”), including: (a) first and last name; (b) home or other physical address including street name and name of city or town; (c) email address; (d) screen or username; (e) telephone number; (f) social security number; (g) persistent identifier; (h) photograph, video, or audio file where such file contains a child’s image or voice; (i) geolocation information that can identify the names of a street and city; and (j) information collected from such Named User that is combined with any of the previous (collectively, “COPPA Personally Identifiable Information” or “COPPA PII”), such PII shall be subject to the provisions of COPPA.
2. Each party represents and warrants that to the extent such Party’s own activities in furtherance of this Agreement are subject to the provisions of COPPA, such Party shall operate in accordance with the applicable terms of COPPA for the duration of the term hereof.
3. We shall make commercially reasonable efforts to keep COPPA PII confidential and secured from transmission or disclosure to unauthorized recipients until such PII is deleted pursuant to the terms hereof.
4. We shall make no commercial use of PII collected on Your behalf other than for educational and safety purposes and shall use PII solely for Your benefit. We shall provide to You notices required by COPPA regarding Our practices as they relate to collecting, using, or disclosing COPPA PII, as well as notice of any material change to such practices in a timely manner under the law. We shall rely on You to obtain verifiable consent from a parent or guardian (collectively, “Parent”) of each Named User under the age of 13, registered in association with You (“Verifiable Consent”) to use the Services.
5. You shall make reasonable efforts to obtain Verifiable Consent to use the Services using one or more of the following methods: (a) providing a consent form to be signed by Parent and returned to You by mail, fax, or electronic scan; (b) requiring a Parent, in connection with a monetary transaction, to use a credit or debit card or other online payment system that provides notification of each discrete transaction to the primary account holder; (c) having a Parent call a toll-free number staffed by trained personnel; (d) having a Parent connect to trained personnel via video-conference; (e) checking a form of government-issued identification against databases of such information, provided You delete Parent’s identification promptly following the completion of the verification; or (f) sending an email coupled with additional steps, including (i) sending a second email confirming consent; or (ii) confirming consent by letter or telephone call after obtaining Parent’s address or telephone number, provided that such methods of confirmation include notice that Parent may revoke any consent previously provided in response to the initial email.
6. In the event a Parent requests to exercise such Parent’s right to: (a) review; (b) request deletion of; or (c) refuse further use or collection of the PII collected from the Parent’s child, You shall relay such request to Us without unreasonable delay following Your successful verification that the requester is the Named User’s Parent.
7. We shall delete PII collected from Named Users under the age of 13: (a) once such PII is no longer needed to fulfill the purpose of its collection; or (b) upon verified request by such Named User’s Parent and shall utilize commercially reasonable safeguards to protect the PII from unauthorized access or use upon its disposal.

SERVICE SPECIFIC TERMS AND CONDITIONS

A. Vector EHS Management Services

A. This Section A contains service specific terms and conditions that will apply only if You are purchasing **Vector EHS Management Services (“EHS Services”)** in Schedule A. Otherwise, the following terms will not apply to You.

1. An “**EHS Active Employee**” is defined as Your employees, consultants, contractors, and agents who are contained in the Vector EHS employee and contractor table with an active status. An employee may or may not be a Named User. For EHS Services, You are allowed a Named User for each EHS Active Employee.

2. You will be able to activate or disable employees without incurring additional EHS Active Employee fees as long as the total number of EHS Active Employees does not exceed the number of employees included in Scheduled A.
3. EHS Active Employees added after the Effective Date in Schedule A shall be billed at the full per employee fee. Such additional EHS Active Employees shall become part of the Minimum Annual Commitment for subsequent years, on the anniversary date of each contract year or upon renewals under the Agreement.
4. You agree to pay for the number of EHS Active Employees in the EHS Services in a given contract year.
5. Subject to the Minimum Annual Commitment, if any, set forth in Schedule A, annual fees for Your use of the Services will be based upon the actual number of EHS Active Employees in a given contract year. Employees inactivated in a given contract year will not count towards the total number of employees in the year following such inactivation, unless reactivated.
6. You acknowledge that certain transmissions You receive as part of the EHS Services may contain sensitive personal information that You have provided. You understand that We do not control or own the data contained in such transmissions. As such, You will be responsible for ensuring that the information is secured and preventing the transmission and/or disclosure of such information to unauthorized recipient(s). In the event such information is disclosed to an unauthorized recipient(s), You shall be responsible for notifying Your EHS Active Employee(s) whose information may have been disclosed to the extent required by law. Both Parties further agree to handle such data in compliance with any applicable Federal, State, or local laws or regulations. You shall also be responsible for any threatening, defamatory, obscene, offensive, or illegal content or conduct of any of Your EHS Active Employees when using the Services. You shall indemnify, defend, and hold Us harmless against any claims that may arise as a result of these matters. With respect to Your use of the EHS Services, You acknowledge that We are not a covered entity or business associate under HIPAA.

B. Vector Evaluations+ Services.

This Section B. contains service specific terms and conditions that will apply only if You are purchasing Vector Evaluations+ Software as a Service in Schedule A. Otherwise, the following terms will not apply to You.

1. Access and Use. We will provide You a nonexclusive, non-transferable, revocable authorization to remotely access and use the Vector Evaluations+ Software as a Service: (i) on Our application server over the Internet, (ii) transmit data related to Your use of the Service over the Internet, and (iii) download and use the Evals + mobile device application software (referred to collectively as “Evals+ Services”). We will provide accounts for Your users on the application server for storage of data and use of the Service. The number of Named Users, start of service, and duration, are as stated in Schedule A.
2. If Your active user accounts exceed the number of Named Users during the term of this Agreement, You agree to pay for the additional Users, based on the per User fees in Schedule A. Adjusted fees will apply beginning on the month the number of Named Users are exceeded and will be prorated for the remainder of the current 12-month period. You agree to pay for the number of Users using or authorized to access the Services in a given contract year.
3. Data Storage Fees. Evaluations+ Service includes up to 10GB of data storage for Your data. If You use storage above 10GB, You agree to pay Us for the extra storage used, based on the rate indicated in the Schedule A. Fees for additional storage will apply beginning on the month the additional storage is used, and accrue monthly.
4. Your Content. You will be the owner of all content created and posted by You. You will also be the owner of all content created and posted by Us on Your behalf, including but not limited to evaluation forms added to the system as part of support services We provide.
5. Third-Party Content. You are responsible for proper licensing of, and assuming liability for, copyrighted material which You post on Our system, or is posted on the system by Us on Your behalf. This includes but is not limited to copyright protected evaluation forms and other materials from third parties. If You upload third-party content to Our platform, such third-party content providers are responsible for ensuring their content is accurate and compliant with national and international laws.
6. Effect of Termination. You will have thirty (30) days after the effective date of termination or expiration of this Agreement to export Your data using the software tools provided, or to request Your data from Us. Form data will be available as exported comma separated variable (CSV) files and as PDF files. Uploaded data files will be available in their original format. After the thirty (30) day period, We have no obligation to maintain or provide data and may thereafter delete or destroy all copies of the Your data, unless legally prohibited.

C. Vector WorkSafe Services and Vector LiveSafe Services

This Section C. contains service specific terms and conditions that will apply only if You are purchasing Vector WorkSafe Services or Vector LiveSafe Services (collectively “LiveSafe Services”) in Schedule A. Otherwise, the following terms will not apply to You.

1. Authorized Users. **Authorized Users** interchangeably may be referred to as “Named Users” means the employees, contractors and/or consultants under Your control who You authorized to operate the LiveSafe Services .

2. Your Responsibilities. You shall: (i) not permit any person or entity, other than designated Authorized Users, to access the LiveSafe Services; (ii) use commercially reasonable efforts to prevent unauthorized access to or use of the LiveSafe Services, (iii) provide prompt written notice of any unauthorized access or use; and (iv) instruct Authorized Users to comply with all applicable terms of this Agreement.

3. Your Data. You agree that We may only use data collected, extracted or received through Your use of the Services (“Your Data”) in an anonymized and aggregated manner (without specifically identifying You, Your users or Your location(s)) for the sole purpose of reporting LiveSafe Services metrics, training and education about the LiveSafe Services, and improving the LiveSafe Services (except as may be required by law, court order, or as needed to provide the Services to You). Your Data shall not include any information collected, extracted, or received in response to the WorkSafe Integrated Health Survey. Within thirty (30) business days following Your written request, and not more than four (4) times per year or upon termination of this Agreement, We will provide to You a backup copy of the Your Data in Our possession.

The Parties have executed this Agreement by their authorized representatives as of the last date set forth below.

Scenario Learning , LLC d/b/a Vector Solutions
4890 W. Kennedy Blvd., Suite 300
Tampa, FL 33609

AIMS K-12 College Prep Charter District
171 12th St
Oakland, CA 94607

By: _____

By: _____

Printed Name: Felicity Spicer

Printed Name: Tiffany Tung

Title: Director of Sales

Title: Director of Program Compliance

Date: _____

Date: _____



Software As A Service Agreement

This **Software As A Service Agreement** (the “**Agreement**”) is entered into on May 3, 2023 (the “**Effective Date**”) between American Indian Model Schools (“**Customer**”) and Harris Systems USA of 2429 Military Rd Ste 3 Niagara Falls, NY 14304 (MealTime).

NOW THEREFORE, in consideration of the mutual covenants and obligations contained here and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

1. Definitions

The following terms shall have the meaning set out below; all other capitalized terms not otherwise defined in this Section shall have the meaning set forth in the Agreement:

- (a) “**Annual Subscription Fees**” means the annual subscription fees set out in Schedule “A” to this Agreement.
- (b) “**Change Order**” means any written documentation between the Customer and Harris evidencing their agreement to change particular aspects of this Agreement.
- (c) “**Completion of Services**” means the Professional Services are complete and shall be deemed to have occurred on the date which the Customer commences using the Services.
- (d) “**Confidential Information**” means, with respect to a party hereto, all information or material which: is (A) marked "Confidential," "Restricted," or "Proprietary Information" or other similar marking, (B) known by the parties to be considered confidential, proprietary, or is confidential under federal or state law or (C) which should be known or understood to be confidential or proprietary by an individual exercising reasonable commercial judgment in the circumstances. Confidential Information of Harris shall include, without limitation, the Software, the Documentation, and any information with respect to the Services that Harris may provide to Customer from time to time, including without limitation, all information disclosed by Harris relating to the security of its facilities, computer systems and products. Confidential Information does not include information to the extent that such information: (i) is or becomes generally known to the public by any means other than a breach of the obligations of a receiving party hereunder; (ii) was previously known to the receiving party as evidenced by its written records; (iii) is rightly received by the receiving party from a third party who is not under an obligation of confidentiality; or (iv) is independently developed by the receiving party without reference to or use of the other party's Confidential Information and which such independent development can be established using evidence that would be acceptable to a court of competent jurisdiction. Confidential Information of Harris shall include, without limitation, the Services, the Software, Documentation, and any information with respect to the Services that Harris may provide to Customer from time to time, including without limitation, the terms and conditions of this Agreement and all information disclosed by Harris relating to the security of its facilities, computer systems and products.
- (e) “**Data Conversion Fees**” shall have the meaning set forth in Section 10 of this Agreement.
- (f) “**Data**” means all data that is provided by Customer to Harris and all other content transmitted, posted, received or created through Customer's use of the Services or the Software.
- (g) “**Documentation**” means user guides, operating manuals, education materials, product descriptions and specifications, technical manuals, supporting materials, and other information relating to the Software or used

in conjunction with the Software, whether distributed in print, magnetic, electronic, or video format, in effect as of the date the Software are provided to the Customer.

- (h) **“Fees”** means the Annual Subscription Fees, Professional Services Fees, Conversion Costs and other Fees as may be further described and listed in Schedule “A” of this Agreement.
- (i) **“Professional Service(s)”** means those implementation, training, consulting and professional service(s) provided by the Harris Professional Services team as further described in Schedule “A” and Schedule “C” to this Agreement.
- (j) **“Professional Services Fees”** means the Professional Service(s) fees set out in Schedule “A” to this Agreement.
- (k) **“Services” and “Software Services”** each means the web-based service(s) commonly referred to as a “Software as a Service” (SaaS) solution to be provided by or on behalf of Harris under this Agreement that includes hosting, monitoring, operating and maintaining the Software as a service at a site owned or controlled by Harris and the delivery of non-exclusive access via the Internet to Customer to use the Software, as a service, granted to Customer pursuant to Section 2 hereof. The Services shall also include storing all data entered and maintained by Users through use of the Services.
- (l) **“Software”** means the software product(s) that are owned by Harris, including those products that are delivered as a SaaS solution and the Terminal Software, as listed in Schedule “A”.
- (m) **“Support Services”** means those support services to be provided by the Harris Support team as further described in Schedule “D” to this Agreement.
- (n) **“Third Party Components”** means any third party telecommunications, energy/utility transportation, managed facilities and/or software applications and services that MealTime or its service providers has licensed or purchased and provided access to or otherwise made available to Customer as part of the Services or the Software as well as any third party software that is required to be obtained by Customer directly from the applicable third party vendor in accordance with Section 8(h).
- (o) **“User”** means an employee or agent of Customer that has been authorized by the Customer in writing to access and use the Services.

2. Authorization

Subject to the terms and conditions of this Agreement, including without limitation, payment by Customer of the Professional Services Fees required for set-up and the Annual Subscription Fees, Harris hereby grants to Customer a personal, non-exclusive, non-transferable limited right during the Term (a) to allow Users to access and use the Services on an annual subscription basis from the Serving Lines solely at the Sites and in accordance with the Documentation solely for Customer’s internal business purposes; and (c) to use, copy and modify the Documentation solely for the purpose of creating and using internal training materials relating to the Services.

3. Fees

In consideration of receiving Services and the Professional Services, Customer agrees to pay to Harris the Fees and all applicable travel and lodging expenses as described in Section 4 of this Agreement in accordance with the payment terms as defined in Schedule “A”.

The Annual Subscription Fees, Professional Services Fees and any other fees set out in this Agreement are exclusive of taxes. Customer agrees to pay all foreign, federal, state, provincial, county or local income taxes, value added taxes, use, personal, property sales and any other taxes, tariff, duty or similar charges that may be levied by a taxing authority (excluding taxes on Harris’ net income).

If any Fees are not paid when due, then at Harris’ discretion, (a) such Fees may accrue late interest at the rate of 1.5% (18% per annum) of the outstanding balance per month, or the maximum rate permitted by law, whichever is lower, from the date

such fee was due until the date paid, and/or (b)] Harris may suspend the Service, including all Customer access to the Service, pursuant to Section 16(b).

4. Travel and Lodging Expenses

Travel and lodging expenses will be billed in conjunction with any Professional Services work performed at Customer's offices by any Harris personnel. Harris travel expenses are billed to Customer for each Harris employee providing Professional Services as follows:

- Onsite travel fee - \$400 (does not include the expenses below)
- Lodging and Hotel expenses: If the Harris employee must spend the evening.
- Airfare expenses: If the Harris employee must travel by air to reach Customer's offices.
- Rental Car or Taxi fees: As appropriate to travel to / from Customer's offices.
- Personal Vehicle expenses: If a Harris employee uses his/her personal vehicle, mileage will be charged at the currently published IRS reimbursement rate.
- Per Diem expenses: Fifty-five dollars (\$55) per day will be charged to cover meals and incidentals when an employee is at or traveling to and from Customer's offices. If an employee must travel on Saturday, Sunday, or a holiday, or is at Customer's office on a holiday, the Per Diem rate shall increase to one hundred ten dollars (\$110) per day for the corresponding days. Harris reserves the right to change the rates charged for reimbursable meals and incidentals.

Harris will use its reasonable efforts to minimize all travel and lodging expenses. Only actual travel and lodging expenses will be billed to the Customer.

5. Term

Unless terminated earlier in accordance with the terms hereof, this Agreement shall commence on the Effective Date and shall continue until June 30 (the "Initial Term") After the Initial Term, the Agreement shall be automatically renewed for successive one (1) year periods(each a "Renewal Term") commencing on July 1 (the "Renewal Date") subject to Harris' then-current price structure unless either party provides written notice to the other party of its intention not to renew within one hundred and twenty (120) days of the end of the then current term. The Initial Term and Renewal Term(s) shall collectively be referred to as the "Term".

