



Proposal for Security Services:

El Camino Real Charter High School

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Company Overview

Allied Consulting & Security Services is a full-service security firm that provides on-site security services statewide and nationally. ALLIED began providing armed and unarmed security services in 2010 with the growth being tenfold year after year. ALLIED provides a wide range of security services, for a diverse list of clients. ALLIED is broken up into five major divisions; Residential Security Services, Commercial Security Services, Armed Security Services, Private security services, and Special Event Security Services.

ALLIED's Private Security Sector is fortunate to have worked with many academic and community service associations throughout our course of time; in addition to our extremely knowledgeable and experienced Management Team. Allied has had the honor and opportunity to have facilitated safety and security for the St. Francis De Sales School (Private) for many events and support of year around events. Allied also has the privilege to work closely with Eagle Rock Performing Arts youth center and city, as well as providing Security for annual community events such as Eagle Rock music festival and outreach. Allied has partnered with Community programs and non-profit organizations. The Levitt Foundation, hosting 50 plus-concerts in the Park at MacArthur Park, Los Angeles, promoting peace and support to a community; and The Wish Foundation for academic appreciations for faculty and staff events providing opportunities for students and communities. Other academic and community programs ALLIED has partnered are religious institutions and Temple/Synagogues, YMCA programs, Compton Unified School District and USC Student Film Project Association.

ALLIED's residential division includes properties both in California and Nevada, dealing with large property management groups such as; Alliance Properties, Pinnacle Properties, Legacy Partners, Western National Property Management, Polaris Property Management as well as CIM Properties. Including in ALLIED's residential division, is several High-End apartment complexes, in which we provide several Security Officers. These properties include 1600 Vine Apartments, the Sunset Vine Tower located at Hollywood and Vine, in Los Angeles California; and Stanford West in correlation with Stanford University. ALLIED also provides security services to numerous other residential structures within the City of Los Angeles and County of Los Angeles, Northern California, as well as Las Vegas, state of Nevada.

ALLIED's commercial division includes one widely known retailer, Walmart amongst other accounts. ALLIED currently supplies security officers to various Wal-Mart locations throughout California, Nevada, and Texas. In addition to Wal-Mart, ALLIED has provided security services to Best Buy, Party City, At&t, and First Republic Bank. Along with the above listed, ALLIED currently provides Security Services to Restaurants, Private Schools, Equinox fitness facilities, Religious Temples, BioMedical Parks, and The Wildlife Waystation located in Sylmar, CA. ALLIED's commercial division encompasses asset protection, customer security, and acts as a security liaison. Our on- site guards work as an extension of franchise management with a commitment to exceptional customer service.

ALLIED' retail division is pleased to have the opportunity and pleasure to provide armed security services to Harry Winston Jewelry at their locations in; Hawaii, California, Nevada, Texas, Illinois, Florida, and New York. ALLIED has been servicing Harry Winston since October 2012, beginning with one store, and has since expanded to all the

above-mentioned states. ALLIED has also provided armed executive protection security for Sotheby's Auctioneers within California and Nevada; along with many other retailers. In addition to those listed above, ALLIED has provided unarmed executive protection security services to large retail stores nationwide such as; Bloomingdales, Saks 5th Ave, Brunello Cucinelli, Nirav Modi, Aritzia Boutique stores and Hublot.

In terms of ALLIED's special events, ALLIED has had the opportunity to provide Security Officers for a wide array of events. ALLIED has had a strong presence at the, American Music Awards, The Grammy Musicares Awards, The BET Awards, The Golden Globe Awards, and several other premiere red-carpet events. In addition, ALLIED has had the opportunity to be the soul security provider for the Eagle Rock Music Festival for the last 4 years. This partnership has paved the way for ALLIED being awarded the opportunity to work with the Los Angeles City Council on several other projects including working Security and Residential Assistance Projects at one of the major American cultural iconic landmarks, the Hollywood Sign. ALLIED served as the contract security provider for the House of Blues, Los Angeles, prior to their closing, which provided ALLIED much insight and training into large concert venue events. This also assisted ALLIED in receiving the contract to provide security for the Levitt Foundation for their Concerts in the Park at Macarthur Park and leading into national concerts with the organization.

ALLIED security professionals follow and adhere to strict policies and guidelines as security officers. Our ongoing training, daily communication through managers and supervisors as well as routine surprise inspections ensure continuity among all ALLIED employees. Initial training and ongoing continuing education in best practices reinforce the principals the company was founded on. We employ electronic Daily Activity Reports (DARs) at all ALLIED's locations. These reports detail hour by hour and shift by shift details of patrol, duties, observations, and specifically any situations out of the ordinary. These reports are passed down to following shifts for patrol continuity as well as any areas of focus. The DARs are stored electronically in cloud based, password protected folders which are then delivered to the client via email daily.

