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# El Camino Real Charter High School Gym Audio System Proposal



## El Camino Real Charter High School

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Presented By  
**Sonic Fidelity**

Presented On  
**Mar 18, 2024**

Version  
**1**

# Project Overview

This proposal covers the Gym Audio System for the El Camino Real Charter High School Project.

Included in this proposal is the following:

- L-Acoustics recommended Audio System deployment for the space
  - Qty 4 L-Acoustics A10i Focus Full Range Loudspeakers with hardware for ceiling-mounted application
  - Qty 2 L-Acoustics KS2i Subwoofer with hardware for ceiling-mounted application
  - Qty 1 L-Acoustics LA4X Amplifier
- Qty 1 Middle Atlantic Wall-Mounted Equipment Rack for housing associated system equipment, with solid locking door. Includes necessary rack accessories such as fans, shelves and cover plates.
- Qty 1 Panamax 20amp IP-Controlled Power Conditioner and Surge Protector. Includes app-based reboots to allow for fast system reboots and remote-troubleshooting.
- Qty 1 Araknis 8-port Gigabit Managed Network Switch to provide for network connectivity for associated components. Please Note: This system will require a hardwired network connection provided by the facility.
- All necessary cabling, connectors and converters required by the above components.
- L-Acoustics On-site calibration and training for this system.

Please Note:

- Proposed installation time is assuming unimpeded access to the space during standard business hours of 8am-5pm Mon-Fri. Restrictions on access, or requests for off-hours install may incur additional installation costs.
- Access to a personnel lift, with ability to reach installation locations, will be required for this installation. Lift rental costs are not included in this proposal, if equipment rental is necessary, costs will be included in final balance billing.
- Ceiling-Mount Speaker installation was specified by L-Acoustics in this system design, and assumes proper support-backing in the ceiling. L-Acoustics representative informed us this was verified in original walk-through. If proper support can not be found, additional sub-contractor work may be required for support reinforcement. Our team will not install in unsafe or questionable circumstances.








## About Us






Sonic Fidelity and Security Alarm Specialists specialize in System Integration of high-end residential and commercial systems, using Industry leading platforms such as Control4, Sonos, Josh AI, Access Networks, Araknis Networks, Lutron, Honeywell and Qolsys Security. We help bring the ideas of Smart Automation into reality by working very closely with energy efficient systems to manage your audio/video, security systems, data, communications, lighting control, shades and HVAC (air conditioning and heating).

Sonic Fidelity's main focus is in high-end audio/video systems and Smart System Integration. Our team of qualified experts designs and installs high quality systems in new and existing construction. We can build the home theater of your dreams, provide the newest in WiFi Networks, and seamlessly integrate your multi-zone and audio/video systems in your home or business. Whether it be standard remotes, app-based control, or voice control platforms, we can help find the right solution for your needs. Our team handles every phase of each discipline that we offer, from pure concept to finished project. We can make it real, and we can make it really simple!



# Locations


## Gym Equipment Head-End

ITEM		QTY	UNIT PRICE	TOTAL
	<b>Araknis Networks AN-310-SW-R-8</b> 310 Series L2 Managed Gigabit Switch   8 + 2 Rear Ports	1	\$417.97	\$417.97
	<b>CleanBox ART-CLEANBOXPRO</b> Pro Dual Channel Level Converter	1	\$64.95	\$64.95
	<b>Cool Components CP-CC-4FN</b> Component Cooling System - 4-Fan Unit	2	\$250.00	\$500.00
	<b>Hosa Technology CMK-003AU</b> HOSA EDGE MIC CBL XLR M-F 3'	2	\$20.00	\$40.00
	<b>L-Acoustics LA4X</b> Amplified controller 4 x 1000 W at 4 and 8 ohms	1	\$7,700.00	\$7,700.00
	<b>Middle Atlantic CWR-26-26SD</b> 4'Data Wall Cab, Solid, 26D	1	\$1,371.00	\$1,371.00
	<b>Panamax M4320-PRO</b> 1 RU 20 AMP 8 BlueBOLT Programmable Outlets with Auto Reset, 10feet IEC Cord	1	\$1,094.95	\$1,094.95

	<b>SpeakON 4-pole connector</b>	4	\$18.50	\$74.00
	<b>Strong SR-LACEBAR-H-OFF4</b> Rack Horizontal Lacing L Bar with 4 Inch Offset - Pack of 5	1	\$62.56	\$62.56
	<b>Strong SR-SHELF-2U</b> Rack Shelf   2U	1	\$92.40	\$92.40
	<b>Strong SR-VENT-1U</b> Rack Vented Panel   1U	4	\$22.83	\$91.32
	<b>Wirepath WP-PC-C6TR-5-BLK</b> CAT6 ThinRun Ethernet Patch Cable - 5ft, Black	5	\$7.42	\$37.10


## Gym

ITEM		QTY	UNIT PRICE	TOTAL
	<b>L-Acoustics A10i Focus</b> 2-Way Passive, 10"	4	\$3,550.00	\$14,200.00
	<b>L-Acoustics A10i-TILTBRACKET</b> Fastening Bracket With Angles For A10i	4	\$174.00	\$696.00

	<b>L-Acoustics Ai-FIXBRACKET</b> Fastening Bracket For A15i, A10i And KS21i	2	\$105.00	\$210.00
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	<b>L-Acoustics KS21i</b> High Power Subwoofer, 21"	2	\$4,540.00	\$9,080.00
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	<b>Speaker Cabling</b>	4	\$200.00	\$800.00
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	<b>SpeakON 4-pole connector</b>	8	\$18.50	\$148.00
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## Other

ITEM		QTY	UNIT PRICE	TOTAL
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	<b>Design, Management and Consultation</b>	1	\$3,748.03	\$3,748.03
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	<b>L-Acoustics SYSTEM HANDOVER</b> System calibration (1/2 day) + complimentary system training (1/2 day)	1	\$800.00	\$800.00
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# Summary

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Product \$41,228.28

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Labor \$12,588.75

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**Subtotal \$53,817.03**

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Tax \$3,484.62

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**Total Price \$57,301.65**

## Proposal Terms

A. The general project description is contained in the attached document and related documents from herein referred to as the "Proposal".

