

# Teach Las Vegas

# **TEACH Las Vegas Special Governing Board Meeting**

Amended on March 3, 2022 at 9:33 AM PST

#### **Date and Time**

Monday February 28, 2022 at 3:30 PM PST

This Board Meeting Agenda has been posted on the school's <u>Board on Track page</u>, which is linked from the <u>TEACH Las Vegas webpage</u>, and the official website of the state, https://notice.nv.gov. The agenda is also posted in the school's main office at 4660 N Rancho Drive, Las Vegas, NV 89130.

#### Agenda

· ·	Purpose	Presenter	Time
I. Opening Items			3:30 PM
A. Call the Meeting to Order		Trishawn Allison	
B. Record Attendance		Beth Bulgeron	1 m
C. Public Comment		Trishawn Allison	10 m

Public Comment will be taken during this agenda item regarding any item appearing on the agenda. No action may be taken on a matter discussed under this item until the matter is included on an agenda as an item on which action may be taken. See NRS 241.020. A time limit of three (3) minutes, subject to the discretion of the Chair, will be imposed on public comments. The TEACH LV Chair may allow additional public comment at her discretion. Public Comment #2 will provide an opportunity for public comment on any matter not on the agenda.

#### II. CONSENT ITEMS 3:41 PM

Consent Items- Items under Consent Items will be voted on in one motion, unless a member of the Board request that an item be removed and voted on separately, in which case the Board Chair will determine when it will be balled and considered for action. Due to the set-up of

Board On Track, approval of any board meeting minutes listed as items B-Z (as needed) under Consent Items.		Presenter hroughout con	Time sent and
A. Approve the Special Board Meeting Agenda	Vote	Trishawn Allison	5 m
III. ITEMS SCHEDULED FOR INFORMATION & POTENTIA	AL ACTION		3:46 PM
A. Sale of CAMM Receivables	Vote	Matthew Brown	10 m
<b>B.</b> Explore Sublease and Licensing Agreement	Vote	Matthew Brown	10 m
IV. Closing Items			4:06 PM
A. Upcoming Meeting Date	FYI		5 m
The next regular Board Meeting is scheduled for Mar	rch 8, 2022 at	6 pm.	
B. Public Comment			5 m
C. Board Member Comments			5 m
D. Adjourn Meeting	Vote		

# Coversheet

## Sale of CAMM Receivables

Section: III. ITEMS SCHEDULED FOR INFORMATION & POTENTIAL ACTION

Item: A. Sale of CAMM Receivables

Purpose: Vote

Submitted by:

Related Material: Factoring Agreement TEACH Las Vegas 3-1-22.pdf

Factoring Term Sheet TEACH Las Vegas 1-31-22.pdf

#### **FACTORING AGREEMENT**

THIS FACTORING AGREEMENT ("Agreement") is made and executed this March 1, 2022 (the "Effective Date") by and between TEACH Las Vega, a Nevada nonprofit public benefit corporation ("Seller") and CHARTER ASSET MANAGEMENT FUND, L.P., a Delaware limited partnership ("CAM").

#### **RECITALS**

- A. CAM is in the business of factoring accounts and purchasing same, and Seller has requested that CAM purchase the Accounts set forth on Schedule 1 (the "Accounts"), pursuant to the terms of this Agreement.
- B. CAM has agreed to purchase the Accounts subject to the terms and conditions of this Agreement.

**NOW THEREFORE**, for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto agree as follows:

#### 1. PURCHASE OF ACCOUNT.

- 1.1 <u>Appointment as Factor</u>. Seller hereby appoints CAM to act as its sole and exclusive factor with respect to the Accounts. Seller hereby agrees to assign and sell and does hereby irrevocably sell and assign to CAM, and CAM hereby agrees to purchase the Accounts. For all purposes hereof, the term "Accounts" shall mean and include all amounts due pursuant to the Accounts, and all other forms of obligations owing to Seller arising from or out of the Accounts and all proceeds thereof.
- 1.2 <u>Written Notice of Purchase and Assignment</u>. Seller acknowledges that CAM shall have the right to notify the applicable account debtor of CAM's rights with respect to the Accounts and direct account debtors to make payments of Accounts directly to CAM.

#### 2. PURCHASE PRICE; OTHER OBLIGATIONS.

2.1 <u>Calculation of Purchase Price</u>. The purchase price ("**Purchase Price**") which is the amount funded as set forth on Schedule 1 is calculated as set forth on Schedule 1. The Purchase Price shall mean for the purposes of this Agreement with respect to an Account, the gross face value of the Account as set forth on Schedule 1 (the "**Face Value**") minus the Administrative Fees as set forth on Schedule 1 minus the Discount Rate as set forth on Schedule 1. Seller acknowledges that the Purchase Price of each Account reflects its fair value. CAM shall fund to Seller the Purchase Price upon compliance by Seller with each of the terms and conditions of this Agreement.

- 2.2 <u>Conditions Precedent for Payment of the Purchase Price</u>. CAM shall have no obligation to pay the Purchase Price to Seller until each of the following obligations has been satisfied:
  - (a) this Agreement has been fully executed and delivered by Seller;
- (b) the Security Agreement referenced in Section 5.1 hereof, and the security interest granted in the collateral therein, shall be in full force and effect;
- (c) Seller has delivered to CAM an appropriate resolution adopted by the Seller's board of directors or governors, substantially in the form attached hereto as <u>Exhibit A</u>, authorizing the execution, delivery and performance of this Agreement and sale of the Accounts;
- (d) Seller shall have executed and delivered to CAM the Irrevocable Assignment of Accounts in the form attached hereto as Exhibit B;
- (e) Seller shall have executed and delivered to CAM the Irrevocable Funds Distribution Authorization in the form attached hereto as <u>Exhibit C</u>;
- (f) Seller shall have executed and delivered to CAM the Authorization for Direct Payment via ACH attached hereto as Exhibit D;
- (g) Seller shall have delivered to CAM copies of all of its organizational documents and a Certificate of Good Standing from the state of its organization and if necessary, a copy of its license or licenses required to conduct its business in the state where said business is being conducted.

