

Proposal for:
Campus Safety Officers
June 12th, 2020



Prepared by:
Jeff Zisner, Certified Protection Professional
President & CEO

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Prepared for:
Daniel H. Chang, Chief Compliance Officer

El Camino Real Charter High School
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Woodland Hills CA 91367

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A Step in the Right Direction...



Dear Mr. Chang,

Thank you for accepting and considering AEGIS Security & Investigations' proposal to provide Campus Safety Officers. By reviewing this proposal, you have displayed your dedication and commitment to ensuring a safer future for El Camino Real Charter High School.

As the incumbent vendor, AEGIS has had the privilege to field a core team of Campus Safety Officers backed up supplemental pool officers, managers, administrators, and executives working seamlessly to ensure ECRCHS's students, faculty, staff, and property are safely supported in line with best practices.

AEGIS specializes in high-end, customer service focused safety, security, investigative, training, and consulting solutions. Since our inception in 2007, our goal has been to **meet and exceed** our client's expectations. We accomplish this by utilizing both internal and external active management techniques and focusing our services tuned to our clients' hierarchy of needs, resulting in a high quality service our clients and employees appreciate and respect.

These are the philosophies of "The AEGIS Difference" that allow us to add value and differentiate ourselves from other vendors. We very much look forward to having you as special and valued client. If you have any questions regarding our services or topics within this proposal, please feel free to reach out to me directly any time.

Warmest Regards,

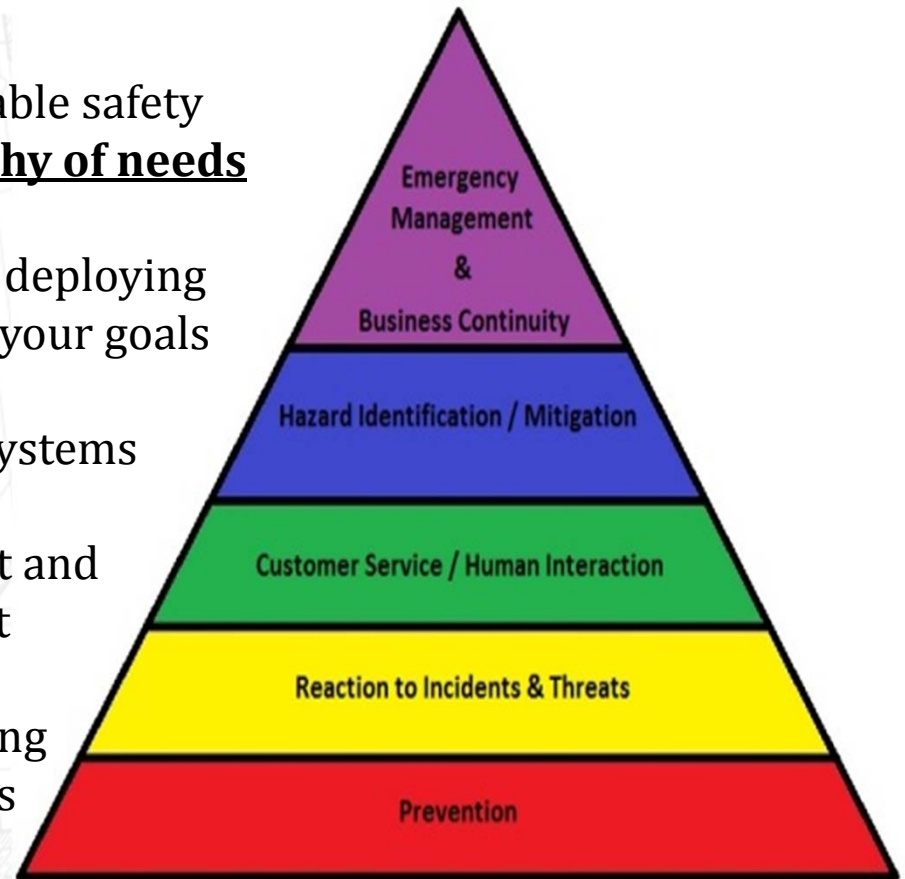
A handwritten signature in black ink that reads "Jeffrey Zisner".

Jeffrey Zisner, CPP
President & CEO

The AEGIS Difference



- Constructing and deploying a scalable safety plans tuned to our clients' **hierarchy of needs**
- Recruiting, selecting, training, and deploying the right personnel to accomplish your goals
- Cloud based command & control systems
- Continuous management oversight and dynamic operational improvement
- Value adds including unique training and specialized consulting services



What is AEGIS?



AEGIS was designed, developed, and deployed by the US Navy in December 1969 after “the aegis”, the shield of the Greek god Zeus.

The heart of the system is an advanced radar array known as “the Shield of the Fleet.” The high power system performs searching, tracking, and missile guidance functions simultaneously against over 100 land, sea, or air threats up to 100 miles away.



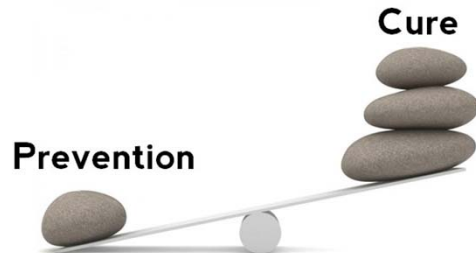
AEGIS Security & Investigation’s mission is to effectively and efficiently create a system capable assessing, evaluating, testing, preventing, and responding to a broad range of threats and client concerns.

Our Philosophy



We see many of the services we provide much like that of an insurance policy

While you can drive with minimal coverage, it won't protect you **when** you get into an accident.



