



*Empowering Educators, Engaging Students*

**Sales Quotation** Page 1 of 7

El Camino Real Charter High - Woodland Hills, CA)  
David Hussey  
5440 Valley Circle Blvd.  
Woodland Hills, CA 91367

**Phone:** 818-595-7500

**Fax:**

Date	Quote #
2/6/2023	RFQ-18385-Z7R7

Project Name:	El Camino Real Charter HS CA - Outdoor
Quote Expires On:	4/6/2023
Questions?	

Pamela Gannon  
PGannon@palmerhamilton.com

Ln #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
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**Sourcwell Member ID #:57520**

**Delivered unit pricing per Palmer Hamilton's Sourcwell Contract #121919-PHL for Design, Furniture & Installation for Dining, Libraries & Fab Labs, one location, tailgate delivery, ramp included.**

**Note: Off-loading, inside delivery, and installation are not included in unit price.**

**Outdoor Dining Furniture - Seating Capacity - 455**

1	<b>CENTRA-303072-G-A</b>	Centra Table, Attached Benches (30H x 30W x 72L) <i>Top: Polywood Polywood Color: Tan Base: Glide Anchor: Anchor Frame Color: Black</i>	\$4,390.00	\$3,073.00	1	\$3,073.00
2	<b>CENTRA-303096-G-A</b>	Centra Table, Attached Benches (30H x 30W x 96L) <i>Top: Polywood Polywood Color: Tan Base: Glide Anchor: Anchor Frame Color: Black</i>	\$4,490.00	\$3,143.00	41	\$128,863.00



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Ln #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
3	<b>PH-6S48RD</b>	29"H x 48" round 6-Seat Covey <i>Frame Color: Textured Black Top: Fiberglass Top Color: *to be determined* Swivel: Swivel Anchor: Anchor CoredIn: none Seat: Fiberglass Seat Color: Steel Gray (PS150) Umbrella Hole: none Indoor/Outdoor: Outdoor</i>  <i>*NOTE: LOGO Image Top*</i>	\$7,489.00	\$5,242.30	2	\$10,484.60
4	<b>PH-5S48RD-WC</b>	29"H x 48" round 5-Seat 1-WC Covey <i>Frame Color: Textured Black Top: Fiberglass Top Color: *to be determined* Swivel: Swivel Anchor: Anchor CoredIn: none Seat: Fiberglass Seat Color: Steel Gray (PS150) Umbrella Hole: none Indoor/Outdoor: Outdoor</i>  <i>*NOTE: LOGO Image Top*</i>	\$6,854.00	\$4,797.80	3	\$14,393.40
5	<b>PH-2S2428-42H</b>	42"H x 24"x 28" rectangle 2-Seat High-Top Covey <i>Frame Color: Textured Black Top: Fiberglass Top Color: Steel Gray (PS150) Swivel: Swivel Anchor: Anchor CoredIn: none Seat: Fiberglass Seat Color: Steel Gray (PS150) Umbrella Hole: none Indoor/Outdoor: Outdoor</i>	\$4,166.00	\$2,916.20	9	\$26,245.80



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6	<b>PH-4S2442RECT</b>	29"H x 24"x 42" rectangle 4-Seat Covey <i>Frame Color: Textured Black Top: Fiberglass Top Color: *to be determined* Swivel: Swivel Anchor: Anchor CoredIn: none Seat: Fiberglass Seat Color: Steel Gray (PS150) Indoor/Outdoor: Outdoor</i>  <i>*NOTE: Tops - (11) Brilliant Canadian Blue</i>	\$5,453.00	\$3,817.10	11	\$41,988.10
7	<b>PH-4S2442RECT-42H</b>	42"H x 24"x 42" rectangle 4-Seat High-Top Covey <i>Frame Color: Textured Black Top: Fiberglass Top Color: *to be determined* Swivel: Swivel Anchor: Anchor CoredIn: none Seat: Fiberglass Seat Color: Steel Gray (PS150) Indoor/Outdoor: Outdoor</i>  <i>*NOTE: Tops: (4) Brilliant Canadian Blue</i>	\$5,859.00	\$4,101.30	4	\$16,405.20
8	<b>PH-8S2496RECT</b>	29"H x 24"x 96" rectangle 8-Seat Covey <i>Frame Color: Textured Black Top: Fiberglass Top Color: *to be determined* Swivel: Swivel Anchor: Anchor CoredIn: none Seat: Fiberglass Seat Color: Steel Gray (PS150) Indoor/Outdoor: Outdoor</i>  <i>*NOTE: Tops: (2) Brilliant Canadian Blue</i>	\$9,365.00	\$6,555.50	2	\$13,111.00
9	<b>LOGO-PH-6S48RD</b>	Laminate: PH-6S48RD LOGO	\$656.00	\$459.20	4	\$1,836.80