Executive Management Team

Jesse Puente - Chief Executive Officer

Jesse Puente has been with the Los Angeles Police Department (LAPD) since 1990, amassing 30 years of experience. His command experience includes excelling in numerous disciplines of law enforcement including Internal Affairs, giving him the ability to quickly assess situations and bring the necessary leadership to whatever situation may arise. Mr. Puente is currently an active Sergeant II with the LAPD. Mr. Puente has supervised several specialized units, including the community relations office, overseeing one of the departments Cadet Programs, Vice and undercover units, including gangs and narcotics, as well as working within the department's Internal Affairs division. Mr. Puente has worked as a police detective working to solve crimes of all natures including, crimes against children. Mr. Puente has attended several specialized schools for the Los Angeles Police Department, including Internal Affairs School, Sergeant School, Immigrations and Customs Enforcement (ICE) School, Negations training and has become an instructor in gang awareness, teaching this course to LAUSD school officers.

Along with his LAPD experience, Mr. Puente also brings with him 30 years' experience in the private security sector. His specialties include Executive Protection, Event Security, valuable asset protection, as well as corporate and residential security analysis and deployment.

Ray Rodriguez – Chief Operating Officer

Ray Rodriguez has over 25 years' experience with the Los Angeles Police Department (LAPD), ten of those as a Detective, handling felony crimes in Homicide, Robbery, and Grand Theft. Mr. Rodriguez has planned and executed numerous operations in Executive Protection transporting and securing Police Commissioners and other high-profile City Officials. Mr. Rodriguez has worked in the DARE program, teaching at local Junior High Schools, and has been an active mentor of the LAPD Cadet program.

Along with his LAPD experience, Mr. Rodriguez has over 20 years' experience in private sector security, Risk Assessment, and Threat Management. Mr. Rodriguez also has over six years' experience in business and accounting, utilizing the knowledge gained from attending Western New Mexico University and Cal State Northridge.

Karl Zundel - Vice President of Operations

Karl Zundel brings over 20 years of experience with his business acumen in addition to his experience in the private security sector. One of Mr. Zundel's specialties is in site security evaluation and analysis. Mr. Zundel has written numerous site evaluations and proposals for Allied Consulting and Security Services. Mr. Zundel is also a certified first responder with the CERT Program California Emergency Response Training.

In addition, Mr. Zundel is a retired State Licensed School Director with the California Bureau for Private Postsecondary Education. He has worked in the capacity of school director for over 5 years with a nationally recognized accredited Title IV school with the ACCSC. During that time, Mr. Zundel led his school team through the rigors of re-accreditation and he and his team were recognized as a school of distinction for their efforts.

Mr. Zundel is also a retired Licensed Private Post-Secondary Classroom Teacher with 19 years' experience. In his tenure in the classroom, he has developed and written multiple educational programs, curriculums and lesson plans, with private post-secondary institutions.

Charles Kalyn – Chief Financial Officer

Charles Kalyn has experience in law enforcement both as a police officer in Portland, Oregon, and a 911 dispatcher for the California State University Sacramento, California. He Attended the Rio Hondo Police Academy in Whittier California to receive his basic academy certificate, and the San Jose Police Academy to receive his second accreditation. Mr. Kalyn has worked in several specialized units including real time reporting, crime analyst and prevention, as well as emergency management and response. During his time with California State University Sacramento he oversaw and supervised the Community Relation Officers and he uses this experience to provide training to ALLIED Security personnel.

Mr. Kalyn currently holds a Business Associates degree in Political Science with a minor in Criminal Justice, along with a master's degree in public administration from Notre Dame de Namur University. Mr. Kalyn is also currently an American Red Cross First Responder instructor as well as an instructor in CPR, AED, and First Aid.

John Taylor - Director of Compliance & Qualifying Agent

John Taylor is responsible for maintaining company compliance, and following the ever changing laws and regulations pertaining to private security matters. Upon retiring from the Department of Justice, Bureau of Alcohol, Tobacco and Firearms (ATF) in 2010, he began teaching Criminal Justice at Everest College in Henderson, Nevada and eventually taught at the College of Southern Nevada. During this period, he served in the Clark County School District as a Substitute Teacher, Campus Security Professional and Inhouse Suspension Specialist.

Mr. Taylor retired from ATF in 2010 from the Las Vegas Field Office, served as the Violent Crime Coordinator from 2003 to 2008 and a member of the FBI's Joint Terrorism Task Force in 2008 through 2009. Prior to transferring to the Las Vegas Field Office, was assigned to the Chicago Field Division and served in numerous capacities including task force member, arson group, gang group, intelligence group and defensive tactics instructor at the Federal Law Enforcement Training Center. John Taylor served as a Chicago Police Officer in 1987 and 1988. Prior to joining the Chicago Police Department, he served as a juvenile probation officer from 1986 to 1987 Began law enforcement career in 1981.

In addition, Mr. Taylor served as Campus Police Officer and was promoted to sergeant and watch commander of the Water Tower Campus of Loyola University of Chicago. Mr. Taylor received his Bachelor of Science in Criminal Justice from Loyola University of Chicago and holds a Master of Science Degree in Criminal Justice from Chicago State University.

Current Company Operations

ALLIED Consulting & Security Services company culture is focused on effective leadership and customer service. ALLIED has promoted many of our managers and supervisors from within. This opportunity for advancement creates a culture of accomplishment within our company. Each operations manager is provided with a company smart phone, company laptop and company iPad allowing the team to spend more time in the field rather than behind a desk, to advance and expand client relationships and progress in overall satisfaction. Each ALLIED manager has the capability to address client concerns in a real time environment; they are trained to provide the leadership to solve client problems with little need for higher level approval.