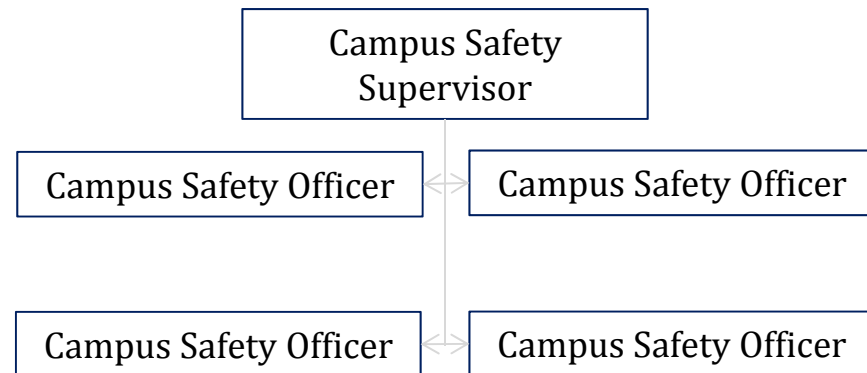
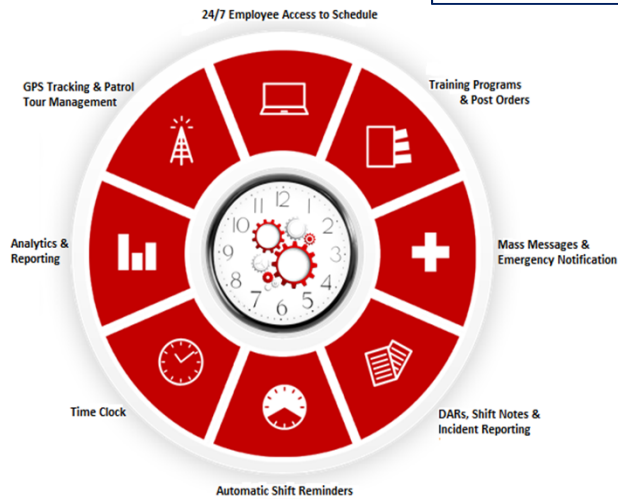
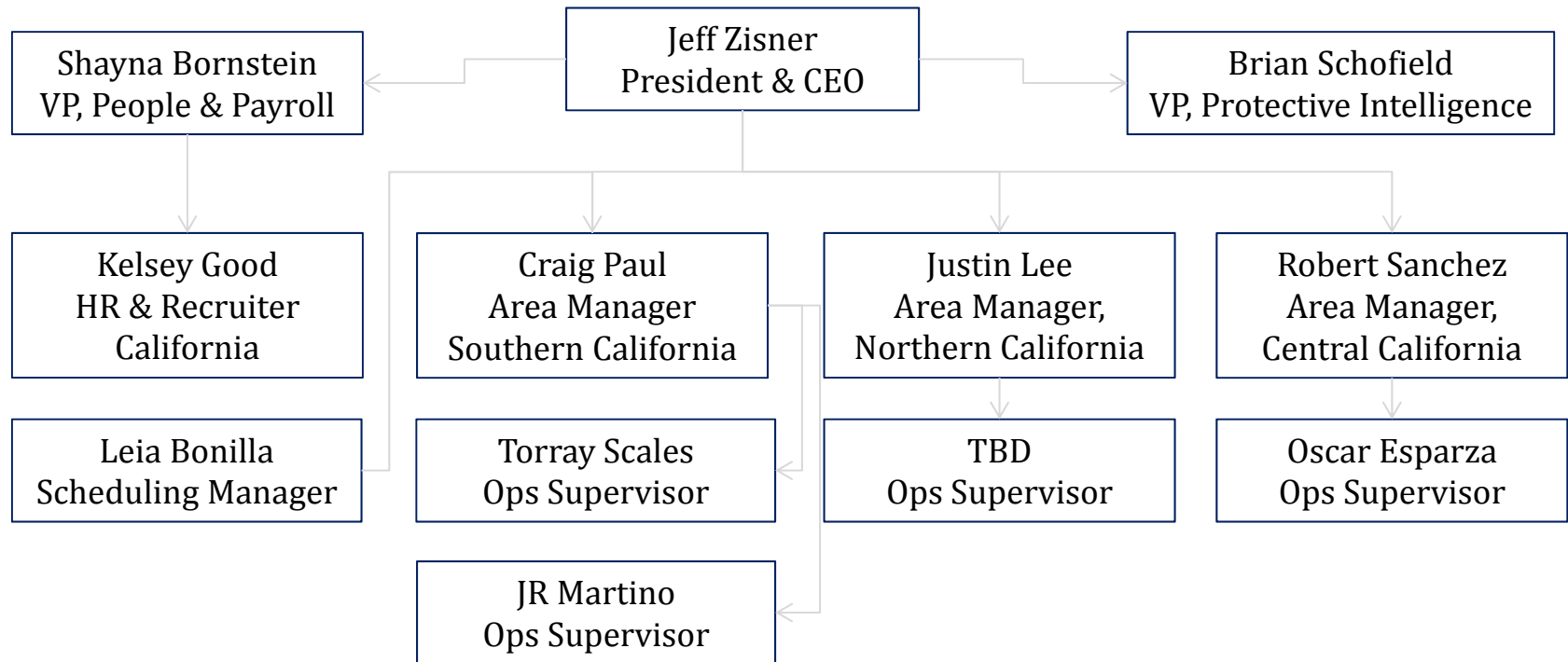
An ounce of prevention is worth a pound of cure

A little effort up goes a long way in identifying, managing, and minimizing issues.

“Ultimate excellence lies not in winning every battle, but in defeating the enemy without ever fighting.”

— Sun Tzu, The Art of War

Company Management Structure



Jeff Zisner, President & CEO



15 Years Security Management
Private Investigator
Private Patrol Operator
B.S. Business Management, CSUN
Certified Protection Professional, ASIS
FBI's Infragard Commercial Facilities Chief
Wicklander-Zulawski Interview & Interrogation Certified
Community Emergency Response Team & ICS Certified
California Alcohol Beverage Control Approved Instructor
California Bureau of Security & Investigative Services Subject Matter Expert
California Bureau of Security & Investigative Services Certified Instructor

Management & Sample Tier 1-2 Staff



Craig Paul
9 Years Experience
Area Manager
Southern California



Torray Scales
13 Years Experience
Former Police Officer
Operations Supervisor



Robert Sanchez
23 Years Experience
Area Manager
Central California



Romon Johnson
24 Years Experience
Former Police Officer
Site Supervisor



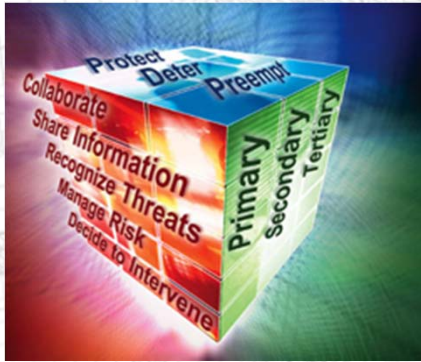
Justin Lee
18 Years Experience
Area Manager
Northern California



Frank DeBalogh
8 Years Experience
BS in Criminal Justice
Site Supervisor

Experienced Security Professionals | Police Officers | Active & Retired Military

Operations Structure



Safety Officer → Site Supervisor → Operations Team → President

- Trained and briefed in advance
- Executes post orders by objective
- Manages situations as per SOPs
- Reports issues ASAP
- Day-to-day liaison on-site
- Team quality assurance
- Conducts OJT
- Reviews, evaluates and re-issues post orders
- Stands in as a back up
- Regular visits and inspections
- Continuous site analysis
- Enforces performance and appearances objectives
- Creates policy improvements based on best practices and client feedback
- Reconciles billing data
- Manages human resources
- Available to be contacted at any time by client POC

Personnel Selection



How does our hand selected staff operate at an autonomous, professional, and effective level, better than most firms supervisors and managers?