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Ln #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
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PH-6S48RD: LOGO

10	<b>LOGO-PH-5S48RD-WC</b>	Laminate: PH-5S48RD-WC LOGO	\$656.00	\$459.20	3	\$1,377.60
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PH-5S48RD-WC: LOGO

11	<b>OF-SDR32-SML-BLK</b>	32 Gallon Side Door Receptacle <i>Color: Black (BLK)</i>	\$2,445.00	\$1,711.50	11	\$18,826.50
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12	<b>PHQRAIL-541-SS</b>	Qrail 5ft Section	\$1,208.00	\$845.60	3	\$2,536.80
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\*NOTE: PC - Black\*\* / Anchored Base

13	<b>PHQRAIL-441-SS</b>	Qrail 4ft Section	\$1,179.00	\$825.30	2	\$1,650.60
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\*NOTE: PC - Black\*\*

14	<b>PHQRAIL-541-ADD-SS</b>	Qrail 5ft Addition	\$633.00	\$443.10	38	\$16,837.80
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\*NOTE: PC - Black\*\* / Anchored Base

15	<b>PHQRAIL-441-ADD-SS</b>	Qrail 4ft Addition	\$621.00	\$434.70	8	\$3,477.60
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\*NOTE: PC - Black\*\*

16	<b>PHQRAIL-441-ADD-SS</b>	Qrail 4ft Addition	\$621.00	\$434.70	1	\$434.70
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\*NOTE: PC - Black\*\* / Anchored Base

17	<b>PHQRAIL-341-ADD-SS</b>	Qrail 3ft Addition	\$610.00	\$427.00	1	\$427.00
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**Phone:** 818-595-7500

**Fax:**

Date	Quote #
2/6/2023	RFQ-18385-Z7R7

Project Name:	El Camino Real Charter HS CA - Outdoor
Quote Expires On:	4/6/2023
Questions?	

Pamela Gannon  
PGannon@palmerhamilton.com

Ln #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
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*\*NOTE: PC - Black\*\* / Anchored Base*

18	<b>PHQRAIL-END-KIT-SS</b>	Qrail End Kit	\$230.00	\$161.00	5	\$805.00
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*\*NOTE: PC - Black\*\**

19	<b>Additional discount</b>	Additional discount based on products, models, quantities quoted and freight savings	\$0.00	(\$33,400.00)	1	(\$33,400.00)
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**Please provide a receiving contact name, e-mail address, and phone number for scheduling the delivery. This contact needs to be available during the work day and, also, during nights and weekends to schedule the delivery, if necessary.**  
Lead times may vary and will be based on receipt of purchase order with full product information, full color information, artwork and color approvals, material availability, and the production schedule availability at the time order is received.  
Lead time is currently 15-18 weeks to ship from the factory for most standard products, plus 3-10 business days transit time for delivery.

**Friday deliveries are subject to a 10-20% freight charge increase due to additional carrier back haul costs.**

**\*The freight quote provided is an estimate. Freight will be recalculated and billed at time of shipment\***



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David Hussey  
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**Phone:** 818-595-7500

**Fax:**

Date	Quote #
2/6/2023	RFQ-18385-Z7R7

Project Name:	El Camino Real Charter HS CA - Outdoor
Quote Expires On:	4/6/2023
Questions?	

Pamela Gannon  
PGannon@palmerhamilton.com

Ln #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
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Each Sourcewell Member is responsible for supplying Palmer Hamilton with valid tax-exemption certification(s). When ordering, Members must indicate if it is a tax-exempt entity.