#### 2.3 <u>Method of Payment of the Accounts.</u>

- (a) Seller and CAM agree that payments may be made to CAM in connection with the Face Value of the Accounts in the following manners:
- (i) Payment of the Face Value of the Accounts may be made directly to CAM by the account debtor on the Account by ACH payment or wire transfer or by mail; or
- (ii) subject to CAM's consent, payment of the Face Value of any Account may be made by the account debtor to Seller, and Seller acknowledges that said payment is being made for the benefit of CAM and Seller shall hold said funds as trustee for the benefit of CAM and deliver same within three (3) calendar days of receipt of said payment and shall have no rights with respect to said funds. In the event Seller, subject to CAM's consent, elects to provide for payment to CAM pursuant to this subprovision, the Seller agrees within three (3) months of the date of this Agreement to enter into a Deposit Account Control Agreement with CAM and Seller's bank in form and content acceptable to CAM (the "DACA"). Failure of Seller to enter into the DACA as aforesaid may result in a termination of this Agreement by CAM after five (5) days notice to Seller. Until the DACA is in effect, Seller shall comply with the terms and conditions of this Agreement including this subprovision.
- (iii) If payment of the Face Value of any Account is to be made by the account debtor to Seller in person via check or other similar instrument, Seller shall retrieve such payment from the account debtor, take such actions as required (via endorsement or otherwise) such that the payment can be deposited by CAM into its account, and, at CAM's election, either (A) deliver such payment to CAM's representative in person within three business days after Seller's receipt; or (B) deliver such payment by other means pursuant to CAM's instructions within three business days after Seller's receipt. Seller shall retrieve payment in person within three business days of being instructed to do so by CAM.
- (b) Seller acknowledges that CAM is the owner of the Accounts and is fully entitled to all payments due with respect to the Accounts. Seller agrees that if there are procedures in place to allow account debtors or other third party to pay amounts due on the Accounts directly to CAM, Seller shall authorize such direct payment. In the event where there are no procedures already in place, Seller will authorize CAM to implement a new set of procedures to allow account debtors or other third party to pay amounts due on the Accounts directly to CAM. Seller must cooperate with CAM fully in order to facilitate the implementation of the procedures. In the event that CAM receives payment on an Account directly from the account debtor on the Account, or indirectly from any other third party, or in any other manner, CAM agrees that after deducting the amount equal to the sum of the Face Value plus all advances, interest and other amounts due to CAM under the terms of this Agreement, if any, it shall remit to Seller within a reasonable amount of time any excess of such amount, if any.
- 2.4 <u>Failure of Account Debtor to Make Payment</u>. In the Event that Seller or any account debtor of any of the Accounts fails to make a timely payment to CAM as described in Section 2.3, the outstanding amount owed to CAM shall accrue interest until paid at a rate equal to the lesser of 29.99% or the maximum non-usurious rate of interest as it effects from time to time which may be charged by CAM under applicable law. (the "**Penalty Rate**")

- 2.5 <u>Administration Fee.</u> In consideration of CAM's purchase of the Accounts, Seller agrees to pay the Administrative Fee (the "Administrative Fee") equal to the amount as set forth on Schedule 1 for each purchased Account. Payment of the Administrative Fee shall be due and payable by Seller upon CAM's purchase of the applicable Account.
- 3. **REPRESENTATIONS AND WARRANTIES AND COVENANTS.** To induce CAM to purchase the Accounts from Seller with full knowledge that the truth and accuracy of the following are being relied upon by CAM in the purchase of the Accounts and payments of the Purchase Price, Seller represents, warrants and covenants to CAM and agrees that:
- (a) Seller (i) is a nonprofit public benefit corporation duly organized and validly existing under the laws of the State of Nevada, and qualified to operate in all jurisdictions where required; and (ii) has the requisite capacity and authority to execute and deliver this Agreement and the other agreements contemplated hereunder, to consummate the transactions contemplated hereby and thereby, and to perform its obligations hereunder and thereunder;
- (b) this Agreement and all other agreements contemplate hereunder have been duly executed, and delivered by Seller and are valid and legally binding obligation of Seller, enforceable against Seller in accordance with their terms;
- (c) neither the entering into of this Agreement nor the sale of the Accounts nor the performance by the Seller of any of its other obligations under this Agreement and the other agreements contemplated hereunder will contravene, breach or result in any default under the incorporation or other organizational documents of the Seller or in any material respect of any term or condition under any mortgage, lease, agreement, license, permit, statute, regulation, order, judgement, decree or law to which the Seller is a party or by which the Seller may be bound;
- (d) Seller is the sole and absolute owner of each Account and has the full legal right to make said sale, assignment and transfer thereof hereunder;
- (e) the Face Value on each Account is as set forth on Schedule 1 and such amounts are not in dispute;
- (f) the payment of each Account is not contingent upon the fulfillment of any obligation or condition, past or future, and any and all obligations required of Seller with regard to such Account have been fulfilled by Seller;
- (g) there are no defenses, offsets, recoupments or counterclaims with respect to any of the Accounts and no agreement has been made under which any account debtor with respect any of the Accounts, may claim any recoupment, deduction or discount;
- (h) upon purchase, Seller will convey to CAM good and marketable title to each Account free and clear of all liens and encumbrances which shall thereafter be the sole and exclusive property of CAM;
- (i) none of the account debtors with respect to any of the Accounts is insolvent as that term is defined in the United States Bankruptcy Code;