Recruiting

Training

Dispatching



Experienced Safety Professionals | Police Officers | Active & Retired Military

Recruiting Methods



Where We Find Our Officers



1. Referrals from current team members
2. Military training / certification programs
3. Targeted LinkedIn & Indeed advertising
4. Officers applications are processed via HR
5. Interviews are conducted and work history and references are checked

Experienced Safety Professionals | Police Officers | Active & Retired Military

Training Program



How We Train Our Officers



1. Company wide onboarding
2. Pre-assignment refresher program
3. Post specific instruction & recurring OJT
4. Partner program training opportunities
5. Mandatory yearly refresher training

Experienced Safety Professionals | Police Officers | Active & Retired Military

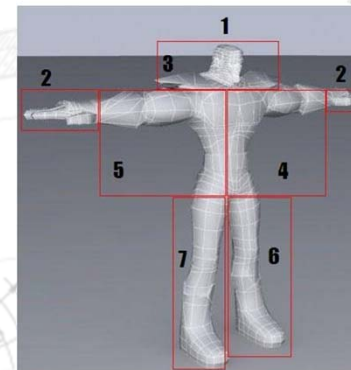
Advanced Training



AEGIS Staff receive certified instruction in:

- Safety & Security Operations
- SB 1626 School Security Training
- Injury & illness prevention
- Sexual harassment prevention
- De-escalation of conflict
- Powers of Arrest
- Activities & incident reporting
- ID checks & searches
- Terrorism and weapons of mass destruction
- Emergency management
- Customer Service

AEGIS has partnered with the FBI's Infragard program to produce workshops on workplace violence, pre-incident indicators, crime and terrorism awareness, fraud and theft, active shooter resolution, identifying crime by body language, interview and interrogation, etc.



Dispatch Management



How We Deploy Our Officers



1. Assignment to preferred job types
2. Hand selection to specific posts
3. Regular review to maintain assignments
4. Backfill openings using steps 1, 2, and 3
5. Maintain continuity with a regular team

Experienced Safety Professionals | Police Officers | Active & Retired Military

Backfill/Call Off Management



How We Backfill Our Officers



1. Operations is alerted of a pending open position or in real time via our systems
2. On-site officers' shifts are extended to cover
3. Alerts are sent to post experienced officers
4. Alerts are sent to available officers pool
5. Officers are deployed while on-site officers or the operations team covers the post

Experienced Safety Professionals | Police Officers | Active & Retired Military

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COVID-19 Considerations & Services



AEGIS supplies PPE consistent with government recommendations to our staff to mitigate exposure to and effects of the COVID-19 virus. PPE Includes:

- Reusable face masks
- Disposable gloves for high-contact posts
- Soap where not supplied by customers and hand sanitizer where applicable
- Hats/beanies to encourage outdoor posting
- Plexi-glass face shields/screens when needed
- Negative COVID-19 test certification per client's instructions

Available Services Include:

- Temperature screening, health questioning, and social distance enforcement
- Contact tracing protocols with certified contact tracers

Experienced Security Professionals | Police Officers | Active & Retired Military

Our Experience



- Campus Safety Officers
- Armed and unarmed security
- Special event security
- Executive protection agents
- Fraud and theft investigations
- Workers compensation fraud
- Hostile employee termination
- Security cameras and alarms
- Risk/vulnerability assessments
- Physical target hardening
- Active shooter training
- Workplace violence training
- Terrorism awareness training
- Security team training

Some of our clients have included:



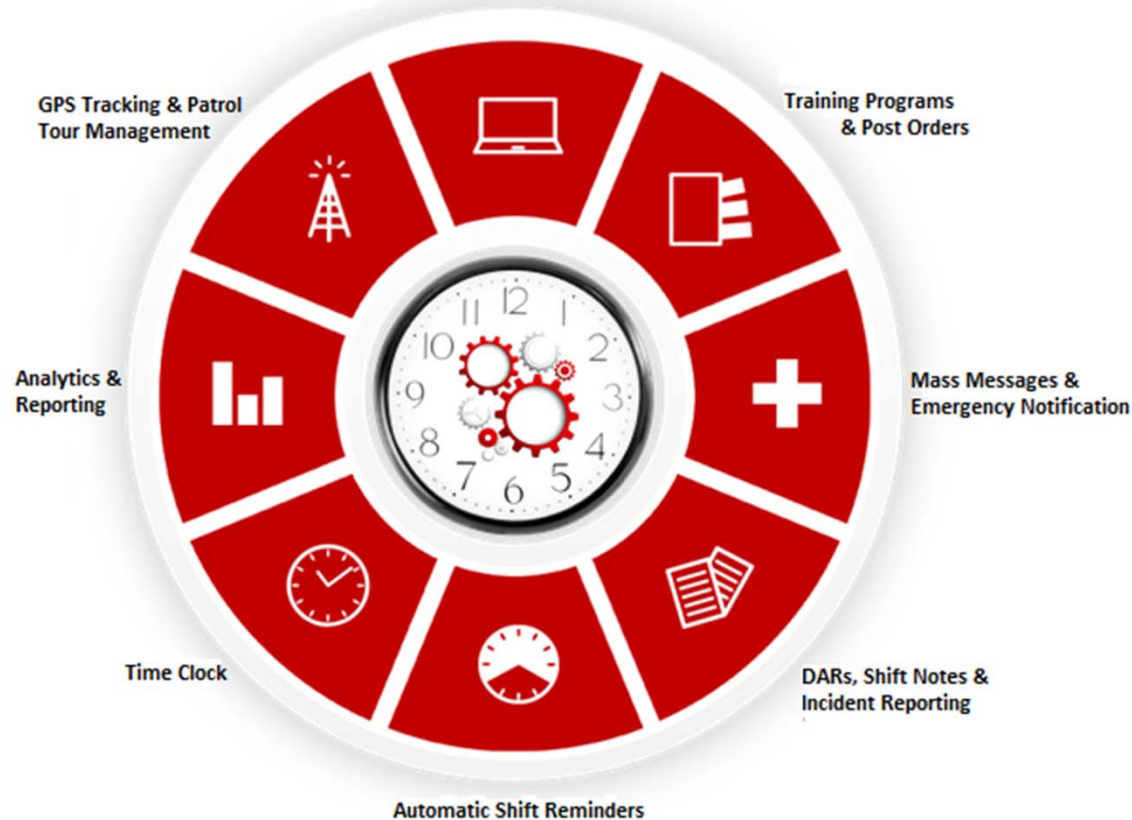
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Cloud Based Command & Control System



AEGIS deploys a web based employee management command and control system company wide. The system is designed to train, schedule, brief, dispatch, and monitor personnel at ALL posts and at ALL times.