CUSTOM LOGO LAMINATES WILL INCREASE LEAD TIME. Final logo approval must be received prior to beginning production of any order.  
Chrome Frames will extend the lead time by two weeks.

Purchase order should reference Sourcewell Member ID#, this Quote Number, and be issued directly to:  
Palmer Hamilton, LLC  
143 S. Jackson St.  
Elkhorn, WI 53121

Sub Total	\$269,374.50
Sales Tax	\$28,763.61
Shipping	
<b>Total</b>	<b>\$298,138.11</b>

Delivered unit pricing to Woodland Hills, CA 91367 per Palmer Hamilton's Sourcewell Contract # 121919-PHL for Design, Furniture & Installation for Dining, Libraries & Fab Labs, one location, tailgate delivery, ramp included.

Note: Off-loading, inside delivery, installation are not included in unit price.

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**Sales Quotation** Page 7 of 7

El Camino Real Charter High - Woodland Hills, CA)  
David Hussey  
5440 Valley Circle Blvd.  
Woodland Hills, CA 91367

**Phone:** 818-595-7500

**Fax:**

Date	Quote #
2/6/2023	RFQ-18385-Z7R7

Project Name:	El Camino Real Charter HS CA - Outdoor
Quote Expires On:	4/6/2023
Questions?	

Pamela Gannon  
PGannon@palmerhamilton.com

Ln #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
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**Lead Time:** Lead time may be affected by material availability and the production schedule at the time the order is received.

**Fabric:** Production lead time will be extended during the fabric selection approval process. Lead times for upholstered product are calculated from the date all fabric has been received.

**Prices:** Prices are effective for 60 days from the Sales Quotation date.

**Delivery:** Delivery date is an estimate and is based on current lead time at the time an order is received.

**Sales Tax:** Sales tax is not included in the quote unless specifically identified. Any applicable sales tax will be added at time of invoicing.

**Installation:** Installation charges are not included in the above price unless expressly noted.

**Dumpster:** Unless noted in quote, dumpsters and trash haul away are not part of any provided installation pricing. Any waste, dunnage or packaging materials from delivery and installation will be compacted and neatly left on site.

**Freight Rates:** Shipping amounts are estimates only and are FOB plant. If this quote has expired, current rates will be charged at time of shipment.

Freight rates are based on LTL carrier, blanket-wrapped product, tailgate delivery to one location only, including a ramp, unless otherwise noted. Additional charges for multiple stops will apply. Cartoning/skidding is available for an additional charge. Special delivery arrangements may be made for an additional charge.

**Terms and Conditions:** Please read this entire quote carefully, as it is your responsibility to provide us with accurate information. Subsequently, if any revisions occur, there may be a delay in order fulfillment and additional charges may apply.

**All purchase orders are subject to credit approval.**

*\*Any payments made by credit card may be subject to a convenience fee.*

Upon receipt of a purchase order and acknowledgement of delivery date, storage fees may apply if customer delays delivery for any reason.

Accepted By (Signature)

Print Name

Title

Date



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**Sales Quotation** Page 1 of 5

El Camino Real Charter High - Woodland Hills, CA)  
  
**Phone:**  
**Fax:**

Date	Quote #
2/7/2023	RFQ-18409-N5M3

Project Name:	El Camino Real Charter HS CA - Outdoor - Decor
Quote Expires On:	4/7/2023
Questions?	Pamela Gannon PGannon@palmerhamilton.com

Ln #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
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**Sourcewell Member ID #:57520 Delivered unit pricing per Palmer Hamilton's Sourcewell Contract #121919- PHL for Design, Furniture & Installation for Dining, Libraries & Fab Labs, one location, tailgate delivery, ramp included.**

