

Financial Report for October 31, 2019
Provided By: ICON School Management

## YTD

## Comparison

- Variance for LCFF Entitlement as of $10 / 31$ is now on Accrual Basis. It had been recorded as cash basis in the 18-19 year.
- Will review Local Revenue to determine if any local grants were given just for 18-19 FY. Based on the budget ECR has earned 47\% of local revenues.
- Salaries and Benefit - Health and Welfare expenses are lower than prior year due to August through October being deferred.

|  |  | $\begin{gathered} \text { As of } \\ \text { Oct } 2019 \end{gathered}$ | $\begin{gathered} \text { As of } \\ \text { Oct } 2018 \end{gathered}$ | $\begin{gathered} \$ \\ \text { Difference } \end{gathered}$ | $\%$ <br> Difference |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | LCFF Entitlement | \$ 9,656,510 | \$ 7,704,893 | \$ 1,951,617 | 20.21\% |
|  | Federal Revenue | 495,775 | 282,213 | 213,562 | 43.08\% |
|  | Other State Revenues | 1,000,864 | 841,476 | 159,388 | 15.93\% |
|  | Local Revenues | 928,049 | 1,294,497 | $(366,448)$ | -39.49\% |
|  | Total Revenue | 12,266,693 | 10,123,079 | 2,143,614 | 17.48\% |
| Expenses | Salaries and Benefits | 9,356,907 | 9,857,617 | $(500,710)$ | -5.35\% |
|  | Books and Supplies | 955,360 | 1,227,481 | $(272,121)$ | -28.48\% |
|  | Services and Other Operations | 1,971,829 | 2,057,821 | $(85,992)$ | -4.36\% |
|  | Other Outflows | 7,900 | 25,063 | $(17,163)$ | -217.25\% |
|  | Total Expenses | 12,291,996 | 13,167,982 | $(875,986)$ | -7.13\% |
| Fund Balance | Net Income (Loss) | \$ $(25,303)$ | \$ $(3,044,903)$ | \$ 3,019,600 | -11933.76\% |
|  | Beginning Balance (Unaudited) | 8,140,021 | 11,966,952 | $(3,826,931)$ |  |
|  | Ending Balance (Estimated) | \$ 8,114,718 | \$ 8,922,049 | \$ $(807,331)$ |  |

- Books and Supplies - There were some one-time expenses incurred to purchase books in 18-19 year.


## YTD to Budget Summary

\author{

- $5 \%$ of Total LCFF Revenue
} coming in for Jul \& Aug. 9\% started in September.
- Federal Revenue, other then Child Nutrition and SPED, is not apportioned until October.
- Books and Supplies expenses are usually high in the beginning of school year.
- Have not recorded depreciation expenses. Will be recorded once confirmed with audited depreciation schedule.

|  |  | $\begin{aligned} & \text { As of } \\ & \text { Oct } 2019 \end{aligned}$ | Adopted Budget | \% Used |
| :---: | :---: | :---: | :---: | :---: |
| Revenue | LCFF Entitlement | \$ 9,656,510 | \$ 33,542,180 | 28.79\% |
|  | Federal Revenue | 495,775 | 1,510,733 | 32.82\% |
|  | Other State Revenues | 1,000,864 | 3,231,197 | 30.98\% |
|  | Local Revenues | 928,049 | 1,956,880 | 47.42\% |
|  | Total Revenue | 12,081,198 | 40,240,990 | 30.02\% |
| Expenses | Salaries and Benefits | 9,356,907 | 29,897,455 | 31.30\% |
|  | Books and Supplies | 955,360 | 2,021,500 | 47.26\% |
|  | Services and Other Operation | 1,971,829 | 7,422,505 | 26.57\% |
|  | Depreciation | - | 712,052 | 0.00\% |
|  | Total Expenses | 12,284,096 | 40,053,512 | 30.67\% |
| Fund Balance | Net Income (Loss) | \$ $(25,303)$ | \$ 187,478 | -13.50\% |
|  | Beginning Balance (Unauditer | 8,140,021 | 8,140,021 |  |
|  | Ending Balance (Estimated) | \$ 8,114,718 | \$ 8,327,499 |  |




Employee Benefits - Health Insurance has been deferred from August through October.
Depreciation - it has not been recorded yet. Projected to record this expense after having audited schedule as of June 30, 2019.