24/7 Employee Access to Schedule



This system is accessible via desktop computers or through tablet and smartphone apps available on Android, iPhone, and Blackberry devices.

Cloud Based Command & Control System



Features include:

- GPS Monitored clock in/clock out reconciled by client managed and verified paper time sheets
 - Cloud Based Patrol Management System
 - Pre-arrival post order briefing for regular and temporary security staff
 - Employee training programs
 - Mass notification system to security team
-
- End of watch electronic daily activity report submission forwarded daily or weekly to the client representative
 - Web based incident reporting and completed, signed copies of reports
 - 24 hour before, 1 hour before, and shift starting automated reminders
 - Automatic notification to AEGIS Management if officers fail to clock in within 15 minutes of the beginning of their shift resulting in calls to officers and the client representative and replacement coverage as necessary
 - Management of sick days, vacation days, and call offs
 - Training, skills, certifications, and licensing tracking
 - Scheduling and time sheet report generation

Available Uniforms & Equipment



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Dedicated Patrol Vehicles



The dedicated patrol vehicle along with signage and staff on-site provides the highest return on the investment in terms of highly visible crime deterrence. Mirroring police vehicles, the goal of a patrol vehicle is to make would be criminals think twice and move on to easier targets as well as make it easier for a security team to respond.

Scope of Work



Guard Service Differentiating Factors:

- Method of service based on the client's hierarchy of needs
- Positive, professional, and customer focused front line security staff



Access & Perimeter Control:

- Establishing, maintaining, and improving systems and procedures
- Verifying IDs against guest lists, managing logs, and issuing visitor badges
- Secure the campus and parking lots at the end of the day, including ensuring that all buildings and gates are locked

Enforcement of Rules and Regulations:

- Patrol the campus and parking lots for safety and safety issues
- Assist students in returning to class following break times
- Monitor students who are tardy or out of class without authorization, and provide proper guidance and direction to such students, including providing tardy slips

Additional Scope of Work



Enforcement of Rules and Regulations Continued:

- Identification of potential security threats and safety hazards and inform school personnel
- Investigating risk and reporting vulnerabilities
- Enforcing site rules, regulations, and laws including parking, no smoking, and no loitering restrictions

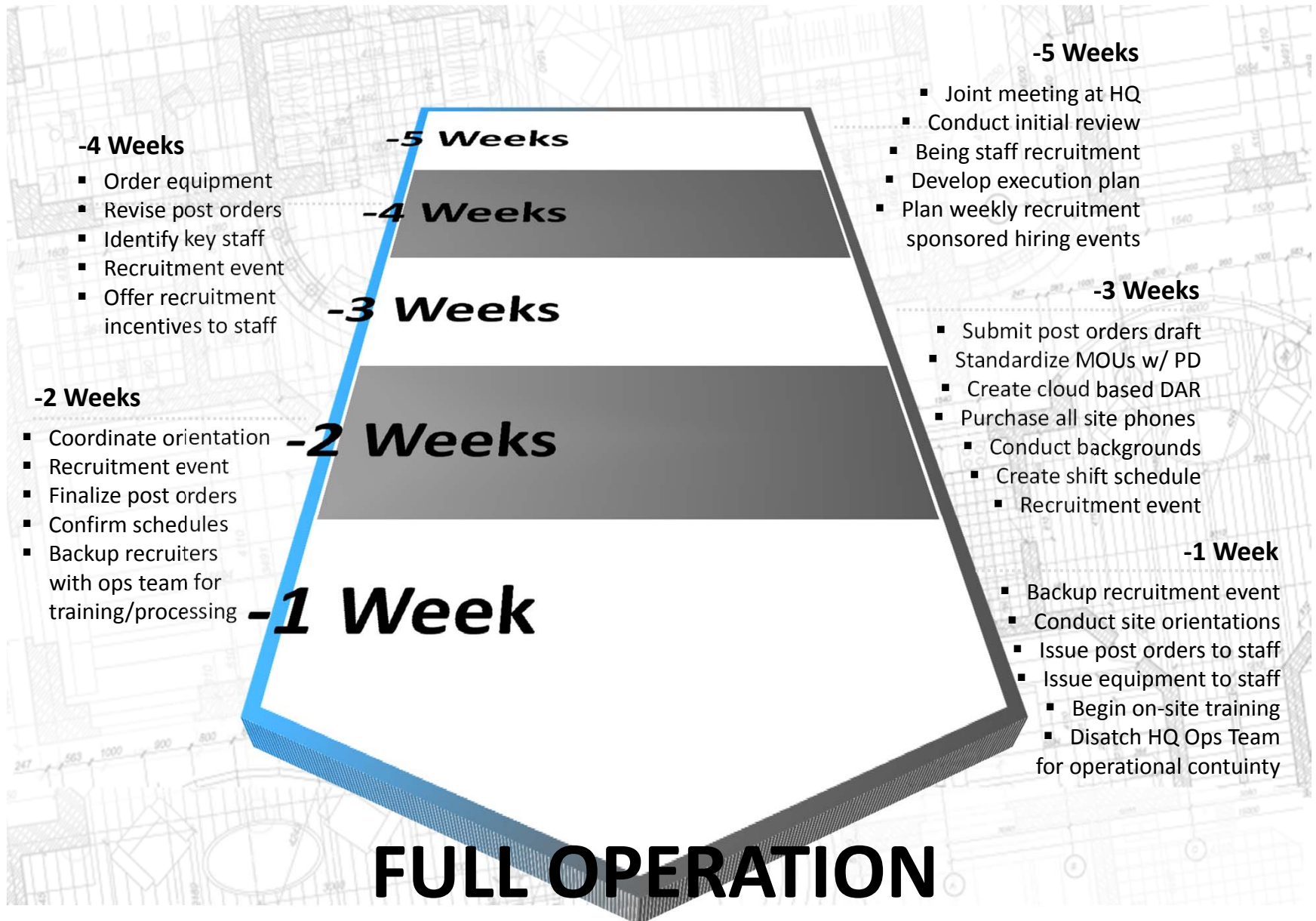
General Scope:

- Assist teachers and other staff in classrooms
- Comply with all School health and safety policies
- Provide other appropriate safety-related functions as requested by authorized School staff