6. Restrictions on Use

- (a) Except as expressly provided herein, Customer may not give away, rent, lease or otherwise sell, re-sell, sublicense, distribute or transfer the license rights granted under this Agreement or otherwise use the Software or Services except as expressly permitted by this Agreement without the prior written consent of Harris.
- (b) Customer agrees that it will not reverse engineer, decompile, translate or otherwise attempt to derive, or permit or help others to derive the source code relating to all or any part of the Software or Software Services, or attempt to otherwise convert or alter the Software or Software Services into human readable code, except to the extent applicable law expressly prohibits the foregoing restriction.
- (c) Customer may duplicate Documentation, at no additional charge, for Customer's internal use so long as all required proprietary markings are retained on all duplicated copies.
- (d) No third party, other than duly authorized agents or employees of Customer authorized pursuant to Section 2 hereunder, shall have access to or use of the Software or Services.
- (e) Customer shall not copy, frame or mirror any part or content of the Services, other than copying or framing on Customer's own intranets or otherwise for Customer's own internal business purposes.
- (f) Customer shall not access the Services in order to (i) build a competitive product or service; (ii) copy any features, functionality or graphics of the Software; or (iii) knowingly allow access to any competitor of Harris.

- (g)** The Customer shall not transmit, upload, post, distribute, store or otherwise publish, through use of the Services, any data, material or Information that: (i) contains a software virus, Trojan horse, worm or other harmful or deleterious computer code, files or programs that may adversely affect any hardware or software, or that intercepts or misappropriates any data or information; (ii) is threatening, defamatory, libelous, harassing, profane, is an invasion of privacy, offensive, obscene or harmful; (iii) infringes or otherwise violates any patent, copyright, trademark, trade secret or other intellectual property or proprietary right of any third party; (iv) violates any law, statute, ordinance or regulation; or (v) includes unsolicited bulk e-mails, advertisements or solicitations.
- (h)** Customer shall not knowingly transmit any data to the system used by Harris to provide the Services that contains software viruses or other harmful or deleterious computer code, files or programs.
- (i)** Customer shall not interfere with or disrupt services or networks connected to the system used to provide the Services and shall not attempt to gain unauthorized access to the Services or such services or networks connected to the system used to provide the Services.
- (j)** Customer shall not use the Services to store or transmit any material that is infringing, libelous, an invasion of privacy, obscene, offensive, harmful, illegal or would otherwise violate or infringe the rights of any third party.
- (k)** Customer shall not provide the results of using the Services for the purposes of monitoring its availability, performance, functionality, benchmarking or competitive analysis to any third party.
- (l)** In addition to its termination rights under Section 16, Harris may restrict or limit Customer's access to the Services if Harris reasonably determines that Customer has engaged in or is likely to engage in (whether knowingly or unknowingly) any prohibited conduct described herein and such conduct, in Harris' reasonable opinion poses any risk of any kind or nature to Harris or its service providers' network, business or other customers. As promptly as practicable after becoming aware of Customer's engagement in any such prohibited conduct, Harris will use reasonable efforts to notify Customer of the restriction or limitation to Customer's access to the Services and will promptly restore Customer's access after Harris has had reasonable assurance that such conduct has been permanently discontinued. In addition to and without limiting the foregoing, Harris reserves the right to refuse to post or to remove in whole or in part any information or materials provided or submitted by or on behalf of Customer in connection with its use of the Services that Harris determines, in its reasonable discretion, are either in violation of this Agreement or pose any risk of any kind or nature to Harris or its service provider's network, business or other customers.

7. Services Availability (SaaS)

- (a)** Harris shall provide all facilities, equipment, and software required to make the Software Services available.
- (b)** Harris shall use commercially reasonable efforts to make the Software Services available to Users twenty four (24) hours per day, seven (7) days per week; subject to the terms further defined in Schedule "B".
- (c)** Harris reserves the right to have additional User acceptance criteria that may be applied to Users prior to their ability to have access to the Software Services. Harris shall inform Customer of such criteria but Harris shall be free to implement such criteria at any time without prior written warning to the Customer and/or to Users. Where Users do not accept such and/or agree to such criteria, Harris reserves its rights to not grant to such Users access to the Software Services. Harris reserves its rights to restrict access to the Software Services to Users for any violation of any additional terms and conditions to which such Users accept/agree to access the Software Services.
- (d)** Harris shall provide installation, configuration, system administration and maintenance of the facilities and equipment and software required to operate and ensure availability of the Software Services. Customer, not Harris, shall be responsible for creating and maintaining all User account information and for performing all other application level system administration functions that are available within the Software Services.
- (e)** Harris shall comply with the terms and conditions regarding access and use of Data as set out in Section 18 of this Agreement.
- (f)** Customer acknowledges that in order to provide the Services Harris may be required to purchase access the Third Party Components. Customer further acknowledges that the availability of such Third Party Components is based solely on

the best information available to Harris and its service providers as of the Effective Date including third party representations and government regulations and is subject to change during the Term with little or no advance notice. If any necessary Third Party Components are determined by Harris to be unavailable as a result of changes to any third party availability, governmental regulations or other condition or circumstance outside of Harris' control, then (a) Harris shall not be in breach hereof or otherwise liable for any failure or inability to provide the Services as a result of such unavailability of any Third Party Components; and (b) Harris may in its sole discretion modify, change or replace the applicable Third Party Components and otherwise attempt to mitigate the impact of the such unavailability of Third Party Components, subject to the right to terminate set out in Section 16. Notwithstanding the forgoing, Harris reserves the right to change or modify any Third Party Component at any time upon notice to the Customer, and if required, shall modify Schedule "F" by amendment duly executed by the parties, the consent and execution of which by the Customer shall not unduly or unreasonably withheld.

8. Customer Responsibilities

- (a) **Cooperation by Customer.** Customer acknowledges that the success and timeliness of the implementation process shall require the active participation and collaboration of Customer and its staff and agrees to act reasonably and cooperate fully with Harris to achieve the Completion of Services related to any Professional Services provided by Harris. To enable Harris to provide effective Support Services, the Customer will establish auto remote access based on remote access procedures compatible with Harris' practices.
- (b) **Project Manager.** Customer shall appoint a project manager who shall work closely with Harris to facilitate the successful completion of the implementation process and who shall be responsible for supervising Customer staff and ensure their co-operation with and participation in such process during any Professional Services engagement.
- (c) **Customer Equipment.** Customer agrees that it shall be responsible, at its sole expense, for providing all Internet access, including but not limited to obtaining, installing and maintaining all equipment, hardware, network, Internet or direct telecommunications connections and software applications (e.g. web browser) at Customer's facilities required for Users to access and use the Services. Harris shall not be responsible for the operation of any Internet, network or other communication services. Customer further acknowledges that access to and the operation of the Services requires Customer's and Users' hardware to be of sufficient quality, condition and repair, and Customer agrees to and/or to ensure that Users' maintain their applicable hardware in the appropriate quality, condition and repair at its sole cost and expense. These requirements may also be necessary in order to facilitate the achievement of Completion of Services related to any Professional Services supplied by Harris.
- (d) **Passwords.** Customer agrees to comply with all Harris security policies and procedures as provided to it and amended from time to time. Customer and its Users shall be responsible for keeping any and all passwords and user ID's assigned to it its Users secret and confidential. Customer agrees that it is and shall remain solely and completely liable for any communications or other uses that are made using Customer's or its Users' passwords and user ID's, as well as any obligation that may result from such use. Customer agrees to notify Harris immediately of any unauthorized use of any password or user ID or any other breach of security suspected by Customer.
- (e) **Users.** The Customer is responsible for: (i) the actions of Users using the Services in accordance with this Agreement; (ii) ensuring that Users agree to any further terms and conditions as may be provided by Harris from time to time for Users; and (iii) informing Harris of any information about Users' actions that may affect either the Services or third party data contained in or used by the Services, or Harris' ability to provide the Services as contemplated by this Agreement.
- (f) **Compliance with Laws.** Customer represents and warrants to Harris that it and its Users will at all times be in compliance with all applicable local, state, provincial, federal and international laws including but not limited to those laws regarding restrictions on exports, defamation, libel, harm to reputation, invasion of privacy, misuse or failure to protect personal information, violation of secrecy, confidentiality, unfair competition and other situations which could generate liability.
- (g) **Data Security.** Customer acknowledges and agrees that use of or connection to the Internet is inherently insecure and provides opportunity for unauthorized access by a third party to Customer's and its Users' (as well as Harris') computer systems, networks and any and all information stored therein. Customer is solely responsible for ensuring that (i) Customer's computer systems are secure and protected from unwanted interference (such as "hackers" and viruses), (ii) all transmissions are screened for viruses or other harmful code prior to transmission to Harris' servers; and (iii) Data is

encrypted.

HARRIS DOES NOT GUARANTEE THE PRIVACY, SECURITY, AUTHENTICITY, AND NON-CORRUPTION OF ANY INFORMATION TRANSMITTED OR STORED IN ANY SYSTEM CONNECTED TO THE INTERNET. WE SHALL NOT BE RESPONSIBLE FOR ANY ADVERSE CONSEQUENCES WHATSOEVER OF CUSTOMER'S OR ITS USERS' CONNECTION TO OR USE OF THE INTERNET, AND HARRIS SHALL NOT BE RESPONSIBLE FOR ANY USE BY CUSTOMER OR ANY USER OF CUSTOMER'S INTERNET CONNECTION IN VIOLATION OF ANY LAW, RULE OR REGULATION.

- (h) **Third Party Components; Required Third Party Software.** Customer agrees to comply with and be bound by the additional terms and conditions applicable to the Third Party Components set out in Schedule "F" to this Agreement.

9. Delivery Schedule

The parties will mutually agree in writing upon a delivery schedule based on, among other things, the purchased modules, required training and availability of both Customer and Harris staff members.

10. Data Conversion Fees

Harris may offer data conversion services for the purpose of migrating existing Customer data to a format usable by the Purchased Service. The success of the data conversion effort is largely based on the format and quality of the Customer provided data. Unless otherwise indicated, converted data includes information such as names, addresses, balances and phone numbers. Only information explicitly listed in this Agreement will be converted. In certain instances, initial cost estimates for a data conversion may have been included in a Professional Services pricing proposal. Unless specifically included in this Agreement as part of Schedule "A", said cost estimates, and all prior data conversion cost estimates, are not binding nor are they incorporated into this Agreement. Accordingly, Harris shall notify Customer of the final data conversion fees and costs after the Customer provided sample data is examined by Harris to verify existing Customer data formats and data integrity; but before data conversion efforts are commenced. In such event, and upon receipt by Harris of notice in writing from Customer that said data conversion fees are acceptable, such data conversion fees (Data Conversion Fees) shall be in addition to all fees currently stated in this Agreement.

Any costs associated with obtaining the data from an existing Customer vendor are the responsibility of the Customer. Sample data shall be provided in standard fixed length format, CSV format, or another mutually agreed upon format with ASCII display characters only.

Wherever possible, the data extraction shall be done twice. The first extraction is to test and create the conversion tools. The second extraction is done when the implementation is ready to go live.

In the event a data re-conversion is required, for whatever reason, Customer will be billed at the Professional Services Fee rate set out in Schedule "A" to this Agreement.

11. Professional Services & Support Services

- (a) **Professional Services and Support Services.** Subject to the terms and conditions of this Agreement, Harris shall provide the Professional Services to Customer in accordance with Schedules "A" and "C" and the Support Services in accordance with Schedule "D".
- (b) **Manner of Performance.** Harris shall perform the Professional Services in an efficient, competent and timely manner and exercise reasonable care, skill and diligence in the performance thereof. Harris shall determine in its sole discretion the manner and means by which the Professional Services shall be performed, with due consideration of adequate knowledge transfer to Customer personnel. Harris will communicate openly with Customer in its methodology, manner and means.
- (c) **Conduct on Customer's Premises.** In the event that Harris is required to perform Professional Services on Customer's premises, any such Professional Services shall be performed with Customer's full co-operation and on the premises of Customer or, if agreed to by both parties, at an alternate location. Harris agrees that, while working on Customer's premises, each of its employees shall observe Customer's rules and policies provided to

Harris in writing relating to conduct thereon.

12. Warranty and Warranty Disclaimer

- a) **Limited Warranty.** Harris warrants to Customer that the Services shall be performed at a level and shall substantially conform to the specifications, as stated in Harris' manuals and other documentation provided to Customer, provided that all use of the Services is for the purposes and in the environment for which they were designed and in accordance with such specifications. Customer's sole remedy in the event the Services do not conform to the foregoing limited warranty is for Harris to use commercially reasonable efforts to correct such non-conformance and the right to terminate this Agreement in accordance with Section 16(b).
- b) **Warranty Disclaimer.** TO THE GREATEST EXTENT PERMITTED BY LAW, EXCEPT FOR THE EXPRESS LIMITED WARRANTY SET OUT IN SECTION 13(A), THE SERVICES, THE SOFTWARE, THE PROFESSIONAL SERVICES AND ANY OTHER PRODUCTS OR SERVICES PROVIDED UNDER THIS AGREEMENT ARE PROVIDED TO CUSTOMER "AS IS" AND THERE ARE NO OTHER WARRANTIES, REPRESENTATIONS OR CONDITIONS, EXPRESSED OR IMPLIED, WRITTEN OR ORAL, ARISING BY STATUTE, OPERATION OF LAW, COURSE OF DEALING, USAGE OF TRADE OR OTHERWISE, REGARDING THEM OR ANY OTHER PRODUCT, SERVICE OR MATERIAL PROVIDED HEREUNDER OR IN CONNECTION HEREWITH.

HARRIS, ITS LICENSORS AND SUPPLIERS DISCLAIM ANY IMPLIED WARRANTIES OR CONDITIONS REGARDING THE SOFTWARE, THE SERVICES, THE PROFESSIONAL SERVICES AND ANY OTHER PRODUCTS, SERVICES AND MATERIALS PROVIDED HEREUNDER OR IN CONNECTION HEREWITH, INCLUDING, BUT NOT LIMITED TO, WARRANTIES OF MERCHANTABILITY, DURABILITY, FITNESS FOR A PARTICULAR PURPOSE, TITLE OR NON-INFRINGEMENT.

HARRIS DOES NOT REPRESENT OR WARRANT THAT THE SERVICES OR THE SOFTWARE SHALL OPERATE ERROR FREE OR UNINTERRUPTED, SHALL MEET ANY OR ALL OF CUSTOMER'S PARTICULAR REQUIREMENTS, THAT ALL ERRORS OR DEFECTS IN THE SERVICES OR SOFTWARE CAN BE FOUND OR CORRECTED.

WITHOUT LIMITING THE FOREGOING, HARRIS DOES NOT MAKE ANY REPRESENTATIONS OR WARRANTIES WHATSOEVER WITH REGARD TO PRODUCTS OR SERVICES FROM THIRD PARTIES (INCLUDING WITHOUT LIMITATION THE THIRD PARTY COMPONENTS, THE HARDWARE, THE OPERATION OF THE INTERNET, NETWORK OR OTHER COMMUNICATION SERVICES) AND ASSUMES NO RESPONSIBILITY OR LIABILITY WITH RESPECT TO THE FOREGOING OR THE APPROPRIATENESS OF YOUR DATA MANAGEMENT SYSTEM OR THE ACCURACY OF DATA CONTAINED IN SUCH SYSTEM.

NO AGREEMENTS VARYING OR EXTENDING ANY EXPRESS WARRANTIES SET FORTH IN THIS AGREEMENT SHALL BE BINDING ON EITHER PARTY UNLESS IN WRITING AND SIGNED BY AN AUTHORIZED SIGNING OFFICER OF HARRIS.

13. Limitations on Liability

TO THE GREATEST EXTENT PERMITTED BY APPLICABLE LAW, CUSTOMER AGREES THAT THE ENTIRE LIABILITY OF HARRIS AND CUSTOMER'S EXCLUSIVE REMEDY WITH RESPECT TO THE SERVICES, THE SOFTWARE, THE PROFESSIONAL SERVICES AND ANY OTHER PRODUCTS, MATERIALS OR SERVICES SUPPLIED BY HARRIS IN CONNECTION WITH THIS AGREEMENT FOR DAMAGES FOR ANY CAUSE AND REGARDLESS OF THE FORM OF ACTION, WHETHER IN CONTRACT OR IN TORT, INCLUDING FUNDAMENTAL BREACH OR NEGLIGENCE, SHALL BE LIMITED TO ACTUAL DIRECT DAMAGES AND SHALL NOT EXCEED IN THE AGGREGATE THE ANNUAL SUBSCRIPTION FEES PAID BY CUSTOMER TO HARRIS UNDER THIS AGREEMENT.

