



Ivy Hill Preparatory Charter School OFFICIAL RECOMMENDATION

IVY HILL PREPARATORY CHARTER SCHOOL

Management Recommendation

04-04-2020

Recommendation: Arrow Security Services

Background:

We received formal proposals from 3 vendors. Those vendors being Watch Guard who we currently use, Arrow security and Sentinel Security Services.

Recommendation:

Management recommends that we go with Arrow Security to fulfil our security needs. We would recommend them based on the following:

- Their familiarity with the charter school sector and their flexibility as well as top level communication with their host schools.
- Arrow Security came in as the 2nd lowest of the 3 bids we have received, for a total of 1k higher than the lowest bid.
- By utilizing a lower cost security company that does not compromise the building or its inhabitants allows for a shift of monies to other lines that it could be best utilized.



SENTINEL SECURITY SERVICES, LLC

“This business is licensed by the New York State, Department of State, Division of Licensing Services.”

AGREEMENT FOR SECURITY SERVICES

THIS SECURITY SERVICE AGREEMENT for Professional Security Services (this “Agreement”) is entered into on **Wednesday, the 1st day of July, 2020** (the “Effective Date”), by and between **SENTINEL SECURITY SERVICES, LLC**, a domestic business corporation, licensed by the New York State, Department of State, Division of Licensing Services as a Watch Guard and Patrol Agency with its principal office at 416 Vermont Street, Brooklyn, NY 11207-4214, referred to, herein as the “Company,” and **IVY HILL PREPARATORY CHARTER SCHOOL**, referred to, herein as the “Client.” Each of the Company and the Client may be referred to individually as a “Party” and collectively as the “Parties.”

WHEREAS, the Client desires to obtain from the Company, and the Company desires to provide, certain security guard services (“the Services”) to the Client;

NOW THEREFORE, the Parties hereby agree as follows:

1. Procedures: The Services will be provided in accordance with the procedures set forth on Exhibit A attached hereto and as amended from time to time in accordance with the terms of this Agreement.
2. Term: The term of this Agreement (the “Term”) shall commence upon the Effective Date and continue for a period of **Three Hundred and Sixty Five (365) Days**, terminating on **Wednesday, the 30th day of June, 2021**, (the “Termination Date”). Thereafter, this Agreement shall automatically renewed and apply to subsequent Services requested by the Client.
3. Location of Services: The Services will be rendered at the location(s) specified on Exhibit A.
4. Guard Quantity; Schedule: The number of security guards (“Security Guards”) to be provided by the Company, and the times when Security Guards will be provided shall be as set forth in Exhibit A.
5. Compensation: The Client shall pay to the Company:
 - a) A rate of **\$21.84** per hour per Guard (the “Regular Rate”);
 - b) For any hours in excess of regularly scheduled hours and for service on the following six major holidays: New Years Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day and Christmas Day, the Client shall pay the Company a rate equal to 1.5 (one and one-half) times the Regular Rate (“the Additional Services Rate”);
 - c) If the Client requests and the Company provide, Services including additional services beyond those set forth on Exhibit A, the Client shall pay the Additional Services Rate for the initial 24-hour period for which less than 24 hours notice was given (the “Initial Period”). After the Initial Period expires, the Client shall pay the Company at the Regular Rate for all Services provided in connection with such request.

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- d) Sale taxes, if any, will be added to the Client's total invoice and are in addition to the hourly rate, unless the Client is a tax-exempt organization. If the Client is a tax-exempt organization, the Client must furnish a copy of the Certificate of Exemption and hereby agrees to indemnify and hold harmless the Company for any damages incurred due to a failure to pay or withhold such sales tax.