**Note: Off-loading, inside delivery, and installation are not included in unit price.**

**Decor (Outdoor Grade\*\*)**

1	<b>AW16 / Elevation A</b>	3mm Silver Max Metal / Direct Print with clear coat / Wall mount Silver Stand Offs / 135"w x 42"h	\$7,445.00	\$5,211.50	1	\$5,211.50
2	<b>AW17 / Elevation A / B</b>	3mm Silver Max Metal / Direct Print with clear coat / Wall mount Screws Silver caps / 103"w x 23"h / LOT of (2)	\$6,390.00	\$4,473.00	1	\$4,473.00
3	<b>AW1 / Elevation B</b>	3mm Silver Max Metal / Direct Print with clear coat / Wall mount Silver Stand Offs / 118.5"w x 56"h	\$7,320.00	\$5,124.00	1	\$5,124.00
4	<b>AW2 / Elevation B</b>	3mm Silver Max Metal / Direct Print with clear coat / Wall mount Silver Stand Offs /59" Diameter	\$3,540.00	\$2,478.00	1	\$2,478.00
5	<b>AW3a-c / Elevation C</b>	3mm Silver Max Metal / Direct Print with clear coat / Wall mount Screws Silver caps / Various sizes per book / LOT of (3)	\$30,990.00	\$21,693.00	1	\$21,693.00





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**Sales Quotation** Page 2 of 5

El Camino Real Charter High - Woodland Hills, CA)

**Phone:**

**Fax:**

Date	Quote #
2/7/2023	RFQ-18409-N5M3

Project Name:	El Camino Real Charter HS CA - Outdoor - Decor
Quote Expires On:	4/7/2023
Questions?	Pamela Gannon PGannon@palmerhamilton.com

Ln #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
6	<b>AW4 - AW5/ Elevation C</b>	3mm Silver Max Metal / Direct Print with clear coat / Wall mount Screws Silver caps & Stand Offs / Sizes below* / LOT of (2)	\$10,665.00	\$7,465.50	1	\$7,465.50
<i>*NOTE: AW4 - 148"w x 21.5"h - Screws caps / AW5 - 161"w x 32.5"h - Silver Stand Offs</i>						
7	<b>AW6 / Elevation C</b>	3mm Silver Max Metal / Direct Print with clear coat / Wall mount Screws Silver caps / 75.5"w x 97"h	\$7,895.00	\$5,526.50	1	\$5,526.50
8	<b>AW7 / Elevation F</b>	3mm Silver Max Metal / Direct Print with clear coat / Wall mount Screws Silver caps / 360"w x 11"h / Letter Set Option TBD*	\$9,890.00	\$6,923.00	1	\$6,923.00
9	<b>AW8a - AW8b / Elevation F</b>	3mm Silver Max Metal / Direct Print with clear coat / Wall mount Silver Stand Offs / 43"w x 59"h / LOT of (2)	\$6,075.00	\$4,252.50	1	\$4,252.50
10	<b>AW9 / Elevation G</b>	3mm Silver Max Metal / Direct Print with clear coat / Wall mount Screws Silver caps / 517"w x 23"h / Letter Set	\$11,945.00	\$8,361.50	1	\$8,361.50
11	<b>AW10a-b / Elevations I / J</b>	3mm Silver Max Metal / Direct Print with clear coat / Wall mount Screws Silver caps / 123"w x 30h / LOT of (2)	\$9,205.00	\$6,443.50	1	\$6,443.50
12	<b>AW11 / Elevation I</b>	3mm Silver Max Metal / Direct Print with clear coat / Wall mount Silver Stand Offs / 50.5"w x 74"h	\$3,940.00	\$2,758.00	1	\$2,758.00



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Project Name:	El Camino Real Charter HS CA - Outdoor - Decor
Quote Expires On:	4/7/2023
Questions?	Pamela Gannon PGannon@palmerhamilton.com

Ln #	Part #	Description	Unit List	Unit Net	Qty	Ext. Price
13	<b>AW12 - AW15 / Ceiling Hung Column Art*</b>	3mm Silver Max Metal / Direct Print with clear coat / Assmble and hang as required with cables and support / 32" x 32" x 16"h / LOT of (4)	\$10,855.00	\$7,598.50	1	\$7,598.50
14	<b>Additional discount</b>	Additional discount based on products, models, quantities quoted and freight savings	\$0.00	(\$8,400.00)	1	(\$8,400.00)

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Elkhorn, WI 53121

Sub Total	\$79,908.50
Sales Tax	\$7,591.32
Shipping	
<b>Total</b>	<b>\$87,499.82</b>

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Installation is NOT included in pricing



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