- (j) all Accounts now existing or hereafter arising shall comply with each and every one of the representations, warranties, covenants and agreements referred to in this paragraph and as otherwise supplemented pursuant to this Agreement;
  - (k) no Account is evidenced by a note or other instrument;
- (I) Seller will not, during the term of this Agreement, sell, transfer, pledge a security interest or hypothecate any of its Accounts to any party other than CAM. Seller agrees to reimburse CAM for actual out-of-pocket costs related to credit reports and UCC filings and searches incurred by CAM (and its agents, representatives and counsel) in connection with this Agreement;
- (m) Seller is solvent and the execution and performance under this Agreement has been duly authorized by all necessary corporate action and is not in contravention of any of Seller's governing documents or any agreement by which Seller is bound under applicable law;
- (n) Each Account purchased by CAM shall be the property of CAM and shall be collected by CAM pursuant to the terms of this Agreement but, as indicated herein, if for any reason payment of an Account should be paid to Seller, Seller shall promptly notify CAM of such payment, shall hold any check, drafts, or monies so received in trust for the benefit of CAM and shall promptly endorse, transfer and deliver the same to CAM as provided in Section 2.3 (a)(ii);
- (o) Seller's place of business is the one set forth at the beginning of this Agreement and is the place where records concerning all Accounts are kept by Seller;
- (p) Seller will not change the state of its registration or formation or its corporate or legal name or the place where the records concerning all accounts are kept or add an additional such place, in each case without CAM's prior written consent;
- (q) There are no judgments outstanding affecting Seller or any of its property and there are no suits, proceedings, claims, demands or government investigations now pending or threatened against Seller or any of its property;
- (r) As of the Effective Date, Seller is not in default or breach, nor shall any event shall have occurred or failed to occur which with the passage of time or service of notice constitute a default or breach, under any loan agreement, indenture, mortgage or other material agreement to which Seller is a party and
- (s) Seller is not in violation of any law, ordinance, rule, order, regulation or other requirement of any governmental entity (whether federal, state or local) or any agency or instrumentality thereof.
- 4. **ASSUMPTION OF RISK.** Subject to compliance by Seller with the terms of this Agreement, CAM hereby assumes full risk of non-payment with respect to any of the Accounts and Seller shall have no liability for payment of any of the Accounts.

#### 5. **SECURITY INTEREST.**

- 5.1 <u>Grant of Security Interest.</u> Seller has executed that certain Security Agreement March 1, 2022 (the "Security Agreement"), in favor of CAM as secured party pursuant to the terms of which Seller grants to CAM a continuing security interest and general lien upon all of the Collateral (as defined in the Security Agreement) in order to secure payment of the Secured Obligations (as defined in the Security Agreement).
- 5.2 <u>Cooperation.</u> Seller agrees to execute such further instruments and financing statements as may be required by any law in connection with the transactions contemplated hereby and to cooperate with CAM in filing or recording any renewals thereof, and Seller hereby authorizes CAM (and appoints any person whom CAM designates as its attorney) to sign Seller's name on any such instrument and further authorizes CAM to file financing statements describing the Collateral in such manner as CAM may determine.

#### 6. **INDEMNITIES**.

- Indemnification. Seller hereby indemnifies and holds CAM and its affiliates, and their 6.1 respective employees, attorneys and agents (each, an "Indemnified Person") harmless from and against any and all suits, actions, proceedings, claims, damages, losses, liabilities and expenses of any kind or nature whatsoever (including attorneys' fees and disbursements and other costs of investigation or defense, including those incurred upon any appeal) which may be instituted or asserted against or incurred by any such Indemnified Person as the result of any financial accommodation having been extended, suspended or terminated under this Agreement or any Other Agreement or with respect to the execution, delivery, enforcement, performance and administration of, or in any other way arising out of or relating to, this Agreement or any Other Agreement, and any actions or failures to act with respect to any of the foregoing, except to the extent that any such indemnified liability is finally determined by a court of competent jurisdiction to have resulted solely from such Indemnified Person's gross negligence or willful misconduct. NO INDEMNIFIED PERSON SHALL BE RESPONSIBLE OR LIABLE TO SELLER OR TO ANY OTHER PARTY FOR INDIRECT, PUNITIVE, EXEMPLARY CONSEQUENTIAL DAMAGES WHICH MAY BE ALLEGED AS A RESULT OF ANY FINANCIAL ACCOMMODATION HAVING BEEN EXTENDED. SUSPENDED TERMINATED UNDER THIS AGREEMENT OR ANY OTHER AGREEMENT OR AS A RESULT OF ANY OTHER TRANSACTION CONTEMPLATED HEREUNDER OR THEREUNDER.
- 6.2 <u>Taxes.</u> If any tax by any governmental authority (other than income and franchise taxes) is or may be imposed on or as a result of any transaction between Seller and CAM, or in respect to services or sales (or any merchandise affected by such sales), which CAM is or may be required to withhold or pay, Seller agrees to indemnify and hold CAM harmless in respect of such taxes, and Seller will repay CAM the amount of any such taxes.
- 6.3 <u>Review of Seller's Bank Accounts</u>. Seller agrees to take all action necessary, including disclosure of passwords or PINs, the addition of joint access signers, or other appropriate methods to allow CAM to view its bank accounts through the Internet or other applicable procedure.

#### 7. **EVENT OF DEFAULT.**

- 7.1 <u>Default.</u> The occurrence of any of the following acts or events shall constitute an Event of Default (each a "Event of Default") under this Agreement:
- (a) Seller's material breach of any representation, warranty or covenant contained in this Agreement;
- (b) Seller's failure to make timely payment of any amounts due under this Agreement;
  - (c) Seller becomes insolvent or unable to meet its debts as they mature;
- (d) Seller delivers to CAM a representation, warranty, certification or other statement that is false in any material respect when made;
- (e) Any bankruptcy proceeding, insolvency arrangement or similar proceeding is commenced by or against Seller;
  - (f) Seller suspends or discontinues its regular operations for any reason;
- (g) A receiver or trustee of any kind is appointed for Seller or any of Seller's property;
- (h) Seller does not, in good faith, take all necessary steps to implement the manners of payment as provided in this Agreement;
- (i) A notice of lien, money judgment, levy, assignment, seizure, writ or warrant of attachment is entered or filed against Seller with respect to the Accounts or any Collateral (as said term is defined in the Security Agreement).
- (j) Seller's material breach of any representation, warranty or covenant contained in the Security Agreement.