CUSTOMER FURTHER AGREES THAT IN NO EVENT SHALL HARRIS BE LIABLE, REGARDLESS OF THE FORM OF ACTION, WHETHER IN CONTRACT OR IN TORT, INCLUDING FUNDAMENTAL BREACH OR NEGLIGENCE, FOR ANY INDIRECT, PUNITIVE, CONSEQUENTIAL, INCIDENTAL, SPECIAL, OR EXEMPLARY DAMAGES WHATSOEVER, INCLUDING WITHOUT LIMITATION FOR LOST PROFITS, LOSS OF REVENUE, FAILURE TO REALIZE ANTICIPATED SAVINGS, LOST OR DAMAGED DATA, LOSS OF GOODWILL, BUSINESS OPPORTUNITIES OR REPUTATION, OR ECONOMIC LOSS, ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT, EVEN IF IT HAS BEEN ADVISED

OF THE POSSIBILITY OF SUCH POTENTIAL LOSS OR DAMAGES, OR SUCH LOSSES OR DAMAGES ARE FORESEEABLE.

14. Change Order Process

With respect to any proposed changes to the Professional Services defined by this Agreement, the parties will cooperate in good faith to execute Change Orders in respect thereof, and will not unreasonably withhold approval of such proposed changes. If either party causes or requests a change in the allocation of the resources of Harris applied to a task, changes in completion schedules for individual tasks or for overall implementation, and changes in staffing that require Harris to provide additional work hours, Harris may propose a change to cover the additional work effort required of it. Approval of any such proposed changes will not be unreasonably withheld (it being acknowledged that any such material changes may require modifications to the consideration paid, and timelines governing the Professional Services), and any disputes regarding changes shall be handled initially by discussions between the parties which will be convened in good faith by the parties to resolve any such matters in dispute.

The following individuals are authorized to sign off on Change Orders on the Customer's behalf:

Name: Tiffany Tung Title: Director of Program Compliance

Name: _____ Title: _____

15. Cancellations and Termination

(a) Professional Services may be cancelled as follows:

Cancellation of any on-site Professional Services by Customer is allowed for any reason if done in writing more than fourteen (14) days in advance of such Professional Services. In the case of cancellation of Professional Services within fourteen (14) days or less of scheduled on-site Professional Services, Customer will be billed for any on-site fees, plus any non-recoverable costs incurred by Harris due to advance scheduling of travel. Additionally, Customer hereby acknowledges that cancellation of on-site services means that such on-site services will be rescheduled as Harris' then current schedule permits. Harris is not responsible for any delay in Customer's project resulting from Customer's cancellation of Professional Services. If additional services are required because the Customer was not adequately prepared for the on-site services, Harris will provide a Change Order to the Customer for the additional services.

(b) This Agreement may be terminated as follows:

- i. If either party is in material breach of any of its obligations or any provision under this Agreement, the other party must notify the breaching party in writing of such default (a "Default Notice"). Upon receipt of a Default Notice, the breaching party must correct the default at no additional cost to the other party within ninety (90) days, or issue a written notice of its own disputing the alleged default within thirty (30) days, of the date of receipt of a Default Notice. If the breaching party fails to correct the default within such ninety (90) day period, and did not issue a notice disputing the alleged default within such thirty (30) day period, the other party may terminate this Agreement upon written notice to the other party to that effect.
- ii. If Customer has failed to pay any amounts when due under this Agreement, Harris shall have the right to (i) suspend performance of the Services (including Customer access to the Services) until all amounts are paid in full; and/or (ii) terminate this Agreement effective immediately upon written notice to Customer to that effect.
- iii. Harris may terminate this Agreement effective immediately upon written notice to Customer if Customer has breached its obligations of confidentiality or any intellectual property right or proprietary right of Harris.
- iv. Either party may terminate this Agreement effective immediately upon written notice to the other party if the other party: (i) becomes insolvent; (ii) becomes the subject of any proceeding under any bankruptcy, insolvency or liquidation law, whether domestic or foreign, and whether voluntary or involuntary, which is not resolved favorably

to the subject party within ninety (90) days of commencement thereof; or (iii) becomes subject to property seizure under court order, court injunction or other court order which has a material adverse effect on its ability to perform hereunder.

16. Effects of Termination

In the event of termination or expiration of this Agreement:

- a) All rights granted to Customer in this Agreement shall immediately terminate and Harris will immediately cease to perform or provide the Services.
- b) Customer will pay all amounts due under this Agreement up to and through the date of termination and all costs reasonably incurred in collecting the amounts due to Harris (including court costs, attorney fees, and repossession charges to the extent not prohibited by law).
- c) Customer shall return to Harris or at Harris' option purge or destroy all copies of any Confidential Information of Harris in its possession or under its control (except as required under any statute or legislation related to retention requirements), and provide a duly authorized certificate of an officer of Customer confirming same within thirty (30) days.
- d) Except as otherwise provided in this Agreement, termination of this Agreement shall not affect any right of action of either party arising from anything which was done or not done, as the case may be, prior to the termination taking effect.
- e) Any cancellation and/or termination of this Agreement prior to the end of the Initial Term shall result in the following: an acceleration of all Annual Subscription Fees due for each year of the Initial Term not already invoiced and/or paid, which amount will be due immediately. This section will not affect Harris's right to collect any further invoiced amounts for other Professional Service Fees.
- f) Conditional upon Customer's payment of all Fees that are due to Harris. Subject to any legal requirement that Harris must retain a copy of the Data, Harris shall not delete the Data for 90 days from the date of termination except: (i) where Harris has provided the Data to Customer pursuant to this Subsection; or (ii) where it has received written instructions from Customer to delete the Data. Following 90 days from the date of termination if Customer has not communicated with Harris regarding the Data, Harris shall have the right to delete all Data at any time as either required by law or as determined by Harris in its sole discretion. Notwithstanding the foregoing, Harris shall be permitted to delete all Data without providing notification to Customer and Harris shall not be required to adhere to the time frames detailed above where Harris is required by law to delete such Data.

17. Ownership

- (a) **By Harris.** Harris, its service providers, and licensors are and shall at all times remain the owner of all copyright, trademarks, trade secrets, patents and any other intellectual property rights in and to the Software, the Services, and related documentation, materials, logos, names and other support materials provided pursuant to the terms of this Agreement. Customer shall acquire no right whatsoever to all or any part of the Services, Software, or underlying software except the limited right to access and use the Software and Services in accordance with the terms of this Agreement and Harris and its licensors reserve all rights not expressly granted to Customer. Customer must fully reproduce any copyright or other notice marked on any part of the documentation or other materials on all authorized copies and must not alter or remove any such copyright or other notice. Customer hereby grants to Harris a royalty-free, worldwide, irrevocable, perpetual license to use and incorporate into the Services and Software any suggestions, ideas, enhancement requests, recommendations or other feedback provided by Customer relating to the operation of the Services or Software.
- (b) **Customer Data.** As between Harris and Customer, all Data will remain the sole and exclusive property of Customer. Customer is solely responsible for ensuring the accuracy, quality, integrity, reliability, appropriateness and right to view and use the Data. Subject to the terms and conditions of the Agreement, Customer grants to Harris a world-wide, non-exclusive, royalty-free license to access the Data for the purpose of performing the Services. Access to the Data shall only be by Harris's employees and/or subcontractors whose job function requires access. Except as specified in this

Agreement, Harris may not access the Data for any other purpose without the express written consent of Customer. Access to Data by any outside party shall only be in accordance with the terms of this Agreement or where required by law.

Customer grants to Harris a world-wide, non-exclusive, royalty-free license to aggregate or compile Data with the customer data of other customers using the Services so long as such aggregation or compilation omits any data that would enable the identification of Customer, its clients or any individual, company or organization (“Aggregated Data”). Harris shall have a worldwide, perpetual, royalty-free license to use, modify, distribute and create derivative works based on such Aggregated Data, including all reports, statistics or analyses created or derived therefrom. Additionally, Customer grants Harris the right to access Data to provide feedback to Customer concerning its use of the Services.

In the event that Harris will have access to “education records” for the Customer’s students as defined under the Family Educational Rights and Privacy Act (FERPA), Harris acknowledges that for the purposes of this Agreement it will be designated as a “school official” with “legitimate educational interests” in the Client’s Education records, as those terms have been defined under FERPA and its implementing regulations, and Harris agrees to abide by the FERPA limitations and requirements imposed on school officials. Harris will use the Education records only for the purpose of fulfilling its duties under this Agreement, and will not share such Data with or disclose it to any third party except as provided for in this Agreement, where required by law, or authorized in writing by Customer.

(c) Data and Privacy Policy of Customer

The Customer represents and warrants to Harris that:

- i. Data that is either provided to or acquired by Harris from Customer is owned exclusively by Customer and that the Customer has full right and title to provide the Data to Harris;
- ii. Data that is either provided to or acquired by Harris is subject to a privacy policy in effect as of the Effective Date and Customer’s customers have provided to Customer their written consent for its collection, use and storage by Harris and its third-party service providers in accordance with this Agreement and in any jurisdiction in North America;
- iii. Customer complies with all applicable privacy legislation as of the Effective Date in the performance of its obligations hereunder in respect of any Data collected, used, transferred, created or disclosed pursuant to this Agreement; and
- iv. Customer will not provide Harris with data of any kind for which Harris either has no need or does not have the right to collect, use and store under the terms of this Agreement.

18. Confidential Information

The parties agree to keep confidential any and all Confidential Information with respect to the other party which it has received or may in the future receive in connection with this Agreement and shall only disclose such Confidential Information of the other party (i) to its agents, employees or representatives who have a need to know such information, for the purpose of performance under this Agreement and exercising the rights granted under this Agreement, and who have entered into a non-disclosure agreement at least as protective of the other party’s Confidential Information as this Agreement, or (ii) to the extent required by applicable law or during the course of or in connection with any litigation, arbitration or other proceeding based upon or in connection with the subject matter of this Agreement, provided that the receiving party shall give the disclosing party reasonable notice prior to such disclosure and shall comply with any applicable protective order or equivalent. The parties each agree to hold the other party’s Confidential Information in confidence and to take all reasonable steps, which shall be no less than those steps it takes to protect its own confidential and proprietary information, to protect the Confidential Information of the other party.

In addition to any other restrictions on Harris’ use of the Data, the confidentiality obligations above apply except to the extent that both parties agree that the Data may be subject to privacy laws providing for the owners of the Data to review such Data or to challenge the collection and storage of the Data. Customer shall indemnify and reimburse Harris in relation

to all reasonable fees and other disbursements paid by Harris to comply with such requests, whether by an individual or a government body, or to challenge such requests at either Harris' or Customer's request. Customer represents and warrants to Harris that as of the Effective Date no individual, government body or third party has requested a review of the Data or challenged the collection and storage of the Data to be stored in the Software.

19. Indemnity

Customer is solely responsible for its Data, its use, and its Users' use, of the Services in any way, and all legal liability arising out of or relating thereto. Customer shall defend, indemnify and hold Harris and its third party service providers, if applicable, and each of their respective officers, directors, employees and agents (the "Indemnities") harmless from and against any and all losses, costs, damages and expenses (including reasonable attorney's fees) that the Indemnities may suffer in connection with any demands, claims, actions, suits or proceedings arising out of or in connection with (i) the use of the Services including but not limited to any Third Party Components by Customer or its Users; (ii) any breach by Customer or its Users of this Agreement; or (iii) Customer's Data, including but not limited to any third party claims that the inclusion, use, reference, incorporation of or linking to any third party materials or the Customer's Data violates such third party's copyright and/or other intellectual property, privacy or other rights, or that such use is illegal.

20. General

(a) Governing Law; Venue: This Agreement shall be governed by and construed in accordance with the laws of the state of Delaware and the federal laws of the United States applicable therein. This Agreement expressly excludes that body of law applicable to choice of law, the Uniform Commercial Code and the United Nations Convention on Contracts for the International Sale of Goods and any legislation implementing such Convention, if otherwise applicable. Customer and Harris hereby waive, to the fullest extent permitted by applicable law, the right to trial by jury in any action, proceeding or counterclaim filed by any party, whether in contract, tort or otherwise, relating directly or indirectly to this Agreement or any acts or omissions of Harris in connection therewith or contemplated thereby.

(b) Mediation: Except where this Agreement explicitly states that this Section does not apply, the parties agree to submit any claim, controversy or dispute arising out of or relating to this Agreement or the relationship created by this Agreement to non-binding mediation before bringing a claim, controversy or dispute in a court or before any other tribunal. The mediation is to be conducted by either an individual mediator or a mediator appointed by mediation services mutually agreeable to the parties. Such mediator shall be knowledgeable in software system agreements. The mediation shall take place at a time and location which is also mutually agreeable; provided; however, in no event shall the mediation occur later than ninety (90) days after either party notified the other of its desire to have a dispute be placed before a mediator. The costs and expenses of mediation, including compensation and expenses of the mediator (and except for the attorneys' fees incurred by either party), is to be shared by the parties equally. If the parties are unable to resolve the claim, controversy or dispute within ninety (90) days after the date either party provides the other notice of mediation, then either party may bring and initiate a legal proceeding to resolve the claim, controversy or dispute unless the time period is extended by a written agreement of the parties. Nothing in this Section shall inhibit a party's right to seek injunctive relief at any time.

(c) Notice

Any notice required or permitted to be given to any party to this Agreement shall be given in writing and shall be delivered either personally, mailed by prepaid registered post or sent by facsimile to the appropriate address or facsimile number set out below. Any such notice shall be conclusively deemed to have been given and received on the day on which it is delivered or transmitted (or on the next succeeding business day if delivered or received by facsimile after 5:00 p.m. local time on the date of delivery or receipt, or if delivered or received by facsimile on a day other than a business day), if personally delivered or sent by facsimile or, if mailed, on the third business day following the date of mailing, and addressed, in the case of the Consultant, to:

Harris Systems USA of 2429
 Military Rd Ste 3 Niagara Falls, NY 14304
 Attention: Executive Vice President
 Telephone: 613-226-5511, extension 2149

and in the case of the Customer, to:

Customer Name: American Indian Model Schools

Address: 171 12th Street, Oakland, CA 94607

Contact Number: (510) 893-8701

Each party may change its particulars respecting notice, by issuing notice to the other party in the manner described in this Section 21(c).

- (c) Currency:** Unless otherwise indicated, all dollar amounts referred in this Agreement are in lawful money of the United States of America.
- (d) Use of Name.** Customer agrees to the following promotional activities in relation to the purchase of Harris' solutions, products and services: (i) Customer permits Harris to issue a mutually agreed upon press release announcing Customer's purchase of Harris' products and services; and (ii) Customer grants Harris the right to reasonably include the Customer's name and logo in published lists referencing the users of the products and services of Harris. Customer may unilaterally withdraw their consent to the above promotional activities at any time by providing written notice to Harris of said revocation.
- (e) Entire Agreement:** This Agreement together with the Schedules attached to this Agreement constitute the entire agreement between the parties with respect to the subject matter hereof and supersedes all prior and contemporaneous agreements, representations, negotiations, understandings, arrangements, and communications between the parties, both written and oral, relating to the subject matter hereof. No terms and conditions in any Customer orders, or in any other documentation employed by or on behalf of Customer in connection with this Agreement, regardless of the date of such documentation, will affect the terms of this Agreement, even if such document is accepted by the receiving party, with such provisions being deemed deleted. This Agreement may only be modified by a written amendment signed by an authorized representative of each of the parties.
- (f) Waiver.** No waiver of any breach of any provision of this Agreement shall constitute a waiver of any prior, concurrent, or subsequent breach of the same or any other provisions hereof, and no waiver shall be effective unless made in writing and signed by an authorized representative of the waiving party.
- (g) Assignment:** Customer may not assign any of its rights or duties under this Agreement without the prior written consent of Harris, such consent not to be unreasonably withheld. This Agreement shall inure to the benefit of and be binding upon the parties to this Agreement and their respective successors and permitted assigns.
- (h) Severability:** If any provision of this Agreement is determined by a court of competent jurisdiction to be invalid or unenforceable under any applicable law, then such provision shall be deemed modified to the extent necessary in order to render such provision valid and enforceable. If such provision may not be so saved, it shall be severed and the remainder of this Agreement shall remain in full force and effect.