Book and Supplies - This is normally high in the first few school months due to preparation of the coming school year.

## Adopted Budget vs Proposed Updated Budget comparison (Revenue)

|  |  | Updated <br> Projected Budget |  | Adopted <br> Budget | \$ Variance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | LCFF Entitlement | \$ 33,412,950 | \$ | 33,542,180 | \$ (129,230.00) |
|  | Federal Revenue | 1,558,741 |  | 1,510,733 | 48,008.00 |
|  | Other State Revenues | 1,326,577 |  | 3,231,197 | (1,904,620.00) |
|  | Local Revenues | 4,376,875 |  | 1,956,880 | 2,419,995.00 |
|  | Total Revenue | 40,675,143 |  | 40,240,990 | 434,153.00 |

LCFF entitlement - Initial budget was based on 3,457 student@ 95\% attendance rate (3,284 ADA) and it has been updated with actual enrollment $(3,524) @ 93 \%$ conservative attendance rate (projected ADA $-3,277.82$ )

Federal Revenues - Title Funds allocation is based on latest released information from CDE (Oct 2019). Special Ed is based on new LAUSD SELPA rate.

Other State Revenues - Based on new LAUSD SELPA rate for Special Ed revenues, Lottery and Mandated Block Grant are updated based on the new rate.

Local Revenues - including International Student (67FT and 5PT) and projected based on few months of operations

## Adopted Budget vs Proposed Updated Budget comparison (Expenses)

|  |  | Updated <br> Projected Budget | Adopted <br> Budget | \$ Variance |
| :--- | :--- | ---: | ---: | ---: |
| Expenses | Salaries and Benefits | $29,595,739$ | $29,897,455$ | $(301,716.00)$ |
|  | Books and Supplies | $2,200,000$ | $2,021,500$ | $178,500.00$ |
|  | Services and Other Operatio | $7,714,835$ | $7,422,505$ | $292,330.00$ |
|  | Depreciation | 712,052 | 712,052 | - |
|  | Other Outgo | - | - | - |
|  | Total Expenses | $40,222,626$ | $40,053,512$ | $169,114.00$ |

Salaries and Benefits - This is based on Actual expenditures for 19-20 and projected out for the rest of the year and each employee being broken out. For 19-20 Adopted Budget, the salaries had ins and outs and then a 3\% increase.

Books and Supplies - No significant change

Services and other Operations - Based on few months of operation and new assumption for some expenses.

Other Outgo - Projected based on PY Unaudited actual.

|  |  | $\begin{gathered} \text { As of } \\ \text { Oct } 2019 \end{gathered}$ |  | As of Jun 2019 | $\begin{gathered} \text { YTD } \\ \text { Change } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS | Cash Balance | \$ 6,193,676 | \$ | 5,071,239 | 1,122,437 |
|  | Accounts Receivable | 1,962,652 |  | 3,627,527 | $(1,664,875)$ |
|  | Prepaids | 906,845 |  | 339,378 | 567,467 |
|  | Fixed Assets, Net | 7,171,063 |  | 7,174,263 | $(3,200)$ |
|  | Investments | 7,114,440 |  | 6,784,047 | 330,393 |
|  | Total Assets | \$ 23,348,676 | \$ | 22,996,454 | 352,222 |
| LIABILITIES <br> AND FUND <br> BALANCE | Accounts Payable | \$ 1,501,937 | \$ | 1,592,376 | $(90,439)$ |
|  | Due to Others | 237,807 |  | 237,807 |  |
|  | OPEB Liability | 12,513,694 |  | 12,696,714 | $(183,020)$ |
|  | Deferred Revenue | 569,204 |  | 404,954 | 164,250 |
|  | Current Loans and Other Payable | 121,583 |  | 791,383 | $(669,800)$ |
|  | Total Liabities | 14,944,225 |  | 15,723,234 | 95.05\% |
|  | Beginning Balance (Unaudited) | 8,429,753 |  | 6,783,190 | 1,646,563 |
|  | Net Income (Loss) | $(25,302)$ |  | 490,030 | $(515,332)$ |
|  | Ending Balance (Estimated) | 8,404,451 |  | 7,273,220 | 1,131,231 |
|  | Total Liabilities and Fund Balan | \$ 23,348,676 | \$ | 22,996,454 | 352,222 |

## Balance Sheet

## - Accounts receivable - Mainly

 LCFF October portion which will be received in November.- Investment accounts is reconciled as of October 31, 2019.
- OPEB liabilities have been adjusted for the OPEB expense and Investment Account.


