



El Camino Real Charter High School

Finance and Investment Board meeting

April 16, 2025 Finance and Investment Board meeting

Date and Time

Wednesday April 16, 2025 at 5:30 PM PDT

Location

El Camino Real Charter High School - (Principal's Conference Room)

5440 Valley Circle Woodland Hills CA 91367

Meeting can also be seen and heard at:

North Campus - 7401 Shoup Ave. West Hills CA 91307

The Finance and Investment Committee is a standing committee of the Board of Directors of El Camino Real Alliance.

For committee meeting materials, please go to the school's main office, or call (818) 595-7500. Some board meeting materials are also posted in the school's website (<https://ecrchs.net> - click the ECR Board tab).

ATTENTION:

WE HAVE RETURNED TO "IN-PERSON" FINANCE AND INVESTMENT COMMITTEE MEETINGS.

INSTRUCTIONS FOR PRESENTATIONS TO THE BOARD BY PARENTS AND OTHER MEETING ATTENDEES:

El Camino Real Alliance (“ECRA”) welcomes your participation at ECRA’s Board meetings. The purpose of a public meeting of the Board of Directors (“Board”) is to conduct the affairs of ECRA in public.

Your participation assures us of continuing community interest in our charter school. To assist you in the ease of speaking/ participating in our meetings, the following guidelines are provided:

1. Agendas are available to all audience members at the door to the meeting.
2. “Request to Speak” forms are available to all audience members who wish to speak on any agenda items or under the general category of “Public Comments.”

“Public Comments” is set aside for members of the audience to raise issues that are not specifically on the agenda.

However, due to public meeting laws, the Board can only listen to your issue, not respond or take action.

These presentations are limited to **two (2) minutes** and total time allotted to non-agenda items will not exceed thirty (30) minutes. A member of the public who requires the use of a translator, in order to receive the same opportunity as others to directly address the Board, shall be permitted twice the allotted time to speak.

The Board may give direction to staff to respond to your concern or you may be offered the option of returning with a citizen-requested item.

3. You may also complete a “Request to Speak” form to address the Board on Agenda items. With regard to such agenda items, you may specify the item(s) on your “Request to Speak” form and you will be given an opportunity to speak for up to three (3) minutes before the item is addressed, and total time allocated to agenda items will not exceed six (6) minutes for a Discussion item and nine (9) minutes per Vote item.

A member of the public who requires the use of a translator, in order to receive the same opportunity as others to directly address the Board, shall be permitted twice the allotted time to speak, and the total allocated time shall be appropriately increased as well.

4. When addressing the Board, speakers are requested to state their name and adhere to the time limits set forth. In order to maintain allotted time limits, the Board Chair may modify speaker time allocations or the total amount of allotted time for an item.

5. Any public records relating to an agenda item for an Open Session of the Board which are distributed to all, or a majority of all, of the Board members shall be available for public inspection at 5440 Valley Circle Blvd., Woodland Hills, California, 91367.

IMPORTANT NOTE REGARDING PUBLIC COMMENTS:

Effective September 2022, public comments presentations at all ECRA Regular and Special Board Meetings and Committee Meetings must be made in person.

There is no obligation on the part of the school to have a school official read public comments during in-person Board Meetings.

A member of the public is welcome to appear at the Board meeting to make a public comment or make arrangements with another person in attendance to speak on the person's behalf.

Consent Agenda: All matters listed under the consent agenda are considered by the Board to be routine and will be approved/enacted by the Board in one motion or more motions in the form listed below. Unless specifically requested by a Board member for further discussion or removed from the agenda, there will be no discussion of these items prior to the Board vote(s) on the Consent Agenda item(s). The Executive Director recommends approval of all consent agenda items.

In compliance with the Americans with Disabilities Act (ADA) and upon request, El Camino Real Alliance may furnish reasonable auxiliary aids and services to qualified individuals with disabilities. Requests for disability related modifications or accommodations shall be made 24 hours prior to the meeting to David Hussey, in person, by email at comment@ecrchs.net, or by calling (818) 595-7500.

Agenda

	Purpose	Presenter	Time
I. Opening Items			5:30 PM
Opening Items			
A. Call the Meeting to Order		Alexandra Ramirez	1 m
B. Record Attendance and Guests		Ryan Guinto	1 m
C. Pledge of Allegiance to the United States of America (USA)		David Hussey	1 m
Mr. Hussey will lead meeting participants in the Pledge of Allegiance to the United States of America (USA).			
D. Public Comments	Discuss	Alexandra Ramirez	30 m
E. CBO Report	Discuss	Gregory Wood	10 m
Mr. Wood, ECRCHS CBO, will provide his CBO Report to the Committee.			

	Purpose	Presenter	Time
II. Investment			6:13 PM
A. March 2025 Investment Update	Discuss	Gregory Wood	15 m
Mr. Gregory Wood, CBO, will present the March, 2025, Investment Update and answer any questions.			
III. Finance			6:28 PM
A. March 2025 Financial Update	Discuss	Gregory Wood	10 m
Mr. Gregory Wood, CBO, will present the March 2025, Financial Update.			
B. Discussion and Vote to Recommend to the Full Board Approval of the March 2025, Check Registers	Vote	Gregory Wood	10 m
Prior to the Vote to Recommend Approval to the Full Board, Mr. Wood, CBO, will review the March 2025, check registers from ECRA's City National Bank Accounts.			
C. Discussion and Vote to Recommend to the Full Board Approval of the March 2025, Credit Card Charges.	Vote	Gregory Wood	10 m
Prior to the Vote to recommend Approval to the Full Board, Mr. Wood, CBO, will review the March 2025, credit card charges.			
D. Discussion and Review of the 2023-2024 IRS Form 990 (Non-Profit Tax Return)	Discuss	Gregory Wood	15 m
Greg Wood, CBO, will present the review of the 2023-2024 IRS Form 990 (Non-Profit Tax Return) and answer any questions.			
IV. School Business			7:13 PM
A. Discussion and Vote to Recommend to the Full Board Purchase of the 2025-2026 Incoming Freshmen Devices	Vote	Ryan Guinto	10 m
Prior to the vote, Ryan Guinto, Director of Technology, will present the purchase of the 2025-2026 Incoming Freshmen Devices and answer any questions.			
V. Closing Items			7:23 PM

	Purpose	Presenter	Time
A. Adjourn Meeting	Vote	Alexandra Ramirez	1 m

Coversheet

March 2025 Investment Update

Section:	II. Investment
Item:	A. March 2025 Investment Update
Purpose:	Discuss
Submitted by:	
Related Material:	Agenda Item II.A.-March 2025 Investment Summary.pdf

EL CAMINO REAL CHS
INVESTMENTS REVIEW
FISCAL YEAR 2024-2025

2024-2025														Contributions					
Year End																			
														Executive Summary-OPEB					
														\$ 30,844,295 Beginning Balance at 07/01/24					
Jun-24																			
OPEB Retiree Pmts.														\$ (475,612) OPEB Payments					
														Month	\$ 1,063,507	Gains/Losses	3.4%	Invest. Change	
ECRA														-2.8%	\$ 31,432,191	Current Ending	1.9%	Total Change	
Investment Managers:														Month	YTD				
Polen Capital Mgt														N/A					
Fiduciary Mgt														-2.4%		13.5%			
Beacon Pointe														-2.8%		0.9%			
El Camino Real CHSGeneral														Month	YTD				
Investment Managers:														Month	YTD				
Polen Capital Mgt														NA NA					
Fiduciary Mgt														-2.4%		3.3%			
Beacon Pointe														0.2%		5.4%			
US Bank Holdings														0.0%		5.3%			
Annuity 3 Yr. (8/26)Fixed @ 4.80%														0.4%		3.6%			
2Yr. (10/25)@ 4.89%														0.4%		5.4%			
Combined														0.1%		5.2%			
Month End -Combined														-2.2%		2.6%			

*- Being replaced with 2 Yr 4.89% T-Bill in 10/23

Coversheet

March 2025 Financial Update

Section:	III. Finance
Item:	A. March 2025 Financial Update
Purpose:	Discuss
Submitted by:	
Related Material:	Agenda Item III.A-ASB TRUST BALANCES-MARCH 2025.pdf Agenda Item III.A. Cafeteria Income Statement YTD 03.25.pdf

**El Camino Real Charter High School
KKL | Trust Balance
MARCH 2025**

Financial Row	9621 - Due to (From) School
ECR 50th Anniversary	\$ -
TRUST - A Capella (Vocal Royale)	\$ 872.28
TRUST - AVID	\$ 6,734.22
TRUST - AcaDeca	\$ -
TRUST - Active Minds	\$ 34.88
TRUST - American Cancer (Relay)	\$ 679.82
TRUST - Asian Appreciation Club	\$ 72.00
TRUST - Athletic Director	\$ 93.80
TRUST - Band	\$ 21,667.38
TRUST - Baseball	\$ 28,867.38
TRUST - Beyond the Books	\$ 164.00
TRUST - Black Student U	\$ 2,138.37
TRUST - Boys Basketball	\$ 26,456.70
TRUST - Boys Golf	\$ 1,941.21
TRUST - Boys Lacrosse	\$ 9,555.61
TRUST - Boys Soccer	\$ 12,029.05
TRUST - Boys Tennis	\$ 3,901.07
TRUST - Boys Volleyball	\$ 609.12
TRUST - Boys Waterpolo	\$ 5,648.27
TRUST - Brett Schmit Memorial Fund	\$ 2,852.53
TRUST - C2BK Cool 2 B Kind	\$ 397.75
TRUST - CEA	\$ 1,427.61
TRUST - CHIRLA	\$ 59.75
TRUST - CSF	\$ 36,992.05
TRUST - Cheerleaders	\$ 12,374.36
TRUST - Choir	\$ 12,140.98
TRUST - Claws for a Cause	\$ 17.88
TRUST - Club Girl Up	\$ (35.58)
TRUST - College Counseling	\$ 689.68
TRUST - Creative Writing	\$ 2,133.38
TRUST - Cross Country	\$ 6,782.57
TRUST - Cultural Club	\$ (6.69)
TRUST - DECA	\$ 978.40
TRUST - Dance	\$ 7,762.45
TRUST - Drama	\$ 49,905.50
TRUST - Drill Team	\$ 6,444.72
TRUST - ECR Community Leaders	\$ 1,481.95
TRUST - Endangered Species	\$ 64.00
TRUST - Environmental	\$ 71.16
TRUST - Falling Whistles	\$ 376.00
TRUST - Fashion Club	\$ 278.36
TRUST - Football	\$ 44,737.91
TRUST - French Club	\$ 1,178.23
TRUST - Friendship Circle	\$ 430.78
TRUST - Future Homemakers	\$ 2,964.54
TRUST - Ganssle Memorial Schol	\$ 1,000.00
TRUST - Girls Basketball	\$ 9,323.30
TRUST - Girls Flag Football	\$ 4,221.92

**El Camino Real Charter High School
KKL | Trust Balance
MARCH 2025**

Financial Row	9621 - Due to (From) School
TRUST - Girls Golf	\$ 4,207.11
TRUST - Girls Lacrosse	\$ 7,525.47
TRUST - Girls Soccer	\$ 10,944.44
TRUST - Girls Tennis	\$ 474.81
TRUST - Girls Volleyball	\$ 12,567.79
TRUST - Girls Water Polo	\$ 1,210.71
TRUST - Grad Class 2024	\$ -
TRUST - Grad Class 2025	\$ 33,955.94
TRUST - Grad Class 2026	\$ 10,750.05
TRUST - Grad Class 2027	\$ 580.24
TRUST - Great Films Club	\$ 69.00
TRUST - Helping Hands	\$ 632.00
TRUST - Humanitas	\$ 1.73
TRUST - Jewish Club	\$ 65.50
TRUST - KPOP Club	\$ 292.33
TRUST - Key Club	\$ 304.32
TRUST - Knitting for a Cause	\$ 44.05
TRUST - La Familia	\$ 143.81
TRUST - Local Charity Outreach	\$ 92.00
TRUST - Local Vocals	\$ 2,743.90
TRUST - MACS Club	\$ 40.00
TRUST - MESA Club	\$ 50.40
TRUST - Marching Band	\$ -
TRUST - Medical Club	\$ 7,872.52
TRUST - Milton Goffman Scholarship	\$ 7,805.00
TRUST - Mock Trial	\$ 385.00
TRUST - Model United Natn	\$ 873.00
TRUST - Mountain Bike Club	\$ 836.99
TRUST - NJROTC	\$ 37,360.78
TRUST - National Honors Soc	\$ 5,084.54
TRUST - Newspaper Interns Club	\$ 396.16
TRUST - Operation Smile	\$ 38.17
TRUST - Persian Club	\$ 128.00
TRUST - Philosophy Club	\$ 41.00
TRUST - Physics Club	\$ 861.27
TRUST - Ping Pong Club	\$ 28.60
TRUST - Recycle for Research	\$ 378.82
TRUST - Robotics	\$ 16,788.34
TRUST - Rotary Interact Club	\$ -
TRUST - SURF CLUB	\$ 75.00
TRUST - Sand Volleyball	\$ 3,749.27
TRUST - Save Promise	\$ 79.00
TRUST - Save the Waves	\$ 126.00
TRUST - Schship JHarrison	\$ 9,253.61
TRUST - Science Bowl	\$ 1,441.23
TRUST - Science National Honors Society	\$ 119.90
TRUST - She's The First	\$ 1,595.57
TRUST - Softball	\$ 13,078.80

**El Camino Real Charter High School
KKL | Trust Balance
MARCH 2025**

Financial Row	9621 - Due to (From) School	
TRUST - Spanish Honor Soc	\$	390.70
TRUST - Speech & Debate	\$	167.68
TRUST - Step	\$	6,607.43
TRUST - Student Council	\$	43,466.60
TRUST - Students Demand Action	\$	149.00
TRUST - Swimming & Diving	\$	5,574.69
TRUST - The MESS	\$	109.19
TRUST - Thespians Club	\$	1,395.84
TRUST - Track & Field	\$	1,309.37
TRUST - True Crime Club	\$	11.81
TRUST - UNICEF	\$	612.22
TRUST - VAPA Scholarship	\$	2,572.52
TRUST - Vegan Peace Club	\$	94.18
TRUST - WE Club	\$	123.77
TRUST - Wrestling	\$	3,143.64
TRUST - You Can Do This SCHLR	\$	500.00
Trust - FLEX	\$	10.00
Trust - Grad Class 2028	\$	257.73
Trust - Journalism	\$	99.33
Trust - Kiva Club	\$	109.76
Trust - Koi Fish Remedy	\$	54.00
Trust - MECHA	\$	162.00
Trust - PCC	\$	69.00
Trust - Project Paper Bag	\$	14.07
Total	\$	590,607.35

ECRCHS Cafeteria
Financial Summary
SY 2025

Beginning Balance	\$ 198,728.80									
# of Serving Days	13	14	20	20	15	15	13	19	20	54
# of Instructional Days	13	14	20	20	15	15	13	19	20	178
Month	July-24	August-24	September-24	October-24	November-24	December-24	January-25	February-25	March-25	FY 2025
Students Approved for FRPM				1,128	1,018	1,193	1,145	1,132	1,121	1,193
Breakfast Count	357	11,914	19,605	22,781	15,665	12,538	12,913	16,763	19,952	132,488
Lunch Count	3,160	16,334	23,888	25,512	17,513	15,876	14,216	17,493	19,445	153,437
Total Meals Served	3,517	28,248	43,493	48,293	33,178	28,414	27,129	34,256	39,397	285,925
Avg. Meals/Day 24-25	-	2,018	2,175	2,415	2,212	1,894	2,087	1,803	1,970	2,071.60
Avg Meals/Day 23-24	-	1,874	2,226	2,229	2,235	1,977	2,132	2,237	2,201	2,139.03
Participation								-3.15%	Enrollment	-7.60%
REVENUE:										
Federal Reimbursement	\$ 7,042	\$ 47,123	\$ 73,538	\$ 71,290	\$ 49,905	\$ 47,734	\$ 47,209	\$ 51,787	\$ 62,596	\$ 458,222
State Reimbursement	\$ 11,531	\$ 82,598	\$ 123,480	\$ 145,294	\$ 98,861	\$ 81,558	\$ 79,588	\$ 91,793	\$ 111,151	\$ 825,855
Total CNIPS Claim	\$ 18,572	\$ 129,721	\$ 197,017	\$ 216,584	\$ 148,766	\$ 129,292	\$ 126,797	\$ 143,580	\$ 173,747	\$ 1,284,077
Snacks/Seconds	\$ 368.50	\$ 3,230.00	\$ 2,911	\$ 2,334						\$ 8,843
Adult Meals		\$ 847.50	\$ 445	\$ 441						\$ 1,734
Total A La Carte	\$ 368.50	\$ 4,077.50	\$ 3,356.25	\$ 2,774.50	\$ 1,260.00	\$ 706.50	\$ 934.48	\$ 978.01	\$ 1,021.50	\$ 15,477
Total Revenue	\$ 18,941	\$ 133,798	\$ 200,374	\$ 219,359	\$ 150,026	\$ 129,998	\$ 127,732	\$ 144,558	\$ 174,769	\$ 1,299,554
EXPENSES:										
Chartwells - Food Cost (54%)	\$ 8,277.09	\$ 58,111.53	\$ 87,274.04	\$ 95,566.19	\$ 65,775.48	\$ 56,921.93	\$ 53,429.04	\$ 63,135.29	\$ 76,578.84	\$ 565,069
Chartwells - Labor Cost (46%)	\$ 7,050.86	\$ 49,502.41	\$ 74,344.55	\$ 81,408.23	\$ 56,030.97	\$ 48,489.06	\$ 45,513.63	\$ 53,781.91	\$ 65,233.83	\$ 481,355
Chartwells Invoice -Gross	\$ 15,327.95	\$ 107,614	\$ 161,619	\$ 176,974	\$ 121,806	\$ 105,411	\$ 98,943	\$ 116,917.20	\$ 141,813	\$ 1,046,425
Commodities Credit		\$ (8,453)		\$ (8,453)	\$ 1,203	\$ -	\$ (679)	\$ (405.65)		\$ (16,789)
Chartwells Invoice-NET	\$ 15,327.95	\$ 99,160.54	\$ 161,619	\$ 168,521	\$ 123,009	\$ 105,411	\$ 98,264	\$ 116,512	\$ 141,813	\$ 1,029,636
FDP/USDA - Food Shipping Invoice										\$ -
Salary Expense		\$ 2,951	\$ 3,510	\$ 3,498	\$ 3,498	\$ 3,498				\$ 16,954
Other Expense (repairs/operations)				\$ 15,355						\$ 15,355
Total Expense (Before Investments)	\$ 15,328	\$ 102,111	\$ 165,128	\$ 187,374	\$ 126,507	\$ 108,909	\$ 98,264	\$ 116,512	\$ 141,813	\$ 1,061,945
Net Gain/Loss - Before Investments	\$ 3,613	\$ 11,123	\$ 35,245	\$ 31,984	\$ 23,519	\$ 21,090	\$ 29,468	\$ 28,047	\$ 32,956	\$ 237,609
Net Per Meal (before investments)	1.03	\$ 0.39	\$ 0.81	\$ 0.66	\$ 0.71	\$ 0.74	\$ 1.09	\$ 0.82	\$ 1	
Cafeteria Infrastructure Investments		\$ 20,564								\$ 20,564
Total Expense (w/investments)	\$ 15,328	\$ 122,675	\$ 165,128	\$ 187,374	\$ 126,507	\$ 108,909	\$ 98,264	\$ 116,512	\$ 141,813	\$ 1,082,509
Net Gain/Loss - After Investments	\$ 3,613	\$ 11,123	\$ 35,245	\$ 31,984	\$ 23,519	\$ 21,090	\$ 29,468	\$ 28,047	\$ 32,956	\$ 217,046
Net Per Meal (after investments)	1.03	0.39	0.81	0.66	0.71	0.74	1.09	0.82	0.84	

Coversheet

Discussion and Vote to Recommend to the Full Board Approval of the March 2025, Check Registers

Section: III. Finance
Item: B. Discussion and Vote to Recommend to the Full Board Approval of the
March 2025, Check Registers
Purpose: Vote
Submitted by:
Related Material: Agenda Item III.B.- March 2025 Checking Acct Check Register 1 of 4.pdf
Agenda Item III.B.- March 2025 General Check Register 2 of 4.pdf
Agenda Item III.B.- March 2025 ASB Check Register 3 of 4.pdf
Agenda Item III.B.- March 2025 Fundraising Check Register 4 Of 4.pdf