- (i) **Allocation of Risk:** Customer acknowledges and agrees that the warranty disclaimer and limitation of liability contained in this Agreement are fundamental elements of the basis of the bargain between Harris and Customer and set forth an allocation of risk reflected in the fees and payments due hereunder.
- (j) **Relationship:** The parties are and shall at all times remain independent contractors in the performance of this Agreement and nothing herein shall be deemed to create a joint venture, partnership or agency relationship between the parties. Neither party will have the power to bind the other party or to contract in the name of or create any liability against the other party in any way for any purpose. Neither party will be responsible for the acts or defaults of the other party or of those for whom the other party is law responsible.
- (k) **Equitable Relief:** Customer acknowledges and agrees that it would be difficult to compute the monetary loss to Harris arising from a breach or threatened breach of this Agreement by Customer and that, accordingly, Harris will be entitled to specific performance, injunctive or other equitable relief in addition to or instead of monetary damages in the event of a breach or threatened breach of this Agreement by Customer.
- (l) **Force Majeure:** No default, delay or failure to perform on the part of Harris shall be considered a breach of this Agreement where such default, delay or failure is due to a force majeure or to circumstances beyond its control. Such circumstances will include, without limitation, strikes, riots, civil disturbances, actions or inactions concerning government authorities, epidemics, war, terrorist acts, embargoes, severe weather, fire, earthquakes, acts of God or the public enemy or default of a common carrier, unavailability of Third Party Components or other disasters or events.
- (m) **Survival:** Sections 1 (Definitions), 3 (Fees), 4 (Travel and Lodging Expenses), 6 (Restrictions on Use), 8(f) (Compliance with Laws), 8(g) (Security), 13 (Warranty and Warranty Disclaimer), 14 (Limitations of Liability), 17 (Effects of Termination), 18 (Ownership), 19 (Confidential Information), 20 (Indemnity), 21 (General) and any other provision of this Agreement which is required to ensure that the parties fully exercise their rights and their obligations hereunder shall survive any termination or expiration of this Agreement unless and until waived expressly in writing by the party to whom they are the benefit.
- (n) **Counterparts:** This Agreement may be executed in counterparts (whether by facsimile signature, PDF via email, or otherwise), each of which when so executed shall constitute an original and all of which together shall constitute one and the same instrument.

IN WITNESS WHEREOF, Harris and the Customer have duly executed this Agreement to be effective on the Effective Date first written above.

CUSTOMER

Harris Systems USA

Tiffany Tung

Carin Meyer

NAME

NAME

Director of Program Compliance

Vice President, Client Services

TITLE

TITLE

Tiffany Tung

SIGNATURE

SIGNATURE

May 8, 2023

May 3, 2023

DATE

DATE

Schedule "A"
Fees and Payment Schedule *

MEALTIME

PRODUCT NAME	QTY	Year 1	Year 2 and Beyond
MealTime Annual Subscription Fee – Central Management '23-'24 SY	1	\$392.00	TBD
MealTime Annual Subscription Fee – Eligibility Management '23-'24 SY	1	\$392.00	TBD
MealTime Annual Subscription Fee – Point of Sale '23-'24 SY	1	\$336.00	TBD
MealTime Hosting Fee – '23-'24 SY	2	\$450.00	TBD
TOTAL ANNUAL SUBSCRIPTION FEE FOR CLOUD SOLUTIONS		\$1,570.00	TBD

PROFESSIONAL SERVICE(S)

DESCRIPTION	QTY	PRICE	EXTENDED PRICE
N/A (Renewal)			
TOTAL PROFESSIONAL SERVICES			

HARDWARE

DESCRIPTION	QTY	PRICE	EXTENDED PRICE
N/A (Renewal)			
TOTAL HARDWARE			

SUMMARY

TOTAL ANNUAL SUBSCRIPTION FEE	\$1,595.00
TOTAL PROFESSIONAL SERVICES*	N/A
TOTAL HARDWARE	N/A
TAX*	N/A
GRAND TOTAL:	\$1,595.00

* All charges are exclusive of out of pocket expenses for Professional Services performed. Charges for actual and reasonable out-of-pocket expenses including, but not limited to, travel and lodging expenses will be billed monthly as incurred. All pricing is exclusive of applicable sales, use or similar taxes. Customer is responsible for any such taxes that may apply; if Customer is tax exempt, evidence of such tax exemption must be provided. Lapsed payments may lead to denial of access to the Service in accordance with Section 16(b)(ii) of the Agreement.

PAYMENT TERMS:

The Annual Subscription Fees for the Initial Term shall be prorated for any partial term from the Effective Date to June 30, and be due upon the section of this Agreement. The Annual Subscription Fee for any Renewal Term shall be invoiced in the April preceding the given Renewal Date, and be due and payable thirty (30) days from the date of invoice.

One-half of the Professional Services Fees stated above will be invoiced upon contract signing and shall be due and payable thirty (30) days from the date of invoice. The remaining Professional Services Fees and any applicable travel and lodging expenses will be invoiced as incurred and shall be due and payable thirty (30) days from the date of invoice.

ADDITIONAL PROFESSIONAL SERVICE(S) FEES:

Additional Professional Services may be provided on-site or via the telephone. Professional Service work provided via telephone is billed at the rate of one hundred-fifty dollars (\$150) per hour. On-site work is billed at the rate of one hundred-fifty dollars (\$150) per hour with a minimum of six (6) hours plus travel, lodging and per diem expenses. Professional Services performed one year or more after the execution date of this Agreement shall be billed at the then current Harris Professional Services rate. Help line support and Support Services do not include training or other Professional Services.

Customer shall incur a seven-hundred fifty dollar (\$750) daily surcharge for any Professional Services provided on weekends or Harris recognized holidays; plus the corresponding standard Professional Services fees and any applicable travel charges per paragraph 4.

Professional Services include, but are not limited to, the following: software installation, configuration, data validation, system setup, system balancing, interface setup, interface testing, process training, application training and business requirements gathering.

Schedule "B"

Service Availability

Availability and Uptime Objectives:

1. Availability of the Services is defined as when the Software Services are operational and accessible via a public internet connection. The Services shall be unavailable during certain scheduled downtime periods for the purpose of conducting maintenance and upgrades to the Services.
2. Uptime is defined as the time that the Services are either available or in scheduled downtime. Specific Service Level Objectives relating to Uptime are as follows:
 - a. Routine scheduled downtime shall not exceed eight (8) hours per month, averaged over twelve (12) months. Scheduled downtimes shall occur, to the extent practicable, during the weekend hours from 10:00 p.m. Friday to 3:00 a.m. Monday Eastern Time.
 - b. Harris shall notify Customer a minimum of five (5) calendar days prior to any period of scheduled downtime.
 - c. Harris reserves the right to schedule downtime for emergency situations with less than five (5) advance calendar days' notice.

Harris shall make commercially reasonable efforts to achieve the service level objectives described herein.

3. Harris will not be responsible for any failure to meet the above Service Level Objectives if the failure is caused by:
 - a. Customer's network infrastructure (equipment, software or other technology), Customer's connection to the Internet or an Internet failure beyond the control of Harris;
 - b. A breach of the Agreement by Customer, its employees, subcontractors or agents ("Customer Representatives");
 - c. The negligence or intentional acts or omissions of Customer Representatives or Users;
 - d. Scheduled maintenance or other mutually agreed upon downtime; or
 - e. Any other force majeure event, as set out in Section 21(l) of the Agreement.

Schedule “C”
Professional Services

Adequately training Customer’s staff is a vital piece to successfully implementing a nutrition management software solution. Harris Sales will work with the Customer to identify the specific professional services for a Customer’s particular need.

In order to achieve successful deployment of the Software, Customer has elected to have Harris provide the following Professional Services to Customer:

SKU	Product Name	Description	Quantity	Net Price

Assumptions:

1. (a) MealTime and Customer will provide consistent, named resources to fill project roles throughout project timeline.
2. (b) MealTime and Customer will use a collaborative approach to ensure implementation success.
3. (c) Customer will provide subject matter experts familiar with organizational policies and procedures throughout the project.
4. (d) MealTime assumes that all data to be imported will be validated as necessary by Customer prior to import.
5. (e) Customer project team will attend instructor-led training, participate in project status calls, and complete project tasks as planned.

Implementation Policies:

1. Change Management Process: Should the Customer identify additional services as part of this project, MealTime will issue a change order identifying impact to project scope, cost, and timeline for Customer’s review and approval.
2. (b) A request to delay the Planned Go Live 30 days or more from the original date can result in rework and require additional charges and a change order.
3. (c) Services requested after the Project Close Out will require additional charges and a new services proposal.
4. (d) Startup Costs are priced with the assumption that implementation will be completed within 150 days after signing. MealTime reserves the right to charge Customers additional service fees for added project costs due to Customer-caused delays occurring after the 150-day implementation period.

Scope/Deliverables:

Project Management, Training & Consulting

1. (a) Project implementation kickoff call with Harris and the Customer’s dedicated project team
2. (b) Business Process Review: review of internal procedures to be used for configuration of the software solution
3. (c) Application Consultant on-site or remote training for the Customer project team to gain familiarity with the solutions for implementation, administration and to train-end users. Train- the-trainer approach may be used in certain cases.
4. (d) Project Status Calls: periodic project status calls throughout implementation to review progress to the project schedule
5. (e) Project Close Out Call

Configuration:

System configuration is accomplished through a blended approach of pre-configuration, MealTime configuration services, and Customer configuration activities. MealTime will provide configuration services to tailor default setups to your specific needs.

Data Imports:

During implementation, we will assist with the import of data formatted in our standard templates, where applicable.

Additional Optional Services:

The following items are outside the standard scope of services and can be accommodated through a change request and additional services and fees.

- (a) Configuration, Custom Reporting, or Integration services beyond those identified above
- (b) Accounting and/or consulting services related to non-software functions
- (c) Services beyond the implementation timeframe and project close out


Schedule:

On average, a typical implementation process runs 4-6 weeks. Every Customer is unique, and timelines can vary depending on Customer size, resource availability and complexity of project. Your application consultant and/or project manager will work and establish a mutually agreed upon timeline during the project kickoff call.

Live Video Training Preparation:

- (a) Harris recommends a class size of no more than eight (8) participants for on-site training. Customer may be assessed an additional charge at the then current Harris rates for class sizes larger than eight (8) participants where it has been determined by Harris that an additional instructor is required.
- (b) On-line reference documentation is available and may be printed by Customer solely for its internal use in accordance with Section 2 of this Agreement.

The following Customer contacts have been designated:

Authorized Signer:  Title Director of Program Compliance

Project Manager: _____ Title _____

Alternate Contact:  Title Nutritional Service Coordinator

Schedule “D” **Support Services**

Standard Guidelines

The purpose of this Schedule “D” is to define:

- Harris’ standard Support Services coverage (i.e. the Support Services that are included with the annual recurring subscription and hosting fees listed in Schedule “A”),
- Harris’ call priorities process and escalation procedures, and
- Other relevant Support information.

Harris reserves the right to make modifications to this Schedule as required; provided, however, Harris shall not reduce the scope of Support Services provided hereunder without the prior consent of the Customer.

The services listed below are services that are included as part of Harris Support Services:

- 800 / 888 Toll Free Telephone support
- Software for Life Philosophy:
 - Guaranteed Support on the purchased Software Services for life, and
 - Seamless and Cost effective upgrade solutions to leverage technological advances.
- Technical troubleshooting & issue resolution
- E-mail support call logging and notification
- Free 24 x 7 online access to Support information
- Standard releases and updates:
 - Defect corrections (as warranted)
 - Planned enhancements
 - State and/or Federal mandated changes (charges may apply depending on scope)
 - Release notes

Support Hours

- Standard Support hours are from 8:30 a.m. EST to 7:00 p.m. EST, Monday to Friday, excluding designated company holidays as defined in this Schedule.
- Support hours may vary by specific product line.

Response Times

Harris uses commercially reasonable efforts to ensure that incoming calls are handled in the order that they are received. Please note that response times are dependent on the priority of a call and calls are escalated based on the urgency of the issue reported. Response time guidelines are as follows:

Priority 1: 1 - 4 hours

Priority 2: 1 - 8 hours

Priority 3: 1 - 24 hours

Call Priorities: Defined

In order to address Support calls efficiently, Harris' Support Services team will work with each customer to determine the severity of the incident reported and assign a priority level to each case. The priority level relates to the impact of the incident on a particular customer's ability to use Harris' products and/or solutions. Cases are then escalated through various levels of expertise for resolution. When a customer initially contacts our Support Services team about a problem and a trouble ticket is opened, the customer must set an initial Priority Level for the corresponding issue based upon Harris' incident case criteria as follows:

“Priority 1 - High” means a problem has occurred where (i) the customer's mission critical system(s) are down; or (ii) a substantial portion of the customer's mission critical data is at a significant risk of loss or corruption; or (iii) the customer has experienced a substantial loss of service; or (iv) the customer's business operations have been severely disrupted; and in each of the foregoing situations (i) through (iv), no workaround is immediately available.

Examples of a Priority 1 issue include:

- The System or Service is Down or inaccessible
- System errors without workarounds
- Performance issues of severe nature impacting critical processes
- Hand-held interface issues preventing billing

“Priority 2 - Medium” means a problem has occurred where major functionality is severely impaired. The customer's operations can continue in a restricted fashion, although long-term productivity might be adversely affected.

Examples of a Priority 2 issue include:

- System errors that have workarounds
- Calculation errors impacting a minority of records
- Reports calculation issues
- Printer related issues (related to interfaces with our software and not the printer itself)
- Performance issues not impacting critical processes
- Usability issues

“Priority 3 – Low” means a problem has occurred that has a limited adverse effect on the customer's business operations or (ii) a minor condition or documentation error that has no significant effect on the customer's operations; or (iii) a suggestion for new features or an enhancement regarding the Services.

Examples of a Priority 3 issue include:

- Report formatting issues
- Training questions, how to, or implementing new processes
- Aesthetic issues
- Recommendations for enhancements on system changes
- Questions on documentation

Call Process

All Support issues or questions must be initiated with a Support call via one of the following channels:

- Phone
- email
- All calls must contain at a minimum: organization name, contact person, software or product name and version, module and/or menu selection, nature of issue, detailed description of the question or issue and any other information believed to be pertinent.
- All calls are logged into Harris' support tracking database and users are provided with a call id to track their corresponding issue.
- All calls are stored in a queue and calls are handled on a first-call first-response order.
- As the assigned support representative investigates an issue, the user is contacted and advised on the issue status and the course of action that will be taken for resolution. If additional information is required, the user will be contacted by the assigned support representative to supply the information required.
- All correspondence and actions associated with the call are tracked in Harris' support database. At any time, if applicable, a user may log onto Harris' support site to determine the status of their issue.
- If an issue needs to be escalated to a development resource or programmer for resolution, the issue will be logged into our development tracking database and the user will be provided with a separate id number to track the progress of the issue. At this time, the support call will be closed and replaced by the development id number. The development id number will remain open until the issue has been completely resolved. Issues escalated to development will be scheduled for resolution based upon the nature and complexity of the issue.
- Users may contact Support Services at their convenience for a status update on any development issues.

Escalation Process

Harris' escalation process is defined below. This process has been put in place to ensure that issues are being dealt with appropriately. If at any time a user is not completely satisfied with the resolution of their issue, they are encouraged to escalate with Harris' Support Services organization as follows:

- Level 1:** Contact the Support Representative assigned to working on the issue
- Level 2:** Contact the Vice President of Client Services
- Level 3:** Contact the Executive Vice President of MealTime;

Holiday Schedule

Below is a listing of Harris recognized holidays. Please note that Support Services is closed on the designated days as outlined below.