Emergency Management:

- Be aware of the School's emergency procedures and assist in the event of an emergency
- Respond per post orders and best practices to all hazards and all crimes
- Managing incidents and emergencies until first responders arrive

5 Week Implementation Plan



Rate Information



<p>Basic Security Guard</p> <p>\$</p> <p>from low quality companies</p> <p>Minimal Cost</p>	<p>AEGIS Security Officer</p> <p>\$\$</p> <p>MOST POPULAR!</p> <p>Great Value!</p>	<p>Grossly Overpriced</p> <p>\$\$\$</p> <p>niche security companies</p> <p>Too Expensive</p>
No Standard of Quality	Comprehensive Screening	Nickle & Diming
Basic English Skills	Professional Staff	Up-Sells in Service
Minimal Training	Ongoing Training	No Real "Insider Info"
No Reporting Systems	Dynamic Quality Control	Claims of 100% Effectiveness
Absent Supervisors/Managers	Direct Contact w/ Management	PD Isn't Necessarily Quality
<p>Includes:</p> <ul style="list-style-type: none"> ◊ Guard in a uniform ◊ Nominal response capability ◊ Fundamental customer service ◊ Limited scope for ROI analysis 	<p>Includes:</p> <ul style="list-style-type: none"> ◊ Multi-faceted objectives ◊ Customer service driven ◊ Prevention & response capability ◊ Value added consulting & training 	<p>Includes:</p> <ul style="list-style-type: none"> ◊ Experienced staff ◊ "Overkill" in many situations ◊ Similar consulting services ◊ Low ROI Ratio

Staff Tier Descriptions & Estimated Wages



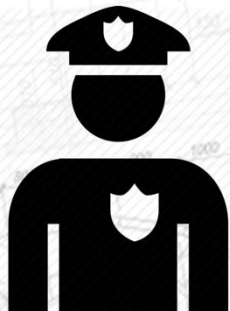
Tier 1 - \$28.00+/hr

- Highest level of training and experience
- Supervisory level security experience, military background, or law enforcement (active/retired)
- Excellent customer service skills
- Emergency response trained/experienced



Tier 2 - \$21.00+/hr (2017 - 2020 Lead Service Level)

- Higher level of training and experience
- Supervisory experience in similar environments
- Professional customer service skills
- Emergency response capable



Tier 3 - \$17.00+/hr (2017 - 2020 CSO Service Level)

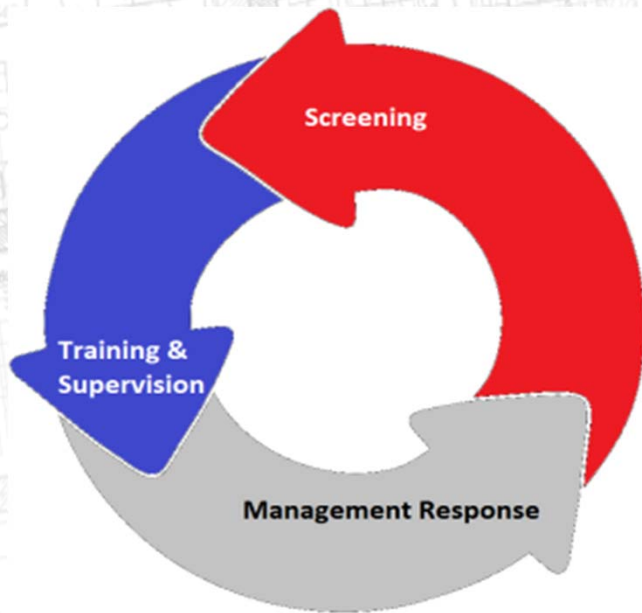
- Security experience and field tested
- Future supervisory candidate
- Good customer service skills
- Emergency response knowledgeable

Tier 4 - \$16.00+/hr

- Capable security officers with experience
- Effective customer service skills
- Emergency response briefed

RECOMMENDED

Quality Assurance & Employee Retention



We know our clients have many choices and to **remain** an industry leader we must perform. At AEGIS we firmly believe that there are three essential factors determining the quality of service provided by any supplier in the contract security industry.

- ✓ Employee Screening and Selection
 - ✓ Training & Supervision
 - ✓ Management Response

How do we minimize employee turnover?

Continuing Education Opportunities

Premium Hourly Wage

Unlimited Time Off

Employee Appreciation Programs

Health Care Coverage

Accident & Term Life Insurance

Rate Sheet



Basic Audit & Post Order Development – **Included**
 Web Based Command & Control – **Included**
 Ongoing Needs Assessment by AEGIS – **Included**
 Invitation to Sponsored Workshops – **Included**
Full GL & WC Insurance Protection – **Included**
 Uniform & Officer Equipment – **Included**
 Field Supervisor Quality Assurance – **Included**
 Direct Line to AEGIS Management – **Included**

Schedule: 6 Hours Daily 10 CSOs + 1 Supervisor

Supervisors: Tier 1 or Tier 2	Regular Hourly	OT: Events & Holidays
Tier 1	\$45.00	\$67.50
Tier 2	\$32.00	\$48.00
Tier 3	\$27.95	\$41.93
Tier 4	\$26.50	\$39.75

RECOMMENDED

AEGIS Security Officer

\$\$

MOST POPULAR!

Great Value!

Comprehensive Screening

Professional Staff

Ongoing Training

Dynamic Quality Control

Direct Contact w/ Management

Includes:

- ◊ Multi-faceted objectives
- ◊ Customer service driven
- ◊ Prevention & response capability
- ◊ Value added consulting & training

Comprehensive Security Assessment



AEGIS's consulting services are designed to conduct a broad evaluation, answering client's questions, posing new ones, reviewing and auditing existing practices, suggesting alternatives to an existing framework and detailing and creating deployable plans.



“Whoever is first in the field and awaits the coming of the enemy, will be fresh for the fight; whoever is second in the field and has to hasten to battle will arrive exhausted.”

— Sun Tzu, The Art of War

The Plan - Comprehensive Security Assessment



Policy & Procedure Review

Duration: 1/2 Day - 1 Day

- Evaluation of existing security Standard Operating Procedures
- Evaluation of existing Emergency Action Plans
- Obtaining law enforcement, medical, and fire response capabilities
- Assessment of reporting, tracking, screening, and communication systems

Crime Prevention Through Environmental Design (CPTED)

Duration: 1/2 Day to 1 Day Per Site

- Examination of internal and external spaces within the surrounding area
- Analysis of defensible space, access control, and lockdown/evacuation SOPs
- Study of natural and built surveillance from security posts
- Evaluation of access control systems and physical security improvements
- Assessment of territorial reinforcement based on the modus operandi

Physical Security Team Audit

Duration: Concurrent With CPTED

- Observation of effectiveness of security team at assigned roles
- Adherence to best practices and SOPs
- Identification of policy, procedural, and training deficiencies

The Plan - Comprehensive Security Assessment



Facilitation of Systems Approach to Risk Management

Duration: 1/2 Day

A guided discussion with the crisis action team to develop a site specific, cost effective, deployable plan based on a SWOT analysis, prevailing threats, and the root cause examination.

