

Substitute Teacher Providers - Rates At A Glance (RAAG) Sheet - 2023-2024

Revised 24MAY2023 by Dr. Kurt S. Lowry, Director, HR and Compliance

Vendor Name	Cost Year	Day-to-Day POSITION	What Do Day-to-Day Teachers Actually Make Per Hour?	What is your Day-to-Day "All Inclusive Billing Rate" Per Hour?	Long-Term POSITION	What Do Long-Term Teachers Actually Make Per Hour?	What is your Long-Term "All Inclusive Billing Rate" Per Hour?	Comments
Scot Education (Per email exchange with Matt Kirk of Scot on May 23rd, 2023)	2022-2023	Gen. Ed. CA Credential	Gen. Ed. CA cred: \$26.81/hour 8 hr. Day = \$214.48	Gen. Ed. CA Cred: \$40.72/hour 8 hr. Day = \$325.76	Gen. Ed. CA Credential	Gen. Ed. CA Cred: \$29.49/hour 8 hr. Day = \$235.92	Gen. Ed. CA Cred: \$44.81/hour 8 hr. Day = \$358.48	Scot's requested hours on campus for subs is 7 hours and 50 minutes so rates are based off that. Sub. "Bubble" Discount available and is based on the number of dedicated substitute teachers requested to report to ECRCHS.
		SPEd CA Credential	SpEd cred: \$33.57/hour 8 hr. Day (SPED.) = \$268.56	SpEd Cred: \$50.94/hour 8 hr. Day (SPED.) = \$407.52	SPEd CA Credential	SpEd Cred: \$36.90 8 hr. Day (SPED.) = \$295.20	SpEd Cred: \$56.04 8 hr. Day (SPED.) = \$448.32	

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<p style="text-align: center;">Sub Teacher Source (STS)</p> <p style="text-align: center;">(INFO. PENDING PER EMAIL WITH OLIVIA RUHLMAN ON 5/23/23)</p>	2022-2023	Gen. Ed. CA Credential	Hourly: Gen. Ed.: 8 hr. Day =	Hourly: \$45.63 8 hr. Day = \$365.00	Gen. Ed. CA Credential	Gen. Ed.: 8 hr. Day =	Hourly: \$49.38 8 hr. Day = \$395.00	<p>"All Inclusive Bill Rate" 97% fill rate</p> <p>Partner Schools only pay for <u>filled</u> substitute requests/orders.</p>
		SPED CA Credential	Hourly: Sp. Ed.: 8 hr. Day (SPED.) =	Hourly: \$45.63 8 hr. Day (SPED.) = \$365.00	SPED CA Credential	Sp. Ed.: 8 hr. Day (SPED.) =	Hourly: \$49.38 8 hr. Day (SPED.) = \$395.00	<p>Okay to be a secondary option. "Building Floater" Sub. Rate = \$380/day</p>
		"Building Floater"	Hourly: 8 hr. Day =	Hourly: \$47.50 8 hr. Day = \$380.00	N/A	N/A	N/A	<p>Do request a 30/45 Day Launch Period, depending on ECRCHS's needs.</p>

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Teachers on Reserve (Via email exchanges with Diane Ventura on 5/23/23)	2022-2023	Gen. Ed. CA Credential SPED w/out Credential/ Endorsement SPED CA Credential	"...because our teachers are our employees, the amount we pay our employees is proprietary information . What I can tell you is that our teachers receive the majority of the amount we bill schools for our services."	\$51.13/hour 8 hr. Day = \$409.04 \$57.79/hour 8 hr. Day (SPED.) = \$462.32 \$70.69/hour 8 hr. Day (SPED.) = \$565.52	Gen. Ed. CA Credential SPED w/out Credential/ Endorsement SPED CA Credential	"...because our teachers are our employees, the amount we pay our employees is proprietary information . What I can tell you is that our teachers receive the majority of the amount we bill schools for our services."	\$54.13/hour 8 hr. Day = \$433.04 \$60.79/hour 8 hr. Day (SPED.) = \$486.32 \$73.69/hour 8 hr. Day (SPED.) = \$589.52	Long-term assignments <i>include an additional charge of \$3.00 per hour.</i> <i>A long-term assignment is more than 10 continuous days covering the same teacher/grade level/subject.</i>

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Kelly Education (Via email and telephone conference with Erika Sedillo of Kelly Education on 5/23/23)	Proposed 2023-2024	Gen. Ed. Tchr.	31.99/hr 8 hr. Day = \$255.92	49.26/hr 8 hr. Day = \$394.08	Gen. Ed. Tchr.	\$38.33/hr 8 hr. Day = \$306.64	59.03/hr 8 hr. Day = \$472.24	Long-term Rate for Teachers will start at the 11th Day after the probation period and will not be applied retroactively back to the beginning. * The bill rate includes the payrate to the Kelly employee. We follow CDE requirements for the 30 day credential if the individual is not a licensed teacher in the state of CA. Additionally, all of our staff are trained to be prepared in the classroom, cleared background screens, and completion of any school required additions such as TB Testing. Kelly believes in full transparency within our partnerships. Our schools set the pay rates to be paid to our staff and we share the bill rate based on that set rate of pay * Pay rates are recommendations to remain competitive in the market but can be changed based on suggestions from EL Camino Real Charter High School.
		SPED Tchr. w/SPED Endorsement	Sp. Ed.: w/Sp. Ed. Endorsement/ Credential: 36.50/hr 8 hr. Day (SPED.) = \$292.00	Sp. Ed.: w/Sp. Ed. Endorsement/ Credential: 56.21/hr 8 hr. Day (SPED.) = \$449.68	SPED Tchr. w/SPED Endorsement/ Credential	Sp. Ed.: w/Sp. Ed. Endorsement/ Credential: 41.23./hr 8 hr. Day (SPED.) = \$329.84	Sp. Ed.: w/Sp. Ed. Endorsement/ Credential: 63.49/hr 8 hr. Day (SPED.) = \$507.92	
		SPED Tchr. w/out SPED Endorsement	Sp. Ed.: w/out Sp. Ed. Credential/ Endorsement: \$31.99/hr 8 hr. Day (SPED.) = \$255.92	Sp. Ed.: w/out Sp. Ed. Credential/ Endorsement: \$49.26 8 hr. Day (SPED.) = \$394.08	SPED Tchr. w/out SPED Credential/ Endorsement	Sp. Ed.: w/out Sp. Ed. Credential/ Endorsement: \$38.33/hr 8 hr. Day (SPED.) = \$306.64	Sp. Ed.: w/out Sp. Ed. Credential/ Endorsement: \$59.03/hr 8 hr. Day (SPED.) = \$472.24	
		Bubble Sub Rate	\$38.33/hr 8 hr. Day = \$306.64	\$59.03/hr 8 hr. Day = \$472.24	N/A	N/A	N/A	
LAUSD	2022-2023	8 hr. Daily Rate: \$283.68 Base Hourly Rate: \$35.46						