Federal Tax ID Number: _____

- e) The Company shall issue invoices to the Client on a weekly basis, for a period covering the preceding week. The Client shall tender the full amount due under the invoice to the Company within ten (10) days after the Client's receipt of the invoice. If the amount invoiced is not paid in full by the Client within 10 days of receipt of the invoice, a fee (the "Credit Fee") of the lesser of one and one-half percent (1.5 %) per month, or the maximum amount allowed by applicable law, shall be applied to the unpaid balance on the invoice after thirty (30) days. Notwithstanding the payment of the Credit Fee by the Client, a failure to pay invoices in accordance with the terms of this Section 5 (e) shall be considered a material breach of this Agreement.
- f) The Regular Rate may be adjusted upon agreement of the parties.
- g) The Client agrees to pay all costs of collection and reasonable attorney's fees incurred by the Company in its efforts to collect amounts invoiced to the Client and applicable Credit Fees in accordance with 5(e) above.
6. Confidentiality: For the purposes of this Agreement, "Confidential Information" shall mean all information not generally known and that is proprietary to the Company or that the Company is obligated to treat as proprietary. This Agreement, any proposals to the Client and all related materials are Confidential Information. Releases, duplications, disclosures, or use of Confidential Information (other than in connection with fulfilling the obligations of the parties under this Agreement) is not permitted unless authorized in writing by an authorized representative of the Company. The Client recognizes and agrees that the unauthorized use or disclosure of Confidential Information by the Client would cause irreparable injury to the Company and the Company may seek immediate injunctive relief, in addition to any other rights and remedies available. The obligations in this section will expressly survive the termination, cancellation, or expiration of this Agreement.
7. Employees: All Security Guards rendering the Services on behalf of the Company are employees of the Company and will not be considered employees of the Client. The Company shall be responsible for all wages and applicable employment taxes.

Notwithstanding any other provision in this Agreement and because the Client has sole control over the condition of its premises, the Client represents and warrants that it will provide and maintain safe working conditions for the Security Guards and any other personnel assigned by the Company to Client's facilities in accordance with applicable laws and regulations. The Client acknowledges that Company personnel are invitees to Client's property and the Client shall adequately protect such Company personnel from sustaining personal injury or property damage.

The Client may request the removal of any Company employee upon written request, provided that the basis for Client's request is reasonable and the employee's removal will not violate any law. In the event any employee is removed at the Client's request, the Client shall indemnify and hold the Company harmless from all claims, demands, liabilities, judgments, losses, suits, damages, fines, penalties, and

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expenses, including reasonable attorney's fees and defense costs (hereinafter, collectively "Claims") that may arise therefrom.

Company employees providing the Services will be assigned in accordance with Federal, State, or municipal city laws, and in the case of Services rendered to any government entity, shall be assigned in accordance with regulations governing the conduct of contractors with Federal, State or municipal government.

A designated representative of the Company will directly supervise the Security Guards and other personnel provided to Client at Client's facilities. The supervisor will not be present on-site.

8. Workers Compensation: All agents and employees of the Company are covered by applicable workers' compensation.
9. Emergency Contacts; Authorization: The Client shall furnish to the Company a current list of names, addresses, and telephone numbers of any persons who may be contacted by the Company in the event of any emergency arising during the Term. If the Company is unable to contact the persons named therein, the Company may take whatever action it deems reasonable and necessary to address the emergency or to secure the Client's property and shall not be liable for any damages incurred in such efforts.

The Company and its duly-authorized employees or agents are authorized to notify the appropriate police and fire agencies of any and all situations arising at any premises for which Services are being provided.

10. Insurance:
 - (a) The Company maintains all necessary insurance for the provision of Services. If requested, the Company will provide to the Client a certificate of insurance.
 - (b) Should the Company personnel be required and/or directed by the Client or the Client's authorized agent to operate any equipment in the performance of the Services, the Client shall have in force all necessary insurance for Client owned and/or provided equipment and/or vehicles. The Client shall provide the Company with an insurance certificate naming the Company as an insured regarding use and/or operation of any such equipment. The Client shall defend, indemnify, and hold harmless the Company and any of its officers, directors, agents or employees from any claims arising out of the performance of the Services, or the use or operation of any Client-owned and/or provided equipment, vehicle(s), or property.
 - (c) The Client assumes all risk of loss or damages to its premises, business and property, and risk of loss or damages to the property of others on the Client's premises, occurring as a result of fire, theft or other casualty at any time, and the Client agrees that it will maintain insurance to fully protect the Client against such loss or damage.
11. Limitations of Services: The Company makes no guarantee, implied or otherwise, that no loss or injury will occur to the Client's real or personal property, or that the Services will detect or prevent losses or injuries that the Services may be designed to help discover or avert.

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If, in the Company's reasonable judgment, the Services require the use or hiring of a third-party contractor, the relationship between the Company and such third-party contractor shall not be deemed to be an agency relationship and the Company shall not be liable for any conduct of such third-party contractor.