- New Year's Day
- President's Day
- Memorial Day
- Fourth of July
- Labor Day
- Columbus Day
- Thanksgiving Day
- Day after Thanksgiving
- Christmas Eve
- Christmas Day
- Note that we also have limited hours on the day before Thanksgiving and December 23rd

Billable Support Services

The following is a list of services that are "out of scope" and not included in the Agreement; and are considered billable services.

- Extended telephone training
- Forms redesign or creation (includes Bill Prints, Notice Prints and Letters)
- Setup & changes to hand-held interface or creation of new interface
- Setup of new services or changes to services (PAP, ACH, etc.)
- File imports/exports - Interfaces to other applications
- Custom modifications (reports, bills, forms, reversal of customizations)
- Setting up additional companies / agencies / tokens / general ledgers
- Data conversions / global modification to setup table data
- Database maintenance, repairs & optimization
- Extended Hardware & Operating System support
- Upgrades & support of third party software
- Set-up or establishment of a test environment or database

Connection Methods

For certain applications, Harris may require that a communication link be established and maintained between Harris and the Customer site. It is the customer's responsibility to ensure the connection is valid at their location so that Harris Support staff is able to connect to the site and resolve any issues.

Hardware and "Third Party Support" – if applicable

Harris is not responsible for providing Support on Third Party components, plug-ins or hardware systems.

Schedule "E"
Security

1. Harris shall store and process Data in accordance with commercially reasonable practices, including appropriate safeguards, to secure such Data from unauthorized access, disclosure, alteration and use.
2. Harris shall ensure that its employees and subcontractors who have potential access to Data have undergone appropriate background screening and possess the required qualifications to comply with the terms of this Agreement.
3. Response to Legal Orders, Demands or Requests for Data.
 - a. Where permitted by law Harris shall:
 - i. Promptly notify the Customer of any subpoenas, warrants, or other legal orders, demands or requests received by Harris seeking Data;
 - ii. Consult with the Customer regarding its response;
 - iii. Cooperate with the Customer's reasonable requests, at Customer's expense, in connection with efforts by the Customer to intervene and quash or modify the legal order, demand or request; and
 - iv. Upon the Customer's request, provide the Customer with a copy of its response.
 - b. If the Customer receives a subpoena, warrant, or other legal order, demand ("requests") or request seeking Data maintained by Harris, Customer will promptly provide a copy of the request to Harris. Harris will, where permitted by law, promptly supply Customer with copies of records or information required for the Customer to respond, and will cooperate with Customer's reasonable requests, and at Customer's expense, in connection with its response.

Schedule “F”

Third Party Components

Required Third Party Software

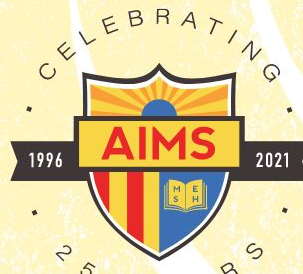
1. Atmosera, Inc.

Customer agrees that the additional terms set out in Atmosera Inc’s Privacy and Acceptable Use Policy (“AUP”) available at <https://www.atmosera.com/privacy-and-policy/> apply to Customer’s use of the Services and sets out the parties obligations with respect to processing and security of Data and Personal Information in connection with Customer’s use of the Services and to the processing and security of Professional Services Data and Personal Information in connection with the provision of any professional services and support services performed by Atmosera and its affiliated companies related to the Services.

The foregoing information, including the links to such information, may be changed from time to time therefore Customer is responsible for reviewing such information periodically.

AIMS K-12 College Prep

**KIT Funds
Kitchen Infrastructure &
Training Funds**



Powered by BoardOnTrack

KIT Funding Awarded

(1st round)

2021 KIT Funds - \$64,000.00

Received Funds: May 2022

(2nd round)

2022 KIT Funds - \$130,548.00

Estimate: June 2023

Allowable Expenditures

- **Cooking Equipment**
- **Supporting infrastructure system needs**
- **Service equipment**
- **Refrigeration and storage**
- **Transportation of ingredients, meals and equipment between sites**
- **Food Service Staff Training and professional development**
- **Food Service Staff Training and professional development**
- **Providing additional compensation for additional work relating to serving universal school meals**
- **Costs for planning and implementing freshly prepared onsite preparation of reimbursable school meals, serving fresh and nutritious reimbursable school meals using California-grown food, or expanding reimbursable meal options for pupils with restricted diets**

Improvements for 2022-2023 School Year



Plans for 2023-2024

Goal: Increase participation and consumption of students

- **Buildout of 12th street kitchen**
- **Collaborate with OUSD to create a pass-through window**
- **Expand exit and entry door at 12th street**
- **Trainings for Food Service staff**

Expenditures Deadlines

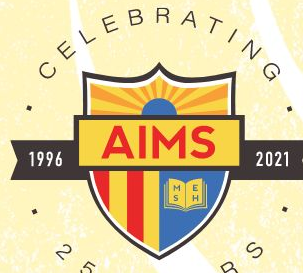
- **2021 Kit Funds Deadline:**
June 30, 2024

- **2022 KIT Funds Deadline:**
June 30, 2025



Q&A

Thank you!



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AIMS Placement and Advancement ADMINISTRATIVE REGULATION

AIMS Compensation Guidelines

In accordance with AIMS Board Policy 111 and Education Code [45162](#), the Compliance Department is responsible for placing employees on the salary schedule to ensure the compensation classification for certificated and classified employees, including administering transparent and equitable pay-related processes and procedures.

AIMS Salary Placement Process

- Aligns initial salary placement standards with AIMS Board Policy 111 based on candidates/employees' verified experience, education, classification, promotions, temporary assignments, and other pay actions.
- All certificated and classified employees will be compensated based on pay rates assigned to the salary range for the position held. An employee's pay rate shall not be less than the minimum pay rate or more than the maximum pay rate for the classification. (Education Code, [45160,45023](#))
- The salary schedule is based on 1.0 FTE. Salary placements are aligned with the salary schedule any reductions in compensation (i.e. reduced FTE, mid-year hires, furlough days, etc.) are to be calculated after the initial salary placement is determined.
- Determine employees pay based on Board Approved salary schedule and classification necessary to assist in the creation of job descriptions as related to promotion, demotion and reclassification of employees.

Salary Hiring Range

The hiring range for positions will be advertised based on classification and provided to the public with the salary range assigned to each specific job description supported by the Board approved salary schedule. The initial salary placement falls between the minimum and midpoint of the pay range assigned to each specific job classification.

Initial Salary Placement:

All certificated and classified employees shall be placed in their proper range on the AIMS board approved salary schedule.

Employment, assignment and salary placement are in correlation with job requirements as specified within AIMS job descriptions.

Salary placements are based on the candidates/employees' verified relevant job classification experience.

Verification of Previous Work Employment Process:

The Verification of Work Experience will allow employees/candidates to be placed beyond the minimum salary range. The Verification of Work Experience must align with Salary Schedule Placement guidelines. Prorated credit may be given for verified relevant experience as long as the experience is directly related to the essential duties of the new/current position.

The candidates verified relevant job classification work experience must be substantially similar in level of responsibility to essential duties in terms of the extent and scope of the new and/or current position.

Salary Placement Schedule Guidelines

<https://drive.google.com/file/d/19GQQ6ZjSULh98r8gjoHt7B3aPG0uykyX/view>

Promotion:

Promotions for employees with a higher classification and salary range must be made on the basis of job-related qualifications. They must include a permanent and demonstrable increase in employee duties.

Exceptions to promotion procedures may be made on an individual basis and must be approved by the Superintendent.

For compensation purposes, when promoting an employee they are placed on a higher salary schedule and/or range except for general pay structure changes or position reclassification.

Commented [1]: Will need to add to AIMS website with new updated link to be referenced

Commented [2]: Pg. 28 in handbook

Commented [3]: @suzen.chu@aimsk12.org can you please support with adding the link to pg 23 on the handbook that outlines salary guidelines

The approval and effective date of a promotion is determined by the Superintendent or designee. The salary increase must be within the appropriate salary range for the position title and classification in accordance with AIMS Board Policy 111.

Any salary increase must be:

- Within the appropriate salary range for the position title and classification.
- The adjusted salary for newly promoted employees shall normally not be started at a rate above the salary of other AIMS employees with more experience in the job classification.
- Contingent upon available funds
- Consistent with AIMS employment terms and conditions
- Subject to appropriate AIMS approval procedures

Demotion and Reassignment:

The approval and effective date of a demotion is determined by the Superintendent or designee. The salary decrease must be within the appropriate salary range for the position title and classification in accordance with AIMS Board Policy 111.

Employees accepting voluntary demotions/reassignments shall be placed in the range of the new class at the step that is closest to but not higher than the current base range/step.

Under the directive of the Superintendent, if the demoted employee is allowed to retain his/her salary and if it exceeds the maximum of the salary range, the employee’s salary may not increase until the maximum of the new salary range is increased.

Reclassification:

Reclassification is not a device for salary increases. It is to allow the reclassification caused by a change in the job requirements. Upon reclassification upward of a position or class of positions, the position shall be assigned a salary range at least one salary range higher than the former range.

The incumbent(s) in the reclassified position(s) shall be reclassified with the position(s) and placed on a step which will result in at least a five percent (5%) salary increase. Reclassification shall not change an employee’s anniversary date.

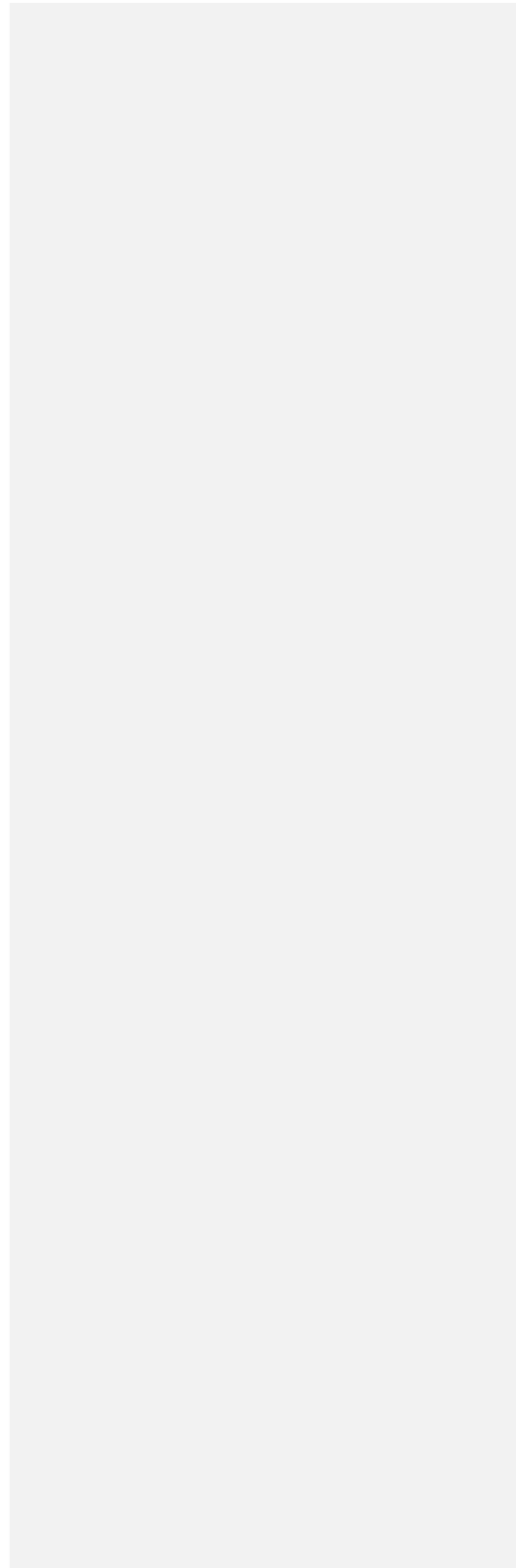
Commented [4]: Confirm w/ Superintendent about % of salary increase for reclassification

Reasons for reclassifications:

1. Significantly new job duties are permanently added to the job or job description by Supervisor or designee.
2. Significantly new or increased responsibilities and accountability, other than increased workload have been permanently added to the position by Supervisor or designee.

Reasons that are not a basis for reclassification:

1. Workload increases. "Workload" meant the volume or amount of work assigned to be completed within a given period of time; e.g., if the amount of work increases but the job duties are essentially the same or at the same skill level, there is no basis for reclassification.
2. Seniority of length of service in the position.
3. Assuming duties on one's own behalf.



AIMS K-12 College Prep

12th Street Kitchen Proposal



KIT Funding Awarded

(1st round)

2021 KIT Funds - \$64,000.00

Leftover Funds: **\$23,296.79**

Received Funds: May 2022

Deadline for Expenditures: June 30, 2024

(2nd round)

2022 KIT Funds - \$130,548.00

Estimate: June 2023

Deadline for Expenditures: June 30, 2025

Expenditures Deadlines

- 2021 Kit Funds Deadline:

June 30, 2024

- 2022 KIT Funds Deadline:

June 30, 2025

Allowable Expenditures

- **Cooking Equipment**
 - **Supporting infrastructure system needs**
 - **Service equipment**
 - **Refrigeration and storage**
 - **Transportation of ingredients, meals and equipment between sites**
 - **Food Service Staff Training and professional development**
- **Food Service Staff Training and professional development**
 - **Providing additional compensation for additional work relating to serving universal school meals**
 - **Costs for planning and implementing freshly prepared onsite preparation of reimbursable school meals, serving fresh and nutritious reimbursable school meals using California-grown food, or expanding reimbursable meal options for pupils with restricted diets**

Why build out the kitchen?

- Expansion to allow a grab-and-go option for students
- Reduction of a crowded line space
- Expansion of the lunch area will also help to reduce potential safety hazards
- Expanding kitchen space for storage
- Creating inviting entrances
- Extending for a better layout
- Improving access to healthy food
- Reduce shortness of lunch periods
- Increase participation and consumption

Why is ventilation needed?

- In order for our new oven to properly function, it requires adequate clearance for ventilation

Improvements for 2022-2023 School Year



Plans for 12th Street

Goal: Increase participation and consumption of students

- Construction of tearing down the wall, expanding into the office & building new wall
- Adding ventilation above the ovens
- Installing a wider kitchen door
- Electrical work
- Cost of permit

Cost/Quotes

Expansion of Wall:

Construction of a New Wall:

Ventilation:

Electrical Work:

Permit:



Q&A

Thank you!



Coversheet

Finance Dept. Action Items

Section: IV. Action Items
Item: B. Finance Dept. Action Items
Purpose: Vote

Submitted by:

Related Material:

Adopted Budget 2023 24.pdf
American Indian Model Schools Exec Memo 2023-24 Adoption Budget (1).docx
AIMS High 2324 Budget Report (4).xls
AIMS Middle 2324 Budget Report.xls
AIPCS II 2324 Budget Report (1).xls
AIMS Finance Comittee Cover EPA 2324 (1).pdf
2023 24 EPA posting for Board meeting (1).pdf
Protected Prayer Resolutions 2324 (1).docx
AIMS Finance Comittee Cover 2324 Payroll Calendars.pdf
23.24 AIMS SEMI Monthly Calendar Manual Build V2.pdf
Extra Pay 23 24 doc.pdf



AIMS Board Meeting Item Cover Letter

Item: 2023-24 Adopted Budget

Presented By: Katema Ballentine

Staff Recommendation:

Please review and approve the submission to OUSD of the Adopted budgets for AIMS K12 Middle, AIMS K12 Elementary and AIMS K12 High for the 2023-24 fiscal year. Total Revenues \$24,840,530. Total Expenses \$24,045,577. Estimated Ending Fund Balance of \$5,767,760

Committee Approval:

Total Associated Cost: 24,045,77

Included in Budget?Y

Over or Under Budget?

Amount Over/Under Budget?

Included in LCAP? Yes

Which LCAP?

2023-2024



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AIMS K-12 COLLEGE PREP

2023-2024 Adoption Budget Executive Summary

AIMS K-12 College Prep, formerly known as, American Indian Model Schools, is a Charter District comprised of 3 schools. AIMS College Prep Middle School was initially established in 1996, celebrating its’ 25th Anniversary in June 2022. The AIMS K-12 College Prep Charter District was formed in 2006 with the expansion of schools, adding AIMS College Prep High School and American Indian Public Charter II, (K-8). The Charter is located in the city of Oakland in Alameda County.

