

# BLUE- NITE PROTECTION AGENCY

PPO #16216

Phone: 818-523-8373  
Fax: 661-360-8423  
[jerry@bnpa.us](mailto:jerry@bnpa.us)

928 N. San Fernando Blvd  
Suite J-633  
Burbank, CA 91504

June 30, 2020

El Camino Real Charter High School  
5440 Valley Circle Blvd.  
Woodland Hills, CA 91367  
Main: 818-595-7500  
Fax: 818-710-9023

RE: School Safety and Security Services, Proposal

To Whom It May Concern:

Blue-Nite Protection Agency (BNPA) is a well-rounded security firm and has been for over 12 years. My documentation will show you that my company is the best candidate for the School Safety and Security Services you require.

I have a strong working knowledge of the school campus security industry. At BNPA, I worked closely with everyone from the Superintendent, Executive Director, School Administrator to the local police department. Communication is vital for everything to run smoothly. As CEO, I was responsible for ensuring that I have well trained professional, courteous, and knowledgeable employees.

I have an excellent track record of ensuring the students, faculty, and visitor's safety; in addition to saving numerous school districts substantial amounts of money (through loss prevention, deterring vandalism, theft, and burglary, etc.). I understand that it is important that ECRCHS hires the best employees. BNPA has over 147 years combined training and experience that my employees and I bring to the table to help you meet and exceed your company's objectives. Our expertise will meet and/or exceed all expectations.

Here are some of my professional highlights:

- Zero losses at four (4) districts
- Saved and assisted one school district in saving approximately \$300,000 (due to district hiring an outside contractor who was negligent) BNPA conducted an investigation, thus finding them at fault.
- Made over 35 arrests in one year at one district
- Assisted the Sheriff's Department and the Fire Department on numerous occasions (i.e. shooting at one campus, traffic control, several fires on and off school grounds, etc.) BNPA officers were first on scene.

Please contact me if you would like to schedule an interview or have any questions about my skills or experience.

I look forward to the opportunity to discuss how BNPA can contribute to the safety and security of ECRCHS.

Sincerely,

*Jerry Plascencia*

Jerry Plascencia



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## BLUE NITE PROTECTION AGENCY'S QUALIFICATIONS

### References:

- Victor Elementary School District
- Victor Valley Union High School District
- Silver Valley Unified School District
- MUROC Joint Unified School District

Blue Nite Protection Agency is the BEST candidate to provide professional security services to El Camino Real Charter High School for the simple fact that we are a proactive security company that exists to serve the needs of the client and community. This is done by building a strong foundation, good partnership, and a personal relationship with all stakeholders. Additional attention will be conducted to perform any and all special needs and/ or instructions that the client may have.

Blue Nite Protection Agency has a training program that prepares every employee to operate and function at the highest level of professionalism. Our supervisors are Off- Duty, Retired, and/ or former Law Enforcement Officers. Our employees shall provide security services that exceed the individual needs of our client. Every security concern will be addressed. Security Officers for Blue Nite Protection Agency will have the benefit of over 147 years combined of law enforcement and security expertise. This will assist them in the completion of their duties as they relate to the servicing of our customers, by including foot beats, bicycle patrols, K9 searches, and vehicle patrols.

Blue Nite Protection Agency is the best qualified security company to service any school for the following reasons:

During my 26 years as a Law Enforcement Officer, I have served as a Supervising Police Detective in the following capacities: Detective of Internal Affairs, Background and Criminal Investigator, Officer Involved Shooting Investigator, Senior Lead Officer, Field Training Officer (F.T.O.), and hold an Advanced POST Certificate from the State of California. Currently, I am a Retired School Resource Officer (SRO) from two agencies, the Los Angeles School Police Department and the Pasadena School Police Department. I am a graduate from The American College of Forensic Studies, where the major course of study was Polygraph Examination and I am a Certified Polygraph Examiner. Additionally, I am a United States Marine Corps veteran and I am bilingual in English and Spanish and a former Self Defense/ Close Quarter Combat Instructor.

I currently have seven (7) employees that are and/ or have been SRO's for several police agencies in the Los Angeles County.



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The following are additional and continuous training BNPA provides our officers:

- A.L.I.C.E. Certified Instructors (Active Shooter Response Training)
- SB1626- School Security Guard Training
- PC 832 – Power to Arrest, Search & Seizure
- Case Law
- Ethics & Professionalism
- Report Writing
- Conflict Resolution
- Searching Techniques & Handcuffing
- Arrest & Control
- Interrogation
- Use of Force
- Force Options- Escalation & De- Escalation of Force
- Weaponless Defense & Verbal Judo
- Less Lethal Force
- First Aid
- Public Safety & Mental Health
- California Penal Codes
- California Education Codes

*Jerry Plascencia*

Jerry Plascencia



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928 N. San Fernando Blvd  
Suite J-633  
Burbank, CA 91504

Principal Authorized Agent: Jerry Plascencia

20-0930

Job Site Address:

Daniel Chang, Compliance Officer  
El Camino Real Charter High School  
5440 Valley Circle Blvd.  
Woodland Hills, CA 91367  
Phone: 818-595-7500  
Fax: 818-710-9023  
E-mail: [d.chang@ecrchs.net](mailto:d.chang@ecrchs.net)

## 1. Basic Duties:

**Blue-Nite Protection Agency (BNPA)** agrees to provide El Camino Real Charter High School (Client) Eleven (11) Security Officers, Five (5) days per week, Six (6) hour(s) per shift per Security Officer and One (1) Patrol Vehicle; to provide Professional Security Services for the entire El Camino Real Charter High School Campus for the following shifts:

- Day Shift: Monday- Friday 6:45am-1:30pm, Two (2) Security Officers (Front of The School Security)
- Day Shift: Monday- Friday 8:00am-2:30pm, Three (3) Security Officers (Roving Security Entire Campus)
- Day Shift: Monday- Friday 8:00am-2:30pm, Two (2) Security Officers (Campus Aid Entire Campus)
- Day Shift: Monday- Friday 9:00am-3:30pm, Two (2) Security Officers (Campus Aid Entire Campus)
- Day Shift: Monday- Friday 11:00am-5:30pm, Two (2) Security Officers (Roving Security Entire Campus)

## 2. Terms:

The term of this agreement is from **September 25, 2020** to **June 30, 2021** Five (5) days per week for a One Year Period; at client(s) premises located at 5440 Valley Circle Blvd Woodland Hills, CA 91367. **BNPA** may not increase the rate during the term of this agreement. Once entered into this agreement; it is legally binding for the length of the contract. **BNPA** may stop its services under this agreement upon default by Client in making any payment. If Client terminates agreement Without Cause before the end of said contract and/ or No Fault of **BNPA**, Client shall pay the remaining total balance of said contract in full without delay.

- **BNPA** will provide the above listed number of Security Officer(s) and One (1) Patrol Vehicle to provide Five (5) days of coverage of Professional Security Services for the entire El Camino Real Charter High School Campus.

## 3. Compensation:

Client agrees to pay **BNPA** at the following rate of \$46,332.00 on or before the last day of each month for a Ten (10) month(s) (Day Shift) period, if the last day of the month falls on a weekend; payment shall be made on the last Friday of the month for its services provided to Client.

Services	Number of Sites	Retainer	Monthly Invoice
Security Services for El Camino Real Charter High School	1	N/A	\$46,332.00

## 4. Billing:

Client agrees that payment shall be paid on the last day of each month, if the last day of the month falls on a weekend; payment shall be made on the last Friday of the month. Client shall make payment to **Blue-Nite Protection Agency** or it's Representative.

CLIENT Initials \_\_\_\_\_

BNPA Initials \_\_\_\_\_

5. **Specifications of Blue-Nite Protection Agency:**

Personnel/ Services: **BNPA** will provide the above listed number of Security Officer(s) and One (1) Patrol Vehicle to provide Five (5) days of coverage of Professional Security Services for the entire El Camino Real Charter High School Campus with the exception of the following school holidays:

- |   |                              |
|---|------------------------------|
| ➤ September 04, 2020                            | Admissions Day               |
| ➤ September 07, 2020                            | Labor Day                    |
| ➤ September 28, 2020                            | Floating Holiday             |
| ➤ November 11, 2020                             | Veterans' Day                |
| ➤ November 23-27, 2020 (5 Days)                 | Thanksgiving Break           |
| ➤ December 21, 2020- January 08, 2021 (15 Days) | Winter Break                 |
| ➤ January 18, 2021                              | Martin Luther King Day- 2021 |
| ➤ February 15, 2021                             | Presidents Day- 2021         |
| ➤ March 26, 2021                                | Cesar Chavez Day- 2021       |
| ➤ March 29- April 02, 2021 (5 Days)             | Spring Break 2021            |

6. **Blue- Nite Protection Agency's Officer's Conduct:**

a. The conduct of **BNPA** is to be determined by written standard rules to be agreed upon between Client and **BNPA** and by other special instructions, oral or written, that may be issued from time to time by designated employees of the Client.

b. **BNPA** provided for by this agreement shall be performed by qualified, efficient, and discreet employees in strict accordance with the recognized best practices and with the standards and special instructions issued by the Client.

7. **Right to Approve or Disapprove:**

If for any reason, Client believes that any employee of **BNPA** is not properly carrying out his or her duties; **BNPA** will immediately remove that employee from the performance of the services to be provided under this agreement and simultaneously substitute another employee.

8. **Modifications:**

The duties performed by **Blue-Nite Protection Agency** will be the following:

- High Visibility Vehicle Patrol of School Campus
- Check Entire Campus of School
- Foot Beat of Campus
- Check Cameras/ Foliage
- Check for Properly Posted Signage (No Trespassing, etc.)
- Direct Traffic as Needed
- Question/ Confront All Trespassers
- Liaison with Local Law Enforcement Agency

The above may be modified by client with reasonable written notice.

9. **Entry Onto Premises:**

Client hereby authorized any employees, manager, officer, or director of **BNPA** to enter the premises whenever necessary to fulfill the duty of services required, including but not limited to entry to question/ confront and detain, if needed, any person on or around the premises who is unauthorized by Client to enter designated areas of the premises during closed periods and to hold/ detain such person until released by Client, its authorized agent or local police agency.

10. **Insurance:**

**BNPA** shall have in place at all times during the terms of this agreement insurance coverage in the following amounts:

- |                        |                            |
|------------------------|----------------------------|
| • General Liability    | \$1 million per occurrence |
|                        | \$2 million Aggregate      |
| • Automobile           | \$1 million per occurrence |
| • Workers Compensation | \$1 million per occurrence |

**CLIENT** Initials \_\_\_\_\_

**BNPA** Initials \_\_\_\_\_

11. **Hold Harmless:**

**Client** holds harmless **BNPA** for any possible thefts, burglaries, vandalisms, and/ or any other violation of California State law made on **Client's** premises and agrees to indemnify and forever hold harmless **BNPA** from any and all damages suffered, and/ or any and all expenses incurred by the **Client's** use of the **BNPA** Security Services.

**BNPA** shall defend, indemnify and forever save or hold harmless Client from any claim arising out of any breach by **BNPA** of any term or condition of this agreement.

I have read, understood, and will comply with the above numbered paragraphs (1 -11).

**BNPA:**

Jerry Plascencia, President

Print Name, Title

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

**Client:**

\_\_\_\_\_  
Print Name, Title

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