B. The specific work to be performed by Contractor is the installation of the specified system as outlined in the Proposal.

C. The total amount to be paid by the owner for the performance (subject to additions and deductions by written change order)

D. Progress payments will be made according to the payment schedule below. Equipment will not be ordered until the equipment deposit has been submitted. These times are subject to the timing of the construction and the lead times required for the ordered equipment to be delivered.

E. Payment is due immediately after invoicing. Unpaid balance beyond 10 days after invoicing of completed tasks as outlined in item D shall bear interest payable to Contractor at a rate of 1.5% per month simple interest.

F. This Proposal expires 30 days following the date stated on the top of this agreement. No work will be scheduled without a deposit plus a signed copy of this agreement. All drawings and specifications contingent on agreement and retainer.

G. Contractor reserves the right to replace proposed models in the case of obsolescence, discontinuation or unavailability with a comparable model of equal or greater value upon customer approval. Contractor will not be held responsible or liable in any way for any said product's obsolescence, discontinuation or unavailability.



## Payment Terms

Billing Date

Due Date

Amount

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	Deposit (75%)		\$42,976.24
	Upon Completion (25%)		\$14,325.41

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## Contract

1 **INSTALLATION OF THE SYSTEM:** You will permit us to install the System during our normal business hours and you will give us uninterrupted access to your home or business premises, as the case may be. If the System includes an exterior audible bell, horn or siren, it is designed to shut off after sounding for not more than 15 minutes. You will provide electrical outlets for the System's transformers. We are not responsible if the installation is delayed because of bad weather, labor disputes, acts of God or other reasons beyond our control. You have approved the locations where the control panel, audible devices and all protective devices will be installed. You must inform us, prior to beginning the installation, of every location at your home or premises where we should not (because of any concealed obstruction or hazard, such as pipes, wires or asbestos) enter or drill holes. We will take reasonable precautions to avoid concealed obstructions, but we have no means of determining with certainty if they exist; therefore we take no responsibility for costs incurred to repair pipes, wires or other obstructions, and any resulting damaged walls, ceiling, floors or furnishings, which shall be your sole responsibility and expense. We will try to conceal all wires, but limited attic or crawl spaces or other construction problems may require that some of the wiring be exposed. If asbestos or any other health hazardous material is encountered during installation, we will cease work until you have, at your sole expense, obtained clearance from a licensed asbestos or hazardous material removal firm that continuation of work will not pose any danger. We will not be liable under any circumstances for the discovery or exposure of hidden asbestos or hazardous material. After we complete the System, you and our representative will inspect it together. If something is missing or not properly installed, you will tell us within five (5) days, otherwise you will have accepted the System as properly installed.

2 **AFTER WARRANTY SERVICE:** At the end of our one year limited warranty, we will continue to repair the System at your request from time to time, on a time and materials basis. You will pay our standard parts and labor charges for all repair calls. There will be a one-hour minimum visit charge for each repair call.

3 **LAWSUITS - LIMITATIONS, COSTS AND FEES:** Both the Company and Client agree that no lawsuit or any other legal proceeding connected with this Agreement shall be brought or filed more than one year after the incident occurred which gave rise to the claim. If a dispute arises regarding or to enforce the terms of this Agreement, the prevailing party will be entitled to, and shall, recover its reasonable attorney's fees and costs of investigation and collection, whether or not a lawsuit is filed.

4 **ENTIRE AGREEMENT:** The entire and only agreement between you and us with respect to purchase and installation of the System is written in this Agreement. It replaces any earlier oral or written understandings or agreements. It may only be changed by a written agreement signed by you and us. If you have given or ever give us a purchase order for the System or service which provides for different terms than this Agreement, this Agreement will govern and be controlling. If any provision of this Agreement is found to be invalid or illegal by a court, the balance of the Agreement shall remain in force. You agree that this Agreement shall be governed by the laws of the State of California.

5 **LICENSE INFORMATION:** Alarm company operators are licensed and regulated by the Bureau of Security and Investigative Services, Department of Consumer Affairs, Sacramento, CA 95814. Contractors are required by law to be licensed and regulated by the Contractors State License Board, which has jurisdiction to investigate complaints against contractors if a complaint regarding a patent act or omission is filed within four years of the date of the alleged violation. A complaint regarding a latent act or omission pertaining to structural defects must be filed within 10 years of the date of the alleged violation. Any questions concerning the contractor may be referred to the Registrar, Contractors State License Board, Post Office Box 26000, Sacramento, CA 95826.

#### 6 **NOTICES:**

Workers' Compensation Requirements:

Security Alarm Specialists carries workers' compensation insurance for all employees.

Note about Extra Work and Change Orders: Extra Work and Change Orders become part of the contract once the order is prepared in writing and signed by the parties prior to the commencement of any work covered by the new change order. The order must describe the scope of the extra work or change, the cost to be added or subtracted from the contract, and the effect the order will have on the schedule of progress payments. The Company's failure to comply with the requirements of this paragraph does not preclude the recovery of compensation for work performed based upon legal or equitable remedies to prevent unjust enrichment.



# Signature

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Signature

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Date