AIMS K-12 College Prep 2023-2024 projects enrollment of 1265 students in 3 schools; One K-8, One Middle School (6-8) and One High School. AIMS K-12 currently employs 1 part-time and 127 full-time staff to serve our students.

Governance

The Charters are governed by a volunteer Board of Directors. There are five members of the board, each volunteering their term. The school board meets once a month on the third Tuesday of each month. The Board of Directors are supported by a several other committees such as the Governance, Finance, Facility and LCAP Advisory Committees’ that also meet monthly. Charter operations are led by Superintendent Maya Woods-Cadiz.

Enrollment

In accordance to the Charter Agreement with Oakland Unified School District, AIMS K12 has nearly reached its full enrollment capacity. AIMS College Prep Middle School is capped at 250 students, American Indian Public Charter II (AIPCS II) 675, and AIMS College Prep High School at 450. The report below reflects enrollment numbers, the Average Daily Attendance (ADA) number and the Average Daily Attendance (ADA) percentages used in projecting the budgets.

These numbers have had an impact on the LCFE General Fund allocations however other State and Federal supports have been fundamental in maintaining AIMS K 12 standards. For the 2023-2024 Adoption Budget projections enrollment numbers reflect a reduction based on the 2.98% State average in school attendance. As the recovery from the pandemic ensues, schools all over the nation are seeing declines in enrollment. AIMS K12 has attempted to capture that reduction in the during the 2023-2024 Adoption budget.

2022-2023 2nd Interim	AIMS MIDDLE	AIPCS II	AIMS HIGH	TOTAL
Enrollment	222	623	433	1278
Average Daily Attendance %	96%	97%	93%	
Average Daily Enrollment	213	604	403	1220



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2023-2024 Adoption Budget	AIMS MIDDLE	AIPCS II	AIMS HIGH	TOTAL
Enrollment	210	630	425	1265.00
Average Daily Attendance	94%	95%	95%	
Average Daily Enrollment	197.4	598.5	403.75	1199.65

2023-2024 State Budget

INTRODUCTION MAY REVISION — 2023-24

The May Revision includes total funding of \$127.2 billion for K-12 education (\$79.1 billion General Fund and \$48.1 billion other funds). Because available Proposition 98 resources have declined between the Governor’s Budget and the May Revision, the May Revision adjusts and repurposes prior one-time allocations to continue supporting and maintaining critical ongoing education investments. The May Revision repurposes modest portions of the funding previously provided to support the Arts, Music, and Instructional Materials Block Grant and the Learning Recovery Emergency Block Grant to support the Local Control Funding Formula. With these changes, the state is reasonably positioned to sustain the continued multi-year implementation of the California for All Kids plan—a whole child framework to close opportunity gaps by accelerating learning and investing in the educator workforce while providing universal access to early learning, before and after school care, comprehensive nutrition services, and increasing the number of community schools in high-needs communities. Further, the May Revision does not reflect a discretionary withdrawal from the Public-School System Stabilization Account.

The decrease in revenues projected for fiscal years 2021-22, 2022-23, and 2023-24 results in a corresponding decrease in resources for K-14 schools. Proposition 98 is estimated to be \$110.6 billion in 2021-22, \$106.8 billion in 2022-23, and \$106.8 billion in 2023-24, representing a three-year decrease in the minimum Guarantee of \$2 billion below the level estimated in the Governor’s Budget. These funding levels include property tax increases of \$15 million in 2021-22, \$767 million in 2022-23, and \$201 million in 2023-24.

What does the Governor’s May Revise mean for AIMS K-12?

1. State tax revenue is lower than projected and there is more risk than usual of the state’s fiscal situation getting worse
2. 8.22% COLA to just about all programs, which is great news (and slightly higher than January’s 8.13%)
3. But to do the above despite the state’s worsening fiscal outlook, the governor proposed to cut the already-published Arts and Music Instructional Block Grant and Learning Recovery block grant amounts by roughly 25% and 32% respectively



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Budget

AIMS K-12 College Prep fiscal year is from July 1 to June 30, as prescribed for all governmental agencies in the state. AIMS K-12 2023-2024 Adoption Budget is projected as a \$24,840,530 a 5.6% increase from the 2022-2023 2nd Interim. The projections defined in the 2023-2024 Governors’ May revise dramatically impacted this growth. AIMS K-12 is projected to receive \$1.3M in additional revenue in the 2023-2024 academic year, based on the projected on-going increases to LCFF revenue.

REVENUES	AIMS K-12 COLLEGE PREP			
	22-23 2nd Interim	23-24 Adoption	Variance	%
TOTALS	\$ 23,513,306	\$ 24,840,530	\$ 1,327,224	5.64%

**LCFF: Local Control Funding Formula*

The General Fund (*LCFF + Other State Revenue*) is used to record the day-to-day operations of the charter. There are nine special purpose funds to capture the remaining budget.

- GENERAL PURPOSE: State Apportionments include the LCFF calculations based on Average Daily Attendance enrollment and percentages (ADA) and Other State Revenue: State Food Revenue, State Lottery and State Mandated Block Grant

Special State Funds

- ASES: Afterschool Program
- A-G Grants (for High School Only)
- Educator Effectiveness Block Grant (*Expired 22-23*)
- Art and Music Block Grant

Local Funds

- LOCAL FUNDS (Measure G1, Donations & Grants)
- Special Education Funding

Federal

American Indian Model Schools receives direct funding* of federal funds for at risk students:

**Direct Funding: Federal allocation is directly provided to Charter. The funds do not “pass-through” the Authorizing District (Oakland Unified School District). These funds are issued at a reimbursement rate, funds must be expended and applied for reimbursement quarterly.*

- Title I, Part A Low Income at Risk
- Professional Development (Title II)
- English Learners (Title III)
- Title VI,



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- NSLP/SSO: Funding to provide meals to those students qualifying for free or reduced lunches. *(SSO (Pandemic Support) annual plan expired June 30,2022)*
- Facilities Grant *(Expired June 2022)*
- CARES Act: ESSER Funding (1st and 2nd Round) *(Expired June 2022)*
- ESSER III (3 Year grant 21-22 thru 23-24)
- Expanded Learn Opportunity Plan *(Expired June 2022)*
- Expanded Learning Opportunity Plan -Para-professional *(Expired June 2022)*
- COVID response- In-Person Learning Grant *(Expired June 2022)*
- Extended Learning Opportunity Grant *(Expired June 2023)*
- Pre-K Grant (Planning) *(Revenue recognized in 21-22)*

Budget Benchmarks – Process timeline

- AIMS K-12 2022-2023 Budget Adoption: June 15,2022
- State's 2022-2023 June Budget Adoption: June 30,2022
- 45 Day Budget Revision (not required): Mid-August
- Unaudited Actuals (2021-22 Closing): September 01,2022
- First Interim (Realignment based on July – Oct 31 Activity): December 1, 2022
- January Governors Release (Projections for 2023-2024): January 2023
- Second Interim (Realignment based on Nov 1, 2022– Jan 31, 2023)- March 1,2023
- Governors May Revise (Revision to Jan. Gov. Release): May 2023
- **2023-24 Budget Adoption – June 15, 2023**

Adoption Budget

Adopted Budget is the plan of financial operation consisting of an estimate of proposed revenue and expenditures for the upcoming fiscal year. School district budgets are adopted based on estimates of State funding. Once the State adopts their budget, school district budgets are subsequently updated.

Revenues

AIMS K12 is primarily funded by State and Federal revenues. AIMS receives 84% of its revenue from State resources, 11% from Federal Resources and 6% of revenues are based on grants and/or local revenues. The demographic displays the change in the revenue sources, during the 2nd Interim AIMS K-12 received 83% of resources from State revenues, 14% from Federal Revenues and 3% from Local funds.



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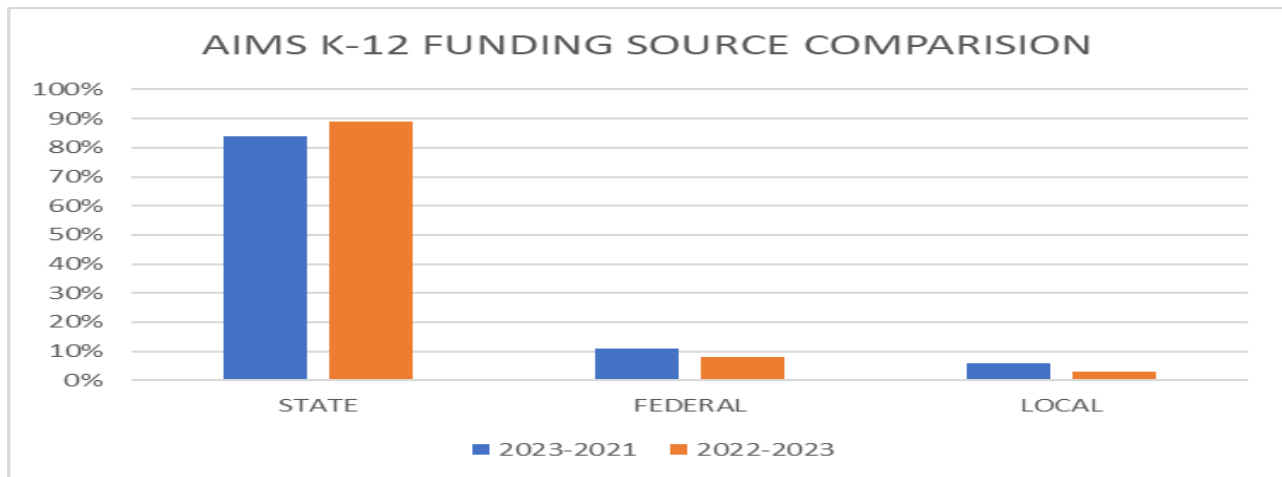
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EXPIRED PROGRAMS

COVID RESPONSE FUNDING:

SSO Grant:

On September 17, 2020 AIMS K12 was approved to participate in the SSO Food program and will continue through the 2021-2022 fiscal year. This program was designed to ensure that students and families were provided with meals during the pandemic. The State funded program, reimburses full cost of meals AIMS K12 distributes to its students and surrounding community. The program differs from the NSLP program as it does not require the same level of record maintenance for reimbursement as this program tracks the meals distributed not the child it is distributed to. The language also allows AIMS to provide meals for any community member under the age of 18. The program allows for full reimbursement of cost.

ESSER I: ESSER funding was initially outlined in the 2020-21 Governor’s budget. The funds were provided to California through the Federal Coronavirus Aid Relief and Economic Security Act (CARES) and allocated in the Governor’s ESSER budget for schools. ESSER funds are available for expensing until 9/30/2022. These funds are meant to assist schools in preparing for distance or hybrid learning. AIMS approved the application for the ESSER funds during the August 18, 2020 Board Meeting. The total State budget is 1.65B of which AIMS K12 received \$304,843 in 2020-2021. These funds will be completely expended in the 2021-2022 school year.

ESSER II: California Department of Education has released the new allocations for the second round of ESSER funds in which AIMS K12 has received an additional \$1,260,266. The funds are available for use beginning 2020-2021 through the 2021-2022 school year. AIMS began to expense in the 2020-2021 fiscal year and the remaining funds are allocated in the current fiscal year. These funds will be fully expended by June 30, 2022.



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IN-PERSON INSTRUCTION

The In-Person Instruction grant provides funding to county offices of education (COE), school districts, charter schools and state special schools to assist with offering in-person instruction to the greatest extent possible during the 2020-21 school year; and to expand in-person instructional time and provide academic interventions and pupil supports to address barriers to learning, and accelerate progress to close learning gaps. The In-Person Instruction grant is allowable for use in the 2021-22 and will be fully expended by year end.

PRE-K GRANT (Planning Year)

The California Pre-kindergarten Planning and Implementation Grant Program was established as a state initiative with the goal of expanding access to classroom-based prekindergarten program at LEAs and planning for the increased number of teachers needed to fully implement Universal Prekindergarten. American Indian Public Charter II (AIPCS II) was the only school within AIMS K-12 District to qualify for the funding. Funding was received in 2021-2022.

ROBERTO FAMILY TRUST DONATION

In 2012 American Indian Public Charter (AIMS MIDDLE) and American Indian Public High School (AIMS HIGH) were named in the Roberto Family Trust each school was granted \$127,964. AIMS K-12 Board of trustees recognized these funds during 2020-2021 1st Interim. As of 2021-2022 1st Interim, the final paperwork for the release of funds have been submitted and anticipate receipt by the 2nd Interim.

EDUCATOR EFFECTIVENESS BLOCK GRANT

Educator Effectiveness funds may be used to support the professional learning for certificated teachers, administrators, paraprofessional educators, and certificated staff. Coaching and mentoring of staff. Programs that lead to effective, standards-aligned instruction and improve instruction in literacy across all subject areas, including English language arts, history-social science, science, technology, engineering, mathematics, and computer science. Practices and strategies that reengage pupils and lead to accelerated learning. Strategies to implement social-emotional learning, trauma-informed practices, suicide prevention, access to mental health services, and other approaches that improve pupil well-being. Practices to create a positive school climate. Strategies to improve inclusive practices. Instruction and education to support implementing effective language acquisition programs for English learners. Funding was received in 2021-2022.

EXTENDED LEARNING OPPORTUNITY GRANT (ELO)

The Extended Learning Opportunity Grant provides funding charter schools to assist with implementing a recovery program, that at a minimum provides supplemental instruction and



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emotional well-being. ELO Grants shall be expended only for any of the following purposes: extending instructional learning time, accelerating progress to close learning gaps, integrated pupil supports, community learning hubs, supports for credit deficient pupils, additional academic services, and training for school staff. An additional requirement of the use of funds, is to allocate 10% of the LCFE portion of the grant to hire/rehire paraprofessionals to provide supplemental education. AIMS K-12 ELO Grant Plans were presented and approved by the Board of Trustees in May 2021 and submitted to the State and OUSD prior to the June 1, 2021 deadline. The ELO grant is allowable for use in the 2021-22 and will be fully expended by year end. These funds change distribution methods to federal reimbursement in 2021-2022, revenue is still available for reimbursement.

NEW PROGRAMS

ART & MUSIC INSTRUCTIONAL GRANT: Funding for local educational agencies to obtain standards-aligned professional development and instructional materials in specified areas, improve school culture, develop diverse and culturally relevant book collections, and other specified uses.

CONTINUED PROGRAMS (*Revenue recognized in 2023-2024*)

ESSER III: California Department of Education has released the new allocations for the third round of ESSER funds in which AIMS K12 has received an additional \$2,856,649. The funds are available for use beginning 2021-2022 through the 2023-2024 school year. AIMS has allocated these funds for the duration of the program, allocating 20% in 2021-22 and the remaining balance split between the 22-23 and the 23-24 fiscal years.

EXPANDED LEARNING OPPORTUNITY PROGRAM (ELOP)

The intent of the Expanded Learning Opportunities (ELO) Program is to supplement and not supplant services provided under existing ASES and 21st CCLC Elementary/Middle School programs. However, there is shared understanding that LEAs will need to build capacity this first operational year. In addition, ASES, 21st CCLC Elementary/Middle School, and the ELO Program should be considered a single, comprehensive program. In coordinating all these funding streams to move towards a single program, the expectation is that the most stringent requirements will be adopted for program guidance.

The funding was provided during the 2021-2022 fiscal year, the midyear allocation disbursement has eased the plan requirements for the mandates of funding. The Board Approved plan for the use of funding is not due to the state until June 2022. Funding was received in 2021-2022.



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Revenues

REVENUES	AIMS K-12 COLLEGE PREP			
	22-23 2nd Interim	23-24 Adoption	Variance	%
LCFF SOURCES	\$ 15,534,607	\$ 16,901,289	\$ 1,366,682	8.8%
FEDERAL REVENUES	\$ 2,196,015	\$ 2,712,786	\$ 516,771	24%
OTHER STATE REVENUES	\$ 4,354,784	\$ 3,857,445	\$ (497,339)	-11%
LOCAL REVENUES	\$ 1,427,900	\$ 1,369,010	\$ (58,890)	-4.1%
TOTALS	\$ 23,513,306	\$ 24,840,530	\$ 1,327,224	5.64%

LCFF SOURCES:

2023-24 Adoption Budget: Increases to LCFF based on May Revise

FEDERAL REVENUES:

2023-24 Adoption Budget: Increase in Special Ed Resources

OTHER STATE REVENUES:

2023-24 Adoption Budget: Expiration for ELOG program Funds

LOCAL REVENUES:

2023-24 Adoption Budget: Reduction in Measure G1 allocation in the Middle School Division

2023-2024 FCMAT Adoption Budget calculator was used to for the projection for the Adopted Budget.