- 7.2 Remedies. After the occurrence of any Event of Default, CAM shall have immediate access to any and all books and records as may pertain to the Accounts or any of the Collateral (as defined in the Security Agreement). With respect to such Collateral, CAM shall have all rights and remedies of a secured party under the Security Agreement and Article 9 of the Uniform Commercial Code. Notwithstanding anything to the contrary herein, after the occurrence of any Event of Default, CAM shall have the right (but not the obligation) to collect all Accounts directly from account debtors.
- 8. **TERMINATION.** The term of this Agreement shall begin as of the Effective Date and continue until terminated in accordance with this Section. Either Party may terminate this Agreement upon thirty (30) days' prior written notice to the other Party. In addition, CAM may in its sole discretion terminate this Agreement effective immediately without prior notice upon the occurrence of an Event of Default. Upon termination of this Agreement, any amounts due from Seller to CAM will mature and become immediately due and payable. Notwithstanding the foregoing, no termination of this Agreement shall terminate or extinguish any obligation of a Party arising or occurring prior to such termination and all of CAM's rights, liens and security interests granted pursuant to the Security Agreement shall continue and remain in full force and effect after any termination of this Agreement. In addition, Seller agrees that it shall continue to remit to CAM all collections on Accounts received directly by it (if applicable) until all payments owed with respect to each Account have been paid in full.
- 9. **FUTURE AGREEMENTS.** Seller acknowledges that CAM may from time to time agree to purchase additional Accounts from Seller which shall be evidenced by additional Factoring Agreements.
- 10. **CONFIDENTIALITY**. Seller hereby agrees to maintain the confidentiality of this Agreement, any prior agreements regarding the purchase of its Accounts ("**Prior Agreements**") or any future agreements pertaining to the purchase of its Accounts ("**Future Agreements**") and agrees that this Agreement, Prior Agreements or Future Agreements cannot be duplicated or distributed to any third party without CAM's express written permission except as required by law. Seller further agrees to take reasonable measures to protect and maintain the security and confidentiality of information set forth in this Agreement, any Prior Agreements or Future Agreements.
- 11. **TRUE SALE OF ACCOUNTS**. Seller and CAM agree and acknowledge that the intention of the parties with respect to the Accounts is to accomplish a true sale of the Accounts as provided for in this Agreement. If for any reason, it is determined by a court of competent jurisdiction, that this Agreement does not provide a true sale of the Accounts, but constitutes a loan secured by the Accounts, than the Accounts shall be deemed to have been pledged to CAM pursuant to the Security Agreement.
- 12. **ENTIRE AGREEMENT**. This Agreement constitutes the entire agreement and understanding between Seller and CAM with respect to the sale of the Accounts provided for herein and supersedes all prior written and oral agreements, discussions or representations between Seller and CAM concerning the Accounts purchased by CAM pursuant to this Agreement. Notwithstanding the foregoing, the sale of the Accounts under this Agreement is also subject to the terms and conditions of the Security Agreement as referenced in Section 5.1. No modification or amendment to this Agreement or any waiver of any rights under this Agreement will be effective unless in a writing signed by Seller and CAM.

#### 13. MISCELLANEOUS.

- 13.1 <u>No Pledge of Credit</u>. Seller shall not be entitled to pledge CAM's credit for any purpose whatsoever.
- 13.2 <u>Waivers</u>. Seller waives presentment and protest of any instruments and all notices thereof, notice of default and all other notices to which it might otherwise be entitled. Seller shall maintain, at its expense, proper books of account.
- 13.3 <u>No Pledge or Sale of Accounts.</u> During the term of this Agreement, Seller shall not sell or assign, negotiate, pledge or grant any security interest in the Accounts to anyone other than CAM.
- California and shall be governed by California law without giving effect to its conflict of laws of principles. Seller further agrees that any legal action or proceeding with respect to any of its obligations under this Agreement may be brought by CAM in any state or federal court located in Santa Clara County, California. Any claim or controversy asserted by Seller against CAM shall only be litigated in the State or Federal Courts located in Santa Clara County, California. By the execution and delivery of this Agreement, Seller submits to and accepts for itself and in respect of its property generally and unconditionally the non-exclusive jurisdiction of those courts. Seller waives any claims that Santa Clara County, California is not a convenient forum or the proper venue for any such suit, action or proceeding.
- 13.5 <u>Waiver of Service of Process</u>. Each of the parties to this Agreement hereby waives personal service of any summons or complaint or other process or papers to be issued in any action or proceeding involving any such controversy and hereby agrees that service of such summons or complaint or process may be made by certified mail to the other party at the address appearing herein; failure on the part of either party to appear or answer within thirty (30) days after such mailing of such summons, complaint or process shall constitute a default entitling the other party to enter a judgment or order as demanded or prayed for therein to the extent that said Court or duly authorized officer thereof may authorize or permit.
- 13.6 <u>Waiver of Jury Trial</u>. TO THE EXTENT ALLOWED BY APPLICABLE LAW, CAM AND SELLER DO HEREBY WAIVE ANY AND ALL RIGHT TO A TRIAL BY JURY IN ANY ACTION OR PROCEEDING OF ANY KIND ARISING ON, OUT OF, BY REASON OF, OR RELATING IN ANY WAY TO THIS AGREEMENT OR THE INTERPRETATION OR ENFORCEMENT THEREOF OR TO ANY TRANSACTIONS THEREUNDER. IN THE EVENT CAM COMMENCES ANY ACTION OR PROCEEDING AGAINST SELLER, SELLER WILL NOT ASSERT ANY OFFSET OR COUNTERCLAIM, OF WHATEVER NATURE OR DESCRIPTION, IN ANY SUCH ACTION OR PROCEEDING.
- 13.7 No Waiver of Rights. No failure or delay by CAM in exercising any of its powers or rights hereunder shall operate as a waiver thereof, nor shall any single or partial exercise of any such power or right preclude other or further exercise thereof or the exercise of any other right or power. CAM's rights, remedies and benefits hereunder are cumulative and not exclusive of any other rights, remedies or benefits which CAM may have. This Agreement may only be modified in writing and no waiver by CAM will be effective unless in writing and then only to the extent specifically stated.