ALLIED’s leadership team holds monthly and quarterly meetings and training, bringing in subject matter experts in leadership qualities, defusing situations, human resources, and legal updates. In addition to the quarterly training mentioned above, ALLIED holds ongoing training for our field supervisors, lead officers, and security personnel. This time is used to reinforce company values, review training materials and allows our officers the opportunity to gain knowledge for future positions for both within and outside of our company.

ALLIED’s current organization chart within our Los Angeles Market area is located below; the Company Organization Chart shows a breakdown of ALLIED Senior/Junior Management as it stands today. While there are many positions not listed, the chart provides a strong showing of ALLIED’s management team. As with any growing business, many members of our management team provide service in various positions. If awarded the contract, ALLIED will continue to expand our management team to provide the customer service we are known for.

Ownership

Jesse Puente (CEO)
 Ray Rodriguez (COO)
 Karl Zundel (VP of Operations)

Accounting

Charles Kalyn (CFO)
 Monique Cazares (Accounting Assistant)

Directors of Security Operations (CA)

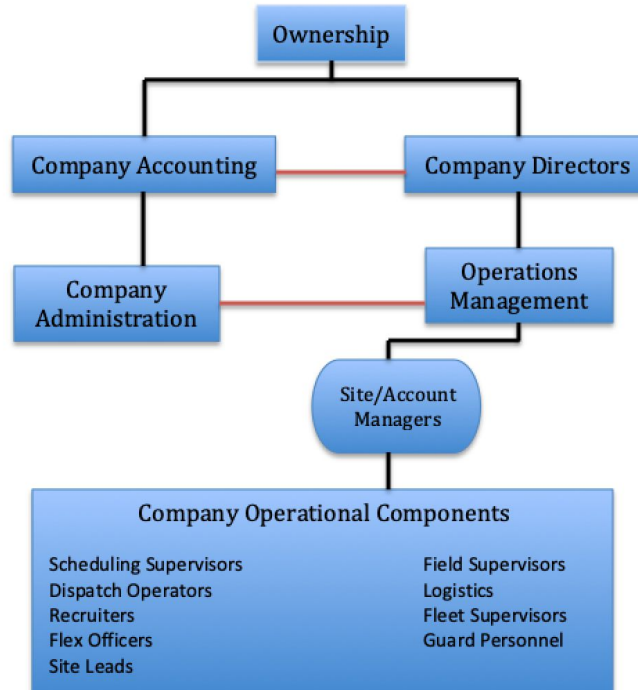
Austin Rodriguez
 Bryan Murzynowski
 Hector Alvarado
 Jorge Vasquez

Operation Managers of Allied (CA)

Arturo Puente
 Brittany Dummitt
 Cesar Gomez
 Lorena Rivera
 Luis Lopez
 Patrick Crow

Administrative Managers (CA)

Brittany Barrera
 Kimberly Cortez



Hiring & Recruitment

ALLIED employs only fully licensed security professionals trained in all aspects of security disciplines and specialty training requisites.

ALLIED focuses on hiring of employees who live within the service area of the accounts they will be staffing.

ALLIED's hiring and selection process puts an emphasis on the hiring and support of military veterans.

ALLIED understands the specifications regarding competent guard qualifications and will continue to implement procedures that are part of its normal operating plan. Our company has experience recognizing the types of officers who will be successful in environments in the District Private Security Sector. Our current, successful operations at client sites with multiple disciplines, and diverse missions, showcase our level of competence and support from corporate and public communities. We know the officer profile that will work, and recruit from the multitude of resources we have used in the past to supply this specific type of officer. We will strive to recruit and retain all incumbent staff pursuant to client approval and will provide special incentives for incumbents that remain with the project.

ALLIED conducts a thorough Background check as a condition of employment. The following factors are considered in the selection of applicants as Security Officers to be assigned;

- Each applicant must display the physical and mental abilities to carry out all required duties.
- During the interviewing process applicants must project a professional demeanor and image, as well as demonstrate the ability to effectively communicate with our clients.
- A comprehensive background investigation is completed on each applicant, including work history, criminal history, DMV checks, drug, and alcohol testing.
 - *ALLIED conducts all drug and alcohol testing according to the adherence of federal/state laws guided.*

Screening Process - Our application and screening process are as follows:

- a) Screen initial applicants based on: **Demeanor, Experience, Education, Potential, Presence, and Polish**
- b) Create a "shortlist" of qualified applicants.
- c) Conduct face-to-face interviews on a short list.
- d) Issue job offer
- e) Conduct random drug screening
- f) Conduct background checks of applicants that have a successful face-to-face interview
- g) Implement initial orientation and training (safety training, customer service training, conflict resolution, de-escalation)
- h) Weapons training and refreshers for armed officers
- i) Job Specific Training typically followed by 16 -32 hours of on the job training with a supervisor and manager. (Hours depend on location assigned)
- j) Performance Review after training hours

Selection Process - Our selection and screening process include the following:

Initial Interview

During this interview our personnel staff attempts to devise the best potential match between a candidate's personality and qualifications and the specifications of a particular job. Strong focus is placed on verbal and written skills. Standards, as defined in our company handbook, are minimum entry-level requirements for all officers, and client specifications are factored into the hiring decision.

Background Checks

In addition to compliance with all State Security Officer License and Training Standards, ALLIED completes Federal Criminal History Records (fingerprint) checks, when appropriate. We also investigate an employee's work and residence records telephonically, and run further Criminal, and Social Security checks on each applicant. A DMV check is performed for anyone required to operate a vehicle in connection with his/her assignment, and credit checks are made of those officers assigned to value critical posts.

Education and Experience

Background investigators from the ALLIED HR department will document all education and experience milestones in the employees' personnel file and will provide it to the client designees upon request.

Drug Testing

ALLIED is a drug free company. Selected employees are required to pass a pre-employment drug screening and agree to provide random drug screen samples through a program administered under guidelines similar to those of the Department of Transportation. Testing is completed on an annual basis. Any candidate or employee testing positive for any controlled substance will not be allowed to enter or maintain a place within the workforce.

Licenses and Permits

In accordance with the RFP, ALLIED understands and will comply with all provisions of the specification for the licensing and certification of all its officers to include further requirements and experience training and implementation. (SB1626, FERPA, IEP)

Literacy and Psychological Background

In accordance with the RFP, ALLIED understands and can comply with the requirement for security officer literacy in the requirement for English language, and where appropriate, will provide incentives for bilingual officers. A written psychological exam can be provided to measure psychological tendencies as well as personal honesty and integrity.

Disqualification

Any crime of moral turpitude will disqualify a security staff member from working on the account.

Training Overview

The authorized training supervisor(s) will utilize Site Specific Post Orders while conducting the training sessions and will record the officer's subject completion on the Account Training Checklist and Post on the job training Checklist. The Account Supervisor will observe the security officer to ensure they perform and carry out all of their assigned tasks during the training sessions and will administer a comprehensive test to the officer upon the successful completion of all the training. Upon completion of the security officers training, the Supervisor will complete the Training Checklist, which will serve as the physical training record for company auditing purposes.

Upon completion of the review, testing, and discussion of all the materials pertinent to the post, the Supervisor will issue the Officer a Certificate of Completion. A copy of the Certificate, and graded tests will be placed in the officer's personnel file. An officer who has demonstrated proficiency and completed all the training materials and tests to the satisfaction of the Supervisor will then be authorized to stand post alone.

Special Assignment Training: (may be available pursuant to client requirements)

Chemical Agent Training / Use of Force

This training will provide the officer with the current concepts and techniques concerning the use of a chemical agent during their job performance activities. This training will also take into consideration any new or mandated course contents as established by government/local requirements. This training will also encompass when it is acceptable to use force by statute, escalation and de-escalation techniques, and will end with an officer certification to use chemical agents.

First Aid, CPR and Defibrillator Certification

Training will address the current Red Cross requirement for first responders including First Aid, CPR and Defibrillator Certification. Allied will provide certification under these guidelines and will be registered with the Red Cross for employee certification. Employees will receive valid and current First Aid and CPR identification to be carried by all employees.

Safety and Refresher Training

ALLIED will provide formal annual safety training sessions to emphasize staff safety procedures and will track and update its training of security staff through the company's HR records system, which will include training on various emergency situations through annual table top scenario discussions with its officer staff. Our program includes "man down" scenarios, hazardous material briefings and scenarios, and significant "what if" scenario training to continue the professional development and capability of our officers. Our training programs as noted above will be augmented with specified ASIS programs for all designated officer staff. All security staff will meet safety training requirements and follow strict safety policies.

PC, Phone, Customer Relations Training

We will provide initial and refresher courses to each of our staff members in phone etiquette, PC use on Post, and the principles of effective Customer Relations. Observation and client feedback are key performance indicators in these areas and are evaluated in our regular performance reviews.

FERPA Training & Adherence

Providing FERPA training to our Officers can help avoid violations and meet the responsibility to protect the privacy of student records and schools.

IEP Concepts/Understanding

Understanding there are Individualized Education Programs, often called the IEP, it is critical our staff go through an orientation of IEP understanding and acknowledge the appropriate actions and behaviors to abide by when and if encountering related circumstantial situations.

SB1626 Training & Certification

We offer SB 1626 Training to our officers. Upon Completion, each officer receives a certificate of the course fully compliant with CA SB 1626 / AB 1626 education requirements; Role and Responsibility of School Security Officer, Laws and Liability, Security Awareness in the Educational Environment, Mediation/Conflict Resolution, Disasters and Emergencies, Dynamics of Student Behavior.

Weapons Safety and Certification Training

In accordance with State regulation, ALLIED will provide formal semi-annual weapons and safety training sessions for all armed personnel to emphasize staff safety procedures and will track and update its training of security staff through its HR system, which will include training on various emergency situations through annual table top scenario discussions with its officer staff. Besides weapons requalification, our program includes hazardous material briefings and scenarios, and scenario training to continue the officer's professional development. All security staff will follow strict safety policies.

Reporting & Technology

Guard Tour Systems: ALLIED's quality control commitment is enhanced with the ALLIED Guard Tour System that proactively tracks security officer compliance. ALLIED's Guard Tour Technology is a guard tour management system that offers real time activity tracking, improved data collection, and accurate reporting and timekeeping.

ALLIED's quality control commitment is enhanced with the Allied Tour System; a guard tour management system that offers real time activity tracking, improved data collection, and accurate reporting and timekeeping.

ALLIED security officer activity is monitored in real time by our Command Center via the Allied Tour System web portal that not only chronologizes officer activity, but also offers duty prompting, reporting tools, and mobile communications all over a single smart device, wirelessly and in real time. This system insures contract requirement compliance and allows for company and client audit of our services as frequently as desired. The transparency provided by this quality control process is unparalleled and is a big reason ALLIED Security enjoys the position of confidence granted by our clients.

Allied Tour System Features:

The Allied Tour System uses NFC/RFID tag checkpoints deployed at strategic site locations to ensure patrol continuity. The NFC smart tags are programmed from the Allied Tour System dashboard remotely to give field officers specific patrol instructions for each tour point. These patrol tag notifications can be updated remotely to include areas of concern and specific patrol directions daily.

- The Allied Tour System produces detailed, accurate tour logs made available to the client daily.

Daily Activity Reports (DAR's): Daily Activity reports are written in an electronic format and are compiled daily to report on all activities through the site. Reports will include all deliveries, shipments, visitor access, all employee interactions, security observations and a section for security maintenance identified by Allied personnel. Reports are delivered via e-mail to the client and all applicable personnel.

Key Performance Indicator (KPI): KPI Reports are recorded based on the activity reported throughout the week. KPI report will measure and demonstrate the company's current performance in achieving the organization's objectives.

Incident Reporting:

Incident reporting is customizable to include all critical information required by the client. The incident reporting template requires all critical fields and information to be included to complete and submit a report.

- Create multiple customized tours for each location linked to specific alerts and notifications.
- The Allied Tour System allows officers to quickly and easily add photos and video (up to 30 seconds) to their reports providing critical details of observations and situations.
- Real-time report engines keep online history and can eliminate the need for paper reports.

Automated Notifications— the Allied Tour System can be customized to include client alerts via text or e-mail or both in the event of an emergency.

- Fire/Burglar Alarm Automated text and email alert can be programmed to alert property management, maintenance supervisors and Allied supervisors.
- Police Response Automated text and email alert can be programmed to alert property management, maintenance supervisors and Allied supervisors.
- Flood or Flowing Water Automated text and email alert can be programmed to alert property management, maintenance supervisors and Allied supervisors.
- Accident or Injury Automated text and email alert can be programmed to alert property management, maintenance supervisors and Allied supervisors.

El Camino Real Charter High School - SAFETY SERVICES SUPPORT OVERVIEW

General

Allied Consulting & Security Services will provide BSIS licensed, unarmed uniformed safety officers, trained and certified under the SB1626 amendment, at El Camino Real Charter High School, Allied will provide safety officers at the School's site or sites, to patrol, monitor and maintain an orderly school environment. The safety officers will work on the School's site or sites, under the direction and guidance of School personnel (faculty).

Safety Officer personnel shall:

- Patrol the campus and parking lots for safety and safety issues;
- Monitor campus safety and assist in compliance with campus policies, including parking, no smoking, and no loitering restrictions;
- Direct and assist in checking in guests and visitors;
- Assist students in returning to class following break times;
- Monitor students who are tardy or out of class without authorization, and provide proper guidance and direction to such students, including providing tardy slips;
- Assist teachers and other staff in classrooms;
- Secure the campus and parking lots at the end of the day, including ensuring that all buildings and gates are locked;
- Be aware of the School's emergency procedures and assist in the event of an emergency;
- Comply with all School health and safety policies;
- Inform School personnel of any suspicious or potentially dangerous or unusual activity;
- Provide other appropriate safety-related functions as requested by authorized School staff.

Safety Officer Staff Personnel:

1 - Site Manager for Safety Officers (on-site)

10 - Safety Officers

Stand by Personnel - (please see section Allied Field Supervisors)

Specific Duties:

- ❑ The Site Manager for Safety Officers shall have full authority to hire personnel, train staff, and report to site as daily scheduled and respond to any and all alarms, concerns, inspect the facilities for any and all breach of safety, contact the client, and emergency personnel as required by the client, and prepare incident reports; Will utilize a mobile smartphone device to document and perform tour activity log and collection of data as well as receive and send calls to staff, faculty and appropriate authorities when needed.
- ❑ The Safety Officer personnel will constantly patrol and monitor the premises to ensure the safety and the security of the facility, students, faculty and equipment. Patrols shall include parking lots, on-campus curricular grounds, buildings, hall-ways, and any other equipment or sites on premises required by the client. Scan stations shall be installed on the premises. In addition to the scans, the Safety Officer shall maintain an electronic written log of their activity throughout their shift.
- ❑ Field Supervisors patrol our service areas daily/nightly. All field supervisors provide training at all of our sites/accounts and are readily available to cover any shifts as requested for emergencies that become open. This division gives us flexibility and a more readily utilized workforce.

Project Implementation:

Allied has experience recognizing the types of services and officers that will be successful in environments in the District Private Security sector. Our current, successful operations at client sites with multiple disciplines, and diverse missions, showcase our level of competence and support from corporate and public communities.

- A. Hiring & Recruitment - We know the officer profile that will work, and recruit from the multitude of resources we have used in the past to supply this specific type of officer. We will strive to recruit and retain all incumbent staff pursuant to client approval and will provide special incentives for incumbents that remain with the project.

- B. Post orders & Training - The site assigned will have their own unique post orders that at a glance, will give all personnel the information and contact procedures needed to clear directives, deliveries of raw materials, access procedures, and any other complex specific functions required by client and safety officers. Upon completion of the security officers training, the Site Manager will complete a Training Checklist, which will serve as the physical training record for company auditing purposes. Upon the review, testing, and discussion of all the materials pertinent to the post, the Site Manager will issue the Officer a Certificate of Completion. A copy of the Certificate, and graded tests will be placed in the officer's personnel file. An officer who has demonstrated proficiency and completed all the training materials and tests to the satisfaction of the Supervisor will then be authorized to stand post alone.
- C. Daily Activity Reports (DAR's) - Daily Activity reports are written in an electronic format and are compiled daily to report on all activities through the site. Reports will include all deliveries, shipments, visitor access, employee interactions, security observations and a section for security and maintenance identified by Allied personnel. Reports are delivered via e-mail to the client and all applicable personnel.
- D. Tour System - ALLIED's quality control commitment is enhanced with the guard tour system that proactively tracks security officer compliance. Allied Guard Tour Management Technology is a guard tour management system that offers real time activity tracking, improved data collection, and accurate reporting and timekeeping.

Contractor Safety Staff Requirements:

Personnel shall possess and/or maintain the following:

- High school diploma or equivalent
- Maintain a minimum of CPR and Basic First Aid certifications through American Red Cross.
 - Allied will hold an annual renewal with our American Red Cross Certified Instructor.
- Maintain a License as a Proprietary Security Officer with the department of Consumer Affairs (BSIS-“Guard Card”)
- SB 1626 Certification
- FERPA Compliance Training
- IEP Guidelines (Individual Educational Plan)
- Harassment and Abusive Conduct Prevention Training

Points of Contact

Daniel H. Chang
Chief Compliance Officer
El Camino Real Charter High School
5440 Valley Circle Blvd. Woodland Hills CA 91367
D: (818) 595-7537 P: (818) 595-7500 F: (818) 710-9023 E: d.chang@ecrchs.net

Suki Dhillon
Safety Coordinator / Work Experience Coordinator
El Camino Real Charter High School
5440 Valley Circle Blvd. Woodland Hills, CA 91367
Tel.818.595.7500 Fax 818.710.9023 Email: S.Dhillon@ecrchs.net

El Camino Real Charter High School - Budget Analysis Overview

This budget analysis is an estimated cost on information provided for 11 officers, with each officer providing 6 hours of coverage. Within the 11-safety officers, Allied would dedicate one (1) site manager with the authority to hire, train, and schedule solely for El Camino Real Charter High School. This Site Manager will be a Salary exempt employee; company will provide perpetual training for managerial duties and expectations as well as assign a company phone allowing timely and direct response and the ability and tools to solve any issues that may arise with the ability to dispatch any needed resources to respond. The Site Manager will be available to attend meetings requested by the client.

Overhead expenses: Administration, Accounting, supervision and command center expenses

When creating a Security Budget for a property / account / hourly bill rate, ALLIED considers many factors; all budgets listed are estimated and will not reflect direct annual costs as those are affected by the number of billable requested hours.

Included into ALLIED's bill rate listed below are:

- Employee Base Wage :
 - Set at \$17.00 per officer hour, with a recommended salaried senior staff member assigned at \$26.00 per officer hour. (Rates are subject to change due to rising wages and inflation. Please review *El Camino Real Charter High School - 3yr Budget Break Down*)
- Payroll Taxes :
 - All ALLIED Security Officers are W2 employees as such ALLIED pays all required employers tax.
- Liability Insurance :
 - ALLIED maintains top tier workman's compensation insurance, a high general liability insurance cap at 1 million per occurrence, 3 million aggregate and an umbrella policy of 10 million, as well as fidelity crime insurance and a 1 million auto policy.
 - If awarded the contract, ALLIED would add the client as an additional insured.
- Medical Insurance :
 - If awarded the account ALLIED would maintain all officers at the base wage of \$17.00 or higher on our payroll system, and as such each officer would be eligible for our Gold or Platinum tier of Kaiser medical insurance. ALLIED contributes \$225.00 monthly to each full time safety officer(s) medical plan, after required waiting period.
- Uniforms :
 - ALLIED would provide each full time officer assigned to your account two full sets of uniforms including pants, shirts, tie, etc. ALLIED would also provide each officer cold weather items as required.
 - **Not included** in ALLIED's bill rate is dry cleaning for each officer. If requested by the client, dry cleaning services can be provided to our staff, this service would be billed back to the client on a dollar for dollar basis.
- Employee Retention / Bonus / Incentives:
 - ALLIED provides all of our security officers sick time, as required by California State law at the rate of 1 hour for every 30 hours worked.
 - In addition, the officers assigned at the base wage of \$17.00 or higher would accrue Paid Time Off at the rate of 1 hour for every 80 hours worked with a cap of 48 hours.

- o ALLIED would select one officer each month and each quarter for an award of employee of the Month & Employee of the Quarter, both awards include a certificate, recognition, and a monetary bonus.

- Employee Training & Supervision :
 - o ALLIED maintains a 24/7 operational command and dispatch center. This office is staffed 24 hours a day and 7 days a week with field supervisors, with the capability and training to assist our officers in the field.
 - o ALLIED maintains 24/7 Field Supervisors who are able to respond to our security officers in the field and assist with any issues.
 - o ALLIED maintains an office of Admin Assistants whose job duties include reviewing the daily reports prepared by our officers assigned to your account, and following up on any additional information our clients may need prior to sending these reports.
 - o ALLIED factors into our rate onsite training for any new officers assigned (approx. 16 hours of on the job training). These hours are not billed to the client.
 - o ALLIED Management understands how important the security officers role into the community is, and the importance of having an officer on site, as ALLIED must take into account Officers time off, sick time and PTO time, ALLIED expects and plans for non billable Overtime which has been taken into account into ALLIED's hourly rate for service.

- Security Officer Technology :
 - o ALLIED has partnered with TrackTik for our Guard Tour and Reporting system. (More information on this system is listed in ALLIED's RFP.) As such ALLIED would assign to your location three Verizon Smartphones for patrol and reporting purposes. In addition, ALLIED would assign a company owned smartphone the Site Manager for real time communication with both Client and ALLIED Management.
 - o ALLIED's Monthly Technology Charge for our current proposal is \$275.00 per month. (Materials)

If awarded the contract, with all the above noted, ALLIED has created an estimate budget analysis; Please see attached ECRCHS 3yr Budget Breakdown to include:

- ❖ Hourly Bill Rate For Safety Officer Personnel
- ❖ Hourly Bill Rate For Site Manager
- ❖ Stand By Staff Personnel
- ❖ Technology & Materials

The provisions of these Terms and Conditions are negotiable. Allied can consider any conditional changes between client and contractor consultations.

El Camino Real Charter High School - 3yr Budget Break Down

When creating a Security Budget for a property / account / hourly bill rate, ALLIED considers many factors; all budgets listed are estimated and will not reflect direct annual costs as those are affected by the number of billable requested hours.

Year One - 2021						Year One - 2021					
Hours Based on Officers on Site, 5 Days A Week, 6 Hours A Day, Over 52 Weeks						Hours Based on Officers on Site, 5 Days A Week, 6 Hours, over 180 Days, 1 academic Year					
	Qty.	Rate/Hour	Pay Rate	Hours/Year	Total Cost/Year		Qty.	Rate/Hour	Pay Rate	Hours/Year	Total Cost/Year
Safety Personnel	10	\$25.00	\$17.00	15600	\$ 390,000.00	Safety Personnel	10	\$25.00	\$17.00	10800	\$ 270,000.00
Site Manager	1	\$35.00	\$26.00	1560	\$ 54,600.00	Site Manager	1	\$35.00	\$26.00	1080	\$ 37,800.00
Materials:		Rate/Month		Months		Materials:		Rate/Month		Months	
Radio(s)	11	\$110.00		12	\$ 1,320.00	Radio(s)	11	\$110.00		12	\$ 1,320.00
Communication Devices (Phone)	3	\$135.00		12	\$ 1,620.00	Communication Devices (Phone)	3	\$135.00		12	\$ 1,620.00
TOTAL COSTS					\$ 447,540.00	TOTAL COSTS					\$ 310,740.00
Year Two - 2022						Year Two - 2022					
	Qty.	Rate/Hour	Pay Rate	Hours/Year	Total Cost/Year		Qty.	Rate/Hour	Pay Rate	Hours/Year	Total Cost/Year
Safety Personnel	10	\$26.12	\$17.50	15600	\$ 407,472.00	Safety Personnel	10	\$26.12	\$17.50	10800	\$ 282,096.00
Site Manager	1	\$37.00	\$28.00	1560	\$ 57,720.00	Site Manager	1	\$37.00	\$28.00	1080	\$ 39,960.00
Materials:		Rate/Month		Months		Materials:		Rate/Month		Months	
Radio(s)	11	\$110.00		12	\$ 1,320.00	Radio(s)	11	\$110.00		12	\$ 1,320.00
Communication Devices (Phone)	3	\$165.00		12	\$ 1,980.00	Communication Devices (Phone)	3	\$165.00		12	\$ 1,980.00
TOTAL COSTS					\$ 468,492.00	TOTAL COSTS					\$ 325,356.00
Year Three - 2023						Year Three - 2023					
	Qty.	Rate/Hour	Pay Rate	Hours/Year	Total Cost/Year		Qty.	Rate/Hour	Pay Rate	Hours/Year	Total Cost/Year
Safety Personnel	10	\$27.17	\$18.00	15600	\$ 423,852.00	Safety Personnel	10	\$27.17	\$18.00	10800	\$ 293,436.00
Site Manager	1	\$43.00	\$30.00	1560	\$ 67,080.00	Site Manager	1	\$43.00	\$30.00	1080	\$ 46,440.00
Materials:		Rate/Month		Months		Materials:		Rate/Month		Months	
Radio(s)	11	\$110.00		12	\$ 1,320.00	Radio(s)	11	\$110.00		12	\$ 1,320.00
Communication Devices (Phone)	3	\$195.00		12	\$ 2,340.00	Communication Devices (Phone)	3	\$195.00		12	\$ 2,340.00
TOTAL COSTS					\$ 494,592.00	TOTAL COSTS					\$ 343,536.00