Below highlight the changes in summary and per school:

REVENUES	AIMS MIDDLE			
	22-23 2nd Interim	23-24 Adoption	Variance	%
LCFF SOURCES	\$ 2,480,625	\$ 2,440,295	\$ (40,330)	-1.63%
FEDERAL REVENUES	\$ 418,227	\$ 425,574	\$ 7,347	1.76%
OTHER STATE REVENUES	\$ 843,317	\$ 661,938	\$ (181,379)	-21.51%
LOCAL REVENUES	\$ 325,352	\$ 302,572	\$ (22,780)	-7.00%
TOTALS	\$ 4,067,521	\$ 3,830,379	\$ (237,142)	



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LCFF SOURCES:

2023-24 Adoption Budget: Increases to LCFF based on May Revise

FEDERAL REVENUES:

2023-24 Adoption Budget: Increase in Special Ed Resources

OTHER STATE REVENUES:

2023-24 Adoption Budget: Expiration for ELOG program Funds

LOCAL REVENUES:

2023-24 Adoption Budget: Reduction in Measure G1 allocation in the Middle School Division

REVENUES	AIPCS II/ AIMS ELEMENTARY			
	22-23 2nd Interim	23-24 Adoption	Variance	%
LCFF SOURCES	\$ 7,505,072	\$ 8,014,252	\$ 509,180	6.78%
FEDERAL REVENUES	\$ 1,315,081	\$ 1,959,566	\$ 644,485	49.01%
OTHER STATE REVENUES	\$ 2,126,468	\$ 2,178,271	\$ 51,803	2.44%
LOCAL REVENUES	\$ 721,943	\$ 699,352	\$ (22,591)	-3.13%
TOTALS	\$ 11,668,564	\$ 12,851,441	\$ 1,182,877.00	

LCFF SOURCES:

2023-24 Adoption Budget: Increases to LCFF based on May Revise

FEDERAL REVENUES:

2023-24 Adoption Budget: Increase in Special Ed Resources

OTHER STATE REVENUES:

2023-24 Adoption Budget: Expiration for ELOG program Funds, addition of Art and Music Grant

LOCAL REVENUES:

2023-24 Adoption Budget: Reduction in Measure G1 allocation in the Middle School Division



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REVENUES	AIMS HIGH SCHOOL			
	22-23 1st Interim	23-24 Adoption	Variance	%
LCFF SOURCES	\$ 5,758,552	\$ 6,446,742	\$ 688,190	11.95%
FEDERAL REVENUES	\$ 475,439	\$ 327,646	\$ (147,793)	-31.09%
OTHER STATE REVENUES	\$ 1,333,185	\$ 1,017,236	\$ (315,949)	-23.70%
LOCAL REVENUES	\$ 23,221	\$ 367,086	\$ 343,865	1480.84%
TOTALS	\$ 7,590,397	\$ 8,158,710	\$ 568,313	

LCFF SOURCES:

2023-24 Adoption Budget: Increases to LCFF based on May Revise

FEDERAL REVENUES:

2023-24 Adoption Budget: ESSER III funding used in prior year

OTHER STATE REVENUES:

2023-24 Adoption Budget: Expiration for ELOG program Funds

LOCAL REVENUES:

2023-24 Adoption Budget: Increase in Special Education funding

Expenses

AIMS K-12 College Prep 2023-24 Adoption Budget reflects a 46% investment in Personnel expenses and 54% allocated to the operations of the organization. This investment composition decreased by 3% in personnel allocation due to the increase in sub cost in the operations budget between the 2022-23 and 2023-24 fiscal years. AIMS K-12 Teacher and Non-Exempt salary schedules were re-aligned in the 2023-2024 fiscal year to reflect an 8% increase. The increased cost of facility operations, substitute services, insurance rates as well as other maintenance and cleaning factors continue to plague the District. The OUSD Settlement payment will be finalized during the 2023-2024 academic year. The total expenses for the 2023-2024 AIMS K-12 college Prep District are projected at \$24,045,577.



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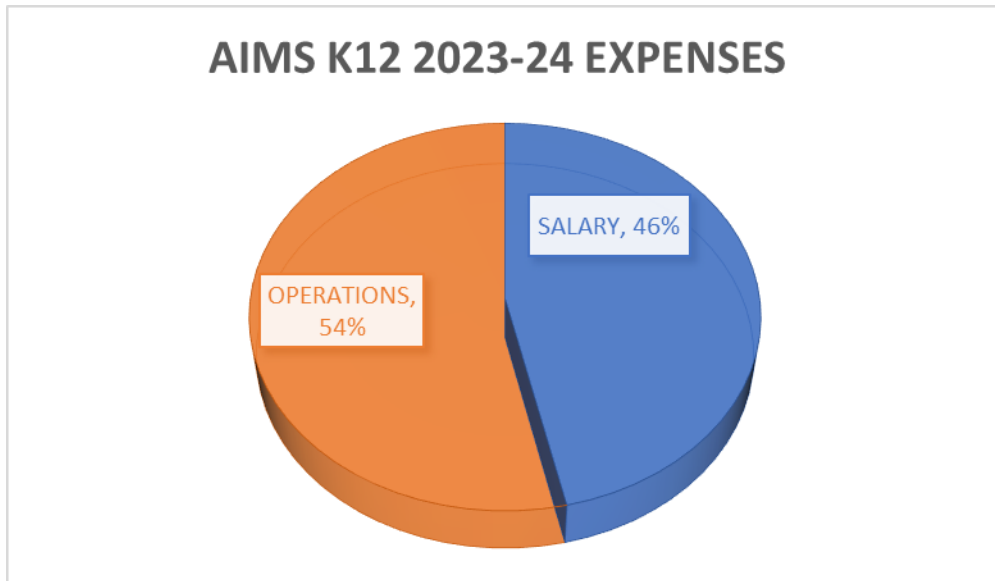
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Expense Allocation for each school is reflected below. Any changes to budget allocation are outlined as well.

EXPENSE CLASSIFICATIONS		AIMS K-12 COLLEGE PREP			NOTES
		22-23 2nd Interim	23-24 Adoption	Variance	
1000	Certificated Salaries	\$ 6,606,913	\$ 6,651,610	\$ 44,697	<i>Realignment of AIMS Staffing Assumptions</i>
2000	Classified Salaries	\$ 1,681,573	\$ 1,946,982	\$ 265,409	<i>Realignment of AIMS Staffing Assumptions</i>
3000	Benefits	\$ 2,425,721	\$ 2,576,679	\$ 150,958	<i>Realignment of AIMS Staffing Assumptions</i>
4000	Books and Supplies	\$ 2,233,026	\$ 1,651,493	\$ (581,533)	<i>Reduction due to one-time fund use in 22-23</i>
5000	Services and Other Operating Expenses	\$ 8,158,373	\$ 8,923,455	\$ 765,082	<i>Increase in Subs, Utilities and other operating services</i>
6000	Capital Outlay	\$ 362,135	\$ 328,351	\$ (33,784)	<i>Depreciation expense</i>
7000	Other Outgoing	\$ 1,462,485	\$ 1,967,007	\$ 504,522	<i>OUSD final settlement payment (\$1.5M for 23-24)</i>
Total Expenses		\$ 22,930,226	\$ 24,045,577	\$ 1,115,351	



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EXPENSE CLASSIFICATIONS		AIMS MIDDLE			
		22-23 2nd Interim	23-24 Adoption	Variance	COMMENTS
1000	Certificated Salaries	\$ 1,147,460	\$ 1,025,171	\$ (122,289.00)	Realignment of AIMS Staffing Assumptions
2000	Classified Salaries	\$ 213,723	\$ 233,491	\$ 19,768.00	Realignment of AIMS Staffing Assumptions
3000	Benefits	\$ 393,442	\$ 359,228	\$ (34,214.00)	Realignment of AIMS Staffing Assumptions
4000	Books and Supplies	\$ 301,127	\$ 192,980	\$ (108,147.00)	Reduction due to one-time fund use in 22-23
5000	Services and Other Operating Expenses	\$ 1,545,715	\$ 1,490,849	\$ (54,866.00)	Reduction due to one-time fund use in 22-23
6000	Capital Outlay	\$ 52,832	\$ 55,267	\$ 2,435.00	Depreciation expense
7000	Other Outgoing	\$ 295,262	\$ 370,290	\$ 75,028.00	OUSD final settlement payment (\$1.5M for 23-24)
Total Expenses		\$ 3,949,561	\$ 3,727,276	\$ (222,285.00)	

EXPENSE CLASSIFICATIONS		AIPCS II			
		22-23 2nd Interim	23-24 Adoption	Variance	COMMENTS
1000	Certificated Salaries	\$ 3,177,177	\$ 3,715,503	\$ 538,326	Realignment of AIMS Staffing Assumptions
2000	Classified Salaries	\$ 728,059	\$ 755,681	\$ 27,622	Realignment of AIMS Staffing Assumptions
3000	Benefits	\$ 1,220,144	\$ 1,401,766	\$ 181,622	Realignment of AIMS Staffing Assumptions
4000	Books and Supplies	\$ 1,065,478	\$ 785,421	\$ (280,057)	Reduction due to one-time fund use in 22-23
5000	Services and Other Operating Expenses	\$ 4,054,120	\$ 4,494,245	\$ 440,125	Increase in Subs, Utilities and other operating services
6000	Capital Outlay	\$ 300,379	\$ 162,550	\$ (137,829)	Depreciation expense
7000	Other Outgoing	\$ 838,265	\$ 1,092,764	\$ 254,499	OUSD final settlement payment (\$1.5M for 23-24)
Total Expenses		\$ 11,383,622	\$ 12,407,930	\$ 1,024,308	

EXPENSE CLASSIFICATIONS		AIMS HIGH			
		22-23 2nd Interim	23-24 Adoption	Variance	COMMENTS
1000	Certificated Salaries	\$ 2,282,276	\$ 1,910,936	\$ (371,340)	Realignment of AIMS Staffing Assumptions
2000	Classified Salaries	\$ 739,791	\$ 957,810	\$ 218,019	Realignment of AIMS Staffing Assumptions
3000	Benefits	\$ 812,135	\$ 815,685	\$ 3,550	Realignment of AIMS Staffing Assumptions
4000	Books and Supplies	\$ 866,421	\$ 673,092	\$ (193,329)	Reduction due to one-time fund use in 22-23
5000	Services and Other Operating Expenses	\$ 2,558,538	\$ 2,938,361	\$ 379,823	Increase in Subs, Utilities and other operating services
6000	Capital Outlay	\$ 8,924	\$ 110,534	\$ 101,610	Depreciation expense
7000	Other Outgoing	\$ 328,958	\$ 503,953	\$ 174,995	OUSD final settlement payment (\$1.5M for 23-24)
Total Expenses		\$ 7,597,043	\$ 7,910,371	\$ 313,328	



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Salaries & Benefits

Salary compensation represents 46% of expenses across all AIMS K-12 College Prep Schools. AIMS offers a competitive compensation package for both certificated and classified staff. Employee Benefit expense at AIMS averages 23% across all schools. This can vary greatly due to two primary factors: Health and Welfare benefits and PERS. AIMS K-12 covers the employee portion of all AIMS employer-based Health and Welfare options that the employee participates in. Health and welfare benefits (medical/dental/vision insurance premiums), if requested by the employee, can vary due a number of factors, including an employee’s age and number of dependents. AIMS tracks and reports health and welfare benefits as precisely as possible, reflects as a variance in the percentage of benefits for employees at AIMS.

AIMS MIDDLE

Compensation for staff at AIMS College Prep Middle School, formerly known as American Indian Public Charter (AIPCS), is split between AIPCS and the middle school component of American Indian Public Charter School II (6-8). The expenses reflected are split by assignment and student Average Daily Attendance (ADA). All staff, with the exception of 5 teachers are split funded between AIMS Middle and AIPCS II.

AIPCS II

American Indian Public Charter II (AIPCS II) is a K – 8. The staff for the K – 5 components are fully funded at AIPCS II and the middle school component reflects the following Full Time Equivalent (FTE) split:

AIPCS 51%
AIPCS II 49%
100%

Books and Supplies

Records expenditures for books and supplies, including any associated sales tax or use tax and freight and handling charges.

The category of Book and Supplies captures more than classroom textbooks and materials, it itemizes Non- Capitalized student equipment such as tables, chairs, computers and software.

Services and Other Operating Expenses

Record expenditures for services, rentals, leases, maintenance contracts, dues, travel, insurance, utilities, and legal and other operating expenditures. Expenditures may be authorized by contracts, agreements, purchase orders, and so forth.



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Capital Outlay

Capital Outlay records expenditures for land, buildings, books, and equipment, including leases with option to purchase. In accordance with the State guidelines for school finance, to capitalize an expense in the individual item must cost \$5000 or more.

Other Outgo

Other Outgo captures interest, debt service and transfers (payments) to other LEAs (Authorizer)

In 2021-2022 AIMS partnered with Oakland Unified School District to provide the Special Education services for their students. For the 2022-2023, AIMS K-12 began a partnership with the Eldorado Charter SELPA in the 2022-2023 school year. This required the staff and program to be built at the site level and reduced the cost to pay OUSD.





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Summary

For the 2023-2024 Adoption Budget, AIMS K-12 College Prep has projected \$24,840,530 in revenue and \$24,045,577 in expenses. This provides a \$794,953 surplus and represents a 5% contribution to be added to the Ending Fund Balance. Bringing the total Ending Fund Balance \$5,767,760, providing approximately 52.77 days of operation. The composition of those funds are as follows:

		REVENUES	AIMS K-12 COLLEGE PREP
			23-24 ADOPTION
	LCFF SOURCES	\$	16,901,289
	FEDERAL REVENUES	\$	2,712,786
	OTHER STATE REVENUES	\$	3,857,445
	LOCAL REVENUES	\$	1,369,010
	TOTALS	\$	24,840,530
EXPENSE CLASSIFICATIONS		23-24 ADOPTION	
1000	Certificated Salaries	\$	6,651,610
2000	Classified Salaries	\$	1,946,982
3000	Benefits	\$	2,576,679
4000	Books and Supplies	\$	1,651,493
5000	Services and Other Operating	\$	8,923,455
6000	Capital Outlay	\$	328,351
7000	Other Outgoing	\$	1,967,007
Total Expenses		\$	24,045,577
Surplus/Deficit		\$	794,953
As a % of LCFF Revenue			5%
Beginning Fund Balance		\$	5,344,332
Ending Fund Balance		\$	5,767,760
As a % of Expenditures			24%
Daily expenditure rate (Total Expenses/220 days)		\$	109,298.08
Days of Operation			52.77



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Cash Flow Statement

As of Adoption presentation the Month of June has not been closed. The following reflects the MAY 2023 (the last month closes as of June 15,2023). As of May 31, 2023, AIMS K-12 College Prep maintained \$13,236,932 in cash