Red Team Penetration & Vulnerability Testing

Duration: 1-5 Days

A full scale, real time, simulated breach to test response times, effectiveness of current procedures, and emergency response against industry standards

Tabletop Exercises & Full Scale Drills

Duration: 2 Hours – 5 Days (including preparation, drill, analysis, and report)

The facilitation of tabletop exercises and full scale drills are designed to test security and emergency procedures in a real world environment.

Color Coded Final Deliverable Report

Duration: 2x the Audit



Rapid Security Assessment



Red Team Penetration & Vulnerability Testing

- A simulated breach to test the effectiveness of current policies, procedures, and physical framework

Policy / Procedure Review & Risk Mitigation

Duration: 1/2 Day

- A guided discussion with crisis action team
- Evaluation & improvement of existing security SOPs
- Evaluation & improvement of existing EAPs



Crime Prevention Through Environmental Design & Security Team Audit

Duration: 1/2 Day

- Examination of internal and external spaces within the surrounding area
- Analysis of defensible space, access control, and lockdown/evacuation SOPs
- Observation of effectiveness of security team at assigned roles
- Adherence to best practices and SOPs
- Identification of policy, procedural, and training deficiencies

Color Coded Final Deliverable Report w/ Options for Consideration

Duration: Included

Security Consulting Extras



Full Report w/ Options for Consideration

INCLUDED with any security assessment

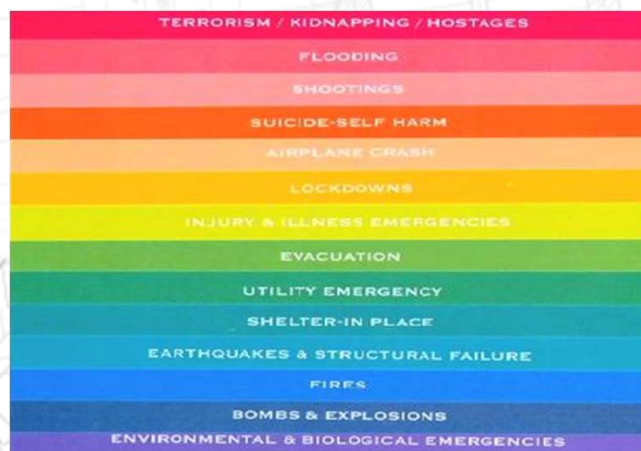
Customized Post Orders & All Hazards Emergency Operations Plan

Duration: DOJ

Customized, site specific, carefully crated plans addressing potential issues

Safety & Industrial Hygiene Consulting

AEGIS deploys contract certified safety and industrial hygiene professionals proven in mitigating physical and environmental hazards in a variety of settings. Services include: workplace safety programs and assessments, IIPP, OSHA compliance, toxic mold and air quality assessments, and OSHA training



Workplace Violence Prevention & Active Shooter Training



Level 1: How to Survive an Active Shooter Lecture

1 Hour | Maximum Participants: 100

Participants will learn proven techniques on how to survive an active shooter taught by a security expert and professional instructor.

Level 2A: How to Survive an Active Shooter Workshop w/ Demos

2.5 Hours | Maximum Participants: 50

Included are immersive physical scenarios that force participants to react quickly.

Level 2B: Workplace Violence Prevention & Active Shooter Survival Workshop

2.5 Hours | Maximum Participants: 50

Included is situational awareness training and table top exercises that test participants' knowledge, understanding, and reaction to perceived threats.

Level 3: Workplace Violence Prevention & Active Shooter Survival w/ Demos

4 Hours | Maximum Participants: 50

Our most popular programming including all of the above.

Security Training Opportunities



Security Guard Card Certification & Refresher Course

Duration: 8 hours – 40 hours (live, online, or hybrid)

AEGIS' guard card and guard card refresher course exceeds BSIS standards.

SB 1626 School Security Training Course

Duration: 24 hours

The standards of this online course (and its variety of sub-courses) include, but are not limited to, the role and responsibility of school security officers, relevant state and federal laws, school and personal liability issues, security awareness in the school environment, mediation and conflict resolution, disaster and emergency response, and student behavioral dynamics.

Force Multiplier Training

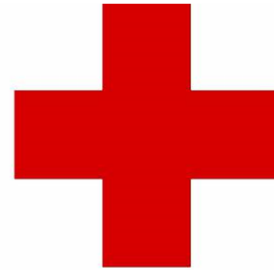
4 Hours | Maximum Participants: 50

The cornerstone of our program is our workplace violence, security awareness, and pre-incident indicators program. This course is designed to provide information on how identify, predict, mitigate and respond to workplace violence, crime, and terrorism.

American Red Cross First Aid/CPR/AED



Duration: 2-8 hours



American Red Cross



The American Red Cross First Aid, CPR, & AED Certification Training is the cornerstone of AEGIS' health and safety response protocol we provide to our clients as part of an overarching security program. As an approved entity to provide the certification training, AEGIS Security & Investigations offers these courses throughout Los Angeles County. Facilitating a certification training program for your staff doesn't only help avoid potential liability for not fulfilling an expected level of care, but it also ensures your organization is doing its part to meet or exceed best practices in terms of emergency medical assistance.

Available Programs Include:

Adult CPR & AED

Adult First Aid

Adult & Child First Aid, CPR & AED

Adult, Child, and Infant First Aid, CPR & AED

Autonomous Security Robots



AEGIS is one of a select few authorized provider of Knightscope security robots.

Costs for these systems is typically half the cost of their human counter parts; and they don't take breaks.