- 13.8 <u>Notices</u>. All notices and other communications by either party hereto shall be in writing and shall be sent to the other party at the address specified herein.
- 13.9 <u>Assignment</u>. CAM shall have the right to assign this Agreement, and all of CAM's rights hereunder shall inure to the benefit of CAM's successors and assigns, and this Agreement shall inure to the benefit of and shall bind CAM's respective successors and assigns. Seller may not assign or transfer any of its rights or obligations hereunder without the prior written consent of CAM (and any attempted assignment or transfer by Seller without such consent shall be null and void).
- 13.10 <u>Counterparts</u>; <u>Effectiveness</u>. This Agreement may be executed in any number of counterparts and by the different parties on separate counterparts, and each such counterpart shall be deemed to be an original, but all such counterparts shall together constitute one and the same Agreement. This Agreement shall be deemed to have been executed and delivered when CAM has received counterparts hereof executed by all parties listed on the signature pages hereto. Facsimile, pdf, or other forms of electronic image versions of signatures hereto shall be deemed original signatures, which may be relied upon by each party hereto and shall be binding on the respective party.
- 13.11 <u>Attorney Fees</u>. In the event that any suit or action is instituted under or in relation to this Agreement, including without limitation to enforce any provision in this Agreement, the prevailing party in such dispute shall be entitled to recover from the losing party all fees, costs and expenses of enforcing any right of such prevailing party under or with respect to this Agreement, including without limitation, such reasonable fees and expenses of attorneys and accountants, which shall include, without limitation, all fees, costs and expenses of appeals.
- 13.12 <u>Waiver of Sovereign Immunity.</u> To the extent permitted by applicable law, Seller hereby waives any claim or defense of sovereign immunity as to all tort and contract claims arising under this Agreement.
- 13.13 <u>Interpretation.</u> Whenever possible, each provision of this Agreement shall be interpreted in such manner as to be effective and valid under applicable law, but if any provision of this Agreement shall be prohibited or invalid under any such law, such provision shall be ineffective only to the extent of such prohibition or invalidity, without invalidating the remainder of this Agreement. As used in this Agreement, the singular shall include the plural, and masculine, feminine and neuter pronouns shall be fully interchangeable, where the context so requires. The headings of sections and paragraphs in this Agreement are for convenience only and shall not be construed to limit or define the content, scope or intent of the provisions hereof.

[Signature Page Follows]

**IN WITNESS WHEREOF**, the parties hereto have executed this Agreement on the day and year first above written.

#### SELLER TEACH Las Vegas

By:	
Name: Trishawn Allison	
Title: Board Chairman	

Address for Notices: 4660 N. Rancho Drive, Las Vegas, NV 89130

# CHARTER ASSET MANAGEMENT FUND, L.P.

By: Charter Asset Management GP LLC., A Delaware limited liability company Its: General Partner

By:					
	_				

Name: Paul Im

Title: Managing Member

Address for Notices: 633 W. 5th Street, 26th Floor Los Angeles, CA 90071

Title: Managing Member

Address for Notices: 633 W. 5th Street, 26th Floor

Los Angeles, CA 90071

## Schedule 1

### **Accounts**

Installment 1 - March 1, 2022 - \$150,000.00

Account Authority / Payor	Account Receivable	Amount Purchased	Admin Fee	Discount %	Discount	Amount Funded
Nevada Department of Education	FY 21-22 State Aid Distributive School Account (DSA) Apr PMT. District Code# 112. School Code# 112100	\$51,500.00	-	1.59%	\$818.85	-\$50,681.15
Nevada Department of Education	FY 21-22 State Aid Distributive School Account (DSA) May PMT. District Code# 112. School Code# 112100	\$51,500.00	-	2.79%	\$1,436.85	-\$50,063.15
Nevada Department of Education	FY 21-22 State Aid Distributive School Account (DSA) Jun PMT. District Code# 112. School Code# 112100	\$51,302.68	-	3.99%	\$2,046.98	-\$49,255.70
Total		\$154,302.68	-		\$4,302.68	-\$150,000.00

### Installment 2 - June 1, 2022 - \$100,000.00

Account Authority / Payor	Account Receivable	Amount Purchased	Admin Fee	Discount %	Discount	Amount Funded
Nevada Department of Education	FY 22-23 State Aid Distributive School Account (DSA) Jul PMT. District Code# 112. School Code# 112100	\$20,000.00	-	1.69%	\$338.00	-\$19,662.00
Nevada Department of Education	FY 22-23 State Aid Distributive School Account (DSA) Aug PMT. District Code# 112. School Code# 112100	\$20,000.00	-	2.89%	\$578.00	-\$19,422.00
Nevada Department of Education	FY 22-23 State Aid Distributive School Account (DSA) Sep PMT. District Code# 112. School Code# 112100	\$20,000.00	-	4.09%	\$818.00	-\$19,182.00
Nevada Department of Education	FY 22-23 State Aid Distributive School Account (DSA) Oct PMT. District Code# 112. School Code# 112100	\$44,065.04	-	5.29%	\$2,331.04	-\$41,734.00
Total		\$104,065.04	-		\$4,065.04	-\$100,000.00

#### EXHIBIT A

# CHARTER SCHOOL BOARD RESOLUTION OF THE BOARD OF DIRECTORS OF TEACH Las Vegas

The Board of Directors ("Board") of <u>TEACH Las Vegas</u> (the "Charter School"), Pursuant to applicable law and the Charter School's governing documents, hereby adopt the following recitals and resolutions by majority vote at a public meeting, effective as of the effective date of the Factoring Agreement (as defined herein):

#### 1. <u>Approval of Factoring Agreement and Sale of Receivables.</u>

**WHEREAS**, the Board has reviewed the Factoring Agreement entered into by and among Charter Asset Management Fund, L.P. ("CAM") and the Charter School (such agreement, the "Factoring Agreement") and has had an adequate opportunity to ask questions regarding, and investigate the nature of, the Factoring Agreement;

WHEREAS, after careful consideration, the Board has determined that the terms and conditions of Factoring Agreement are just and equitable and fair as to the Charter School and that it is in the best interest of the Charter School to enter into the Factoring Agreement;

