

# Promise and Opportunity

Ivy Hill Prep & GSA Consulting Engagement Proposal

# GSA Consulting: An Introduction

Guerschmide Saint-Ange brings nearly 14 years of education experience as a classroom teacher, student recruitment leader, charter school authorizer, and charter school Executive Director.

An expert academic program evaluator and turnaround leader, Guerschmide is currently the founder and CEO of GSA Consulting— a company created for the purpose of facilitating processes that allow school leaders, school boards, authorizers and other stakeholders to achieve transformational academic and operational success for the schools they lead and serve.



# Qualifications

GSA Consulting has deep expertise and skills in areas of need for Ivy Hill Prep

## Experience

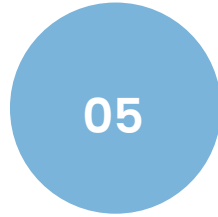
## Skills

External Relations Leader  
for High-Functioning  
Network



Crisis Management

NYC-based  
Authorizer



School Turnaround

Independent Charter  
School Head of School



Operations and Strategy



# Key Objectives

The purpose of Ivy Hill's engagement with GSA Consulting is to meet the following objectives:



To advise the new Head of School and Board in facilitating a successful leader transition through coaching and consultations.



To coach the new Head of School as they create and implement a family engagement vision and plan that aligns with IHP's mission.

# Scope of Work

GSA Consulting is proposing the following scope of work between February 1, 2022, through June 30, 2022



**Head of  
School  
Coaching**



**Family  
Engagement  
Planning**



**Board of  
Trustee  
Advisor**

# Scope of Work

GSA Consulting is proposing the following scope of work between February 1, 2022, through June 30, 2022

## Head of School Coaching

Through coaching steeped in ICF best practices, the new Head of School (HOS) will receive bi-weekly coaching sessions to facilitate a successful transition into the role.

## Family Engagement Program

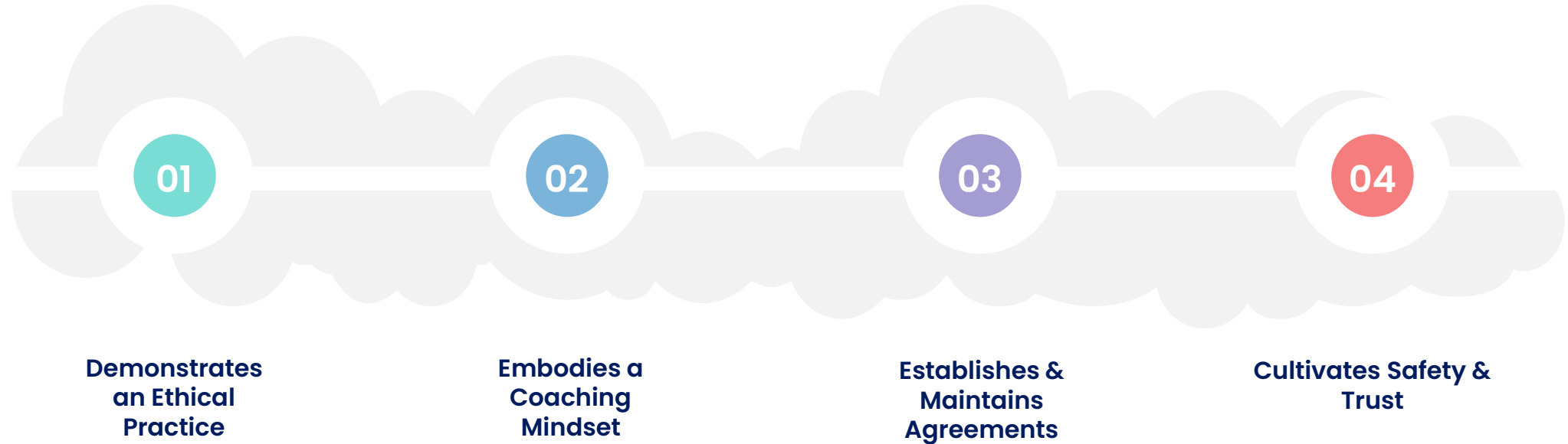
This program is intended to be one of the deliverables from the coaching sessions with the new HOS.

## Board of Trustees Advisor

Board or Board Chair will have 1 hour per month for advising on board-level challenges.

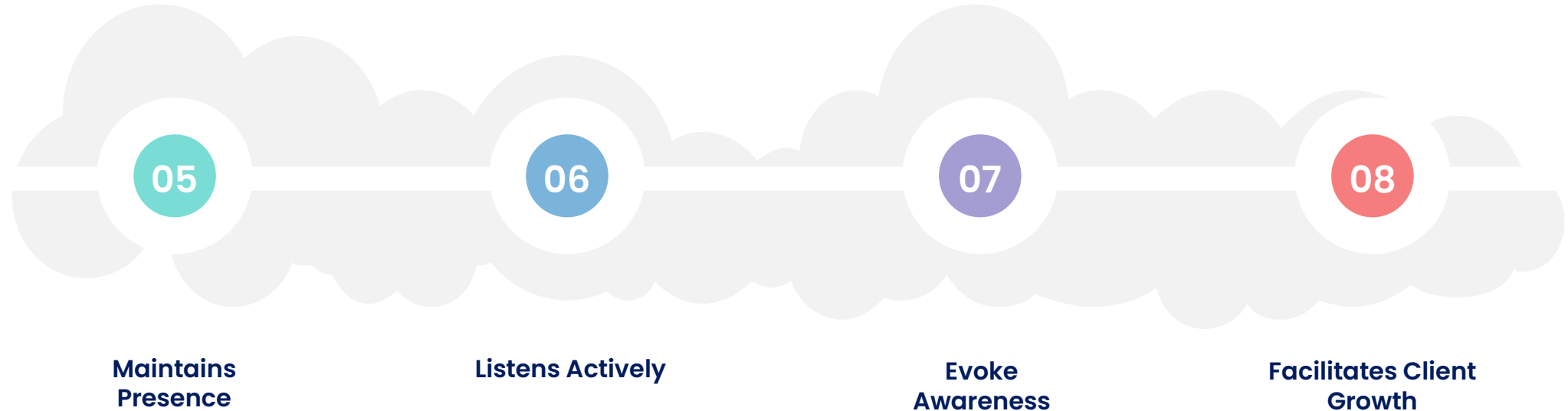
# Foundations of Coaching

International Coaching Federation Core Competencies®



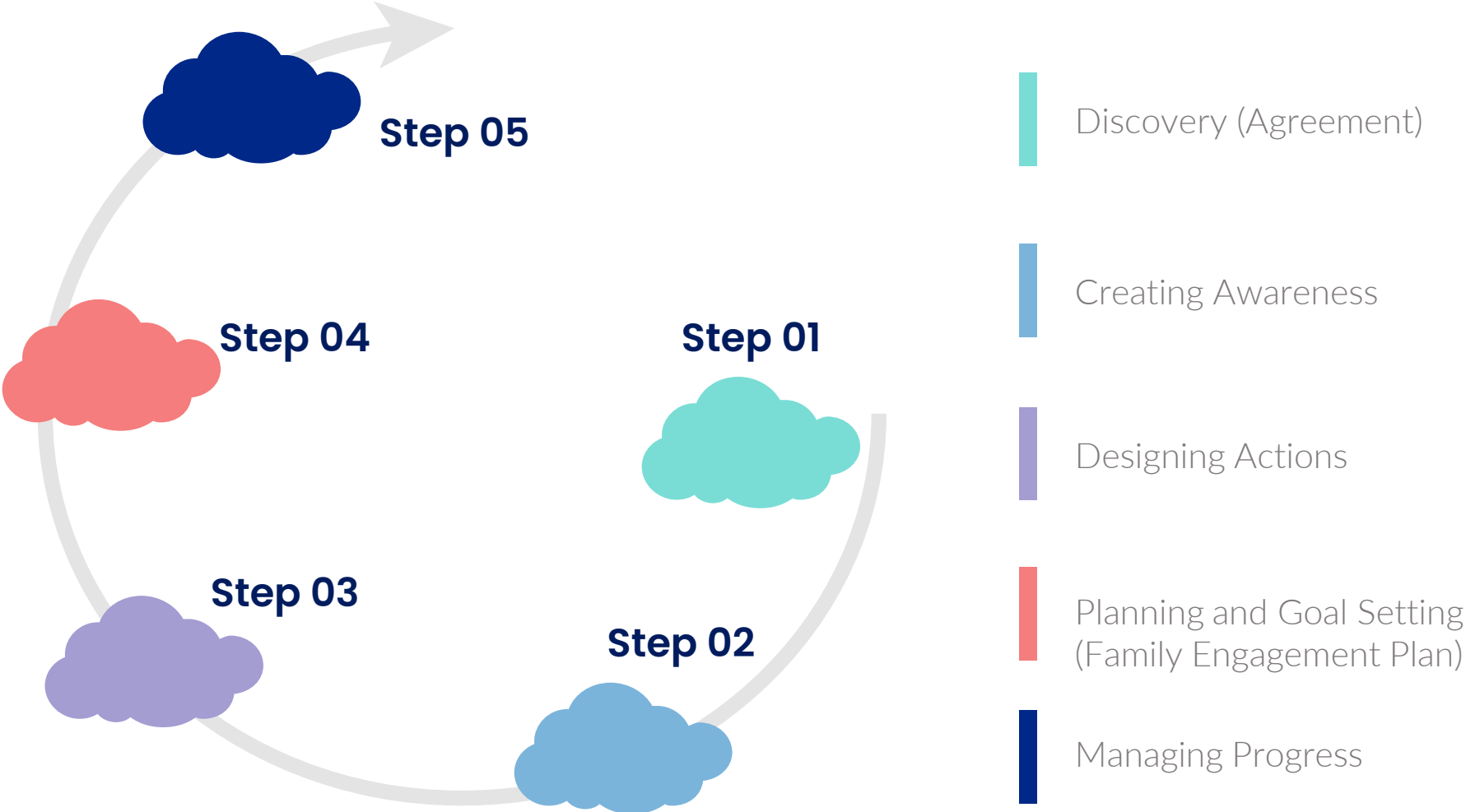
# Foundations of Coaching

International Coaching Federation Core Competencies® continued





# Coaching Process



# Consulting Fee



The total cost of engagement from February 1, 2022 through June 30, 2022 is \$10,000 paid as a monthly retainer of \$2,000 due on the 1<sup>st</sup> (first) of the month. Consultant will provide monthly invoices.



Additional support is available at a rate of \$750 per hour and is contingent upon consultant availability. Consultant agrees to include additional charges to invoice of monthly retainer fee.