12. Allegations of Theft: Under no circumstances will the Company be responsible for the theft of the Client's property. In the event of allegation theft by an employee of the Company, the Client waives all right of recovery unless: (i) the Company is notified of such allegation within forty-eight (48) hours after the Client has or should have reasonably discovered the theft; (ii) the Client fully cooperates with the Company in the investigation of the matter; and (iii) the Client files a written report of the alleged theft with the appropriate law enforcement agency.
13. Indemnification:
The Client agrees that:
 - (a) The Company is not an insurer and that the amounts payable hereunder are based upon the value of the Services offered and not the value of the Client's interest being protected or the property of the Client or others located on the Client's premises. The Company does not guarantee or promise that a loss will not occur. Accordingly, the Company undertakes no liability to the Client and makes no representation, express or implied, that its services will prevent occurrences or their consequences that result in a loss or damage.
 - (b) The Client shall indemnify the Company and any of the Company's officers, directors, agents, subsidiaries, assigns and employees (the "Related Parties") to the fullest extent permitted by law, from and against any and all losses, claims, damages and liabilities, joint or several, directly or indirectly caused by, related to, based upon, or arising out of the engagement of the Company pursuant to this Agreement, or the rendering of the Services by the Company for the Client or at the Client's direction, including those related to the hiring, training, supervision or retention of personnel, by the Company or Related Parties, except as caused by the grossly negligent acts or omissions of the Company.
 - (c) The Client shall promptly reimburse the Company and any Related Parties for all costs and expenses (including counsel fees and expenses and the costs and expenses of enforcing this Section 13), as incurred, in connection with the investigation of, preparation for or defense of any pending or threatened claim or any action or proceeding arising there from, whether or not the Company or any of the Related Parties is a party and whether or not such claim, action or proceeding is initiated or brought by or on behalf of the Client and whether or not such claim, action or proceeding results in any liability.
 - (d) The Client agrees to indemnify and hold the Company harmless from and against any claims made by a third party(s), including, but not limited to, injury, death, damages or loss of property, whether directly or indirectly caused by performance or nonperformance of obligations imposed by this Agreement, including those relating to hiring, training, supervision or retention of personnel of Company, or Related Parties, except when arising from the grossly negligent act or omissions of the Company.
 - (e) The Client hereby waives any and all rights of subrogation that insurer of the Client may have against Company.

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- (f) Where the Company is entitled to indemnification, the Company may, at its option, conduct any such defense as may be reasonable or require that the Client shall take over such defense.
- (g) Disputes concerning the Parties' indemnification obligations shall be resolved in accordance with the terms of Section 19 hereof.
14. Intellectual Property: All procedures, manuals, trademarks, emblems, labels, sticker decals, signs, equipments and/or materials of any variety whatsoever furnished by the Company to the Client, unless specifically described in a Bill of Sale or other agreement indicating to the contrary, shall be deemed to be the property of the Company and may be removed or recovered by the Company at anytime. The Company is hereby expressly authorized to remove and/or recover its property at anytime, without seeking prior consent from the Client.
15. Non-Solicitation; Liquidated Damages: Each Party agrees that it will not hire or attempt to hire, directly or indirectly, personnel from the other Party's employment while this Agreement is in effect and for a period of two year from the Termination Date, unless mutually agreed upon in a writing signed by both Parties. In the event such mutual consent is not obtained and an employee of one party is hired by the other party during the Term of this Agreement or within one year of the Termination Date thereof, the hiring party hereby agrees to compensate the other party an amount equal to forty five percent (45%) of the annualized wages of the person hired. This placement/retraining fee shall be immediately due and payable upon the commencement of the hired individual's employment with the hiring party.
16. Termination: This Agreement may be terminated upon the occurrence of any of the following:
- a) At the election of either Party upon thirty (30) days written notice to the other Party;
 - b) At the election of the Company for Cause, (as defined below), immediately upon written notice by the Company to the Client, which notice shall identify the Cause upon which the termination is based. For the purposes of this Section 16 (b) "Cause" shall mean (i) the Client has failed to pay the Company for the Services in accordance with the terms of Section 5(e) hereof; (ii) the Client has failed to provide the Company with a certificate of insurance in accordance with the terms of Section 10 hereof; (iii) any bankruptcy, reorganization, liquidation or other such proceeding is commenced or threatened by or against the Client or the Client makes or threatens to make an assignment for the benefit of creditors; or (iv) any other material breach of any term or provision of this Agreement.
17. Workplace Safety: The Client agrees that it will comply with any and all workplace safety standards or health related regulations as required by applicable law ("Workplace Safety Standards"). The Client agrees to indemnify and hold the Company harmless from all Claims, including injuries to Company's employees arising out of any condition existing at the Client's premises or resulting from the Client's violation of any Workplace Safety Standards.
18. No Third-Party Beneficiaries: This Agreement is entered into solely for the mutual benefit of the Parties hereto, and no benefits, rights, duties, or obligations are intended or created by this Agreement as to any third parties.

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19. Arbitration: In the event of a dispute, claim or controversy arising from or relating to this Agreement, or the relationship which results from this Agreement, or the validity of this arbitration clause or Agreement, that dispute, claim or controversy shall be resolved by binding arbitration in the State of New York under then current Commercial Rules of the American Arbitration Association, using one arbitrator with knowledge of contract security guard service operations. The decision and award of the arbitrator shall be final and binding. Judgment upon award rendered may be entered in any court having jurisdiction.
20. Notice: Any and all notices, demands, or other communications required or desired to be given hereunder by any Party shall be in writing and shall be validly given or made to another party if personally served, or if deposited in the United States mail, certified or registered, postage prepaid, return receipt requested. If such notice or demand is served personally, notice shall be deemed constructively made at the time of such personal service. If such notice, demand or other communication is given by mail, such notice shall be conclusively deemed given five (5) days after deposit thereof in the United States mail addressed to the party to whom such notice, demand or other communication is to be given as follows:

If to the Company:

Sentinel Security Services, LLC
416 Vermont Street
Brooklyn, NY 11207 – 4214

If to the Client:

Name: Ivy Hill Preparatory Charter School
Address: 475 East 57 Street
Brooklyn, NY 11203

Any party hereto may change its address for the purpose of this paragraph by written notice given in the manner provided above.

21. Waiver: Unless otherwise stated herein, by an instrument in writing, either party may waive compliance by the other party of any term or provision of this Agreement; provided, however, that such waiver shall not operate as a waiver of, or estoppel with respect to, any term or provision, except as stated in such waiver and shall not act as a future waiver of any term or provision waived except as stated in such waiver. Any amendment or waiver on behalf of the Company will only be effective if signed by an officer or authorized representative of the Company.
22. Choice of Law: The validity, interpretation, enforceability, and performance of this agreement shall be governed by and construed in accordance with the law of the State of New York, without regard to the principles of conflicts of law thereof.
23. Headings: Section headings are not to be considered a part of this Agreement and are not intended to be a full and accurate description of the contents hereof.
24. Modification or Amendment: No amendment, change or modification of this Agreement shall be valid unless in writing signed by all Parties hereto.

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25. Entire Understanding: This document and any exhibit or schedule attached constitute the entire understanding and agreement of the Parties, and any and all prior agreements, understandings, and representations are hereby terminated and canceled in their entirety and are of no further force and effect.
26. Unenforceability of Provisions: If any provision of this Agreement, or any portion thereof, is held to be invalid and unenforceable, then the remainder of this Agreement shall nevertheless remain in full force and effect.
27. Assignment: This Agreement may not be assigned by either party without the prior written consent of the other; provided, however that either party may assign its rights and obligations under this Agreement in connection with a merger or sale of substantially all of its assets.
28. Survival: The provisions of Sections 6, 14, and 15 shall survive the termination of this Agreement.
29. Force Majeure: The obligations of the Company hereunder may be suspended during any period where performance of the Services is prevented by acts of God, civil or labor disturbances, or other events beyond the Company's reasonable control, economic or otherwise.
30. Authorized Signature: This Agreement shall not become binding on the Company until it is executed by an authorized representative of the Company.

[SIGNATURE PAGE FOLLOWS]

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SENTINEL SECURITY SERVICES, LLC

BY: COLIN BLACKMAH

TITLE: PRESIDENT

DATE: 03-14-20

**IVY HILL PREPARATORY CHARTER
SCHOOL**

BY: _____

TITLE: _____

DATE: _____

EXHIBIT A

PROCEDURES, LOCATION OF SERVICES, SECURITY GUARD QUANTITY & SCHEDULE

PROCEDURES:

The Company shall render the Services in accordance with the following Procedures: As defined in the Security Guard Act of 1992 and detailed in the Sentinel Security Services, Site Specific Security Services Post Orders_____

LOCATION OF SERVICES: The Services shall be rendered at the following location(s):

**Ivy Hill Preparatory Chartered School
475 East 57th Street
Brooklyn, NY 11203**

SECURITY GUARD

QUANTITY & SCHEDULE:

The Company shall provide Security Guard/s in the following quantity/ies on the following schedule:-

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	0630-1800 11.30 Hrs	0630-1800 11.30 Hrs	0630-1800 11.30 Hrs	0630-1800 11.30 Hrs	0630-1800 11.30 Hrs	

1. One (1) Unarmed Uniformed Security Guard _____
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ARON SECURITY, INC.



ARROW SECURITY
ARON SECURITY, INC.

For





Our Promise

When you hire our qualified security guards to perform security, we will handle a wide range of tasks so you can focus on the finer details of your site. We handle jobs such as entry control, crowd management, security searches, theft prevention, ushering and more. Our primary concern is making sure your affair is safe, orderly and crime-free.

We will work with you to carefully analyze the needs of your location and offer specialized services. These services are based on your needs. We want to ensure that your security and budgetary needs are met.

As we work with you, we'll carefully review your security needs from setup to completion of the security plan. This information will help us determine your requirements from beginning to end and come up with a thorough security plan. You can expect the best security team for the job with the right experience and training for each position and task.

In today's environment, safety of staff, friends, students, and family is changing every day. Arrow Security can enhance or help you develop your security program, guaranteed! With over 100 years in combined security experience, we are qualified to plan, develop, and deploy a security assessment within 24 hours.

We guarantee 15-minute return phone calls, face-to-face meetings within 24 hours, access to your managers 24 hours a day, and same-shift guard replacement.

When it comes to security, we do it all. From armed, unarmed guards, motor patrol, and investigations, access control/CCTV to workers' comp and other investigations. **Warehouses, Pharmaceutical, and Dept. of Defense** accounts are just some of our customers.

Uniformed Silver Level School Safety Officer - \$22.25 (up to 7 years school experience)

Uniformed Gold Level School Safety Officer - \$24.02 (up to 7 years school experience)

Uniformed Law Enforcement / Military - \$41.33

Uniformed ARMED Law Enforcement / Military - \$47.97

No Overtime, no night differential, and no weekend rates.

Security threats and challenges can vary greatly from companies of different industries, and it's important to work with a company with the flexibility to address each security problem with the right solution. Regardless of industry, Arrow Security can partner with your organization to improve your security process and enhance the protection of your most valuable assets. Arrow Security provides security solutions to all industries.



About Us

Arrow and its principals have more than 100 years' worth of combined experience in the security industry. As we grow, we remain committed to delivering consistently high-quality security officers, investigations, and surveillance services to our clients throughout the NY area. As part of our commitment to quality, we commit to involving our executive team with all aspects of our client's security program. As a result, we remain easy to do business with and flexible enough to readily adjust to changes in your security requirements.

PROVIDING EXCEPTIONAL SERVICE

Providing exceptional Security Officer service has become one of the hallmarks of Arrow Security. As a company we believe that we have mastered the art and science of providing exceptional service by closely examining our past experiences, understanding industry best practices, and seeking continuous client feedback. As a result of these practices, we have found that there are four (4) keys to providing exceptional service.

What are the 4 keys?

- 1) Striving for continuous improvement using a documented Quality Control Plan;
- 2) Having well trained officers and supervisors;
- 3) Retaining great officers;
- 4) Unwavering commitment to customer satisfaction.

CORPORATE LOCATION

Our corporate headquarters is located within the NY area, allowing our CEO and executive management team to be immediately available to answer client concerns and resolve problems as they occur. You will see as you review this brochure that we are innovative, aggressive in our attempts to obtain the goals we define, and always seeking to be challenged.

But our greatest strength is and will always be, that we are fundamentally dedicated to reaching excellence for our clients and every employee.

EXPERTISE AND QUALIFICATIONS

Our officers receive classroom and field training prior to assignment at any account. Permanently assigned officers receive additional site-specific training to understand your requirements and expectations. Refresher training is provided to all officers yearly. Based on our comprehensive training curriculum our officers are well suited to handle many roles at our client's sites.



OUR OFFICER'S ROLES

Our officers are capable of providing many types of functional roles for our clients. Some of the functions that our officers provide are as follows:

- *Uniformed Unarmed Officers*
- *Emergency Medical Technicians*
- *Concierge*
- *Receptionists*
- *Court Room Monitors*
- *Investigators*

OFFICER DUTIES

Depending on the role that our clients select, the officers may be called upon to provide a wide array of services/duties. Some of the duties that officers perform for our clients are:

- *Managing Access Control*
- *Performing Foot Patrols*
- *Conducting Vehicle Patrols*
- *Providing First Aid/CPR/AED*
- *Operating Magnetometers*
- *Providing Alarm Response*
- *Managing Video Systems*
- *And more*

TRAINING

State Licensing & Pre-assignment:

We use the NYS Security Officer Training 12 Part Course for training and each new Arrow Security employee completes this basic training program. Arrow Security owns and operates a State of New York approved training facility within its corporate offices in New York.

The training staff utilizes lecture, films, video, class discussions and role-playing techniques with a written examination following each session. The topics covered are:

- Human and Public Relations, Officer Fundamentals
- Crime Scene Procedures, Handling Emergencies
- Report Writing, Using Communication Tools
- Fire, Bomb Threats, Emergency Traffic Control
- Fire and Safety Equipment
- Laws Related to Arrest, Search, and Seizure for private security officers
- Use of Force & Liability for Acts both Civil and Criminal
- Topics unique to the particular client or contract





THE ARROW SECURITY PROMISE



“We are driven to meet elevated standards and demands. Through our commitment and determination, Arrow Security can meet and exceed these expectations. Our responsiveness and adaptability enable us to deliver a higher level of service creating a better return for your security investment.

Arrow Security personnel are dedicated to achieving maximum customer satisfaction and performing to your specifications. Every Arrow Security employee knows that, as our client, you must always have access to key personnel. You are assured of Top Notch’s consistent performance through regular communication at all levels.

Joe Hirsch
VP
Arrow Security
Jhirsch@arrowSecurity.net



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WATCH GUARD 24/7 LLC
Security & Investigation Service

Security Services Proposal

2020



475 East 57th Street ♦ Brooklyn, NY 11203

Prepared for

CSB

Mr. Brandon L. Parker - Director of Operations

Contact: Ms. Norma Slocovich
Director of Sales & Marketing
WATCH GUARD 24/7, LLC
71-16 Myrtle Avenue ♦ Glendale NY, 11385
PHONE: (917) 783-7199 FAX: (718) 874-0062

January 22, 2020

Mr. Brandon L. Parker
Director of Operations
Ivy Hill Preparatory Charter School
475 East 57th Street
Brooklyn, NY 11203

RE: Proposal for Security Officer Services – 2020 Billing Rates

Dear Mr. Parker:

WATCH GUARD 24/7, LLC, would like to take this opportunity to express our appreciation in providing essential and valued security services to Ivy Hill Preparatory Charter School. Following our pledge to deliver quality, cost-effective services, enclosed please find our proposal for 2020 security officer bill rates.

Company Overview

Founded in 2009 by NYPD Lieutenant, John T. Rafferty, WATCH GUARD 24/7 LLC is a privately owned and locally operated security guard company licensed in the State of New York and headquartered in Glendale, NY. WATCH GUARD 24/7 specializes in providing armed and unarmed security services for schools, residential and commercial real estate, corporations, corporate parks, the hospitality industry, construction sites, cultural institutions, senior living facilities, warehouses, distribution centers, and critical infrastructure. WATCH GUARD 24/7 also provides private investigation services for civil and criminal matters and executive protection services.

The company has strong roots in law enforcement under the leadership of John Rafferty, one of the highest decorated Lieutenants in the NYPD upon his retirement. He was also the recipient of the NYPD's second highest honor, the Combat Cross. Mr. Rafferty was involved in multiple areas of law enforcement, from crime prevention to conducting criminal investigations. He was assigned to some of the busiest, crime ridden commands in Brooklyn, NY which revealed a proven track record for combating crime and in dealing with public safety and security issues. Mr. Rafferty continues to have strong ties with the New York City Police Department and works in tandem with several command precincts in providing safe and secure environments for all of our clients' sites.

WATCH GUARD 24/7 attributes its steady growth over the past 11 years to a business model that continues to provide communicative and uncompromising management support; timely, proactive action and problem resolution; and an overall superior level of service focused on exceeding every client's expectations. Our ability to support small to large security guard programs, coupled with our knowledge and expertise to develop tailored security plans, offers a better choice to our clients as well as real savings. This business model is executed by the industry's most experienced management staff and facilitated by cutting edge technologies and support systems.

Our computer and operating systems allow our staff and clients to benefit from the efficiency of concise scheduling, payroll, and invoicing reports. Additionally, Watch Guard 24/7 has its own state-of-the-art Security Operations Center (SOC) with real-time dispatchers, which is functional on a 24-hour, 7-day per week basis.

Operational Experience

WATCH GUARD 24/7 has been successful in meeting the security needs and special services of customer environments very similar to yours by working closely with our clients. Our goal is to effectively manage our services and activities to maintain a high level of professionalism and performance at all times. WATCH GUARD 24/7 continuously develops performance monitoring measures and fully complies with all City and State legislative

mandates. It is our sole desire to provide a safe, secure, and friendly atmosphere while simultaneously providing excellent services. We accomplish this by establishing and meeting the highest standards in the areas of personnel appearance, job performance, and the development of staff and community relations.

WATCH GUARD 24/7 strives to achieve superior safety and security services through the strong leadership of our experienced management and supervisory staff, and through those they lead. We are committed to continuously creating, developing, communicating and implementing well-planned and coordinated strategic and tactical business objectives, goals and standards in alignment with those of our customers. Additionally, on-demand availability permeates the entire WATCH GUARD 24/7 organization, from our 24/7 real-time "LIVE" dispatchers at our Security Operations Center (SOC) to instant access to our Executive Management Team.

In closing, rest assured that our commitment to your security program would be nothing less than 100%! We believe our professional management team and operations infrastructure, coupled with our list of satisfied clients, demonstrates our unique qualifications to continue being your security provider.

Once you have had an opportunity to review the enclosed information, please contact me if there are any questions. I am at your disposal at any time.

On behalf of President and CEO – John T. Rafferty and the rest of the WATCH GUARD 24/7 Team, we appreciate the confidence Ivy Hill Preparatory Charter School has placed in us and we look forward to providing you with the best possible service into the future.

Respectfully submitted,

A handwritten signature in cursive script, appearing to read 'Norma Slocovich'.

Norma Slocovich
Director of Sales and Marketing
WATCH GUARD 24/7, LLC

Ivy Hill Preparatory Charter School

2020 Billing Rate Proposal

CATEGORY OF SERVICE	WEEKLY HOURS	OFFICER SCHEDULE	HOURLY BILL RATE
One (1) Security Officer Post	57.5	Mon-Fri 6:30a-6:00p	\$26.47

WATCH GUARD 24/7 will continue to implement ongoing consultative communications to meet and exceed your expectations by providing a Director of Operations, an Operations Manager, and a dedicated site inspection team which will perform frequent, unannounced client visits. The Director of Client Relations will be responsible for continuous quality improvement and proper liaison with representatives of Ivy Hill Preparatory Charter School, the local police precinct and local fire department.

- All WATCH GUARD 24/7 personnel working at Ivy Hill Preparatory Charter School will undergo a criminal background investigation, will have been given and passed a drug screening, will be first aid and CPR certified, and will be registered as NYS security officers.
- Clean and well-fitting professional uniforms, with seasonal attire changes, will be provided for all security officers working at Ivy Hill Preparatory Charter School (included).
- Total paid time off is offered per WATCH GUARD 24/7's standard policy. Entitlements during the first year of employment is one (1) hour for every thirty (30) hours worked up to 5 days.
- The following six (6) holidays will be recognized and paid to the security officers at a rate of 1.5 times their regular pay rate (if worked) and billed at the above Premium Bill Rate: New Year's Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day and Christmas Day.

A time and one-half rate will apply for all client requested overtime hours and additional coverage requests with less than 72 hours' notice.

Hourly rates are subject to adjustment for any change in pay rates or payroll related taxes resulting from any federal, state or municipal law, regulation, administrative ruling or collective bargaining agreement, requiring any increase in work hours, wages, and benefits, taxes, working conditions or other costs incurred by WATCH GUARD 24/7 in performance of this Agreement. Without limiting the foregoing, any and all costs (including penalties) incurred by WATCH GUARD 24/7 associated with the Health Care and Education Reconciliation Act of 2010 for security personnel rendering services hereunder shall result in a penny for penny increase in WATCH GUARD 24/7's hourly rate.

The above rates include all payroll taxes and insurance. The above rates do not include sales tax, if applicable.

This business is licensed by the State of New York.