WHEREAS, the Board deems it to be in the best interest of the Charter School to cause the Charter School to sell and assign certain of its receivables to CAM as provided in the Factoring Agreement; and

**NOW, THEREFORE, BE IT RESOLVED**, that the Factoring Agreement is hereby approved;

**RESOLVED FURTHER**, that the Charter School may sell and assign certain of its receivables to CAM as provided in the Factoring Agreement;

**RESOLVED FURTHER**, that the officers and managers of the Charter School are hereby authorized and directed to cause the Charter School to enter into the Factoring Agreement and to execute all other documents necessary to effect the Factoring Agreement, and to take all actions necessary and appropriate to perform the Charter School's obligations thereunder;

#### 2. <u>Enabling Power</u>.

**RESOLVED**, that the officers and managers of the Charter School be, and each of them hereby is, authorized, directed and empowered to execute any applications, certificates, agreements or any other instruments or documents or amendments or supplements to such documents, or to do, or cause to be done, any and all other acts and things as such officers and managers, and each of them may, in their discretion, deem necessary or advisable and appropriate to carry out the purposes of the foregoing resolutions.

#### 3. <u>Authorization to Certify Resolution</u>.

**RESOLVED**, that the Board Chairman and are hereby authorized to certify this resolution.

This written consent may be executed in one or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same written consent.

**IN WITNESS WHEREOF**, the Board of Directors has adopted the above resolution.

By:	
Trishawn Allison	
Board Chairman	
Bv.	

#### EXHIBIT B

#### IRREVOCABLE ASSIGNMENT OF ACCOUNTS

Pursuant to this assignment ("Assignment"), for value received and services performed by Charter Asset Management Fund, L.P., a Delaware limited partnership ("CAM"), TEACH Las Vegas ("Charter School") DBA hereby irrevocably assigns, transfers and sets over to CAM the sole right to collect from the Nevada Achievement School District ("Payor") the net proceeds of the Accounts (as defined herein) from the Payor, when such payments become due and payable to Charter School. The term "Accounts" shall mean all Accounts described in Schedule 1 of that certain Factoring Agreement dated as of March 1, 2022 between CAM and the Charter School (the "Factoring Agreement").

#### Recitals

WHEREAS, under applicable law, the Charter School has the power to sell and assign its assets;

WHEREAS, the Charter School is entitled to receive state payments or other amounts to which the Charter School is entitled to receive from the Payor under applicable law (collectively, the "Payments");

WHEREAS, the Charter School hereby warrants and represents to the Payor and CAM that (i) the Charter School is duly authorized under the laws of the State of Nevada (the "State") to enter into the transactions contemplated hereby and to sell and assign the Accounts and other assets in furtherance of its educational purposes; (ii) all action on the Charter School's part necessary for the consummation of the transaction contemplated hereby and the sale and assignment of the Accounts have been duly taken; (iii) this Assignment is valid and enforceable in accordance with its terms, except as enforceability may be limited by general equitable principles and by bankruptcy, insolvency or other similar laws affecting creditors' rights generally; (iv) the Charter School has not heretofore conveyed, assigned, pledged, granted a security interest in or other disposal of the Accounts as has been satisfied by the Charter School and released; and (v) assuming receipt of the consents required herein, the execution, delivery and performance of this Assignment is not a contravention of law or any agreement, instrument, indenture or other undertaking to which the Charter School is a party or by which the Charter School is bound.

WHEREAS, except with respect to the Assignment below, the Charter School further warrants and represents to the Payor and CAM that the Factoring Agreement and all related documents do not provide for recourse of any kind against the Payor. The Charter School understands that the Payor does not make any representations concerning the financial condition of the Charter School or guarantee the continuous payment of Payments to the Charter School.

WHEREAS, the Charter School acknowledges and agrees that CAM is an intended third-party beneficiary of the Assignment contained herein.

#### **Assignment**

NOW, THEREFORE, in consideration of the mutual promises herein contained, it is hereby agreed and acknowledged that:

- (i) this Assignment is made by Charter School as consideration for CAM to enter into the Factoring Agreement executed on the Effective Date.
- (ii) Charter School may not revoke this Assignment;
- (iii) the Payor is hereby authorized and directed to release and pay the Payments to CAM when and in same the manner that such Payments were to be paid to Charter School; and
- (iv) the Payor shall make Payments to CAM with respect to the Accounts by wire pursuant to the wiring instructions provided by CAM.

[Signature page follows]

# IN WITNESS WHEREOF, this Assignment is effective as of March 1, 2022.

## **TEACH Las Vegas DBA**

By:
Trishawn Allison
Board Chairman
Acknowledged by:
CHARTER ASSET MANAGEMENT FUND, L.P.
By: Charter Asset Management GP, LLC,
A Delaware limited liability company
Its: General Partner
By:
Name: Paul Im
Title: Managing Member
By:
N
Name: David Park
Title: Managing Member
Address for Notices:
633 W. 5th Street, 26th Floor
•
Los Angeles, CA 90071

#### **WIRE / ACH INSTRUCTIONS**

Please remit all ACH / wire payments to the following:

Bank / Institution: Western Alliance Bank

Account: Charter Asset Management Fund, L.P.

Account Number: 8445370650

Wiring/Routing Number: 121143260

#### **CHECK DELIVERY INSTRUCTIONS**

Please overnight mail all checks to the following address:

Charter Asset Management ATTN: Paul Im / Jonathan Yeh 633 W. 5th Street, 26th Floor, Los Angeles, CA 90071

Checks made out to Charter School is acceptable to CAM pursuant to the Factoring Agreement and Irrevocable Funds Distribution Authorization.