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Location: All

	Cash Source / (Use)	January	February	March	April	May
Operating Activities	Revenue	\$3,168,175	\$1,684,280	\$2,075,124	\$2,855,022	\$1,538,124
	Expenses	(\$1,651,795)	(\$2,279,971)	(\$2,017,704)	(\$2,034,630)	(\$1,159,899)
	Total Net (Loss)/Income	\$1,516,380	(\$595,691)	\$57,419	\$820,392	\$378,224
	Receivables	\$15,779	\$0	\$84,211	\$105,989	\$25,541
	Intracompany Receivables	\$0	\$0	\$0	\$0	\$0
	Prepaid Expenses	(\$13,717)	\$13,717	\$0	(\$85,008)	\$2,753
	Current Other Expenses	\$0	\$0	\$0	\$0	\$0
	Other Assets	\$0	\$0	\$0	\$0	\$0
	Accounts Payables	(\$17,165)	\$468,293	(\$516,339)	(\$201,194)	(\$286,208)
	Accrued Salaries and Taxes	\$14,704	\$20,734	\$400	(\$83,597)	(\$7,193)
	Short Term Loans	\$0	\$0	\$0	\$0	\$0
	Deferred Revenue	\$103,024	\$0	\$0	\$1,489,702	\$0
	Other Current Liabilities	\$0	\$0	\$0	\$0	\$0
	Net Cash provided/ (used) by Operating Activities	\$1,619,005	(\$92,947)	(\$374,309)	\$2,046,284	\$113,116
	Investing Activities	Capital Expenditures	(\$135,414)	\$34,019	\$33,997	\$27,513
Other Investing Activities		\$0	\$0	\$0	\$0	\$0
Equity Transfers		\$0	\$0	\$0	\$0	\$0
Net Cash provided/ (used) by Investing Activities		(\$135,414)	\$34,019	\$33,997	\$27,513	\$34,015
Financing Activities	Cash Flow Financing - Secured Debt	\$0	\$0	\$0	\$0	\$0
	Loan Payables	\$107,608	(\$19,894)	(\$21,874)	(\$23,632)	(\$19,891)
	Deferred Lease Expense	(\$29,958)	\$0	\$0	\$0	\$0
	Net Cash provided/ (used) by Financing Activities	\$77,650	(\$19,894)	(\$21,874)	(\$23,632)	(\$19,891)
	Cash at Beginning of Period	\$9,939,295	\$11,500,535	\$11,421,713	\$11,059,527	\$13,109,692
	Net Increase/(Decrease) in Cash	\$1,561,240	(\$78,822)	(\$362,187)	\$2,050,165	\$127,240
	Cash at end of Period	\$11,500,535	\$11,421,713	\$11,059,527	\$13,109,692	\$13,236,932



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Multi Year Reports

AIMS K-12 COLLEGE PREP MIDDLE									
Budget Summary									
AIMS K-12 COLLEGE PREP MIDDLE									

SACS OI Code	Description	2023-24	2024-25	2025-26	2026-27
	State	3,102,232	3,500,104	3,272,732	3,375,041
	Federal	425,574	241,512	247,150	247,150
	Local	302,572	339,587	339,587	339,587
Total Revenue		\$ 3,830,379	\$ 4,081,203	\$ 3,859,469	\$ 3,961,778
1000	Certificated Salaries	1,025,171	958,307	937,377	930,637
2000	Classified Salaries	233,491	258,922	255,992	215,492
3000	Benefits	359,228	316,805	324,846	276,573
4000	Books and Supplies	192,980	195,242	200,104	205,586
5000	Services and Other Operating Expenses	1,490,849	1,532,865	1,571,033	1,614,080
6000	Capital Outlay	55,267	56,798	58,212	59,807
7000	Other Outgoing	370,290	380,547	390,023	400,709
Total Expenses		\$ 3,727,275	\$ 3,699,486	\$ 3,737,586	\$ 3,702,884
eficit)		\$ 103,104	\$ 381,717	\$ 121,882	\$ 258,894
As a % of expenses		3%	10%	3%	7%
und Balance		\$ 2,094,877	2,197,981	2,579,698	\$ 2,701,581



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AMERICAN INDIAN CHARTER SCHOOL (AIPCS II)						
	SAC	Code Description	2023-24	2024-25	2025-26	2026-27
Revenue						
		State	10,192,523	9,314,101	9,433,917	9,733,920
		Federal	1,959,566	706,613	731,614	750,780
		Local	699,352	739,289	739,289	739,289
		Total Revenue	\$ 12,851,440	\$ 10,760,003	\$ 10,904,820	\$ 11,223,989
Expenses						
	1000	Certificated Salaries	3,715,503	3,023,884	3,068,354	3,115,281
	2000	Classified Salaries	755,681	815,577	827,811	840,228
	3000	Benefits	1,401,766	897,354	920,495	954,447
	4000	Books and Supplies	785,421	709,084	726,741	746,653
	5000	Services and Other Opera	4,494,245	4,368,736	4,540,604	4,654,568
	6000	Capital Outlay	162,550	167,052	172,064	177,226
	7000	Other Outgoing	1,092,764	355,305	364,152	374,130
		Total Expenses	\$ 12,407,929	\$ 10,336,993	\$ 10,620,220	\$ 10,862,533
Surplus / (Deficit)			\$ 443,511	\$ 423,010	\$ 284,600	\$ 361,456
	As a % of expenses		4%	4%	3%	3%
Beginning Fund Balance			\$ 2,529,345	\$ 2,972,857	\$ 3,395,867	\$ 3,680,467
Ending Fund Balance			\$ 2,972,857	\$ 3,395,867	\$ 3,680,467	\$ 4,041,923
	As a % of Expenditures		24%	33%	35%	37%



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AIMS COLLEGE PREP HIGH SCHOOL					
Budget Summary					
SAC/Code Description		2023-24	2024-25	2025-26	2026-27
Revenue					
	State	7,463,978	7,224,574	7,463,335	7,690,445
	Federal	327,646	339,540	341,872	341,872
	Local	367,086	382,541	382,541	390,041
	Total Revenue	\$ 8,158,710	\$ 7,946,656	\$ 8,187,747	\$ 8,422,357
Expenses					
1000	Certificated Salaries	1,910,396	2,139,349	2,171,440	2,204,011
2000	Classified Salaries	957,810	865,260	824,068	836,429
3000	Benefits	815,685	805,276	797,605	809,258
4000	Books and Supplies	673,092	1,030,991	1,212,808	1,213,894
5000	Services and Other Operating Expenses	2,938,361	2,434,623	2,594,824	2,662,212
6000	Capital Outlay	110,534	6,924	6,924	6,924
7000	Other Outgoing	503,953	600	600	600
	Total Expenses	\$ 7,909,830	\$ 7,283,023	\$ 7,608,269	\$ 7,733,327
Surplus / (Deficit)		\$ 248,879	\$ 663,633	\$ 579,479	\$ 689,030
	As a % of LCFE revenue	4%	9%	8%	9%
Beginning Fund Balance		\$ 1,606,215	\$ 1,855,094	\$ 2,518,727	\$ 3,098,205
Ending Fund Balance		\$ 1,855,094	\$ 2,518,727	\$ 3,098,205	\$ 3,787,235
	As a % of Expenditures	23%	35%	41%	49%

Notice

The following file is attached to this PDF. You will need to open this packet in an application that supports attachments to pdf files, e.g. [Adobe Reader](#):

AIMS High 2324 Budget Report (4).xls

Notice

The following file is attached to this PDF. You will need to open this packet in an application that supports attachments to pdf files, e.g. [Adobe Reader](#):

AIMS Middle 2324 Budget Report.xls

Notice

The following file is attached to this PDF. You will need to open this packet in an application that supports attachments to pdf files, e.g. [Adobe Reader](#):

AIPCS II 2324 Budget Report (1).xls



AIMS Board Meeting Item Cover Letter

Item:

Presented By:

Staff Recommendation:

Committee Approval:

Total Associated Cost:

Included in Budget? YEs

Over or Under Budget?

Amount Over/Under Budget?

Included in LCAP?

Which LCAP?

American Indian Model Schools Education Protection Action Expenditure Summary

Fiscal Year 2023-2024

General Fund, Resource 1400

As of 2023-24 Adoption June 20, 2023

Description	AIMS K-12 MIDDLE
EXPENDITURES AND OTHER FINANCE USES	
Function	
Instructional Staff and Supervision	
Certificated Salaries (Object 1100)	\$ 471,930.96
Certificated benefits (Object 3100-3901)	\$ 115,695.04
Instructional Supervision Salaries	\$ -
Instructional Supervision Benefits	\$ -
Instructional-Related Services	
Instructional-related services salaries	\$ -
Instructional-related services benefits	\$ -
Instructional-related services materials and resources	\$ -
Instructional-related services contracts/services	\$ -
Pupil Services	
Counseling, pshychological, social Work, health, Teasting	\$ -
Salaries	\$ -
Benefits	\$ -
Materials	\$ -
Contracts/services	\$ -
Food Services	
Salaries	\$ -
Benefits	\$ -
Materials	\$ -
Contracts/services	\$ -
Operation Services	
Maintenance and Operations	\$ -
Rents and Leases	\$ -
Other Outgo	
Debt Service	\$ -
Transfers between Agencies	\$ -
TOTAL EXPENDITURES AND OTHER FINANCING USES	\$ 587,626.00
AMOUNT AVAILABLE FOR THIS FISCAL YEAR	
Adjusted Beginning Fund Balance	\$ -
LCFF Resources (object 8012)	\$ 587,626.00
TOTAL AVAILABLE	\$ 587,626.00
BALANCE(Total Available minus Expenditures & Other Financing Uses)	\$ -



American Indian
Model Schools
A School at Work!

AIPCS I & II

Downtown Oakland Campus

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Oakland, CA 94607

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Fax: 510.893.0345
Website: aimschools.org

AIPHS

Lakeview Campus

746 Grand Avenue
Oakland, CA 94610

Phone: 510.893.8701
Fax: 510.893.0345
Website: aimschools.org

AIMS School Board Resolution

2023-2024 Protected Prayer Resolution for AIMS K-12 MIDDLE

IT IS RESOLVED BY THE AIMS BOARD OF DIRECTORS that the AIMS K-12 MIDDLE LEA hereby assures and certifies to the California State Board of Education that the LEA has no policy that prevents, or otherwise denies participation in, constitutionally protected prayer in public schools as set forth in the "Guidance on Constitutionally Protected Prayer in Public Elementary and Secondary Schools."

AIMS School Board Resolution Dated 28th of June, 2023

Director Christopher Edington President, AIMS School Board

Jamie Colley Secretary, AIMS School Board

Jomoke Hinton Treasure, AIMS School Board

Director Stephen Leung , AIMS School Board

Director Dana Lang, AIMS School Board

Director Jumoke Hinton, AIMS School Board





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AIMS School Board Resolution

2022-2023 Protected Prayer Resolution for AIPCS II

IT IS RESOLVED BY THE AIMS BOARD OF DIRECTORS that the AIPCSII LEA hereby assures and certifies to the California State Board of Education that the LEA has no policy that prevents, or otherwise denies participation in, constitutionally protected prayer in public schools as set forth in the "Guidance on Constitutionally Protected Prayer in Public Elementary and Secondary Schools."

AIMS School Board Resolution Dated 26th of June, 28th 2023

Director Christopher Edington President, AIMS School Board

Jamie Colley Secretary, AIMS School Board

Jomoke Hinton Treasure, AIMS School Board

Director Stephen Leung , AIMS School Board

Director Dana Lang, AIMS School Board

Director Jumoke Hinton, AIMS School Board





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AIMS School Board Resolution

2022-2023 Protected Prayer Resolution for AIMS K-12 HIGH SCHOOL

IT IS RESOLVED BY THE AIMS BOARD OF DIRECTORS that the AIMS K-12 HIGH LEA hereby assures and certifies to the California State Board of Education that the LEA has no policy that prevents, or otherwise denies participation in, constitutionally protected prayer in public schools as set forth in the "Guidance on Constitutionally Protected Prayer in Public Elementary and Secondary Schools."

AIMS School Board Resolution Dated 15th of June, 28th 2023

Director Christopher Edington President, AIMS School Board

Jamie Colley Secretary, AIMS School Board

Jomoke Hinton Treasure, AIMS School Board

Director Stephen Leung , AIMS School Board

Director Dana Lang, AIMS School Board

Director Toni Cook, AIMS School Board





AIMS Board Meeting Item Cover Letter

Item:

Presented By:

Staff Recommendation:

Committee Approval:

Total Associated Cost:

Included in Budget? YEs

Over or Under Budget?

Amount Over/Under Budget?

Included in LCAP?

Which LCAP?

Pay Periods		15th and EOM Pay Cycle			Months Paid	
Begin Period	End Period	Time Entry Approvals Due BY NOON	Post Date	Pay Date	12	11
06/25/23	07/08/23	07/10/23	07/12/23	07/14/23	1	
07/09/23	07/24/23	07/25/23	07/27/23	07/31/23	2	
07/25/23	08/08/23	08/09/23	08/11/23	08/15/23	3	1
08/09/23	08/24/23	08/25/23	08/29/23	08/31/23	4	2
08/25/23	09/08/23	09/11/23	09/13/23	09/15/23	5	3
09/09/23	09/24/23	09/25/23	09/27/23	09/29/23	6	4
09/25/23	10/08/23	10/09/23	10/11/23	10/13/23	7	5
10/09/23	10/24/23	10/25/23	10/27/23	10/31/23	8	6
10/25/23	11/08/23	11/08/23	11/13/23	11/15/23	9	7
11/09/23	11/24/23	11/27/23	11/28/23	11/30/23	10	8
11/25/23	12/08/23	12/11/23	12/13/23	12/15/23	11	9
12/09/23	12/24/23	12/26/23	12/27/23	12/29/23	12	10
12/25/23	01/08/24	01/09/24	01/10/24	01/12/24	13	11
01/09/24	01/24/24	01/25/24	01/29/24	01/31/24	14	12
01/25/24	02/08/24	02/09/24	02/13/24	02/15/24	15	13
02/09/24	02/24/24	02/26/24	02/27/24	02/29/24	16	14
02/25/24	03/08/24	03/11/24	03/13/24	03/15/24	17	15
03/09/24	03/24/24	03/25/24	03/27/24	03/29/24	18	16
03/25/24	04/08/24	04/09/24	04/11/24	04/15/24	19	17
04/09/24	04/24/24	04/25/24	04/26/24	04/30/24	20	18
04/25/24	05/08/24	05/09/24	05/13/24	05/15/24	21	19
05/09/24	05/24/24	05/27/24	05/28/24	05/31/24	22	20
05/25/24	06/08/24	06/10/24	06/12/24	06/14/24	23	21
06/09/24	06/24/24	06/25/24	06/26/24	06/28/24	24	22

2023-2024

AIMS K-12 COLLEGE PREP EXTRA PAY OUTLINE (ALL EXTRA PAY REQUIRES AN APPROVED EXTENDED CONTRACT)

<u>EXTRA PAY</u>	<u>PURPOSE</u>	<u>Payroll</u>
STIPENDS		
A Stipend is a fixed regular sum paid as a salary or allowance.		
Sports Stipend	Compensation for the Coaches and Altheltic Directors for the Sports Program. Aims offers Football in the fall, Basketball in the winter and Soccer in the Spring. There are two disbursements: One in the Winter (Janaury), One in Spring(May).	January or May (Seasonal) 2024
BTSA Stipend	Beginning T eacher S upport and A ssesment Induction Program. The Induction Program is a state-approved Induction Program for eligible teachers holding Preliminary Multiple and Single Subject Credentials who need to complete teacher induction for their Professional Clear Credential.	Tuesday, January 31, 2024
BONUS		
A Bonus is a financial compensation that is above and beyond the regular payment expectations of its recipient. Bonuses are awarded by AIMS as an incentive or to reward excellent performance.		
3-year Loop	The 3-Year loop Bonus is provided to help provide a consistent structure for Aims students'. After the first three years of employment with AIMS K-12 College Prep Schools a end of year bonus is provided to thank you for your loyalty.	Friday, June 30, 2024
Measure G1 Teacher Rentention Parcel Tax	OUSD receives a parcel tax grant that requires a 65% retention for salary improvement for school site staff. The parcel tax is for ALL oakland students including Charter Schools. OUSD provides that calculation and funds at the end of each fiscal year.	Friday, June 30, 2024

Aditonal Stipends

TSA Stipend	Annual (issued per paycheck once Approved)
Master Stipend	Annual Administrators Only (Built in salary for Teachers)/ (issued per paycheck once verified)

Doctorate Stipend

Annual Administrators Only (Built in Salary for Teachers)/ Issued per paycheck once verified)

Referral Stipend will no longer be offered starting 2020-2021

Perfect Attendance will no longer be offered starting 2020-2021

Hard to Fill (High School) Bonus will no longer be offered starting 2023-2024 school year

Lead Teacher Stipend will no longer be offered starting 2023-2024 school year

Department Chair Stipend will no longer be offered starting 2023-2024 school year