COI / W9



ALLIE-4 OP ID: JM

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
04/01/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UNDER THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Bone, Robertson & McBride, Inc P O Box 997 Concord, CA 94522 John Hillman		CONTACT NAME: John Hillman PHONE (A/C No, Ext): 925-674-1000 FAX (A/C No): 925-674-0188 E-MAIL ADDRESS:	
		INSURER(S) AFFORDING COVERAGE	
		INSURER A : Everest Indemnity Ins Co	NAIC # 10851
		INSURER B : State Compensation Ins Fund	35076
		INSURER C : Zurich Ins Co Group	2127
		INSURER D :	
		INSURER E :	
		INSURER F :	
INSURED Allied Consulting & Security Services 23542 Lyons Ave #200B Newhall, CA 91321			

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR Deductible \$1000 <input checked="" type="checkbox"/> Errors & Omission GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			51GL007572-161	02/22/2016	02/22/2017	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 500,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
C	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS			BAP 5547545-02	03/08/2016	03/08/2017	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			51CC003035-161	02/22/2016	02/22/2017	EACH OCCURRENCE \$ 2,000,000 AGGREGATE \$ 2,000,000
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/ MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		Y/N N/A	9107523-16	03/12/2016	03/12/2017	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Sample Certificate Only. All certificates of insurance must be requested from the agent. Please see attached "disclosure" page.

CERTIFICATE HOLDER Sample Certificate Only		CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 	
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Request for Taxpayer Identification Number and Certification

**Give Form to the
requester. Do not
send to the IRS.**

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Print or type. See Specific Instructions on page 3.	<p>1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. Allied Private Investigations & Security Services, LLC.</p> <p>2 Business name/disregarded entity name, if different from above Allied Consulting & Security Services</p> <p>3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.</p> <p> <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> C Corporation <input checked="" type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____ <small>Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.</small> <input type="checkbox"/> Other (see instructions) ▶ _____ </p> <p>4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <small>(Applies to accounts maintained outside the U.S.)</small></p> <p>5 Address (number, street, and apt. or suite no.) See instructions. 23542 Lyons Ave #200 B</p> <p>6 City, state, and ZIP code Newhall Ca 91321</p> <p>7 List account number(s) here (optional)</p> <p style="text-align: right;">Requester's name and address (optional)</p>
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Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number										
or										
Employer identification number										
2	7		-	2	5	3	6	2	1	7

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ▶ <i>Cj. [Signature]</i> (CFO)	Date ▶ 5/1/18
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding*, later.

Credentials

Licensed with the State of California, Texas, Nevada, Florida

ALLIED Consulting & Security Services is a licensed Private Patrol Operator with the Bureau of Security and Investigative Services, California Department of Consumer Affairs; Texas, Nevada, Florida

California Association of Licensed Security Agencies, Guards & Associates (CALSAGA)

Allied Consulting & Security Services has registered under the CALSAGA and shares the mission statement to “Raise and improve the quality of service and public perception of the security industry by promoting industry growth and providing information, education, improved standards, legislative and regulatory agency advocacy, money-saving benefits, and personal development.”

Employer Support of the Guard and Reserve - ESGR

Employer Support of the Guard and Reserve is the lead U.S. Defense Department program promoting cooperation and understanding between civilian employers and their National Guard and Reserve employees. Established in 1972, ESGR operates within the Office of the Assistant Secretary of Defense for Reserve Affairs.

Liability and Worker’s Compensation Insurance

Our general liability, excess liability, worker’s compensation and automobile insurance coverage plans exceed all state requirements.

General Liability Insurance Policy with aggregate limit of \$ 10,000,000

Excess Liability Insurance Policy with aggregate limit of \$ 1,000,000

Worker’s Compensation Insurance & Auto Insurance of \$ 1,000,000 Each

System for Award Management (SAM)

DUNS number: 038 147 339

The System for Award Management, or SAM, is a government-wide portal that is consolidating the capabilities of multiple systems and information sources used by the Federal government in conducting the acquisition and financial assistance (which includes grants and cooperative agreements) processes.

Security Training Center

Security Training Center is a professional security guard training company. This supports the purpose to educate security personnel and organizations in the latest protocols and techniques to keep staff, property and other valuables safe. A proactive approach to security awareness prevents many problems from ever occurring, reducing risk to staff and liability. We teach early identification of potential problems and how to defuse conflicts before reaching a crisis.

Additionally insured endorsements and certificates are available upon request to commercial clients at No Charge.

To request an endorsement or certificate, please email us at admin@alliedprotect.com

Other Certifications & affiliations:

- ◆ *Private Security Professionals of America (PSPA)*
- ◆ *Net Vendor*
- ◆ *Vendor Shield*
- ◆ *Compliance Depot*
- ◆ *ICA*