#### **EXHIBIT C**

#### IRREVOCABLE FUNDS DISTRIBUTION AUTHORIZATION

Effective Date: March 1, 2022

The undersigned, TEACH Las Vegas (the "Charter School"), hereby irrevocably authorizes Nevada Achievement School District, (the "Payor") to distribute directly to Charter Asset Management Fund L.P., a Delaware limited partnership ("CAM"), all amounts due from the Payor to the Charter School directly to CAM, whether by (1) mail, (2) ACH, or (3) wire transfer pursuant to the Electronic Funds Transfer Act as directed by CAM. The Charter School agrees to deliver to the Payor an Irrevocable Assignment of Accounts in the form attached as Exhibit A or such other documents required by the Payor to authorize the direct funds distribution to CAM. The Charter School shall assist CAM with respect to any documents required by Payor to allow Payor to make funds distributions directly to CAM. Payor may rely on this authorization in making direct funds distributions to CAM.

TEACH Las Vegas	
By:	
Trishawn Allison	
<b>Board Chairman</b>	

#### EXHIBIT D

# AUTHORIZATION FOR DIRECT PAYMENT VIA ACH (ACH DEBIT)

Direct Payment via ACH is the transfer of funds from the TEACH Las Vegas ("Charter School")'s account for the purpose of making payments for receivables due to Charter Asset Management Fund, L.P.

As board director and/or officer of Charter School and signer on all factoring and security agreements between Charter School and Charter Asset Management Fund, L.P., I authorize Charter Asset Management Fund, L.P. to electronically debit the account of Charter School as follows:

Bank / Institution: Bank of Nevada Account: TEACH Las Vegas Account Number: 8949408545 Routing Number: 122401778

School Address: 4660 N. Rancho Drive, Las Vegas, NV 89130

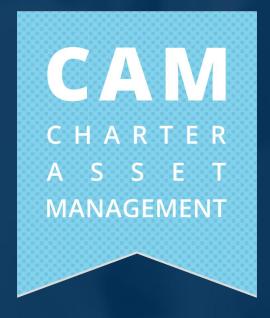
I understand that the amount and frequency of debits are pursuant to all executed factoring agreements executed between Charter School and Charter Asset Management Fund, L.P. for the 2020-2021 fiscal year.

I understand that this authorization will remain in full force and effect until all financial obligations of Charter School to Charter Asset Management Fund, L.P. are fulfilled pursuant to all executed agreements.

Trishawn	Allicon		
111snawn Board Ch			



# TEACH Las Vegas Factoring Term Sheet





# **About CAM**

Charter Asset Management (CAM) provides charter schools and charter school networks with funding via receivables factoring, term loans, and revolving lines of credit.

CAM's mission is to help charter schools reach their full potential via sound lending and investing practices. Since 2012, Charter Asset Management has provided over \$1 billion in funding to charter schools and charter school networks nationwide. We strive to be the best source of capital for charter schools.

National Leader in Charter School Financing







# **Highlights & Strengths**

CAM has provided charter schools and charter school networks with more than \$1 billion in funding since its inception.

CAM opened a \$10 million revolving line of credit with Rocketship Education in California.

### **CAM Strengths:**

Expertise: CAM knows charter schools. Our team has extensive

experience working with charter school networks, understands their many unique challenges, and is

dedicated to finding meaningful solutions.

Collaboration: CAM collaborates with charter schools to provide bespoke

funding solutions and works proficiently around existing

bonds or planned long-term financings.

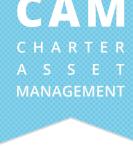
Flexibility: CAM provides charter schools with flexible capital. We are

not a bank and will not require depository business as a

part of our relationship with clients.

Speed: Our agility as an organization allows us to issue a proposal,

conduct due diligence, and fund in an expedited manner.



# **CAM Factoring Proposal**

January 31, 2022

Mr. Matt Brown Chief Financial & Operating Officer TEACH Las Vegas 4660 N. Rancho Drive, Las Vegas, NV 89130

Dear Mr. Brown,

Charter Asset Management Fund, L.P. ("Purchaser") appreciates this opportunity to begin our relationship with TEACH Las Vegas ("Seller"). We would like to propose the following terms and conditions for the factoring transaction under discussion. Please note that this letter is not intended to constitute a commitment to factor on the part of the Purchaser, but to summarize for discussion purposes the working capital accommodation that we are interested in considering. Notwithstanding the foregoing, the terms under the heading "Confidentiality" as set forth below in this letter shall constitute a binding and legally enforceable agreement between the parties.

**Factoring** is a common financing transaction used in many industries where future revenues, in this case, state-aid receivables, are purchased at a discount to advance capital for use in the present. In other words, CAM will provide capital to your charter school now by purchasing a portion of the state-aid due to your school in the future.

**Purchaser** Charter Asset Management Fund, L.P.

Seller TEACH Las Vegas

Net Amount Funded \$250,000.00

Factored Amount \$258,367.72

**Cost of Capital** \$8,367.72

**Legal & Admin Fee** Not applicable

Closing Date March 1, 2022



**Collateral** Purchaser will be provided a perfected first position security interest in

all of the Seller's present and future assets, including intellectual property and general intangible assets including but not limited to first and exclusive position of all future state revenue. Seller authorizes Purchaser to file UCC-1 financing statements and other necessary documents with UCC filing offices showing Purchaser as secured party and Seller as debtor and covering all of the above-described collateral.

**Dominion** All state and other payments to be intercepted and distributed by a

designated trustee, control account or cash collateral account pursuant

to a deposit account control agreement.

**Repayment Schedule** Pursuant to Repayment Schedule Below

**Offer Expiration** February 11, 2022

Governing Law California

#### Receivable Schedule

Installment 1: March 1, 2022 - \$150,000

Account Authority / Payor	Account Receivable	Amount Purchased	Admin Fee	Discount %	Discount	Amount Funded
Nevada Department of Education	FY 21-22 State Aid Distributive School Account (DSA) Apr PMT. District Code# 112. School Code# 112100	\$51,500.00	-	1.59%	\$818.85	-\$50,681.15
Nevada Department of Education	FY 21-22 State Aid Distributive School Account (DSA) May PMT. District Code# 112. School Code# 112100	\$51,500.00	-	2.79%	\$1,436.85	-\$50,063.15
Nevada Department of Education	FY 21-22 State Aid Distributive School Account (DSA) Jun PMT. District Code# 112. School Code# 112100	\$51,302.68	-	3.99%	\$2,046.98	-\$49,255.70
Total		\$154,302.68	-		\$4,302.68	-\$150,000.00