ECRHS
CHECK REGISTER
CHECKING x 1796
March 2025

Name	Check Number	Date	Memo	Amount
2763 Nick Rail Music, Inc.	20598	3/3/2025	MARK 2 CLASSIC CUT MARCHING TENORS	\$ 8,987.76
4102 Allied Private Investigations & Security Services, LLC	20599	3/3/2025	ELC 2501A Security Services	\$ 240.00
4102 Allied Private Investigations & Security Services, LLC	20600	3/3/2025	ELC 2501 D Security Services	\$ 461.25
2068 Department of Justice (State of CA)	20601	3/3/2025	INV 789010 Fingerprint Apps 12/24	\$ 96.00
4000 American Fidelity Assurance Company	20602	3/3/2025	INV D809827 Supplemental Employee Benefits	\$ 3,470.24
2379 Mutual of Omaha	20603	3/3/2025	INV 001846086774 Voluntary Disability Insurance	\$ 978.00
4102 Allied Private Investigations & Security Services, LLC	20604	3/4/2025	ELC 2501 B Security Services	\$ 270.00
4102 Allied Private Investigations & Security Services, LLC	20605	3/4/2025	ELC 2501 C Security Services	\$ 90.00
4370 Cambrass Corp. DBA Stomvi USA	20606	3/4/2025	PO00295 INV00020525 break casters	\$ 1,167.63
4370 Cambrass Corp. DBA Stomvi USA	20607	3/4/2025	PO00294 INV00020437 BAND EQUIPMENT	\$ 6,953.25
4417 Old New York & Deli Bakery Co., Inc	20608	3/4/2025	3/4/25 Lunch for PBIS	\$ 241.54
2331 Sharon Markenson	20609	3/4/2025	INV 835 Duties from 07/24-12/24 REISSUE	\$ 3,000.00
5280 Roth Staffing Companies, LP	20610	3/4/2025	16255136 2/9/2025, Acct -TEMP	\$ 1,062.81
2117 Ewing Irrigation Products, Inc.	20611	3/4/2025	INV 24773626 Turface, Baseball	\$ 745.40
2091 AP fbo EdLogical Group Corp	20612	3/4/2025	12/24 Non-Special Edlogical Services INV 902382	\$ 13,256.75
1995 Cavalier Printing	20613	3/4/2025	VOIDED	\$ -
4618 The Home Depot Commercial Account	20614	3/6/2025	02/25 Woodshop Supplies xx-xxxxxx9670	\$ 174.11
3835 AT&T 9221	20615	3/6/2025	01/25, 02/25 818 887-9221 130	\$ 1,528.59
2809 WM Corporate services, INC	20616	3/6/2025	03/25 inv 0731983-4801-0 Waste Management Services on Shoup	\$ 462.79
2785 Vex Robotics, Inc	20617	3/6/2025	inv 751611 Supplies for Robotics	\$ 1,396.32
3793 Softchoice Corporation	20618	3/6/2025	inv 91547287 Domestic Calling Plan	\$ 160.75
3833 AT&T 9132	20619	3/6/2025	02/25 Inv# 1792548902 Acct# 831-000-9132 154 5G Line	\$ 1,818.35
2091 AP fbo EdLogical Group Corp	20620	3/6/2025	01/24 Special Ed Services INV 902513	\$ 2,717.00
5521 St. Moritz Security Services, Inc.	20621	3/6/2025	11/01/24-11/30/2024, 2025 CA FCCLA State Leadership Conference Registratio	\$ 39,923.60
2546 Six Flags Magic Mountain	20622	3/7/2025	INV f-mm-sg-0000010082 Physics day	\$ 3,420.00
1945 Brooks Transportation Inc.	20623	3/7/2025	INV 25474 Buses week of 3/4 - 3/7/2025	\$ 3,750.00
1893 AT&T	20624	3/7/2025	25-Feb 818 887-7018 449	\$ 402.17
3836 AT&T 6340	20625	3/7/2025	25-Feb 818 888-6340 249	\$ 1,591.40
2295 Law Offices of Young, Minney & Corr, LLP	20626	3/7/2025	09/19/2024 D.Hussey P00012	\$ 75.00
4401 American Transportation Systems	20627	3/7/2025	INV136418 El Camino Real - Journalism/year book	\$ 1,671.20
5313 California Academic Decathlon Association	20628	3/10/2025	2025 ACADECA COMPETITION	\$ 1,200.00
2224 Interquest Detection Canines	20629	3/10/2025	02/25 inv 365-0225 Canine Inspection	\$ 875.00
2763 Nick Rail Music, Inc.	20630	3/10/2025	inv 2835194 Music Supplies	\$ 3,009.06
2447 Purchase Power (Pitney Bowes)	20631	3/10/2025	02/25 Meter Refill Acct # 8000 9090 0876 5336	\$ 741.99
4258 Arrae Promotions	20632	3/10/2025	inv INV-12987 High School Novels	\$ 6,789.00
5313 California Academic Decathlon Association	20633	3/11/2025	2025 ACADECA COMPETITION late fee	\$ 250.00
4836 Education Justice Law, P.C.	20634	3/13/2025	Settlement agreement	\$ 3,500.00
4992 California FCCLA	20635	3/14/2025	2025 CA FCCLA State Leadership Conference Registration	\$ 5,057.00
3008 Sweetwater Sound Inc.	20636	3/14/2025	inv 10537988 supplies for drama play	\$ 3,692.19
4741 California Teachers Association	20637	3/14/2025	2025 CTA Good Teaching Conference - North, Jennifer Martin	\$ 129.00

Check Register
Account: 1761 General
El Camino Real HS
March 2025

Total \$ 445,224.54

Date	Check Number	Name	Memo	Amount	Period
3/3/2025	ACH250303-01	5255 PPLSI	LEGALSHIELD -March 2024	\$ 95.75	Mar 2025
3/7/2025	ACH250307-01	3480 PenServ Plan Services	403(B) Funding 03/01/25 - 03/31/25	\$ 35,747.93	Mar 2025
3/14/2025	ACH250314-01	2006 CharterSafe	CHARTERSAFE - MAR 2025	\$ 58,100.00	Mar 2025
3/17/2025	ACH250317-01	2447 Purchase Power (Pitney Bowes)	POSTAGE REFILL - MAR 24	\$ 741.99	Mar 2025
3/17/2025	ACH251703-01	3480 PenServ Plan Services	403(B) Funding 03/01/25 - 03/31/25	\$ 802.59	Mar 2025
3/18/2025	ACH250318-01	3922 Self Insured Schools of California	SISC HEALTH-MAR 2025	\$349,077.87	Mar 2025
3/24/2025	ACH250324-01	4001 Texas Life Insurance Company	P/R DED. ELECTIONS	\$ 658.41	Mar 2025

**EL CAMINO REAL
CHECK REGISTER
ASB
March 2025**

Name	Check Number	Date	Memo	Amount
Samantha Spero	3246	3/3/2025	Reimbursement for Graduation Sashes	\$ 25.50
Trophyman/Best Buy Trophy	3247	3/4/2025	male basketball trophies-student council	\$ 105.12
San Pedro High School Student Body	3248	3/18/2025	CIF Wrestling Hosted by San Pedro HS 2/3/24	\$ 290.71
San Pedro High School Student Body	3249	3/18/2025	CIF Wrestling Hosted by San Pedro HS 2/3/24	\$ 241.05
Alyssa Lee	3250	3/4/2025	Reim hotel for 2 rooms Boys Volleyball	\$ 1,523.64
GLENDAL PARADE STORE LLC	3251	3/6/2025	inv 560969A NJROTC Supplies	\$ 3,832.50
Cavalier Printing	3252	3/6/2025	INV 1925 2025 Baseball Media Guide P00243	\$ 178.00
Grand G&G Inc.	3253	3/6/2025	inv 99792 Student Store Inventory	\$ 1,686.96
Corina Bowens	3254	3/10/2025	2/27/25 Student Reimbursement-All Student Body (ASB)	\$ 92.90
Cavalier Printing	3255	3/12/2025	INV 1925 2025 Baseball Media Guide P00243	\$ 1,997.00
MG Express Inc.	3256	3/13/2025	INV 2528 ROTC Charter Bus	\$ 7,500.00
John Terndrup	3257	3/17/2025	athletic competition	\$ 1,246.30
Alyssa Lee	3258	3/18/2025	2025 Boys Volleyball - HOURS Hoodie & Sweatpants	\$ 2,000.00
Grand G&G Inc.	3259	3/14/2025	inv 100039 Student Store Inventory	\$ 1,804.18
Thousand Oaks High School	3260	3/14/2025	INV 3335560 Track & Field Meet	\$ 600.00
Eliza Lotterastein	3261	3/19/2025	VOIDED	
Eliza Lotterastein	3262	3/19/2025	VOIDED	
Eliza Lotterastein	3263	3/19/2025	INV 1 sports photography-Girls Basketball	\$ 180.00
Grand G&G Inc.	3264	3/21/2025	inv 100208 Student Store Inventory	\$ 1,563.38
Lianna Tseselsky	3265	3/21/2025	Reimb. for Teacher Coffee Cart-Leadership- Amazon	\$ 45.81
Picture Perfect Graphics	3268	3/26/2025	inv 4479 powder puff jerseys	\$ 2,268.84
George A Jackson III	3269	3/27/2025	2025 Spring winter percussion P00296	\$ 1,850.00
Justin Page	3270	3/27/2025	02/25 Instruction Advisor Services -TRUST - Band	\$ 750.00
Colin Jamerson	3271	3/27/2025	Reim for INV 031125 DJ Services Basketball	\$ 100.00
Christopher Hutson	3272	3/28/2025	VOIDED	
Colson Phillip	3273	3/28/2025	Food for Girls Basketball	\$ 159.75
Christopher Hutson	3274	3/28/2025	2025 Spring Play Production Items	\$ 850.30
TOTAL				\$ 30,891.94

**EL CAMINO REAL CHARTER
CHECK REGISTER
March 2025
FUNDRAISING**

Name	Check Number	Date	Memo	Amount	Period
Balloon World LLC	605	3/6/2025	INV 0000002 Balloons -Testing Balloons	\$ 178.00	Mar 2025
				<u>\$ 178.00</u>	

Coversheet

Discussion and Vote to Recommend to the Full Board Approval of the March 2025, Credit Card Charges.

Section: III. Finance
Item: C. Discussion and Vote to Recommend to the Full Board Approval of the
March 2025, Credit Card Charges.
Purpose: Vote
Submitted by:
Related Material: Agenda Item III.C.-CREDIT CARD DETAILS-March 2025 1 of 2.pdf
Agenda Item III.C.-CREDIT CARD STATEMENT-March 2025 2 of 2.pdf

**ECRA
CREDIT CARD STATEMENT
MARCH 2025**

Software	Date	PO#	Vendor	Description of Expense	Cardholder	Requested By	Amount	Resource
ERP	2/25/2025	PO0193	FACEBOOK	MARKETING	DAVID HUSSEY	R.COVARUBIAS	\$839.10	Technology
ERP	2/25/2025	PO0160	THE HOME DEPOT	DRAMA PLAY PRODUCTION SET	DAVID HUSSEY	C.Hutson	\$227.65	TRUST
ERP	2/25/2025	PO0160	THE HOME DEPOT	DRAMA PLAY PRODUCTION SET	DAVID HUSSEY	C.Hutson	\$41.74	TRUST
ERP	2/26/2025	PO0160	HOME SUPPLY WAREHOUSE STORES	DRAMA PLAY PRODUCTION SET	DAVID HUSSEY	C.Hutson	\$145.12	OPERATIONS
ERP	2/26/2025	PO0160	HOME SUPPLY WAREHOUSE STORES	DRAMA PLAY PRODUCTION SET	DAVID HUSSEY	C.Hutson	\$16.39	TRUST
ERP	2/26/2025	PO0160	HOME SUPPLY WAREHOUSE STORES	DRAMA PLAY PRODUCTION SET	DAVID HUSSEY	C.Hutson	\$84.56	TRUST
NetSuite	2/27/2025	PO12485	VEO/TECHNOLOGY	ATHLETIC SUBSCRIPTION	DAVID HUSSEY	J.CAMP	\$3,198.00	TRUST
ERP	2/27/2025	PO0160	HOME SUPPLY WAREHOUSE STORES	HOUSE KEEPING REPAIRS	DAVID HUSSEY	C.CANALES	\$75.40	OPERATIONS
ERP	2/28/2025	PO0195	BUSINESS SERVICES - OTHER/FIVER	Technology Subscription	DAVID HUSSEY	R.Guinto	\$87.40	TECHNOLOGY
ERP	2/28/2025	PO0248	MARRIOTT	ACADECA/HOTEL	DAVID HUSSEY	S.FRANKLIN	\$4,424.49	ACADECA
ERP	2/28/2025	PO0193	ADVERTISING SERVICES	MARKETING	DAVID HUSSEY	R.COVARUBIAS	\$150.07	Technology
ERP	2/28/2025	PO0193	ADVERTISING SERVICES	MARKETING	DAVID HUSSEY	R.COVARUBIAS	\$66.09	Technology
NetSuite	2/28/2025	PO11635	BUSINESS SERVICES - YOU CAN BOOK ME	SCHEDULING CALENDAR/CLERICAL	DAVID HUSSEY	A.RIOS	\$134.40	OPERATIONS
NETSuite	3/1/2025	PO12486	PROFESSIONAL SERVICES/HR	SHIRM HUMAN RESOURCE	DAVID HUSSEY	V.RODRIGUEZ	\$299.00	OPERATIONS
ERP	3/1/2025	PO0193	CLOUD	Technology Subscription	DAVID HUSSEY	R.Guinto	\$120.01	Technology
ERP	3/1/2025	PO0160	HOME SUPPLY WAREHOUSE STORES	HOUSE KEEPING REPAIRS	DAVID HUSSEY	C.CANALES	\$3,245.13	OPERATIONS
NetSuite	3/2/2025	PO12382	HILTON HOTELS HILTON	ENGLISH Confrence Hotel	DAVID HUSSEY	I.MCFARLIN	\$604.01	ENGLISH
NetSuite	3/2/2025	PO12382	HILTON HOTELS HILTON	ENGLISH Confrence Hotel	DAVID HUSSEY	I.MCFARLIN	\$604.01	ENGLISH
NetSuite	3/2/2025	PO12382	HILTON HOTELS HILTON	ENGLISH Confrence Hotel	DAVID HUSSEY	I.MCFARLIN	\$604.01	ENGLISH
NetSuite	3/2/2025	PO12382	HILTON HOTELS HILTON	ENGLISH Confrence Hotel	DAVID HUSSEY	I.MCFARLIN	\$604.01	ENGLISH
NetSuite	3/2/2025	PO12382	HILTON HOTELS HILTON	ENGLISH Confrence Hotel	DAVID HUSSEY	I.MCFARLIN	\$604.01	ENGLISH
NetSuite	3/2/2025	PO12382	HILTON HOTELS HILTON	ENGLISH Confrence Hotel	DAVID HUSSEY	I.MCFARLIN	\$604.01	ENGLISH
NetSuite	3/4/2025	PO11443	GROCERY STORES, SUPERMARK	CTE/COOKING	DAVID HUSSEY	N.GAMEZ	\$512.41	CTE
NetSuite	3/4/2025	PO12487	SOUTHWEST	NJROTC FLIGHTS	DAVID HUSSEY	R.FLAHERTY	\$13,854.05	TRUST
NetSuite	3/4/2025	PO12487	SOUTHWEST	NJROTC FLIGHTS	DAVID HUSSEY	R.FLAHERTY	\$13,280.90	TRUST
NetSuite	3/4/2025	PO12488	SOUTHWEST	STUDENT COUNCIL/FLIGHTS	DAVID HUSSEY	L.SHANO	\$3,247.13	ASB TRUST
NetSuite	3/6/2025	PO12489	SPORTING GOODS STORES	Athletics epic sports/SOCCER	DAVID HUSSEY	E.CHOI	\$182.57	TRUST
ERP	3/6/2025	PO0160	HOME SUPPLY WAREHOUSE STORES	DRAMA PLAY PRODUCTION SET	DAVID HUSSEY	C.Hutson	\$389.82	TRUST
ERP	3/10/2025	PO0312	EATING PLACES AND RESTAURANTS	Mendecino Farms/atlletics	DAVID HUSSEY	C.PHILIP	\$145.78	TRUST
NetSuite	3/10/2025	PO12490	SOUTHWEST	NJROTC FLIGHTS	DAVID HUSSEY	R.FLAHERTY	\$9,852.32	TRUST
NetSuite	3/10/2025	PO12491	HAMPTON INNS	NJROTC /HOTEL	DAVID HUSSEY	R.FLAHERTY	\$1,000.00	TRUST
NetSuite	3/10/2025	PO12491	HAMPTON INNS	NJROTC /HOTEL	DAVID HUSSEY	R.FLAHERTY	\$2,416.10	TRUST
ERP	3/11/2025	PO0252	SOUTHWEST	ACADECA DEPOSIT	DAVID HUSSEY	S.FRANKLIN	(\$800.00)	GENERAL
NetSuite	3/12/2025	PO11446	MAILCHIMP	ADMISIONS OFFICE	DAVID HUSSEY	A.RIOS	\$425.00	OPERATIONS
ERP	3/13/2025	PO0193	CLOUD	Technology Subscription	DAVID HUSSEY	R.Guinto	\$1.50	Technology
ERP	3/14/2025	PO0160	HOME SUPPLY WAREHOUSE STORES	HOUSE KEEPING REPAIRS	DAVID HUSSEY	C.CANALES	(\$389.82)	OPERATIONS
ERP	3/14/2025	PO0160	HOME SUPPLY WAREHOUSE STORES	HOUSE KEEPING REPAIRS	DAVID HUSSEY	C.CANALES	(\$43.77)	OPERATIONS
ERP	3/14/2025	PO0160	WHOLESALE ELEC PARTS	LIGHTS HOUSE KEEPING REPAIR	DAVID HUSSEY	J.ADAMS	\$1,853.45	OPERATIONS
ERP	3/14/2025	PO0160	HOME SUPPLY WAREHOUSE STORES	HOUSE KEEPING REPAIRS	DAVID HUSSEY	C.CANALES	\$389.82	OPERATIONS
ERP	3/14/2025	PO0160	HOME SUPPLY WAREHOUSE STORES	HOUSE KEEPING REPAIRS /TOOLS	DAVID HUSSEY	C.CANALES	\$2,784.14	OPERATIONS
ERP	3/16/2025	PO0160	HOME SUPPLY WAREHOUSE STORES	HOUSE KEEPING REPAIRS	DAVID HUSSEY	C.CANALES	\$258.50	OPERATIONS
ERP	3/16/2025	PO0160	HOME SUPPLY WAREHOUSE STORES	HOUSE KEEPING REPAIRS /TOOLS	DAVID HUSSEY	C.CANALES	\$1,162.89	OPERATIONS
ERP	3/17/2025	PO00181	ADVERTISING SERVICES	MARKETING	DAVID HUSSEY	R.COVARUBIAS	\$900.00	Technology
ERP	3/17/2025	PO0160	HOME SUPPLY WAREHOUSE STORES	HOUSE KEEPING REPAIRS	DAVID HUSSEY	C.CANALES	\$367.74	OPERATIONS
ERP	3/17/2025	PO0160	HOME SUPPLY WAREHOUSE STORES	DRAMA PLAY PRODUCTION SET	DAVID HUSSEY	C.Hutson	\$240.89	OPERATIONS
ERP	3/17/2025	PO0160	HOME SUPPLY WAREHOUSE STORES	DRAMA PLAY PRODUCTION SET	DAVID HUSSEY	C.Hutson	\$392.23	TRUST

