



El Camino Real Alliance

SPECIAL BOARD MEETING

Date and Time

Monday February 27, 2017 at 4:00 PM

Location

El Camino Real Charter High School, Anderson Hall, 5440 Valley Circle Boulevard, Woodland Hills, CA 91367

BOARD MEETING

For board meeting materials, please see Donna Bennett in the school's main office, or contact her at (818) 595-7500 or do.bennett@ecrchs.net. Some board meeting materials are also posted in the school's website (<http://ecrchs.net/ecr-board/>).

INSTRUCTIONS FOR PRESENTATIONS TO THE BOARD BY PARENTS AND CITIZENS

El Camino Real Alliance ("ECRA") welcomes your participation at ECRA's Board meetings. The purpose of a public meeting of the Board of Directors ("Board") is to conduct the affairs of ECRA in public. Your participation assures us of continuing community interest in our charter school. To assist you in the ease of speaking/ participating in our meetings, the following guidelines are provided:

1. Agendas are available to all audience members at the door to the meeting.
2. "Request to Speak" forms are available to all audience members who wish to speak on any agenda items or under the general category of "Oral Communications." "Oral Communications" is set aside for members of the audience to raise issues that are not specifically on the agenda. However, due to public meeting laws, the Board can only listen to your issue, not respond or take action. These presentations are limited to three (3) minutes and total time allotted to non-agenda items will not exceed twenty-five (25) minutes. The Board may give direction to staff to respond to your concern or you may be offered the option of returning with a citizen-requested item.
3. You may also complete a "Request to Speak" form to address the Board on Agenda items. With regard to such agenda items, you may specify that agenda item on your "Request to Speak" form and you will be given an opportunity to speak for up to three (3) minutes before the item, and total time allocated to agenda items will not exceed six (6) minutes for a discussion item and nine (9) minutes per vote item.
4. When addressing the Board, speakers are requested to state their name and adhere to the time limits set forth.
5. Any public records relating to an agenda item for an open session of the Board which are distributed to all, or a majority of all, of the Board members shall be available for public inspection at 5440 Valley Circle Blvd., Woodland Hills, California, 91367.

Consent Agenda: All matters listed under the consent agenda are considered by the Board to be routine and will be approved/enacted by the Board in one motion in the

form listed below. Unless specifically requested by a Board member for further discussion or removed from the agenda, there will be no discussion of these items prior to the Board votes on them. The Executive Director recommends approval of all consent agenda items.

In compliance with the Americans with Disabilities Act (ADA) and upon request, El Camino Real Alliance may furnish reasonable auxiliary aids and services to qualified individuals with disabilities. Requests for disability related modifications or accommodations shall be made 24 hours prior to the meeting to Donna Bennett, office assistant, in person or by calling (818) 595-7500.

Agenda

	Purpose	Presenter	Duration
I. Opening Items			
A. Record Attendance and Guests		Daniel Chang	1
B. Call the Meeting to Order		Jonathan Wasser	1
C. Pledge of Allegiance		Scott Silverstein	1
D. Public Comments		Public	10
II. Financial			
A. DISCUSS AND VOTE ON PURCHASE OR LEASE OF TESTING EQUIPMENT FOR SBAC TESTING	Vote	Fernando Delgado	20
Consider options for the purchase or lease of devices for SBAC Testing. Proposal discussed at prior meeting was to purchase 700 devices to allow for more efficient and less disruptive testing of up to 1,000 students at a time. CIO was asked to look into other options (lease v. purchase, additional costs involved, number of devices, etc.) and present to Board.			
B. DISCUSS AND VOTE ON REMOVING ENCUMBRANCE ON \$5 MILLION IN FUNDS	Vote	Jonathan Wasser	5
At the June 25, 2014 Board meeting, the Board voted to allocate \$5M as Reserved funds for "facilities and expansion." The Board will discuss whether to remove the Reserved designation, given that the funds are not set aside but are just part of the general operating fund, and given that deductions from this Reserved fund were never taken for maintenance of the main campus and for purchase of the Shoup property.			
C. DISCUSS AND VOTE ON ADDING LISA RING AS CHECK SIGNER TO HANMI BANK ACCOUNTS	Vote	Daniel Chang	5
III. Governance			
A. DISCUSS WASC VISIT TO SCHOOL AND POSSIBLY VOTE ON SCHEDULING WASC MEETING WITH BOARD	Vote	Jonathan Wasser	10
B. DISCUSS AND VOTE ON TRANSITION PLAN RE STAFF RECRUITMENT AND FCMAT PLAN	Vote	David Hussey	10
CSD has requested that we provide a Transition Plan that discusses recruiting the CBO and FCMAT			
IV. Closing Items			

A. Adjourn Meeting

Vote

Jonathan
Wasser

1

Cover Sheet

DISCUSS AND VOTE ON PURCHASE OR LEASE OF TESTING EQUIPMENT FOR SBAC TESTING

Section: II. Financial
Item: A. DISCUSS AND VOTE ON PURCHASE OR LEASE OF TESTING EQUIPMENT FOR SBAC TESTING
Purpose: Vote
Submitted by:
Related Material:

170227 Technology Summary.pdf
Datasheet-Lenovo-N23-Laptop.pdf
El Camino - Feb 2017 - 1 to 1.pdf
El Camino - Feb 2017 - Testing.pdf
PCMG Business Direct Quote #48787696932 Regarding LENOVO CHROMEBOOK X300....pdf
PCMG Business Direct Quote #48787836396 Regarding LENOVO CHROMEBOOKS X80....pdf
PCMG Business Direct Quote #48787855991 Regarding LENOVO CHROMEBOOK X380....pdf
PCMG Business Direct Quote #48787921357 Regarding CHROMEBOOK X4200.pdf
PCMG Business Direct Quote #48788067589 Regarding WIN10PRO X300.pdf
PCMG Business Direct Quote #48788087341 Regarding WIN10PRO X800.pdf
PCMG Business Direct Quote #48788520163 Regarding WIN10PRO X3200.pdf
PCMG Business Direct Quote #48788605818 Regarding WIN10PRO X4200.pdf

Package A- 800 Units
 Package B - 3,800 Units

PCM

Item	Item	Unit Qty	Unit Cost	Total
Windows Notebook				
	Lenovo N23 Windows Notebook			
	Package A	800	\$ 248.00	\$ 198,400.00
	Package B	3800	\$ 238.00	\$ 904,400.00
Environmental Fee				
	Package A	800.00	\$ 5.00	\$ 4,000.00
	Package B	3,800.00	\$ 5.00	\$ 19,000.00
Sub Total	Package A			\$ 202,400.00
	Package B			\$ 923,400.00
Sales Tax (8.75%)				
	Package A			\$ 17,360.00
	Package B			\$ 79,135.00
Shipping				
	Package A			-
	Package B			-
Total				
	Package A			\$ 219,760.00
	Package B			\$ 1,002,535.00

Item	Item	Unit Qty	Unit Cost	Total
Chromebook				
	Lenovo 23- Chromebook			
	Package A	800.00	\$ 248.00	\$ 198,400.00
	Package B	3,800.00	\$ 188.00	\$ 714,400.00
Environmental Fee				
	Package A	800.00	\$ 5.00	\$ 4,000.00
	Package B	3,800.00	\$ 5.00	\$ 19,000.00
Sub Total	Package A			\$ 202,400.00
	Package B			\$ 733,400.00
Sales Tax (8.75%)				
	Package A			\$ 20,903.75
	Package B			\$ 62,510.00
Shipping				
	Package A		-	-
	Package B		-	-
Total				
	Package A			\$ 223,303.75
	Package B			\$ 795,910.00

Other Items

Carts	Package A	30.00	\$ 1,350.00	\$	40,500.00
	Package B	-			-
Cart Cabling	Package A	35.00	\$ 99.00	\$	3,465.00
	Package B	-	\$ -		-
Google Mng. Console	Package A	800.00	\$ 26.00	\$	20,800.00
	Package B	3,800.00	\$ 24.50		93,100.00
MS Intune	Package A	800.00		\$	1,260.00
	Package B	3,800.00			1,260.00
White Glove Sr. / Etching	Package A	800.00	\$ 25.00	\$	20,000.00
	Package B	3,800.00	\$ 25.00	\$	95,000.00
Total- Windows	Package A			\$	65,225.00
	Package B			\$	96,260.00
Total- Chromebook	Package A			\$	84,765.00
	Package B				188,100.00

Windows Notebook

Lenovo N23 Windows Notebook	Total Cost
Package A	\$ 284,985.00
Package B	\$ 892,170.00

Chromebook

Lenovo 23- Chromebook	
Package A	\$ 308,068.75
Package B	\$ 984,010.00

Package A- 800 Units
 Package B - 3,800 Units

STS

Item	Item	Unit Qty	Unit Cost	Total
Windows Notebook	Lenovo N23 Windows Notebook			
	Package A	800	245	196000
	Package B	3800	239	908200
Environmental Fee				
	Package A	800.00	\$ 5.00	\$ 4,000.00
	Package B	3,800.00	\$ 5.00	\$ 19,000.00
Sub Total				
	Package A			\$ 200,000.00
	Package B			\$ 927,200.00
Sales Tax (8.75%)				
	Package A			\$ 17,150.00
	Package B			79,467.50
Shipping				
	Package A			0.00
	Package B			0
Total				
	Package A			217,150.00
	Package B			\$ 1,006,667.50
Chromebook	Lenovo 23- Chromebook			
	Package A	800.00	\$ 199.00	\$ 159,200.00
	Package B	3,800.00	\$ 189.00	\$ 718,200.00
Environmental Fee				
	Package A	800.00	\$ 5.00	\$ 4,000.00
	Package B	3,800.00	5	\$ 19,000.00
Sales Tax (8.75%)				
	Package A			\$ 18,241.00
	Package B			71,487.50
Shipping				
	Package A		-	-
	Package B		-	-
Sub Total				
	Package A			\$ 232,680.00
	Package B			\$ 884,400.00
Total				
	Package A			\$ 250,921.00
	Package B			\$ 955,887.50

Other Items

Carts				
	Package A	35.00	\$ 949.00	\$ 33,215.00
	Package B	-	\$ -	-
Cart Cabling				

	Package A	35.00	99	\$	3,465.00
	Package B	-	-		-
Google Mng. Console	Package A	800.00	\$	26.00	\$ 20,800.00
	Package B	3,800.00		26	98,800.00
MS Intune	Package A	800.00	\$	6.50	\$ 5,200.00
	Package B	3,800.00		6.50	24,700.00
White Glove Srv.	Package A	800.00	\$	7.00	\$ 5,600.00
	Package B	3,800.00		8	\$ 30,400.00
Logo Printing/Etching	Package A	800.00	\$	8.00	\$ 6,400.00
	Package B	3,600.00		5	18,000.00
Total- Windows	Package A			\$	53,880.00
	Package B			\$	171,900.00
Total- Chromebook	Package A			\$	69,480.00
	Package B				147,200.00

Windows Notebook

Lenovo N23 Windows Notebook	Total Cost
Package A	271,030.00
Package B	\$ 1,178,567.50

Chromebook

Lenovo 23- Chromebook	Total Cost
Package A	\$ 320,401.00
Package B	\$ 1,103,087.50

Financing- Windows 10

PCM

800 Units	Option	Billing	Annual Pmt.	Financed Amount	Total	Intrest Expense
	Package A- 36 Months FMV	Billed Annualy	\$ 80,166.67	\$ 240,500.00	\$ 240,500.01	\$ 0.01
	Package A- 48 Months FMV	Billed Annualy	\$ 64,352.61	\$ 240,500.00	\$ 257,410.44	\$ 16,910.44
	Package A- 36 Months	Billed Annualy	\$ 86,912.58	\$ 240,500.00	\$ 260,737.74	\$ 20,237.74
	Package A- 48 Months	Billed Annualy	\$ 66,642.11	\$ 240,500.00	\$ 266,568.44	\$ 26,068.44
3,800 Units						
	Package A- 36 Months FMV	Billed Annualy	\$ 250,425.97	\$ 768,000.00	\$ 751,277.91	\$ (16,722.09)
	Package A- 48 Months FMV	Billed Annualy	\$ 201,143.73	\$ 768,000.00	\$ 804,574.92	\$ 36,574.92
	Package A- 36 Months	Billed Annualy	\$ 271,897.87	\$ 768,000.00	\$ 815,693.61	\$ 47,693.61
	Package A- 48 Months	Billed Annualy	\$ 207,393.00	\$ 768,000.00	\$ 829,572.00	\$ 61,572.00

Financing- Windows 10

STS

800 Units	Option	Billing	Yearly Pmt.	Financed Amount	Total	Intrest Expense
	Package A- 36 Months FMV	Billed Annualy	77,674.56	232,800.00	233,024	\$ 223.68
3,800 Units						
	Package B- 36 Months FMV	Billed Annualy	341,133.12	1,080,264	1,023,399	(56,864.64)

Financing- Chrome Books

PCM

800 Units	Option	Billing	Yearly Pmt.	Financed Amount	Total	Intrest Expense
	Package A- 36 Months FMV	Billed Annualy	\$ 78,433.33	235,300	\$ 235,299.99	\$ (0.01)
	Package A- 48 Months FMV	Billed Annualy	\$ 63,139.82	235,300	\$ 252,559.28	\$ 17,259.28
	Package A- 36 Months	Billed Annualy	\$ 85,033.39	235,300	\$ 255,100.17	\$ 19,800.17
	Package A- 48 Months	Billed Annualy	\$ 65,201.20	235,300	\$ 260,804.80	\$ 25,504.80

3,800 Units

Option	Billing	Yearly Pmt.	Financed Amount	Total	Intrest Expense
Package B- 36 Months FMV	Billed Annualy	78,433.33	235,300.00	235,299.99	(0.01)
Package B- 48 Months FMV	Billed Annualy	63,139.82	235,300.00	252,559.28	17,259.28
Package B- 36 Months	Billed Annualy	85,033.39	235,300.00	255,100.17	19,800.17
Package B- 48 Months	Billed Annualy	65,201.20	235,300.00	260,804.80	25,504.80

Financing- Chrome Books
STS

800 Units	Option	Billing	Yearly Pmt.	Financed Amount	Total	Intrest Expense
Package A- 36 Months FMV	Billed Annualy	6,970.46	250,921.00	250,936.56	15.56	
3,800 Units	Package B- 36 Months FMV	Billed Annualy	26,314.41	956,877.50	947,318.76	(9,558.74)

Lenovo™ N23

POWERFUL ENOUGH FOR THE CLASSROOM. RUGGED ENOUGH FOR THE ROAD.

Get the Performance of a Desktop in a Versatile & Durable Laptop.

Powered by a 6th Gen Intel® Braswell processor, the Lenovo™ N23 combines the performance of a desktop PC with the mobility of a laptop. Its Yoga-type design lets you use it in 4 different modes: laptop, tablet, tent and stand—perfect for work and play. Dust and spills are never a problem, thanks to rugged engineering that meets IP52 certification. And with up to 8 hours of battery life, the N23 is perfect for students and road warriors.



WHY YOU SHOULD BUY THE LENOVO™ N23



Vibrant 11.6" HD IPS Touchscreen

Incredible sharpness meets the versatility of a touchscreen in the Lenovo™ N23. The 11.6" screen hits the sweet spot between comfortable viewing and portability.



Rugged IP52- Certified Design

Dust-proof and spill-proof, the precision-crafted design allows the N23 to withstand everything from classrooms to the great outdoors.



Versatile Yoga Design

The flexible hinge allows you to use the N23 in 4 modes: laptop, tablet, tent, and stand. This versatile form factor makes it a joy to work, watch videos, or use it as a tablet.



Long battery life

From classroom, to study group, to homework, the N23 offers enough juice for all-day productivity.

WHO NEEDS THE LENOVO® N23?

1 | Students looking for desktop-class computing in a portable laptop.

2 | On-the-go users who need enough power for all-day use.

3 | Those who need a rugged laptop that can withstand the rigors of the outdoors.



Lenovo™ N23

SPECIFICATIONS

Lenovo™ N23

PERFORMANCE

Processor

Intel® Braswell N3060 Processor

Operating System

Windows 10 Pro

Graphics

Integrated Graphics

Webcam

720p HD 1MP camera with array mic

Memory

Up to 8GB

Storage

SSD 128G, eMMC 32G/64G

Battery

Up to 8 hours

DESIGN

Display

11.6" HD IPS Touchscreen
1366x768 antiglare

Dimensions (W x D x H)

300.5 x 212.5 x 23.3 mm
11.8 x 8.3 x 0.9 inches

Weight

Starting at 3.1 lbs (1.4 kg)

CONNECTIVITY

I/O (Input / Output) Ports

USB 3.0x1, USB 2.0x2, HDMI, Micro SD card reader, Headphone/Mic 3.5mm

WLAN

Intel WiFi 2x2 ac, Wi-Fi hotspot

Bluetooth®

Bluetooth 4.0



Lenovo™

LENOVO™ SERVICES

Lenovo offers a comprehensive portfolio of services to support and protect your ThinkPad™ investment. Succeed with substance and let Lenovo™ Service support you all the way.

Priority Technical Support

Makes your priority, our priority. 24 x 7 priority call routing to advanced-level technicians, electronic incident tracking and escalation management services.

Warranty Upgrades - On-Site and Next Business Day

Maximizes PC uptime and productivity by providing convenient, fast, repair service at your place of business.

Warranty Extensions (1-5 years Total Duration)

This fixed-term, fixed-cost service helps accurately budget for PC expenses, protect your valuable investment and lower the cost of ownership over time.

Accidental Damage Protection

Avoid the hassles of unexpected repair costs. Provides coverage for Non-warranted damage incurred under normal operating conditions, such as minor spills, drops or damage to the integrated screen.

Keep your Drive

Retain your drive if it should happen to fail, giving you the peace of mind to know that your valuable data is secure.

Asset Tagging

Systems come equipped with a professional, flexible asset tag based on your exact specifications. PCs are easily identifiable and trackable right out of the box.

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Bringing the Future of Education Technology to Students Today

Prepared for:

El Camino Real Charter High School



Chromebook 1-1 Initiative

Proposal & Statement Of Work

February 2017



COMPANY OVERVIEW

STS (School Tech Supply) is a technology solutions company located in Southern California with distribution facilities throughout the US and UK. For more than 15 years STS has been providing the right technology for less money to K-12 schools and has been recognized by Inc. Magazine as one of the fastest growing privately-held companies since 2012. From Second-Life Hardware™ with a lifetime parts warranty to complete IT and Network Management solutions, STS is an upcoming industry leader with a foundation built on legendary customer service..

The roots of STS started in 2001 when then EduTech began providing schools with reconditioned computers in response to a California state initiative that granted technology funding to high schools. In 2010 EduTech merged with Pacific OneSource, under a unified goal to provide cost-effective technology solutions to classrooms nationwide. Today, STS reaches schools throughout North America and Europe with its Second-Life Hardware™ and education technology.



Lodi Unified School District

June 2015 – Current

HARDWARE

- Chromebooks/Google Management Licenses: 6,154
- STS Second-Life™ iPad 2: 2,647
- iPad cases: 2,577
- Anthro YES Mobile Carts: 190
- Luxor Mobile Carts: 140
- Headphones: 5,341
- 420 Promethean ActivPanels and Stands

WHITE GLOVE SERVICES

- Extended warranty on 2,695 devices
- Removal and reconditioning of over 450 devices
- Installation of all Chromebooks, iPads and Carts including:
 - Scheduling and logistics
 - Asset tagging
 - iPad case installation
 - Google domain registration
 - Installation & cable-management of carts
 - Delivery of loaded carts/new units to each of 15 school sites
 - Assembly of Promethean Stands

Dale Munsch

dmunsch@lodiUSD.net; 209-331-7211



INITIATIVE DETAILS

HARDWARE

Lenovo N23 Chromebook

- 11.6" Non-Touch Screen
- Intel® Celeron Processor
- 4GB RAM
- 16 GB HD
- 1-Year Manufacturer Warranty

\$189.00



~3,800

SERVICES

**STS White Glove Services™****\$8.00/Device**

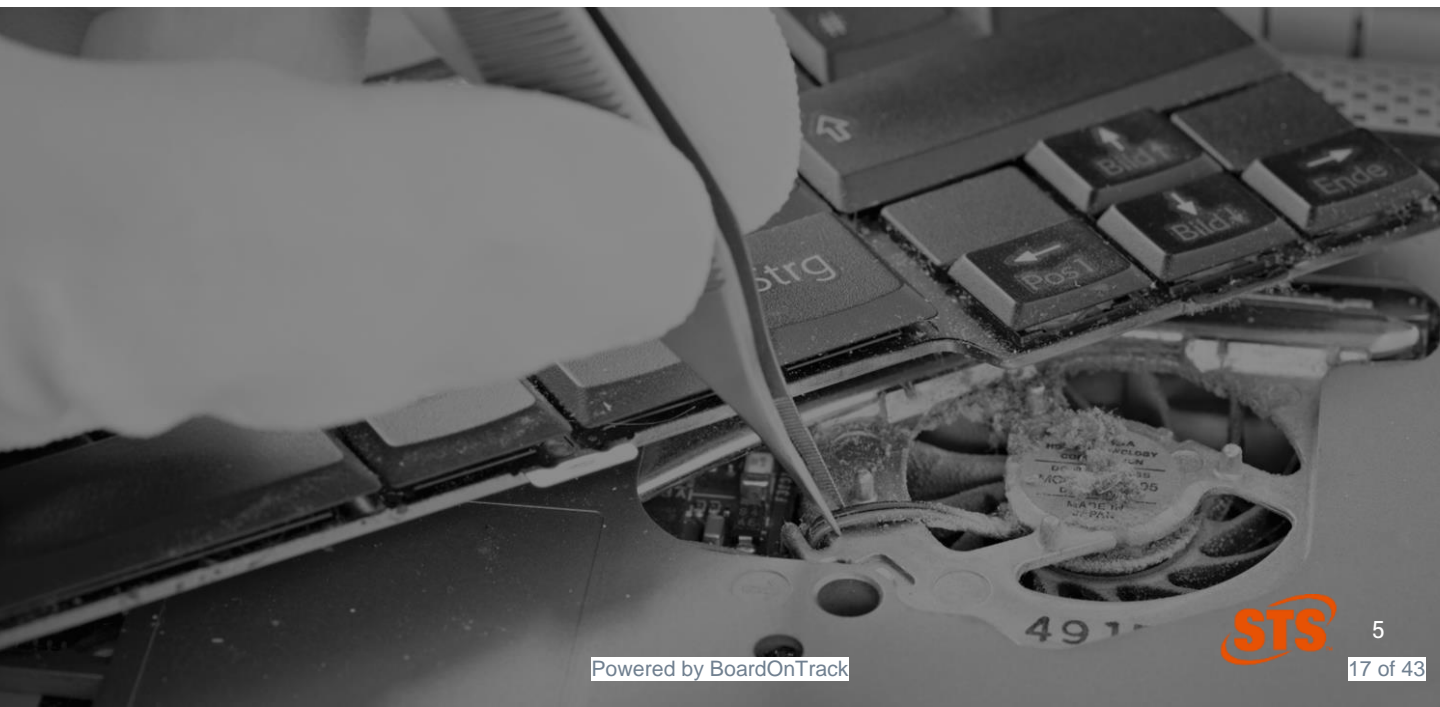
- Unbox Device & Inspect for Physical Damage/Blemishes
- Update Chrome OS to Latest Version
- Enrolment of the Device to Customers Domain
- Connect each device to a secure SSID

4 Color Logo Printing on Device**\$5.00/Device****TRUSTED EXPERIENCED STS WHITE GLOVE SERVICE™ TEAM**

STS continues to employ the same trained and experienced staff to deliver the white glove services for this project.

**Dennis Fortner**

- 6 years with STS
- Manages day-to-day operations of STS's White Glove activities



Pricing Summary

	Price/Unit	# of Units	Total Cost
Lenovo N23 Chromebook	\$189	3,800	\$718,200.00
Google Management Console License	\$26	3,800	\$98,800.00
White Glove Services	\$8	3,800	\$30,400.00
School Logo Printing	\$5	3,800	\$19,000.00
CA Environmental Fee	\$5	3,800	\$19,000.00
Shipping		Included	
Sales Tax		8.75%	\$71,487.50
Totals			\$956,887.50
36 Month Financing (FMV)		\$26,314.41	

*Rates are subject to credit and documentation approval

Additional Options

HARDWARE

~\$224.00

ACER C740

- 11.6" Non-Touch Screen
- Intel® Celeron Processor
- 4GB RAM
- 16 GB HD



~\$189.00

HP CHROMEBOOK 11 G5

- 11.6" Non-Touch Screen
- Intel® Celeron Processor
- 4GB RAM
- 16 GB HD
- Self Maintainer Program



~\$39.99

GUMDROP CASES

- Custom Molded
- Clear Front/Back Windows



~\$19.99

BUMP ARMOR CASES

- Stay In Case
- Hard Shell Design/Neoprene
- Carrying Handle
- Embroidery Included



The Right Technology



Jeremy Gilbert | K12 Consultant
866-499-2580 · jeremy.gilbert@stseducation-us.com

www.schooltechsupply.com

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Bringing the Future of Education Technology to Students Today

Prepared for:

El Camino Real Charter High School



Chromebooks for Testing

Proposal & Statement Of Work

February 2017



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 - Assembly of Promethean Stands

Dale Munsch

dmunsch@lodiUSD.net; 209-331-7211



INITIATIVE DETAILS

HARDWARE

Lenovo N23 Chromebook

\$199.00

- 11.6" Non-Touch Screen
- Intel® Celeron Processor
- 4GB RAM
- 16 GB HD
- 1-Year Manufacturer Warranty



~800

CARTS

Anywhere Cart AC PLUS-T

\$949.00

3-point Locking Door plus Padlock Flange
Fixed Width Dividers with Integrated Cable Management
Removable Power Adapter Trays
Adjustable Cycles from 15 to 240 Minutes
Lifetime Frame Warranty



~35

SERVICES

**STS White Glove Services™****\$8.00/Device**

- Unbox Device & Inspect for Physical Damage/Blemishes
- Update Chrome OS to Latest Version
- Enrolment of the Device to Customers Domain
- Connect each device to a secure SSID

Cart Cable Management**\$99.00/Cart**

- Pre-wiring with A/C Adapters
- Asset Tagging
- Pre-loading Devices to Corresponding Carts
- Onsite Deployment

4 Color Logo Printing on Device**\$8.00/Device****TRUSTED EXPERIENCED STS WHITE GLOVE SERVICE™ TEAM**

STS continues to employ the same trained and experienced staff to deliver the white glove services for this project.

**Dennis Fortner**

- 6 years with STS
- Manages day-to-day operations of STS's White Glove activities



Pricing Summary

	Price/Unit	# of Units	Total Cost
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Anywhere AC Plus-T Cart	\$949	35	\$33,215.00
Google Management Console License	\$26	800	\$20,800.00
White Glove Services	\$7	800	\$5,600.00
Cart Cable Management	\$99	35	\$3,465.00
School Logo Printing	\$8	800	\$6,400.00
CA Environmental Fee	\$5	800	\$4,000.00
Shipping		Included	
Sales Tax	8.75%		\$18,241.00
Totals			\$250,921.00
36 Month Financing (FMV)		\$6,970.46	

*Rates are subject to credit and documentation approval

The Right Technology



Jeremy Gilbert | K12 Consultant
866-499-2580 · jeremy.gilbert@stseducation-us.com

www.schooltechsupply.com

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Dear FERNANDO DELGADO,

Good news. The quote you requested is ready. Please log in to your Business Direct account to review it now.

Quote Details

Quote Number: 48787696932
 Quote Label: LENOVO CHROMEBOOK X300
 Status: Pending Approval from Buyer
 Quote is valid until: 03/25/2017*
 Company Name: EL CAMINO REAL CHARTER SCHOOL
 Customer #: 138722160
 Requested by: FERNANDO DELGADO

Billing Address

EL CAMINO REAL CHARTER SCHOOL
 5440 VALLEY CIRCLE BLVD, ACCOUNTS PAYABLE,
 WOODLAND HILLS, CA 91367
 Phone Number: 818- 595-7500

Shipping Address

EL CAMINO REAL CHARTER SCHOOL
 FERNANDO DELGADO
 5440 Valley Circle Blvd,
 Woodland Hills, CA 91367
 Phone Number: 818- 595-7500

Shipping Method

Overweight Ground

Product Description	PCMG Part #	Mfr Part #	Qty	Unit Price	Ext. Price
Mfr: Lenovo CB N23 CEL N3060 1.6/4/16/11.6"/CHROME	40441606	80YS0003US	300	\$198.00	\$59,400.00
Comment to this item: No comment added					
 Mfr: Google Chrome Management Console, Education Perpetual	13400736	CROSSWDIS EDU	300	\$24.50	\$7,350.00
Comment to this item: No comment added					
 Mfr: Ergotron YES36 - Cart (charge only) for 36 notebooks - screen size: 13" - 14"	13760931	YESMOR2G MPW4	10	\$1,350.00	\$13,500.00
Comment to this item: No comment added					
Mfr: MJP WHITEGLOVE, ETCHING, ASSET TAG, DELIVERY TO CLASSROOM IN CART	44444	QUOTE SKU	300	\$25.00	\$7,500.00
Comment to this item: No comment added					

Comments:

No Comments Added

Group Subtotal:	\$87,750.00
Estimated Sales Tax:	\$7,035.00
CA State Fee:	\$1,500.00
Shipping (Overweight Ground):	\$0.00
Total:	\$96,285.00

* Promotional pricing is limited to the duration of the specific promotion, and is subject to change.

If you have any questions regarding your order, contact your Account Representative, **Todd Rankin** at **(800)625-5468 Ext 55007** or eMail at trankin@pcmallgov.com.

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Dear FERNANDO DELGADO,

Good news. The quote you requested is ready. Please log in to your Business Direct account to review it now.

Quote Details

Quote Number: 48787836396
 Quote Label: LENOVO CHROMEBOOKS X800
 Status: Pending Approval from Buyer
 Quote is valid until: 03/25/2017*
 Company Name: EL CAMINO REAL CHARTER SCHOOL
 Customer #: 138722160
 Requested by: FERNANDO DELGADO

Billing Address



EL CAMINO REAL CHARTER SCHOOL
 5440 VALLEY CIRCLE BLVD, ACCOUNTS PAYABLE,
 WOODLAND HILLS, CA 91367
 Phone Number: 818- 595-7500

Shipping Address

EL CAMINO REAL CHARTER SCHOOL
 FERNANDO DELGADO
 5440 Valley Circle Blvd,
 Woodland Hills, CA 91367
 Phone Number: 818- 595-7500

Shipping Method

Overweight Ground

Product Description	PCMG Part #	Mfr Part #	Qty	Unit Price	Ext. Price
Mfr: Lenovo CB N23 CEL N3060 1.6/4/16/11.6"/CHROME	40441606	80YS0003US	800	\$194.00	\$155,200.00
Comment to this item: No comment added					
 Mfr: Google Chrome Management Console, Education Perpetual	13400736	CROSSWDIS EDU	800	\$24.50	\$19,600.00
Comment to this item: No comment added					
 Mfr: Ergotron YES36 - Cart (charge only) for 36 notebooks - screen size: 13" - 14"	13760931	YESMOR2G MPW4	30	\$1,350.00	\$40,500.00
Comment to this item: No comment added					
Mfr: MJP WHITEGLOVE, ETCHING, ASSET TAG, DELIVERY TO CLASSROOM IN CART	44444	QUOTE SKU	800	\$25.00	\$20,000.00
Comment to this item: No comment added					

Comments:

No Comments Added

Group Subtotal:	\$235,300.00
Estimated Sales Tax:	\$18,873.75
CA State Fee:	\$4,000.00
Shipping (Overweight Ground):	\$0.00
Total:	\$258,173.75

* Promotional pricing is limited to the duration of the specific promotion, and is subject to change.

If you have any questions regarding your order, contact your Account Representative, **Todd Rankin** at **(800)625-5468 Ext 55007** or eMail at trankin@pcmallgov.com.

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Dear FERNANDO DELGADO,

Good news. The quote you requested is ready. Please log in to your Business Direct account to review it now.

Quote Details

Quote Number: 48787855991
 Quote Label: LENOVO CHROMEBOOK X3800
 Status: Pending Approval from Buyer
 Quote is valid until: 03/25/2017*
 Company Name: EL CAMINO REAL CHARTER SCHOOL
 Customer #: 138722160
 Requested by: FERNANDO DELGADO

Billing Address


EL CAMINO REAL CHARTER SCHOOL
 5440 VALLEY CIRCLE BLVD, ACCOUNTS PAYABLE,
 WOODLAND HILLS, CA 91367
 Phone Number: 818- 595-7500

Shipping Address

EL CAMINO REAL CHARTER SCHOOL
 FERNANDO DELGADO
 5440 Valley Circle Blvd,
 Woodland Hills, CA 91367
 Phone Number: 818- 595-7500

Shipping Method

FedEx Priority Overnight

Product Description	PCMG Part #	Mfr Part #	Qty	Unit Price	Ext. Price
Mfr: Lenovo CB N23 CEL N3060 1.6/4/16/11.6"/CHROME	40441606	80YS0003US	3800	\$188.00	\$714,400.00
Comment to this item: No comment added					
 Mfr: Google Chrome Management Console, Education Perpetual	13400736	CROSSWDIS EDU	3800	\$24.50	\$93,100.00
Comment to this item: No comment added					
Mfr: MJP WHITEGLOVE, ETCHING, ASSET TAG, DELIVERY TO CLASSROOM	44444	QUOTE SKU	3800	\$25.00	\$95,000.00
Comment to this item: No comment added					
Comments: No Comments Added					Group Subtotal: \$902,500.00 Estimated Sales Tax: \$70,822.50 CA State Fee: \$19,000.00 Shipping (FedEx Priority Overnight): \$0.00 Total: \$992,322.50

* Promotional pricing is limited to the duration of the specific promotion, and is subject to change.

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Dear FERNANDO DELGADO,

Good news. The quote you requested is ready. Please log in to your Business Direct account to review it now.

Quote Details

Quote Number: 48787921357
 Quote Label: CHROMEBOOK X4200
 Status: Pending Approval from Buyer
 Quote is valid until: 03/25/2017*
 Company Name: EL CAMINO REAL CHARTER SCHOOL
 Customer #: 138722160
 Requested by: FERNANDO DELGADO

Billing Address

EL CAMINO REAL CHARTER SCHOOL
 5440 VALLEY CIRCLE BLVD, ACCOUNTS PAYABLE,
 WOODLAND HILLS, CA 91367
 Phone Number: 818- 595-7500

Shipping Address

EL CAMINO REAL CHARTER SCHOOL
 FERNANDO DELGADO
 5440 Valley Circle Blvd,
 Woodland Hills, CA 91367
 Phone Number: 818- 595-7500

Shipping Method

Overweight Ground

Product Description	PCMG Part #	Mfr Part #	Qty	Unit Price	Ext. Price
Mfr: Lenovo CB N23 CEL N3060 1.6/4/16/11.6"/CHROME	40441606	80YS0003US	4200	\$188.00	\$789,600.00
Comment to this item: No comment added					
 Mfr: Google Chrome Management Console, Education Perpetual	13400736	CROSSWDIS EDU	4200	\$24.50	\$102,900.00
Comment to this item: No comment added					
 Mfr: Ergotron YES36 - Cart (charge only) for 36 notebooks - screen size: 13" - 14"	13760931	YESMOR2G MPW4	30	\$1,350.00	\$40,500.00
Comment to this item: No comment added					
Mfr: MJP WHITEGLOVE, ETCHING, ASSET TAG, DELIVERY TO CLASSROOM IN CART	44444	QUOTE SKU	4200	\$25.00	\$105,000.00
Comment to this item: No comment added					

Comments:

No Comments Added

Group Subtotal:	\$1,038,000.00
Estimated Sales Tax:	\$81,821.25
CA State Fee:	\$21,000.00
Shipping (Overweight Ground):	\$0.00
Total:	\$1,140,821.25

* Promotional pricing is limited to the duration of the specific promotion, and is subject to change.

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Dear FERNANDO DELGADO,

Good news. The quote you requested is ready. Please log in to your Business Direct account to review it now.

Quote Details

Quote Number: 48788067589
 Quote Label: WIN10PRO X300
 Status: Pending Approval from Buyer
 Quote is valid until: 03/25/2017*
 Company Name: EL CAMINO REAL CHARTER SCHOOL
 Customer #: 138722160
 Requested by: FERNANDO DELGADO

Billing Address



EL CAMINO REAL CHARTER SCHOOL
 5440 VALLEY CIRCLE BLVD, ACCOUNTS PAYABLE,
 WOODLAND HILLS, CA 91367
 Phone Number: 818- 595-7500

Shipping Address

EL CAMINO REAL CHARTER SCHOOL
 FERNANDO DELGADO
 5440 Valley Circle Blvd,
 Woodland Hills, CA 91367
 Phone Number: 818- 595-7500

Shipping Method

Overweight Ground

Product Description	PCMG Part #	Mfr Part #	Qty	Unit Price	Ext. Price
 <p>Mfr: Lenovo N23 80UR - Celeron N3060 / 1.6 GHz - Windows 10 Pro National Academic - 4 GB RAM - 32 GB eMMC - 11.6" TN 1366 x 768 (HD) - HD Graphics 400 - Wi-Fi</p>	40080820	80UR0002US	300	\$248.00	\$74,400.00
Comment to this item: No comment added					
 <p>Mfr: Ergotron YES36 - Cart (charge only) for 36 notebooks - screen size: 13" - 14"</p>	13760931	YESMOR2G MPW4	10	\$1,350.00	\$13,500.00
Comment to this item: No comment added					
<p>Mfr: MJP WHITEGLOVE, ETCHING, ASSET TAG, DELIVERY TO CLASSROOM IN CART</p>	44444	QUOTE SKU	300	\$25.00	\$7,500.00
Comment to this item: No comment added					
Comments:				Group Subtotal:	\$95,400.00
No Comments Added				Estimated Sales Tax:	\$8,347.50
				CA State Fee:	\$1,500.00
				Shipping (Overweight Ground):	\$0.00

Total: \$105,247.50

* Promotional pricing is limited to the duration of the specific promotion, and is subject to change.

If you have any questions regarding your order, contact your Account Representative, **Todd Rankin** at **(800)625-5468 Ext 55007** or eMail at trankin@pcmallgov.com.

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Dear FERNANDO DELGADO,

Good news. The quote you requested is ready. Please log in to your Business Direct account to review it now.

Quote Details

Quote Number: 48788087341
 Quote Label: WIN10PRO X800
 Status: Pending Approval from Buyer
 Quote is valid until: 03/25/2017*
 Company Name: EL CAMINO REAL CHARTER SCHOOL
 Customer #: 138722160
 Requested by: FERNANDO DELGADO

Billing Address



EL CAMINO REAL CHARTER SCHOOL
 5440 VALLEY CIRCLE BLVD, ACCOUNTS PAYABLE,
 WOODLAND HILLS, CA 91367
 Phone Number: 818- 595-7500

Shipping Address

EL CAMINO REAL CHARTER SCHOOL
 FERNANDO DELGADO
 5440 Valley Circle Blvd,
 Woodland Hills, CA 91367
 Phone Number: 818- 595-7500

Shipping Method

Overweight Ground

Product Description	PCMG Part #	Mfr Part #	Qty	Unit Price	Ext. Price
 <p>Mfr: Lenovo N23 80UR - Celeron N3060 / 1.6 GHz - Windows 10 Pro National Academic - 4 GB RAM - 32 GB eMMC - 11.6" TN 1366 x 768 (HD) - HD Graphics 400 - Wi-Fi</p>	40080820	80UR0002US	800	\$248.00	\$198,400.00
Comment to this item: No comment added					
 <p>Mfr: Ergotron YES36 - Cart (charge only) for 36 notebooks - screen size: 13" - 14"</p>	13760931	YESMOR2G MPW4	30	\$1,350.00	\$40,500.00
Comment to this item: No comment added					
<p>Mfr: MJP WHITEGLOVE, ETCHING, ASSET TAG, DELIVERY TO CLASSROOM IN CART</p>	44444	QUOTE SKU	800	\$25.00	\$20,000.00
Comment to this item: No comment added					
Comments:				Group Subtotal: \$258,900.00	
No Comments Added				Estimated Sales Tax: \$22,653.75	
				CA State Fee: \$4,000.00	
				Shipping (Overweight Ground): \$0.00	

Total: \$285,553.75

* Promotional pricing is limited to the duration of the specific promotion, and is subject to change.

If you have any questions regarding your order, contact your Account Representative, **Todd Rankin** at **(800)625-5468 Ext 55007** or eMail at trankin@pcmallgov.com.

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Dear FERNANDO DELGADO,

Good news. The quote you requested is ready. Please log in to your Business Direct account to review it now.

Quote Details

Quote Number: 48788520163
 Quote Label: WIN10PRO X3200
 Status: Pending Approval from Buyer
 Quote is valid until: 03/25/2017*
 Company Name: EL CAMINO REAL CHARTER SCHOOL
 Customer #: 138722160
 Requested by: FERNANDO DELGADO

Billing Address


EL CAMINO REAL CHARTER SCHOOL
 5440 VALLEY CIRCLE BLVD, ACCOUNTS PAYABLE,
 WOODLAND HILLS, CA 91367
 Phone Number: 818- 595-7500

Shipping Address

EL CAMINO REAL CHARTER SCHOOL
 FERNANDO DELGADO
 5440 Valley Circle Blvd,
 Woodland Hills, CA 91367
 Phone Number: 818- 595-7500

Shipping Method

FedEx Priority Overnight

Product Description	PCMG Part #	Mfr Part #	Qty	Unit Price	Ext. Price
 <p>Mfr: Lenovo N23 80UR - Celeron N3060 / 1.6 GHz - Windows 10 Pro National Academic - 4 GB RAM - 32 GB eMMC - 11.6" TN 1366 x 768 (HD) - HD Graphics 400 - Wi-Fi</p>	40080820	80UR0002US	3200	\$238.00	\$761,600.00
Comment to this item: No comment added					
<p>Mfr: MJP WHITEGLOVE, ETCHING, ASSET TAG, DELIVERY TO CLASSROOM IN CART</p>	44444	QUOTE SKU	3200	\$25.00	\$80,000.00
Comment to this item: No comment added					
Comments:				Group Subtotal:	\$841,600.00
No Comments Added				Estimated Sales Tax:	\$73,640.00
				CA State Fee:	\$16,000.00
				Shipping (FedEx Priority Overnight):	\$0.00
				Total:	\$931,240.00

* Promotional pricing is limited to the duration of the specific promotion, and is subject to change.

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Dear FERNANDO DELGADO,

Good news. The quote you requested is ready. Please log in to your Business Direct account to review it now.

Quote Details

Quote Number: 48788605818
 Quote Label: WIN10PRO X4200
 Status: Pending Approval from Buyer
 Quote is valid until: 03/25/2017*
 Company Name: EL CAMINO REAL CHARTER SCHOOL
 Customer #: 138722160
 Requested by: FERNANDO DELGADO

Billing Address



EL CAMINO REAL CHARTER SCHOOL
 5440 VALLEY CIRCLE BLVD, ACCOUNTS PAYABLE,
 WOODLAND HILLS, CA 91367
 Phone Number: 818- 595-7500

Shipping Address

EL CAMINO REAL CHARTER SCHOOL
 FERNANDO DELGADO
 5440 Valley Circle Blvd,
 Woodland Hills, CA 91367
 Phone Number: 818- 595-7500

Shipping Method

Overweight Ground

Product Description	PCMG Part #	Mfr Part #	Qty	Unit Price	Ext. Price
 <p>Mfr: Lenovo N23 80UR - Celeron N3060 / 1.6 GHz - Windows 10 Pro National Academic - 4 GB RAM - 32 GB eMMC - 11.6" TN 1366 x 768 (HD) - HD Graphics 400 - Wi-Fi</p>	40080820	80UR0002US	4200	\$236.00	\$991,200.00
Comment to this item: No comment added					
 <p>Mfr: Ergotron YES36 - Cart (charge only) for 36 notebooks - screen size: 13" - 14"</p>	13760931	YESMOR2G MPW4	30	\$1,350.00	\$40,500.00
Comment to this item: No comment added					
<p>Mfr: MJP WHITEGLOVE, ETCHING, ASSET TAG, DELIVERY TO CLASSROOM IN CART</p>	44444	QUOTE SKU	4200	\$25.00	\$105,000.00
Comment to this item: No comment added					
Comments:				Group Subtotal:	\$1,136,700.00
No Comments Added				Estimated Sales Tax:	\$99,461.25
				CA State Fee:	\$21,000.00
				Shipping (Overweight Ground):	\$0.00

Total: \$1,257,161.25

* Promotional pricing is limited to the duration of the specific promotion, and is subject to change.

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