## 2019-20 Cash flow projection



- Projected ECR ending cash balance of \$7.3M at the end of 19-20 SY
- Days Cash on hand is 57.43 days.


## Questions?

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## ICON School Management

## El Camino Real Charter High School

## Income Statement

October 31, 2019

## SUMMARY <br> Revenue

LCFF Entitlement
Federal Revenue
Other State Revenues
Local Revenues
Fundraising and Grants
Total Revenue

| Actual |  |  |  | YTD | Budget |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Jul | Aug | Sep | Oct | Actual YTD | Approved Budget |
| 1,430,827 | 1,935,719 | 3,942,066 | 2,347,898 | 9,656,510 | 33,542,180 |
| 84,623 | 60,540 | 94,828 | 255,782 | 495,773 | 1,510,733 |
| 117,976 | 325,053 | 192,630 | 365,204 | 1,000,863 | 3,231,197 |
| 201,975 | 45,143 | 277,985 | 402,948 | 928,051 | 1,956,880 |
| 7,764 | 57,956 | 32,947 | 86,829 | 185,496 | - |
| 1,843,165 | 2,424,411 | 4,540,456 | 3,458,661 | 12,266,693 | 40,240,990 |
| 2,795,107 | 2,231,983 | 2,201,382 | 2,128,433 | 9,356,905 | 29,897,455 |
| 250,176 | 226,746 | 127,299 | 351,138 | 955,359 | 2,021,500 |
| 436,376 | 398,403 | 408,046 | 729,002 | 1,971,827 | 7,422,505 |
| 7,900 | - | - | - | 7,900 | 712,052 |
| 3,489,559 | 2,857,133 | 2,736,727 | 3,208,573 | 12,291,992 | 40,053,512 |
| (1,646,394) | $(432,721)$ | 1,803,729 | 250,088 | $(25,298)$ | 187,478 |
|  |  |  |  | $\begin{array}{r} 8,429,853 \\ (25,298) \end{array}$ | 7,384,233 |
|  |  |  |  | 8,404,555 | 7,571,711 |

## El Camino Real Charter High School

## Income Statement

October 31, 2019

## REVENUE

## LCFF Entitlement

8011 Charter Schools General Purpose Entitlement - State Aid
8012 Education Protection Account Entitlement
8019 State Aid - Prior Years
8096 Charter Schools in Lieu of Property Taxes
SUBTOTAL - LCFF Entitlement

## Federal Revenue

8181 Special Education - Entitlement
8220 Child Nutrition Programs
8290 No Child Left Behind
8291 Title I
8292 Title II
8294 Title IV
8299 All Other Federal Revenue
SUBTOTAL - Federal Revenue

## Other State Revenue

8319 Other State Apportionments - Prior Years
8381 Special Education - Entitlement (State)
8520 Child Nutrition - State
8550 Mandated Cost Reimbursements
8560 State Lottery Revenue
8590 All Other State Revenue
8593 Prop 39 Energy
SUBTOTAL - Other State Revenue

## Local Revenue

8634 Food Service Sales
8636 Uniforms
8638 Merchandise Sales
8639 All Other Sales

| Actual |  |  |  | YTD | Budget |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Jul | Aug | Sep | Oct | Actual YTD | Approved Budget |
| 933,017 | 933,017 | 1,679,430 | 1,679,430 | 5,224,894 | 20,172,916 |
| - | - | 1,594,169 | - | 1,594,169 | 5,801,039 |
| $(3,541)$ | - | - | - | $(3,541)$ | - |
| 501,351 | 1,002,702 | 668,467 | 668,468 | 2,840,988 | 7,568,225 |
| 1,430,827 | 1,935,719 | 3,942,066 | 2,347,898 | 9,656,510 | 33,542,180 |
| 39,956 | 80,840 | 53,687 | 53,687 | 228,170 | 653,786 |
| 44,667 | $(20,300)$ | 41,141 | 67,911 | 133,419 | 325,832 |
| - | - | - | - | - | - |
| - | - | - | 85,308 | 85,308 | 340,014 |
| - | - | - | 19,103 | 19,103 | 71,647 |
| - | - | - | 5,923 | 5,923 | 19,454 |
| - | - | - | 23,850 | 23,850 | 100,000 |
| 84,623 | 60,540 | 94,828 | 255,782 | 495,773 | 1,510,733 |
| - | - | - | - | - | - |
| 117,134 | 234,014 | 156,066 | 289,073 | 796,288 | 1,939,946 |
| - | 4,411 | 3,311 | 18,942 | 26,664 | 25,688 |
| - | - | - | - | - | 148,547 |
| - | - | - | - | - | 669,943 |
| 842 | 86,628 | 33,253 | 57,189 | 177,912 | 447,073 |
| - | - | - | - | - | - |
| 117,976 | 325,053 | 192,630 | 365,204 | 1,000,863 | 3,231,197 |
| 3,973 | 26,435 | 37,730 | 37,055 | 105,193 | 256,880 |
| - | - |  | - | - | - |
| - | - |  |  | - | - |
| 1,428 | - | (770) | (87) | 571 | - |

El Camino Real Charter High School
Income Statement
October 31, 2019

8650 Leases and Rentals
8660 Interest
8662 Net Increase (Decrease) in the Fair Value of Investments
8690 Other Local Revenue
8715 Option 3 SPED
8999 Uncategorized Revenue
SUBTOTAL - Local Revenue
Fundraising and Grants
8803 Fundraising
8804 ASB Revenues
SUBTOTAL - Fundraising and Grants

TOTAL REVENUE

| Actual |  |  |  | YTD | Budget |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Jul | Aug | Sep | Oct | Actual YTD | Approved Budget |
| - | - | - | - | - | - |
| 22,086 | 31,943 | 8,714 | 9,720 | 72,463 | - |
| 46,413 | $(130,703)$ | 164,628 | 232,322 | 312,660 | 50,000 |
| 127,990 | 117,468 | 67,683 | 123,938 | 437,079 | 1,500,000 |
| - | - | - | - | - | 150,000 |
| 85 | - | - | - | 85 | - |
| 201,975 | 45,143 | 277,985 | 402,948 | 928,051 | 1,956,880 |
| - | - | - | - | - | - |
| 7,764 | 57,956 | 32,947 | 86,829 | 185,496 | - |
| 7,764 | 57,956 | 32,947 | 86,829 | 185,496 | - |
|  |  |  |  |  |  |
| 1,843,165 | 2,424,411 | 4,540,456 | 3,458,661 | 12,266,693 | 40,240,990 |
|  |  |  |  |  |  |

## El Camino Real Charter High School

## Income Statement

October 31, 2019

## EXPENSES

## Compensation \& Benefits

## Certificated Salaries

1100 Teachers Salaries
1101 Teacher - Stipends
1150 NBC Stipend
1160 Auxilary \& Summer School
1170 Coverage
1180 Extra Hours \& Tutoring
1190 PD \& LCAP
1200 Certificated Pupil Support Salaries
1300 Certificated Supervisor \& Administrator Salaries
1900 Certificated Other Salaries
SUBTOTAL - Certificated Salaries

## Classified Salaries

2100 Classified Instructional Aide Salaries
2200 Classified Support Salaries
2300 Classified Supervisor \& Administrator Salaries
2400 Classified Clerical \& Office Salaries
2900 Classified Other Salaries
SUBTOTAL - Classified Salaries

## Employee Benefits

3100 STRS
3200 PERS
3300 OASDI-Medicare-Alternative
3400 Health \& Welfare Benefits
3500 Unemployment Insurance
3600 Workers Comp Insurance
3700 Retiree Benefits
3900 Other Employee Benefits

| Actual |  |  |  | YTD | Budget |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Jul | Aug | Sep | Oct | Actual YTD | Approved Budget |
| 1,032,637 | 1,115,240 | 1,032,299 | 1,010,099 | 3,180,176 | 12,069,927 |
| $(2,968)$ | - | - | - | $(2,968)$ | - |
| - | - | - | - | - | 115,943 |
| - | - | - | - | - | 455,000 |
| - | - | - |  | - | 100,000 |
| - | - | - | - | - | 55,000 |
| - | - | - | - | - | 190,000 |
| 147,152 | 148,104 | 143,482 | 130,672 | 438,738 | 1,306,748 |
| 91,564 | 86,398 | 86,348 | 86,348 | 264,310 | 1,126,293 |
| - | - | - | - | - | 141,368 |
| 1,268,385 | 1,349,741 | 1,262,129 | 1,227,119 | 3,880,255 | 15,560,278 |
| 140,545 | 40,869 | 76,029 | 79,814 | 257,443 | 937,755 |
| 94,299 | 110,885 | 142,864 | 130,102 | 348,048 | 861,652 |
| 58,381 | 72,628 | 55,668 | 54,046 | 186,677 | 437,199 |
| 46,979 | 79,971 | 86,865 | 86,944 | 213,815 | 1,363,468 |
| 1,266 | 1,256 | 1,006 | 1,114 | 3,528 | 152,786 |
| 341,470 | 305,608 | 362,432 | 352,020 | 1,009,510 | 3,752,859 |
| 212,801 | 228,474 | 217,014 | 209,221 | 658,289 | 2,568,458 |
| 36,886 | 56,384 | 63,507 | 56,401 | 156,777 | 699,627 |
| 44,487 | 46,378 | 47,782 | 41,863 | 138,647 | 513,406 |
| 623,724 | $(11,738)$ | $(13,709)$ | $(9,222)$ | 598,277 | 3,434,125 |
| 605 | - | - | - | 605 | 11,045 |
| 35,548 | 20,368 | 20,225 | 19,322 | 76,141 | 331,220 |
| 230,951 | 230,951 | 234,915 | 230,951 | 696,817 | 3,026,437 |
| 250 | 5,817 | 7,087 | 758 | 13,154 | - |

El Camino Real Charter High School
Income Statement
October 31, 2019

SUBTOTAL - Employee Benefits

| Actual |  |  | YTD | Budget |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Jul | Aug | Sep | Oct | Actual YTD | Approved |
| Budget |  |  |  |  |  |

El Camino Real Charter High School Income Statement
October 31, 2019

## Books \& Supplies

4100 Approved Textbooks \& Core Curricula Materials
4200 Books \& Other Reference Materials
4300 Materials \& Supplies
4325 Instructional Materials \& Supplies
4330 Office Supplies
4345 Non Instructional Student Materials \& Supplies
4400 Noncapitalized Equipment
4710 Student Food Services
4720 Other Food
SUBTOTAL - Books and Supplies
Services \& Other Operating Expenses
5000 Services \& Other Operating Expenses
5200 Travel \& Conferences
5300 Dues \& Memberships
5400 Insurance
5500 Operations \& Housekeeping
5520 Security
5605 Equipment Leases
5610 Rent
5616 Repairs and Maintenance - Computers
5631 Other Rentals, Leases and Repairs 1
5800 Other Services \& Operating Expenses
5809 Banking Fees
5812 Business Services
5815 Consultants - Instructional
5820 Consultants - Non Instructional - Custom 1
5824 District Oversight Fees
5830 Field Trips Expenses
5833 Fines and Penalties
5845 Legal Fees
5848 Licenses and Other Fees
5851 Marketing and Student Recruiting

| Actual |  |  |  | YTD | Budget |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Jul | Aug | Sep | Oct | Actual YTD | Approved Budget |
| 28,153 | 51,661 | 12,550 | 12,419 | 92,364 | 250,000 |
| 53 | 17,280 | 2,617 | 24,867 | 19,950 | 15,000 |
| - | - | - | 677 | - | - |
| 28,145 | 24,372 | 12,995 | 17,973 | 65,512 | 260,000 |
| 11,354 | 5,863 | 9,841 | 3,420 | 27,058 | 100,000 |
| 68,625 | 43,404 | 68,578 | 97,603 | 180,607 | 315,000 |
| 113,814 | 29,311 | 11,033 | 11,474 | 154,158 | 403,000 |
| 33 | 54,855 | 9,685 | 182,705 | 64,573 | 676,000 |
| - | - | - | - | - | 2,500 |
| 250,176 | 226,746 | 127,299 | 351,138 | 604,221 | 2,021,500 |
| 19,816 | 400 | 2,021 | 580 | 22,237 | - |
| 5,240 | 2,718 | 4,713 | 8,356 | 12,671 | 115,000 |
| 32,330 | 7,972 | 42,277 | 97,631 | 82,579 | 538,403 |
| 83,548 | 47,864 | 23,789 | 12,474 | 155,201 | 215,000 |
| 22,938 | 8,526 | 16,048 | 7,450 | 47,512 | 874,000 |
| 25,421 | 32,784 | 38,354 | 52,521 | 96,559 | 547,600 |
| 11,238 | 7,539 | 10,914 | 4,010 | 29,691 | 630,600 |
| - | - | - | 16 | - | 520,198 |
| - | - | - | - | - | - |
| 269 | - | 75 | 2,800 | 344 | 140,000 |
| 7,330 | - | - | - | 7,330 | - |
| 53,428 | 4,202 | 3,484 | 56,670 | 61,114 | 56,160 |
| - | - |  | - | - | 174,000 |
| 45,021 | 16,423 | 29,293 | 184,671 | 90,737 | 1,209,980 |
| 47,746 | 40,822 | 37,336 | 39,897 | 125,904 | 393,891 |
| 19,403 | 62,429 | 38,333 | 28,129 | 120,165 | 335,422 |
| 1,565 | 19,487 | 42,738 | 42,733 | 63,790 | 260,000 |
| 99 | 117 | 1,641 | 157 | 1,857 | 5,200 |
| 22,219 | 4,898 | 40,738 | 12,778 | 67,855 | 200,000 |
| 6,451 | 60 | 2,128 | 47,941 | 8,639 | 46,500 |
| 6,500 | 5,000 | - | - | 11,500 | 60,000 |

## El Camino Real Charter High School

Income Statement
October 31, 2019

| 5857 | Payroll Fees |
| :--- | :--- |
| 5861 | Prior Yr Exp (not accrued) |
| 5872 | Special Education Encroachment |
| 5884 | Substitutes |
| 5898 | Bad Debt Expense |
| 5899 | Miscellaneous Operating Expenses |
| 5900 | Communications |
|  | SUBTOTAL - Services \& Other Operating Exp |


| Actual |  |  |  | YTD | Budget |
| :---: | :---: | :---: | :---: | ---: | ---: |
|  |  |  |  |  |  |
| Jul | Aug | Sep | Oct | Actual YTD | Approved <br> Budget |
| 4,060 | 4,340 | 5,097 | 5,911 | 13,497 | 35,055 |
| - | - | - | - | - | 10,000 |
| 31,418 | 114,088 | 41,951 | 51,243 | 187,457 | 539,496 |
| $(16,202)$ | 205 | 20,074 | 65,349 | 4,077 | 360,000 |
| - | - | - | - | - | - |
| - | - | - | - | - | - |
| 6,537 | 18,530 | 7,042 | $\mathbf{7 , 6 8 5}$ | 32,109 | 156,000 |
| $\mathbf{4 3 6 , 3 7 6}$ | $\mathbf{3 9 8 , 4 0 3}$ | $\mathbf{4 0 8 , 0 4 6}$ | $\mathbf{7 2 9 , 0 0 2}$ | $\mathbf{1 , 2 4 2 , 8 2 5}$ | $\mathbf{7 , 4 2 2 , 5 0 5}$ |

## El Camino Real Charter High School

Income Statement
October 31, 2019

Capital Outlay \& Depreciation
6900 Depreciation
SUBTOTAL - Capital Outlay \& Depreciation
Other Outflows
7999 Uncategorized Expense
SUBTOTAL - Other Outflows

TOTAL EXPENSES

| Actual |  | YTD | Budget |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Jul | Aug | Sep | Oct | Actual YTD | | Approved |
| :---: |
| Budget |,

