

**Sold To:** El Camino Real Senior High School  
**Name:** Sylvia Yi  
**Address:** 5440 Valley Circle Blvd, Woodland Hills, CA 91367-5949  
**Email:** s.yi@ecrchs.net  
**Phone:** (818) 595-7514  
**Naviance ID:** 12444uspu

**Hobsons Contact:**  
**Name:** Andrew Wamala  
**Email:** andrew.wamala@hobsons.com  
**Phone:** (703) 859-7519

**Order Date:** August 2, 2017

**Valid Until:** 9/30/2017  
**Quote Number:** Q206885  
**Contract Start Date:** 8/1/2017  
**Contract End Date:** 7/31/2020  
**Contract Term (In Months):** 36  
**Currency:** USD

**Purchase Order:**  
**Payment Term:** Net 30

Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance College and Career Readiness Curriculum	3,511	Enrollment	8/1/2017	36	24,225.90
Naviance Course Planner	3,511	Enrollment	8/1/2017	36	11,059.65
Naviance eDocs	800	SrEnrollment	8/1/2017	36	2,640.00
Naviance for High School	3,511	Enrollment	8/1/2017	36	24,225.90
Naviance Alumni Tracker	1	Sites	8/1/2017	36	1,275.00

Total Price:	63,426.45
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<b>Notes: (if applicable)</b>	Subscription to Naviance eDocs is based on enrollment of Senior class only.
<b>Comments:</b>	<p>All figures quoted are exclusive of sales tax.</p> <p>Payment Schedule:</p> <p>\$21,142.15 - Due 8/1/2017</p> <p>\$21,142.15 - Due 8/1/2018</p> <p>\$21,142.15 - Due 8/1/2019</p> <p>Total Contract:</p>

Please complete or update the following information:

Account Contacts	Name	Email Address
Primary	Sylvia Yi	sekim65@gmail.com
Billing	Sylvia Yi	s.yi@ecrchs.net
Payment Method:	<div><div>Purchase Order #</div><div>Check</div><div>Wire Transfer #</div></div> <div><b><i>Paying by credit or debit card?</i></b><div>Credit Card #</div><div>Card Holder Name:</div><div>Expiration Date (MM/YY):</div><div>Billing Zip Code:</div><div>Security Code:</div><div>Country:</div></div>	
CEEB Code:	53801	

Unless separate invoice and payment terms are specified, Hobsons will issue invoices once per year, with the first taking place upon execution of the order form and then annually thereafter throughout the term of the contract.

The services are delivered in accordance with applicable terms that can be found at <https://succeed.naviance.com/auth/signin?tos=1#/tos>. By signing below, you agree to be bound by such terms and that such terms are made a part of this contract.

Please complete the contact and payment information as indicated, then sign below to indicate your acceptance. By signing this contract, you are stating that you are authorized by your institution to make this purchase. If a Purchase Order is required for payment to be issued, please indicate below. If you have selected professional services, travel expenses for on-site professional services will be billed separately following your session(s).

\_\_\_\_\_ Yes, a Purchase Order is required. It will be sent to Hobsons by \_\_\_\_\_.

Upon execution by Authorized Signatory, Client hereby agrees to the Terms of Service which will become effective together with this Order Form as of the Signature Date below.

Signature	Printed Name and Position	Signature Date
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**Purchase Order & Order Forms:**  
Naviance, Inc.  
50 E. Business Way, Suite 300  
Cincinnati, OH 45241

**Remit To:**  
Naviance, Inc.  
P.O. Box 504571  
St. Louis, MO 63150-4571

**IF YOU CHOOSE TO FAX, THEN PLEASE CLICK ON THE 'SIGN ON PAPER' BUTTON FOLLOWED BY 'PRINT AND FAX' BUTTON AND FAX YOUR SIGNED ORDER FORM TO THE NUMBER PROVIDED ON THE COVERPAGE OF THE DOWNLOADED DOCUMENT**

