

Chartwells Score	Chartwells Comments	Revolution Score	Revolution Comments	Sodexo Score	Sodexo Comments
	Included all required information in accordance with the General Instructions 5 and Proposal Requirements		Included all required information in accordance with the General Instructions 5 and Proposal Requirements		Included all required information in accordance with the General Instructions 5 and Proposal Requirements
	Serves 2.6 million students in 600 school districts in 37 states; 40+ years experience 20 working with CDE and USDA		Serves 250K+ meals a day in schools in 17 states; 10 years of experience; deep knowledge of USDA menu requirements and what makes up a compliant meal; seems to still be figuring out how to adapt their model to 15 the high school environment		Works with 490 school districts across the U.S., and 44 in California; serves 341K+ meals a day in California; in business for 30+ years in California, 20 50+ years on West Coast
	Demonstrates a complete understanding of our food service program and service requirements, and can perform those services to our 5 satisfaction Owned by Compass Group; 2015 revenue = \$14.5B, 5 operating profit = \$1.18B		Demonstrates a complete understanding of our food service program and service requirements; from past experience we know that while Revolution is capable of carrying out these services, they do not seem to be a 4 good fit for a high school Just balance sheet provided; steadily increasing debt ratio 4 and decreasing cash position		Demonstrates a complete understanding of our food service program and service requirements; it may be hard to rebuild trust giving the 3 billing issues of the past 2015 revenue = 20 billion Euro; operating profit = 5 1.143B Euro
	ECRCHS staff visited Birmingham - food was great, cafeteria ran smoothly, and staff said participation rose 33.3% in past two years. Chartwells serves 2.6 million students in 600 school districts in 37 states, and has 42 years experience working with CDE and USDA. They have only lost one client in last 5 years due to decision to start an in-house program, and provided excellent 10 recommendation letters. 18.3		We have not received good feedback from students and staff during the past two years, although we like that they are a B-corp focused on healthy eating and environmental sustainability. Revolution serves 250K+ meals a day in schools in 17 states and has 10 years of experience. There are issues with client retention - lost five 5 contracts in the last five years. 12.2		One of the references is seriously contemplating switching to a new vendor next year. Sodexo works with 490 school districts across the U.S., and 44 in California, and serves 341K+ meals a day in California. They have been in business for 30+ years in California, 50+ years on West Coast. They have a big issue with client retention - lost 17 contracts in last 5 years, including ECRCHS and 3 Birmingham 16.6
	Projected Annual Loss from cost of reimbursable meals = 20 \$18,933.73 83.3		Projected Annual Loss from cost of reimbursable meals = 10 \$26,718.73 55.2		Projected Annual Gain from cost of reimbursable meals = 30 \$19,290.17 82.6