**ECRA
CREDIT CARD STATEMENT
MARCH 2025**

Software	Date	PO#	Vendor	Description of Expense	Cardholder	Requested By	Amount	Resource
NetSuite	3/20/2025	PO12162	MEMBERSHIP ORGANIZATIONS	ART CONFRENCE	DAVID HUSSEY	M.HARBOURT	\$360.00	TRUST
ERP	3/20/2025	PO0018	ADVERTISING SERVICES	MARKETING	DAVID HUSSEY	R.COVARUBIAS	\$384.52	OPERATIONS
NetSuite	3/20/2025	PO12433	THEATRICAL PRODUCERS	DRAMA PLAY PRODUCTION SET	DAVID HUSSEY	H.HUTSON	\$462.27	ART GRANT
NetSuite	3/20/2025	PO12433	THEATRICAL PRODUCERS	DRAMA PLAY PRODUCTION SET	DAVID HUSSEY	H.HUTSON	\$126.50	ART GRANT
NetSuite	3/20/2025	PO12433	THEATRICAL PRODUCERS	DRAMA PLAY PRODUCTION SET	DAVID HUSSEY	H.HUTSON	\$2,086.00	ART GRANT
NetSuite	3/20/2025	PO12433	THEATRICAL PRODUCERS	DRAMA PLAY PRODUCTION SET	DAVID HUSSEY	H.HUTSON	\$46.90	ART GRANT
NETSuite	3/20/2025	PO12433	THEATRICAL PRODUCERS	DRAMA PLAY PRODUCTION SET	DAVID HUSSEY	H.HUTSON	\$945.00	ART GRANT
				TOTAL			\$73,613.45	
NetSuite	2/25/2025	PO12372	CA SCIENCE CENTER	SPED-FIELDTRIP	GREGORY WOOD	M.HARR	\$132.00	SPED
NetSuite	2/26/2025	PO11443	GROCERY STORES,SUPERMARK	CTE -COOKING	GREGORY WOOD	N.GAMEZ	\$434.24	CTE
NetSuite	2/26/2025	PO12377	TRAVEL AGENCY (NOT AIR)	MUSIC-CHORUS-FIELDTRIP	GREGORY WOOD	C.BRENNAN	\$36.75	PROP28
NetSuite	2/26/2025	PO12377	TRAVEL AGENCY (NOT AIR)	MUSIC-CHORUS-FIELDTRIP	GREGORY WOOD	C.BRENNAN	\$2,094.75	PROP28
ERP	3/1/2025	PO0160	HOME SUPPLY WAREHOUSE STORES	DRAMA PLAY PRODUCTION SET	GREGORY WOOD	C.Hutson	\$2,473.61	ART GRANT
NetSuite	3/5/2025	PO11466	COMPUTER SOFTWARE STORES	Technology Subscption	GREGORY WOOD	R.Guinto	\$495.78	Technology
NetSuite	3/6/2025	PO11443	GROCERY STORES,SUPERMARK	CTE -COOKING	GREGORY WOOD	N.GAMEZ	\$347.17	CTE
ERP	3/6/2025	PO0160	HOME SUPPLY WAREHOUSE STORES	DRAMA PLAY PRODUCTION SET	GREGORY WOOD	C.Hutson	\$135.54	TRUST
ERP	3/6/2025	PO0160	HOME SUPPLY WAREHOUSE STORES	DRAMA PLAY PRODUCTION SET	GREGORY WOOD	C.Hutson	\$774.33	TRUST
NetSuite	3/7/2025	PO12495	SPRINGHILL SUITES	MATH CONFRENCE	GREGORY WOOD	S.SCHUSTER	\$178.10	OPERATIONS
NetSuite	3/7/2025	PO12162	BUSINESS SERVICES -OTHER	ART CONFRENCE	GREGORY WOOD	M.HARBOURT	\$1,553.26	OPERATIONS
NetSuite	3/8/2025	PO12162	TRAVEL AGENCY (NOT AIR)	ART CONFRENCE	GREGORY WOOD	M.HARBOURT	(\$2,012.30)	OPERATIONS
NetSuite	3/8/2025	PO12162	TRAVEL AGENCY (NOT AIR)	ART CONFRENCE	GREGORY WOOD	M.HARBOURT	\$2,012.30	OPERATIONS
NetSuite	3/10/2025	PO12492	SHERATON	CCSA CONFRENCE HOTEL	GREGORY WOOD	G.WOOD	\$558.07	OPERATIONS
NetSuite	3/10/2025	PO12492	SHERATON	CCSA CONFRENCE HOTEL	GREGORY WOOD	G.WOOD	\$558.07	OPERATIONS
ERP	3/11/2025	PO0305	MENDECINO FARMS	Athletics	GREGORY WOOD	C.COLSON	\$202.58	TRUST
NetSuite	3/11/2025	PO11443	GROCERY STORES,SUPERMARK	CTE -COOKING	GREGORY WOOD	N.GAMEZ	\$145.65	CTE
NetSuite	3/11/2025	PO12462	SHERATON	CCSA CONFRENCE HOTEL	GREGORY WOOD	G.WOOD	\$558.07	OPERATIONS
NetSuite	3/11/2025	PO12492	SHERATON	CCSA CONFRENCE HOTEL	GREGORY WOOD	G.WOOD	\$558.07	OPERATIONS
NetSuite	3/11/2025	PO12492	SHERATON	CCSA CONFRENCE HOTEL	GREGORY WOOD	G.WOOD	\$558.07	OPERATIONS
NetSuite	3/12/2025	PO11443	GROCERY STORES,SUPERMARK	CTE -COOKING	GREGORY WOOD	N.GAMEZ	\$586.10	CTE
NetSuite	3/12/2025	PO12378	CHARITABLE/SOCIAL SERVICE	MUSIC-CHORUS-FIELDTRIP	GREGORY WOOD	C.BRENNAN	\$1,429.25	OPERATIONS
NetSuite	3/12/2025	PO12492	SHERATON	CCSA CONFRENCE HOTEL	GREGORY WOOD	D.HUSSEY	\$0.01	OPERATIONS
NetSuite	3/12/2025	PO12492	SHERATON	CCSA CONFRENCE HOTEL	GREGORY WOOD	D.HUSSEY	\$0.01	OPERATIONS
NetSuite	3/14/2025	PO12494	WHOLESALE MED/DENTAL	DRAMA PLAY PRODUCTION SET	GREGORY WOOD	H.HUTSON	\$782.25	TRUST
NetSuite	3/14/2025	PO11443	GROCERY STORES,SUPERMARK	CTE -COOKNG	GREGORY WOOD	N.GAMEZ	\$351.19	CTE
ERP	3/17/2025	PO0160	HOME SUPPLY WAREHOUSE STORES	DRAMA PLAY PRODUCTION SET	GREGORY WOOD	C.Hutson	\$77.54	TRUST
NetSuite	3/18/2025	PO12493	BUSINESS SERVICES -OTHER	ATHLETIC SUBSCRIPTION/MEDICAL	GREGORY WOOD	J.CAMP	\$695.00	TRUST
ERP	3/18/2025	PO0160	HOME SUPPLY WAREHOUSE STORES	HOUSEKEEPING	GREGORY WOOD	C.CANALES	\$50.96	OPERATIONS
NetSuite	3/19/2025	PO11443	GROCERY STORES,SUPERMARK	CTE -COOKING	GREGORY WOOD	C.CANALES	\$409.53	OPERATIONS
NetSuite	3/20/2025	PO11443	GROCERY STORES,SUPERMARK	CTE -COOKING	GREGORY WOOD	N.GAMEZ	\$207.91	CTE
NetSuite	3/20/2025	PO12433	THEATRICAL PRODUCERS	DRAMA PLAY PRODUCTION SET	GREGORY WOOD	H.HUTSON	\$1,198.51	TRUST
ERP	3/21/2025	PO0160	HOME SUPPLY WAREHOUSE STORES	DRAMA PLAY PRODUCTION SET	GREGORY WOOD	C.Hutson	\$60.41	TRUST
NetSuite	3/22/2025	PO11443	GROCERY STORES,SUPERMARK	CTE -COOKING	GREGORY WOOD	N.GAMEZ	\$374.05	CTE
TOTAL							\$18,016.83	
TOTAL STATEMENT							\$91,630.28	

P.O. BOX 6343
FARGO ND 58125-6343000002791 01 SP 106481277759767 S
EL CAMINO REAL CHS
ATTN DAVID HUSSEY
5440 VALLEY CIRCLE BLVD
WOODLAND HILLS CA 91367-5949**ACCOUNT NUMBER** 4866 9145 5552 6539
STATEMENT DATE 03-25-2025
AMOUNT DUE \$92,539.14
NEW BALANCE \$92,539.14
PAYMENT DUE ON RECEIPT**AMOUNT ENCLOSED**

\$

Please make check payable to "U.S. Bank"

U.S. BANK CORPORATE PAYMENT SYSTEMS
P.O. BOX 790428
ST. LOUIS, MO 63179-0428

4866914555526539 009253914 009253914

Please tear payment coupon at perforation.

CORPORATE ACCOUNT SUMMARY

EL CAMINO REAL CHS 4866 9145 5552 6539	Previous Balance	Purchases And Other + Charges	Cash Advances +	Cash Advance Fees +	Late Payment Charges	- Credits	- Payments	New = Balance
Company Total	\$55,422.91	\$94,876.17	\$0.00	\$0.00	\$0.00	\$3,245.89	\$54,514.05	\$92,539.14

CORPORATE ACCOUNT ACTIVITYEL CAMINO REAL CHS
4866-9145-5552-6539**TOTAL CORPORATE ACTIVITY**
\$54,514.05 CR

Post Date	Tran Date	Reference Number	Transaction Description	Amount
03-04	03-04	74798265063506300009933	PAYMENT-THANK YOU Q	32,858.94 PY
03-04	03-04	74798265063506300009941	PAYMENT-THANK YOU Q	21,655.11 PY

NEW ACTIVITYDAVID HUSSEY
4866-9110-0013-3507**CREDITS**
\$1,233.59**PURCHASES**
\$74,847.04**CASH ADV**
\$0.00**TOTAL ACTIVITY**
\$73,613.45

Post Date	Tran Date	Reference Number	Transaction Description	Amount
02-26	02-25	24793385056002829090039	FACEBK *FEWSTKURQ2 650-5434800 CA	839.10
02-27	02-27	24793385058000072618041	VEO TECHNOLOGIES INC. 787-2446000 DE	3,198.00
02-27	02-25	24943015057010186851589	THE HOME DEPOT #6632 WOODLAND HLS CA	227.65
02-27	02-25	24943015057010206495367	THE HOME DEPOT #1070 WEST HILLS CA	41.74

CUSTOMER SERVICE CALL

800-344-5696

ACCOUNT NUMBER

4866-9145-5552-6539

STATEMENT DATE

03/25/25

DISPUTED AMOUNT

.00

ACCOUNT SUMMARY

PREVIOUS BALANCE 55,422.91

PURCHASES &
OTHER CHARGES 94,876.17

CASH ADVANCES .00

CASH ADVANCE FEES .00

LATE PAYMENT
CHARGES .00

CREDITS 3,245.89

PAYMENTS 54,514.05

ACCOUNT BALANCE 92,539.14**SEND BILLING INQUIRIES TO:**

U.S. Bank National Association

C/O U.S. Bancorp Purchasing Card Program
P.O. Box 6335
Fargo, ND 58125-6335**AMOUNT DUE****92,539.14**



Company Name: EL CAMINO REAL CHS
Corporate Account Number: 4866 9145 5552 6539
Statement Date: 03-25-2025

NEW ACTIVITY

Post Date	Tran Date	Reference Number	Transaction Description	Amount
02-28	02-26	24943015058010183219045	THE HOME DEPOT #6632 WOODLAND HLS CA	145.12
02-28	02-26	24943015058010203685738	THE HOME DEPOT #1070 WEST HILLS CA	16.39
02-28	02-26	24943015058010203685829	THE HOME DEPOT #1070 WEST HILLS CA	84.56
03-03	02-28	24036295059718172837925	FIVERR * 954-368-2267 NY	87.40
03-03	03-01	24436545061055843062728	SOCIETYFORHUMANRESOURCE 800-2837476 VA	299.00
03-03	02-28	24692165059109470389936	MARRIOTT SANTA CLARA 895-980-4000 CA	4,424.49
			M06004 ARRIVAL: 02-28-25	
03-03	03-01	24692165061100763657978	GOOGLE *CLOUD JTWJ4 G.CO/HELPPAY# CA	120.01
03-03	02-28	24793385059002375624097	FACEBK *6HNB8LQSQ2 650-5434800 CA	150.07
03-03	02-28	24793385059002634999090	FACEBK *F33MYKURQ2 650-5434800 CA	66.09
03-03	02-27	24943015059010186756034	THE HOME DEPOT #6632 WOODLAND HLS CA	75.40
03-03	03-01	24943015061010196692084	THE HOME DEPOT #6661 VAN NUYS CA	3,245.13
03-03	02-28	74208475060500013839415	YOUCANBOOK.ME BEDFORD	134.40
03-04	03-02	24493985062081292038149	HILTON SF AIRPORT BURLINGAME CA	604.01
			1878844 ARRIVAL: 02-27-25	
03-04	03-02	24493985062081292038750	HILTON SF AIRPORT BURLINGAME CA	604.01
			1878832 ARRIVAL: 02-27-25	
03-04	03-02	24493985062081292038768	HILTON SF AIRPORT BURLINGAME CA	604.01
			1878840 ARRIVAL: 02-27-25	
03-04	03-02	24493985062081292039287	HILTON SF AIRPORT BURLINGAME CA	604.01
			1878846 ARRIVAL: 02-27-25	
03-04	03-02	24493985062081292039303	HILTON SF AIRPORT BURLINGAME CA	604.01
			1878836 ARRIVAL: 02-27-25	
03-04	03-02	24493985062081292039311	HILTON SF AIRPORT BURLINGAME CA	604.01
			1878842 ARRIVAL: 02-27-25	
03-05	03-04	24231685063262036003647	SMARTANDFINAL 409 510-851-8548 CA	512.41
03-06	03-04	24692165064104246334087	SOUTHWES 5262318194324 800-435-9792 TX	13,854.05
			AMROLI/TARONISH 04-02-25	
03-06	03-04	24692165064104246334095	LAX WN V STL WN V PNS WN V DAL WN V PHX	13,280.90
			SOUTHWES 5262318196370 800-435-9792 TX	
			AMROLI/BEHRAM 04-02-25	
03-06	03-04	24692165064104246334103	LAX WN V STL WN V PNS WN V DAL WN V PHX	3,247.13
			SOUTHWES 5262318190274 800-435-9792 TX	
			BAHY/SELMA 04-12-25	
03-07	03-06	24755425066730669547829	BUR WN V SJC WN V BUR	182.57
03-10	03-06	24943015066010182184166	EPIC SPORTS 888-2692440 KS	389.82
03-11	03-10	24137465070001582515874	THE HOME DEPOT #6632 WOODLAND HLS CA	145.78
03-12	03-10	24692165070109478345059	TST* SAUCED BBQ & SPIRITS SACRAMENTO CA	9,852.32
			SOUTHWES 5262320620850 800-435-9792 TX	
			FLAHERTY/RONALD 04-24-25	
03-12	03-10	24755425070170703521866	LAX WN V HNL WN V OAK WN V ONT	1,000.00
			HAMPTON INNS 775-3362222 NV	
03-12	03-10	24755425070170703521874	00029191 ARRIVAL: 03-09-25	2,416.10
			HAMPTON INNS 775-3362222 NV	
			00029191 ARRIVAL: 03-09-25	
03-12	03-12	24793385071001496761071	MAILCHIMP 678-9990141 GA	425.00
03-13	03-11	74692165071100337583455	SOUTHWES 5264266599414 800-435-9792 TX	800.00 CR
			DEPOSIT/PASSENGER 03-11-25	
			DAL WN Y DAL	
03-13	03-13	24011345072500045960588	ALGOLIA 2U2503669124 ALGOLIA.COM CA	1.50
03-17	03-14	74943015074010182778848	THE HOME DEPOT #6632 WOODLAND HLS CA	389.82 CR
03-17	03-14	74943015074010182779374	THE HOME DEPOT #6632 WOODLAND HLS CA	43.77 CR
03-17	03-14	24431055074118862021262	NEOBITS INC CLOVER.COM CA	1,853.45
03-17	03-14	24943015074010182779296	THE HOME DEPOT #6632 WOODLAND HLS CA	389.82
03-17	03-14	24943015074010182779320	THE HOME DEPOT #6632 WOODLAND HLS CA	2,784.14
03-18	03-17	24793385076003529419045	FACEBK *RSXVJMUSQ2 650-5434800 CA	900.00
03-18	03-16	24943015076010204791368	HOMEDEPOT.COM 800-430-3376 GA	258.50
03-18	03-16	24943015076010204841700	HOMEDEPOT.COM 800-430-3376 GA	1,162.89
03-19	03-17	24943015077010188918622	HOMEDEPOT.COM 800-430-3376 GA	367.74
03-19	03-17	24943015077010189420149	HOMEDEPOT.COM 800-430-3376 GA	240.89
03-19	03-17	24943015077010190035381	HOMEDEPOT.COM 800-430-3376 GA	392.23
03-21	03-20	24009585080001127716969	NATIONAL ART EDU ASSN 402-781-0272 VA	360.00
03-21	03-20	24493985080087125017133	SOCAL NEWSPAPER GRP ADV 888-454-9588 CA	384.52
03-24	03-20	24750695080900190200538	MUSIC THEATRE INTERNATIO 212-5414684 NY	462.27



Company Name: EL CAMINO REAL CHS
Corporate Account Number: 4866 9145 5552 6539
Statement Date: 03-25-2025

NEW ACTIVITY

Post Date	Tran Date	Reference Number	Transaction Description	Amount
03-24	03-20	24750695080900190200546	MUSIC THEATRE INTERNATIO 212-5414684 NY	126.50
03-24	03-20	24750695080900190200553	MUSIC THEATRE INTERNATIO 212-5414684 NY	2,086.00
03-24	03-20	24750695080900190200561	MUSIC THEATRE INTERNATIO 212-5414684 NY	46.90
03-24	03-20	24750695080900190200918	MUSIC THEATRE INTERNATIO 212-5414684 NY	945.00

GREGORY WOOD	CREDITS	PURCHASES	CASH ADV	TOTAL ACTIVITY
4866-9133-3444-7280	\$2,012.30	\$20,029.13	\$0.00	\$18,016.83

Post Date	Tran Date	Reference Number	Transaction Description	Amount
02-26	02-25	24793385056002651553021	CA SCIENCE CENTER 132-3724362 CA	132.00
02-27	02-26	24231685057255549174655	SMARTANDFINAL 409 510-851-8548 CA	434.24
02-27	02-26	24692165057107375049847	ALCATRAZ CRUISES 415-981-7625 CA	36.75
02-27	02-26	24692165057107375202032	ALCATRAZ CRUISES 415-981-7625 CA	2,094.75
03-03	03-01	24943015061010213653382	THE HOME DEPOT #0612 CANOGA PARK CA	2,473.61
03-06	03-05	24064665065500003215625	NYLAS NYLAS.COM CA	495.78
03-07	03-06	24231685065264118717068	SMARTANDFINAL 409 510-851-8548 CA	347.17
03-10	03-08	74692165067107057634273	HTL*OMNIOLOUISVILLE 800-468-3578 TX	2,012.30 CR
03-10	03-07	24692165067106872893739	SPRINGHILL SUITES BY M BAKERSFIELD CA Y6 JE ARRIVAL: 03-07-25	178.10
03-10	03-08	24692165067107057943547	HTL*OMNIOLOUISVILLE 800-468-3578 TX	2,012.30
03-10	03-07	24755425067150671767878	OMNI LOUISVILLE ONLINE SR 800-8096664 KY	1,553.26
03-10	03-06	24943015066010201188131	THE HOME DEPOT #1070 WEST HILLS CA	135.54
03-10	03-06	24943015066010201189253	THE HOME DEPOT #1070 WEST HILLS CA	774.33
03-12	03-11	24011345071500010959012	MENDOCINOFARMSCATERING MENDOCINOFARM CA	202.58
03-12	03-11	24231685070269349002274	SMARTANDFINAL 409 510-851-8548 CA	145.65
03-12	03-11	24692165070109412208611	SHERATON GRD SCRMTNT SACRAMENTO CA 276774 ARRIVAL: 03-10-25	558.07
03-12	03-11	24692165070109412208629	SHERATON GRD SCRMTNT SACRAMENTO CA 276773 ARRIVAL: 03-10-25	558.07
03-12	03-11	24692165070109412208637	SHERATON GRD SCRMTNT SACRAMENTO CA 276773 ARRIVAL: 03-10-25	558.07
03-12	03-10	24692165070109412208645	SHERATON GRD SCRMTNT SACRAMENTO CA 276774 ARRIVAL: 03-10-25	558.07
03-12	03-10	24692165070109412208652	SHERATON GRD SCRMTNT SACRAMENTO CA 276774 ARRIVAL: 03-10-25	558.07
03-13	03-12	24231685071270413004526	SMARTANDFINAL 409 510-851-8548 CA	586.10
03-13	03-12	24692165071100063747212	CA ACAD. OF SCIENCES O 415-329-5138 CA	1,429.25
03-14	03-12	24692165072101157458335	SHERATON GRD SCRMTNT SACRAMENTO CA 276774 ARRIVAL: 03-10-25	0.01
03-14	03-12	24692165072101157458475	SHERATON GRD SCRMTNT SACRAMENTO CA 276774 ARRIVAL: 03-10-25	0.01
03-17	03-14	24003415073900016360307	SHERMAN OAKS MEDICAL SUPP 818-9819906 CA	782.25
03-17	03-14	24231685073272587014149	SMARTANDFINAL 409 510-851-8548 CA	351.19
03-19	03-18	24492165077500031588885	HOME-CAMPUS.COM HOME-CAMPUS.C CA	695.00
03-19	03-17	24943015077010207506291	THE HOME DEPOT #1070 WEST HILLS CA	77.54
03-20	03-19	24231685078277877002543	SMARTANDFINAL 409 510-851-8548 CA	409.53
03-20	03-18	24943015078010207439484	THE HOME DEPOT #1070 WEST HILLS CA	50.96
03-21	03-20	24231685079278914010118	SMARTANDFINAL 409 510-851-8548 CA	207.91
03-24	03-22	24231685081281198002237	SMARTANDFINAL 409 510-851-8548 CA	374.05
03-24	03-20	24750695080900190200520	MUSIC THEATRE INTERNATIO 212-5414684 NY	1,198.51
03-24	03-21	24943015081010201298428	THE HOME DEPOT #1070 WEST HILLS CA	60.41



Company Name: EL CAMINO REAL CHS
Corporate Account Number: 4866 9145 5552 6539
Statement Date: 03-25-2025

Department: 00000 Total:	\$91,630.28
Division: 00000 Total:	\$91,630.28

Coversheet

Discussion and Review of the 2023-2024 IRS Form 990 (Non-Profit Tax Return)

Section:	III. Finance
Item:	D. Discussion and Review of the 2023-2024 IRS Form 990 (Non-Profit Tax Return)
Purpose:	Discuss
Submitted by:	
Related Material:	Agenda Item III.D.- 2023-2024 IRS Form 990 Tax Return-Draft.pdf

CLIENT 'S COPY

DRAFT

TAX RETURN FILING INSTRUCTIONS

FORM 990

FOR THE YEAR ENDING

JUNE 30, 2024

PREPARED FOR:

EL CAMINO REAL ALLIANCE
5440 VALLEY CIRCLE BLVD
WOODLAND HILLS, CA 91367

PREPARED BY:

CHRISTY WHITE ASSOCIATES
348 OLIVE STREET
SAN DIEGO, CA 92103

AMOUNT DUE OR REFUND:

NOT APPLICABLE

MAKE CHECK PAYABLE TO:

NOT APPLICABLE

MAIL TAX RETURN AND CHECK (IF APPLICABLE) TO:

NOT APPLICABLE

RETURN MUST BE MAILED ON OR BEFORE:

NOT APPLICABLE

SPECIAL INSTRUCTIONS:

THIS RETURN HAS QUALIFIED FOR ELECTRONIC FILING. AFTER YOU HAVE REVIEWED THE RETURN FOR COMPLETENESS AND ACCURACY, PLEASE SIGN, DATE AND RETURN FORM 8879-TE TO OUR OFFICE. WE WILL TRANSMIT THE RETURN ELECTRONICALLY TO THE IRS AND NO FURTHER ACTION IS REQUIRED. RETURN FORM 8879-TE TO US BY MAY 15, 2025

Form 8879-TE	IRS E-file Signature Authorization for a Tax Exempt Entity	OMB No. 1545-0047
For calendar year 2023, or fiscal year beginning <u>JUL 1</u> , 2023, and ending <u>JUN 30</u> , 20 <u>24</u>		2023
Do not send to the IRS. Keep for your records. Go to www.irs.gov/Form8879TE for the latest information.		
Department of the Treasury Internal Revenue Service		
Name of filer EL CAMINO REAL ALLIANCE		EIN or SSN 27-4855978
Name and title of officer or person subject to tax GREGORY WOOD CHIEF BUSINESS OFFICER		

Part I Type of Return and Return Information

Check the box for the return for which you are using this Form 8879-TE and enter the applicable amount, if any, from the return. Form 8038-CP and Form 5330 filers may enter dollars and cents. For all other forms, enter whole dollars only. If you check the box on line **1a, 2a, 3a, 4a, 5a, 6a, 7a, 8a, 9a,** or **10a** below, and the amount on that line for the return being filed with this form was blank, then leave line **1b, 2b, 3b, 4b, 5b, 6b, 7b, 8b, 9b,** or **10b,** whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. **Do not** complete more than one line in Part I.

1a Form 990 check here <input checked="" type="checkbox"/>	b Total revenue, if any (Form 990, Part VIII, column (A), line 12)	1b <u>55,308,113.</u>
2a Form 990-EZ check here <input type="checkbox"/>	b Total revenue, if any (Form 990-EZ, line 9)	2b _____
3a Form 1120-POL check here <input type="checkbox"/>	b Total tax (Form 1120-POL, line 22)	3b _____
4a Form 990-PF check here <input type="checkbox"/>	b Tax based on investment income (Form 990-PF, Part V, line 5)	4b _____
5a Form 8868 check here <input type="checkbox"/>	b Balance due (Form 8868, line 3c)	5b _____
6a Form 990-T check here <input type="checkbox"/>	b Total tax (Form 990-T, Part III, line 4)	6b _____
7a Form 4720 check here <input type="checkbox"/>	b Total tax (Form 4720, Part III, line 1)	7b _____
8a Form 5227 check here <input type="checkbox"/>	b FMV of assets at end of tax year (Form 5227, Item D)	8b _____
9a Form 5330 check here <input type="checkbox"/>	b Tax due (Form 5330, Part II, line 19)	9b _____
10a Form 8038-CP check here <input type="checkbox"/>	b Amount of credit payment requested (Form 8038-CP, Part III, line 22)	10b _____

Part II Declaration and Signature Authorization of Officer or Person Subject to Tax

Under penalties of perjury, I declare that ☒ I am an officer of the above entity or ☐ I am a person subject to tax with respect to (name of entity) _____, (EIN) _____ and that I have examined a copy of the 2023 electronic return and accompanying schedules and statements, and, to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the electronic return and, if applicable, the consent to electronic funds withdrawal.

PIN: check one box only

☒ I authorize **CHRISTY WHITE ASSOCIATES** to enter my PIN **35211**
 ERO firm name Enter five numbers, but do not enter all zeros

as my signature on the tax year 2023 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also authorize the aforementioned ERO to enter my PIN on the return's disclosure consent screen.

☐ As an officer or person subject to tax with respect to the entity, I will enter my PIN as my signature on the tax year 2023 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I will enter my PIN on the return's disclosure consent screen.

Signature of officer or person subject to tax

Date

Part III Certification and Authentication

ERO's EFIN/PIN. Enter your six-digit electronic filing identification number (EFIN) followed by your five-digit self-selected PIN.

30316735211

Do not enter all zeros

I certify that the above numeric entry is my PIN, which is my signature on the 2023 electronically filed return indicated above. I confirm that I am submitting this return in accordance with the requirements of **Pub. 4163**, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns.

ERO's signature **CHRISTY WHITE** Date _____

ERO Must Retain This Form - See Instructions**Do Not Submit This Form to the IRS Unless Requested To Do So**

For Privacy Act and Paperwork Reduction Act Notice, see instructions.

Form **8879-TE** (2023)

Form **8868**
(Rev. January 2024)**Application for Extension of Time To File an Exempt Organization
Return or Excise Taxes Related to Employee Benefit Plans**

OMB No. 1545-0047

Department of the Treasury
Internal Revenue Service**File a separate application for each return.**
Go to www.irs.gov/Form8868 for the latest information.**Electronic filing (e-file).** You can electronically file Form 8868 to request up to a 6-month extension of time to file any of the forms listed below except for Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts. An extension request for Form 8870 must be sent to the IRS in a paper format (see instructions). For more details on the electronic filing of Form 8868, visit www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits.

Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-TE and Form 8879-TE for payment instructions.

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

Part I - Identification

Type or Print	Name of exempt organization, employer, or other filer, see instructions. EL CAMINO REAL ALLIANCE	Taxpayer identification number (TIN) 27-4855978
	Number, street, and room or suite no. If a P.O. box, see instructions. 5440 VALLEY CIRCLE BLVD	
	City, town or post office, state, and ZIP code. For a foreign address, see instructions. WOODLAND HILLS, CA 91367	

Enter the Return Code for the return that this application is for (file a separate application for each return) **01**

Application Is For	Return Code	Application Is For	Return Code
Form 990 or Form 990-EZ	01	Form 4720 (other than individual)	09
Form 4720 (individual)	03	Form 5227	10
Form 990-PF	04	Form 6069	11
Form 990-T (sec. 401(a) or 408(a) trust)	05	Form 8870	12
Form 990-T (trust other than above)	06	Form 5330 (individual)	13
Form 990-T (corporation)	07	Form 5330 (other than individual)	14
Form 1041-A	08		

- After you enter your Return Code, complete either Part II or Part III. Part III, including signature, is applicable only for an extension of time to file Form 5330.

- If this application is for an extension of time to file Form 5330, you must enter the following information.

Plan Name _____

Plan Number _____

Plan Year Ending (MM/DD/YYYY) _____

Part II - Automatic Extension of Time To File for Exempt Organizations (see instructions)

The books are in the care of **GREG WOOD, CBO**
5440 VALLEY CIRCLE BLVD - WOODLAND HILLS, CA 91367

Telephone No. **(818) 595-7500** Fax No. _____

- If the organization does not have an office or place of business in the United States, check this box ☐
- If this is for a Group Return, enter the organization's four-digit Group Exemption Number (GEN) _____. If this is for the whole group, check this box ☐. If it is for part of the group, check this box ☐ and attach a list with the names and TINs of all members the extension is for.

1 I request an automatic 6-month extension of time until **MAY 15**, 20 **25**, to file the exempt organization return for the organization named above. The extension is for the organization's return for:

☐ calendar year 20 ____ or

☒ tax year beginning **JUL 1**, 20 **23**, and ending **JUN 30**, 20 **24**

2 If the tax year entered in line 1 is for less than 12 months, check reason: ☐ Initial return ☐ Final return
☐ Change in accounting period

3a If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.	3a	\$	0.
b If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.	3b	\$	0.
c Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.	3c	\$	0.

For Privacy Act and Paperwork Reduction Act Notice, see instructions.

Form **8868** (Rev. 1-2024)

Form 990 Department of the Treasury Internal Revenue Service	Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) Do not enter social security numbers on this form as it may be made public. Go to www.irs.gov/Form990 for instructions and the latest information.	OMB No. 1545-0047 <div style="border: 2px solid black; padding: 5px; font-size: 24pt; font-weight: bold;">2023</div> Open to Public Inspection
---	--	---

A For the 2023 calendar year, or tax year beginning JUL 1, 2023 and ending JUN 30, 2024

B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	C Name of organization EL CAMINO REAL ALLIANCE Doing business as Number and street (or P.O. box if mail is not delivered to street address) Room/suite 5440 VALLEY CIRCLE BLVD City or town, state or province, country, and ZIP or foreign postal code WOODLAND HILLS, CA 91367 F Name and address of principal officer: DAVID HUSSEY SAME AS C ABOVE	D Employer identification number 27-4855978 E Telephone number (818) 595-7500 G Gross receipts \$ 55,317,129. H(a) Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No H(b) Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list. See instructions H(c) Group exemption number I Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) () (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527 J Website: HTTPS://WWW.ECRCHS.NET/ K Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other L Year of formation: 2010 M State of legal domicile: CA
--	---	--

Part I Summary

1	Briefly describe the organization's mission or most significant activities: WE ENVISION A CHARTER SCHOOL COMMUNITY, HIGHLY REGARDED FOR ITS INNOVATIVE TEACHING METHODS.	
2	Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.	
3	Number of voting members of the governing body (Part VI, line 1a)	7
4	Number of independent voting members of the governing body (Part VI, line 1b)	7
5	Total number of individuals employed in calendar year 2023 (Part V, line 2a)	347
6	Total number of volunteers (estimate if necessary)	7
7a	Total unrelated business revenue from Part VIII, column (C), line 12	0.
7b	Net unrelated business taxable income from Form 990-T, Part I, line 11	0.
8	Contributions and grants (Part VIII, line 1h)	53,990,276.
9	Program service revenue (Part VIII, line 2g)	5,557,337.
10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	2,218,223.
11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	60,217.
12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	61,826,053.
13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	0.
14	Benefits paid to or for members (Part IX, column (A), line 4)	0.
15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	34,605,625.
16a	Professional fundraising fees (Part IX, column (A), line 11e)	0.
b	Total fundraising expenses (Part IX, column (D), line 25)	0.
17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	14,696,180.
18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	49,301,805.
19	Revenue less expenses. Subtract line 18 from line 12	12,524,248.
20	Total assets (Part X, line 16)	47,003,280.
21	Total liabilities (Part X, line 26)	7,796,625.
22	Net assets or fund balances. Subtract line 21 from line 20	39,206,655.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer GREGORY WOOD, CHIEF BUSINESS OFFICER Type or print name and title	Date
Paid Preparer Use Only	Print/Type preparer's name MARCY KEARNEY	Preparer's signature
	Date	Check <input type="checkbox"/> if self-employed PTIN P01297358
	Firm's name CHRISTY WHITE ASSOCIATES	Firm's EIN 27-2956198
	Firm's address 348 OLIVE STREET SAN DIEGO, CA 92103	Phone no. (619) 270-8222

May the IRS discuss this return with the preparer shown above? See instructions ☒ Yes ☐ No

LHA For Paperwork Reduction Act Notice, see the separate instructions.

332001 12-21-23

Form **990** (2023)

Form 990 (2023)

EL CAMINO REAL ALLIANCE

27-4855978

Page **2**

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III ☐

1 Briefly describe the organization's mission:
THE MISSION OF ECR IS TO PREPARE OUR DIVERSE STUDENT BODY FOR THE NEXT PHASE OF THEIR EDUCATIONAL, PROFESSIONAL, AND PERSONAL JOURNEY THROUGH A RIGOROUS, CUSTOMIZED ACADEMIC PROGRAM.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No
 If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No
 If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ **42,367,240.** including grants of \$) (Revenue \$ **1,874,824.**)
EL CAMINO REAL CHARTER HIGH SCHOOL OPERATES TO PROVIDE EDUCATION TO APPROXIMATELY 3,260 STUDENTS IN GRADES 9 TO 12. ECR HOPES TO INSPIRE THE DEVELOPMENT OF STUDENTS' UNIQUE TALENTS AND SKILLS, BUILDS CHARACTER, AND PROVIDES OPPORTUNITIES FOR CIVIC ENGAGEMENT AND REAL-WORLD EXPERIENCES THROUGH ITS RIGOROUS, CUSTOMIZED ACADEMIC PROGRAM.

4b (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4c (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4d Other program services (Describe on Schedule O.)
 (Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses **42,367,240.**

Form **990** (2023)

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	X	
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ? See instructions		X
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>		X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>		X
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Rev. Proc. 98-19? <i>If "Yes," complete Schedule C, Part III</i>		X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>		X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>		X
10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>		X
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X, as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	X	
b Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>		X
c Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>	X	
d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>		X
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>		X
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	X	
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>	X	
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>		X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>	X	
14a Did the organization maintain an office, employees, or agents outside of the United States?		X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>		X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>		X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I. See instructions</i>		X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>		X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>		X
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>		X

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Part IV Checklist of Required Schedules (continued)

	Yes	No
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22	X
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	X
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>	24a	X
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c	
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d	
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a	X
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b	X
26 Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part II</i>	26	X
27 Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27	X
28 Was the organization a party to a business transaction with one of the following parties? (See the Schedule L, Part IV, instructions for applicable filing thresholds, conditions, and exceptions):		
a A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If "Yes," complete Schedule L, Part IV</i>	28a	X
b A family member of any individual described in line 28a? <i>If "Yes," complete Schedule L, Part IV</i>	28b	X
c A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? <i>If "Yes," complete Schedule L, Part IV</i>	28c	X
29 Did the organization receive more than \$25,000 in noncash contributions? <i>If "Yes," complete Schedule M</i>	29	X
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30	X
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31	X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32	X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33	X
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>	34	X
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	X
b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b	
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36	X
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37	X
38 Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19? Note: All Form 990 filers are required to complete Schedule O	38	X

Part V Statements Regarding Other IRS Filings and Tax ComplianceCheck if Schedule O contains a response or note to any line in this Part V ☐

	Yes	No
1a Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable	1a	47
b Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable	1b	0
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	X

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

		Yes	No
2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a 347		
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X	
3a Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		X
b If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O	3b		
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		X
b If "Yes," enter the name of the foreign country See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
c If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		X
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
7 Organizations that may receive deductible contributions under section 170(c).			
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		X
b If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		X
d If "Yes," indicate the number of Forms 8282 filed during the year	7d		
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		X
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		X
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8		
9 Sponsoring organizations maintaining donor advised funds.			
a Did the sponsoring organization make any taxable distributions under section 4966?	9a		
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10 Section 501(c)(7) organizations. Enter:			
a Initiation fees and capital contributions included on Part VIII, line 12	10a		
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b		
11 Section 501(c)(12) organizations. Enter:			
a Gross income from members or shareholders	11a		
b Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b		
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b		
13 Section 501(c)(29) qualified nonprofit health insurance issuers.			
a Is the organization licensed to issue qualified health plans in more than one state? Note: See the instructions for additional information the organization must report on Schedule O.	13a		
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b		
c Enter the amount of reserves on hand	13c		
14a Did the organization receive any payments for indoor tanning services during the tax year?	14a		X
b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O	14b		
15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see the instructions and file Form 4720, Schedule N.	15		X
16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O.	16		X
17 Section 501(c)(21) organizations. Did the trust, or any disqualified or other person engage in any activities that would result in the imposition of an excise tax under section 4951, 4952 or 4953? If "Yes," complete Form 6069.	17		

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Part VI Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI

X

Section A. Governing Body and Management

	1a	1b	2	3	4	5	6	7a	7b	8a	8b	9	Yes	No
1a Enter the number of voting members of the governing body at the end of the tax year	7													
If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O.														
b Enter the number of voting members included on line 1a, above, who are independent		7												
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?			2											X
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?				3										X
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?					4									X
5 Did the organization become aware during the year of a significant diversion of the organization's assets?						5								X
6 Did the organization have members or stockholders?							6							X
7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?								7a						X
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?									7b					X
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:														
a The governing body?										8a	X			
b Each committee with authority to act on behalf of the governing body?											8b			X
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O												9		X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	10a	10b	11a	11b	12a	12b	12c	13	14	15a	15b	16a	16b	Yes	No
10a Did the organization have local chapters, branches, or affiliates?	10a														X
b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?		10b													
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?			11a	X											
b Describe on Schedule O the process, if any, used by the organization to review this Form 990.															
12a Did the organization have a written conflict of interest policy? If "No," go to line 13					12a	X									
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?						12b	X								
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe on Schedule O how this was done							12c	X							
13 Did the organization have a written whistleblower policy?								13	X						
14 Did the organization have a written document retention and destruction policy?									14	X					
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?															
a The organization's CEO, Executive Director, or top management official										15a	X				
b Other officers or key employees of the organization											15b				X
If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions.															
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?												16a			X
b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?													16b		

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed CA

18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.

☐ Own website ☐ Another's website ☒ Upon request ☐ Other (explain on Schedule O)

19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

20 State the name, address, and telephone number of the person who possesses the organization's books and records

GREG WOOD, CBO - (818) 595-7500

5440 VALLEY CIRCLE BLVD, WOODLAND HILLS, CA 91367

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Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

- List all of the organization's **current** key employees, if any. See the instructions for definition of "key employee."

- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, box 6 of Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.

- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See the instructions for the order in which to list the persons above.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC/1099-NEC)	(E) Reportable compensation from related organizations (W-2/1099-MISC/1099-NEC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) DAVID HUSSEY EXECUTIVE DIRECTOR	40.00			X				252,387.	0.	68,200.
(2) GREGORY WOOD CHIEF BUSINESS OFFICER	40.00			X				201,859.	0.	72,618.
(3) FERNANDO DELGADO CHIEF OPERATING OFFICER	40.00				X			172,938.	0.	49,680.
(4) DEAN BENNETT ADMINISTRATIVE DIRECTOR	40.00				X			166,668.	0.	48,037.
(5) MINITA CLARK ADMINISTRATIVE DIRECTOR	40.00				X			164,531.	0.	48,016.
(6) JUAN ALBA ADMINISTRATIVE DIRECTOR	40.00				X			160,914.	0.	51,009.
(7) EMILIE LAREW ADMINISTRATIVE DIRECTOR	40.00				X			157,860.	0.	53,863.
(8) JASON CAMP ADMINISTRATIVE DIRECTOR	40.00				X			159,975.	0.	47,155.
(9) KAREN EVENS TEACHER	40.00					X		150,495.	0.	49,712.
(10) BRIAN WILSON TEACHER	40.00					X		141,499.	0.	46,940.
(11) ALISON YEDOR TEACHER	1.00					X		141,980.	0.	44,313.
(12) NICOLE PUGEL-GAMEZ TEACHER	1.00					X		142,039.	0.	42,927.
(13) MICHAEL DEAN CONSOLETTI TEACHER	1.00					X		142,786.	0.	27,078.
(14) BRAD WRIGHT CHAIR	1.00	X		X				0.	0.	0.
(15) ALEXANDRA RAMIREZ VICE CHAIR	1.00	X		X				0.	0.	0.
(16) DANIELLE CENTMAN SECRETARY	1.00	X		X				0.	0.	0.
(17) RONALD LAWS DIRECTOR	1.00	X						0.	0.	0.

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Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC/1099-NEC)	(E) Reportable compensation from related organizations (W-2/1099-MISC/1099-NEC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(18) STEVE KOFAHL DIRECTOR	1.00	X						0.	0.	0.
(19) GREGG SOLKOVITS DIRECTOR	1.00	X						0.	0.	0.
(20) DANIELA VARGAS DIRECTOR	1.00	X						0.	0.	0.
1b Subtotal								2,155,931.	0.	649,548.
c Total from continuation sheets to Part VII, Section A								0.	0.	0.
d Total (add lines 1b and 1c)								2,155,931.	0.	649,548.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization

100

- 3 Did the organization list any **former** officer, director, trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual
- 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual
- 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person

	Yes	No
3		X
4	X	
5		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
CHARTWELLS DIVISION SERVICES 2 INTERNATIONAL DRIVE, RYE BROOK, NY 10573	FOOD SERVICES	1,271,306.
SCOOT EDUCATION INC 10100 VENICE BLVD, CULVER CITY, CA 90232	EDUCATIONAL CONSULTING	1,232,267.
PIECE OF MIND CARE SERVICES 6520 PLATT AVE #189, WEST HILLS, CA 91307	SPECIAL ED SERVICES	1,070,041.
ALLIED PRIVATE INVESTIGATIONS & SECURITY SE 23542 LYONS AVE STE 200B, NEWHALL, CA 91321	SECURITY SERVICES	491,110.
YOUNG MINNEY & CORR LLP, 655 UNIVERSITY AVE STE 150, SACRAMENTO, CA 95825	LEGAL SERVICES	146,030.

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization

10

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Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII ☐

				(A)	(B)	(C)	(D)
				Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512 - 514
Contributions, Gifts, Grants and Other Similar Amounts	1 a	Federated campaigns	1a				
	b	Membership dues	1b				
	c	Fundraising events	1c				
	d	Related organizations	1d				
	e	Government grants (contributions)	1e	50,370,016.			
	f	All other contributions, gifts, grants, and similar amounts not included above	1f	19,032.			
	g	Noncash contributions included in lines 1a-1f	1g	\$			
	h Total. Add lines 1a-1f			50,389,048.			
Program Service Revenue	2 a	INTERNATIONAL STUDENT TUITION	Business Code	611600	1,042,420.	1,042,420.	
	b	STUDENT ACTIVITIES	611710	784,711.	784,711.		
	c	FOOD SERVICE SALES	722514	47,693.	47,693.		
	d						
	e						
	f	All other program service revenue					
	g	Total. Add lines 2a-2f		1,874,824.			
	Other Revenue	3	Investment income (including dividends, interest, and other similar amounts)		2,009,551.		
4		Income from investment of tax-exempt bond proceeds					
5		Royalties					
6 a		Gross rents	(i) Real	43,151.			
			(ii) Personal				
6 b		Less: rental expenses		0.			
6 c		Rental income or (loss)		43,151.			
d		Net rental income or (loss)		43,151.			43,151.
7 a		Gross amount from sales of assets other than inventory	(i) Securities	1,000,555.			
			(ii) Other				
7 b		Less: cost or other basis and sales expenses		9,016.			
7 c		Gain or (loss)		991,539.			
d		Net gain or (loss)		991,539.			991,539.
8 a		Gross income from fundraising events (not including \$ of contributions reported on line 1c). See Part IV, line 18	8a				
b		Less: direct expenses	8b				
c	Net income or (loss) from fundraising events						
9 a	Gross income from gaming activities. See Part IV, line 19	9a					
b	Less: direct expenses	9b					
c	Net income or (loss) from gaming activities						
10 a	Gross sales of inventory, less returns and allowances	10a					
b	Less: cost of goods sold	10b					
c	Net income or (loss) from sales of inventory						
Miscellaneous Revenue	11 a		Business Code				
	b						
	c						
	d	All other revenue					
	e	Total. Add lines 11a-11d					
	12	Total revenue. See instructions		55,308,113.	1,874,824.	0.	3044241.

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Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	454,546.	125,640.	328,906.	
6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	21,231,098.	19,740,973.	1,490,125.	
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	4,135,819.	3,892,802.	243,017.	
9 Other employee benefits	6,691,062.	5,243,957.	1,447,105.	
10 Payroll taxes	805,237.	683,914.	121,323.	
11 Fees for services (nonemployees):				
a Management				
b Legal	395,911.		395,911.	
c Accounting	42,000.		42,000.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees	155,569.		155,569.	
g Other. (If line 11g amount exceeds 10% of line 25, column (A), amount, list line 11g expenses on Sch O.)	3,896,864.	3,306,172.	590,692.	
12 Advertising and promotion	81,306.	81,306.		
13 Office expenses	823,366.	646,101.	177,265.	
14 Information technology				
15 Royalties				
16 Occupancy	2,861,978.	2,511,906.	350,072.	
17 Travel	319,813.	319,813.		
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	8,284.	8,284.		
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	655,420.	509,994.	145,426.	
23 Insurance	497,630.		497,630.	
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule O.)				
a BOOKS AND SUPPLIES	3,660,407.	2,770,424.	889,983.	
b SUBSTITUTES	1,513,600.	1,513,600.		
c CHARTER AUTHORIZER FEES	1,092,850.	1,012,354.	80,496.	
d				
e All other expenses				
25 Total functional expenses. Add lines 1 through 24e	49,322,760.	42,367,240.	6,955,520.	0.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

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Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X ☐

		(A) Beginning of year		(B) End of year
Assets	1 Cash - non-interest-bearing	5,225,225.	1	7,054,606.
	2 Savings and temporary cash investments	25,930,163.	2	28,029,427.
	3 Pledges and grants receivable, net		3	
	4 Accounts receivable, net	1,847,701.	4	1,880,748.
	5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use	37,751.	8	83,077.
	9 Prepaid expenses and deferred charges	224,838.	9	363,645.
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 11,697,488.		
	b Less: accumulated depreciation	10b 4,012,656.	10c	7,684,832.
	11 Investments - publicly traded securities		11	
	12 Investments - other securities. See Part IV, line 11		12	
	13 Investments - program-related. See Part IV, line 11	6,997,015.	13	7,571,471.
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11	0.	15	1,512,840.
16 Total assets. Add lines 1 through 15 (must equal line 33)	47,003,280.	16	54,180,646.	
Liabilities	17 Accounts payable and accrued expenses	5,187,068.	17	5,693,562.
	18 Grants payable		18	
	19 Deferred revenue	727,610.	19	1,207,780.
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D	1,881,947.	25	0.
	26 Total liabilities. Add lines 17 through 25	7,796,625.	26	6,901,342.
Net Assets or Fund Balances	Organizations that follow FASB ASC 958, check here <input checked="" type="checkbox"/> and complete lines 27, 28, 32, and 33.			
	27 Net assets without donor restrictions	39,206,655.	27	47,279,304.
	28 Net assets with donor restrictions		28	
	Organizations that do not follow FASB ASC 958, check here <input type="checkbox"/> and complete lines 29 through 33.			
	29 Capital stock or trust principal, or current funds		29	
	30 Paid-in or capital surplus, or land, building, or equipment fund		30	
	31 Retained earnings, endowment, accumulated income, or other funds		31	
	32 Total net assets or fund balances	39,206,655.	32	47,279,304.
	33 Total liabilities and net assets/fund balances	47,003,280.	33	54,180,646.

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Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	55,308,113.
2	Total expenses (must equal Part IX, column (A), line 25)	2	49,322,760.
3	Revenue less expenses. Subtract line 2 from line 1	3	5,985,353.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	39,206,655.
5	Net unrealized gains (losses) on investments	5	2,087,296.
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain on Schedule O)	9	0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))	10	47,279,304.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII ☐

	Yes	No
1 Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	2a	<input checked="" type="checkbox"/>
b Were the organization's financial statements audited by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	2b	<input checked="" type="checkbox"/>
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? _____ If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.	2c	<input checked="" type="checkbox"/>
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Uniform Guidance, 2 C.F.R. Part 200, Subpart F? _____	3a	<input checked="" type="checkbox"/>
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits _____	3b	<input checked="" type="checkbox"/>

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Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	(a) 2019	(b) 2020	(c) 2021	(d) 2022	(e) 2023	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3						
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public support. Subtract line 5 from line 4.						

Section B. Total Support

Calendar year (or fiscal year beginning in)	(a) 2019	(b) 2020	(c) 2021	(d) 2022	(e) 2023	(f) Total
7 Amounts from line 4						
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
11 Total support. Add lines 7 through 10						
12 Gross receipts from related activities, etc. (see instructions)					12	
13 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here						

Section C. Computation of Public Support Percentage

14 Public support percentage for 2023 (line 6, column (f), divided by line 11, column (f))	14	%
15 Public support percentage from 2022 Schedule A, Part II, line 14	15	%
16a 33 1/3% support test - 2023. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		
b 33 1/3% support test - 2022. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		
17a 10% -facts-and-circumstances test - 2023. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization		
b 10% -facts-and-circumstances test - 2022. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization		
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions		

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Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	(a) 2019	(b) 2020	(c) 2021	(d) 2022	(e) 2023	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in)	(a) 2019	(b) 2020	(c) 2021	(d) 2022	(e) 2023	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included on line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ☐

Section C. Computation of Public Support Percentage

15 Public support percentage for 2023 (line 8, column (f), divided by line 13, column (f))	15	%
16 Public support percentage from 2022 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2023 (line 10c, column (f), divided by line 13, column (f))	17	%
18 Investment income percentage from 2022 Schedule A, Part III, line 17	18	%

19a 33 1/3% support tests - 2023. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ☐

b 33 1/3% support tests - 2022. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ☐

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ☐

Part IV Supporting Organizations

(Complete only if you checked a box on line 12 of Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer lines 3b and 3c below.</i>		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.</i>		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990).</i>		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? <i>If "Yes," complete Part I of Schedule L (Form 990).</i>		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
b Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
c Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer line 10b below.</i>		
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

Part IV Supporting Organizations *(continued)*

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described on lines 11b and 11c below, the governing body of a supported organization?		
11a		
b A family member of a person described on line 11a above?		
11b		
c A 35% controlled entity of a person described on line 11a or 11b above? <i>If "Yes" to line 11a, 11b, or 11c, provide detail in Part VI.</i>		
11c		

Section B. Type I Supporting Organizations

	Yes	No
1 Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? <i>If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.</i>		
1		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? <i>If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.</i>		
2		

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? <i>If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).</i>		
1		

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
1		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? <i>If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).</i>		
2		
3 By reason of the relationship described on line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? <i>If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.</i>		
3		

Section E. Type III Functionally Integrated Supporting Organizations

	Yes	No
1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).		
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.		
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.		
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see instructions).		
2 Activities Test. Answer lines 2a and 2b below.		
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? <i>If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.</i>		
2a		
b Did the activities described on line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? <i>If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.</i>		
2b		
3 Parent of Supported Organizations. Answer lines 3a and 3b below.		
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>If "Yes" or "No" provide details in Part VI.</i>		
3a		
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? <i>If "Yes," describe in Part VI the role played by the organization in this regard.</i>		
3b		

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Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

- 1 ☐ Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (*explain in Part VI*). **See instructions.**
All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3.	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (<i>explain in detail in Part VI</i>):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d.	3	
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions).	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by 0.035.	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	

Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, column A)	1	
2	Enter 0.85 of line 1.	2	
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3	
4	Enter greater of line 2 or line 3.	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).		

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Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions		Current Year
1	Amounts paid to supported organizations to accomplish exempt purposes	1
2	Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	2
3	Administrative expenses paid to accomplish exempt purposes of supported organizations	3
4	Amounts paid to acquire exempt-use assets	4
5	Qualified set-aside amounts (prior IRS approval required - <i>provide details in Part VI</i>)	5
6	Other distributions (<i>describe in Part VI</i>). See instructions.	6
7	Total annual distributions. Add lines 1 through 6.	7
8	Distributions to attentive supported organizations to which the organization is responsive (<i>provide details in Part VI</i>). See instructions.	8
9	Distributable amount for 2023 from Section C, line 6	9
10	Line 8 amount divided by line 9 amount	10

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2023	(iii) Distributable Amount for 2023
1	Distributable amount for 2023 from Section C, line 6		
2	Underdistributions, if any, for years prior to 2023 (reasonable cause required - <i>explain in Part VI</i>). See instructions.		
3	Excess distributions carryover, if any, to 2023		
a	From 2018		
b	From 2019		
c	From 2020		
d	From 2021		
e	From 2022		
f	Total of lines 3a through 3e		
g	Applied to underdistributions of prior years		
h	Applied to 2023 distributable amount		
i	Carryover from 2018 not applied (see instructions)		
j	Remainder. Subtract lines 3g, 3h, and 3i from line 3f.		
4	Distributions for 2023 from Section D, line 7: \$		
a	Applied to underdistributions of prior years		
b	Applied to 2023 distributable amount		
c	Remainder. Subtract lines 4a and 4b from line 4.		
5	Remaining underdistributions for years prior to 2023, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, <i>explain in Part VI</i> . See instructions.		
6	Remaining underdistributions for 2023. Subtract lines 3h and 4b from line 1. For result greater than zero, <i>explain in Part VI</i> . See instructions.		
7	Excess distributions carryover to 2024. Add lines 3j and 4c.		
8	Breakdown of line 7:		
a	Excess from 2019		
b	Excess from 2020		
c	Excess from 2021		
d	Excess from 2022		
e	Excess from 2023		

Schedule A (Form 990) 2023

Part VI **Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information.
(See instructions.)

DRAFT

SCHEDULE D
(Form 990)Department of the Treasury
Internal Revenue Service**Supplemental Financial Statements**Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2023Open to Public
Inspection

Name of the organization

EL CAMINO REAL ALLIANCE

Employer identification number

27-4855978

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate value of contributions to (during year)		
3 Aggregate value of grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?	<input type="checkbox"/> Yes	<input type="checkbox"/> No

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).

☐ Preservation of land for public use (for example, recreation or education) ☐ Preservation of a historically important land area

☐ Protection of natural habitat ☐ Preservation of a certified historic structure

☐ Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included on line 2a	2c
d Number of conservation easements included on line 2c acquired after July 25, 2006, and not on a historic structure listed in the National Register	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year

4 Number of states where property subject to conservation easement is located

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year

8 Does each conservation easement reported on line 2d above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

☐ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items.

(i) Revenue included on Form 990, Part VIII, line 1 \$

(ii) Assets included in Form 990, Part X \$

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items:

a Revenue included on Form 990, Part VIII, line 1 \$

b Assets included in Form 990, Part X \$

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2023

Schedule D (Form 990) 2023

EL CAMINO REAL ALLIANCE

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Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply).

a ☐ Public exhibition

d ☐ Loan or exchange program

b ☐ Scholarly research

e ☐ Other _____

c ☐ Preservation for future generations

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets

to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV Escrow and Custodial Arrangements Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian, or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIII and complete the following table:

c Beginning balance

d Additions during the year

e Distributions during the year

f Ending balance

	Amount
1c	
1d	
1e	
1f	

2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII ☐

Part V Endowment Funds Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

a Board designated or quasi-endowment _____ %

b Permanent endowment _____ %

c Term endowment _____ %

The percentages on lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

(i) Unrelated organizations? ☐ Yes ☐ No

(ii) Related organizations? ☐ Yes ☐ No

b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? ☐ Yes ☐ No

4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		2,019,964.		2,019,964.
b Buildings		5,860,465.	959,612.	4,900,853.
c Leasehold improvements		1,882,285.	1,793,588.	88,697.
d Equipment		1,934,774.	1,259,456.	675,318.
e Other				
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, line 10c, column (B))				7,684,832.

Schedule D (Form 990) 2023

Schedule D (Form 990) 2023

EL CAMINO REAL ALLIANCE

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Part VII Investments - Other Securities

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, line 12, col. (B))		

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) ANNUITIES	780,049.	END-OF-YEAR MARKET VALUE
(2) TAXABLE BONDS	4,699,891.	END-OF-YEAR MARKET VALUE
(3) EQUITY FUND STOCKS	1,977,321.	END-OF-YEAR MARKET VALUE
(4) CASH SWEEP AND ACCRUED		
(5) INCOME	114,210.	END-OF-YEAR MARKET VALUE
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, line 13, col. (B))		7,571,471.

Part IX Other Assets

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, line 15, col. (B))	

Part X Other Liabilities

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, line 25, col. (B))	

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII ☒

Schedule D (Form 990) 2023

Schedule D (Form 990) 2023

EL CAMINO REAL ALLIANCE

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Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements	1	57,395,409.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains (losses) on investments	2a	2,087,296.
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIII.)	2d	
e	Add lines 2a through 2d	2e	2,087,296.
3	Subtract line 2e from line 1	3	55,308,113.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII.)	4b	
c	Add lines 4a and 4b	4c	0.
5	Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12.)	5	55,308,113.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements	1	49,322,760.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIII.)	2d	
e	Add lines 2a through 2d	2e	0.
3	Subtract line 2e from line 1	3	49,322,760.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII.)	4b	
c	Add lines 4a and 4b	4c	0.
5	Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18.)	5	49,322,760.

Part XIII Supplemental Information

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART X, LINE 2:

MANAGEMENT BELIEVES ALL OF ITS SIGNIFICANT TAX POSITIONS WOULD BE UPHELD
UNDER EXAMINATION; THEREFORE, NO PROVISION FOR INCOME TAX HAS BEEN
RECORDED.

**SCHEDULE E
(Form 990)**

Department of the Treasury
Internal Revenue Service

Schools

Complete if the organization answered "Yes" on Form 990, Part IV, line 13, or
Form 990-EZ, Part VI, line 48.

Attach to Form 990 or Form 990-EZ.

Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2023

Open to Public
Inspection

Name of the organization

EL CAMINO REAL ALLIANCE

Employer identification number

27-4855978

Part I

- 1 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?
- 2 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?
- 3 Has the organization publicized its racially nondiscriminatory policy on its primary publicly accessible Internet homepage at all times during its tax year in a manner reasonably expected to be noticed by visitors to the homepage, or through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe. If "No," please explain. If you need more space, use Part II
- 4 Does the organization maintain the following?
 - a Records indicating the racial composition of the student body, faculty, and administrative staff?
 - b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?
 - c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?
 - d Copies of all material used by the organization or on its behalf to solicit contributions?If you answered "No" to any of the above, please explain. If you need more space, use Part II.
- 5 Does the organization discriminate by race in any way with respect to:
 - a Students' rights or privileges?
 - b Admissions policies?
 - c Employment of faculty or administrative staff?
 - d Scholarships or other financial assistance?
 - e Educational policies?
 - f Use of facilities?
 - g Athletic programs?
 - h Other extracurricular activities?If you answered "Yes" to any of the above, please explain. If you need more space, use Part II.
- 6a Does the organization receive any financial aid or assistance from a governmental agency?
- 6b Has the organization's right to such aid ever been revoked or suspended?
- 7 Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, 1975-2 C.B. 587, as modified by Rev. Proc. 2019-22, 2019-22 I.R.B. 1260, covering racial nondiscrimination? If "No," explain on Part II

	YES	NO
1	X	
2	X	
3	X	
4a	X	
4b	X	
4c	X	
4d	X	
5a		X
5b		X
5c		X
5d		X
5e		X
5f		X
5g		X
5h		X
6a	X	
6b		X
7	X	

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule E (Form 990) 2023

Part II **Supplemental Information.** Provide the explanations required by Part I, lines 3, 4d, 5h, 6b, and 7, as applicable. Also provide any other additional information. See instructions.

LINE 6 - EXPLANATION OF GOVERNMENT FINANCIAL AID:

AS A PUBLIC CHARTER SCHOOL, THE ORGANIZATION RECEIVES GOVERNMENTAL FUNDING FROM THE U.S. AND CALIFORNIA DEPARTMENTS OF EDUCATION.

DRAFT

**SCHEDULE J
(Form 990)**

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest
Compensated Employees
Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
Attach to Form 990.
Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2023

Open to Public
Inspection

Name of the organization

EL CAMINO REAL ALLIANCE

Employer identification number

27-4855978

Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- | | |
|--|--|
| <input type="checkbox"/> First-class or charter travel | <input type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions | <input type="checkbox"/> Payments for business use of personal residence |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees |
| <input type="checkbox"/> Discretionary spending account | <input type="checkbox"/> Personal services (such as maid, chauffeur, chef) |

b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?

3 Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

- | | |
|---|---|
| <input checked="" type="checkbox"/> Compensation committee | <input checked="" type="checkbox"/> Written employment contract |
| <input checked="" type="checkbox"/> Independent compensation consultant | <input checked="" type="checkbox"/> Compensation survey or study |
| <input type="checkbox"/> Form 990 of other organizations | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

- a** Receive a severance payment or change-of-control payment?
- b** Participate in or receive payment from a supplemental nonqualified retirement plan?
- c** Participate in or receive payment from an equity-based compensation arrangement?

If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.

5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

- a** The organization?
- b** Any related organization?
- If "Yes" on line 5a or 5b, describe in Part III.

6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

- a** The organization?
- b** Any related organization?
- If "Yes" on line 6a or 6b, describe in Part III.

7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III

8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

	Yes	No
1b		
2		
4a		X
4b		X
4c		X
5a		X
5b		X
6a		X
6b		X
7		X
8		X
9		

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2023

Schedule J (Form 990) 2023

EL CAMINO REAL ALLIANCE

27-4855978

Page 2

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC and/or 1099-NEC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) DAVID HUSSEY	(i)	249,387.	0.	3,000.	47,418.	20,782.	320,587.	0.
EXECUTIVE DIRECTOR	(ii)	0.	0.	0.	0.	0.	0.	0.
(2) GREGORY WOOD	(i)	201,859.	0.	0.	51,797.	20,821.	274,477.	0.
CHIEF BUSINESS OFFICER	(ii)	0.	0.	0.	0.	0.	0.	0.
(3) FERNANDO DELGADO	(i)	172,938.	0.	0.	32,858.	16,822.	222,618.	0.
CHIEF OPERATING OFFICER	(ii)	0.	0.	0.	0.	0.	0.	0.
(4) DEAN BENNETT	(i)	160,668.	0.	6,000.	31,287.	16,750.	214,705.	0.
ADMINISTRATIVE DIRECTOR	(ii)	0.	0.	0.	0.	0.	0.	0.
(5) MINITA CLARK	(i)	164,531.	0.	0.	30,933.	17,083.	212,547.	0.
ADMINISTRATIVE DIRECTOR	(ii)	0.	0.	0.	0.	0.	0.	0.
(6) JUAN ALBA	(i)	160,914.	0.	0.	30,188.	20,821.	211,923.	0.
ADMINISTRATIVE DIRECTOR	(ii)	0.	0.	0.	0.	0.	0.	0.
(7) EMILIE LAREW	(i)	157,860.	0.	0.	30,072.	23,791.	211,723.	0.
ADMINISTRATIVE DIRECTOR	(ii)	0.	0.	0.	0.	0.	0.	0.
(8) JASON CAMP	(i)	159,975.	0.	0.	30,072.	17,083.	207,130.	0.
ADMINISTRATIVE DIRECTOR	(ii)	0.	0.	0.	0.	0.	0.	0.
(9) KAREN EVENS	(i)	150,495.	0.	0.	28,597.	21,115.	200,207.	0.
TEACHER	(ii)	0.	0.	0.	0.	0.	0.	0.
(10) BRIAN WILSON	(i)	141,499.	0.	0.	26,690.	20,250.	188,439.	0.
TEACHER	(ii)	0.	0.	0.	0.	0.	0.	0.
(11) ALISON YEDOR	(i)	141,980.	0.	0.	27,230.	17,083.	186,293.	0.
TEACHER	(ii)	0.	0.	0.	0.	0.	0.	0.
(12) NICOLE PUGEL-GAMEZ	(i)	142,039.	0.	0.	26,792.	16,135.	184,966.	0.
TEACHER	(ii)	0.	0.	0.	0.	0.	0.	0.
(13) MICHAEL DEAN CONSOLETTI	(i)	142,786.	0.	0.	25,496.	1,582.	169,864.	0.
TEACHER	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

Schedule J (Form 990) 2023

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

DRAFT

**SCHEDULE O
(Form 990)**Department of the Treasury
Internal Revenue Service**Supplemental Information to Form 990 or 990-EZ**Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or Form 990-EZ.

Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2023Open to Public
Inspection

Name of the organization

EL CAMINO REAL ALLIANCE

Employer identification number

27-4855978

FORM 990, PART VI, SECTION A, LINE 8B:

NO COMMITTEES HAVE AUTHORITY TO ACT ON BEHALF OF THE GOVERNING BODY.

FORM 990, PART VI, SECTION B, LINE 11B:

THE FORM 990 IS PREPARED BY THE ORGANIZATION'S OUTSIDE PUBLIC ACCOUNTING FIRM. ONCE A DRAFT OF THE RETURN IS AVAILABLE, IT IS REVIEWED BY MANAGEMENT WITH ANY CHANGES OR REVISIONS INCORPORATED INTO THE FILING. THE REVISED RETURN IS THEN SUBMITTED TO THE BOARD OF DIRECTORS FOR THEIR REVIEW AND APPROVAL PRIOR TO SUBMITTING TO THE IRS.

FORM 990, PART VI, SECTION B, LINE 12C:

MONITORING IS PERFORMED REGULARLY BY THE OFFICERS TO IDENTIFY POTENTIAL CONFLICTS OF INTEREST. ANY QUESTION OF A CONFLICT IS ADDRESSED WITH THE INTERESTED PERSON, WHO IS REQUIRED TO DISCLOSE THE EXISTENCE OF ANY FINANCIAL INTEREST AND BE AFFORDED THE OPPORTUNITY TO DISCLOSE ALL MATERIAL FACTS TO THE BOARD AND EXECUTIVE DIRECTOR. IF A CONFLICT OF INTEREST IS IDENTIFIED, THE APPROPRIATE ACTION IS TAKEN, INCLUDING LIMITATIONS TO THE INDIVIDUAL'S INFLUENCE ON RELATED BUSINESS MATTERS.

FORM 990, PART VI, SECTION B, LINE 15A:

THE EXECUTIVE DIRECTOR'S PAY IS DETERMINED BASED ON DATA PROVIDED BY EXTERNAL CHARTER MANAGEMENT ORGANIZATIONS AND THROUGH COMPARISON STUDIES OF OTHER CHARTER SCHOOLS. THE BOARD MUST VOTE TO APPROVE THE EXECUTIVE DIRECTOR'S COMPENSATION AS A DIRECT ACTION. THE OFFICERS' AND KEY EMPLOYEES' PAY IS DETERMINED BASED ON DATA PROVIDED BY EXTERNAL CHARTER MANAGEMENT ORGANIZATIONS AND THROUGH COMPARISON STUDIES OF OTHER CHARTER

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990) 2023

Name of the organization	Employer identification number
EL CAMINO REAL ALLIANCE	27-4855978

SCHOOLS. THE BOARD MUST VOTE TO APPROVE THE OFFICERS' AND KEY EMPLOYEES' COMPENSATION AS A DIRECT ACTION.

FORM 990, PART VI, SECTION C, LINE 19:

GOVERNING DOCUMENTS AND CONFLICT OF INTEREST POLICY ARE MADE AVAILABLE TO THE PUBLIC UPON REQUEST. FINANCIAL STATEMENTS ARE POSTED ON THE SCHOOL'S WEBSITE.

DRAFT

TAX RETURN FILING INSTRUCTIONS

CALIFORNIA FORM 199

FOR THE YEAR ENDING

JUNE 30, 2024

PREPARED FOR:

EL CAMINO REAL ALLIANCE
5440 VALLEY CIRCLE BLVD
WOODLAND HILLS, CA 91367

PREPARED BY:

CHRISTY WHITE ASSOCIATES
348 OLIVE STREET
SAN DIEGO, CA 92103

TO BE SIGNED AND DATED BY:

NOT APPLICABLE

AMOUNT OF TAX:

TOTAL TAX	\$	0
LESS: PAYMENTS AND CREDITS	\$	0
PLUS: OTHER AMOUNT	\$	0
PLUS: INTEREST AND PENALTIES	\$	0
NO PAYMENT IS REQUIRED	\$	

OVERPAYMENT:

CREDITED TO YOUR ESTIMATED TAX	\$	0
OTHER AMOUNT	\$	0
REFUNDED TO YOU	\$	0

MAKE CHECK PAYABLE TO:

NOT APPLICABLE

MAIL TAX RETURN AND CHECK (IF APPLICABLE) TO:

THIS RETURN HAS QUALIFIED FOR ELECTRONIC FILING. PLEASE REVIEW THE RETURN FOR COMPLETENESS AND ACCURACY. WE WILL THEN TRANSMIT YOUR RETURN ELECTRONICALLY TO THE FTB. DO NOT MAIL THE PAPER COPY OF THE RETURN TO THE FTB.

RETURN MUST BE MAILED ON OR BEFORE:

NOT APPLICABLE

SPECIAL INSTRUCTIONS:

TAXABLE YEAR

2023

California Exempt Organization
Annual Information Return

328941 12-26-23

FORM

199

Calendar Year 2023 or fiscal year beginning (mm/dd/yyyy) 07/01/2023, and ending (mm/dd/yyyy) 06/30/2024	
Corporation/Organization name EL CAMINO REAL ALLIANCE	
California corporation number 3327864	
FEIN 27-4855978	
Street address (suite or room) 5440 VALLEY CIRCLE BLVD	
PMB no.	
City WOODLAND HILLS	State CA
ZIP code 91367	
Foreign country name	Foreign province/state/county
Foreign postal code	

A First return <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	I Did the organization have any changes to its guidelines not reported to the FTB? See instructions <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
B Amended return <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	J If exempt under R&TC Section 23701d, has the organization engaged in political activities? See instructions. <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
C IRC Section 4947(a)(1) trust <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	K Is the organization exempt under R&TC Section 23701g? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
D Final information return? <input type="checkbox"/> Dissolved <input type="checkbox"/> Surrendered (Withdrawn) <input type="checkbox"/> Merged/Reorganized	L Is the organization a limited liability company? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Enter date: (mm/dd/yyyy) <input type="checkbox"/>	M Did the organization file Form 100 or Form 109 to report taxable income? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
E Check accounting method: (1) <input type="checkbox"/> Cash (2) <input checked="" type="checkbox"/> Accrual (3) <input type="checkbox"/> Other	N Is the organization under audit by the IRS or has the IRS audited in a prior year? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
F Federal return filed? (1) <input type="checkbox"/> 990T (2) <input type="checkbox"/> 990PF (3) <input type="checkbox"/> Sch H (990) (4) <input checked="" type="checkbox"/> Other 990 series	O Is federal Form 1023/1024 pending? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
G Is this a group filing? See instructions <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Date filed with IRS <input type="checkbox"/>
H Is this organization in a group exemption <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No If "Yes," what is the parent's name?	

Part I Complete Part I unless not required to file this form. See General Information B and C.

Receipts and Revenues	1	Gross sales or receipts from other sources. From Side 2, Part II, line 8	1	4,928,081	00
	2	Gross dues and assessments from members and affiliates	2		00
	3	Gross contributions, gifts, grants, and similar amounts received	3	50,389,048	00
	4	Total gross receipts for filing requirement test. Add line 1 through line 3. This line must be completed. If the result is less than \$50,000, see General Information B	4	55,317,129	00
	5	Cost of goods sold	5		00
	6	Cost or other basis, and sales expenses of assets sold	6	9,016	00
	7	Total costs. Add line 5 and line 6	7	9,016	00
	8	Total gross income. Subtract line 7 from line 4	8	55,308,113	00
Expenses	9	Total expenses and disbursements. From Side 2, Part II, line 18	9	49,322,760	00
	10	Excess of receipts over expenses and disbursements. Subtract line 9 from line 8	10	5,985,353	00
Payments	11	Total payments	11		00
	12	Use tax. See General Information K	12		00
	13	Payments balance. If line 11 is more than line 12, subtract line 12 from line 11	13		00
	14	Use tax balance. If line 12 is more than line 11, subtract line 11 from line 12	14		00
	15	Penalties and interest. See General Information J	15		00
	16	Balance due. Add line 12 and line 15. Then subtract line 11 from the result	16		00
Sign Here	Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.				
	Signature of officer	Title CHIEF BUSINESS	Date	Telephone (818) 595-7500	
Paid Preparer's Use Only	Preparer's signature	Date	Check if self-employed <input type="checkbox"/>	PTIN P01297358	
	Firm's name (or yours, if self-employed) and address	CHRISTY WHITE ASSOCIATES 348 OLIVE STREET SAN DIEGO, CA 92103			Firm's FEIN 27-2956198
					Telephone (619) 270-8222
	May the FTB discuss this return with the preparer shown above? See instructions <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No				

EL CAMINO REAL ALLIANCE

27-4855978

Part II Organizations with gross receipts of more than \$50,000 and private foundations regardless of amount of gross receipts - complete Part II or furnish substitute information.

328951 12-26-23

Receipts from Other Sources	1	Gross sales or receipts from all business activities. See instructions	•	1		00
	2	Interest	•	2	1,125,060	00
	3	Dividends	•	3	884,491	00
	4	Gross rents	•	4	43,151	00
	5	Gross royalties	•	5		00
	6	Gross amount received from sale of assets (See instructions)	•	6	1,000,555	00
	7	Other income SEE STATEMENT 1	•	7	1,874,824	00
	8	Total gross sales or receipts from other sources. Add line 1 through line 7. Enter here and on Side 1, Part I, line 1	•	8	4,928,081	00
	9	Contributions, gifts, grants, and similar amounts paid	•	9		00
	10	Disbursements to or for members	•	10		00
	11	Compensation of officers, directors, and trustees SEE STATEMENT 2	•	11	454,546	00
	12	Other salaries and wages	•	12	21,231,098	00
	13	Interest	•	13		00
	14	Taxes	•	14	805,237	00
	15	Rents	•	15	2,861,978	00
	16	Depreciation and depletion (See instructions)	•	16	655,420	00
	17	Other expenses and disbursements SEE STATEMENT 3	•	17	23,314,481	00
	18	Total expenses and disbursements. Add line 9 through line 17. Enter here and on Side 1, Part I, line 9	•	18	49,322,760	00

Schedule L Balance Sheet

Beginning of taxable year

End of taxable year

Assets	(a)	(b)	(c)	(d)
1 Cash		31,155,388	•	35,084,033
2 Net accounts receivable		1,847,701	•	1,880,748
3 Net notes receivable			•	
4 Inventories		37,751	•	83,077
5 Federal and state government obligations			•	
6 Investments in other bonds			•	
7 Investments in stock			•	
8 Mortgage loans			•	
9 Other investments STMT 4		6,997,015	•	7,571,471
10 a Depreciable assets	8,077,859		9,677,524	
b Less accumulated depreciation	3,357,236	4,720,623	4,012,656	5,664,868
11 Land		2,019,964	•	2,019,964
12 Other assets STMT 5		224,838	•	1,876,485
13 Total assets		47,003,280		54,180,646
Liabilities and net worth				
14 Accounts payable		5,187,068	•	5,693,562
15 Contributions, gifts, or grants payable			•	
16 Bonds and notes payable			•	
17 Mortgages payable			•	
18 Other liabilities STMT 6		2,609,557		1,207,780
19 Capital stock or principal fund			•	
20 Paid-in or capital surplus. Attach reconciliation			•	
21 Retained earnings or income fund		39,206,655	•	47,279,304
22 Total liabilities and net worth		47,003,280		54,180,646

Schedule M-1 Reconciliation of income per books with income per return

Do not complete this schedule if the amount on Schedule L, line 13, column (d), is less than \$50,000.

1 Net income per books	•	8,072,649	7 Income recorded on books this year not included in this return. Attach schedule *	•	2,087,296
2 Federal income tax	•		8 Deductions in this return not charged against book income this year. Attach schedule	•	
3 Excess of capital losses over capital gains	•		9 Total. Add line 7 and line 8		2,087,296
4 Income not recorded on books this year. Attach schedule	•		10 Net income per return. Subtract line 9 from line 6		5,985,353
5 Expenses recorded on books this year not deducted in this return. Attach schedule	•				
6 Total. Add line 1 through line 5		8,072,649			

* SEE STATEMENT

EL CAMINO REAL ALLIANCE

27-4855978

CA 199

OTHER INCOME

STATEMENT 1

DESCRIPTION

AMOUNT

INTERNATIONAL STUDENT TUITION

1,042,420.

STUDENT ACTIVITIES

784,711.

FOOD SERVICE SALES

47,693.

TOTAL TO FORM 199, PART II, LINE 7

1,874,824.

DRAFT

EL CAMINO REAL ALLIANCE27-4855978

CA 199 COMPENSATION OF OFFICERS, DIRECTORS AND TRUSTEES STATEMENT 2

<u>NAME AND ADDRESS</u>	<u>TITLE AND AVERAGE HRS WORKED/WK</u>	<u>COMPENSATION</u>
DAVID HUSSEY 5440 VALLEY CIRCLE BLVD WOODLAND HILLS, CA 91367	EXECUTIVE DIRECTOR 40.00	251,280.
GREGORY WOOD 5440 VALLEY CIRCLE BLVD WOODLAND HILLS, CA 91367	CHIEF BUSINESS OFFICER 40.00	203,266.
BRAD WRIGHT 5440 VALLEY CIRCLE BLVD WOODLAND HILLS, CA 91367	CHAIR 1.00	0.
ALEXANDRA RAMIREZ 5440 VALLEY CIRCLE BLVD WOODLAND HILLS, CA 91367	VICE CHAIR 1.00	0.
DANIELLE CENTMAN 5440 VALLEY CIRCLE BLVD WOODLAND HILLS, CA 91367	SECRETARY 1.00	0.
RONALD LAWS 5440 VALLEY CIRCLE BLVD WOODLAND HILLS, CA 91367	DIRECTOR 1.00	0.
STEVE KOF AHL 5440 VALLEY CIRCLE BLVD WOODLAND HILLS, CA 91367	DIRECTOR 1.00	0.
GREGG SOLKOVITS 5440 VALLEY CIRCLE BLVD WOODLAND HILLS, CA 91367	DIRECTOR 1.00	0.
DANIELA VARGAS 5440 VALLEY CIRCLE BLVD WOODLAND HILLS, CA 91367	DIRECTOR 1.00	0.
TOTAL TO FORM 199, PART II, LINE 11		<u>454,546.</u>

STATEMENT(S) 2

EL CAMINO REAL ALLIANCE27-4855978

CA 199	OTHER EXPENSES	STATEMENT 3
DESCRIPTION		AMOUNT
BOOKS AND SUPPLIES		3,660,407.
SUBSTITUTES		1,513,600.
CHARTER AUTHORIZER FEES		1,092,850.
PENSION PLAN CONTRIBUTIONS		4,135,819.
OTHER EMPLOYEE BENEFITS		6,691,062.
LEGAL FEES		395,911.
ACCOUNTING FEES		42,000.
INVESTMENT MANAGEMENT FEES		155,569.
OTHER PROFESSIONAL FEES		3,896,864.
ADVERTISING AND PROMOTION		81,306.
OFFICE EXPENSES		823,366.
TRAVEL		319,813.
CONFERENCES AND CONVENTIONS		8,284.
INSURANCE		497,630.
TOTAL TO FORM 199, PART II, LINE 17		23,314,481.

CA 199	OTHER INVESTMENTS	STATEMENT 4
DESCRIPTION	BEG. OF YEAR	END OF YEAR
ANNUITIES	780,049.	780,049.
TAXABLE BONDS	4,125,435.	4,699,891.
EQUITY FUND STOCKS	1,977,321.	1,977,321.
CASH SWEEP AND ACCRUED INCOME	114,210.	114,210.
TOTAL TO FORM 199, SCHEDULE L, LINE 9	6,997,015.	7,571,471.

CA 199	OTHER ASSETS	STATEMENT 5
DESCRIPTION	BEG. OF YEAR	END OF YEAR
PREPAID EXPENSES AND DEFERRED CHARGES	224,838.	363,645.
NET POSTEMPLOYMENT BENEFITS ASSET	0.	1,512,840.
TOTAL TO FORM 199, SCHEDULE L, LINE 12	224,838.	1,876,485.

EL CAMINO REAL ALLIANCE27-4855978

CA 199	OTHER LIABILITIES	STATEMENT 6
DESCRIPTION	BEG. OF YEAR	END OF YEAR
NET POSTEMPLOYMENT BENEFITS LIABILITY	1,881,947.	0.
DEFERRED REVENUE	727,610.	1,207,780.
TOTAL TO FORM 199, SCHEDULE L, LINE 18	2,609,557.	1,207,780.

CA 199	INCOME RECORDED ON BOOKS THIS YEAR NOT INCLUDED IN THIS RETURN	STATEMENT 7
DESCRIPTION		AMOUNT
NET UNREALIZED GAIN ON INVESTMENTS		2,087,296.
TOTAL TO FORM 199, SCHEDULE M-1, LINE 7		2,087,296.

CA 199	FUND BALANCES	STATEMENT 8
DESCRIPTION	BEG. OF YEAR	END OF YEAR
NET ASSETS WITHOUT DONOR RESTRICTIONS	39,206,655.	47,279,304.
TOTAL TO FORM 199, SCHEDULE L, LINE 21	39,206,655.	47,279,304.

TAXABLE YEAR
2023

Corporation Depreciation and Amortization

CALIFORNIA FORM
3885

Attach to Form 100 or Form 100W.

FORM 199

FEIN 27-4855978

Corporation name

California corporation number

EL CAMINO REAL ALLIANCE

3327864

Part I Election To Expense Certain Property Under IRC Section 179

1 Maximum deduction under IRC Section 179 for California	1	\$25,000
2 Total cost of IRC Section 179 property placed in service	2	
3 Threshold cost of IRC Section 179 property before reduction in limitation	3	\$200,000
4 Reduction in limitation. Subtract line 3 from line 2. If zero or less, enter -0-	4	
5 Dollar limitation for taxable year. Subtract line 4 from line 1. If zero or less, enter -0-	5	
(a) Description of property	(b) Cost (business use only)	(c) Elected cost
6		
7 Listed property (elected IRC Section 179 cost)	7	
8 Total elected cost of IRC Section 179 property. Add amounts in column (c), line 6 and line 7	8	
9 Tentative deduction. Enter the smaller of line 5 or line 8	9	
10 Carryover of disallowed deduction from prior taxable years	10	
11 Business income limitation. Enter the smaller of business income (not less than zero) or line 5	11	
12 IRC Section 179 expense deduction. Add line 9 and line 10, but do not enter more than line 11	12	
13 Carryover of disallowed deduction to 2024. Add line 9 and line 10, less line 12	13	

Part II Depreciation and Election of Additional First Year Depreciation Deduction Under R&TC Section 24356

(a) Description of property	(b) Date acquired (mm/dd/yyyy)	(c) Cost or other basis	(d) Depreciation allowed or allowable in earlier years	(e) Depreciation method	(f) Life or rate	(g) Depreciation for this year	(h) Additional first year depreciation
14 1 BUILDINGS	VARIOUS	5,860,465	632,040	SL	30.00	195,349	
2 LEASEHOLD IMPROVEMENTS	VARIOUS	1,882,285	1,098,459	SL	20.00	94,114	
3 EQUIPMENT	VARIOUS	1,934,774	1,626,737	SL	5.00	308,037	
TOTALS		9,677,524	3,357,236				
15 Add the amounts in column (g) and column (h). The total of column (h) may not exceed \$2,000. See instructions for line 14, column (h)	15					597,500	

Part III Summary

16 Total: If the corporation is electing: IRC Section 179 expense, add the amount on line 12 and line 15, column (g) or Additional first year depreciation under R&TC Section 24356, add the amounts on line 15, columns (g) and (h) or Depreciation (if no election is made), enter the amount from line 15, column (g)	16	597,500
17 Total depreciation claimed for federal purposes from federal Form 4562, line 22	17	
18 Depreciation adjustment. If line 17 is greater than line 16, enter the difference here and on Form 100 or Form 100W, Side 1, line 6. If line 17 is less than line 16, enter the difference here and on Form 100 or Form 100W, Side 2, line 12. (If California depreciation amounts are used to determine net income before state adjustments on Form 100 or Form 100W, no adjustment is necessary.)	18	597,500

Part IV Amortization

(a) Description of property	(b) Date acquired (mm/dd/yyyy)	(c) Cost or other basis	(d) Amortization allowed or allowable in earlier years	(e) R&TC Section (see instructions)	(f) Period or percentage	(g) Amortization for this year
19						
20 Total. Add the amounts in column (g)	20					
21 Total amortization claimed for federal purposes from federal Form 4562, line 44	21					
22 Amortization adjustment. If line 21 is greater than line 20, enter the difference here and on Form 100 or Form 100W, Side 1, line 6. If line 21 is less than line 20, enter the difference here and on Form 100 or Form 100W, Side 2, line 12	22					

022

Date Accepted _____

DO NOT MAIL THIS FORM TO THE FTB

TAXABLE YEAR

2023**California e-file Return Authorization for
Exempt Organizations**

FORM

8453-EO

Exempt Organization name

Identifying number

EL CAMINO REAL ALLIANCE**27-4855978****Part I Electronic Return Information** (whole dollars only)

1	Total gross receipts or unrelated business taxable income (Form 199, line 4 or Form 109, line 5)	1	55,317,129
2	Total gross income or total tax (Form 199, line 8 or Form 109, line 14)	2	55,308,113
3	Total expenses and disbursements (Form 199, line 9)	3	49,322,760
4	Tax due (Form 109, line 23)	4	
5	Overpayment (Form 109, line 24)	5	

Part II Settle Your Account Electronically for Taxable Year 2023**6** ☐ Direct Deposit of refund (Form 109 only.)**7** ☐ Electronic funds withdrawal **7a** Amount**7b** Withdrawal date (mm/dd/yyyy)**Part III Schedule of Estimated Tax Payments for Taxable Year 2024** (These are NOT installment payments for the current amount the exempt organization owes.)

	First Payment	Second Payment	Third Payment	Fourth Payment
8 Amount				
9 Withdrawal Date				

Part IV Banking Information (Have you verified the exempt organization's banking information?)**10** Routing number _____**11** Account number _____**12** Type of account: ☐ Checking ☐ Savings**Part V Declaration of Officer**

I authorize the exempt organization's account to be settled as designated in Part II. If I check Part II, box 6, I declare that the bank account specified in Part IV for the direct deposit refund agrees with the authorization stated on my return. If I check Part II, box 7, I authorize an electronic funds withdrawal for the amount listed on line 7a and any estimated payment amounts listed on Part III, line 8 from the bank account specified in Part IV.

Under penalties of perjury, I declare that I am an officer of the above exempt organization and that the information I provided to my electronic return originator (ERO), transmitter, or intermediate service provider and the amounts in Part I above agree with the amounts on the corresponding lines of the exempt organization's 2023 California electronic return. To the best of my knowledge and belief, the exempt organization's return is true, correct, and complete. If the exempt organization is filing a balance due return, I understand that if the Franchise Tax Board (FTB) does not receive full and timely payment of the exempt organization's tax liability, the exempt organization will remain liable for the tax liability and all applicable interest and penalties. I authorize the exempt organization return and accompanying schedules and statements be transmitted to the FTB by the ERO, transmitter, or intermediate service provider. **If the processing of the exempt organization's return or refund is delayed, I authorize the FTB to disclose to the ERO or intermediate service provider the reason(s) for the delay or the date when the refund was sent.**

**Sign
Here**

Signature of officer

Date

**CHIEF BUSINESS OFFICER****Part VI Declaration of Electronic Return Originator (ERO) and Paid Preparer.**

I declare that I have reviewed the above exempt organization's return and that the entries on form FTB 8453-EO are complete and correct to the best of my knowledge. (If I am only an intermediate service provider, I understand that I am not responsible for reviewing the exempt organization's return. I declare, however, that form FTB 8453-EO accurately reflects the data on the return.) I have obtained the organization officer's signature on form FTB 8453-EO before transmitting this return to the FTB. I have provided the organization officer with a copy of all forms and information that I will file with the FTB, and I have followed all other requirements described in FTB Pub. 1345, 2023 Handbook for Authorized e-file Providers. I will keep form FTB 8453-EO on file for **four** years from the due date of the return or **four** years from the date the exempt organization return is filed, whichever is later, and I will make a copy available to the FTB upon request. If I am also the paid preparer, under penalties of perjury, I declare that I have examined the above exempt organization's return and accompanying schedules and statements, and to the best of my knowledge and belief, they are true, correct, and complete. I make this declaration based on all information of which I have knowledge.

ERO	ERO's signature	CHRISTY WHITE	Date	Check if also paid preparer <input checked="" type="checkbox"/>	Check if self-employed <input type="checkbox"/>	ERO's PTIN P01297358
Must Sign	Firm's name (or yours if self-employed) and address	CHRISTY WHITE ASSOCIATES 348 OLIVE STREET SAN DIEGO, CA				Firm's FEIN 27-2956198
						ZIP code 92103

Under penalties of perjury, I declare that I have examined the above organization's return and accompanying schedules and statements, and to the best of my knowledge and belief, they are true, correct, and complete. I make this declaration based on all information of which I have knowledge.

Paid Preparer	Paid preparer's signature	Date	Check if self-employed <input type="checkbox"/>	Paid preparer's PTIN
Must Sign	Firm's name (or yours if self-employed) and address			Firm's FEIN
				ZIP code

FTB 8453-EO 2023

Coversheet

Discussion and Vote to Recommend to the Full Board Purchase of the 2025-2026 Incoming Freshmen Devices

Section: IV. School Business
Item: A. Discussion and Vote to Recommend to the Full Board Purchase of the 2025-2026 Incoming Freshmen Devices
Purpose: Vote
Submitted by:
Related Material: RFP Bid Tabulation - Lenovo.pdf
Arey Jones.pdf
RFP Bid Tabulation - Lenovo .xlsx
2025-2026 Lenovo ECR_BCCHS Shared RFP.pdf

Request for Proposal (RFP) Bid Evaluation Worksheet: 0228251

Joint Procurement for:

El Camino Real Charter High School & Birmingham Community Charter High School

Vendor Scoring

Selection Criteria		Weight*	Arey Jones		GST		MRC		STS		Service Provider 5	
			Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score
Price (Eligible)		30%	4	2	2	1	1	.5	3	1.5		0.00
Experience		25%	4	2	4	4	4	4	4	2		0.00
Accuracy of Bid Response		20%	4	2	4	4	3	1.5	4	2		0.00
		Overall Ranking		100	3	90		75		85		0.00

Notes:

* Percentage weights must add up to 100%. **Price is the heaviest weighted criteria**

** Evaluated on a "Ranking" scale: Lowest Ranking #=worst - Highest Ranking #=best

*** Weight x Raw Score

Vendor Selected: _____

Approved By: _____

Signature

Print Name

Title

Date

Comments, if needed:

At this time we have received three bids. Based on pricing and experience with El Camino Real Charter High School, we believe the best choice would be to award the incumbent vendor, Spectrum.



*Home of Academic, Athletic,
& Artistic Excellence*

**5440 Valley Circle Blvd.
Woodland Hills CA 91367**

**Executive Director: David Hussey
Board President: Brad Wright**

El Camino Real Charter High School

Tel: 818-595-7500

| Fax: 818-595-7501

| www.ecrchs.net





El Camino Real Charter High School

Joint Procurement for

El Camino Real Charter High School & Birmingham Community Charter High School
Lenovo 300w & Lenovo Yoga 300e G4
Student Laptops



Cover Letter

Arey Jones Educational Solutions (Arey Jones) stands at the forefront as a nationally recognized leader in delivering cutting-edge technology products, integration, and services to schools and school districts across the country. Our unwavering mission is to catalyze the transformation of educational landscapes by seamlessly integrating technology to create superior learning environments.

Arey Jones Educational Solutions is excited for the opportunity to collaborate with the District to fulfill requirements. With a proven track record in delivering comprehensive technology solutions to educational institutions nationwide, we are confident in our ability to meet and exceed the expectations of the District.

Proposal Overview:

Our proposal includes a detailed plan for Laptops and warranty support. We understand the importance of providing not only reliable integration services but also comprehensive support and services to ensure a smooth and efficient completed project.

Key Offerings:

1. **Experience Staff:** Arey Jones is committed to delivering top-tier project completion. Our team members are extremely familiar with District needs
2. **Professional Services:** Our team of experts will work closely with the District to ensure the seamless integration of this project and support offerings.
3. **Robust Solutions:** Arey Jones offers new warranty support options.

Our dedicated team of company representatives plays a pivotal role in bridging the gap between innovative educational technology solutions and K-12 institutions. Comprised of seasoned professionals with extensive backgrounds in education and technology, our representatives are committed to understanding the unique needs of schools and educators.

They provide personalized support, offering insights into how our products can enhance learning experiences and streamline administrative processes. By fostering strong relationships and delivering tailored solutions, our representatives ensure that K-12 institutions can effectively harness technology to drive student engagement and academic success.

Company Representatives :

- Chris Chukwuocha - Dedicated Account Manager
- Evan Wadginski - Dedicated Account Inside Sales Support
- Erica Eichmann - Sales Manager
- Erik Pitti - Solutions Architect
- Rudy Perez - Warehouse and Fulfillment Manager
- Colin Gotfredson - Delivery and Installation Supervisor
- Julie Flores - Warranty Support Manager

Local Presence:

With a local presence and a history of successful collaborations with educational institution , we understand the unique needs and challenges faced by the District. Our commitment to local support ensures that we can respond swiftly to any requirements or concerns.

Mission-driven Approach:

At the heart of our operations is a mission to create superior learning environments. We believe in leveraging technology not only as a tool but as an enabler of enriched educational experiences. Arey Jones is dedicated to empowering educators and students alike with the tools and support needed to succeed in an ever-evolving digital landscape.

Commitment to Excellence:

1. **District-Centric Solutions:** Arey Jones takes a consultative approach, working closely with Districts to understand their unique challenges and aspirations. Our solutions are customized to address specific needs and drive positive educational outcomes.
2. **Continuous Improvement:** We are committed to staying at the forefront of technological advancements in education. Arey Jones consistently evolves its offerings to meet the dynamic needs of the education sector.

Arey Jones currently works with hundreds of Districts nationwide. The geographic locations we currently serve include California, Arizona, Texas, Tennessee, Alabama, Georgia, Florida, North Carolina, South Carolina, Missouri and Maryland.

Future Vision:

As we look ahead, Arey Jones envisions a future where technology seamlessly integrates with education, creating a holistic and dynamic learning experience. We will continue to invest in research and development, forge strategic partnerships, and expand our reach to ensure that our mission of creating superior learning environments remains at the forefront of the educational technology landscape.

In conclusion, Arey Jones Educational Solutions is committed to the District and the completion of this project.

We look forward to the opportunity to working with your District.

About Arey Jones -

We're a leading provider of K-12 Technology Solutions. Our experience in successful partnerships with Districts nationwide means that we understand the challenges you face, and deliver products and services to aid you in reaching your goals.

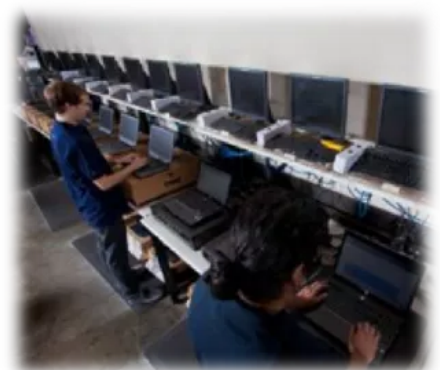
Headquartered in San Diego, California, Arey Jones was founded in 1897 to serve the stationary and administrative needs of the local educational market. In 1972, Arey Jones was purchased by Broadway Typewriter Company, owned by the Scarpella Family. Since that time, the Scarpella Family has operated and expanded the business as Arey Jones Educational Solutions.



Arey Jones first location in San Diego, CA

Today, Arey Jones Educational Solutions is the premier nationwide provider of technology solutions dedicated to working exclusively with K-12 educational market. Arey Jones Educational Solutions has been involved with this business from the very beginning in the early 1990's providing hardware, software, integration, configuration, service and support. This dedication to working exclusively with the K-12 marketplace offers Arey Jones a unique qualification to meet the technology needs of Districts nationwide. Every employee within the Arey Jones company has experience working with the hundreds of School Districts around the county we have contracts with.

Part of Arey Jones extensive training for new candidates is included in our 90-day introduction organizational training all employees are required to take. This is an extensive training process that involves all departments of our organization. Experience has proven that investing in our employees training results in maintaining a high level of customer satisfaction and employee retention. Additional training provided by our partner manufacturers Lenovo, HP, Dell, Apple and many more is part of an on-going training program. This ensures that all managers and team members have the same base knowledge and are able to work together well.



Many of the managers/supervisors have all been promoted from within, and some have even been with Arey Jones since the beginning of their K-12 journey. The managers all have at least five years of experience in working with customers and suppliers in educational technology, some even having upwards of 20 years of experience. Each of the manager's teams are trained broadly, as well as specifically to their area of work. Our technicians and engineers working service and repair all have the necessary manufacturer HP, Dell, Lenovo, Apple, and so on certifications required to perform work. Arey Jones also requires our technicians and engineers to have other technical certifications such as A+ Certified, CC Certified, Google for Education and Microsoft Office Certified.

Our policy is - we do not hire anyone from Arey Jones unless they are hired by the personnel who do not believe in the auto repair system. We do not hire anyone to become a manager. At Arey Jones, you will never be promoted to a manager unless requested after seeing to our manager's office. The service we have been offering is straight to the point and professional.

Our staff is made up of people who are passionate about their work and are committed to providing the best service to our customers. They are the ones who make the difference.

The Executive Team and Scarpella Family believe in the value that is created in having a strong workforce that focuses on putting the customer first. Our team's commitment to our customers is responsible for the success we have in meeting the differing needs of school Districts nationwide.

Arey Jones strongly believes in the idea having qualified and well trained employees on all aspects of our business that can provide the best possibly customer service to the District at every level.

Arey Jones has a strict policy regard all background checks on employees and keeps current all necessary fingerprinting or registration for employees. We understand the importance of having trustworthy employees working with schools.

Our senior staff not only includes the executive team, but also all of our management team have been with us for over 10 years. The Scarpella family makes up the executive team, and Michael, Peter, and Mattie Scarpella have all worked in the K-12 education technology market since the late 1980's. The other members of the senior staff have between 10-20 years in K-12, and work closely with the Scarpella family in all facets of the business.

Local Presence and Community Engagement

Arey Jones Educational Solutions takes pride in maintaining a robust local presence in the Districts we work with, actively engaging with and contributing to the communities we serve. This core competency reflects our commitment to fostering strong relationships at the local level and ensuring that the specific needs of each community are not only met but exceeded.

Key Aspects:

- **Community Collaboration:** Arey Jones actively collaborates with local educational stakeholders, including school districts, administrators, teachers, and parents. We understand the unique characteristics and challenges of each community, allowing us to provide tailored solutions that align with local educational goals.
- **Responsive Support:** Our local presence enables us to offer swift and responsive support to our clients. Whether it's troubleshooting technical issues, conducting on-site training, or addressing specific concerns, our team is readily available to ensure a seamless and positive experience for the educational community.
- **Local Employment and Expertise:** Arey Jones prioritizes hiring local talent, ensuring that our team members have a deep understanding of the educational landscape in the communities we serve. This approach fosters a connection with our clients and allows us to provide insights that are informed by firsthand knowledge of local educational dynamics. Many of our employees are graduates from Districts we work with.
- **Student Internships:** Arey Jones provides opportunity for students to learn first hand what goes into creating their learning through technology. We set up "internship sessions" for students to come in a learn how their devices get to their hands, and skills on how to fix them.

Benefits to District:

- **Tailored Solutions:** Our local presence enables us to craft solutions that are not only technologically advanced but also culturally and contextually relevant to the specific needs of each community. This ensures that our clients receive personalized, effective, and impactful technology solutions.
- **Timely and Personalized Support:** With a local team, Arey Jones can provide prompt and personalized support, addressing issues and inquiries with a deep understanding of the local context. This approach enhances the overall client experience and fosters long-term, collaborative partnerships.
- **Community Integration:** Our local presence is a testament to our commitment to being more than a vendor; we aim to be an integral part of the educational community.

Role of the Implementation of the Requirements

Arey Jones Educational Solutions works exclusively with schools and our delivery teams, installers, certified technicians, and network/systems engineers are familiar with the special circumstances of working within schools. Arey Jones' staff is sensitive to the classroom environment and the limitation schools have when receiving equipment and services. The teams of employees are in schools and administrative offices every day, and conduct themselves in a courteous, professional manner. Arey Jones will not subcontract any portion of this contract unless requested by the District.

In addition to the representatives and managers for your District, a specific project manager is assigned to large deployment related projects. The project manager will work together with the account representatives to ensure completeness of project. We will also assign a lead installer who will be present onsite throughout each rollout to verify all services have been complete. Arey Jones will work directly with the District, our suppliers and manufacturer partners to forecast large quantity purchase orders to ensure standard or expedited lead times on all orders. Product can be secured at the time a purchase order is received from the District.

At Arey Jones we are committed to providing cost-effective, right-sized solutions that meet your District's educational and technological goals. We also understand the occasional need to leverage and existing installed-base of equipment and are well versed with technologies such as virtual desktops (VDI) and thin-client solutions that allow the District to maximize the efficiency of their purchasing dollar. We also provide a full portfolio of server, network, and wireless solutions and can schedule sessions with our sales engineers and vendor partners, such as Intel, Lenovo, Dell, HP and others to assist the District in assembling cost-effective solutions that meet the district's needs.

All manufacturers each offer product roadmaps and information on new and upcoming models prior to manufacturer build or release date with a signed Non-Disclosure Agreement. Arey Jones works directly with the manufacturers to ensure that product roadmaps and new product releases are presented as these are available. Arey Jones also provides resources to assist the District in testing the exciting new and upcoming products within the District's specific environment.

Core Competencies

1. **Premier Nationwide Provider:** Arey Jones Educational Solutions stands out as the premier nationwide provider of cutting-edge technology solutions exclusively dedicated to the K-12 educational market. Our extensive experience and unwavering commitment uniquely position us as leaders in delivering comprehensive technology services to schools and districts across the country.
2. **End-to-End Involvement Since the Early 1990s:** With roots dating back to the early 1990s, Arey Jones has been an integral part of the educational technology landscape, providing a full spectrum of services. From hardware and software provisioning to integration, configuration, and ongoing service and support, our long-standing involvement signifies deep expertise and a rich history of contributing to the evolution of educational technology.
3. **Exclusivity in the K-12 Marketplace:** Arey Jones Educational Solutions distinguishes itself through an exclusive focus on the K-12 educational market. This singular dedication empowers us with unparalleled insights into the unique challenges, requirements, and dynamics of school districts. This exclusivity is a cornerstone of our competency, allowing us to tailor solutions specifically to the needs of educational institutions.
4. **Qualification to Meet Nationwide Technology Needs:** Our exclusive dedication to the K-12 marketplace serves as a unique qualification, positioning Arey Jones as a trusted partner capable of meeting the technology needs of school districts nationwide. The depth of our experience equips us with a comprehensive understanding of the diverse requirements inherent in educational settings, enabling us to deliver tailored and effective solutions.
5. **Employee Expertise Across Hundreds of School Districts:** The collective expertise of every Arey Jones employee is rooted in hands-on experience working with hundreds of school districts across the country. This extensive engagement ensures that our team possesses a nuanced understanding of the educational landscape, allowing us to provide insightful solutions and responsive support to our valued clients.
6. **Comprehensive Technology Solutions:** Arey Jones specializes in offering end-to-end technology solutions, encompassing hardware, software, and integration services tailored to the unique needs of educational institutions.
7. **Innovation:** We are committed to fostering innovation in education through the practical application of technology. Our solutions aim to enhance teaching methodologies, engage students, and prepare them for the challenges of the modern world.

Manufacturer Relationships

Our proven track record of providing high quality service and product can be seen with our references, many of our customers have been working with us for 10-25 years. We provide them with service and support and utilize top-tier manufactures. Our relationship with these top tier manufactures allow for us to provide the District with the best options in terms of warranty support

Affordability is a top concern of many Districts and at Arey Jones we make it a top priority to provide the best option for you district keeping cost in mind. Our close relationship with manufactures allow for us to have the latest technology and competitive pricing.

The following shows our relationship the tip-tier manufacturers. Being at this level with all manufacturers allows us to provide comprehensive warranty support with a deep understanding of how these devices work.

PARTNER AND RELATIONSHIP	PARTNERSHIP LEVEL
Google for Education	Premier Level
Intel - Relationship Since 2000	Technology Provider - Platinum Level
HP - Relationship Since 1988 (as Compaq)	HP Inc. - Platinum Partner, Hewlett Packard Enterprise - Silver Partner
Lenovo - Relationship Since 1988 (as IBM)	Platinum Level
Dell - Relationship since 1989	Premier Partner: Client, Preferred Partner: Servers; Networking/Storage

Arey Jones Project Completion and Customer Satisfaction Fundamentals

Assessment:

- Conduct a comprehensive needs assessment with the District to understand their educational objectives, existing technology infrastructure, and specific requirements.
- Identify key team members from both Leon County Schools and Arey Jones

Customized Solution: Per Bid and District Requirements

- Develop a plan based on the needs assessment
- Ensure scalability and flexibility to accommodate future advancements or changes in educational requirements, understanding the ever changing schedule of schools

Clear Project Scope and Objectives:

- Define a clear and detailed project scope, outlining specific objectives, timelines, and deliverables.
- Establish measurable goals that align with the district's educational priorities.

Collaborative Planning:

- Collaborate closely with the school district, creating a project team that includes representatives from both the technology provider and the district.
- Conduct regular planning and cadence meetings to address any concerns, refine project timelines, and ensure alignment with educational goals.

Effective Communication:

- Maintain open and transparent communication channels with the District throughout the project and life of the contracts
- Provide regular updates on project progress, milestones achieved, and any potential challenges, fostering a collaborative and informed environment.

Quality Assurance and Testing:

- Implement rigorous quality assurance protocols to ensure the reliability and functionality of the technology hardware and services
- Conduct thorough testing in a controlled environment before deployment to identify and address any issues proactively, such as DOA checks upon device arrival to AJ facility

On-Going Trainings:

- With the use of professional development resources, deliver comprehensive training programs for educators, administrators, and IT personnel to ensure they are proficient in using and maintaining the new technology.
- Provide ongoing support and resources to address any challenges that may arise during the implementation phase.

Post-Implementation Evaluation:

- Conduct a thorough evaluation after the project completion to assess the effectiveness of the implemented technology in meeting educational goals.
- Gather feedback from end-users to identify areas for improvement and inform future projects.

Continuous Improvement and Warranty Support:

- Establish ongoing warranty support mechanisms, including help desks and technical support for devices deployed
- Utilize feedback from the project to inform continuous improvement efforts for future projects.

Customer Feedback

Our customers consistently commend us for our professionalism, responsiveness, and commitment to exceptional service. Below are just a few examples of the feedback we have received from Districts to particular AJ employees.

School Board of Broward County – Fort Lauderdale, FL

This delivery went very well. Thanks!

San Diego Unified School District – San Diego, CA

Service was great! He helped me get all set up and answered all my questions. Thank you!

San Diego Unified School District – San Diego, CA

Mr. Javier was extremely helpful and willing to accommodate all my time and location based related needs! Thank you.

Memphis-Shelby County Schools – Memphis, TN

Great service very helpful great employee!

Savannah-Chatham Board of Public Education – Savannah, GA

The two young men that do our deliveries are always top-tier! Very professional, courteous, and always ensures that everything is 100% correct.

Los Angeles Unified School District – Los Angeles, CA

Very patient and helpful as we sorted where the boards were going to be placed.

Los Angeles Unified School District – Los Angeles, CA

Team is excellent! Great service and support.

Los Angeles Unified School District – Los Angeles, CA

Great help, answered all my questions and addressed all concerns.

San Francisco Unified School District – San Francisco, CA

Always courteous, efficient and flexible.

Customer Testimonials

Wake County Schools Testimonial –

We have partnered with Arey Jones for over 6 years and have had nothing but a positive experience with the company. Arey Jones provides hardware warranty service to our organization with over 200,000 Lenovo chromebooks, laptops, and desktops. They are responsive to our needs and have worked with us over the years to customize and implement a successful warranty repair process that we have been extremely pleased with. Their support team is always responsive and readily available to discuss our needs and requests. I would highly recommend them as a warranty service provider.

Manatee County School District Testimonial –

The School District of Manatee County has utilized the Warranty Repair Services provided by Arey Jones Educational Solutions for the past three years.

The warranty service provided by the Arey Jones Team has been top notch, timely and a team you can count on! I highly recommend Arey Jones Educational Solutions to provide quality service 100% of the time!

Saraland County Schools Testimonial -

Arey Jones Educational Solutions has become an integral asset to the technology department at Saraland City Schools. They are effectively an extension of our team.

Their pricing is competitive with vendors who only supply hardware and their onsite service is second to none. We have nothing but great things to say about all of their staff.

Lastly, our account manager is professional, timely, and knowledgeable of the logistics and availability of our device needs.

Experience / Qualifications

Arey Jones Educational Solutions stands as a preeminent provider of K-12 Technology Solutions, leveraging a rich history and extensive experience in forging successful partnerships with school districts nationwide. Our experience comes from 30 years of working with some of the largest and some of the smallest Districts nationwide and handling the turn key solutions of their integration and warranty support.

Origins and Evolution:

Established in 1897 in San Diego, California, Arey Jones initially dedicated itself to serving the stationary and administrative needs of the local community, and some Districts. Over the years, our commitment to excellence and customer satisfaction has been unwavering. In 1972, a pivotal moment in our history occurred with the acquisition by Broadway Typewriter Company, under the ownership of the Scarpella Family. This marked the beginning of a new era for Arey Jones, now operating and expanding under the banner of Arey Jones Educational Solutions.

Family-Led Legacy:

Under the leadership of the Scarpella Family, Arey Jones has flourished and evolved into a dynamic force in the educational technology landscape. The family's stewardship has been characterized by a dedication to innovation, client satisfaction, and the continuous enhancement of our offerings. Siblings Michael (Managing Principal), Peter (VP Sales and Marketing) and Mattie (Director of Services) make their selves know to the District by actively meeting with Districts and ensuring complete customer satisfaction and project completion.

Our Commitment:

At Arey Jones Educational Solutions, our commitment extends beyond being a mere provider, we do not drop and ship – we are partners in your educational journey. We recognize that every District is unique, and our tailored solutions are crafted to meet the diverse needs of educational institutions nationwide. By combining our century-old legacy of complete customer satisfaction with a forward-thinking approach, we strive to be at the forefront of technological advancements.

Relevant Experience

San Diego Unified School District - CA

Arey Jones has worked with the San Diego Unified School District for over 35 years. The San Diego Unified School District (SDUSD) serves over 75,000 students, and has marked more than 150 years of service to San Diego's children. Arey Jones currently provides integration services (Acquisition, Warehousing, Delivery/Installation, Asset Tagging and Imaging) and maintenance support on all procured equipment.

Over the past year we have deployed over 40,000 new devices to the District, some with deadlines of only weeks in advance. In June 2020, San Diego Unified trusted Arey Jones to collect the remaining carts and devices, clean and bulk-package them for delivery to each school site in order to facilitate a transition to full on-line learning in at the beginning of the 2020-2021 school year. When the project concludes on 7/31/2020, Arey Jones will have collected, cleaned with lint-free cloths and 70% isopropyl alcohol and re-distributed 3,900 carts and over 60,000 devices.

Los Angeles Unified School District - CA

Arey Jones has worked with the Los Angeles Unified School District for over 20 years. We currently provide Dell, HP, Lenovo, Samsung, Microsoft Surface (desktops, laptops, servers, Chromebooks, tablets) warranty service for the 750+ the schools.

5 Months - 280,000 devices configured, integrated and deployed

Notable Project - -Deploy 75,000 new Chromebooks and 101,000 new iPads for 1:1 Learning in 6 weeks.

Arey Jones provides hardware, configuration/laser engraving, cleaning and deployment services for the Chromebook devices. For iPads, Arey Jones worked with Apple to rapidly develop a deployment strategy and workflow and provision, configure, case and deploy all 101,000 iPads in 6 weeks. Arey Jones also provides next business day support for all LAUSD systems and has been doing so for 25 years

San Francisco Unified School District - CA

Arey Jones has partnered with San Francisco School District for the last ten years and provides a turn-key solution on all desktops, laptops and Chromebooks purchased throughout the District. Arey Jones also provides the integration services on the Apple devices as well. All Chromebooks and Laptops are configured, asset tagged and tested prior to delivery.

Phase 1 and 2 Deployment Notable Project

Phase 1 - QTY 19,500 Devices Provisioned, integrated into carts, and delivered in 35 days

Phase 2 - QTY 15,000 Current



1055 6th Ave #101
San Diego, California 92101

(800) 998-9199

Lenovo 300w G4 Touch N100 4GB RAM 128GB SSD 4 Year ADP Warranty

Description	Qty	Unit Price	Ext. Price	Tax
82VNS03100 Lenovo 300w G4, Intel® N100(0.80GHz, 6MB), 11.6" HD Touch, W11P (W10PDG) ENG, 4.0GB, 1x128GB UFS 3.1, Intel® UHD Graphics, BT 5.1 or above, WiFi 6 AX201 2x2, 720p Mic & Shutter, 3 Cell Li-Pol 47Wh, 45W, 1 Year Mail-in, Black-English (US)	700	\$375.00	\$262,500.00	Y
EWRFL14 eWaste: more than 4 inches, less than 15 inches	700	\$4.00	\$2,800.00	N

Price Subtotal: **\$265,300.00**

Lenovo 300w G5 Touch N150 4GB RAM 128GB SSD 4 Year ADP Warranty

Description	Qty	Unit Price	Ext. Price	Tax
83LGS00T00 Lenovo 300w G5, Intel® N150(0.80GHz, 6MB), 11.6" HD Touch, W11P64 US/UK_ENG, 4.0GB, 1x128GB UFS 2.2, Intel® Graphics, BT 5.3, Wi-Fi 6E AX211, No Wired Ethernet, 720p HDRGB, 3 Cell Li-Pol 47Wh, 45W, 1 Year Mail-in, Black-English (US)	700	\$380.00	\$266,000.00	Y
EWRFL14 eWaste: more than 4 inches, less than 15 inches	700	\$4.00	\$2,800.00	N

Price Subtotal: **\$268,800.00**

Lenovo 300w G4/G5 4Y Depot + Accidental Damage Protection (School Year Term) Warranty

Description	Qty	Unit Price	Ext. Price	Tax
5PS0N75694 Lenovo 4Y Depot + Accidental Damage Protection (School Year Term)	700	\$117.65	\$82,355.00	N

Price Subtotal: **\$82,355.00**

Rugged Case - Lenovo 300e G4 & G5 (With Logo)

Description	Qty	Unit Price	Ext. Price	Tax
LEN300-EPP4 Rugged Case for Lenovo 300e/300w Yoga 4th Generation 2in1 Edge Pro Plus Series. Snap-on design. Enhanced one piece protection. Clear Poly shell with a shock absorbing TPU edge. Includes logo	700	\$18.98	\$13,286.00	Y
Case Logo Case Logo Included in cost of case	700	\$0.00	\$0.00	N

Price Subtotal: **\$13,286.00**



1055 6th Ave #101
San Diego, California 92101

(800) 998-9199

Lenovo 300e G4 MediaTek Kompanio 520 4GB RAM 32GB eMMC 4 Year ADP Warranty

Description	Qty	Unit Price	Ext. Price	Tax
82W20003US Lenovo 300e G4, MediaTekKompanio 520 (2.00GHz,), 11.61366 x 768 Touch, Chrome OS,4.0GB, 1x32GB eMMC,Integrated Graphics, BT 5.1 orabove,MT7921 Wi-Fi 6,720&Mic&Shutter, 3 Cell Li-Pol47Wh, 1 Year Mail-in,ThinkPadPrecision Chrome Keyboard-English (925	\$256.30	\$237,077.50	Y
EWRFL14 eWaste: more than 4 inches, less than 15 inches	925	\$4.00	\$3,700.00	N

Price Subtotal: **\$240,777.50**

Lenovo 300e G4 MediaTek 4 Year ADP Warranty + Infocase

Description	Qty	Unit Price	Ext. Price	Tax
5PS1P31680 Lenovo 4Y Advanced Protectionpowered by Safeware to fitLenovo 300 G4/G5 - Infocase snap-on twopiece case and 4 year accidental warranty	925	\$109.01	\$100,834.25	N

Price Subtotal: **\$100,834.25**

Services

Description	Qty	Unit Price	Ext. Price	Tax
White Glove Services White Glove Services	925	\$7.00	\$6,475.00	Y
<ul style="list-style-type: none"> • Enroll chromebook into Google domain and move to desired OU. • Create and apply asset tags and send a spreadsheet with serial numbers and barcodes numbers. School will provide asset tag numbering scheme. • Insert chromebooks into cases provided by Lenovo. • Bulk packaging and shipping to school for distribution. Chromebooks must be separated from the chargers. Must be delivered to school by June 30, 2025. 				

Price Subtotal: **\$6,475.00**



1055 6th Ave #101
San Diego, California 92101

(800) 998-9199

Chromebook Engraving/Etching (Optional)

* Optional

Description	Qty	Unit Price	Ext. Price	Tax
Engraving Engraving	925*	\$6.00	\$5,550.00	N

* Optional Price Subtotal: **\$5,550.00**

Google Licenses (Optional)

* Optional

Description	Qty	Unit Price	Ext. Price	Tax
CROS-SW-DIS-EDU Chrome OS Management Software	925*	\$29.00	\$26,825.00	Y

* Optional Price Subtotal: **\$26,825.00**



1055 6th Ave #101
San Diego, California 92101

(800) 998-9199

EW 105347 - Birmingham Community Charter High School - RFP 0228251 - Lenovo Chromebooks

Prepared by:

Arey Jones Educational Solutions

Evan Wadginski
(800) 998-9199
evan.wadginski@areyjones.com

Contract:

CA Lenovo NASPO 23013 2/15/2024-6/30/2025
NON-CONTRACT Non-Contract

Prepared for:

Los Angeles Unified School District

,
Kristine Torres
k.torres@birminghamcharter.com

Quote Information:

Quote # 105347.1

Quote Date: 03/28/2025
Expiration Date: 04/20/2025
Product Category:

Quote Summary

Description	Amount
Lenovo 300w G4 Touch N100 4GB RAM 128GB SSD 4 Year ADP Warranty	\$265,300.00
Lenovo 300w G5 Touch N150 4GB RAM 128GB SSD 4 Year ADP Warranty	\$268,800.00
Lenovo 300w G4/G5 4Y Depot + Accidental Damage Protection (School Year Term) Warranty	\$82,355.00
Rugged Case - Lenovo 300e G4 & G5 (With Logo)	\$13,286.00
Lenovo 300e G4 MediaTek Kompanio 520 4GB RAM 32GB eMMC 4 Year ADP Warranty	\$240,777.50
Lenovo 300e G4 MediaTek 4 Year ADP Warranty + Infocase	\$100,834.25
Services	\$6,475.00

Non-taxable Subtotal:	\$192,489.25
Taxable Subtotal:	\$785,338.50
Grand Subtotal:	\$977,827.75
Estimated Tax:	\$76,570.50
Grand Total:	\$1,054,398.25

*Optional Expenses

Description	One-Time
Chromebook Engraving/Etching (Optional)	\$5,550.00
Google Licenses (Optional)	\$26,825.00

Optional Subtotal: **\$32,375.00**



BROATYP-01

TWANG

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

3/13/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER License # 0C36861 San Marcos - Escondido 277 Rancheros Dr, Ste 300 San Marcos, CA 92069	CONTACT NAME: Donna Bishop PHONE (A/C, No, Ext): (760) 304-6551 FAX (A/C, No): E-MAIL ADDRESS: donna.bishop@alliant.com	
	INSURER(S) AFFORDING COVERAGE	
INSURED Broadway Typewriter Co., Inc. dba Arey Jones Educational Solutions 1055 Sixth Ave. #101 San Diego, CA 92101	INSURER A : Hartford Insurance Company of the Midwest 37478	
	INSURER B : Twin City Fire Insurance Company 29459	
	INSURER C : Hartford Casualty Insurance Company 29424	
	INSURER D : Hartford Accident and Indemnity Company 22357	
	INSURER E : Gemini Insurance Company 10833	
	INSURER F : Palomar Excess and Surplus Insurance Company (PURE) 16754	

COVERAGES

CERTIFICATE NUMBER:

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	72UUNBK2KZ5	3/16/2025	3/16/2026	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 EMPLOYEE BENEFIT \$ 1,000,000
B	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY	<input checked="" type="checkbox"/>		72UENCK1313	3/16/2025	3/16/2026	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
C	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			72XHUBM1JZ1	3/16/2025	3/16/2026	EACH OCCURRENCE \$ 10,000,000 AGGREGATE \$ Aggregate \$ 10,000,000
D	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input type="checkbox"/> Y / N If yes, describe under DESCRIPTION OF OPERATIONS below		N / A	72WEAR60KV	3/16/2025	3/16/2026	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
E	Professional Liabili			VPNL016285	6/25/2024	6/25/2025	Each Claim \$1m; Agg 3,000,000
F	Commercial Cyber Lia			PLM-CB-SF3VRFTTK-004	3/29/2025	3/29/2026	3,000,000

CERTIFICATE HOLDER

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

References

Arey Jones Educational Solutions takes pride in our longstanding partnerships with Districts across the country, and we are pleased to provide current references that highlight our successful collaborations similar to this bid.

The strong relationships we have cultivated with these Districts are indicative of our commitment to client satisfaction. Arey Jones prides itself on not only meeting but exceeding the expectations of our partners. Our focus on understanding the unique needs of each District, coupled with our dedication to delivering high-quality products and services, has consistently resulted in positive outcomes and satisfied clients.

El Monte Union High School District

Erick Steelman

(626)444-9005 ext. 9905

erick.steelman@emuhsd.org

Palos Verdes Peninsula Unified School District

Trent Bahadursingh

(310) 750-2025

trent@pvpusd.net

Mt. Diablo Unified School District

Joshua Wittman

(925) 682-8000 ext. 4095

wittmanj@mdusd.org

Sweetwater Union High School District

Tuan Phung, IT Supervisor

858-922-3860

tuan.phung@sweetwaterschools.org

San Diego Unified School District

Torren Allen

619- 260-5438

tallen@sandi.net

Notice

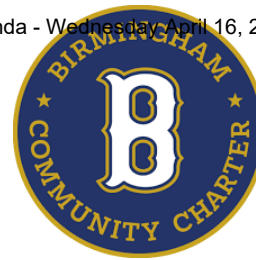
The following file is attached to this PDF. You will need to open this packet in an application that supports attachments to pdf files, e.g. [Adobe Reader](#):

RFP Bid Tabulation - Lenovo .xlsx



5440 Valley Circle Blvd.
Woodland Hills CA 91367

El Camino Real Charter High School



17000 Haynes St.
Van Nuys, CA 91406

Birmingham Charter High School

Request for Proposals (RFP)

Joint Procurement for

El Camino Real Charter High School

&

Birmingham Community Charter High School

Lenovo 300w

&

Lenovo Yoga 300e G4

Student Laptops

RFP: 0228251

Issue Date: February 28, 2025

Bid Submission Date: March 28, 2025

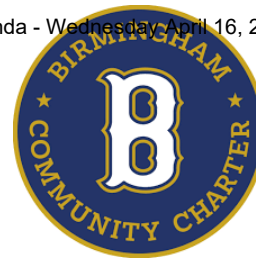
Joint Request For Proposal - 03/2025

Freshman 1:1 Devices | www.ecrchs.net | www.birminghamcharter.com



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El Camino Real Charter High School



17000 Haynes St.
Van Nuys, CA 91406

Birmingham Charter High School

Purpose

El Camino Real Charter High School and Birmingham Community Charter High School are seeking competitive proposals for student laptops as part of a joint procurement initiative. By combining our purchasing power, we aim to secure the highest quality products and services at the most competitive pricing, ensuring cost efficiencies and enhanced value for our schools. This RFP presents an opportunity for vendors to provide innovative, cost-effective solutions that meet the needs of both institutions while fostering long-term partnerships. We encourage bidders to submit proposals that align with our commitment to quality, reliability, and fiscal responsibility.

Overview

1) El Camino Real Alliance dba El Camino Real Charter High School ("ECRCHS" or the "School") is seeking proposals from qualified vendors ("Vendor") for seven (700) hundred **Lenovo 300w** devices for the school's incoming freshmen on the upcoming 2025-2026 school year.

2) Birmingham Community Charter High School ("BCCHS" or the "School") is seeking proposals from qualified vendors ("Vendor") for one-thousand (1,000) **Lenovo Yoga 300e G4**, 11.6 inch devices for the school's incoming freshmen on the upcoming 2025-2026 school year.

Vendors are invited to submit proposals for one or more of the requested line items. The schools reserve the right to award contracts to multiple vendors based on the most competitive pricing, quality, and overall value per line item or category. Awards may be issued in whole or in part, meaning that different vendors may be selected for different products or services based on the proposal evaluations.

Evaluation of proposals will consider factors such as cost, product/service quality, vendor reliability, warranty and support offerings, and alignment with the schools' needs. While competitive

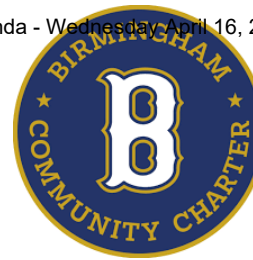
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El Camino Real Charter High School



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Birmingham Charter High School

pricing is a priority, both schools are committed to selecting vendors that provide the best overall value.

By participating in this RFP, vendors acknowledge that awards may be granted to multiple vendors based on the most advantageous pricing and service per line item. This approach ensures that each school maximizes cost savings while securing high-quality solutions tailored to their specific requirements.

Scope of Services

The Vendor will provide a proposal for the purchase of the following:

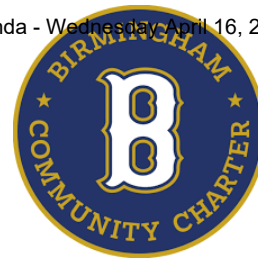
El Camino Real Charter High School

Part Number	Description	Quantity
82VNS03100	Lenovo 300w G4, Intel® N100 (0.80GHz, 6MB), 11.6 1366 x 768 Touch, Windows 11 Pro 64 (preinstalled with Windows 10 Pro 64 Downgrade), 4.0GB, 1x128GB UFS 3.1, Intel® UHD Graphics, BT 5.1 or above,WiFi6 AX201 2x2, 720&Mic&Shutter, 3 Cell Li-Pol 47Wh, 1 Year Mailin, Black-English (US)	700
83LG	Lenovo 300w G5, Intel® N150 (0.80GHz, 6MB), 11.6 1366 x 768 Touch, Windows 11 Pro 64 (preinstalled with Windows 10	700



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	Pro 64 Downgrade), 4.0GB, 1x128GB UFS 3.1, Intel® UHD Graphics, BT 5.1 or above, WiFi6 AX201 2x2, 720&Mic&Shutter, 3 Cell Li-Pol 47Wh, 1 Year Mailin, Black-English (US)	
5PS0N75694	4Y Depot + Accidental Damage Protection (School Year Term)	700
Laptop Case	Rugged Case	700
Laptop Case (Addon)	Custom print Logo on case	700

Birmingham Community Charter High School

Part Number	Description	Quantity
82W2003US	Lenovo Yoga 300e G4, 11.6 inch multitouch screen, MediaTek Kompanio 520 processor, 4GB RAM, 32GB eMMC, no stylus	925
5PS1P31680	Infocase snap-on two- piece case and 4 year accidental warranty	925
White Glove Services	<ul style="list-style-type: none"> Enroll chromebook into Google domain and move to desired OU. Create and apply asset tags and send a spreadsheet with serial numbers and barcodes numbers. School will provide asset tag numbering scheme. 	925

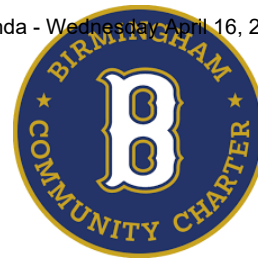
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Birmingham Charter High School

	<ul style="list-style-type: none"> • Insert chromebooks into cases provided by Lenovo. • Bulk packaging and shipping to school for distribution. Chromebooks must be separated from the chargers. Must be delivered to school by June 30, 2025. 	
Laptop Case (Addon)	Custom print Logo on case	925

- All bid/quote submissions are reviewed after the bid submission date.
- ECRCHS expect to take delivery of the items by Monday, June 16, 2025. BCCHS expects to take delivery by June 30, 2025
- ECRCHS / BCCHS does not accept any different make/model substitutions, refurbished, used, or otherwise.
- Schools reserves the right to return laptops if the actual enrollment number is significantly lower than the projected number of enrollment.
- ECRCHS does not require any white glove services at this time.
- Vendors should only submit their proposal if all items can be provided.

Proposal Format

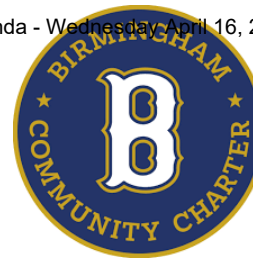
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The Proposal from the Vendor should provide the following information in order to demonstrate that the Vendor has the experience, knowledge, personnel and availability to successfully meet the School's needs:

1. Cover letter: provide a cover letter introducing Vendor's firm and proposal, preferably on company letterhead.
2. Company overview: provide an overview of Vendor's company identifying each member of the staff and his/her qualifications and experience and credentials.
3. Relevant experience: Identify up to a maximum of 3 other projects that are similar in scope and/or services rendered. For each project, provide client name, project location, summary of services performed, and construction budget.
4. Projected fee: the estimated total fee the Vendor will charge for the product and services rendered must be itemized based on the equipment, cost of materials, and installation.
5. Insurance: Vendor will provide evidence of professional liability and general commercial liability insurance, with a minimum \$1,000,000.00 per occurrence. The selected Vendor, at the time of or immediately following execution of a contract, will provide a Certificate of Insurance identifying ECRCHS as an additional insured.
6. References: Vendor shall provide a minimum of three (3) references that can attest to the quality of comparable services provided. ECRCHS will contact each reference in writing.

Engagement

To be considered for this Request for Proposal, all interested parties must submit a written Proposal in the format identified above. All such written Proposals must be received by **March 28, 2025**. Proposals and questions can be submitted by email at bids@ecrchs.net.

Joint Request For Proposal - 03/2025

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