Autonomous Motion & Charging

Lasers, Ultrasonic Sensors, GPS, 24/7 Autonomous Charging and Recharging

Advanced Security and Anomaly Detection:

360 Degree HD Video Night and Day w/ Live Streaming

Automatic License Plate Recognition (ALPR), Parking Utilization & Meter Enforcement

People Detection, Thermal Imaging, & Signal Detection

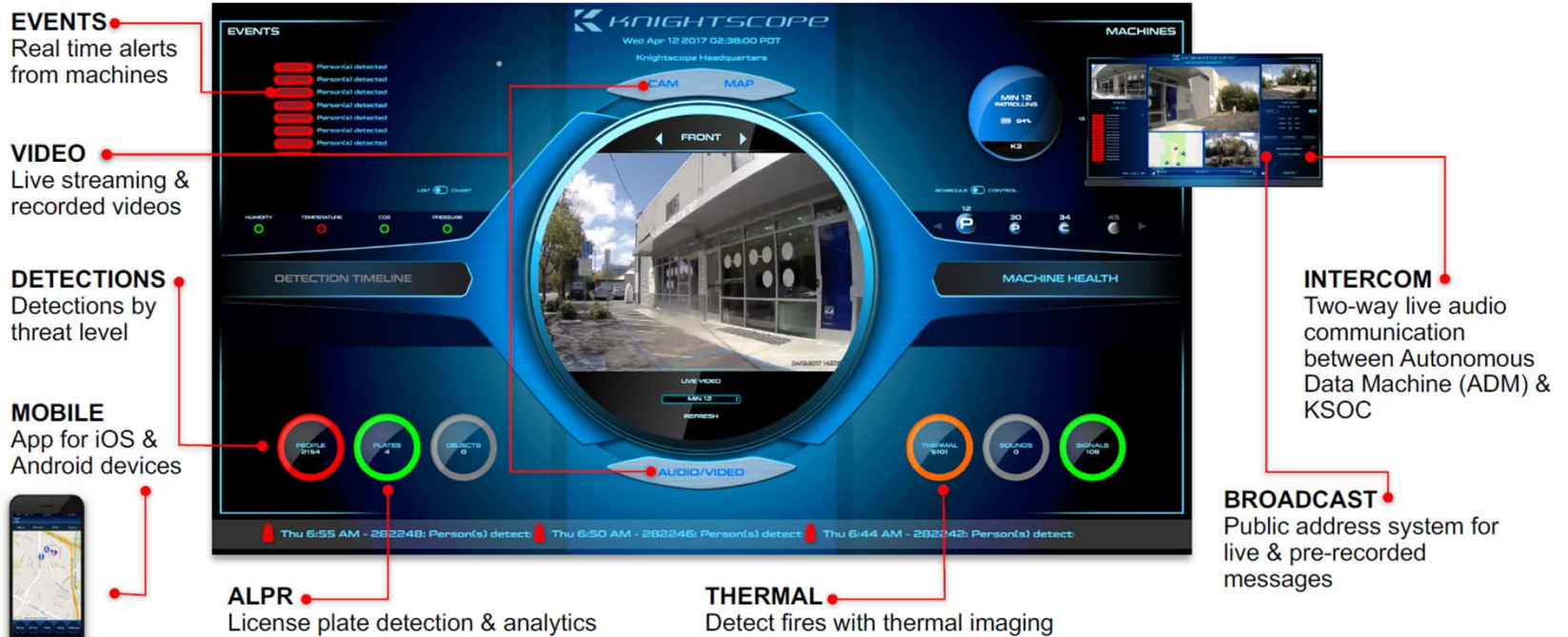
Communication Systems w/ Backup:

4G LTE or WiFi Data Transfer Capable, Time/Location/Event-based Pre-Recorded Messages, Live Broadcast Public Address System

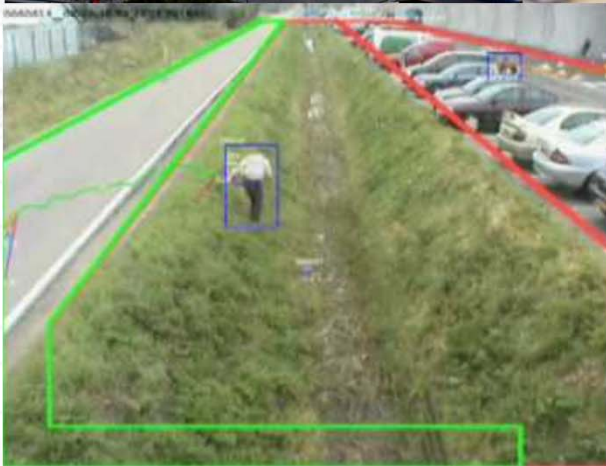
Cloud Based Robots Operations Center



KSOC Detail



Global Security Operations Center



Risk Identification
Threat Prevention
Emergency Preparedness
Hazard Mitigation
Incident Response

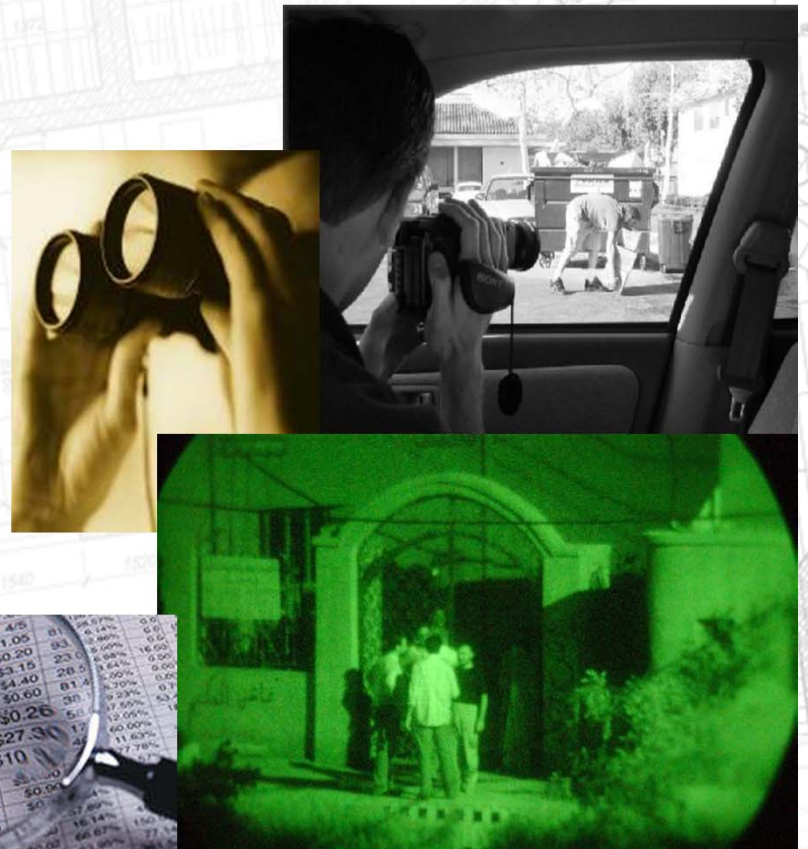
Remote Monitoring of All Cameras
Recurring Virtual Security Patrols
Advanced Hosted Analytics
Alert Trigger Notification
Custom Packages Depending on Need

Investigative Services



AEGIS conducts full services private investigation services designed to enhance our clients' intelligence gathering and strategic operational capabilities. With experience in handling criminal, civil, private, and corporate cases, AEGIS able to executive directives efficiently and effectively. Our expertise includes:

- Criminal Evidence & Defense Support
- Civil Litigation Support & Surveillance
- Workers Comp. Investigations
- People Locates & Background Checks
- Accident Investigations
- Fraud & Theft Investigations
- Bug Sweeps (TSCM)
- Hostile Employee Termination
- Real time threat monitoring
- Process Service



The background of the image is a detailed architectural floor plan, likely for a large building or industrial facility. It features a complex network of lines representing walls, corridors, and structural elements. Numerous numerical dimensions are scattered throughout the drawing, indicating measurements in various units. The drawing is rendered in a light, faded style, serving as a technical backdrop for the central text.

EXPERIENCE THE AEGIS DIFFERENCE

THE OAKS SCHOOL

7/17/2018

Dear Perspective Client,

I am Melanie Godine, the current Director of Operations and Security for The Oaks School in Hollywood, California. Previous to my current position, I was the contracted security supervisor for AEGIS Security & Investigations at Oaks. As both a former employee and current customer, I have unique perspective regarding contract security, particularly through AEGIS.

As an employee, I found AEGIS to be welcoming, supportive, and receptive. Their owner, Jeff Zisner and his managers Will, Torray, and Craig always made sure both myself and my team were taken care of. We had replacement coverage when needed it, extra coverage when the school requested it, training opportunities I hadn't had access to before, and a website/app that helped keep track of everything in real time.

My colleagues assigned to Oaks made my job easier thanks to their professionalism and dedication both to their security work and to the kids who attended the school. When a position became available in operations, AEGIS recognized it was an opportunity for me to advance my career and blessed my application and transition to my current position.

As a current client, I oversee the same staff I used to manage for AEGIS, as well as some new officers. That same level of transparency and communication I came to appreciate as an employee stayed with me in my role. Jeff and the team are responsive, practical, and professional in everything they do.

Without a doubt, I would highly recommend them to provide security services for school – particularly those who have students and parents from high profile families. Should you have any questions, please feel free to contact me directly.

Sincerely,


Melanie Godine (Jul 19, 2018)

Melanie Godine
Operations & Security
The Oaks School



October 16, 2012

To Whom It May Concern:

It is my pleasure to introduce AEGIS Security & Investigations as our preferred security vendor since 2010. The Shalom Institute is the premier Southern California camp, conference center and retreat destination nestled on 220 acres in the mountains above Malibu. We host over 30,000 people a year at our facility, including the highly successful and widely regarded Jewish County Fair.

AEGIS' owner, Jeff Zisner has provided specialized consulting services revamping our security and emergency plan, taking in to account natural disasters and terrorism threats, including active shooters. He also provides comprehensive training workshops, instructing our summer staff on how to recognize indicators of terrorism and basic mitigation techniques.

The cornerstone of our relationship with AEGIS is their security team. AEGIS provides regularly scheduled and special event security services tasked with maintaining access control and screening, patrolling our site and interacting with both participants and staff. Jeff and his team have been nothing but professional and responsive and take the time to check in with us to ensure we are safe and secure.

As a flagship Jewish institution here in Los Angeles, it is our pleasure to recommend AEGIS to your organization in the hopes that you find your relationship with them as professional, effective and personal as we have found ours.

If you have any questions, feel free to contact me directly at bill@shalominstitute.com.

Sincerely,

Bill Kaplan
Executive Director
Shalom Institute



SAMUEL A. FRYER YAVNEH HEBREW ACADEMY ♦ ישיבת יבנה
5353 West Third Street ♦ Los Angeles, CA 90020 ♦ 323-931-5808 ♦ 323-931-5818 fax
www.yha.org

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December 12, 2014

To Whom It May Concern,

This is a letter of recommendation for Aegis Security and Jeff Zisner. This past year our institution wanted to have a third party come in and do a top-to-bottom security analysis of our operation. As a Jewish school in Los Angeles, we are sensitive to our unique status as a possible target of terrorism or anti-Semitism. Additionally, we have all the regular security concerns of a school such as fire, theft, vandalism, active shooter, etc.

Jeff proved himself the ultimate professional as he spent time evaluating our processes, level of deterrence, and protocols. His analysis was instrumental in guiding us and laying out the blueprint for shoring up weaknesses while focusing our limited resources with maximum effect. He taught us that the goal of a safety and security plan is not to eliminate risk, but rather to mitigate exposure to an acceptable level. This was eye-opening to us and helped us keep focus on the big picture.

In our dealings with Jeff and Aegis, we found Jeff to be honest, trustworthy, and exceptionally knowledgeable in his space. Jeff is the consummate gentleman and subject matter expert who is easy to deal with and a pleasure to work with.

Our institution has been in business since 1958. Due to Jeff's analysis, recommendations, suggestions, and follow up, we have never felt safer.

I can, without reservation, recommend Jeff and Aegis to anyone seeking help in the genre of security.

Sincerely,

Lev R. Stark
Executive Director
Yavneh Hebrew Academy



Yeshivat Yavneh is the
proud beneficiary of
grants from:

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To Whom it May Concern:

The Center on Disabilities at California State University, Northridge utilized Jeffrey Zisner and AEGIS Private Security to provide protection and customer service for the exhibitors and attendees at the 26th Annual International Technology & Persons with Disabilities Conference.

The conference was held at the Manchester Grand Hyatt Hotel in San Diego. Jeff and his team worked effectively and my team and collaborated with hotel security, convention staff, and vendors to ensure the needs of the event participants, especially those with disabilities, were met during the week-long event.

It is my pleasure to recommend AEGIS Private Security to you for the quality services they offer.

Regards,



Sandy Plotin
Managing Director
Center on Disabilities
California State University, Northridge

To El Camino Real Charter High School:



The undersigned hereby offers and agrees to furnish the services in compliance with all terms, scope of work, and conditions listed in this proposal, pending final acceptance of the service agreement.

Handwritten signature of Jeffrey Zisner in black ink.

Jeffrey Zisner
President & CEO
AEGIS Security & Investigations Inc.

The offer, services contract, and terms are hereby accepted, pending final acceptance of the service agreement.

Awarded this _____ day of _____ 2020.

Daniel H. Chang
Chief Compliance Officer
El Camino Real Charter High School
5440 Valley Circle Blvd. Woodland Hills CA 91367