

EL CAMINO REAL ALLIANCE

EXECUTIVE DIRECTOR RECOMMENDATION

BOARD MEETING DATE: June 27, 2019

AGENDA ITEM:

AEGIS Service Agreement rate

BRIEF SUMMARY OF THE ISSUE:

Per the terms of the Service Agreement, AEGIS has the right to raise their rate if minimum wage increases. Since the Agreement was signed, in September 2017, the minimum wage has increased once (from \$12.00 to \$13.25 an hour), with a second increase coming on July 1, 2019 (to \$14.25 an hour).

AEGIS has provided written notice that it will be raising its rate, effective July 1, 2019, from \$24.00 to \$25.50 an hour for safety officers, and from \$28.00 to \$29.50 an hour for the safety officer supervisor.

PERSONNEL INVOLVED:

Safety Coordinator, Business Officer personnel to process payments.

FISCAL IMPLICATIONS (IF ANY):

This school year to date, we have spent a total of \$323,608 in AEGIS fees. The increased rate would have resulted in a difference of \$20,041.88.

IMPACT ON SCHOOL MISSION, VISION OR GOALS (IF ANY):

Having qualified safety officers on campus promotes a safe environment for all students and staff.

OPTIONS OR SOLUTIONS:

ECR can elect to terminate the Agreement with AEGIS based on this, upon 30 days' written notice. The current Agreement expires on September 24, 2019, will automatically renew on September 25, 2019 for an additional one year term unless notice of termination is sent 30 days prior.

EXECUTIVE DIRECTOR'S RECOMMENDATION:

Agree to the rate increase, maintain status quo for now. Staff and the Board can discuss whether ECR should solicit proposals from other safety guard companies. However, AEGIS provided the best quote for comprehensive service when proposals were taken in 2017. Moreover, ECR has had a productive working relationship with AEGIS, which has resulted in relatively fewer turnover of CSOs.

PROPOSED MOTION:

Motion to approve rate increase for AEGIS safety officers.