#### Installment 2: May 25, 2022 - \$100,000

Account Authority / Payor	Account Receivable	Amount Purchased	Admin Fee	Discount %	Discount	Amount Funded
Nevada Department of Education	FY 22-23 State Aid Distributive School Account (DSA) Jul PMT. District Code# 112. School Code# 112100	\$20,000.00	-	1.69%	\$338.00	-\$19,662.00
Nevada Department of Education	FY 22-23 State Aid Distributive School Account (DSA) Aug PMT. District Code# 112. School Code# 112100	\$20,000.00	-	2.89%	\$578.00	-\$19,422.00
Nevada Department of Education	FY 22-23 State Aid Distributive School Account (DSA) Sep PMT. District Code# 112. School Code# 112100	\$20,000.00	-	4.09%	\$818.00	-\$19,182.00
Nevada Department of Education	FY 22-23 State Aid Distributive School Account (DSA) Oct PMT. District Code# 112. School Code# 112100	\$44,065.04	-	5.29%	\$2,331.04	-\$41,734.00
Total		\$104,065.04	-		\$4,065.04	-\$100,000.00



Seller

#### **TEACH Las Vegas**

By:
Name: Matt Brown
Title: Chief Financial & Operating Officer
Dated:
Purchaser
Charter Asset Management Fund, L.P.
By: Charter Asset Management GP, LLC.
Its: General Partner
Ву:
Name: Paul Im
Title: Managing Partner
Ву:
Name: David Park
Title: Managing Partner

#### Thank you for choosing to fund with Charter Asset Management.

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This proposal letter is provided solely for the purpose described herein and may not be disclosed to or relied upon by any other party without the Purchaser's prior written consent. This proposal is intended to form the basis for a discussion of a working capital accommodation, and further negotiations adding to or modifying the general scope of the major terms shall not be precluded by the issuance of this Proposal Letter. This proposal is confidential and proprietary for the sole purpose of discussions between the parties hereunder.

Purchaser reserves the right to issue press releases, advertisements, and other promotional materials describing any successful outcome of services provided on your behalf. The Seller agrees that Purchaser shall have the right to identify the Seller by name in those materials.

Whether or not the transaction contemplated herein is consummated, by your acceptance hereof: (a) you agree to bear all reasonable out-of-pocket expenses of Purchaser and all fees and disbursements of Purchaser's counsel (including the allocated costs of inside counsel) relating to the preparation of this letter and of the proposed financing documentation and to the transaction contemplated hereby and thereby, if applicable, and (b) you agree to indemnify Purchaser, its affiliates, and their respective directors, officers and employees and to defend and hold Purchaser, its affiliates and such other persons harmless from and against all losses, claims, damages, liabilities and expenses (including expenses of litigation or preparation thereof) which Purchaser or any such affiliates or such other persons in connection with or arising out of the matters referred to herein, except for damages resulting from the gross negligence or willful misconduct of the Purchaser.



# **Thank You!**

# **Your CAM Support Team**

Paul Im - Managing Partner

Jonathan Yeh & Samson Jeng - Finance Department

General Inquiries: (213) 335-6275

**Email:** 

client.services@charterassetmanagement.com

# Coversheet

# **Explore Sublease and Licensing Agreement**

Section: III. ITEMS SCHEDULED FOR INFORMATION & POTENTIAL ACTION

Item: B. Explore Sublease and Licensing Agreement

Purpose: Vote

Submitted by:

Related Material: MB2\_Settlement\_Term\_Sheet.pdf

#### **FACILITIES USE AND SETTLEMENT TERM SHEET**

Below constitutes a Facilities Use and Settlement Term Sheet ("**Term Sheet**") by and between TEACH Las Vegas, a Nevada nonprofit corporation ("**TEACH**") and Explore Academy Las Vegas, a Nevada nonprofit corporation ("**Explore**") to terminate the parties' Sublease Agreement dated July 15, 2021 ("**Sublease**"). TEACH and Explore may be collectively referred to herein as the "**Parties**" or each as a "**Party**" to this Term Sheet.

- 1. Termination of Sublease. The Parties will agree to mutually terminate the Sublease as of March 15, 2022 pursuant to a Lease Termination Agreement. In exchange for such early termination, Explore will pay an early termination fee of \$156,000 ("Termination Payment") to TEACH within five (5) days of the effective date of the Lease Termination Agreement. The Lease Termination Agreement will provide for the Termination Payment to represent a compromise and resolution of all unpaid amounts that are due and owing under the Sublease through March 15, 2022. TEACH will retain Explore's security deposit of \$52,000 paid at the time the Sublease was executed.
- **2. Facilities Use License Agreement.** The Parties will contemporaneously enter into a Facilities Use License Agreement effective as of March 15, 2022, which will provide for Explore's use and occupancy of two (2) classrooms in Building 1(A), also known as 4660 North Rancho Drive; eight (8) classrooms in Building 4(B), also known as 4656 North Rancho Drive. The License Agreement shall require Explore to pay \$25,000 per month to TEACH to cover facilities use, utilities and any other facilities expenses. The License Agreement shall terminate on June 15, 2022 or immediately upon Explore's failure to timely pay the monthly fee on or before the fifteenth (15<sup>th</sup>) day of the month.
- **3. Enforcement Waiver.** Explore will waive any rights it may have to object to TEACH's immediate enforcement of the Lease Termination Agreement and/or the Facilities Use License Agreement.
- **4. No Binding Agreement.** This Term Sheet reflects the intention of the Parties to resolve Explore's default under the Sublease, but neither this Term Sheet nor either Party's negotiation or acceptance of its terms shall give rise to any legally binding or enforceable obligation on any Party.

IN WITNESS WHEREOF, the Parties execute this Term Sheet as of date signed by both Parties.

TEACH Las Vegas, a Nevada nonprofit corporation	Explore Academy Las Vegas, a Nevada nonprofit corporation
By:	Ву:
Name:	Name:
Title:	Title:
Date:	Date: