

NetSuite.org

Pricing Worksheet for El Camino Real Charter High School
10/30/2017

Proprietary and Confidential Proprietary and Confidential

All Discounts Pending internal approval and submission of grant application via www.netsuite.org

1. NetSuite Subscription

Item	Quantity	List Price	List Annual Cost	NS.org List Price	NS.org List Annual Cost	NetSuite.org Discount Rate	Discounted Cost- Year 1	NetSuite.org Discount Rate	Discounted Cost- Year 1	
NetSuite SuiteSuccess Social Impact Cloud Service	1	\$71,988	\$71,988	\$35,988	\$35,988	50.00%	17,994.00	60.00%	14,395.20	235.2 Per User/Year
NetSuite Social Impact Cloud Service User	20	\$1,188	\$23,760	\$588	\$11,760	0.00%	11,760.00	60.00%	4,704.00	
NetSuite Employee Self Service Cloud Service User (5 User Pack) - 200 Users	40	\$1,188	\$47,520	\$1,188	\$47,520	0.00%	47,520.00	60.00%	19,008.00	
NetSuite Financial Management Cloud Service (Included)	1	\$0	\$0	\$0	\$0	50.00%	0.00	60.00%	0.00	95.04 Per User/Year
NetSuite Project Management Cloud Service (Included)	1	\$0	\$0	\$0	\$0	50.00%	0.00	60.00%	0.00	
NetSuite Fixed Asset Management MidMarket Cloud Service	1	\$7,188	\$7,188	\$7,188	\$7,188	50.00%	3,594.00	60.00%	2,875.20	
NetSuite Premium Support	1	\$10,246	\$10,246	\$10,246	\$10,246	50.00%	5,122.80	60.00%	4,098.24	
TOTAL LICENSE & USERS			\$160,702		\$112,702		85,990.80		45,080.64	
4. One-time Items										
One-time items not covered in recurring costs			List Pricing			Discounted Cost		Discounted Cost		
Item										
Paapri Implementation Service			\$28,100			22,480.00		21,075.00		
End User Training			Included			0.00		0.00		
1 Seat Annual Pass for Admin			\$10,000			0.00		0.00		
Subtotal						<u>22,480.00</u>		<u>21,075.00</u>		
TOTAL NetSuite Costs			\$160,702			\$108,470.80		\$66,155.64		-\$42,315.16